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Securities code: 4745

May 6, 2022

#### To Shareholders with Voting Rights:

Katsuki Saito President and Representative Director Tokyo Individualized Educational Institute, INC. 25th floor, Shinjuku Nomura Bldg. 1-26-2 Nishi-shinjuku, Shinjuku-ku, Tokyo, Japan

#### **NOTICE OF**

#### THE 39th ANNUAL GENERAL MEETING OF SHAREHOLDERS

#### Dear Shareholders:

We would like to express our appreciation for your continued support and patronage.

We hereby inform you that the 39th Annual General Meeting of Shareholders of Tokyo Individualized Educational Institute, INC. (the "Company") will be held as described below.

In lieu of attending the meeting in person, you can exercise your voting rights either in writing or by electronic means (via the Internet or other means). Please review the attached Reference Documents for the General Meeting of Shareholders and exercise your voting rights by Tuesday, May 24, 2022, at 6 p.m. Japan time.

1. Date and Time: Wednesday, May 25, 2022 at 10:00 a.m. Japan time

(Reception will open at 9:15 a.m.)

**2. Place:** Hall on the fourth floor of Otemachi Sankei Plaza, located at 1-7-2

Otemachi, Chiyoda-ku, Tokyo, Japan

• The number of seats will be limited to 100 to secure sufficient space between shareholders. Therefore, you must preregister in order to attend (refer to pages 7-8 for details; available in Japanese).

• The General Meeting of Shareholders will be livestreamed via the Internet so that shareholders can watch the meeting from home. Watching the livestream does not require preregistration (refer to pages 7 and 10 for

details; available in Japanese).

3. Meeting Agenda:

Matters to be reported:1. The Business Report and Consolidated Financial Statements for the

Company's 39th fiscal year (March 1, 2021 – February 28, 2022) and results of audits by the Accounting Auditor and the Audit & Supervisory Board of the Consolidated Financial Statements

2. Non-consolidated Financial Statements for the Company's 39th fiscal year (March 1, 2021 – February 28, 2022)

#### Proposals to be resolved:

**Proposal 1:** Appropriation of Surplus

**Proposal 2:** Partial Amendments to the Articles of Incorporation

**Proposal 3:** Election of Seven (7) Directors

# **Proposal 4:** Election of Two (2) Audit & Supervisory Board Members

## 4. Other matters concerning this Notice of Convocation:

Of the documents that need to be attached to this Notice of Convocation, the "System for Ensuring the Appropriateness of Operations and the Implementation Status of Said System," "Notes to Consolidated Financial Statements," and "Notes to Non-consolidated Financial Statements" are posted on the Company's website (<a href="https://www.tkg-jp.com/ir">https://www.tkg-jp.com/ir</a>; in Japanese) in accordance with provisions of laws and regulations as well as Article 14 of the Company's Articles of Incorporation and therefore are not provided in this Notice of Convocation.

Accordingly, the Business Report, Consolidated Financial Statements, and Non-consolidated Financial Statements attached to this Notice of Convocation (available in Japanese) are a part of those that were audited by the Audit & Supervisory Board and the Accounting Auditor in preparing their audit reports.

■ When attending the meeting, please submit the enclosed Voting Rights Exercise Form at the reception.

■ Should the Reference Documents for the General Meeting of Shareholders, Business Report, Non-consolidated Financial Statements, and Consolidated Financial Statements require revisions, the revised versions will be posted on the Company's website (<a href="https://www.tkg-ip.com/ir">https://www.tkg-ip.com/ir</a>; in Japanese).

■ Please note that souvenirs will not be given to attendees.

# Reference Documents for the General Meeting of Shareholders

## **Proposals and References**

### **Proposal 1:** Appropriation of Surplus

The Company considers the stable return of profits to shareholders to be the most important management policy.

Therefore, the Company focuses on increasing return on equity (ROE) and will strive to pay stable dividends.

To this end, the Company proposes the dividend of surplus as described below.

The Company does not propose any other appropriation of surplus.

Matters concerning the year-end dividend

Considering the business results for the fiscal year ended February 28, 2022, future business development, and other factors, the Company proposes the year-end dividend as described below.

(1) Dividend type

Cash

(2) Allocation of dividend and aggregate amount to be distributed

The Company proposes an ordinary dividend \(\frac{\pmathbf{4}}{13}\) per share of common stock. As a result, the aggregate amount of the year-end dividend will be \(\frac{\pmathbf{4}}{705},786,887.\)

As the Company has already paid an interim dividend of \(\pm\)13 per share on November 15, 2021, the annualized dividend of surplus for the 39th fiscal year will be \(\pm\)26 per share, and the aggregate amount of the dividend of surplus for the 39th fiscal year will be \(\pm\)1,411,573,774.

(3) Effective date of dividend of surplus

May 26, 2022

# **Proposal 2:** Partial Amendments to the Articles of Incorporation

#### 1. Reason for the proposal

- a. The amended provisions stipulated in the proviso of Article 1 of the supplementary provisions of the "Act Partially Amending the Companies Act" (Act No. 70 of 2019) will be enforced on September 1, 2022. Accordingly, in order to prepare for the introduction of the system for electronic provision of materials for general meetings of shareholders, the Articles of Incorporation of the Company shall be amended as follows.
  - (1) The proposed Article 14, Paragraph 1 provides that information contained in the Reference Documents for the General Meeting of Shareholders, Etc. shall be provided electronically.
  - (2) The purpose of the proposed Article 14, Paragraph 2 is to establish a provision to limit the scope of matters to be included in the paper copy to shareholders who have requested it.
  - (3) The provisions related to internet disclosure and deemed provision of the Reference Documents for the General Meeting of Shareholders, Etc. (Article 14 of the current Articles of Incorporation) shall become unnecessary and shall therefore be deleted.
  - (4) In line with the above establishment and deletion of the provisions, supplementary provisions related to the effective date, etc. shall be established.
- b. The proposed Article 30, Paragraph 2 is to correct typographical errors in Japanese. (There are no changes made in English.)

#### 2. Details of amendments

The details of the amendments are as follows.

(Amended parts are underlined.)

Current Articles of Incorporation	Proposed Amendments
(Internet Disclosure and Deemed Provision of	Troposed i mionamento
Reference Documents for the General Meeting	
of Shareholders, Etc.)	
	<deleted></deleted>
Article 14 The Company may, when	Defeted
convening a general meeting of	
shareholders, deem that it has	
provided information to	
shareholders pertaining to matters	
to be described or indicated in the	
Reference Documents for the	
General Meeting of Shareholders,	
Business Report, Non-	
consolidated Financial Statements,	
and Consolidated Financial	
Statements, by disclosing such	
information through the Internet in	
accordance with the provisions	
provided in the Ordinance of the	
Ministry of Justice.	
<newly established=""></newly>	(Measures for Electronic Provision, Etc. of
	Materials for General Meetings of
	Shareholders)

Current Articles of Incorporation	Proposed Amendments
	Article 14 The Company shall, when
	convening a general meeting of
	shareholders, provide information
	contained in the Reference
	Documents for the General
	Meeting of Shareholders, Etc.
	electronically as stipulated in
	Article 325-2 of the Companies
	Act.
	2. Among the matters to be provided
	electronically, the Company may
	choose not to include all or part of
	the matters stipulated in the
	Ordinance of the Ministry of
	Justice in the paper copy to be sent
	to shareholders who have
	requested it by the record date for
	voting rights.
(Method of Appointment)	(Method of Appointment)
Article 30	Article 30
2. The appointment of Audit &	2. The appointment of Audit &
Supervisory Board Members to be	Supervisory Board Members to be
elected at a general meeting of	elected at a general meeting of
shareholders shall be resolved by a	shareholders shall be resolved by a
majority vote of the shareholders	majority vote of the shareholders
present who hold shares	present who hold shares
representing in aggregate not less	representing in aggregate not less
than one-third $(1/3)$ of the voting	than one-third (1/3) of the voting
rights of all shareholders who are	rights of all shareholders who are
eligible to exercise voting rights.	eligible to exercise voting rights.
<newly established=""></newly>	Supplementary provisions
	(Transitional Treatment regarding the Electronic
	Provision of Materials for General Meetings of
	Shareholders)  Article 1. The deletion of Article 14 (Internet
	Article 1 The deletion of Article 14 (Internet Disclosure and Deemed Provision
	of Reference Documents for the
	General Meeting of Shareholders,
	Etc.) of the current Articles of
	Incorporation and the proposed
	new establishment of Article 14
	(Measures for Electronic
	Provision, Etc. of Materials for
	General Meetings of Shareholders)
	shall come into effect on
	shan come into chect on

Current Articles of Incorporation	Proposed Amendments
	September 1, 2022 (the "Effective
	<u>Date").</u>
	2. Notwithstanding the provisions of
	the preceding paragraph, Article
	14 of the current Articles of
	Incorporation shall remain in force
	with respect to a general meeting
	of shareholders to be held on a
	date within six months from the
	Effective Date.
	3. These supplementary provisions
	shall be deleted after the lapse of
	six months from the Effective
	Date or the lapse of three months
	from the date of the general
	meeting of shareholders set forth
	in the preceding paragraph,
	whichever is later.

# **Proposal 3:** Election of Seven (7) Directors

The terms of office of all seven (7) Directors will expire at the conclusion of this General Meeting of Shareholders.

Accordingly, the Company proposes the election of seven (7) Directors.

To establish an appropriate governance system, the Company decides on Director candidates at meetings of the Board of Directors based on advice given by the Director Nomination and Remuneration Committee, which is chaired by an Independent Outside Director. The Company's Articles of Incorporation provides for up to eight (8) Directors, under the basic policy that the Board of Directors comprises a balance of internal Directors with experience and knowledge in business divisions, management, etc. and Outside Directors with more diverse backgrounds of professional knowledge and experience, in order that the Board of Directors as a whole can make decisions and supervise business execution appropriately and flexibly.

In order to ensure effective, independent and objective oversight of the management, a majority of the Directors comprising the Company's Board of Directors are non-executive Directors, and one-third (1/3) of the Directors are Independent Outside Directors.

Furthermore, the Company has established an Independent Outside Officers Committee comprising Independent Outside Directors and Independent Outside Audit & Supervisory Board Members to deliberate and review material transactions and actions where the interests of the controlling shareholders conflict with those of minority shareholders.

The candidates for Directors are as follows.

						Skills a	and expe	rience		_	
No.		Name	Position	Corporate management	Education industry	Personnel/human resources development	Marketing/sales	Compliance/risk management	Finance/accounting	II	Term of office as Director (at the conclusion of this General Meeting of Shareholders)
1	Katsuki Saito	[Reappointment]	President and Representative Director	•	•	•	•				17 years, 9 months
2	Hisako Inoue	[Reappointment]	Executive Senior Vice President		•	•	•	•		•	19 years, 6 months
3	Takeharu Tsutsumi	[Reappointment]	Director		•	•	•		•		2 years
4	Kenji Yamakawa	[Reappointment] [Non-executive]	Director	•	•		•				6 years
5	Nobuaki Omura	[Reappointment] [Outside] [Independent]	Director	•					•		9 years
6	Matsuo Iwata	[Reappointment] [Outside] [Independent]	Director	•		•	•				8 years
7	Koetsu Sanga	[Reappointment] [Outside] [Independent]	Director	•					•	•	2 years

No.	Name (Date of birth)	Carec	Number of shares of the Company held	
		June 1998	Joined the Company	• •
		August 2004	Director	
		September 2005	Director, General Manager of the Sales Division	
		October 2007	Director, General Manager of the Educational Affairs Division and Assistant General Manager of the Business Division	
		June 2008	Director, General Manager of the Business Division	
		June 2009	Director, General Manager of the East Japan Region Business Division	
		May 2010	Director, General Manager of the Business Division	
	Katsuki Saito	November 2011	Director, Innovation Implementation Officer	
	(May 20, 1964)	June 2012	Director, School Administration & Marketing	
			Officer, General Manager of the No. 3 Business	
	[Reappointment]		Division	
		November 2012	Director, School Administration & Marketing	
			Officer, General Manager of the No. 2 and No. 3	38,400
	[Attendance at the	T 2012	Business Divisions	
	<b>Board of Directors</b>	June 2013	Director, General Manager of the School Business Division	
	meetings]	May 2014	President and Representative Director	
	11/11	July 2014	Chair of the Education Industry Committee at the	
1	(100%)	July 2010	Japan Hospitality Movement Association (current	
1			position)	
		April 2018	Director of the Japan Hospitality Movement	
			Association (current position)	
		January 2020	Representative Director and Chairman of the	
			Board at HRBC Co., Ltd.	
		June 2020	Councillor of the KEIDANREN (Japan Business	
			Federation) (current position)	
		November 2021	President and Representative Director, General	
			Manager of the Education Division at the	
		A :1.2022	Company (current position)	
		April 2022	Director of the Japan Association of Corporate	
			Executives (current position)	

Mr. Katsuki Saito is involved mainly in the Education Business Division and has abundant operational experience and management expertise in the Company. He has served as General Manager of the Sales Division, General Manager of the Business Division, Director, and other positions, and as President and Representative Director (current position) since 2014.

In the 39th fiscal year, Mr. Saito fulfilled his duties as General Manager of the Education Business Division by taking the lead in business continuity during the COVID-19 pandemic, and as President and Representative Director by launching a new medium-term management plan called "Hospitality Management 2023" to achieve record net sales.

In the 40th fiscal year as well, the Company believes that he will contribute further to the promotion of business management and the growth of corporate value under pandemic conditions, and therefore proposes his reappointment as Director.

No.	Name (Date of birth)	Career summary, positions, responsibilities, and significant concurrent positions		Number of shares of the Company held
		July 1995	Joined the Company	1
		October 2002	General Manager of the Business Division	
		November 2002	Director	
		September 2005	Director, General Manager of the Business Division	
	Hisako Inoue	May 2006	Representative Director and Executive Senior Vice President	
	(December 15, 1965)	October 2007	Representative Director and Executive Senior Vice President, General Manager of the Human	
	[Reappointment]		Resources Division	
	[Attendance at the	May 2010	Director, General Manager of the Business Foundations Division	46,000
	Board of Directors	June 2012	Director, Compliance Officer	
	meetings] 11/11	June 2013	Director, General Manager of the Corporate Planning Division	
2	(100%)	January 2014	Director, General Manager of the Human Resources Development Division	
2		May 2014	Executive Senior Vice President, General Manager of the Human Resources Development Division	
		December 2014	Executive Senior Vice President (current position)	
		April 2015	Director of the Personnel Strategy Department at Benesse Holdings, Inc.	

Ms. Hisako Inoue is involved mainly in the Education Business Division, Business Foundations Division, and Human Resources Development Division, and has extensive expertise including abundant business experience in various departments of the Company. She has served as General Manager of the Business Division, General Manager of the Business Foundations Division, General Manager of the Human Resources Development Division, Representative Director and Executive Senior Vice President, Compliance Officer, and other positions.

In the 39th fiscal year, Ms. Inoue fulfilled her duties as Executive Senior Vice President by continuously implementing thorough risk management during the COVID-19 pandemic and taking initiatives to rebuild the IT base

In the 40th fiscal year as well, the Company believes that she will contribute further to the promotion of business management and the growth of corporate value under pandemic conditions, and therefore proposes her reappointment as Director.

No.	Name (Date of birth)	Career summary, positions, responsibilities, and significant concurrent positions		Number of shares of the Company held
3	Takeharu Tsutsumi (December 12, 1974)  [Reappointment]  [Attendance at the Board of Directors meetings]  11/11  (100%)	February 1997 January 2002  June 2010  November 2011  November 2012  December 2014  June 2015  May 2017  January 2020  May 2020  March 2022  [Significant concuence of the concuency of the concu	· -	8,000

Mr. Takeharu Tsutsumi is involved mainly in the Education Business Division and the Marketing Division and has extensive expertise including business experience in various departments of the Company. He has served as General Manager of the Business Division, General Manager of the Marketing Division, Executive Officer, Director, and other positions.

In the 39th fiscal year, Mr. Tsutsumi was mainly in charge of corporate strategy and finance/accounting. He fulfilled his duties in part by taking initiatives to promote stable business continuity and making constructive comments at meetings of the Board of Directors and others based on his insight and experience.

In the 40th fiscal year as well, the Company believes that he will contribute further to the promotion of business management and the growth of corporate value under pandemic conditions, and therefore proposes his reappointment as Director.

No.	Name (Date of birth)		er summary, positions, responsibilities, and significant concurrent positions	Number of shares of the Company held
		April 1986	Joined Fukutake Publishing Co., Ltd. (currently Benesse Holdings, Inc.)	
		April 2013	Director and Deputy General Manager of the Education Business Division at Benesse Corporation	
		June 2013	Director, Corporate Executive Vice President of the Education Business Division, and Executive Vice President of the Cram Schools Business Division at Benesse Corporation	
		January 2014	Director, Vice President, Corporate Executive Vice President of the Education Business Division, and Executive Vice President of the Cram Schools Business Division at Benesse Corporation	
		April 2014	Executive Officer at Benesse Holdings, Inc.	
		November 2014	General Manager of the Domestic Education Business Company's Area Business Division at Benesse Holdings, Inc. Director, General Manager of the Domestic Education Business Company's Area Business	
	Kenji Yamakawa (February 6, 1964)	May 2015	Division at Benesse Corporation General Manager of the Domestic Education Company's Location Business Implementation Division at Benesse Holdings, Inc.	
	[Reappointment] [Non-executive]	June 2015	General Manager of the Domestic Education Company's Location Business Implementation Division at Benesse Corporation	
4	[Attendance at the Board of Directors meetings] 11/11 (100%)	July 2015	Director of UP Inc. (current position) General Manager of the Seminar and Prep School Company's Location Business Implementation Divisions at Benesse Holdings, Inc. General Manager of the Seminar and Prep School Company's Location Business Implementation Divisions at Benesse Corporation	
	(20070)	February 2016	Executive Officer at Benesse Holdings, Inc.	
		A mail 2016	Executive Officer at Benesse Corporation	
		April 2016	Director at Ochanomizu Seminar Co., Ltd. Director at Tokyo Educational Institute Co., Ltd. (current position)	
		May 2016	Director at the Company (current position)	
		June 2016	Director at Benesse Corporation	
		April 2017	Director at Minerva Intelligence Co., Ltd. (currently Benesse BE studio Inc.)	
		July 2017	Senior Executive Officer at Benesse Holdings, Inc.	
		December 2017	President and Representative Director of Ochanomizu Seminar Co., Ltd.	
		April 2018	Director at Benesse BE studio Inc. (current position)	
		April 2020	Director at Ochanomizu Seminar Co., Ltd. (current position)	
		June 2020	Director at StudyHacker Inc. Director and Executive Vice President at Benesse	
		June 2020	Corporation	

No.	Name (Date of birth)	Career summary, positions, responsibilities, and significant concurrent positions	Number of shares of the Company held
		Director at Benesse i-Career Co., Ltd. (current position)  April 2021 Group Executive Officer at Benesse Holdings, Inc.	
		Vice President, Executive Officer at Benesse Corporation	
		April 2022 Senior Managing Executive Officer at Benesse Holdings, Inc. (current position)  Director, Vice President, Executive Officer, General Manager of the Cram School and Classroom Business Company at Benesse Corporation (current position)  Director at Classi Corp. (current position)	
		[Significant concurrent positions]	
		<ul> <li>Senior Managing Executive Officer at Benesse Holdings, Inc.</li> <li>Director, Vice President, Executive Officer, General Manager of the Cram School and Classroom Business Company at Benesse Corporation</li> </ul>	
		· Director of UP Inc.	
		· Director at Tokyo Educational Institute Co., Ltd.	
		<ul> <li>Director at Ochanomizu Seminar Co., Ltd.</li> <li>Director at Benesse BE studio Inc.</li> </ul>	
		<ul> <li>Director at Benesse i-Career Co., Ltd.</li> </ul>	
		· Director at Classi Corp.	

Based on his wealth of experience and insight gained from many years in the education industry, Mr. Kenji Yamakawa promotes the management of the Benesse Group, leveraging his involvement in the management of major companies in the Group, including as Senior Managing Executive Officer at Benesse Holdings, Inc. and Vice President and Executive Officer of Benesse Corporation, and provides advice to the Company's executive management from wide-ranging perspectives.

In the belief that he will continue to make wide-ranging contributions to the Company's management, the Company proposes his reappointment Director.

No.	Name (Date of birth)	Career summary, positions, responsibilities, and significant concurrent positions		Number of shares of the Company held
5	Nobuaki Omura (September 24, 1948)  [Reappointment]  [Outside]  [Independent]  [Attendance at the Board of Directors meetings]  11/11  (100%)	April 1971 July 1993 June 1997 April 1999 April 2003 June 2003 April 2005 April 2010 June 2010 August 2012 May 2013	Joined Daiwa Securities Co. Ltd.  President of Daiwa Securities America Inc. (currently Daiwa Capital Markets America Inc.) Director at Daiwa Securities Co. Ltd.  Executive Managing Director at Daiwa Securities SB Capital Markets Co. Ltd. (currently Daiwa Securities Co. Ltd.) Senior Managing Director at Daiwa Securities SMBC Co. Ltd. (currently Daiwa Securities Co. Ltd.) Senior Executive Managing Director at Daiwa Securities Group Inc. Chairman of Daiwa Securities SMBC Europe Ltd. (currently Daiwa Shoken Capital Markets Europe Ltd.) President & CEO of Daiwa SB Investments Ltd. Special Advisor to Daiwa SB Investments Ltd. Part-time Audit & Supervisory Board Member at Tokyo Financial Exchange Inc. Executive Director at Daiwa Office Investment Corporation Outside Director at the Company (current position)	5,000

[Reason for nomination as candidate for Outside Director and expected roles]

Based on his wealth of experience and insight gained from many years in the finance industry, Mr. Nobuaki Omura actively comments and makes recommendations to the Company's executive management in the Board of Directors, Director Nomination and Remuneration Committee, and Independent Outside Officers Committee from independent, objective and wide-ranging perspectives.

He also fulfills the duties of Chair of the Director Nomination and Remuneration Committee.

In the belief that he will continue to make wide-ranging contributions to the Company's management, the Company proposes his reappointment as Outside Director.

Mr. Omura's term of service as Outside Director will be nine (9) years at the conclusion of this General Meeting of Shareholders.

No.	Name (Date of birth)		Career summary, positions, responsibilities, and significant concurrent positions		
		April 1982	Joined Nissan Motor Co., Ltd.		
		February 1995	Joined Gemini Consulting Japan		
		October 1996	Joined Coca-Cola (Japan)Co., Ltd.		
		July 1999	Executive Managing Director at Coca-Cola Beverage Services Co., Ltd.		
		April 2001	President and Representative Director of Atlus Co., Ltd.		
	Matsuo Iwata	June 2003	Board Director and Senior Executive Officer at Takara Co., Ltd. (currently Tomy Company, Ltd.)		
	(June 2, 1958)	April 2005	President and Representative Director of Ion Forest Co., Ltd.		
	[Reappointment] [Outside]	June 2009	Representative Director CEO of Starbucks Coffee Japan, Ltd.		
	[Independent]	June 2012	Outside Director at Ootoya Holdings Co., Ltd.		
	[Attendance at the Board of Directors		Managing Director at Innovation Network Corporation of Japan (currently Japan Investment Corporation)		
	meetings]	October 2013	President and Representative Director of Leadership Consulting Inc. (current position)		
6	(100%)	May 2014	Outside Director at the Company (current position)		
		June 2015	Outside Director at Kotobuki Spirits Co., Ltd. (current position)		
		January 2017	Representative Director of Cloud Work Support (current position)		
		[Significant conc			
		· President and I	Representative Director of Leadership Consulting Inc.		
		· Outside Direct	or at Kotobuki Spirits Co., Ltd.		

[Reason for nomination as candidate for Outside Director and expected roles]

Mr. Matsuo Iwata has been involved in corporate management of many years and, based on his wealth of experience and insight, as well as his experience as an outside director of other companies, he actively comments and makes recommendations to the Company's executive management in the Board of Directors, Director Nomination and Remuneration Committee, and Independent Outside Officers Committee from independent, practical and wide-ranging perspectives.

In the belief that he will continue to make wide-ranging contributions to the Company's management, the Company proposes his reappointment as Outside Director.

Mr. Iwata's term of service as Outside Director will be eight (8) years at the conclusion of this General Meeting of Shareholders.

(Date of birth) and significant concurrent positions	Company held
Koetsu Sanga (October 30, 1955)  [Reappointment] [Outside] [Independent]  [Attendance at the Board of Directors meetings]  11/11  (100%)  April 1978  April 1978  Joined Arthur Andersen LLP  Analyst, Andersen Consulting (currently Accenture Japan Ltd.)  Registered as Certified Public Accountant  Partner, Andersen Consulting (currently Accenture Japan Ltd.)  Representative Director and President, Satiscom Co., Ltd.  Principal, ABeam Consulting Ltd.  Management Director, DX Business Division, Layers Consulting Co., Ltd.  May 2020  Outside Director at the Company (current position)	_

[Reason for nomination as candidate for Outside Director and expected roles]

Based on his wealth of experience and insight gained from many years in the IT industry, particularly in the areas of management and IT strategy consulting, Mr. Koetsu Sanga actively comments and makes recommendations to the Company's executive management in the Board of Directors and Independent Outside Officers Committee from independent, practical and wide-ranging perspectives.

In the belief that he will continue to make wide-ranging contributions to the Company's management, the Company proposes his reappointment as Outside Director.

Mr. Koetsu's term of service as Outside Director will be two (2) years at the conclusion of this General Meeting of Shareholders.

Notes: 1. There are no special interests between any of the Director candidates and the Company.

- 2. The positions and responsibilities of Director candidates Mr. Katsuki Saito and Mr. Takeharu Tsutsumi as executives of HRBC Co., Ltd., a subsidiary of the Company, for the past ten (10) years are as stated in "Career summary, positions, responsibilities, and significant concurrent positions."
- 3. The positions and responsibilities of Director candidate Ms. Hisako Inoue as an executive of Benesse Holdings, Inc., the Company's parent company, for the past ten (10) years are as stated in "Career summary, positions, responsibilities, and significant concurrent positions."
- 4. The positions and responsibilities of Director candidate Mr. Kenji Yamakawa as an executive of the Company's parent company, Benesse Holdings, Inc., and its subsidiaries for the past ten (10) years are as stated in "Career summary, positions, responsibilities, and significant concurrent positions."
- 5. Benesse Holdings, Inc., Benesse Corporation, UP Inc., Tokyo Educational Institute Co., Ltd., Ochanomizu Seminar Co., Ltd., Benesse BE studio Inc., Benesse i-Career Co., Ltd., StudyHacker Inc., Classi Corp. and HRBC Co., Ltd. are specified associated service providers as set forth in Article 2, Paragraph 3, Item 19 of the Regulations for Enforcement of the Companies Act.
- 6. Director candidates Mr. Nobuaki Omura, Mr. Matsuo Iwata, and Mr. Koetsu Sanga are candidates for Outside Director. Should Mr. Omura, Mr. Iwata, and Mr. Sanga be re-elected as proposed, the Company plans that they will be Independent Directors pursuant to the provisions set forth by Tokyo Stock Exchange, Inc.
- 7. The Company has entered into liability limitation agreements with Mr. Nobuaki Omura, Mr. Matsuo Iwata, and Mr. Koetsu Sanga that limit their liability to the amount set forth in Article 425, Paragraph 1 of the Companies Act. Should they be re-elected as proposed, the Company intends to continue the agreements. The Company has also entered into a liability limitation agreement with Mr. Kenji Yamakawa. Should he be elected as proposed, the Company plans to appoint him as a non-executive Director, so the Company intends to continue the agreement.
- 8. The Company's parent company, Benesse Holdings, Inc., has concluded a directors and officers liability insurance (D&O insurance) contract with an insurance company that insures the Directors and Audit & Supervisory Board Members of the parent company and its group companies. The Company pays for a portion of the insurance premiums for this insurance policy. Should all of the Company's candidates for Director be elected as proposed, they will continue to be covered by this D&O insurance policy. The insurance policy is due to be renewed in June 2022.

# Proposal 4: Election of Two (2) Audit & Supervisory Board Members

The terms of office of Audit & Supervisory Board Members Mr. Yutaka Fujita and Mr. Masahiro Nagasawa will expire at the conclusion of this General Meeting of Shareholders. Accordingly, the Company proposes the election of two (2) Audit & Supervisory Board Members.

The Company has obtained the approval of the Audit & Supervisory Board to put forward this proposal.

The candidates for Audit & Supervisory Board Member are as follows:

Name (Date of birth)		Career summary, positions and significant concurrent positions		Number of shares of the Company held
[At Audi	Yutaka Fujita [May 4, 1955]  Reappointment]  ttendance at the ard of Directors meetings] 11/11 (100%)  ttendance at the it & Supervisory oard meetings] 12/12 (100%)	September 1994 September 1996  June 1998 July 2000  November 2002  June 2003  October 2007 June 2012  February 2013 May 2013  March 2021  [Significant concur-Audit & Superv	Joined the Company General Manager of the Metropolitan Area Business Division's No. 1 Regional Supervisory Department General Manager of the Personnel Department General Manager of the Human Resources Development Division General Manager of the Metropolitan Area No. 10 Regional Business Department General Manager of the Kyushu Regional Business Department General Manager of the Personnel Department General Manager of Customer Consultation Rooms Chair of the Crisis Management Committee Full-time Audit & Supervisory Board Member (current position) Audit & Supervisory Board Member of HRBC Co., Ltd. (current position) Irrent positions] Tisory Board Member of HRBC Co., Ltd.	55,300

[Reason for nomination as candidate for Audit & Supervisory Board Member]

Working mainly in the Business Division, Personnel Department, Human Resources Development Department, and Customer Consultation Rooms, Mr. Yutaka Fujita served as General Manager of Regional Business Departments, General Manager of the Personnel Department, General Manager of the Human Resources Development Department, and General Manager of the Customer Consultation Rooms, and Chair of the Crisis Management Committee before becoming the Company's Full-time Audit & Supervisory Board Member (current position) in 2013. As such, he has gained a wealth of operational experience and wide-ranging insight.

During his term of office, Mr. Fujita engaged in his duties as Full-time Audit & Supervisory Board Member through regular interviews with the Representative Directors, executive Directors, and other personnel, and attendance at important meetings. In the belief that he will continue to leverage the experience he has gained to date as the Company's Full-time Audit & Supervisory Board Member in audits at the Company, the Company proposes his reappointment as Audit & Supervisory Board Member.

Mr. Fujita's term of service as Full-time Audit & Supervisory Board Member will be nine (9) years at the conclusion of this General Meeting of Shareholders.

Name (Date of birth)		Career summary, positions and significant concurrent positions		Number of shares of the Company held	
		April 1979 October 1981	Joined Araki Tax Accounting Office Joined PricewaterhouseCoopers CPA Firm (currently PricewaterhouseCoopers Aarata LLC) Leined KPMC AZSA & Go (surrently KPMC)		
		April 1984	Joined KPMG AZSA & Co. (currently KPMG AZSA LLC)		
	Masahiro Nagasawa (April 1, 1954)	March 1985 August 2002	Licensed as a certified public accountant Partner at Asahi & Co. (currently KPMG AZSA LLC)		
	[Reappointment] [Outside]	July 2012	Founded Nagasawa CPA Accounting Office Appointed Representative of the accounting office (current position)		
	[Independent]		Representative Director of Seiran Consulting Co., Ltd. (current position)		
2	[Attendance at the Board of Directors	June 2013	Outside Audit & Supervisory Board Member at Iwaki Co., Ltd. (current position)		
	meetings]	July 2013	Outside Audit & Supervisory Board Member at Ito En, Ltd.		
	(100%)	May 2014	Outside Audit & Supervisory Board Member at the Company (current position)		
	[Attendance at the	June 2014	Outside Audit & Supervisory Board Member at Muraki Corporation		
	Audit & Supervisory Board meetings]	December 2014	Outside Audit & Supervisory Board Member at Hinokiya Group Co., Ltd. (current position)		
	12/12	June 2016	Outside Director at Muraki Corporation		
	(100%)	[Significant concu			
		· Representative			
		Representative			
			Outside Audit & Supervisory Board Member at Iwaki Co., Ltd.		
		Co., Ltd.	t & Supervisory Board Member at Hinokiya Group		
	FD 6 1 1				

[Reason for nomination as candidate for Outside Audit & Supervisory Board Member]

After working mainly as a partner of an audit firm in his capacity as a certified public accountant, Mr. Masahiro Nagasawa founded his own CPA firm, and he has also served as Outside Audit & Supervisory Board Member and Outside Director at other companies. In doing so, he has gained a wealth of operational experience and wide-ranging insight.

During his term of office, Mr. Nagasawa engaged in his duties as Outside Audit & Supervisory Board Member through attendance at meetings of the Audit & Supervisory Board, Board of Directors, Independent Outside Officers Committee, and other meetings.

In the belief that he will leverage his wealth of experience and expert insight as a certified public accountant in audits at the Company, the Company proposes his reappointment as Outside Audit & Supervisory Board Member.

Mr. Nagasawa's term of service as Outside Audit & Supervisory Board Member will be eight (8) years at the conclusion of this General Meeting of Shareholders.

Notes: 1. There are no special interests between any of the Audit & Supervisory Board Member candidates and the Company.

- 2. The positions and responsibilities of Audit & Supervisory Board Member candidate Mr. Yutaka Fujita as an executive of HRBC Co., Ltd., a subsidiary of the Company, for the past ten (10) years are as stated in "Career summary, positions and significant concurrent positions."
- 3. The positions and responsibilities of Audit & Supervisory Board Member candidate Mr. Masahiro Nagasawa as an executive or officer for the past ten (10) years are as stated in "Career summary, positions and significant concurrent positions."
- 4. Mr. Masahiro Nagasawa is a candidate for Outside Audit & Supervisory Board Member. Should he be reelected as proposed, the Company plans that he will be an Independent Audit & Supervisory Board Member pursuant to the provisions set forth by Tokyo Stock Exchange, Inc.

- 5. The Company has entered into liability limitation agreements with Mr. Yutaka Fujita and Mr. Masahiro Nagasawa that limit their liability to the amount set forth in Article 425, Paragraph 1 of the Companies Act. Should they be re-elected as proposed, the Company intends to continue the agreements.
- 6. The Company's parent company, Benesse Holdings, Inc., has concluded a directors and officers liability insurance (D&O insurance) contract with an insurance company that insures the Directors and Audit & Supervisory Board Members of the parent company and its group companies. The Company pays for a portion of the insurance premiums for this insurance policy. Should all of the Company's candidates for Audit & Supervisory Board Member be elected as proposed, they will continue to be covered by this D&O insurance policy. The insurance policy is due to be renewed in June 2022.