

July 22, 2026

## Non-consolidated Financial Results for the Three Months Ended June 30, 2026 (Under Japanese GAAP)

Company name: OBIC BUSINESS CONSULTANTS CO.,LTD.  
 Listing: Tokyo Stock Exchange  
 Securities code: 4733  
 URL: <https://www.obc.co.jp>  
 Representative: Shigefumi Wada, President and Executive Officer  
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 Scheduled date to commence dividend payments: -  
 Preparation of supplementary material on financial results: Yes  
 Holding of financial results briefing: Yes (for analysts)

(Yen amounts are rounded down to millions, unless otherwise noted.)

### 1. Non-consolidated financial results for the three months ended June 30, 2026 (from April 1, 2026 to June 30, 2026)

#### (1) Non-consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

|                    | Net sales       |      | Operating profit |      | Ordinary profit |      | Profit          |      |
|--------------------|-----------------|------|------------------|------|-----------------|------|-----------------|------|
| Three months ended | Millions of yen | %    | Millions of yen  | %    | Millions of yen | %    | Millions of yen | %    |
| June 30, 2026      | 13,831          | 13.8 | 6,577            | 18.1 | 7,129           | 20.8 | 4,877           | 19.7 |
| June 30, 2025      | 12,150          | 8.2  | 5,570            | 7.5  | 5,902           | 7.2  | 4,073           | 2.9  |

|                    | Basic earnings per share | Diluted earnings per share |
|--------------------|--------------------------|----------------------------|
| Three months ended | Yen                      | Yen                        |
| June 30, 2026      | 64.89                    | -                          |
| June 30, 2025      | 54.19                    | -                          |

#### (2) Non-consolidated financial position

|                | Total assets    | Net assets      | Equity-to-asset ratio |
|----------------|-----------------|-----------------|-----------------------|
| As of          | Millions of yen | Millions of yen | %                     |
| June 30, 2026  | 216,937         | 168,692         | 77.8                  |
| March 31, 2026 | 220,801         | 169,376         | 76.7                  |

Reference: Equity  
 As of June 30, 2026: ¥168,692 million  
 As of March 31, 2026: ¥169,376 million

### 2. Cash dividends

|                                              | Annual dividends per share |                    |                   |                 |        |
|----------------------------------------------|----------------------------|--------------------|-------------------|-----------------|--------|
|                                              | First quarter-end          | Second quarter-end | Third quarter-end | Fiscal year-end | Total  |
|                                              | Yen                        | Yen                | Yen               | Yen             | Yen    |
| Fiscal year ended March 31, 2026             | -                          | 53.00              | -                 | 58.00           | 111.00 |
| Fiscal year ending March 31, 2027            | -                          |                    |                   |                 |        |
| Fiscal year ending March 31, 2027 (Forecast) |                            | 65.00              |                   | 65.00           | 130.00 |

Note: Revisions to the forecast of cash dividends most recently announced: None

### 3. Forecast of non-consolidated financial results for the fiscal year ending March 31, 2027 (from April 1, 2026 to March 31, 2027)

(Percentages indicate year-on-year changes.)

|                                      | Net sales       |      | Operating profit |      | Ordinary profit |      | Profit          |     | Basic earnings per share |
|--------------------------------------|-----------------|------|------------------|------|-----------------|------|-----------------|-----|--------------------------|
|                                      | Millions of yen | %    | Millions of yen  | %    | Millions of yen | %    | Millions of yen | %   | Yen                      |
| Six months ending September 30, 2026 | 27,619          | 10.8 | 12,479           | 11.8 | 13,254          | 11.0 | 9,074           | 9.7 | 120.70                   |
| Fiscal year ending March 31, 2027    | 57,500          | 11.9 | 26,500           | 12.4 | 28,260          | 12.1 | 19,350          | 6.7 | 257.39                   |

Note: Revisions to the earnings forecasts most recently announced: None

\* **Notes**

- (1) Adoption of accounting treatment specific to the preparation of quarterly non-consolidated financial statements: None
- (2) Changes in accounting policies, changes in accounting estimates, and restatement
- (i) Changes in accounting policies due to revisions to accounting standards and other regulations: None
  - (ii) Changes in accounting policies due to other reasons: None
  - (iii) Changes in accounting estimates: None
  - (iv) Restatement: None

- (3) Number of issued shares (common shares)

- (i) Total number of issued shares at the end of the period (including treasury shares)

|                      |                   |
|----------------------|-------------------|
| As of June 30, 2026  | 75,404,000 shares |
| As of March 31, 2026 | 75,404,000 shares |

- (ii) Number of treasury shares at the end of the period

|                      |                |
|----------------------|----------------|
| As of June 30, 2026  | 227,297 shares |
| As of March 31, 2026 | 227,297 shares |

- (iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

|                                  |                   |
|----------------------------------|-------------------|
| Three months ended June 30, 2026 | 75,176,703 shares |
| Three months ended June 30, 2025 | 75,175,721 shares |

- \* Review of the Japanese-language originals of the attached quarterly non-consolidated financial statements by certified public accountants or an audit firm: None

- \* Proper use of earnings forecasts, and other special matters

Earnings forecasts are based on judgments, assumptions, and beliefs based on information available to the Company at the time of publication, and are not intended to be a promise by the Company to achieve them. Actual results may differ from forecasts due to various changes in economic conditions and business operations.

## Quarterly balance sheet

(Thousands of yen)

|                                                          | As of March 31, 2026 | As of June 30, 2026 |
|----------------------------------------------------------|----------------------|---------------------|
| Assets                                                   |                      |                     |
| Current assets                                           |                      |                     |
| Cash and deposits                                        | 116,252,591          | 114,495,294         |
| Bills Receivable and Electronically Recorded Receivables | 3,712,450            | 3,759,162           |
| Accounts receivable - trade                              | 11,127,911           | 10,236,355          |
| Merchandise and finished goods                           | 55,935               | 56,583              |
| Work in process                                          | 314                  | 485                 |
| Raw materials and supplies                               | 7,054                | 5,673               |
| Prepaid expenses                                         | 814,436              | 817,423             |
| Accounts receivable - other                              | 18,018               | 19,009              |
| Other                                                    | 164,413              | 224,244             |
| Allowance for doubtful accounts                          | (5,933)              | (15,566)            |
| Total current assets                                     | 132,147,192          | 129,598,666         |
| Non-current assets                                       |                      |                     |
| Property, plant and equipment                            | 1,322,846            | 1,288,982           |
| Intangible assets                                        | 1,989,441            | 1,873,858           |
| Investments and other assets                             |                      |                     |
| Investment securities                                    | 34,254,393           | 33,098,129          |
| Shares of subsidiaries and associates                    | 9,196                | -                   |
| Leasehold and guarantee deposits                         | 1,050,846            | 1,050,527           |
| Membership                                               | 27,980               | 27,980              |
| Long-term time deposits                                  | 50,000,000           | 50,000,000          |
| Long-term accounts receivable - other                    | 46,465               | 45,765              |
| Distressed receivables                                   | 2,176                | 1,123               |
| Allowance for doubtful accounts                          | (48,992)             | (47,239)            |
| Total investments and other assets                       | 85,342,065           | 84,176,287          |
| Total non-current assets                                 | 88,654,354           | 87,339,128          |
| Total assets                                             | 220,801,546          | 216,937,794         |

|                                                          | As of March 31, 2026 | As of June 30, 2026 |
|----------------------------------------------------------|----------------------|---------------------|
| <b>Liabilities</b>                                       |                      |                     |
| Current liabilities                                      |                      |                     |
| Accounts payable - trade                                 | 401,467              | 339,047             |
| Accounts payable - other                                 | 2,393,456            | 1,601,689           |
| Accrued expenses                                         | 1,454,004            | 1,976,499           |
| Income taxes payable                                     | 3,681,608            | 2,130,551           |
| Accrued consumption taxes                                | 756,261              | 981,117             |
| Deposits received                                        | 148,879              | 212,757             |
| Unearned revenue                                         | 35,819,906           | 34,546,463          |
| Provision for bonuses for directors (and other officers) | 50,000               | 50,000              |
| Other                                                    | 8,978                | 14,711              |
| Total current liabilities                                | 44,714,563           | 41,852,837          |
| Non-current liabilities                                  |                      |                     |
| Long-term accounts payable - other                       | 786,693              | 786,693             |
| Deferred tax liabilities                                 | 2,194,862            | 1,818,066           |
| Provision for retirement benefits                        | 3,332,785            | 3,392,239           |
| Asset retirement obligations                             | 395,706              | 395,950             |
| Total non-current liabilities                            | 6,710,047            | 6,392,949           |
| Total liabilities                                        | 51,424,611           | 48,245,787          |
| Net assets                                               |                      |                     |
| Shareholders' equity                                     |                      |                     |
| Share capital                                            | 10,519,000           | 10,519,000          |
| Capital surplus                                          | 18,457,761           | 18,457,761          |
| Retained earnings                                        | 126,873,581          | 127,391,183         |
| Treasury shares                                          | (220,684)            | (220,684)           |
| Total shareholders' equity                               | 155,629,659          | 156,147,260         |
| Valuation and translation adjustments                    |                      |                     |
| Valuation difference on available-for-sale securities    | 13,747,276           | 12,544,747          |
| Total valuation and translation adjustments              | 13,747,276           | 12,544,747          |
| Total net assets                                         | 169,376,935          | 168,692,007         |
| Total liabilities and net assets                         | 220,801,546          | 216,937,794         |

## Quarterly statement of income

(Thousands of yen)

|                                                       | Three months ended<br>June 30, 2025 | Three months ended<br>June 30, 2026 |
|-------------------------------------------------------|-------------------------------------|-------------------------------------|
| Net sales                                             | 12,150,987                          | 13,831,745                          |
| Cost of sales                                         | 1,813,849                           | 2,010,487                           |
| Gross profit                                          | 10,337,137                          | 11,821,257                          |
| Selling, general and administrative expenses          | 4,766,725                           | 5,243,893                           |
| Operating profit                                      | 5,570,411                           | 6,577,364                           |
| Non-operating income                                  |                                     |                                     |
| Interest income                                       | 2                                   | 218,857                             |
| Dividend income                                       | 328,519                             | 317,140                             |
| Gain on sale of investment securities                 | -                                   | 13,284                              |
| Other                                                 | 4,092                               | 3,001                               |
| Total non-operating income                            | 332,614                             | 552,284                             |
| Non-operating expenses                                |                                     |                                     |
| Other                                                 | 184                                 | -                                   |
| Total non-operating expenses                          | 184                                 | -                                   |
| Ordinary profit                                       | 5,902,841                           | 7,129,648                           |
| Extraordinary income                                  |                                     |                                     |
| Gain on sale of shares of subsidiaries and associates | -                                   | 385                                 |
| Total extraordinary income                            | -                                   | 385                                 |
| Extraordinary losses                                  |                                     |                                     |
| Loss on retirement of non-current assets              | 15,465                              | -                                   |
| Total extraordinary losses                            | 15,465                              | -                                   |
| Profit before income taxes                            | 5,887,375                           | 7,130,033                           |
| Income taxes - current                                | 1,612,252                           | 2,075,992                           |
| Income taxes - deferred                               | 201,394                             | 176,191                             |
| Total income taxes                                    | 1,813,647                           | 2,252,183                           |
| Profit                                                | 4,073,728                           | 4,877,850                           |

## Quarterly statement of cash flows

(Thousands of yen)

|                                                              | Three months ended<br>June 30, 2025 | Three months ended<br>June 30, 2026 |
|--------------------------------------------------------------|-------------------------------------|-------------------------------------|
| Cash flows from operating activities                         |                                     |                                     |
| Profit before income taxes                                   | 5,887,375                           | 7,130,033                           |
| Depreciation                                                 | 159,796                             | 217,024                             |
| Increase (decrease) in provision for retirement benefits     | 33,611                              | 59,454                              |
| Increase (decrease) in allowance for doubtful accounts       | 8,200                               | 7,880                               |
| Interest and dividend income                                 | (328,522)                           | (535,998)                           |
| Loss (gain) on sale of investment securities                 | -                                   | (13,284)                            |
| Loss (gain) on sale of shares of subsidiaries and associates | -                                   | (385)                               |
| Loss on retirement of non-current assets                     | 15,465                              | -                                   |
| Decrease (increase) in trade receivables                     | 1,945,741                           | 844,844                             |
| Decrease (increase) in inventories                           | (5,066)                             | 561                                 |
| Decrease (increase) in prepaid expenses                      | 115,532                             | (2,987)                             |
| Increase (decrease) in trade payables                        | (100,917)                           | (62,419)                            |
| Increase (decrease) in accrued consumption taxes             | (89,964)                            | 224,855                             |
| Increase (decrease) in accrued expenses                      | 477,206                             | 522,494                             |
| Increase (decrease) in unearned revenue                      | (2,521,253)                         | (1,273,442)                         |
| Other, net                                                   | (678,159)                           | (834,560)                           |
| Subtotal                                                     | 4,919,046                           | 6,284,070                           |
| Interest and dividends received                              | 328,522                             | 479,507                             |
| Income taxes paid                                            | (4,197,895)                         | (3,487,879)                         |
| Net cash provided by (used in) operating activities          | 1,049,673                           | 3,275,699                           |
| Cash flows from investing activities                         |                                     |                                     |
| Purchase of investment securities                            | -                                   | (600,000)                           |
| Proceeds from sale of investment securities                  | -                                   | 23,111                              |
| Proceeds from sale of shares of subsidiaries and associates  | -                                   | 500                                 |
| Purchase of property, plant and equipment                    | (175,408)                           | (26,363)                            |
| Purchase of intangible assets                                | (230,453)                           | (70,282)                            |
| Proceeds from collection of long-term accounts receivable    | 400                                 | 120                                 |
| Payments of leasehold and guarantee deposits                 | (9,000)                             | (316)                               |
| Proceeds from refund of leasehold and guarantee deposits     | 293                                 | 635                                 |
| Net cash provided by (used in) investing activities          | (414,168)                           | (672,594)                           |
| Cash flows from financing activities                         |                                     |                                     |
| Dividends paid                                               | (3,758,973)                         | (4,360,400)                         |
| Purchase of treasury shares                                  | (450)                               | -                                   |
| Net cash provided by (used in) financing activities          | (3,759,423)                         | (4,360,400)                         |
| Net increase (decrease) in cash and cash equivalents         | (3,123,918)                         | (1,757,296)                         |
| Cash and cash equivalents at beginning of period             | 161,047,982                         | 116,252,591                         |
| Cash and cash equivalents at end of period                   | 157,924,063                         | 114,495,294                         |

(Notes on segment information, etc.)

Segment Information

Since we are a single segment of the software business, we have omitted the description.