



April 15, 2025

To: All Concerned Stakeholders

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		(Securities Code: 4709; TSE Prime)	
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[Summary]Notice Regarding the Formulation of the Medium-Term Management Plan (Fiscal Years Ending March 2026 to March 2028)

We have formulated a three-year medium-term management plan, Next 50 Episode III "**JUMP!!!**", with the fiscal year ending March 31, 2026(FY2025) as the first year, as follows.

1. Objectives of the Mid-Term Management Plan

In the previous medium-term management plan, our group accurately grasped the rapidly changing trends in the IT industry and achieved improved profitability by implementing various strategies aimed at adding greater value to our services.

As the social and industry environment becomes more complex, we aim to achieve dramatic growth by setting the following medium- to long-term targets for 2030, the 60th anniversary of our founding: consolidated sales of 50 billion yen, gross profit of 15 billion yen, and operating profit of 8 billion yen.

In this medium-term management plan, we will promote six key strategies, including a service portfolio strategy, the establishment of customer contact points, and a human capital investment strategy, with the two strategic themes of "Shifting towards highly profitable business model" and "Innovation of Culture" at their core. Amidst the accelerating shortage of human resources and the changing nature of the industry due to technological progress, we will raise the value of the "human resources" that drive our business to a higher level than ever before, and work to transform our business model into one with high profitability and growth potential.

We will strive to become a "lean ID Group" in order to survive in the turbulent IT industry.

2. Outline

Name : Next 50 Episode III: "JUMP!!!"

Period : Fiscal year ending March 31, 2026 (FY2025) to the fiscal year ending March 31, 2028 (FY2027)

Strategic Themes : Shifting towards highly profitable business model

Innovating Corporate culture

Priority Strategies : 1. Serv

- 1. Service Portfolio Strategy
- 2. Establishing customer contact points
- 3. Investment in human capital Strategy
- 4. M&A Strategy
- 5. Global Strategy
- 6. Management that is Conscious of Cost of Capital and Stock Price

3. Numeritical Targets

	FY2024	FY2027	FY2029*
	Results	Targets for this Mid-	Targets for the next 5
	(Expectation)	Term Management	years
		Plan	
Net sales	¥36.0 billion	¥44.0 billion	¥55.0 billion
Gross profit	¥8.4 billion	¥12.3 billion	¥15.0 billion
	(23.3%)	(28.0%)	(30.0%)
Operating	¥3.5 billion	¥5.7 billion	¥8.0 billion
income(margin)	(9.7%)	(13.0%)	(16.0%)
Total return ratio	54.9%	50~60%	50~60%

Note: The above forecast is prepared based on information available at the time of publication of this document. Actual business results may differ from those forecast due to a wide variety of factors.

For details, please refer to "中期経営計画(2026 年 3 月期-2028 年 3 月期)策定に関するお知らせ", the original Japanese version.

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