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(Securities Code 4704)

March 6, 2025

(Start date of electronic provision measures : February 27, 2025)

Dear Shareholders

JR Shinjuku Miraina Tower  
1-6, Shinjuku 4-chome, Shinjuku-ku, Tokyo, Japan  
**TREND MICRO INCORPORATED**  
President and Representative Director: Eva Chen

## **NOTICE OF CONVOCATION OF THE 36th ORDINARY GENERAL MEETING OF SHAREHOLDERS**

Dear Sirs and Madams

Our 36th Ordinary General Meeting of Shareholders will be held as listed below.

The Company has adopted the electronic provisioning method for the convocation of this General Meeting of Shareholders and has provided the electronic provisioning matters on the following website on the Internet.

The Company's website

**[https://www.trendmicro.com/en\\_us/about/investor-relations/shareholders-meetings.html](https://www.trendmicro.com/en_us/about/investor-relations/shareholders-meetings.html)**

Tokyo Stock Exchange Website (TSE Listed Company Information Service)

**<https://www2.jpx.co.jp/tseHpFront/JJK020010Action.do?Show=Show>**

Note: From the top page of TSE Listed Company Search, you can search by entering [Trend Micro] or [4704] in the "Quick search", and then click the [Basic information] button, the "Documents for public inspection/PR information" tab, and click the [Click here for access] button for the [Notice of General Shareholders Meeting/Information Materials for a General Shareholders Meeting].

**We ask you to review the Reference Material for the General Meeting of Shareholders listed in the matters provided electronically, and to vote by electronic means (using the Internet or other means) or to fill out the Voting Form enclosed herein with your decision. Please also kindly return the said Form to us by no later than 5:30 p.m. on March 26, 2025, (Wednesday) or vote after perusing the "Voting by Electronic Means" (ex. on the Internet) described hereafter (p.4).**

- 1. Date and time:** 10:00 a.m. on March 27, 2025 (Thursday)
- 2. Place:** Hana, Main Tower 4<sup>th</sup> Floor, Keio Plaza Hotel Tokyo  
2-1, Nishi-Shinjuku 2-chome, Shinjuku-ku, Tokyo, Japan
- 3. Purpose:**

### **Matters to be reported**

1. Contents of the Business Report for the 36th year (January 1, 2024, to December 31, 2024), contents of the consolidated financial statements and the audit reports by Accounting Auditors and the Corporate Auditors of the consolidated financial statements
2. Contents of the unconsolidated financial statement for the 36th year (January 1, 2024, to December 31, 2024)

### **Matters for Resolution**

**Agenda 1 :** Appropriation of retained earnings

**Agenda 2 :** Election of Six Directors

**Agenda 3 :** Election of Two Corporate Auditors

**Agenda 4** : Partial Amendments to the Articles of Incorporation

**Agenda 5** : Revision of remuneration, etc. for Outside Directors

#### **4. Decision concerning Convocation of General Meeting of Shareholders:**

The exercise of voting rights by proxy is limited to the case where another shareholder holding voting rights is delegated as a proxy. Please note that submission of a document evidencing such proxy is required in this case.

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#### **[Guidance for Live Distribution and Acceptance of preliminary questions]**

- Live distribution will be provided so that shareholders can watch the general meeting of shareholders. You can also send questions in advance. For details, please refer to the attached sheet enclosed in the letter of convocation notice sent on March 6, 2025.
- We will pay full attention to the privacy of the visiting shareholders, and image only the vicinity of the director's seat. However, due to the circumstances of the venue, there is a possibility that some of the shareholders in attendance may be visible in the video. We appreciate your understanding in advance.
- Shareholders who are viewing the live distribution will not be able to "attend" the general meeting of shareholders, and therefore will not be able to exercise their voting rights, ask questions, or submit motions during the meeting.

#### **[Contents of the documents sent to shareholders]**

- The documents sent to shareholders who have requested the delivery of the documents do not include the "System and Policies of the Company", "Notes to Consolidated Financial Statements" and "Notes to Financial Statements" in accordance with laws and regulations and Article 14 of the Articles of Incorporation of the Company. Therefore, the documents provided in this Notice of Convocation are a part of the subject documents that were audited by the Corporate Auditors and the Independent Auditor in preparing the Audit Report.

#### **[Information on Modification]**

- In the event of any modifications to the electronic provisioning measures, the amendments will be announced to shareholders on the Company's website (<https://www.go-tm.jp/invite>) and Tokyo Stock Exchange Website.

#### **Request for Exercising Voting Rights via the Internet**

We support the activities of "Sakura Line 311"\* by encouraging shareholders to exercise their voting rights via the Internet. The postage fees saved by shareholders exercising their voting rights via the Internet will be donated by our company to "Sakura Line 311". For the 35th Annual General Meeting of Shareholders, we donated 138,528 yen (78 yen x 1,776 shareholders).

\*\*Sakura Line 311<<https://www.sakura-line311.org/>> is a certified non-profit organization that plants cherry trees at the maximum point of the tsunami generated by the Great East Japan Earthquake in order to pass on and preserve the memory of the tsunami. We also support volunteer tree-planting activities, etc. Our company has been supporting their volunteer activities.

We have also been supporting the "Smile Project" (<https://go.trendmicro.com/jp/business/about/smile/>) since 2014, which aims to help children who lost their parents in the disaster. Currently, we have expanded our support to include educational programs for disaster preparedness and activities to help children who have been affected by large-scale disasters.

In addition, we are committed to creating a safer and better world through our "Global Citizenship Program" (<https://go.trendmicro.com/jp/business/about/csr/>). You can learn more about our group's social contribution activities on our website ([https://www.trendmicro.com/jp\\_jp/about/corporate-social-responsibility.html](https://www.trendmicro.com/jp_jp/about/corporate-social-responsibility.html)).

## If you attend the General Meeting of Shareholders



Date and time

10:00 a.m. on March 27, 2025 (Thursday)  
(Reception is scheduled to start at 9:00am)

We ask you to kindly submit the enclosed Voting Form to the reception of the Meeting.

## If you will not attend the General Meeting of Shareholders



If you vote by the Internet or by other means

For more details, please refer to the next page.

Deadline for the Exercise  
of Voting Rights

5:30 p.m. on March 26, 2025 (Wednesday)

Please vote on the Internet by accessing the voting website no later than the above-mentioned deadline.



Website for exercising voting rights: <https://evote.tr.mufg.jp/>



If you vote by mail

Deadline for the Exercise  
of Voting Rights

The mail must reach us by 5:30 p.m.  
on March 26, 2025 (Wednesday)

Please fill out the Voting Form enclosed herein with your decision and return the said Form to us no later than the above-mentioned deadline. If there is no indication of approval or disapproval of a proposal on the voting form, it will be treated as an indication of approval.



In the event of any diverse exercise of voting rights, please notify the Company regarding the matter and the reason thereof **not later than three days before** the Meeting.

## Voting by the Internet

When exercising your voting rights via the Internet, please access the website for exercising voting rights and follow the instructions on the screen after confirming the following items.

To Scan the QR code	To Enter login ID and password
<p>1. Please scan the QR code on the bottom right of the Voting Rights Exercise Form.</p> <p>2. Please follow the on-screen guidance and enter your “for” or “against” of the proposals.</p> <p>*QR code is the registered trademarks of DENSO WAVE INCORPORATED.</p>	<p>1. Please access to the voting website.</p> <p><b><a href="https://evote.tr.mufig.jp/">https://evote.tr.mufig.jp/</a></b></p> <p>2. Please enter the "Login ID" and "Temporary Password" indicated on the Voting Rights Exercise Form.</p> <p>3. Please follow the on-screen guidance and enter your “for” or “against” of the proposals.</p>

### <NOTE>

#### 1. Handling of Voting Multiple Times

- (i) If you vote both by mail and on the Internet, the vote on the Internet will be deemed to be valid.
- (ii) If you vote more than once on the Internet, the last vote will be deemed to be valid.

#### 2. Proxy Electronic Voting Platform

We participate in the "For Institutional Investors" electronic voting platform operated by ICJ Inc.

<p>For enquiries concerning the System:</p> <p>Contact the help desk of Mitsubishi UFJ Trust and Banking Corporation, Corporate Agency Division</p> <p>•Toll-free telephone number : 0120-173-027 (9 a.m. to 9 p.m.)</p>
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(Translation)

REFERENCE MATERIAL FOR THE GENERAL MEETING OF SHAREHOLDERS

**Agenda and Reference Information**

**Agenda 1 : Appropriation of retained earnings**

We have a fundamental policy of promptly gathering the consolidated net profits generated after making the necessary investments for business growth to the parent company, which is us, without retaining them internally. The entire amount of our distributable profits for the fiscal year will be returned to shareholders through year-end dividends (with a target payout ratio of 70%) and share buybacks in the following fiscal year.

Following this policy, we would like to pay this year-end dividend (ordinary dividend) for the current fiscal year as described below.

Matters concerning year-end dividends (ordinary dividend)

- (1) Type of dividend assets: cash
- (2) Matters concerning allocation of dividends to shareholders and the total amount of dividends:  
184 yen per common share of the Company  
Total amount: 24,158,609,728 yen
- (3) Effective date for dividend of surplus:  
March 28, 2025

**Agenda 2 : Election of Six Directors**

Terms of office of all six Directors will expire at the close of this General Meeting of Shareholders. Therefore, we propose the election of six Directors.

The candidates for Directors are as follows.

(List of candidates for Directors)

Candidate number	Name			Present Job Titles and Responsibilities at the Company
1	Reappointed	Chang Ming-Jang	Male	Chairman and Representative Director
2	Reappointed	Eva Chen	Female	President and Representative Director / CEO of Trend Micro Group
3	Reappointed	Mahendra Negi	Male	Executive Vice President and Representative Director / CFO of Trend Micro Group / Member of the Nomination and Remuneration Advisory Committee
4	Reappointed	Akihiko Omikawa	Male	Executive Vice President and Director
5	Reappointed	Koichiro Tokuoka	Outside Director	Director / Chairman of the Nomination and Remuneration Advisory Committee
			Independent Director	
			Male	
6	New	Fukuzo Inoue	Outside Director	-
			Independent Director	
			Male	

Candidate number 1	Chang Ming-Jang	(Date of Birth	Reappointed
		November 5, 1954)	Male
		70 Years Old	
Number of Holding Shares 5,367,000 shares	Career Summary and Job Titles and Responsibilities at the Company		
	December 1988	President of Trend Micro Incorporated (U.S.A.)	
	December 1995	Representative Director	
Attendance at the Meetings of the Board of Directors 100% (10/10)	March 1997	President and Representative Director	
	January 2005	Chairman and Representative Director (present post)	
	Significant Concurrent Positions at Other Companies		
	N/A		
	Reason for nominating the candidate for Director		
	Mr. Chang Ming-Jang has been the CEO of the Trend Micro Group for many years since its founding. He is currently involved in the management of the Group as the Chairman and is thoroughly familiar with the overall business and management of the Group. For these reasons, the Company renominates him as a candidate for Director.		

Candidate number 2	Eva Chen	(Date of Birth	Reappointed
		February 23, 1959)	Female
		66 Years Old	
Number of Holding Shares 1,449,000 shares (*)	Career Summary and Job Titles and Responsibilities at the Company		
	May 1989	Joined Trend Micro Incorporated (Taiwan)	
	December 1995	Corporate Auditor	
Attendance at the Meetings of the Board of Directors 100% (10/10)	August 1997	Director, generally responsible for Technology Development Division	
	March 2002	Director Group CTO	
	January 2005	President and Representative Director / Group CEO (present post)	
	Significant Concurrent Positions at Other Companies		
	N/A		
	Reason for nominating the candidate for Director		
	Ms. Eva Chen founded the Trend Micro Group together with Chang Ming-Jang, and has headed the Research & Development Division for many years. In addition, as the Group CEO since 2005, she is thoroughly familiar with the overall business and management of the Group. For these reasons, the Company renominates her as a candidate for Director.		
	(*) The number of holding shares owned by Ms. Eva Chen indicates the number of shares (number of real owned shares) held under the name of BPSA FOR BPCAL PLEDGED BY 891412.		



<b>Candidate number 3</b>	Mahendra Negi	(Date of Birth March 9, 1960) 65 Years Old	Reappointed Male
Number of Holding Shares 144,000 shares	Career Summary and Job Titles and Responsibilities at the Company		
	September 1995	Joined Merrill Lynch Japan Securities Co., Ltd (currently BofA Securities Japan Co., Ltd.)	
	June 2000	Representative Director of ipTrend Incorporated	
Attendance at the Meetings of the Board of Directors 100% (10/10)	February 2001	Administrative Manager	
	March 2001	Director, in charge of Financial Accounting Division	
	March 2002	Representative Director Group CFO	
	January 2006	Representative Director Group COO and CFO	
	March 2012	Executive Vice President and Representative Director / COO & CFO of Trend Micro Group	
	March 2014	Executive Vice President and Representative Director / CFO of Trend Micro Group (present post)	
	Significant Concurrent Positions at Other Companies		
	N/A		
	Reasons for nominating the candidate for Director		
	Mr. Mahendra Negi has working experience in banks and securities companies, etc. After joining the Company, his position as Group CFO since 2002 makes him thoroughly familiar with the overall business and management of the Trend Micro Group. For these reasons, the Company renominates him as a candidate for Director.		

Candidate number 4	Akihiko Omikawa	(Date of Birth	Reappointed
		February 24, 1959)	Male
		66 Years Old	
Number of Holding Shares 4,000 shares	Career Summary and Job Titles and Responsibilities at the Company		
Attendance at the Meetings of the Board of Directors  100% (10/10)	April 1982	Joined Japan Digital Equipment Corporation (currently Hewlett-Packard Japan, Ltd.)	
	December 1992	Joined Microsoft Corporation (currently Microsoft Japan Co., Ltd.)	
	May 2000	Executive Officer, Business Internet Director	
	February 2003	Joined Trend Micro Incorporated General Manager, Japan Region and Sales & Marketing	
	May 2003	Senior Vice President, General Manager, Japan Region	
	April 2007	Executive Vice President, General Manager, Japan Region and Global Service Business Unit	
	March 2008	Director, General Manager for Japan Region, Global Service Business, Global Consumer & Small Business	
	February 2010	Director, General Manager Japan, LAR, APAC Region, Global Marketing	
	March 2012	Executive Vice President and Director, General Manager Japan, LAR, APAC Region, Global Marketing	
	January 2013	Executive Vice President and Director, General Manager Japan, APAC Region, Global Consumer Business	
	January 2014	Executive Vice President and Director, General Manager Japan, Global Consumer Business	
	January 2016	Executive Vice President and Director / General Manager Japan, Global Consumer Business / General Manager, IoT Business Promotion	
	January 2020	Executive Vice President and Director / General Manager Japan, Global Consumer Business / General Manager, Global IoT Business	
	January 2023	Executive Vice President and Director / General Manager Japan, Global IoT Business	
	January 2024	Executive Vice President and Director (present post)	
	Significant Concurrent Positions at Other Companies		
	N/A		
	Reasons for nominating the candidate for Director		
	Mr. Akihiko Omikawa is highly experienced in sales divisions at IT related companies. After joining the Company, he has been demonstrating his ability as Director responsible for sales in Japan and other regions to the full extent. For these reasons, the Company renominates him as a candidate for Director.		

Candidate number 5	Koichiro Tokuoka	(Date of Birth	Reappointed	Outside Director
		June 19, 1957)		
		67 Years Old	Male	Independent Director
Number of Holding Shares 100 shares	Career Summary and Job Titles and Responsibilities at the Company			
	April 1980	Joined Nissan Motor Co.Ltd.		
Attendance at the Meetings of the Board of Directors 100% (10/10)	September 1999	Joined Fleishiman Hillard Japan K.K.		
	April 2006	Professor, Tama Graduate University of Business		
	June 2017	Chairman and Representative Director / CEO of Life Shift Inc.		
	March 2023	Outside Director of the Company (present post)		
	April 2023	Professor Emeritus, Tama Graduate University of Business (present post)		
	December 2023	Chairman of Life Shift Inc. (present post)		
	Significant Concurrent Positions at Other Companies			
	Professor Emeritus, Tama Graduate University of Business			
	Chairman of Life Shift Inc.			
	Reasons for nominating the candidate for Outside Director and expected role, etc.			
	Mr. Koichiro Tokuoka is currently a professor at Tama Graduate University of Business and is the chairman of Life Shift Inc., which he founded. He has a highly professional perspective on human resource development and experience in corporate management, and we have determined that he is well qualified to provide advice and recommendations as appropriate in the deliberations of the Board of Directors. For these reasons, the Company renominates him as a candidate for Outside Director.			
	After his election, we expect him to appropriately perform his duties as an outside director of the Company, including making decisions on important management matters and supervising the execution of business operations. We also continue to appoint him as a chairman of the Nomination and Remuneration Advisory Committee after his election.			
	His term of office as Outside Director of the Company will be two years at the close of this General Meeting of Shareholders.			

Candidate number 6	Fukuzo Inoue	(Date of Birth	New	Outside Director
		July 6, 1955)		
		69 Years Old	Male	Independent Director
Number of Holding Shares 0 shares	Career Summary and Job Titles and Responsibilities at the Company			
	April 1980	Joined Nippon Telegraph and Telephone Public Corporation (currently Nippon Telegraph and Telephone Corporation)		
	June 2009	Senior Vice President, Nippon Telegraph and Telephone East Corporation/Executive Manager, Broadband Service Department, Consumer Business Headquarters		
	June 2012	Senior Vice President, Executive Manager, Corporate Strategy Planning Department		
	June 2014	Executive Vice President, Senior Executive Manager, New Business Development Headquarters		
	June 2015	Representative Director and Executive Vice President, Senior Executive Manager, New Business Development Headquarters		
	June 2016	Senior Executive Vice President, Representative Director, Senior Executive Manager, New Business Development Headquarters		
	June 2018	President, Executive Director		
	June 2021	President, Executive Director and Executive Officer		
	June 2022	Chief Executive Advisor to CEO of Nippon Telegraph and Telephone East Corporation (present post)		
	Significant Concurrent Positions at Other Companies			
	Chief Executive Advisor to CEO of Nippon Telegraph and Telephone East Corporation			
	Reasons for nominating the candidate for Outside Director and expected role, etc.			
	Mr. Fukuzo Inoue has served as the Executive Vice President, Representative Director of Nippon Telegraph and Telephone East Corporation, he has abundant experience in the business field. For these reasons, the Company renominates him as a candidate for Outside Director.			
	After his election, we expect him to make use of his expert knowledge as a person with management experience to make comments at meetings of the Board of Directors, etc. regarding the formulation of management plans, etc., mainly from a managerial perspective, and to supervise the progress of management plans, etc. We also plan to appoint him as a member of the Nomination and Remuneration Advisory Committee after his election.			

(Notes)

1. There are no special interests between the Company and each candidate for Director.
2. Mr. Koichiro Tokuoka and Mr. Fukuzo Inoue are candidates for outside directors under Article 2, paragraph 3, item 7 of the Ordinance for Enforcement of the Companies Act.
3. The Company has designated Mr. Koichiro Tokuoka and Mr. Fukuzo Inoue as independent director upon whom the Tokyo Stock Exchange imposes the obligation of designation, and who is unlikely to cause conflicts of interest with general shareholders, and it has filed such designation with the said Exchange.
4. Independence of candidates as Outside Director and limited liability agreements with Outside Director
  - (1) Independence of candidates as Outside Director
    - i) Mr. Koichiro Tokuoka and Mr. Fukuzo Inoue have not previously been executing persons or Directors of the Company or a subsidiary of the Company.
    - ii) Mr. Koichiro Tokuoka and Mr. Fukuzo Inoue have not been executing persons or Directors of specified related entities of the Company at the present moment and for the last ten years.
    - iii) Mr. Koichiro Tokuoka and Mr. Fukuzo Inoue will not receive, nor have they received for the last two years, a large amount of money or other properties from the Company or the specified related entities of the Company.
    - iv) Mr. Koichiro Tokuoka and Mr. Fukuzo Inoue are not the spouses of, nor are they within three degrees related to, the executing persons or Directors of the Company or the specified related entities of the Company.
    - v) Although Mr. Fukuzo Inoue is Chief Executive Advisor to CEO of Nippon Telegraph and Telephone East Corporation, one of the Company's business partners, it has been 2 years since his resignation from the post, and he is no longer involved in the management of the said company. The revenue from transactions regarding products and services between the Company and Nippon Telegraph and Telephone East Corporation accounts for less than 1% of the consolidated net sales for the current period of the Company.
  - (2) Limited liability agreements with candidates for Outside Director

Mr. Koichiro Tokuoka has entered into an agreement with the Company, which limits their liability against the Company to a certain extent pursuant to the Articles of Incorporation. The outline of the agreement is as follows.

With respect to the liability provided for in Article 423, paragraph 1 of the Companies Act, he shall have liability to the extent of the greater of 16 million yen or the minimum liability amount provided for in Article 425, paragraph 1 of the Companies Act if he performs his duties in good faith without gross negligence. In the case that his election is approved, such an agreement remains effective.

In the case that the election of Mr. Fukuzo Inoue is approved, the Company will enter into an agreement with him which limits his liability against the Company to a certain extent pursuant to the Articles of Incorporation. The outline of the agreement will be the same as the limited liability agreement which the above Outside Director has entered into with the Company.
5. Directors and officers (D&O) liability insurance with the Candidate for Director as the Insured

We have entered into a Directors and officers (D&O) liability insurance with an insurance company as stipulated in Article 430-3, Paragraph 1 of the Companies Act of Japan to cover legal damages and litigation expenses in the event that a claim for damages is made against the insured during the insurance period due to an act committed by the insured in his/her capacity as such. However, the above insurance policy does not cover damages arising from the insured's unlawful gain or benefit, criminal acts, fraudulent acts, or acts committed with the knowledge that they violate laws, regulations, or control laws. The premiums for all insured persons are fully paid by the Company. In the event that each candidate is appointed as a director, he will become an insured under the relevant insurance policy and the policy will be renewed on March 31, 2025. The outline of the contract is as stated in the "Matters Concerning Directors and Corporate Auditors of the Company" of the Business Report.

### Agenda 3 : Election of Two Corporate Auditors

Corporate Auditors Masaru Senpo and Fumio Hasegawa will expire at the conclusion of this General Meeting of Shareholders. Therefore, we would kindly ask for the election of two Corporate Auditors.

This proposal has been approved by the Board of Corporate Auditors.

The candidates for Corporate Auditors are as follows.

(List of candidates for Corporate Auditors)

Candidate number	Name			Present Job Titles at the Company
1	New	Takashi Hirata	Male	Accounting & Disclosure, Business Operations & Finance
2	New	Taeko Izumi	Outside Corporate Auditor	-
			Independent Corporate Auditor	
			Female	

<b>Candidate number 1</b>	Takashi Hirata	(Date of Birth June 27, 1963) 61 Years Old	New <hr/> Male
Number of Holding Shares 0 shares	<b>Career Summary and Job Titles at the Company</b> <hr/> April 1990      Joined RYOBİ LIMITED March 2001      Assistant Manager of Funds Division March 2007      Joined Trend Micro Incorporated June 2023      Accounting & Disclosure, Business Operations & Finance (current position)  <b>Significant Concurrent Positions at Other Companies</b> <hr/> -  <b>Reason for nominating the candidate for Corporate Auditor</b> <hr/> Mr. Takashi Hirata has extensive expertise in corporate accounting and finance, and we believe that he will bring his experience and knowledge to the Company's audits, and have therefore nominated him as a candidate for the position of Corporate Auditor.		

Candidate number 2	Taeko Izumi	(Date of Birth November 5, 1969) 55 Years Old	New	Outside Corporate Auditor
			Female	Independent Corporate Auditor
Number of Holding Shares 1,000 shares	Career Summary and Job Titles at the Company			
	October 1991	Joined Tohmatsu Audit Corporation (currently Deloitte Touche Tohmatsu LLC)		
	August 1995	Registered as Certified Public Accountant		
	July 1996	Joined Augat Inc. (currently Asea Brown Boveri Ltd.)		
	August 1997	Joined Hyperion Inc. (currently Nippon Oracle Corporation)		
	August 1998	Joined SoftBank Corporation (Secondment/Transfer toTrend Micro Incorporated)		
	October 2000	Joined SoftBank Investment Corporation (currently SBI Holdings, Inc.)		
	April 2015	Joined Yahoo Japan Corporation (currently LY Corporation)		
	March 2019	Partner at Shisai Audit Corporation (current position)		
	September 2020	Outside Auditor at Passlogy Co., (current position)		
	Significant Concurrent Positions at Other Companies			
	Partner at Shisai Audit Corporation (current position)			
	Outside Auditor at Passlogy Co., (current position)			
	Reason for nominating the candidate for Outside Corporate Auditor			
	Ms. Taeko Izumi is nominated as a candidate for outside corporate auditor of the Company based on her professional knowledge and experience as a certified public accountant, as well as her practical experience at several listed companies, which will enable her to ask questions and express opinions to ensure the adequacy and appropriateness of decision-making by the Board of Directors and Board of Corporate Auditors. Therefore, he is nominated as a candidate for outside corporate auditor of the Company.			

(Notes)

1. There are no special interests between the Company and each candidate.
2. Ms. Taeko Izumi is for Outside Corporate Auditors under Article 2, paragraph 3, item 8 of the Ordinance for Enforcement of the Companies Act.
3. In the case that the election of Ms. Taeko Izumi is approved, the Company will designate her as an independent corporate auditor upon whom the Tokyo Stock Exchange imposes the obligation of designation, and who are unlikely to cause conflicts of interest with general shareholders, and it will be filed such designation with the said Exchange.
4. Independence as Outside Corporate Auditors and limited liability agreements with Outside Corporate Auditors

(1) Independence of candidates as Outside Corporate Auditor

- i) Ms. Taeko Izumi has not previously been executing persons or Directors of the Company or a subsidiary of the Company.
- ii) Ms. Taeko Izumi has not been executing persons or Directors of specified related entities of the Company at the present moment and for the last ten years.
- iii) Ms. Taeko Izumi has not receive, nor have they received for the last two years, a large amount of money or other properties from the Company or the specified related entities of the Company.
- iv) Ms. Taeko Izumi is not the spouse of, nor are they within three degrees related to, the executing persons or Directors of the Company or its specified related entities.

(2) Limited liability agreements with candidates for Corporate Auditor

In case that the election of Mr. Takashi Hirata and Ms. Taeko Izumi are approved, the Company will enter into a limited liability agreement with them under the Articles of Incorporation. The outline of the agreement is as follows.

Mr. Takashi Hirata and Ms. Taeko Izumi have entered into an agreement with the Company, which limits their liability against the Company to a certain extent pursuant to the Articles of Incorporation. The outline of the agreement is as follows.

With respect to the liability provided for in Article 423, paragraph 1 of the Companies Act, a Corporate Auditor shall have liability to the extent of the greater of 10 million yen for full-time Corporate Auditor and 4.8 million yen for part-time Outside Corporate Auditors or the minimum liability amount provided for in Article 425, paragraph 1 of the Companies Act if he performs his duties in good faith without gross negligence. In the case that their election is approved, such agreement remains effective.

5. Directors and officers (D&O) liability insurance with the Candidate for Corporate Auditor as the Insured

We have entered into a Directors and officers (D&O) liability insurance with an insurance company as stipulated in Article 430-3, Paragraph 1 of the Companies Act of Japan to cover legal damages and litigation expenses in the event that a claim for damages is made against the insured during the insurance period due to an act committed by the insured in his/her capacity as such. However, the above insurance policy does not cover damages arising from the insured's unlawful gain or benefit, criminal acts, fraudulent acts, or acts committed with the knowledge that they violate laws, regulations, or control laws. The premiums for all insured persons are fully paid by the Company. In the event that each candidate is appointed as a corporate auditor, they will become an insured under the relevant insurance policy and the policy will be renewed on March 31, 2025. The outline of the contract is as stated in the "Matters Concerning Directors and Corporate Auditors of the Company" of the Business Report.



### Skills Matrix Table

The following list shows up to two areas of particular expectation for each of the candidates for Directors and Corporate Auditors and, for your reference, for the current two Corporate Auditors. Please note that this list does not represent all the experience that each candidate has. Please also refer to "Reasons for nominating the candidates" in the Career Summary section of each candidate.

	No.	Name	Areas of special interest and expertise expected of the candidate						
			Business Management	Technology and R&D	Sales and Marketing	Financial Accounting	Law	Academic experts (specialized fields)	Human Resource Development
Directors	1	Chang Ming-Jang	○	○					
	2	Eva Chen	○	○					
	3	Mahendra Negi				○			○
	4	Akihiko Omikawa	○		○				
	5	Koichiro Tokuoka						○	○
	6	Fukuzo Inoue	○		○				
Corporate Auditors	1	Takashi Hirata				○			
	2	Taeko Izumi				○			
	-	Kenichiro Jomen				○			
	-	Miwako Funamoto					○		

#### Agenda 4 : Partial Amendments to the Articles of Incorporation (Change of Limitation of Liability Contracts from Outside Auditors to Auditors)

##### 1. Reasons for the Amendment

We propose to amend part of the Articles of Incorporation as follows, in order to change the subject of limitation of liability contracts from external auditors to auditors, thereby enabling the auditors to perform their duties appropriately.

##### 2. Details of the Amendment

The details of the amendment are as follows:

Furthermore, the amendment to the Articles of Incorporation as per this agenda item shall take effect at the conclusion of this general meeting.

(Underlining denotes amendment.)

Current Articles of Incorporation	Proposed Amendments
<p>CHAPTER V CORPORATE AUDITORS AND THE BOARD OF CORPORATE AUDITORS</p> <p>Article 27-33 (provision omitted)</p> <p>Article 34. Indemnification of Corporate Auditors' Liability</p> <p>1. The Company may, by a resolution of the Board of Directors, exempt its corporate auditors (including its former corporate auditors) from their liability under Article 423, paragraph 1 of the Company Law to the extent permitted by laws and ordinances pursuant to Article 426, paragraph 1 of the Company Law.</p> <p>2. The Company may enter into agreements with <u>outside auditors</u> which provide a limit on their liability under Article 423, paragraph 1 of the Company Law pursuant to Article 427, paragraph 1 thereof; provided, however, that the limit of liability under the agreement shall be the greater of the amount determined in advance, (which amount shall be not less than ten (10) million yen for full-time corporate auditors or 2.4 million yen for part-time corporate auditors), and the minimum liability amount provided by laws and ordinances.</p> <p>Article 35-39 (provision omitted)</p>	<p>CHAPTER V CORPORATE AUDITORS AND THE BOARD OF CORPORATE AUDITORS</p> <p>Article 27-33 (remain the same)</p> <p>Article 34. Indemnification of Corporate Auditors' Liability</p> <p>1. The Company may, by a resolution of the Board of Directors, exempt its corporate auditors (including its former corporate auditors) from their liability under Article 423, paragraph 1 of the Company Law to the extent permitted by laws and ordinances pursuant to Article 426, paragraph 1 of the Company Law.</p> <p>2. The Company may enter into agreements with <u>auditors</u> which provide a limit on their liability under Article 423, paragraph 1 of the Company Law pursuant to Article 427, paragraph 1 thereof; provided, however, that the limit of liability under the agreement shall be the greater of the amount determined in advance, (which amount shall be not less than ten (10) million yen for full-time corporate auditors or 2.4 million yen for part-time corporate auditors), and the minimum liability amount provided by laws and ordinances.</p> <p>Article 35-39 (remain the same)</p>

## **Agenda 5 : Revision of the amount of remuneration for Outside Directors**

It was resolved at the 29th Ordinary General Meeting of Shareholders held on March 26, 2015 that the amount of remuneration for Directors of the Company shall be 1 billion yen or less (of which the outside director receives 20 million yen or less per year). Of these, compensation for stock options was approved at the 35th Ordinary General Meeting of Shareholders held on March 28, 2024, with respect to the revision of the amount of assets to be contributed upon exercise of each stock option or its calculation method, and has been approved to date.

However, in consideration of various circumstances such as changes in the economic situation since then, we would like to ask the shareholder's to approval to revise the annual remuneration of the outside director to 40 million or less.

Currently, there are six directors (including two outside directors), and if the second proposal is approved as originally proposed, there will be six directors (including two outside directors).

Even if this proposal is approved, we do not plan to change the policy for determining the remuneration, etc. for our directors as stated in the business report. We believe that the content of this proposal is appropriate in light of this policy.

(Translation)

## **Business Report**

**(From January 1, 2024 to December 31, 2024)**

### **1. Business Review of Trend Micro Group**

#### **(1) Qualitative Information on the Consolidated Business Results**

During this term of fiscal year 2024, from January 1 to December 31, the world economy has been continuing amid global attention to monetary policy trends. Additionally, concerns about the economic outlook have arisen due to associated exchange rate fluctuations and prolonged geopolitical risks.

In the worldwide Information Technology industry, according to the report by 3rd party, the forecasts worldwide IT spending to grow 9.8% to \$5.61 trillion in 2025.

In the cybersecurity industry, there have been continuous and notable occurrences of cyber attacks targeting national institutions, leaks of sensitive business information, and targeted attacks such as the draining of crypto assets in specific companies and organizations, as well as ransomware attacks. Additionally, new security risks associated with the proliferation of GenAI is raising concerns, leading to a heightened need for security awareness among both businesses and individuals.

Under such an environment, our group business conditions are as follows:

With regards to sales in Japan region, in the enterprise business has been steady. Especially, AI-Powered Next-Gen SOC security, which means Vision One main composed solutions, and Network security solutions led this region's sales besides demands for our security platform as Trend Micro Vision One ("Vision One.") The consumer business continued to grow due to sustained sales in mobile phone shops, even though PC security remained weak. As a result, net sales for this period in Japan region amounted to 85,756 million yen (3.3% increase from the same period in the previous year) increase to.

For Americas region, in the enterprise business, both AI-Powered Next-Gen SOC security and Endpoint security led this region sales besides demands for Vision One. Furthermore, Email security solutions also showed growth. On the other hand, Cloud security solutions did not performed well. In addition to a weak yen impact, net sales in this region were 58,827 million yen (2.1% increase from the same period in the previous year) increase to.

In Europe region sales, the enterprise business in this region performed well. With the demands of Vision One, both, AI-Powered Next-Gen SOC security and Endpoint security, contributed to this region's sales significantly, despite Cloud security solutions did not performing well, either Network security solutions were sluggish. In addition, there was a weak yen impact, net sales in this region were 58,546 million yen (15.6% increase from the same period in the previous year) in a double-digit growth rate.

In the Asia Pacific region, also the enterprise business overall performed well. Driven by the demands for Vision One, especially AI-Powered Next-Gen SOC security contributed to this region's sales significantly. Locally, Australia, Middle East, and Taiwan area led this region's sales. In addition of the depreciation of yen impact, as a result, net sales for this period in Asia Pacific region amounted to 69,507 million yen (21.1% increase from the same period in the previous year) in the highest double-digit growth rate in all regions.

As a result, the consolidated net sales for this period (this term of fiscal year 2024, from January 1 to December 31,) marked 272,638 million yen (9.6% increase from the same period in previous year) with increasing in all regions.

For the costs, despite the significant increase in people costs due to the impact of the weak yen, overall expenses were controlled. Thus, cost of sales and operating expenses for this period totaled 224,532 million yen (3.9% increase from the same period in previous year) limited to increase in. As the results, consolidated operating income for this period was 48,105 million yen (47.6% increase from the same period in previous year) substantially increase to.

In terms of the original forecast of financial results for the fiscal year ending December 31, 2024, announced on February 15, 2024, the entire group sales was generally in line with expectations due to the yen depreciating more than the expected exchange rate, etc. On the other hand, operating income forecast, people costs marked higher than our expected due to the yen depreciating more than our

estimated annual exchange rate, as well as the occurrence of the cash performance bonus for good performed in Pre-GAAP. As the results, operating income slightly fell far short of the initial forecast.

And the consolidated ordinary income for this period was 52,840 million yen (46.0% increase from the same period in previous year) increase due to an increase in foreign exchange gain, etc. The net income attributable to owners of the parent for this period was 34,358 million yen (220.2% increase from the same period in previous year) substantial increased mainly due to the disappearance of posting related to restructuring costs including mainly retirement benefit expenses, etc.

Operating income based on Pre-GAAP (revenue before adjusting deferred revenue, etc.) serves as an important management indicator for our company. It for this period was 77,636 million yen, an increase of 24,563 million yen (46.3% increase from the same period in the previous year.) This increase was due to limited costs overall were controlled and remained only slightly increased against Pre-GAAP sales in the double-digit growth.

## **(2) Capital Expenditure**

The total amount of capital expenditure for the current period was 1,220 million yen, which was invested mainly in the development of new technologies and acquisition of instruments necessary to rationalize the basic operation systems including servers, PCs and peripheral devices.

## **(3) Financing**

There are no special instances.

#### **(4) Issues to Deal With**

In the cyber security industry, which our group belongs to, there are many existing security vendors as our direct competitors, and new vendors are joining due to recent M&As or acquisitions from other industries and new entries, etc. They have been encouraging market competition both domestically and overseas. Such consolidation and new entries are now too fluid to foresee the future direction of this business and their presence in the computer security market will make the competition in the market more intense.

In the customer environment, nowadays, not only normal transactions but even crimes are being digitized. In such an environment, the economy and politics are also fluctuating within this context and the number of cyberattacks that cause damage to Internet and PC users regardless of whether it is for enterprises or individuals, continues to increase. Cyber attackers choose the most efficient methods to pursue their primary goal of financial gain. In the future, there will be increase in more sophisticated attacks using AI and Deepfake.

Given this background, our group launched the provision of Trend Micro ScamCheck starting in 2024 to expand its range of coverage to individual customers. Trend Micro ScamCheck is an AI-powered smartphone application to protect individual users from various types of scam calls and online scams. It meets individual customers' demands against the threat of increasingly sophisticated scams.

Additionally, enterprise customers have started leveraging Artificial Intelligence (AI), cloud computing, Web3 technology, and other innovations to seek strategic advantage. These technological innovations are available to both defenders and attackers, leading cyber attackers to continually develop new methods to exploit emerging vulnerabilities. As the attack surface, meaning the entire possible area of attacking targets, expands, the risks faced by our customers are also increasing. Furthermore, the political background of ongoing global conflicts is becoming a minefield of cyber threats.

In response to these changes, the approach of cybersecurity in enterprise organizations ought to handle the exchange of vast amounts of data and high-speed responses. Moreover, the cybersecurity is no longer just about preventive measures, it is evolving into an era of required also incident response and recovery strategies with adapt quickly and flexibly.

To meet these customer demands, our group deploys a wide range of products and services centered on Vision One to provide comprehensive security management, including specific management of surface risk areas for enterprise organizations that required extensive daily security responses.

Vision One is the comprehensive cybersecurity platform to comprehend quickly widespread cyber attacks by cooperating with each SaaS solution belonging to various multilayered security domains across endpoint, server, email, cloud workload, and network for achieving appropriate responses with correlatively analyzing the collected threat information and intrusion trace, both detected and collected in real-time.

Its system named Cyber Risk Exposure Management (CREM) achieves quickly responds to new threats and vulnerabilities with detailed visibility for the entire attack surface, continuous monitoring, and accurate assessing and prioritizing risks to enhance the productivity and efficiency of security operations. This cybersecurity platform supports both advanced security measures and mitigates operational burdens by incorporating generative AI technology to support operations personnel who do not have sufficient security expertise.

Our group will continue to develop and provide solutions that meet customer demands and keep expanding the functions and incorporate new technologies mainly through Vision One, we aim to achieve higher value-added security. At the same time, we aim to pursue maintaining a stable financial foundation and pursue continuous growth.

**(5) Business Results and Changes in Financial Conditions**

Fiscal Year	The 33 <sup>rd</sup> Term ended December 2021	The 34 <sup>th</sup> Term ended December 2022	The 35 <sup>th</sup> Term ended December 2023	The 36 <sup>th</sup> Term ended December 2024
Item				
Net Sales (millions of yen)	190,359	223,795	248,691	272,638
Ordinary Income (millions of yen)	44,501	34,162	36,181	52,840
Net Income Attributable to Owners of Parent (millions of yen)	38,367	29,843	10,731	34,358
Net Income per Share (in yen)	275.20	213.59	78.45	259.05
Total Assets (millions of yen)	420,457	470,799	492,628	400,316
Net Assets (millions of yen)	221,434	228,679	214,423	119,446

**(6) Status of Important Subsidiaries**

Company Name	Capital	Shareholding Ratio	Primary Business
Trend Micro Incorporated (Taiwan)	212,500,000 New Taiwan dollars	100%	Provision of development and other services
Trend Micro Incorporated (U.S.A.)	477,250.67 U.S. dollars	100%	Development and sale of security- related products
Trend Micro Australia Pty. Ltd. (Australia)	150,000 Australian dollars	100%	Development and sale of security- related products
Trend Micro (EMEA) Limited (Ireland)	21,372,061.63 euros	100%	Sale of security- related products

- (Notes) 1. The consolidated financial statements cover all subsidiaries and affiliated companies, which consist of 40 consolidated subsidiaries including the aforementioned 4 important subsidiaries and 2 equity method affiliates.
2. There are no subsidiaries that fall under specific wholly owned subsidiaries.

**(7) Primary Business of the Group**

Development and sale of security-related software for computers and the Internet

**(8) Primary Offices of the Group**

Head Office: Shinjuku-ku, Tokyo  
Branch Offices: Osaka Office (Yodogawa-ku, Osaka)  
Fukuoka Office (Hakata-ku, Fukuoka)  
Nagoya Office (Naka-ku, Nagoya)  
Overseas Subsidiaries: Trend Micro Incorporated (Taiwan)  
Trend Micro Incorporated (U.S.A.)  
Trend Micro Australia Pty. Ltd. (Australia)  
Trend Micro (EMEA) Limited (Ireland)

**(9) Employees**

Name of Divisions	Number of Employees
Sales Division	1,850
Marketing Division	494
Product Support Division	1,496
Research and Development Division	2,288
Administration Division	741
Total	6,869

**(10) Policy for determining dividends from surplus, etc.**

In order to cope with the rapidly changing business environment and maintain competitiveness against competitors, we would like to pay dividends based on net income on a consolidated basis, while making efforts to strengthen our financial structure and secure internal reserves. Our basic dividend policy is to pay a year-end dividend with a target payout ratio of 70%, based on net income attributable to shareholders of the parent company for accounting purposes and taking into account the impact of mergers and acquisitions as necessary. Based on this dividend policy, the year-end dividend for the current fiscal year will be as stated in Agenda 1, Appropriation of retained earnings.



**2. Status of Shares of the Company****(1) Total Number of Shares Authorized to be Issued by the Company:**

250,000,000 shares

**(2) Total Number of Outstanding Shares:**

131,296,792 shares (excluding treasury stock of 9,604,812 shares)

**(3) Number of Shareholders:**

9,259

**(4) Top 10 Shareholders:**

Name of Shareholders	Number of Shareholding	Shareholding Ratio (%)
The Master Trust Bank of Japan, Ltd. (Trust Account)	32,035,500	24.39
Custody Bank of Japan, Ltd. (Trust Account)	14,793,800	11.26
STATE STREET BANK AND TRUST COMPANY 505010	7,238,584	5.51
Chang, Ming-Jang	5,367,000	4.08
BNYM AS AGT/CLTS 10 PERCENT	3,934,855	2.99
JP Morgan Securities Japan Co., Ltd.	3,502,621	2.66
State Street Bank West Client - Treaty 505234	3,143,934	2.39
SMBC Nikko Securities Inc.	2,599,897	1.98
JAPAN SECURITIES FINANCE CO., LTD.	2,141,100	1.63
HSBC HONG KONG—TREASURY SERVICES A/C ASIAN EQUITIES DERIVATIVES	1,953,122	1.48

(Note) The Shareholding Ratio is calculated excluding treasury stock (9,604,812 shares).

### 3. Matters Concerning Stock Acquisition Rights etc. of the Company

#### (1) Status of Stock Acquisition Rights held by Directors at the End of the Current Term

	Thirty-eighth Series	Thirty-ninth Series	Fortieth Series
Date of resolution of the issue	June 18, 2020	December 1, 2020	December 2, 2021
Category	Director (Note)	Director (Note)	Director (Note)
Number of holders	3	3	3
Number of stock acquisition rights	1,250	600	825
Number of shares subject to stock acquisition rights	125,000	60,000	82,500
Type of shares subject to stock acquisition rights	Common Stock	Common Stock	Common Stock
Issue price per stock acquisition right	Without consideration	Without consideration	Without consideration
Exercise price per share at the exercise of rights	5,418 yen	5,068 yen	5,938 yen
Exercise period	July 3, 2025	December 18, 2025	December 17, 2026
Conditions for exercise of stock acquisition rights	(Note)	(Note)	(Note)

	Forty-first Series	Forty-second Series	Forty-fourth Series
Date of resolution of the issue	December 1, 2022	December 6, 2023	December 5, 2024
Category	Director (Note)	Director (Note)	Director (Note)
Number of holders	3	3	3
Number of stock acquisition rights	900	900	900
Number of shares subject to stock acquisition rights	90,000	90,000	90,000
Type of shares subject to stock acquisition rights	Common Stock	Common Stock	Common Stock
Issue price per stock acquisition right	Without consideration	Without consideration	Without consideration
Exercise price per share at the exercise of rights	5,838 yen	7,344 yen	8,383 yen
Exercise period	December 16, 2027	December 21, 2028	December 20, 2029
Conditions for exercise of stock acquisition rights	(Note)	(Note)	(Note)

(Note) Outside Directors and Corporate Auditors of the Company do not hold stock acquisition rights at the end of the current term.

(Note)

Essential Conditions for Exercise of Stock Acquisition Rights

- (a) A holder of stock acquisition rights may exercise his/her stock acquisition rights only if the holder continues to be in a position as a director, auditor, employee, secondee or adviser of the Company or a subsidiary of the Company (hereinafter in this item referred to as the “previous position”) until the time when the holder wants to exercise his/her stock acquisition rights. If a holder of stock acquisition rights loses the previous position, the holder may exercise his/her stock acquisition rights within 45 days from the date on which the holder loses his/her previous position. When a holder of stock acquisition rights loses his/her previous position due to physical disability or other similar cause, the holder may exercise his/her stock acquisition rights within six months from the date on which the holder loses his/her previous position. In addition, unless the holder is a director or corporate auditor of the Company, the Company may, at its sole discretion, determine how long the holder may exercise his/her stock acquisition rights from the date on which the holder loses his/her previous position. If the provisions of this paragraph conflict with any compulsory provisions applicable in the country of residence of the holder, this paragraph shall not apply to the extent that such conflict arises.
- (b) When a holder of stock acquisition rights dies, his/her heir may exercise the relevant stock acquisition rights within six months from the date on which the holder died only if the heir completes the procedures for the inheritance of stock acquisition rights as stipulated by the Company. If the provisions of this paragraph conflict with any compulsory provisions applicable in the country of residence of the holder, this paragraph shall not apply to the extent that such conflict arises.
- (c) If stock acquisition rights are pledged or any security interest on the stock acquisition rights is established, the holder of the relevant stock acquisition rights may not exercise the same.

**(2) Status of Stock Acquisition Rights Granted in the Current Term for employees of the Company, directors and employees of subsidiaries of the Company**

	Forty-third Series	Forty-fourth Series
Date of resolution of the issue	February 15, 2024	December 5, 2024
Number of employees of the Company (excluding Directors of the Company)	8	-
Directors and employees of subsidiaries of the Company holding stock acquisition rights (excluding Directors of the Company)	65	19
Number of stock acquisition rights	15,310	3,640
Number of shares subject to stock acquisition rights	1,531,000	364,000
Type of shares subject to stock acquisition rights	Common Stock	Common Stock
Issue price per stock acquisition right	Without consideration	Without consideration
Exercise price per share at the exercise of rights	7,714 yen	8,383 yen
Exercise period	From March 2, 2024 to March 1, 2029	From December 21, 2024 to December 20, 2029
Conditions for exercise of stock acquisition rights	(Note)	(Note)

(Note) Please refer to (Note) under “(1) Status of Stock Acquisition Rights held by Directors at the End of the Current Term” in the previous pages.

**(3) Other Important Matters concerning Stock Acquisition Rights**

Status of Stock Acquisition Rights held by Employees of the Company, and Directors and employees of subsidiaries of the Company at the end of the current term

	Thirty-eighth Series	Thirty-ninth Series	Fortieth Series
Date of resolution of the issue	June 18, 2020	December 1, 2020	December 2, 2021
Category	Employees of the Company, Directors and employees of subsidiaries of the Company	Directors and employees of subsidiaries of the Company	Employees of the Company, Directors and employees of subsidiaries of the Company
Number of stock acquisition rights	2,090	1,010	12,764
Number of shares subject to stock acquisition rights	209,000	101,000	1,276,400
Type of shares subject to stock acquisition rights	Common Stock	Common Stock	Common Stock
Issue price per stock acquisition right	Without consideration	Without consideration	Without consideration
Exercise price per share at the exercise of rights	5,418 yen	5,068 yen	5,938 yen
Exercise period	July 3, 2025	December 18, 2025	December 17, 2026
Conditions for exercise of stock acquisition rights	(Note)	(Note)	(Note)

  

	Forty-first Series	Forty-second Series	Forty-third Series
Date of resolution of the issue	December 1, 2022	December 6, 2023	February 15, 2024
Category	Directors and employees of subsidiaries of the Company	Directors and employees of subsidiaries of the Company	Employees of the Company, Directors and employees of subsidiaries of the Company
Number of stock acquisition rights	1,836	2,000	15,010
Number of shares subject to stock acquisition rights	183,600	200,000	1,501,000
Type of shares subject to stock acquisition rights	Common Stock	Common Stock	Common Stock
Issue price per stock acquisition right	Without consideration	Without consideration	Without consideration
Exercise price per share at the exercise of rights	5,838 yen	7,344 yen	7,714 yen
Exercise period	December 16, 2027	December 21, 2028	December 20, 2029
Conditions for exercise of stock acquisition rights	(Note)	(Note)	(Note)

	Forty-fourth Series
Date of resolution of the issue	December 5, 2024
Category	Directors and employees of subsidiaries of the Company
Number of stock acquisition rights	3,640
Number of shares subject to stock acquisition rights	364,000
Type of shares subject to stock acquisition rights	Common Stock
Issue price per stock acquisition right	Without consideration
Exercise price per share at the exercise of rights	8,383 yen
Exercise period	December 20, 2029
Conditions for exercise of stock acquisition rights	(Note)

(Notes) Please refer to (Note) under “(1) Status of Stock Acquisition Rights held by Directors at the End of the Current Term” in the previous pages.

#### 4. Matters Concerning Directors and Corporate Auditors of the Company

##### (1) Directors and Corporate Auditors

(As of December 31, 2024)

Name	Title and Responsibilities at the Company and the Group	Significant Concurrent Positions
Chang Ming-Jang	Chairman and Representative Director	
Eva Chen	President and Representative Director / CEO of Trend Micro Group	
Mahendra Negi	Executive Vice President and Representative Director / CFO of Trend Micro Group	
Akihiko Omikawa	Executive Vice President and Director	
Tetsuo Koga	Director	External Director (Audit and Supervisory Committee Member) of Asahi Net, Inc.
Koichiro Tokuoka	Director	Professor Emeritus, Tama Graduate University of Business Chairman of Life Shift Inc.
Masaru Senpo	Full-time Corporate Auditor	
Fumio Hasegawa	Corporate Auditor	
Kenichiro Jomen	Corporate Auditor	Senior Partner of Taiko Audit Corporation
Miwako Funamoto	Corporate Auditor	Partner, Toranomom Daiichi Law Office Outside Director of Asanuma Corporation Outside Corporate Auditor of Carseven Digifield Co., Ltd Outside Director of AZ-COM MARUWA Holdings Inc.

- (Notes)
- Our officers consist of ten (10) members, six (6) Directors and four (4) Corporate Auditors, of which, two (2) are females and eight (8) are males as of December 31, 2024. The female officers are the President and Representative Director and the Corporate Auditor.
  - At the 35th Ordinary General Meeting of Shareholders held on March 28, 2024, Mr. Kenichiro Jomen and Ms. Miwako Funamoto were newly elected and assumed the position of Corporate Auditor.
  - Mr. Yasuo Kameoka and Mr. Koji Fujita, corporate auditor, have retired at the close of the 35th Ordinary General Meeting of Shareholders held on March 28, 2024.
  - Mr. Tetsuo Koga, Director and Mr. Koichiro Tokuoka, Director, are Outside Directors under Article 2, item 15 of the Companies Act.
  - All four Corporate Auditors are Outside Auditors under Article 2, item 16 of the Companies Act.
  - Mr. Masaru Senpo, Corporate Auditor, has many years of experience in accounting and management matters. Mr. Fumio Hasegawa, Corporate Auditor, has many years of experience in finance and accounting matters. Mr. Kenichiro Jomen, Corporate Auditor, is a qualified and experienced certified public accountant. They have appropriate knowledge regarding finance and accounting matters. Ms. Miwako Funamoto, Corporate Auditor, has considerable knowledge of corporate and legal affairs as a result of her qualifications as a lawyer and her extensive experience in corporate legal affairs.
  - The Company has designated all Outside Directors and all Outside Corporate Auditors as independent director/corporate auditors upon whom the Tokyo Stock Exchange imposes the obligation of designation, and who are unlikely to cause conflicts of interest with general shareholders, and it has filed such designation with the said Exchange.



## (2) Summary of Limited Liability Agreement

As long as Outside Directors and Outside Corporate Auditors perform their duties in good faith and without gross negligence with respect to the liabilities set forth in Article 423, paragraph 1 of the Companies Act, Outside Directors, full-time Outside Corporate Auditors and part-time Outside Corporate Auditors shall, in accordance with the limited liability agreement executed between the Company and them, be liable for up to 16 million yen, 10 million yen and 4.8 million yen, respectively, or the minimum liability amount prescribed by laws and regulations, whichever of these amounts is the higher.

## (3) Outline of the Directors and Officers (D&O) Liability Insurance Contract

We have entered into a Directors and officers (D&O) liability insurance with an insurance company as stipulated in Article 430-3, Paragraph 1 of the Companies Act of Japan to cover legal damages and litigation expenses in the event that a claim for damages is made against the insured during the insurance period due to an act committed by the insured in his/her capacity as such. However, the above insurance policy does not cover damages arising from the insured's unlawful gain or benefit, criminal acts, fraudulent acts, or acts committed with the knowledge that they violate laws, regulations, or control laws. The insured parties of the insurance policy are directors and corporate auditors of our Company and our subsidiaries and managerial employees of our Company and our subsidiaries, and we bear the entire premium for all the insured parties.

## (4) Remuneration, etc. Paid to Directors and Corporate Auditors

Category	Number of Persons (Note1)	Amount of Remuneration (Millions of yen)	Amount of Remuneration by type (Millions of yen)			
			Basic Remuneration (Note2)	Performance (including stock price) linked Remuneration		
				Stock Options (Note3)	Cash Phantom Unit Award(CPUAward) Time Base (TBS) (Note4)	Company Performance Bonus (CPB) (Note4)
Internal Directors	4	560	235	145	171	7
Outside Directors	2	17	17	-	-	-
Outside Corporate Auditors	6	33	33	-	-	-

- (Notes)
1. The number of outside corporate auditors is four (4) as of the end of the fiscal year.
  2. Includes some payments from Singapore subsidiary.
  3. The amount of remuneration shown for stock options is the estimated fair value per stock acquisition right issued for the purpose of granting stock options, based on the Black-Scholes pricing model, and recorded as an accounting expense during the fiscal year under review. It does not represent the property gain per share that will be obtained when the stock acquisition rights are actually exercised.
  4. Please refer to the following pages for details on CPU awards (TBS) and CPB. The amount of CPU awards includes a portion of the accounting expense incurred for performance-based CPU award rights that have been granted in the past and are exercisable.



## **(5) Policy on Remuneration for Directors**

The policy for determining compensation for the Company's directors is consulted by the Nomination and Remuneration Advisory Committee, and the Board of Directors makes decisions based on the deliberations of the committee. Details are as follows.

### **1. Basic Policy and Procedures for Directors' Remuneration**

The remuneration for the BoD directors is designed to promote the company's medium- to long-term growth and maximize shareholder value. In particular, for executive BoD directors (responsible for business execution; Representative Director and President, Representative Director and Vice President, and Executive Vice President), the majority of their remuneration is not fixed but variable, linked to stock prices or business performance, to clarify their responsibility for increasing shareholder value and improving business performance.

Similarly, the senior global group executives (Executives), who are considered potential successors to the company's BoD directors and perform equivalent duties, also have a compensation structure where the majority is variable, linked to stock prices or performance. This is based on the idea that they manage the company as a team and share in both the benefits and responsibilities of the results, similar to the executive directors.

In determining compensation amounts for the BoD directors, we emphasize a fair and transparent process. The amount of remuneration, etc., is determined by the Board of Directors after consultation with the Nomination and Remuneration Advisory Committee, within the amount and content of remuneration, etc., approved by the General Meeting of Shareholders, taking into consideration business performance and the market rates of remuneration in the overseas and Japanese markets, as well as the salaries of employees.

The remuneration of corporate auditors is limited to basic remuneration (fixed) within the scope of remuneration, etc., approved by the General Meeting of Shareholders, and the granting of individual remuneration is left to the discretion of the corporate auditors.

### **2. Component and ratio of directors' remuneration**

The BoD directors' remuneration is granted in accordance with the details approved at the General Meeting of Shareholders, and is structured as shown in the table.

For executive BoD directors (responsible for business execution), the remuneration consists of (i) basic remuneration, (ii) stock options, and (iii) cash phantom unit awards (CPU awards). The principle is that the combined total of (ii) and (iii) should constitute the majority of the total remuneration (i), (ii), and (iii) in monetary terms at the time of grant.

In addition to the above, (iv) Company Performance Bonus ("CPB"), which is a short-term incentive compensation based on the company's performance, has been added to increase the transparency of the performance-linked elements that were considered as part of the basic remuneration for internal BoD directors (executive directors and chairman). This will clarify that internal directors are responsible for the improvement and direction of the company's overall performance. In consideration of the duties of outside directors, who are responsible for supervisory functions, only (i) base salary will be granted.

### 3. Remuneration linked to stock price or business performance

The Company grants (ii) stock options, (iii) CPU awards, and (iv) CPB to internal directors as compensation linked to stock price or performance (only CPB is granted to the Chairman of the Board of Directors). (Only CPB is granted to the Chairman of the Board of Directors.) The reasons for granting these awards (reasons for selecting the indices) are as follows.

#### (ii) Stock options

This is a normal type of stock option. By linking our stock price to the profits received as remuneration, we aim to further increase the motivation and morale of executive directors to improve business performance, strengthen business development with an emphasis on the interests of shareholders, and enhance shareholder value.

#### (iii) CPU Awards

CPU awards are grants of rights to receive cash payments in an amount calculated based on the average market value of our stock over a certain period of time. In addition to the incentive for executive directors to increase the share price through improved business performance, the downside risk of a decline in the share price is also shared with shareholders. These aimed to increase transparency in sharing results with shareholders.

#### (iv) CPB

This is a cash bonus based on short-term (6 months) company performance.

The year-over-year growth rates (pre-GAAP margin, annual recurring revenue for subscription products and perpetual license renewal) have been selected as performance indicators. The objective was to increase transparency in sharing results with shareholders, while at the same time making it clear that internal BoD directors are responsible for company-wide performance improvement and direction. We are now aware that growth in operating income on a pre-GAAP basis (sales before deferred revenue) is an important management indicator, and we disclose our operating income on a pre-GAAP basis to our shareholders and investors in our earnings announcements. Our costs are designed to achieve this pre-GAAP growth. We believe it is appropriate to select the pre-GAAP margin, which is the amount of pre-GAAP operating income minus the specified costs, as our performance target because it includes some costs such as depreciation of intangible assets related to acquisitions that are not directly linked to operating activities. We also believe that the selection of annual recurring revenue for subscription products and perpetual license renewal is appropriate and consistent with our strategy.

The targets and results for CPB indicators for the fiscal year under review were as follows.

Indicators	Targets	First Half		Goal Achievement	Second Half		Goal Achievement
		Previous Year (FY2023)	Current business year (FY2024)		Previous Year (FY2023)	Current business year (FY2024)	
Pre-GAAP margin (Millions of yen)	Increase from the same period of the previous year: 0.5 billion yen or more	20,951	29,108	Achieved	38,537	58,393	Achieved
Annual recurring revenue for subscription products and perpetual license renewal (Millions of U.S. dollars)	Growth rate over the same period of the previous year: 6% or more	1,562	1,638	Unachieved	1,610	1,693	Unachieved

#### **4. Policy and Method for determining remuneration, etc. for individual directors**

The amount of individual remuneration for executive BoD directors (responsible for business execution) is determined within the scope of the amount and details of remuneration approved at the General Meeting of Shareholders, by consulting the Nomination and Remuneration Advisory Committee, taking into account the business roles of individual directors, business performance, remuneration rates in overseas and Japanese markets (including region, skills, experience, and marketability), and the salary of employees, with the content deliberated by the Nomination and Remuneration Advisory Committee then decided by the Board of Directors.

The amount of individual remuneration for the Chairman of the Board and outside directors is determined by consulting the Nomination and Remuneration Advisory Committee, with the content deliberated by the committee and then decided by the Board of Directors. However, if it becomes necessary to grant additional fixed compensation within a reasonable range for individual outside directors due to the occurrence of additional duties that differ from their usual responsibilities, the determination of the amount and timing of such additional compensation for each individual will be delegated to the respective directors of our company who are members of the Nomination and Remuneration Advisory Committee.

#### **5. Timing of remuneration to executives**

The timing of granting remuneration, etc. to directors and corporate auditors is as follows.

- (i) Basic remuneration: The amount determined by the Board of Directors is granted in equal installments over 12 months.
- (ii) Stock options and (iii) CPU awards: To be granted in accordance with the terms and conditions separately stipulated in the contract between the director and the Company based on the details determined by the Board of Directors.
- (iv) CPB: If the target is achieved after the half-yearly settlement of accounts, the first half will be granted in August and the second half will be granted in February of the following year.

#### **6. Matters concerning the resolution of the General Meeting of Shareholders**

At the 29th Ordinary General Meeting of Shareholders held on March 26, 2015, it was resolved that the total amount of remuneration for our directors shall be granted within the range of 1 billion yen per year (of which the amount for Outside Directors shall be within 20 million yen per year) in total of fixed, variable and other remuneration. At the time the resolution was passed, there were six directors (including one outside director) subject to this provision, and there is no change to the total number of six directors (including two outside directors). The latest information on stock options was resolved at the 35nd Ordinary General Meeting of Shareholders held on March 28, 2024, and the latest information on CPU awards was resolved at the 29th Ordinary General Meeting of Shareholders held on March 27, 2018. At the time the resolutions were made, there were four directors (excluding outside directors) subject to the stock option plan and five directors (excluding outside directors) subject to the CPU Award plan. If Proposal No. 5 regarding the revision of directors' remuneration is approved at this General Meeting, the annual remuneration for outside directors will be up to 40 million yen.

The remuneration for corporate auditors is based on the details approved at the 33rd Ordinary General Meeting of Shareholders held on March 29, 2022. The annual amount of basic remuneration (fixed) is 60 million yen or less, and individual grants are left to the discretion of the corporate auditors. At the time the resolution was passed, there were four (4) Corporate Auditors (all of whom are Outside Corporate Auditors) subject to this provision.

## 7. Activities of the Committee in the Process of Determining the Amount of Remuneration of Directors

We have established the Nomination and Remuneration Advisory Committee as an advisory organization under the Board of Directors for the purpose of strengthening the independence, objectivity and accountability of the functions of the Board of Directors in relation to the election and dismissal of directors, nomination of candidates for directors, and remuneration, etc. of directors.

The Nomination and Compensation Advisory Committee consists of at least three members, the majority of whom should be independent outside directors. The outside corporate auditors have also been invited to participate voluntarily as observers. Koichiro Tokuoka (Outside Director) has chaired the Committee. The attendance rate of each committee member is 100% as shown below.

Koichiro Tokuoka (Outside Director), Mahendra Negi (Executive Vice President) and Tetsuo Koga (Outside Director): 4 meetings.

The main contents of discussions, reports, etc. are as follows:

Category	Item	The main contents of discussions, reports, etc.
Remuneration	Director compensation policy	Review of executive compensation policies tailored to our company and the surrounding environment
Remuneration	Individual director compensation	Review of compensation for executives in charge of business execution
Remuneration	Compensation Survey (domestic and overseas)	Confirmation of our company's compensation position through domestic and international peer comparisons
Nomination	Succession Planning	Confirmation of executive members who are candidates for the internal board of directors and their succession plans, etc.
Nomination	Skills Matrix	Confirmation of the skill matrix of executive members and candidates for company directors
Nomination	Proposal for Election of Directors	Confirmation of the status of the appointment of directors for the next fiscal year.
Others	Information Sharing	Share updates on compensation and nominations Share the status of meetings between institutional investors and the Representative Director and Vice President.

**Table of types of officers' remuneration**

	Type	Grant	Officers to be granted	Variable factors	Incentive	Limit
i	Basic remuneration	Cash	Directors and Auditors	-	Basic remuneration	-
ii	Stock Option	Stock acquisition right (Note2)	Executive Directors	Stock price	-Performance linked (long-term), -Stock price incentive	280,000 shares /year
iii	Cash Phantom Unit Awards (CPU Awards) Time Base (TBS) (Note1)	Cash	Executive Directors	Stock price	-Performance linked (long-term), -Stock price incentive	75,000 shares equivalent /year
iv	Company Performance Bonus (CPB)	Cash	Executive Directors and Chairman	-Pre-GAAP margin, -Annual recurring revenue for subscription products and perpetual license renewal	Performance-based (short-term)	-

Directors:  
Within 1 billion yen / year  
(Of which, up to 20 million yen per year for outside directors(Note3))

Auditors:  
Up to 60 million yen / year

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- (Notes)
1. Grants the right to receive cash calculated based on the average market value of the Company's common stock over a certain period of time. Time-based type that can be exercised periodically after grant.
  2. A fair valuation (Black-Scholes model) is used for remuneration conversion
  3. If Agenda Item 5, Revision of Remuneration for Outside Directors, is approved at this Ordinary General Meeting of Shareholders, the amount of remuneration for Outside Directors will be up to 40 million yen per year.

**(6) Matters concerning Outside Directors and Outside Corporate Auditors**

- (i) Relationships between the Company and other companies where Outside Directors or Outside Corporate Auditors hold a concurrent position

The Company does not have any special relationships with any of the companies where Outside Directors and Outside Corporate Auditors hold a concurrent position.

- (ii) Principal activities of Outside Directors and Outside Corporate Auditors during the current term

<b>Name (Position)</b>	<b>Attendance at and comments made at meetings of the Board of Directors and Board of Corporate Auditors /Summary of duties, etc. performed in relation to the role expected to be fulfilled by outside directors</b>
Tetsuo Koga (Director)	Attended 9 of 10 meetings of the Board of Directors (90%). He makes appropriate management decisions and supervises management by providing useful advice and recommendations based on his extensive experience and knowledge in the business world. As a member of the Nomination and Remuneration Advisory Committee, he attended all 4 meetings (100%) and discussed issues based on his experience in corporate management, and appropriately supervised the nomination and remuneration process.
Koichiro Tokuoka (Director)	Attended all 10 meetings of the Board of Directors (100%). He makes appropriate management decisions and supervises management by providing useful advice and recommendations from his highly specialized perspective on corporate management. In addition, as a member of the Nomination and Remuneration Advisory Committee, he attended all 4 meetings (100%) and contributed to the formulation of the succession plan from his expert perspective on organizations.
Masaru Senpo (Full-time Corporate Auditor)	Attended all 10 meetings of the Board of Directors (100%) and all 14 meetings of the Board of Corporate Auditors (100%). He raised questions or expressed opinions when necessary in order to ensure the validity and appropriateness of decisions made at the meetings of the Board of Directors and at the meetings of the Board of Corporate Auditors based on his experience in accounting and management matters over the years.
Fumio Hasegawa (Corporate Auditor)	Attended all 10 meetings of the Board of Directors (100%) and all 14 meetings of the Board of Corporate Auditors (100%). He raised questions or expressed opinions when necessary in order to ensure the validity and appropriateness of decisions made at the meetings of the Board of Directors and at the meetings of the Board of Corporate Auditors based on his experience in finance and accounting matters over the years.
Kenichiro Jomen (Corporate Auditor)	Attended all 8 meetings of the Board of Directors (100%) and all 10 meetings of the Board of Corporate Auditors (100%). He raised questions or expressed opinions when necessary in order to ensure the validity and appropriateness of decisions made at the meetings of the Board of Directors and at the meetings of the Board of Corporate Auditors mainly based on his expert knowledge as a certified public accountant.
Miwako Funamoto (Corporate Auditor)	Attended all 8 meetings of the Board of Directors (100%) and 10 meetings of the Board of Corporate Auditors (100%). She raised questions or expressed opinions when necessary in order to ensure the validity and appropriateness of decisions made at the meetings of the Board of Directors and at the meetings of the Board of Corporate Auditors mainly based on her expert knowledge as an attorney.



## 5. Status of Accounting Auditor

### (1) Name of Accounting Auditor of the Company

KPMG AZSA LLC

### (2) Remuneration, etc. Paid to Accounting Auditor

	(Millions of yen)
(i) Amount of fees and charges paid to accounting auditors for the term under review	101
(ii) Total amount of cash and other financial benefits payable by the Company and its subsidiaries	122

- (Notes) 1. As the audit fees under the Companies Act and those under the Financial Instruments and Exchange Act are not separated for the purpose of the audit contract executed between the Company and the accounting auditors and are impractical to separate, the amount specified in (i) above is indicated as the total amount of audit fees payable under both laws.
2. Three of the important subsidiaries of the Company are audited by certified public accountants or audit corporations other than the Accounting Auditor of the Company (including qualified persons equivalent thereto in foreign countries).

### (3) Non-audit services

The Company has delegated the auditing services of ISMAP Information Security to the independent auditor.

### (4) Reasons for Agreement to the Amount of Remuneration, etc. to be Paid to Accounting Auditor

The Board of Corporate Auditors has decided to agree on the amount of remuneration, etc. to be paid to the Accounting Auditor, after conducting necessary assessment with regard to the content of its audit plans the execution status of the accounting audits, and the calculation basis of the remuneration amount.

### (5) Policies Regarding Decisions on the Dismissal or Non-reappointment of Accounting Auditor

In the event that the Accounting Auditor is deemed to fall under any of the items prescribed in Article 340, paragraph 1 of the Companies Act, the Board of Corporate Auditors shall, pursuant to the unanimous consent of Corporate Auditors, dismiss the Accounting Auditor.

In addition to the above, in the event that it is deemed difficult for the Accounting Auditor to appropriately carry out its duties, or in consideration of the execution status of its duties, etc., the Board of Corporate Auditors shall, in accordance with Article 344, paragraphs 1 and 3 of the Companies Act, propose the dismissal or non-reappointment of the Accounting Auditor as an agenda item at a general meeting of shareholders for resolution.

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(Note) The amounts stated in this Business Report are rounded downward to the nearest stated unit.

(1) Consolidated Balance Sheet

(As of December 31, 2024)

(Millions of yen)

Account	Amount	Account	Amount
<Assets>		<Liabilities>	
<b>Current assets</b>	<b>307,829</b>	<b>Current liabilities</b>	<b>267,274</b>
Cash and bank deposits	170,056	Accounts payable and Notes payable, trade	3,627
Notes and accounts receivable and contract assets	74,795	Accounts payable, other	7,952
Marketable securities	40,839	Accrued expenses	11,291
Inventories	8,455	Accrued income and other taxes	5,300
Others	13,950	Allowance for bonuses	7,410
Allowance for bad debt	(268)	Deferred revenue (Current and Non-current)	221,386
<b>Non-current assets</b>	<b>92,486</b>	Others	10,305
<b>Property and equipment</b>	<b>5,548</b>	<b>Non-current liabilities</b>	<b>13,595</b>
Buildings and structures, net	3,236	Net defined benefit liability	7,677
Office furniture and equipment	2,158	Others	5,918
Others	154	<b>Total liabilities</b>	<b>280,870</b>
<b>Intangibles</b>	<b>31,393</b>	<Net assets>	
Software	17,904	<b>Shareholders' equity</b>	<b>71,543</b>
Goodwill	2,268	Common stock	19,926
Others	11,220	Capital surplus	27,857
<b>Investments and other non-current assets</b>	<b>55,544</b>	Retained earnings	90,541
Investment securities	4,520	Treasury stock, at cost	(66,781)
Investments in subsidiaries and affiliates	1,236	<b>Accumulated other comprehensive income</b>	<b>45,422</b>
Deferred tax assets	47,638	Net unrealized gain (loss) on debt and equity securities	336
Others	2,148	Foreign currency translation adjustments	44,826
		Remeasurements of defined benefit plans	259
		<b>Stock acquisition rights</b>	<b>2,480</b>
		<b>Total net assets</b>	<b>119,446</b>
<b>Total assets</b>	<b>400,316</b>	<b>Total liabilities and net assets</b>	<b>400,316</b>



(2) Consolidated Profit and Loss Statement

(From January 1, 2024 to December 31, 2024)

(Millions of yen)

Account	Amount	
<b>Net sales</b>		<b>272,638</b>
<b>Cost of sales</b>		<b>64,980</b>
<b>Gross profit</b>		<b>207,657</b>
<b>Selling, general and administrative expense</b>		<b>159,551</b>
<b>Operating income</b>		<b>48,105</b>
<b>Non-operating income</b>		
Outsourcing service income	22	
Interest income	2,607	
Gain on sale of maretable securities	438	
Foreign exchange gain	4,413	
Others	114	7,596
<b>Non-operating expenses</b>		
Equity in loss of affiliated companies	2,573	
Loss on disposal of fixed assets	204	
Others	83	2,861
<b>Ordinary income</b>		<b>52,840</b>
<b>Extraordinary gain:</b>		
Gain on reversal of stock options	7	
Gain on business transfer	587	
Gain on change in equity	2,145	2,740
<b>Net income before taxes</b>		<b>55,580</b>
Income taxes current	22,052	
Income taxes for prior periods	776	
Income taxes deferred	(1,780)	21,048
<b>Net income before non-controlling interest</b>		<b>34,532</b>
Non-controlling interest in income of consolidated subsidiaries		173
<b>Net income attributable to owners of the parent</b>		<b>34,358</b>

### (3) Consolidated Statements of Changes in Net Assets

(From January 1, 2024 to December 31, 2024)

(Millions of yen)

	Shareholders' equity				
	Common stock	Additional paid in capital	Retained earnings	Treasury stock	Total shareholders' equity
Balance at the beginning of current period	19,855	28,239	156,299	(33,836)	170,558
Movement for this period					
Issuance of new stocks	70	70			141
Dividends of surplus			(100,117)		(100,117)
Net income			34,358		34,358
Sales of treasury stock		(452)		7,055	6,602
Purchase of treasury stock				(40,000)	(40,000)
Movement for this period excluding shareholders' equity					
Total movement	70	(381)	(65,758)	(32,945)	(99,015)
Balance at the end of current period	19,926	27,857	90,541	(66,781)	71,543

	Accumulated other comprehensive income				Stock acquisition right
	Unrealized gain on available for sales securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	
Balance at the beginning of current period	396	41,237	(194)	41,440	2,391
Movement for this period					
Issuance of new stocks					
Dividends of surplus					
Net income					
Sales of treasury stock					
Purchase of treasury stock					
Movement for this period excluding shareholders' equity	(60)	3,588	453	3,982	89
Total movement	(60)	3,588	453	3,982	89
Balance at the end of current period	336	44,826	259	45,422	2,480

(Millions of yen)

	Minority interest	Total net assets
Balance at the beginning of current period	33	214,423
Movement for this period		
Issuance of new stocks		141
Dividends of surplus		(100,117)
Net income		34,358
Sales of treasury stock		6,602
Purchase of treasury stock		(40,000)
Movement for this period excluding shareholders' equity	(33)	4,038
Total movement	(33)	(94,977)
Balance at the end of current period	—	119,446

# Balance Sheet

(As of December 31, 2024)

(Millions of yen)

Account	Amount	Account	Amount
<b>&lt;Assets&gt;</b>		<b>&lt;Liabilities&gt;</b>	
<b>Current assets</b>	<b>138,046</b>	<b>Current liabilities</b>	<b>107,127</b>
Cash and bank deposits	65,833	Accounts payable, trade	953
Notes and Accounts receivable, trade	16,727	Accounts payable, other	16,028
Marketable securities	2,000	Accrued expenses	3
Product	443	Accrued income and other taxes	3,609
Raw material	451	Accrued consumption taxes	832
Supplies	72	Deposit	261
Prepaid expense	3,340	Allowance for bonuses	349
Account receivable others	18,276	Deferred revenue	64,683
Short-term loans receivable to affiliates	30,686	Short-term loans payable to affiliates	19,423
Others	213	Others	982
<b>Non-current assets</b>	<b>62,442</b>	<b>Non-current liabilities</b>	<b>6,430</b>
<b>Property and equipment</b>	<b>1,148</b>	Allowance for retirement benefits	6,116
Buildings	986	Others	313
Office furniture and equipment	1,375	<b>Total liabilities</b>	<b>113,558</b>
Accumulated depreciation	(1,213)	<b>&lt;Net assets&gt;</b>	
<b>Intangibles</b>	<b>6,482</b>	<b>Shareholders' equity</b>	<b>84,448</b>
Software	6,236	<b>Common stock</b>	<b>19,926</b>
Software in progress	187	<b>Capital surplus</b>	<b>26,010</b>
Others	58	Additional paid-in capital	22,648
<b>Investments and other non-current assets</b>	<b>54,811</b>	Other Capital surplus	3,361
Investment securities	50	<b>Retained earnings</b>	<b>105,294</b>
Investments in subsidiaries and affiliates	27,134	Legal reserve	20
Deposit for landlord	493	Accumulated profit	105,273
Deferred tax assets	27,132	Retained earnings carried forward	105,273
		<b>Treasury stock</b>	<b>(66,781)</b>
		<b>Valuation and translation adjustment</b>	<b>0</b>
		Net unrealized gain (loss) on debt and equity securities	0
		<b>Stock acquisition right</b>	<b>2,480</b>
		<b>Total net assets</b>	<b>86,929</b>
<b>Total assets</b>	<b>200,488</b>	<b>Total liabilities and net assets</b>	<b>200,488</b>

## Profit and Loss Statement

(From January 1, 2024 to December 31, 2024)

(Millions of yen)

Account	Amount	
<b>Sales Revenue</b>		
Sales	85,838	
Royalty	31	<b>85,869</b>
<b>Cost of sales</b>		<b>26,975</b>
<b>Gross profit</b>		<b>58,893</b>
<b>Operating expenses</b>		<b>40,127</b>
<b>Operating income</b>		<b>18,766</b>
<b>Non-operating income</b>		
Interest income	1,665	
Foreign exchange gain	1,204	
Dividends from subsidiaries and affiliates	22,177	
Others	726	<b>25,774</b>
<b>Non-operating expense</b>		
Interest expense	1,495	
Loss on disposal of fixed assets	156	
Others	8	<b>1,660</b>
<b>Ordinary income</b>		<b>42,880</b>
<b>Extraordinary income</b>		
Gain on business transfer	262	
Gain on reversal of stock acquisition right	2	<b>264</b>
<b>Net income before taxes</b>		<b>43,145</b>
Income taxes current	7,447	
Income taxes for prior periods	776	
Income taxes deferred	(161)	<b>8,061</b>
<b>Net income</b>		<b>35,083</b>

## Statements of Changes in Net Assets

(From January 1, 2024 to December 31, 2024)

(Millions of yen)

	Shareholders' equity				
	Common stock	Capital surplus		Retained earnings	
		Additional paid-in capital	Other capital surplus	Legal reserve	Accumulated profit
					Retained earnings carried forward
Balance at the beginning of current period	19,855	22,577	3,814	20	170,307
Movement for the period					
Issuance of new stocks	70	70			
Dividends of surplus					(100,117)
Net income					35,083
Sales of treasury stock			(452)		
Purchase of treasury stock					
Movement for the period excluding shareholders' equity					
Total movement	70	70	(452)	—	(65,033)
Balance at the end of current period	19,926	22,648	3,361	20	105,273

	Shareholders' equity		Valuation and translation adjustment	Stock acquisition right	Total net assets
	Treasury stock	Total shareholders' equity	Unrealized gain(loss) on available-for-sales securities		
Balance at the beginning of current period	(33,836)	182,739	248	2,391	185,378
Movement for the period					
Issuance of new stocks		141			141
Dividends of surplus		(100,117)			(100,117)
Net income		35,083			35,083
Sales of treasury stock	7,055	6,602			6,602
Purchase of treasury stock	(40,000)	(40,000)			(40,000)
Movement for the period excluding shareholders' equity			(247)	89	(158)
Total movement	(32,945)	(98,290)	(247)	89	(98,449)
Balance at the end of current period	(66,781)	84,448	0	2,480	86,929

**Independent Auditor's Report**

February 14, 2025

To the Board of Directors of Trend Micro Incorporated:

KPMG AZSA LLC  
Tokyo Office, Japan

Yoshiaki Hasegawa  
Designated Limited Liability Partner  
Engagement Partner  
Certified Public Accountant

Tamaki Hamada  
Designated Limited Liability Partner  
Engagement Partner  
Certified Public Accountant

**Opinion**

We have audited the consolidated financial statements, which comprise the consolidated balance sheet, the consolidated profit and loss statement, the consolidated statement of changes in net assets and the related notes of Trend Micro Incorporated ("the Company") and its consolidated subsidiaries (collectively referred to as "the Group"), as at December 31, 2024 and for the year from January 1, 2024 to December 31, 2024 in accordance with Article 444-4 of the Companies Act.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position and the results of operations of the Group for the period, for which the consolidated financial statements were prepared, in accordance with accounting principles generally accepted in Japan.

**Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in Japan. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in Japan, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

**Other Information**

The other information comprises the business report and its supplementary schedules. Management is responsible for the preparation and presentation of the other information. Corporate auditors and the board of corporate auditors are responsible for overseeing the directors' performance of their duties with regard to the design, implementation and maintenance of the reporting process for the other information.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

## **Responsibilities of Management and Corporate Auditors and the Board of Corporate Auditors for the Consolidated Financial Statements**

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern in accordance with accounting principles generally accepted in Japan.

Corporate auditors and the board of corporate auditors are responsible for overseeing the directors' performance of their duties with regard to the design, implementation and maintenance of the Group's financial reporting process.

### **Auditor's Responsibilities for the Audit of the Consolidated Financial Statements**

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with auditing standards generally accepted in Japan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of our audit in accordance with auditing standards generally accepted in Japan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, while the objective of the audit is not to express an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate whether the presentation and disclosures in the consolidated financial statements are in accordance with accounting standards generally accepted in Japan, the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Plan and perform the group audit to obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group as a basis for forming an opinion on the group financial statements. We are responsible for the direction, supervision and review of the audit work performed for the purpose of the group audit. We remain solely responsible for our audit opinion.

We communicate with corporate auditors and the board of corporate auditors regarding, among other matters, the planned scope and timing of the audit, significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide corporate auditors and the board of corporate auditors with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.



**Interest required to be disclosed by the Certified Public Accountants Act of Japan**

Our firm and its designated engagement partners do not have any interest in the Company and its subsidiaries which is required to be disclosed pursuant to the provisions of the Certified Public Accountants Act of Japan.

**Notes to the Reader of Independent Auditor's Report:**

The Independent Auditor's Report herein is the English translation of the Independent Auditor's Report as required by the Companies Act for the conveniences of the reader.

**Independent Auditor's Report**

February 14, 2025

To the Board of Directors of Trend Micro Incorporated:

KPMG AZSA LLC

Tokyo Office, Japan

Yoshiaki Hasegawa

Designated Limited Liability Partner

Engagement Partner

Certified Public Accountant

Tamaki Hamada

Designated Limited Liability Partner

Engagement Partner

Certified Public Accountant

**Opinion**

We have audited the financial statements, which comprise the balance sheet, the profit and loss statement, the statement of changes in net assets and the related notes, and the accompanying supplementary schedules ("the financial statements and the accompanying supplementary schedules") of Trend Micro Incorporated ("the Company") as at December 31, 2024 and for the year from January 1, 2024 to December 31, 2024 in accordance with Article 436-2-1 of the Companies Act.

In our opinion, the financial statements and the accompanying supplementary schedules referred to above present fairly, in all material respects, the financial position and the results of operations of the Company for the period, for which the financial statements and the accompanying supplementary schedules were prepared, in accordance with accounting principles generally accepted in Japan.

**Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in Japan. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements and the Accompanying Supplementary Schedules* section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in Japan, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

**Other Information**

The other information comprises the business report and its supplementary schedules. Management is responsible for the preparation and presentation of the other information. Corporate auditors and the board of corporate auditors are responsible for overseeing the directors' performance of their duties with regard to the design, implementation and maintenance of the reporting process for the other information.

Our opinion on the financial statements and the accompanying supplementary schedules does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements and the accompanying supplementary schedules, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements and the accompanying supplementary schedules or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

## **Responsibilities of Management and Corporate Auditors and the Board of Corporate Auditors for the Financial Statements and the Accompanying Supplementary Schedules**

Management is responsible for the preparation and fair presentation of the financial statements and the accompanying supplementary schedules in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of financial statements and the accompanying supplementary schedules that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements and the accompanying supplementary schedules, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern in accordance with accounting principles generally accepted in Japan.

Corporate auditors and the board of corporate auditors are responsible for overseeing the directors' performance of their duties with regard to the design, implementation and maintenance of the Company's financial reporting process.

## **Auditor's Responsibilities for the Audit of the Financial Statements and the Accompanying Supplementary Schedules**

Our objectives are to obtain reasonable assurance about whether the financial statements and the accompanying supplementary schedules as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with auditing standards generally accepted in Japan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements and the accompanying supplementary schedules.

As part of our audit in accordance with auditing standards generally accepted in Japan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements and the accompanying supplementary schedules, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, while the objective of the audit is not to express an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements and the accompanying supplementary schedules or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate whether the presentation and disclosures in the financial statements and the accompanying supplementary schedules are in accordance with accounting standards generally accepted in Japan, the overall presentation, structure and content of the financial statements and the accompanying supplementary schedules, including the disclosures, and whether the financial statements and the accompanying supplementary schedules represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with corporate auditors and the board of corporate auditors regarding, among other matters, the planned scope and timing of the audit, significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide corporate auditors and the board of corporate auditors with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

#### **Interest required to be disclosed by the Certified Public Accountants Act of Japan**

Our firm and its designated engagement partners do not have any interest in the Company which is required to be disclosed pursuant to the provisions of the Certified Public Accountants Act of Japan.

#### **Notes to the Reader of Independent Auditor's Report:**

This is an English translation of the Independent Auditor's Report as required by the Companies Act of Japan for the conveniences of the reader.

## Certified copy of the audit report by the Board of Corporate Auditors

### AUDIT REPORT

In order to audit the business activities of the Directors undertaken during the 36th fiscal year from January 1, 2024, to December 31, 2024, we, the Board of Corporate Auditors, prepared this Audit Report based on the Audit Report prepared by each Corporate Auditor and hereby report as follows:

1. Method of Audit by Corporate Auditors and the Board of Corporate Auditors and Details
  - (1) In addition to specifying the auditing guidelines and assigned business, etc. and receiving reports on the audit and its results from each Corporate Auditor, we have received reports from the Directors and the accounting auditor on their performance of duties and requested explanations when necessary.
  - (2) In accordance with the auditing guidelines and assigned business, etc. specified by the Board of Corporate Auditors, each Corporate Auditor has communicated with the Directors, the internal control division and other employees and made efforts to collect information and improve the auditing environment, then we have audited in the following way.
    - (i) Each Corporate Auditor has attended meetings of the Board of Directors and other important meetings and has been informed by the Directors and other employees in respect of the status of performance of their duties and requested explanations when necessary. We also have examined important documents in respect of the authorization of corporate actions, etc., and inspected the operations and the assets at the Head Office and other principal business offices. As to subsidiaries, in addition to communicating and exchange of information with the Directors in charge, we have received reports from subsidiaries on their businesses to examine its businesses and assets.
    - (ii) We received reports from the Directors and other employees, requested explanation from them whenever necessary, and expressed our opinions on the resolution of the Board of Directors concerning the establishment of a system to ensure that performance by the Directors of their duties described in Business Report complies with applicable laws and regulations and the Articles of Incorporation or other systems necessary to ensure validity of operations of *Kabushiki Kaisha* and group of enterprises consisting of said *Kabushiki Kaisha* and its Subsidiaries as provided for in Article 100, paragraphs 1 and 3 of the Ordinance for Enforcement of the Companies Act and the status of the system (internal control system) established based on such resolution.
    - (iii) In addition to monitoring and verifying that the Accounting Auditor maintains its independence and conducts the audit properly, we have received reports from the Accounting Auditor on the performance of its duties and requested explanations when necessary. We also have received notice from the Accounting Auditor concerning that the “system to ensure that duties are properly performed” (matters stipulated in each item of Article 131 of the Corporate Accounting Ordinance) is established “Quality Management System” in accordance with the applicable laws and regulations that have been defined in order to properly carry out the Audit duties in Japan, and any standards announced by Business Accounting Council and requested explanations when necessary.

Based on the above method, we have examined the business report and its supplementary schedules, the unconsolidated financial statements (balance sheet, profit and loss statement, statements of changes in net assets and notes to the unconsolidated financial statements) and their supplementary schedules, and the consolidated financial statements (consolidated balance sheet, consolidated profit and loss statement, consolidated statements of changes in net assets and notes to the consolidated financial statements) for the fiscal year under audit.

## 2. Results of Audit

### (1) Audit Result of the Business Report, etc.

- (i) We found that the business report and its supplementary schedules fairly reflect the Company's business situation in conformity with and pursuant to the applicable laws and the Articles of Incorporation of the Company.
- (ii) No misconduct concerning the performance of Directors' duties or material facts that are in breach of applicable laws and the Articles of Incorporation of the Company have been detected.
- (iii) The content of the resolution of the Board of Directors concerning the internal control system is fair and proper. There is nothing noteworthy with respect to details of the Business Report and the performance by the Directors of their duties concerning the internal control system.

### (2) Audit Result of the Unconsolidated Financial Statements and its Supplementary Schedules

We found that the method and result of the audit by KPMG AZSA LLC, which was appointed as the Company's Accounting Auditor, was executed in an appropriate manner.

### (3) Audit Result of the Consolidated Financial Statements

We found that the method and result of the audit by KPMG AZSA LLC, which was appointed as the Company's Accounting Auditor, was executed in an appropriate manner.

February 17, 2025

Trend Micro Incorporated  
Board of Corporate Auditors

Full-time Corporate Auditor  
Masaru Senpo (Seal)

Corporate Auditor  
Fumio Hasegawa (Seal)

Corporate Auditor  
Kenichiro Jomen (Seal)

Corporate Auditor  
Miwako Funamoto (Seal)

(Note: All four Corporate Auditors are Outside Auditors as defined under Article 2, item 16 and Article 335, paragraph 3 of the Companies Act.)

This document has been translated from the Japanese original for reference purpose only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail. The company assumes no responsibility for this translation or for direct, indirect or any other forms of damages arising from the translation.

Start date of electronic provision measures: February 27, 2025

**Other matters for electronic provision  
(matters omitting delivery documents) to  
NOTICE OF CONVOCAION THE 36th ORDINARY  
GENERAL MEETING OF SHAREHOLDERS”**

“Systems and Policies of the Company”

“Notes to the Consolidated Financial Statements”

“Notes to Financial Statements”

(From January 1, 2024 to December 31, 2024)

**TREND MICRO INCORPORATED**

The items above are provided to our shareholders by posting our website (<https://www.go-tm.jp/invite>) in accordance with laws and regulations, and the Articles of Incorporation of Trend Micro Incorporated.

## **6. Systems and Policies of the Company**

### **Basic Policies of the Systems to Ensure the Appropriateness of Operations of the Company's Directors and the Outline of said System's Operation Status**

#### **(1) System for the storage and control of information on the execution of our Directors' duties**

- i) Any information on the execution of our Directors' duties shall be stored and controlled in proper, assured and highly retrievable conditions depending on storing medium in accordance with the Confidential Information Control Rules, the Detailed Regulations on Confidential Information Management and Operation, and other internal regulations. It shall be ensured that our Directors and Corporate Auditors access such information at any time. A storage period shall be the period set forth in the Document-Handling Rule.
- ii) The protection and storage of information under the information system shall be as set forth in the Information Security Policy (Global Policy).

#### **(2) Our regulations and other system for the control of the risk of loss**

- i) The Company shall be aware of the risks that come with our products and services, and with the Company's infrastructure arising in the course of the execution of our business. The Company shall, therefore, establish a system to properly grasp and control such risks by appointing a person in charge for the proper administration of each occurrence of the risks.
- ii) The Company shall establish a compliance security committee with one of our Representative Directors as a chairperson to supervise the compliance and risk control system.
- iii) The Company shall establish a Global Chief Information Security Officer (hereinafter referred to as "CISO") to oversee the information security governance of the Company and all Group companies.
- iv) Any divulcation, theft, loss, corruption, interpolation and the like of information would cause the Company to suffer enormous damage and a loss of credibility. Therefore, the Company shall control such risks in accordance with the provisions of the Information Security Policy (Global Policy), the Confidential Information Control Regulations, the Risk Management Guideline, the Personal Information Protection Manual and the like.
- v) In the event an unforeseen contingency occurs, the Company shall establish a crisis team (or a SWAT team) with our Director in charge of the Japan Region as a risk manager to move quickly on the situation, and shall establish a system to prevent and minimize additional damage, including damage to our clients.

#### **(3) System to ensure the efficient execution of our Directors' duties**

- i) As a basis for a system to ensure the efficient execution of our Directors' duties, a meeting of the Board of Directors shall be held at least once every three months, and in a timely manner from time to time if necessary. Any important matters relating to the Company's management policies and strategies shall be determined making reference to the results of an Executive Meeting and a periodical Budget Review Process.
- ii) In order to execute the Company's operations based on the resolutions of our Board of Directors, each person in charge of respective operations, his or her responsibilities, and the details of execution procedures shall be named and set forth in an administrative authority rule, a rule on our executives and the like.

#### **(4) System to ensure that the execution of the duties of the Directors and employees of the Company and the director and employees of our subsidiaries comply with relevant laws and regulations and the Articles of Incorporation**

- i) As the basis of the compliance system of each of our group companies, a Code of Conduct, Regulations on Insider Trading and the like shall be established. In order to confirm the implementation of the Code of Conduct, an acknowledgement research shall be carried out to all the directors and employees of our group companies every year.

In addition to the above, if necessary, each department shall establish a guideline and the like, and give training for the said purpose.



- ii) The Company shall establish a compliance security committee with a Representative Director as a chairperson to maintain and improve the internal control system.
  - iii) Each of our group companies shall appoint an internal control manager responsible for facilitating the internal control system, and from time to time, other persons for practical activities under the internal control manager.
  - iv) Any Director of the Company or director of our group companies who has discovered a material illegal act or a compliance-related important fact in any of our group companies shall immediately advise any of the Corporate Auditors thereof, and shall also report it at a meeting of the Board of Directors without delay.
  - v) In accordance with the Whistle-blowing Report Procedures, which regulate an internal notification and reporting system regarding any illegal acts and other compliance-related matters, the Human Resources Division and the Internal Audit Department shall take the initiative as responsible departments. The Internal Auditor shall summarize the fact(s) so reported by sorting out the existence or non-existence and details thereof to report the results to the CEO, CFO and Corporate Auditors every quarter. Provided, however, that he or she shall report every urgent matter to them every time when it occurs.
  - vi) Any of our Corporate Auditors may offer an opinion and request the Company to establish remediation measures in cases where he or she considers that there is a problem with the compliance system and/or the operation of the Whistle-blowing Report Procedures of any of our group companies.
- (5) System to ensure the proper operations of the corporate group consisting of the Company and its subsidiaries**
- i) In order to ensure the proper operations of our group companies, the Company shall apply the Code of Conduct and the Whistle-blowing Report Procedures to all group companies including the Company, and shall require each of the group companies to grasp any risks related to the execution of the operations, and to establish and periodically confirm a system to control such risks depending on the scale and nature of the respective operations, in accordance with an affiliate companies administration rule.  
 In order to carry out the management control, the Company shall establish a rule on our executives, the affiliate companies administration rule, a Finance Control and Approval and Signature Authority to control the management of the subsidiaries through a system in which they shall request our decisions on certain matters or make reports to us, and through monitoring the management of the subsidiaries at every executive meeting, or in the course of a periodical Budget Review Process.  
 Any Director of the Company or director of our subsidiaries who has discovered any illegal act, compliance-related material matter, or other fact of concern in terms of our risk management, including information security, regarding our group companies, he or she shall immediately report it to our Corporate Auditors and Board of Directors.
  - ii) In order to ensure reliability for the financial reports of the Company and our group companies, the internal control system shall be extended to cover the financial reports.
  - iii) Any director of our subsidiaries who considers the management control and guidance of the Company to be illegal or have a problem in terms of compliance shall advise our Board of Directors and Corporate Auditors of that effect. Upon receiving such report, our Corporate Auditors may offer an opinion to the Board of Directors, and require the Board of Directors to establish remedial measures.
  - iv) The Internal Auditor shall from time to time visit any of our subsidiaries to perform monitoring of all the angles of situations of the subsidiary's operations.
  - v) Our Corporate Auditors shall visit any of our subsidiaries if necessary to investigate the business and financial conditions of the subsidiary.

- (6) **Matters regarding an employee(s) that any of our Corporate Auditors requires the Company to appoint to assist the Corporate Auditor's duties, and matters regarding the independence of such employee(s) from our Directors, and matters regarding the ensuring of the effectiveness of instructions to such employee(s)**
- i) In the event that any of our Corporate Auditors requires the Company to appoint an employee(s) (hereafter referred to as "Auditor's Staff") to assist his or her duties, the Company shall arrange proper personnel after consulting with the Corporate Auditor to determine the required number, qualification and the like.
  - ii) The Company shall determine the personnel change, evaluation and others of the Auditor's Staff assigned, respecting the Corporate Auditor's opinion, and shall secure independence from our Directors.
  - iii) If necessary, any of our Corporate Auditors may instruct any of our employees to do an audit of a specific matter after notifying his or her immediate manager. In this case, the employee who has received the instructions shall make a report on such business to the Corporate Auditor, regardless of the ordinary reporting line.
  - iv) The Directors and employees of the Company and the directors and employees of our subsidiaries shall cooperate in the effort to improve the audit environment in which the Auditor's Staff can conduct his or her business smoothly.
- (7) **System for the Directors and employees of the Company and the directors and employees of our subsidiaries, or for the persons who have received reports from them to give their reports to any of the Corporate Auditors, and a system to ensure that the persons who have given their reports are not unfavorably treated on grounds that they have given such reports.**
- i) Our Directors shall give a report of the following to our Corporate Auditors:
    - (a) Such matters as resolved at an Executive Meeting;
    - (b) Such matters as may cause substantial damage to the Company;
    - (c) Such important matters as may have an effect on our management;
    - (d) Such important matters as may have an effect on our internal control auditing, organization and practice and our risk management, including information security;
    - (e) Acts in material violation of laws and regulations or the Articles of Incorporation;
    - (f) Such matters as a change in, or the introduction of a type of, our accounting policies; and
    - (g) Other important matters from compliance.

In the event any employee of the Company and our subsidiaries finds any of the material facts referred to in sub-items (b), (d), (e) and (g) above, he or she may directly advise any of our Corporate Auditors of such fact.
  - ii) The Company shall secure a proper reporting system to timely advise any of our Corporate Auditors of illegal acts and other compliance matters by properly applying the Code of Conduct and the Whistle-blowing Report Procedures to the Company and all our group companies.
  - iii) The Company shall provide in the Whistle-blowing Report Procedures that the Company shall handle all reports so received carefully and shall make every effort to keep the identities of those who have given such reports confidential. In addition, the Company shall specify therein that they shall not be unfavorably treated.
- (8) **Such matters as the procedures for advance payment for, or reimbursement of the cost arising from the execution of our Corporate Auditors' duties, and such matters as the policies to cope with other cost and obligations arising from such execution of their duties**
- i) In cases where any of our Corporate Auditors considers necessary to execute his or her duties, he or she may seek the opinions of outside specialists such as lawyers, certified public accountants and the like. He or she may demand to the Company advance payment or reimbursement of the cost necessary for the execution of the Corporate Auditor's duties.

**(9) Other systems to ensure our Corporate Auditors' effective audit**

- i) Any of our Representative Directors shall provide opportunities to exchange opinions with our Corporate Auditors periodically for better communication, and also provide opportunities for our Corporate Auditors to hear opinions from our employees on their work if necessary to promote our Corporate Auditors' better understanding of the content of our business activities.
- ii) The Internal Audit Department that has charge of internal audit shall consult, engage in exchanges of views, share information, and maintain close contact with our Corporate Auditors
- iii) Our Directors shall ensure opportunities for our Corporate Auditors to attend not only a meeting of the Board of Directors, but also other important meetings such as the Compliance Security Committee, Executive Meetings and the like in order to grasp our important processes for making various decisions as well as the actual state of the execution of our operations.
- iv) Our Corporate Auditors may have access to approval documents (*Ringisho*) and other important documents regarding the execution of business, and may request explanations thereof from our Directors and employees if necessary. The Corporate Auditors may also make their own opinions thereon.
- v) The Company shall make an effort to invite lawyers, certified public accountants, patent attorneys and any other outside specialists in appointing an outside auditor(s).

While having developed systems mentioned above, the Company carries out the following based on the basic policies

- (a) The Company established the Code of Conduct as the basis of our Group's compliance system and implements annual Acknowledgement for all directors and employees of our group companies.
- (b) As a secretariat to organize compliance and risk management, the Risk Management Office holds Compliance Security Committee meetings on a quarterly basis. In addition, in order to maintain and enhance the awareness of compliance, the Company formulates an annual schedule of internal training for directors and employees, and carries it out accordingly.
- (c) Corporate Auditors, the internal auditing department, the internal control department and the Accounting Auditor periodically discuss and exchange opinions on matters relating to the operation status of the internal control system and auditing results of the whole Group including the Company and its subsidiaries. The Company endeavors to enhance the operation status of the internal control system through close cooperation among the involved parties.
- (d) In addition to attending important meetings such as the meeting of the Board of Directors and reviewing important documents including approval documents (*Ringisho*), etc., Corporate Auditors deepen their understanding concerning the Company's business in order to ensure the efficiency of auditing through quarterly review meetings with Representative Director, Internal Auditor and Corporate Auditors, periodical exchange of opinions among Representative Director and Corporate Auditors or reports from Directors and employees, and gathering of opinions from employees regarding the business for which they are in charge of.

## Notes to the Consolidated Financial Statements

### **(NOTES ON IMPORTANT POINTS IN THE PREPARATION OF THE CONSOLIDATED FINANCIAL STATEMENTS)**

#### 1. Matters Concerning the Scope of Consolidation

(1) Number of Consolidated Subsidiaries: Forty (40)

(2) Names of Major Subsidiaries

Company Name	
Trend Micro Incorporated	(Taiwan)
Trend Micro Incorporated	(U.S.A.)
Trend Micro Australia Pty.Ltd.	(Australia)
Trend Micro (EMEA) Limited	(Ireland)

(3) No unconsolidated Subsidiaries.

#### 2. Matters Concerning Application of Equity Method

(1) Number of the Affiliate Companies to which the equity method has been applied: 2

(2) Names of the affiliate companies to which the equity method has been applied:

General Mobile Corporation (British Cayman Islands)

TXOne Networks Inc.(British Cayman Islands)

(3) No affiliate company and unconsolidated subsidiary to which the equity method has not been applied.

### 3. Matters Concerning the Accounting Standards

#### (1) Accounting for evaluation of material assets

##### (i) Securities

Other than non-marketable securities:

Market value method

(Unrealized gains and losses, net of taxes, reported in a separate component of equity. Cost of selling is determined by the moving average method.)

Non-marketable securities, etc.:

Cost basis by moving average method

##### (ii) Inventories:

Lower of cost or market by moving average method

The carrying value on the balance sheet of the inventory with lower profit margin is written down.

#### (2) Depreciation or Amortization method for fixed assets

##### Property and equipment (excluding lease assets)

Mainly, depreciation is computed using the declining-balance method (except for the facilities attached to buildings and structure acquired on and after April 1, 2016, which is depreciated by straight-line method) in the parent company and is computed by the straight-line method in consolidated subsidiaries. Useful life of the main property and equipment is as follows:

Buildings and structures: mainly 3-24 years

Office furniture and equipment: mainly 2-20 years

##### Intangibles (excluding lease assets)

<Software for sale>

Straight-line method over the estimated useful life (12 months).

<Software for internal use>

Straight-line method over the estimated useful life (mainly 5 years).

<Other intangibles>

Straight-line method over the estimated useful life

##### Lease assets

Lease assets arising from non-ownership-transfer finance leases

The Company has applied the straight-line method, which assumes that useful life is equal to the lease period and that estimated residual value is zero.

(3) Accounting policies for allowances

Allowance for bad debt

In order to provide a reserve against future losses from default of notes and accounts receivable, bad debt provision is provided. The amount is determined using the percentage based on actual doubtful account loss against the total of debts. As for high-risk receivables, expected unrecoverable amount is considered individually.

Allowance for bonuses

Bonuses for employees are provided at an estimate of the amount.

(4) Accounting methods for retirement benefit obligation

▸ Attribution method for retirement benefit estimates

In computing its retirement benefit obligation, the expected retirement benefits are attributed to the periods by standard pension benefit formula basis.

▸ Treatment for actuarial differences

Actuarial differences are amortized on a straight-line basis from the following fiscal year over a period equaling the average remaining service period of employees (1-23 years) expected to receive pension benefits as of the consolidated fiscal year-end.

(5) Policy for translation of major foreign currency assets and liabilities into Yen

Foreign currency denominated receivables and payables are translated into Japanese yen at period-end rates of exchange and the resulting foreign currency translation adjustments are taken into account in regards to profits and losses.

Assets and liabilities of foreign subsidiaries are translated into Japanese yen at period-end spot exchange rates and all income and expense accounts are translated at the average exchange rate. The resulting translation adjustments are included in foreign currency translation adjustment and minority interest.

(6) Basis for Revenue Recognition

The major obligations of the Company and its consolidated subsidiaries with respect to the revenue arising from their contracts with customers are as follows, along with the normal times during which such obligations are fulfilled.

Revenue from software licenses is primarily due to the provision of security-related software licenses, we are obligated to provide software licenses under license contracts with our customers.

Revenue from support services is primarily due to the provision of support services for security-related products, we are obligated to provide such services under the support service contract with the customer.

Revenue from hardware offerings is primarily from the sale of security-related hardware products, we are obligated to provide hardware products under the hardware sales contract.

The essence of goods or services provided by us to customers is to provide them with protection from the latest computer viruses. The provision of software licenses to customers, the upgrading of software included in support services, and the provision of hardware products are indivisible single performance obligation because they cannot provide customers with protection from the latest computer viruses on their own and are highly interdependent and related.

Protection of customers against computer viruses is required to be fulfilled for a certain period of time because the protection of customers is provided according to the period of the contract after the start of use of the software license by the customers. Consideration is allocated equally for the period from the start of use to the contract period, and the amount corresponding to the current consolidated fiscal year is recorded as revenue.

The consideration for these obligations does not include material financial elements in the contract.

(7) Amortization of Goodwill

Goodwill is amortized evenly over the appropriate period, not exceeding 20 years.

(8) All the amounts shown in yen in this document have been expressed in the unit of one million (1,000,000) yen, with any amount less than such unit being disregarded.

**(ADDITIONAL INFORMATION)**

(Matters concerning consolidated subsidiaries)

We invest in Trend Forward Capital I, L.P. (hereinafter TFI), which operates a venture capital business in the United States as a limited partnership. Business execution powers of TFI were held by Wael Mohamed who was our board until March 2020, while we are only limited partners and have no authority or intention to participate in the management of TFI.

However, we have contributed more than half of the total amount invested in TFI and have not been able to prove that Wael is not a close member in accordance with “the Practical Handling of the Application of Control and Influence Standards to Investment Partnerships” (Practical Handling Report No. 20). Therefore, we have included TFI in our consolidation scope in accordance with “the Practical Handling Report No.20” and” the Accounting Standards for Consolidated Financial Statements “(ASBJ Statement No. 22).

**(NOTES ON ACCOUNTING ESTIMATES)**

1. Valuation of unlisted stocks

(1) Amounts recorded in the consolidated financial statements at the end of the current fiscal year.

Investment securities (unlisted stocks) 3,375 million yen

(2) Information on significant accounting estimates for identified items

In valuing investment securities, the Company makes judgments based on the issuer's financial condition and earnings prospects, or the existence of damage to excess earning capacity. Changes in circumstances related to individual investments due to changes in the market or unpredictable changes in economic and business assumptions may have a significant impact on the valuation of investment securities in the consolidated financial statements for the following fiscal year.

2. Recoverability of deferred tax assets

(1) Amounts recorded in the consolidated financial statements at the end of the current fiscal year

Deferred tax assets 47,638 million yen

(2) Information on significant accounting estimates for identified items

In accounting for deferred tax assets, deferred tax assets are recognized for schedulable future deductible temporary differences. Estimates of deferred tax assets are based on the schedule for the reversal of future deductible temporary differences, etc., and the tax system and tax rates in effect at the date of the balance sheet, and any changes in the conditions and assumptions underlying these estimates may have a significant impact on the amount of deferred tax assets recognized in the consolidated financial statements for the next and subsequent fiscal years. If there is a change in the conditions or assumptions underlying these estimates, it may have a significant impact on the amount of deferred tax assets recognized in the consolidated financial statements for the next and subsequent fiscal years.

**(NOTES TO THE CONSOLIDATED BALANCE SHEET)**

## 1. Notes and Accounts receivable, trade and contract

assets :

Accounts receivable 74,795 million yen

## 2. Inventory

Finished Goods 7,914 million yen

Materials 468 million yen

Goods 72 million yen

## 3. Accumulated depreciation of property and equipment: 24,556 million yen

**(NOTES TO THE CONSOLIDATED STATEMENTS OF CHANGES IN NET ASSETS)**

## 1. The Type and Number of Equity Shares Outstanding as of the End of the Consolidated Fiscal Term:

Common stock 140,901,604 shares

The class and number of treasury stock

Class	As of Jan 1, 2024	Increase	Decrease	As of Dec 31, 2024
Common Stock	5,218,677 shares	5,401,335 shares	1,015,200 shares	9,604,812 shares

## 2. Matters Concerning Dividends Paid out of the Surplus during the Consolidated Fiscal Term

The resolution The annual shareholders meeting held on 28 March, 2024

The type of equity shares Ordinary shares

The total amount of dividends paid 100,117 million yen

The amount of dividend paid per share 738.00 yen

The record date 31 December, 2023

The effective date 29 March, 2024

## 3. The Dividend Whose Record Date falls in the Consolidated Fiscal Term and Whose Effective Date falls in the Next Consolidated Fiscal Term

The resolution The annual shareholders meeting to be held on 27 March, 2025

The type of the equity shares Ordinary shares

The source of dividend payment Retained earnings

The total amount of dividends paid 24,158 million yen

The amount of dividend paid per share 184.00 yen

The record date 31 December, 2024

The effective date 28 March, 2025

## 4. The Type and the Number of Shares to be Issued or Transferred upon Exercise of Stock Acquisition Rights (Excluding Those of Which the Exercise Period Has not Commenced) as of the End of the Consolidated Fiscal Term

Ordinary shares 565,500 shares

Based on the employees' termination, the Company adjust the economic value of stock option for computation.



## (NOTES TO FINANCIAL INSTRUMENTS)

### 1. Matters concerning financial instruments

#### (1) Policies for financial instruments

The Company primarily makes it a policy to use its own money to finance the working capital and equipment funds, in which any surplus funds are invested in financial instruments with higher degrees of safety.

#### (2) Details of financial instruments and associated risks

Notes and accounts receivable, trade, are exposed to the credit risks associated with extending credit to customers. Foreign currency denominated trade receivables and payables are exposed to foreign currency exchange fluctuation risks. Marketable securities and investment securities are debt securities issued by financial institutions with superior creditworthiness, exposed to market price fluctuation risks as well as foreign currency exchange fluctuation risks. Payables such as accounts payable, trade, accounts payable, other, accrued expenses and accrued income and other taxes are mostly due within one year.

#### (3) Risk management structure for financial instruments

##### (i) Credit risk management (risks associated with the default etc., of business counter-parties)

Regarding the trade receivables, the Company and each of its subsidiaries are regularly monitoring the financial position of major business counter-parties, such as clients, by checking the due date and balance for each business transaction, to ensure earliest possible identification and mitigation of the potential bad debt associated with the deterioration of their financial position.

##### (ii) Market risk management (including risks associated with foreign currency exchange and interest rate fluctuation)

To manage risks involving fluctuations in the market price of marketable securities and investment securities, the Company is regularly monitoring their market prices as well as the financial positions of their issuers (clients and other business connections).

##### (iii) Liquidity risk management on fund raising (risk of the Company being unable to repay within the due date)

To manage and mitigate liquidity risks, a cash management plan is prepared and updated by the Administration Division when appropriate, while reasonable liquidity on hand is maintained at all time.

#### (4) Supplementary explanation concerning fair values, etc. of financial instruments

Fair values of financial instruments comprise values based on market prices, and reasonably calculated values if there is no market price. Such calculated values involve certain variable factors and thus may vary depending on the different assumptions.

## 2. Matters concerning fair values of financial instruments

Consolidated balance sheet amounts, fair values and the differences therein as of December 31, 2024 (fiscal year end) are as follows. Investments in non-marketable securities are not included in this table.

(Millions of yen)

	Consolidated balance sheet amounts	Fair values	Differences
(1) Marketable securities and investment securities			
Available for sale securities	41,984	41,984	—
Total assets	41,984	41,984	—

(Notes 1) "Cash and bank deposits," "Notes and Accounts receivable, trade and contract assets," "Accounts payable and Notes payable, trade" "Accounts payable, other," "Accrued expenses," "Accrued income and other taxes," are omitted as these are cash, and their current prices are nearly equal to book values due to be all settled in a short period of time.

(Notes 2) Non-listed stocks (4,612 million yen recorded on consolidated balance sheet) are not included in "(1) Marketable securities and investment securities".

## 3. Matters concerning the breakdown, etc. of the fair value of financial instruments by levels

The fair value of financial instruments are classified into the following three levels based on the observability and materiality of the inputs used to calculate fair value.

### (i) Level 1 fair value

Fair value is calculated based on quoted market prices for assets or liabilities for which such fair value is formed in an active market among the inputs for calculating observable fair value.

### (ii) Level 2 fair value

Fair value is calculated using inputs other than Level 1 inputs for the calculation of observable fair value.

### (iii) Level 3 fair value

Fair value is calculated using inputs for calculating unobservable fair value.

When multiple inputs that have a significant impact on the fair value calculation are used, the fair value is classified into the level with the lowest priority in the fair value calculation among the levels to which those inputs belong.

(Millions of yen)

	Fair values			
	Level 1	Level 2	Level 3	Total
Marketable securities and investment securities				
Available for sale securities	857	41,126	—	41,984
Total assets	857	41,126	—	41,984

(Notes) Explanation of valuation techniques used in the calculation of fair value and inputs related to the calculation of fair value

Listed stocks are based on the price on the stock exchange, and corporate bonds are based on the price on the stock exchange or the price presented by the financial institutions, etc. with which the Company has transactions. Since listed stocks are traded in active markets, their fair value is classified as Level 1 fair value. Bonds held by the Company are classified as Level 2 fair value because they are traded infrequently in the market and are not considered quoted prices in an active market.

**(NOTES ON REVENUE RECOGNITION)**

## 1. Information of the revenue from contracts with customers by reporting segments

Information of the amount of sales by reporting segments

(Millions of yen)

	Japan	Americas	Europe	Asia Pacific	Total
Sales					
Net sales to external customers	85,756	58,827	58,546	69,507	272,638
Total sales	85,756	58,827	58,546	69,507	272,638

(Notes)

1. The classification of the geographical segment is based on geographic proximity.

2. Major countries other than Japan:

Americas U.S.A., Canada, Brazil, Mexico

Europe Ireland, Germany, Italy, France, UK

Asia pacific Taiwan, Korea, Australia, China, Philippines, Singapore, Malaysia, Thailand, India, UAE, Egypt

## 2. Information that provides a basis for understanding revenue arising from contracts with customers

The basis for understanding revenues is described in "Notes on Important Points in the Preparation of the Consolidated Financial Statements 3. Matters Concerning the Accounting Standards (6) Basis for Revenue Recognition".

3. Information about the relationship between the satisfaction of performance obligations under contracts with customers and cash flows from such contracts, and the amount and timing of revenue expected to be recognized from contracts with customers that existed at the end of the current fiscal year and are expected to be recognized in the following fiscal year or later Current fiscal year.

(1) Outstanding contract liabilities, etc.

(Millions of yen)

	Current fiscal year
Receivables from contracts with customers (beginning balance)	69,260
Receivables from contracts with customers (ending balance)	74,795
Contract liabilities (beginning balance)	211,532
Contract liabilities (ending balance)	221,386

Receivables from contracts with customers mainly consist of accounts receivable from customers for software licenses, support services and hardware transactions, and do not correspond to contract assets. Contract liabilities mainly relate to unearned revenues from customers for software licenses, support services and hardware transactions and correspond to performance obligations that will be satisfied in the next fiscal year or later. Contract liabilities are reversed upon recognition of revenue. It is included in "Deferred revenue" under "Current liabilities" in the consolidated balance sheet.

The amount of revenue recognized in the current period that was included in the contract liability balance at the beginning of the period was 136,500 million yen.

The amount of revenue recognized in the current period from performance obligations satisfied in prior periods was not material.

(2) Transaction price allocated to remaining performance obligations

The aggregate transaction price allocated to the remaining performance obligations and the period over which revenue is expected to be recognized are as follows.

(Millions of yen)

	Current fiscal year
Within 1 year	136,441
More than 1 year	84,944
Total	221,386

**(NOTES ON PER SHARE INFORMATION)**

1. The net assets per share: 890.85 yen
2. The net income for the term per share: 259.05 yen

**(NOTES ON MATERIAL SUBSEQUENT EVENTS)**

N/A

**(OTHER NOTES)**

N/A

## Notes to Financial Statements

### (NOTES ON IMPORTANT POINTS IN THE PREPARATION OF THE FINANCIAL STATEMENTS)

#### 1. Accounting for evaluation of assets

##### (1) Securities

(i) Investments in subsidiaries and affiliates ----- Cost basis by moving average method

(ii) Other securities

Available-for-sale with market value:

The securities are stated using the market value method based on the value at the end of the period.  
(Valuated differences are recognized in equity directly. Cost of selling is determined by the moving average method.)

Available-for-sale without a market value:

Cost basis by moving average method

##### (2) Inventories

Finished goods, Raw materials, Supplies ----- Cost basis by moving average method

Unprofitable inventories are devaluated

#### 2. Depreciation and amortization method for fixed assets

Property and equipment (excluding leased assets) ----- Declining-balance method

(except for the facilities attached to buildings and structure acquired on and after April 1, 2016, which is depreciated by straight-line method)

Useful lives of the main property and equipment are as follows:

Buildings:	3 – 24 years
Office furniture and equipment:	3 – 20 years

Intangible fixed assets (excluding leased assets)

<Software for sale>

Straight-line method over the estimated useful lives (12 months).

<Software for internal use>

Straight-line method over the estimated useful lives (mainly 5 years).

<Other intangibles >

Straight-line method over the estimated useful lives

Leased assets

Finance lease without transfer of ownership of the leased assets

Straight-line method in which the useful life is assumed to be the lease period and the residual value is zero.

### 3. Accounting policies for allowances

Allowance for bonus	Bonuses for employees are provided at an estimate of the amount.
Allowance for retirement benefits	<p>In order to provide for the employees retirement benefits, the Company accrues liability for severance payments and pensions at the amount calculated based on the projected benefit obligations and plan assets as of the fiscal year end.</p> <p>The accounting method of recognizing allowance for retirement benefits and its cost is as follows.</p> <p>(1) Attribution method for retirement benefit estimates</p> <p>In calculating the retirement benefits, the expected retirement benefits are attributed to the periods by standard pension benefit formula basis.</p> <p>(2) Accounting method of actuarial differences</p> <p>Actuarial differences are amortized on a straight-line basis in a following fiscal year within the average remaining service period, which is one year, for the employees at the time of recognition.</p> <p>Accounting method of unrecognized actuarial differences on employee retirement benefits is different from that of the consolidated financial statements.</p>

### 4. Basis for Revenue Recognition

The major obligations of the Company with respect to the revenue arising from their contracts with customers are as follows, along with the normal times during which such obligations are fulfilled.

Revenue from software licenses is primarily due to the provision of security-related software licenses, we are obligated to provide software licenses under license contracts with our customers.

Revenue from support services is primarily due to the provision of support services for security-related products, we are obligated to provide such services under the support service contract with the customer.

Revenue from hardware offerings is primarily from the sale of security-related hardware products, we are obligated to provide hardware products under the hardware sales contract.

The essence of goods or services provided by us to customers is to provide them with protection from the latest computer viruses. The provision of software licenses to customers, the upgrading of software included in support services, and the provision of hardware products are indivisible single performance obligation because they cannot provide customers with protection from the latest computer viruses on their own and are highly interdependent and related.

Protection of customers against computer viruses is required to be fulfilled for a certain period of time because the protection of customers is provided according to the period of the contract after the start of use of the software license by the customers. Consideration is allocated equally for the period from the start of use to the contract period, and the amount corresponding to the current consolidated fiscal is recorded as revenue.

The consideration for these obligations does not include material financial elements in the contract.

### 5. All the amounts shown in yen in this document have been expressed in the unit of one million (1,000,000) yen with any amount less than such unit being disregarded.

**(NOTES ON ACCOUNTING ESTIMATES)**

Recoverability of deferred tax assets

(1) Amounts recorded in the financial statements for the current fiscal year

Deferred tax assets 27,132 million yen

(2) Information on significant accounting estimates for identified items

This information is omitted because it is stated in the notes to the consolidated financial statements.

**(NOTES TO THE BALANCE SHEET)**

The Monetary Claims Against and Obligations Owed to Subsidiaries and Affiliates:

	(Millions of yen)
Short-term monetary assets	48,792
Short-term monetary liabilities	28,413

**(NOTES TO THE PROFIT AND LOSS)**

The Amounts of Transactions with Subsidiaries and Affiliates

The Amounts of Operational Transactions

	(Millions of yen)
Sales	148
Outside service fee	29,789
Cost sharing charges	33,620
Purchases	1,287

The Amounts of Non- Operational Transactions

Dividends from subsidiaries and affiliates	22,177
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**(NOTES TO THE STATEMENTS OF CHANGES IN NET ASSETS)**

The Number of Treasury Stock as of the End of the Fiscal Term

Common Stock	9,604,812 shares
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**(NOTES TO THE TAX EFFECT ACCOUNTING)**

## 1. Major items causing deferred tax assets:

## Deferred tax assets

	(Millions of yen)
Nondeductible deferred revenue	19,949
Nondeductible amortization of intangibles fixed assets	3,564
Nondeductible accrued enterprise tax	217
Nondeductible accrued liability	611
Nondeductible allowance for retirement benefits	1,873
Others	1,059
Deferred tax assets subtotal	27,275
Valuation allowance	(142)
Total deferred tax assets	27,132

## Deferred tax liabilities

	(Millions of yen)
Unrealized gain(loss) on available for sale securities	(0)
Deferred tax liabilities sub total	(0)
Net amount of deferred tax asset	27,132

## 2. Significant component of difference between statutory tax rate and effective tax rate after adjustment for tax effect accounting

Statutory tax rate	30.6%
(Adjustments)	
Nondeductible expense such as entertainment expense	1.2%
Nontaxable income such as dividends income	(15.0)%
Tax credit	(0.8)%
Income taxes for prior periods	1.9%
Others	0.8%
Effective tax rate after adjustment for tax effect accounting	18.7%



**(NOTES ON RELATED PARTY TRANSACTIONS)**

Subsidiaries and Affiliated companies

Company name	Ownership ratio of voting rights	Detail of the relationship	Detail of transactions	Item and Trading amount (Millions of yen)	Account name	Balance at end of period (Millions of yen)
Trend Micro Incorporated (U.S.A.)	100% (Indirect)	Cost sharing agreement	Payments of Cost sharing charges (*1)	5,509	Accounts payable, other	2,347
		Loans payable	Loans payable (*2)	25	Short-term loans payable to affiliates	25
Trend Micro (Ireland) Limited	100% (Indirect)	Cost sharing agreement	Receipts of Cost sharing charges (*1)	23,076	Accounts receivable, other	10,765
Trend Micro Australia Pty.Ltd.	100% (Indirect)	Cost sharing agreement	Receipts of Cost sharing charges (*1)	16,052	Accounts receivable, other	3,892
		Loans payable	Repayment of loans (*2)	8,533	Short-term loans payable to affiliates	-
Trend Micro Incorporated (Taiwan)	100% (Direct)	Outsourcing agreements of research and technology development and other support services	Payments of Outsourcing charges (*1)	15,941	Accounts payable, other	2,498
		Outsourcing agreements of administration services	Payments of Outsourcing charges (*1)	21,851	Accounts payable, other	829
Trend Micro Netherlands B.V.	100% (Direct)	Loans payable	Repayment of loans(*2)	7,961	Short-term loans payable to affiliates	1,376
			Loans payable (*2)	1,581		
Trend Micro DMCC	100% (Indirect)	Loans payable	Repayment of loans(*2)	6,032	Short-term loans payable to affiliates	-
Trend Micro (EMEA) Limited	100% (Indirect)	Loans payable	Loans payable (*2)	16,970	Short-term loans payable to affiliates	16,970
Trend Micro America Inc.	100% (Direct)	Loans receivable	Collection of loans (*2)	904	Short-term loans receivable to affiliates	30,686
		Loans payable	Loans payable (*2)	1,050	Short-term loans payable to affiliates	1,050

(\*1) The trading amounts on Cost sharing and outsourcing service agreements are reasonably determined in consideration of the fair transaction prices.

(\*2) The condition of loans receivable and payable are determined based on market interest rates.

**(NOTES ON PER SHARE INFORMATION)**

- |    |  |            |
|----|--|------------|
| 1. | The net assets per share:              | 643.19 yen |
| 2. | The net income for the term per share: | 264.51 yen |

**(NOTES ON MATERIAL SUBSEQUENT EVENTS)**

N/A

**(OTHER NOTES)**

N/A