

01. Consolidated Performance

(Lower row : YoY )

|   |               | `23/10 |         |         |         | `24/10 |         |         |         | `25/10 |         |         |    |
|---|---------------|--------|---------|---------|---------|--------|---------|---------|---------|--------|---------|---------|----|
|   |               | Q1     | Q2 YTD  | Q3 YTD  | FY      | Q1     | Q2 YTD  | Q3 YTD  | FY      | Q1     | Q2 YTD  | Q3 YTD  | FY |
| Net Sales                                       | (million yen) | 79,022 | 157,078 | 241,504 | 330,123 | 86,731 | 175,875 | 270,216 | 370,913 | 97,267 | 193,394 | 295,915 |    |
|   |               | 113.0% | 115.6%  | 114.4%  | 113.7%  | 109.8% | 112.0%  | 111.9%  | 112.4%  | 112.1% | 110.0%  | 109.5%  |    |
| Cost of Sales                                   |               | 57,419 | 115,463 | 176,284 | 240,496 | 63,718 | 129,823 | 198,398 | 268,843 | 71,801 | 145,287 | 221,708 |    |
|   |               | 108.3% | 108.7%  | 108.6%  | 109.5%  | 111.0% | 112.4%  | 112.5%  | 111.8%  | 112.7% | 111.9%  | 111.7%  |    |
| Gross Profit                                    |               | 21,602 | 41,614  | 65,220  | 89,626  | 23,013 | 46,051  | 71,818  | 102,069 | 25,465 | 48,107  | 74,207  |    |
|   |               | 127.8% | 140.2%  | 133.8%  | 127.0%  | 106.5% | 110.7%  | 110.1%  | 113.9%  | 110.7% | 104.5%  | 103.3%  |    |
| Selling, General & Administrative Expenses      |               | 13,185 | 26,517  | 40,829  | 57,639  | 14,390 | 29,397  | 45,208  | 63,371  | 16,147 | 32,326  | 49,292  |    |
|   |               | 107.6% | 109.9%  | 111.0%  | 115.5%  | 109.1% | 110.9%  | 110.7%  | 109.9%  | 112.2% | 110.0%  | 109.0%  |    |
| Operating Profit                                |               | 8,416  | 15,097  | 24,390  | 31,986  | 8,622  | 16,654  | 26,610  | 38,697  | 9,318  | 15,780  | 24,914  |    |
|   |               | 180.9% | 271.7%  | 203.9%  | 154.7%  | 102.4% | 110.3%  | 109.1%  | 121.0%  | 108.1% | 94.8%   | 93.6%   |    |
| Recurring Profit                                |               | 3,981  | 11,493  | 21,114  | 27,673  | 7,975  | 14,998  | 24,014  | 35,445  | 8,388  | 13,918  | 22,270  |    |
|   |               | 106.5% | 291.0%  | 225.5%  | 163.1%  | 200.3% | 130.5%  | 113.7%  | 128.1%  | 105.2% | 92.8%   | 92.7%   |    |
| Net Profit Attributable to Owners of the Parent |               | 3,148  | 7,979   | 15,293  | 17,542  | 5,086  | 9,009   | 14,655  | 18,625  | 5,176  | 4,981   | 9,956   |    |
|   |               | 664.3% | -       | 661.2%  | 708.2%  | 161.5% | 112.9%  | 95.8%   | 106.2%  | 101.8% | 55.3%   | 67.9%   |    |
| EBITDA*   |               | 16,257 | 30,615  | 47,865  | 63,502  | 16,621 | 33,378  | 52,902  | 73,922  | 18,380 | 33,738  | 52,060  |    |
|   |               | 129.2% | 143.4%  | 134.3%  | 121.7%  | 102.2% | 109.0%  | 110.5%  | 116.4%  | 110.6% | 101.1%  | 98.4%   |    |

\*EBITDA: Operating Profit + Depreciation and Amortization (including Goodwill Amortization)

02. Profitability

(Lower row : YoY)

|                         |     | `23/10 |        |        |        | `24/10 |        |        |        | `25/10 |        |        |    |
|-------------------------|-----|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|----|
|                         |     | Q1     | Q2 YTD | Q3 YTD | FY     | Q1     | Q2 YTD | Q3 YTD | FY     | Q1     | Q2 YTD | Q3 YTD | FY |
| Gross Profit Margin     | (%) | 27.3%  | 26.5%  | 27.0%  | 27.1%  | 26.5%  | 26.2%  | 26.6%  | 27.5%  | 26.2%  | 24.9%  | 25.1%  |    |
|                         |     | +3.2pt | +4.6pt | +3.9pt | +2.8pt | -0.8pt | -0.3pt | -0.4pt | +0.4pt | -0.4pt | -1.3pt | -1.5pt |    |
| Operating Profit Margin |     | 10.7%  | 9.6%   | 10.1%  | 9.7%   | 9.9%   | 9.5%   | 9.8%   | 10.4%  | 9.6%   | 8.2%   | 8.4%   |    |
|                         |     | +4.0pt | +5.5pt | +4.4pt | +2.6pt | -0.7pt | -0.1pt | -0.3pt | +0.7pt | -0.4pt | -1.3pt | -1.4pt |    |
| Recurring Profit Margin |     | 5.0%   | 7.3%   | 8.7%   | 8.4%   | 9.2%   | 8.5%   | 8.9%   | 9.6%   | 8.6%   | 7.2%   | 7.5%   |    |
|                         |     | -0.3pt | +4.4pt | +4.3pt | +2.5pt | +4.2pt | +1.2pt | +0.1pt | +1.2pt | -0.6pt | -1.3pt | -1.4pt |    |
| Net Profit Margin       |     | 4.0%   | 5.1%   | 6.3%   | 5.3%   | 5.9%   | 5.1%   | 5.4%   | 5.0%   | 5.3%   | 2.6%   | 3.4%   |    |
|                         |     | +3.3pt | +5.5pt | +5.2pt | +4.5pt | +1.9pt | +0.0pt | -0.9pt | -0.3pt | -0.5pt | -2.5pt | -2.1pt |    |
| EBITDA Margin           |     | 20.6%  | 19.5%  | 19.8%  | 19.2%  | 19.2%  | 19.0%  | 19.6%  | 19.9%  | 18.9%  | 17.4%  | 17.6%  |    |
|                         |     | +2.6pt | +3.8pt | +2.9pt | +1.3pt | -1.4pt | -0.5pt | -0.2pt | +0.7pt | -0.3pt | -1.5pt | -2.0pt |    |

03. Consolidated Balance Sheets

(Lower row : Compared to previous fiscal year)

|   |               | `23/10    |           |           |           | `24/10    |           |           |           | `25/10    |           |           |           |
|---|---------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
|   |               | End of Q1 | End of Q2 | End of Q3 | End of Q4 | End of Q1 | End of Q2 | End of Q3 | End of Q4 | End of Q1 | End of Q2 | End of Q3 | End of Q4 |
| Total Assets                                    | (million yen) | 304,198   | 310,419   | 301,625   | 308,157   | 303,638   | 310,816   | 295,824   | 295,701   | 295,758   | 306,381   | 309,212   |           |
|   |               | 98.9%     | 100.9%    | 98.0%     | 100.2%    | 98.5%     | 100.9%    | 96.0%     | 96.0%     | 100.0%    | 103.6%    | 104.6%    |           |
| Current Assets                                  |               | 138,935   | 140,920   | 125,584   | 133,335   | 128,528   | 128,611   | 108,754   | 111,840   | 108,063   | 115,192   | 111,218   |           |
|   |               | 100.8%    | 102.3%    | 91.1%     | 96.7%     | 96.4%     | 96.5%     | 81.6%     | 83.9%     | 96.6%     | 103.0%    | 99.4%     |           |
| of which Cash and Deposits                      |               | 84,270    | 85,614    | 64,760    | 73,957    | 70,830    | 68,115    | 43,545    | 48,733    | 46,550    | 50,018    | 43,553    |           |
|   |               | 98.2%     | 99.8%     | 75.5%     | 86.2%     | 95.8%     | 92.1%     | 58.9%     | 65.9%     | 95.5%     | 102.6%    | 89.4%     |           |
| Noncurrent Assets                               |               | 164,995   | 169,262   | 175,835   | 174,647   | 174,966   | 182,091   | 186,987   | 183,810   | 187,674   | 191,189   | 197,994   |           |
|   |               | 97.3%     | 99.9%     | 103.7%    | 103.0%    | 100.2%    | 104.3%    | 107.1%    | 105.2%    | 102.1%    | 104.0%    | 107.7%    |           |
| of which Vehicles for Mobility Business         |               | 25,739    | 28,483    | 31,290    | 30,632    | 31,552    | 33,903    | 35,185    | 35,762    | 37,654    | 39,702    | 42,603    |           |
|   |               | 95.3%     | 105.5%    | 115.8%    | 113.4%    | 103.0%    | 110.7%    | 114.9%    | 116.7%    | 105.3%    | 111.0%    | 119.1%    |           |
| of which Goodwill                               |               | 26,574    | 26,786    | 28,653    | 24,662    | 24,011    | 24,642    | 25,833    | 21,837    | 22,036    | 20,844    | 20,801    |           |
| (include Intangible Assets Related to Contract) |               | 96.3%     | 97.0%     | 103.8%    | 89.4%     | 97.4%     | 99.9%     | 104.7%    | 88.5%     | 100.9%    | 95.5%     | 95.3%     |           |
| Deferred Assets                                 |               | 267       | 236       | 205       | 174       | 143       | 113       | 82        | 51        | 20        | -         | -         |           |
|   |               | 89.7%     | 79.3%     | 69.0%     | 58.6%     | 82.4%     | 64.7%     | 47.1%     | 29.4%     | 40.0%     | -         | -         |           |
| Total Liabilities                               |               | 257,944   | 260,826   | 245,513   | 249,741   | 240,767   | 242,540   | 219,571   | 217,557   | 212,070   | 220,641   | 217,491   |           |
|   |               | 96.4%     | 97.5%     | 91.8%     | 93.3%     | 96.4%     | 97.1%     | 87.9%     | 87.1%     | 97.5%     | 101.4%    | 100.0%    |           |
| Current Liabilities                             |               | 92,561    | 98,351    | 99,127    | 103,922   | 94,959    | 93,835    | 71,205    | 79,026    | 73,535    | 82,211    | 78,104    |           |
|   |               | 91.9%     | 97.7%     | 98.5%     | 103.2%    | 91.4%     | 90.3%     | 68.5%     | 76.0%     | 93.1%     | 104.0%    | 98.8%     |           |
| Noncurrent Liabilities                          |               | 165,383   | 162,475   | 146,385   | 145,818   | 145,807   | 148,705   | 148,366   | 138,531   | 138,535   | 138,429   | 139,386   |           |
|   |               | 99.1%     | 97.4%     | 87.7%     | 87.4%     | 100.0%    | 102.0%    | 101.7%    | 95.0%     | 100.0%    | 99.9%     | 100.6%    |           |
| Net Assets                                      |               | 46,254    | 49,592    | 56,111    | 58,416    | 62,871    | 68,275    | 76,252    | 78,144    | 83,687    | 85,740    | 91,721    |           |
|   |               | 115.5%    | 123.9%    | 140.1%    | 145.9%    | 107.6%    | 116.9%    | 130.5%    | 133.8%    | 107.1%    | 109.7%    | 117.4%    |           |
| of which Shareholders' Equity                   |               | 55,907    | 60,738    | 68,052    | 70,301    | 75,387    | 79,446    | 85,092    | 89,063    | 93,387    | 93,349    | 98,324    |           |
|   |               | 106.0%    | 115.1%    | 129.0%    | 133.2%    | 107.2%    | 113.0%    | 121.0%    | 126.7%    | 104.9%    | 104.8%    | 110.4%    |           |
| Interest-Bearing Dept                           | (million yen) | 191,801   | 183,522   | 170,121   | 170,724   | 171,706   | 162,643   | 145,654   | 143,983   | 143,613   | 142,936   | 143,340   |           |
|   |               | 98.4%     | 94.2%     | 87.3%     | 87.6%     | 100.6%    | 95.3%     | 85.3%     | 84.3%     | 99.7%     | 99.3%     | 99.6%     |           |
| Convertible Bonds                               |               | 35,000    | 42,310    | 42,310    | 42,310    | 42,310    | 42,310    | 42,310    | 42,310    | 42,310    | 42,310    | 42,310    |           |
| with Stock Acquisition Rights                   |               | 100.0%    | 120.9%    | 120.9%    | 120.9%    | 100.0%    | 100.0%    | 100.0%    | 100.0%    | 100.0%    | 100.0%    | 100.0%    |           |
| Bank for Borrowings                             |               | 128,732   | 114,006   | 99,850    | 99,616    | 99,409    | 87,754    | 69,979    | 69,689    | 70,094    | 69,972    | 70,172    |           |
|   |               | 99.2%     | 87.9%     | 77.0%     | 76.8%     | 99.8%     | 88.1%     | 70.2%     | 70.0%     | 100.6%    | 100.4%    | 100.7%    |           |
| of which Subordinated Loan                      |               | 50,000    | 50,000    | 50,000    | 50,000    | 50,000    | 50,000    | 50,000    | 50,000    | 50,000    | 50,000    | 50,000    |           |
|   |               | 100.0%    | 100.0%    | 100.0%    | 100.0%    | 100.0%    | 100.0%    | 100.0%    | 100.0%    | 100.0%    | 100.0%    | 100.0%    |           |
| Lease Obligations                               |               | 28,068    | 27,206    | 27,961    | 28,797    | 29,987    | 32,579    | 33,364    | 31,984    | 31,208    | 30,653    | 30,858    |           |
|   |               | 92.9%     | 90.1%     | 92.6%     | 95.3%     | 104.1%    | 113.1%    | 115.9%    | 111.1%    | 97.6%     | 95.8%     | 96.5%     |           |
| Shareholders' Equity Ratio                      | (%)           | 18.4%     | 19.6%     | 22.6%     | 22.8%     | 24.8%     | 25.6%     | 28.8%     | 30.1%     | 31.6%     | 30.5%     | 31.8%     |           |
|   |               | +1.2pt    | +2.4pt    | +5.4pt    | +5.7pt    | +2.0pt    | +2.7pt    | +6.0pt    | +7.3pt    | +1.5pt    | +0.3pt    | +1.7pt    |           |
| Net Debt to Equity Ratio*                       | (times)       | 1.92      | 1.61      | 1.55      | 1.38      | 1.34      | 1.19      | 1.20      | 1.07      | 1.04      | 1.00      | 1.01      |           |
|   |               | -0.15     | -0.46     | -0.52     | -0.69     | -0.04     | -0.19     | -0.18     | -0.31     | -0.03     | -0.07     | -0.05     |           |

\*Net Debt to Equity Ratio : (Interest Bearing Debt - Cash and Deposits) / Shareholders' Equity

04.Cash Flow Statement

|  | `23/10 |         |         |         | `24/10 |         |         |         | `25/10 |         |         |    |
|--|--------|---------|---------|---------|--------|---------|---------|---------|--------|---------|---------|----|
|  | Q1     | Q2 YTD  | Q3 YTD  | FY      | Q1     | Q2 YTD  | Q3 YTD  | FY      | Q1     | Q2 YTD  | Q3 YTD  | FY |
| Net Cash used in Operating Activitie (million yen) | 4,545  | 24,353  | 31,697  | 48,188  | 6,330  | 28,467  | 32,237  | 54,176  | 10,621 | 28,796  | 36,794  |    |
|  | -      | 488.5%  | 207.3%  | 164.1%  | 139.3% | 116.9%  | 101.7%  | 112.4%  | 167.8% | 101.2%  | 114.1%  |    |
| Net Cash used in Investing Activities              | -2,535 | -10,111 | -19,693 | -25,661 | -6,190 | -14,638 | -25,045 | -37,563 | -9,225 | -19,652 | -32,144 |    |
|  | -      | -       | -       | -       | -      | -       | -       | -       | -      | -       | -       |    |
| Net Cash used in Financing Activities              | -3,288 | -14,600 | -31,509 | -35,633 | -3,107 | -20,362 | -39,354 | -42,508 | -3,883 | -7,388  | -9,742  |    |
|  | -      | -       | -       | -       | -      | -       | -       | -       | -      | -       | -       |    |
| Cash and Cash Equivalents                          | 83,487 | 84,805  | 63,864  | 73,299  | 70,179 | 67,425  | 42,810  | 48,041  | 46,007 | 49,779  | 43,297  |    |
|  | 103.4% | 102.3%  | 76.0%   | 86.2%   | 84.1%  | 79.5%   | 67.0%   | 65.5%   | 65.6%  | 73.8%   | 101.1%  |    |
| Free Cash Flow (million yen)                       | 2,009  | 14,241  | 12,003  | 22,527  | 140    | 13,828  | 7,192   | 16,612  | 1,396  | 9,144   | 4,650   |    |
|  | -      | -       | 437.0%  | 187.5%  | 7.0%   | 97.1%   | 59.9%   | 73.7%   | 997.2% | 66.1%   | 64.7%   |    |

05. Financial Indicators

|                                      |       | `23/10 |         |         |         | `24/10 |        |        |        | `25/10 |        |        |    |
|--------------------------------------|-------|--------|---------|---------|---------|--------|--------|--------|--------|--------|--------|--------|----|
|                                      |       | Q1     | Q2 YTD  | Q3 YTD  | FY      | Q1     | Q2 YTD | Q3 YTD | FY     | Q1     | Q2 YTD | Q3 YTD | FY |
| Return on Equity (ROE)               | (%)   | 5.8%   | 14.1%   | 25.3%   | 28.5%   | 7.0%   | 12.0%  | 18.9%  | 23.4%  | 5.7%   | 5.5%   | 10.6%  |    |
|                                      |       | +3.9pt | +15.7pt | +19.4pt | +22.2pt | +1.2pt | -2.0pt | -6.5pt | -5.1pt | -1.3pt | -6.6pt | -8.2pt |    |
| Return on Investment Capital (ROIC)* | (%)   | 2.4%   | 4.3%    | 7.0%    | 9.1%    | 2.5%   | 4.8%   | 7.8%   | 11.3%  | 2.8%   | 4.7%   | 7.3%   |    |
|                                      |       | +1.1pt | +2.7pt  | +3.7pt  | +3.4pt  | +0.1pt | +0.5pt | +0.9pt | +2.2pt | +0.3pt | -0.1pt | -0.5pt |    |
| Return on Assets (ROA)               | (%)   | 1.0%   | 2.6%    | 5.0%    | 5.7%    | 1.7%   | 2.9%   | 4.9%   | 6.2%   | 1.8%   | 1.7%   | 3.3%   |    |
|                                      |       | +0.9pt | +2.8pt  | +4.3pt  | +4.9pt  | +0.6pt | +0.3pt | -0.2pt | +0.5pt | +0.1pt | -1.3pt | -1.6pt |    |
| Earnings Per Share (EPS)             | (yen) | 18.47  | 46.80   | 89.69   | 102.87  | 29.83  | 52.83  | 85.92  | 109.20 | 30.35  | 29.20  | 58.35  |    |
|                                      |       | 602.0% | -       | 620.7%  | 675.8%  | 161.5% | 112.9% | 95.8%  | 106.1% | 101.7% | 55.3%  | 67.9%  |    |
| Book-value Per Share (BPS)           | (yen) | 270.89 | 290.47  | 328.70  | 342.28  | 368.41 | 399.93 | 446.69 | 457.79 | 490.28 | 502.09 | 537.13 |    |
|                                      |       | 257.9% | 128.3%  | 134.6%  | 146.0%  | 136.0% | 137.7% | 135.9% | 133.7% | 133.1% | 125.5% | 120.2% |    |
| Price Earnings Ratio (PER)           | (x)   | 119.09 | 44.70   | 20.88   | 16.44   | 64.97  | 32.22  | 18.78  | 17.50  | 67.24  | 69.30  | 32.82  |    |
|                                      |       | 21.2%  | -       | 16.2%   | 12.6%   | 54.6%  | 72.1%  | 89.9%  | 106.5% | 103.5% | 215.1% | 174.8% |    |
| Price Book-value Ratio (PBR)         | (x)   | 8.12   | 7.20    | 5.70    | 4.94    | 5.26   | 4.26   | 3.61   | 4.17   | 4.16   | 4.03   | 3.57   |    |
|                                      |       | 49.4%  | 87.7%   | 74.7%   | 58.4%   | 64.8%  | 59.1%  | 63.4%  | 84.5%  | 79.1%  | 94.7%  | 98.7%  |    |
| Dividend Per Share                   | (yen) |        |         |         | 0.0     |        |        |        | 5.0    |        |        |        |    |
|                                      |       |        |         |         | -       |        |        |        | -      |        |        |        |    |
| Dividend Payout Ratio                | (%)   |        |         |         | 0.0%    |        |        |        | 4.6%   |        |        |        |    |
|                                      |       |        |         |         | -       |        |        |        | +4.6pt |        |        |        |    |
| Dividend on Equity Ratio (DOE*)      | (%)   |        |         |         | 0.0%    |        |        |        | 1.1%   |        |        |        |    |
|                                      |       |        |         |         | -       |        |        |        | +1.1pt |        |        |        |    |

\*ROIC : (Operating Income after Tax : Operating Income×(1-Legal Effective Tax Rate))÷(Interest-Bearing Debt+Shareholders' Equity)      \*DOE : Dividends÷Shareholder's Equity(average)

06. Capital Investment

|                                |               | `23/10 |        |        |        | `24/10 |        |        |        | `25/10 |        |        |    |
|--------------------------------|---------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|----|
|                                |               | Q1     | Q2 YTD | Q3 YTD | FY     | Q1     | Q2 YTD | Q3 YTD | FY     | Q1     | Q2 YTD | Q3 YTD | FY |
| Total                          | (million yen) | 5,525  | 15,421 | 27,085 | 36,607 | 9,979  | 23,804 | 34,302 | 50,566 | 11,603 | 25,259 | 40,741 |    |
|                                |               | 147.9% | 182.8% | 195.8% | 168.1% | 180.6% | 154.4% | 126.6% | 138.1% | 116.3% | 106.1% | 118.8% |    |
| Parking Business Japan         |               | 1,241  | 3,809  | 5,832  | 9,233  | 2,599  | 6,268  | 9,842  | 17,280 | 3,665  | 8,944  | 14,507 |    |
|                                |               | 285.8% | 304.3% | 282.0% | 300.5% | 209.5% | 164.6% | 168.8% | 187.1% | 141.0% | 142.7% | 147.4% |    |
| Mobility Business              |               | 1,373  | 5,034  | 11,956 | 16,523 | 2,401  | 6,153  | 11,639 | 15,531 | 3,771  | 8,475  | 14,257 |    |
|                                |               | 65.9%  | 115.0% | 160.6% | 158.4% | 174.9% | 122.2% | 97.4%  | 94.0%  | 157.1% | 137.7% | 122.5% |    |
| Parking Business International |               | 2,549  | 5,552  | 7,920  | 8,346  | 4,548  | 9,595  | 10,868 | 14,331 | 2,871  | 5,465  | 7,629  |    |
|                                |               | 279.3% | 261.6% | 234.8% | 118.2% | 178.4% | 172.8% | 137.2% | 171.7% | 63.1%  | 57.0%  | 70.2%  |    |
| Other                          |               | 362    | 1,024  | 1,375  | 2,504  | 429    | 1,786  | 1,951  | 3,423  | 1,295  | 2,373  | 4,347  |    |
|                                |               | 117.9% | 150.4% | 145.9% | 207.1% | 118.7% | 174.5% | 141.8% | 136.7% | 301.4% | 132.9% | 222.8% |    |
| Cash Base                      | (million yen) | 3,522  | 10,855 | 20,321 | 29,141 | 5,794  | 13,984 | 23,202 | 36,061 | 9,015  | 19,311 | 31,631 |    |
|                                |               | 107.3% | 147.1% | 164.7% | 170.6% | 164.5% | 128.8% | 114.2% | 123.7% | 155.6% | 138.1% | 136.3% |    |
| Parking Business Japan         |               | 963    | 2,936  | 4,209  | 6,259  | 1,879  | 4,227  | 6,779  | 13,129 | 2,899  | 6,506  | 10,334 |    |
|                                |               | 258.5% | 287.4% | 242.7% | 247.5% | 195.2% | 144.0% | 161.1% | 209.8% | 154.2% | 153.9% | 152.4% |    |
| Mobility Business              |               | 1,373  | 5,034  | 11,956 | 16,523 | 2,401  | 6,153  | 11,639 | 15,531 | 3,771  | 8,475  | 14,257 |    |
|                                |               | 65.9%  | 115.0% | 160.6% | 158.4% | 174.9% | 122.2% | 97.4%  | 94.0%  | 157.1% | 137.7% | 122.5% |    |
| Parking Business International |               | 824    | 1,860  | 2,779  | 3,854  | 1,083  | 1,816  | 2,831  | 3,977  | 1,048  | 1,956  | 2,692  |    |
|                                |               | 157.9% | 143.5% | 125.4% | 132.2% | 131.4% | 97.6%  | 101.9% | 103.2% | 96.8%  | 107.7% | 95.1%  |    |
| Other                          |               | 362    | 1,024  | 1,375  | 2,504  | 429    | 1,786  | 1,951  | 3,423  | 1,295  | 2,373  | 4,347  |    |
|                                |               | 117.9% | 150.4% | 145.9% | 207.1% | 118.7% | 174.5% | 141.8% | 136.7% | 301.4% | 132.9% | 222.8% |    |
| Finance Lease                  |               | 2,003  | 4,565  | 6,764  | 7,466  | 4,185  | 9,819  | 11,099 | 14,505 | 2,588  | 5,947  | 9,109  |    |
|                                |               | 442.9% | 432.3% | 453.5% | 159.3% | 208.9% | 215.1% | 164.1% | 194.3% | 61.8%  | 60.6%  | 82.1%  |    |
| Parking Business Japan         |               | 277    | 873    | 1,622  | 2,974  | 719    | 2,041  | 3,063  | 4,151  | 765    | 2,438  | 4,173  |    |
|                                |               | 450.6% | 379.8% | 486.2% | 547.3% | 259.0% | 233.8% | 188.7% | 139.6% | 106.4% | 119.5% | 136.2% |    |
| Mobility Business              |               | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      |    |
|                                |               | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      |    |
| Parking Business International |               | 1,725  | 3,692  | 5,141  | 4,492  | 3,465  | 7,778  | 8,036  | 10,354 | 1,822  | 3,509  | 4,936  |    |
|                                |               | 441.6% | 446.8% | 444.1% | 108.4% | 200.9% | 210.6% | 156.3% | 230.5% | 52.6%  | 45.1%  | 61.4%  |    |
| Other                          |               | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      |    |
|                                |               | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      |    |

07. Depreciation and Amortization (except Intangible Assets Related to Contract)

|                                |               | `23/10 |        |        |        | `24/10 |        |        |        | `25/10 |        |        |    |
|--------------------------------|---------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|----|
|                                |               | Q1     | Q2 YTD | Q3 YTD | FY     | Q1     | Q2 YTD | Q3 YTD | FY     | Q1     | Q2 YTD | Q3 YTD | FY |
| Total                          | (million yen) | 7,407  | 14,662 | 22,180 | 29,629 | 7,552  | 15,822 | 24,913 | 33,376 | 8,628  | 17,098 | 25,867 |    |
|                                |               | 98.2%  | 97.7%  | 98.7%  | 99.3%  | 102.0% | 107.9% | 112.3% | 112.6% | 114.3% | 108.1% | 103.8% |    |
| Parking Business Japan         |               | 1,627  | 3,270  | 4,921  | 6,623  | 1,709  | 3,485  | 5,378  | 7,352  | 2,014  | 4,648  | 7,322  |    |
|                                |               | 86.7%  | 87.6%  | 89.5%  | 91.8%  | 105.0% | 106.6% | 109.3% | 111.0% | 117.8% | 133.3% | 136.1% |    |
| Mobility Business              |               | 2,242  | 4,437  | 6,660  | 8,846  | 2,172  | 4,445  | 6,853  | 9,328  | 2,577  | 5,316  | 8,191  |    |
|                                |               | 89.3%  | 89.3%  | 89.9%  | 90.5%  | 96.9%  | 100.2% | 102.9% | 105.4% | 118.6% | 119.6% | 119.5% |    |
| Parking Business International |               | 3,048  | 5,982  | 9,137  | 12,160 | 3,095  | 6,727  | 10,949 | 14,349 | 3,430  | 6,355  | 9,162  |    |
|                                |               | 113.9% | 112.0% | 112.7% | 111.5% | 101.5% | 112.5% | 119.8% | 118.0% | 110.8% | 94.5%  | 83.7%  |    |
| Other                          |               | 488    | 972    | 1,460  | 1,997  | 574    | 1,163  | 1,732  | 2,346  | 606    | 778    | 1,190  |    |
|                                |               | 101.9% | 101.0% | 100.2% | 102.2% | 117.5% | 119.6% | 118.6% | 117.4% | 105.6% | 66.9%  | 68.8%  |    |

**08. New Method\*: Performance by Segment** \*From FY2025, the method for measuring segment revenue has been partially revised. FY2024 has been revised based on new method. (Lower row : YoY)

|   |               | `23/10 |        |        |    | `24/10 |         |         |         | `25/10 |         |         |    |
|---|---------------|--------|--------|--------|----|--------|---------|---------|---------|--------|---------|---------|----|
|   |               | Q1     | Q2 YTD | Q3 YTD | FY | Q1     | Q2 YTD  | Q3 YTD  | FY      | Q1     | Q2 YTD  | Q3 YTD  | FY |
| Net Sales   | (million yen) |        |        |        |    | 86,731 | 175,875 | 270,216 | 370,913 | 97,267 | 193,394 | 295,915 |    |
|   |               |        |        |        |    |        |         |         |         | 112.1% | 110.0%  | 109.5%  |    |
| Parking Business Japan                                |               |        |        |        |    | 43,616 | 88,159  | 134,567 | 182,302 | 47,852 | 96,391  | 147,362 |    |
|   |               |        |        |        |    |        |         |         |         | 109.7% | 109.3%  | 109.5%  |    |
| Mobility Business                                     |               |        |        |        |    | 25,244 | 52,022  | 80,182  | 112,058 | 29,627 | 59,698  | 92,052  |    |
|   |               |        |        |        |    |        |         |         |         | 117.4% | 114.8%  | 114.8%  |    |
| Parking Business International                        |               |        |        |        |    | 19,256 | 38,464  | 59,696  | 82,411  | 21,538 | 40,817  | 61,804  |    |
|   |               |        |        |        |    |        |         |         |         | 111.9% | 106.1%  | 103.5%  |    |
| UK  |               |        |        |        |    | 10,542 | 20,653  | 32,659  | 46,334  | 12,300 | 22,762  | 34,896  |    |
|   |               |        |        |        |    |        |         |         |         | 116.7% | 110.2%  | 106.9%  |    |
| AU  |               |        |        |        |    | 5,333  | 10,890  | 16,515  | 21,982  | 5,444  | 10,373  | 15,357  |    |
|   |               |        |        |        |    |        |         |         |         | 102.1% | 95.3%   | 93.0%   |    |
| TW  |               |        |        |        |    | 2,064  | 4,272   | 6,544   | 8,791   | 2,389  | 4,859   | 7,237   |    |
|   |               |        |        |        |    |        |         |         |         | 115.7% | 113.7%  | 110.6%  |    |
| Other   |               |        |        |        |    | 1,315  | 2,648   | 3,977   | 5,303   | 1,404  | 2,821   | 4,312   |    |
|   |               |        |        |        |    |        |         |         |         | 106.8% | 106.5%  | 108.4%  |    |
| Adjustments   |               |        |        |        |    | -1,385 | -2,770  | -4,229  | -5,860  | -1,751 | -3,512  | -5,303  |    |
|   |               |        |        |        |    |        |         |         |         | -      | -       | -       |    |
| Operating Profit or Loss ( - )                        | (million yen) |        |        |        |    | 8,622  | 16,654  | 26,610  | 38,697  | 9,318  | 15,780  | 24,914  |    |
|   |               |        |        |        |    |        |         |         |         | 108.1% | 94.8%   | 93.6%   |    |
| Parking Business Japan                                |               |        |        |        |    | 8,889  | 17,584  | 26,944  | 36,460  | 9,276  | 17,317  | 27,565  |    |
|   |               |        |        |        |    |        |         |         |         | 104.4% | 98.5%   | 102.3%  |    |
| Mobility Business                                     |               |        |        |        |    | 2,879  | 6,428   | 10,522  | 15,901  | 3,157  | 5,811   | 9,074   |    |
|   |               |        |        |        |    |        |         |         |         | 109.6% | 90.4%   | 86.2%   |    |
| Parking Business International                        |               |        |        |        |    | 129    | -309    | -85     | 880     | 376    | -124    | -488    |    |
| (before Amortization of Goodwill, etc.)               |               |        |        |        |    |        |         |         |         | 291.7% | -       | -       |    |
| UK  |               |        |        |        |    | -310   | -1,160  | -1,316  | -126    | 91     | -1,051  | -1,774  |    |
|   |               |        |        |        |    |        |         |         |         | -      | -       | -       |    |
| AU  |               |        |        |        |    | 14     | -90     | -89     | -681    | -122   | 16      | -46     |    |
|   |               |        |        |        |    |        |         |         |         | -      | -       | -       |    |
| TW  |               |        |        |        |    | 314    | 676     | 981     | 1,270   | 328    | 719     | 999     |    |
|   |               |        |        |        |    |        |         |         |         | 104.4% | 106.4%  | 101.9%  |    |
| Other   |               |        |        |        |    | 110    | 264     | 340     | 417     | 78     | 190     | 332     |    |
|   |               |        |        |        |    |        |         |         |         | 71.7%  | 72.1%   | 97.7%   |    |
| Adjustments   |               |        |        |        |    | -3,274 | -7,049  | -10,772 | -14,544 | -3,491 | -7,223  | -11,236 |    |
| (Head Office Expenses, Amortization of Goodwill etc.) |               |        |        |        |    |        |         |         |         | -      | -       | -       |    |
| Operating Profit Margin                               | (%)           |        |        |        |    | 9.9%   | 9.5%    | 9.8%    | 10.4%   | 9.6%   | 8.2%    | 8.4%    |    |
|   |               |        |        |        |    |        |         |         |         | -0.4pt | -1.3pt  | -1.4pt  |    |
| Parking Business Japan                                |               |        |        |        |    | 20.4%  | 19.9%   | 20.0%   | 20.0%   | 19.4%  | 18.0%   | 18.7%   |    |
|   |               |        |        |        |    |        |         |         |         | -1.0pt | -2.0pt  | -1.3pt  |    |
| Mobility Business                                     |               |        |        |        |    | 11.4%  | 12.4%   | 13.1%   | 14.2%   | 10.7%  | 9.7%    | 9.9%    |    |
|   |               |        |        |        |    |        |         |         |         | -0.7pt | -2.6pt  | -3.3pt  |    |
| Parking Business International                        |               |        |        |        |    | 0.7%   | -0.8%   | -0.1%   | 1.1%    | 1.7%   | -0.3%   | -0.8%   |    |
| (before Amortization of Goodwill, etc.)               |               |        |        |        |    |        |         |         |         | +1.1pt | +0.5pt  | -0.6pt  |    |
| UK  |               |        |        |        |    | -2.9%  | -5.6%   | -4.0%   | -0.3%   | 0.7%   | -4.6%   | -5.1%   |    |
|   |               |        |        |        |    |        |         |         |         | +3.7pt | +1.0pt  | +1.1pt  |    |
| AU  |               |        |        |        |    | 0.3%   | -0.8%   | -0.5%   | -3.1%   | -2.3%  | 0.2%    | -0.3%   |    |
|   |               |        |        |        |    |        |         |         |         | -2.5pt | +1.0pt  | +0.2pt  |    |
| TW  |               |        |        |        |    | 15.2%  | 15.8%   | 15.0%   | 14.4%   | 13.7%  | 14.8%   | 13.8%   |    |
|   |               |        |        |        |    |        |         |         |         | -1.5pt | -1.0pt  | -1.2pt  |    |
| Other   |               |        |        |        |    | 8.4%   | 10.0%   | 8.6%    | 7.9%    | 5.6%   | 6.8%    | 7.7%    |    |
|   |               |        |        |        |    |        |         |         |         | -2.7pt | -3.2pt  | -0.8pt  |    |

**[Reference] New Method\* : Segment Information based on Financial Reports** (Lower row : YoY)

|                                |               | `23/10 |        |        |    | `24/10 |         |         |         | `25/10 |         |         |    |
|--------------------------------|---------------|--------|--------|--------|----|--------|---------|---------|---------|--------|---------|---------|----|
|                                |               | Q1     | Q2 YTD | Q3 YTD | FY | Q1     | Q2 YTD  | Q3 YTD  | FY      | Q1     | Q2 YTD  | Q3 YTD  | FY |
| Net sales                      | (million yen) |        |        |        |    | 86,731 | 175,875 | 270,216 | 370,913 | 97,267 | 193,394 | 295,915 |    |
|                                |               |        |        |        |    |        |         |         |         | 112.1% | 110.0%  | 109.5%  |    |
| Parking Business Japan         |               |        |        |        |    | 43,616 | 88,159  | 134,567 | 182,302 | 47,852 | 96,391  | 147,362 |    |
|                                |               |        |        |        |    |        |         |         |         | 109.7% | 109.3%  | 109.5%  |    |
| Mobility Business              |               |        |        |        |    | 25,244 | 52,022  | 80,182  | 112,058 | 29,627 | 59,698  | 92,052  |    |
|                                |               |        |        |        |    |        |         |         |         | 117.4% | 114.8%  | 114.8%  |    |
| Parking Business International |               |        |        |        |    | 19,256 | 38,464  | 59,696  | 82,411  | 21,538 | 40,817  | 61,804  |    |
|                                |               |        |        |        |    |        |         |         |         | 111.9% | 106.1%  | 103.5%  |    |
| Adjustments                    |               |        |        |        |    | -1,385 | -2,770  | -4,229  | -5,860  | -1,751 | -3,512  | -5,303  |    |
| (Head Office Expenses etc.)    |               |        |        |        |    |        |         |         |         | -      | -       | -       |    |
| Operating Profit or Loss ( - ) | (million yen) |        |        |        |    | 8,622  | 16,654  | 26,610  | 38,697  | 9,318  | 15,780  | 24,914  |    |
|                                |               |        |        |        |    |        |         |         |         | 108.1% | 94.8%   | 93.6%   |    |
| Parking Business Japan         |               |        |        |        |    | 8,889  | 17,584  | 26,944  | 36,460  | 9,276  | 17,317  | 27,565  |    |
|                                |               |        |        |        |    |        |         |         |         | 104.4% | 98.5%   | 102.3%  |    |
| Mobility Business              |               |        |        |        |    | 3,023  | 6,428   | 10,522  | 15,901  | 3,157  | 5,811   | 9,074   |    |
|                                |               |        |        |        |    |        |         |         |         | 104.4% | 90.4%   | 86.2%   |    |
| Parking Business International |               |        |        |        |    | -317   | -1,211  | -1,463  | -967    | -56    | -982    | -1,767  |    |
|                                |               |        |        |        |    |        |         |         |         | -      | -       | -       |    |
| Adjustments                    |               |        |        |        |    | -2,972 | -6,147  | -9,393  | -12,696 | -3,058 | -6,365  | -9,958  |    |
| (Head Office Expenses etc.)    |               |        |        |        |    |        |         |         |         | -      | -       | -       |    |
| Operating Profit Margin        | (%)           |        |        |        |    | 9.9%   | 9.5%    | 9.8%    | 10.4%   | 9.6%   | 8.2%    | 8.4%    |    |
|                                |               |        |        |        |    |        |         |         |         | -0.4pt | -1.3pt  | -1.4pt  |    |
| Parking Business Japan         |               |        |        |        |    | 20.4%  | 19.9%   | 20.0%   | 20.0%   | 19.4%  | 18.0%   | 18.7%   |    |
|                                |               |        |        |        |    |        |         |         |         | -1.0pt | -2.0pt  | -1.3pt  |    |
| Mobility Business              |               |        |        |        |    | 12.0%  | 12.4%   | 13.1%   | 14.2%   | 10.7%  | 9.7%    | 9.9%    |    |
|                                |               |        |        |        |    |        |         |         |         | -1.3pt | -2.6pt  | -3.3pt  |    |
| Parking Business International |               |        |        |        |    | -1.6%  | -3.1%   | -2.5%   | -1.2%   | -0.3%  | -2.4%   | -2.9%   |    |
|                                |               |        |        |        |    |        |         |         |         | +1.4pt | +0.7pt  | -0.4pt  |    |

**09. Previous Method\*: Performance by Segment** \*From FY2025, the method for measuring segment revenue has been partially revised. FY2024 has been revised based on new method. (Lower row : YoY)

|   |               | `23/10  |         |         |         | `24/10 |         |         |         | `25/10 |         |         |    |
|---|---------------|---------|---------|---------|---------|--------|---------|---------|---------|--------|---------|---------|----|
|   |               | Q1      | Q2 YTD  | Q3 YTD  | FY      | Q1     | Q2 YTD  | Q3 YTD  | FY      | Q1     | Q2 YTD  | Q3 YTD  | FY |
| Net Sales   | (million yen) | 79,022  | 157,078 | 241,504 | 330,123 | 86,731 | 175,875 | 270,216 | 370,913 | 97,267 | 193,394 | 295,915 |    |
|   |               | 113.0%  | 115.6%  | 114.4%  | 113.7%  | 109.8% | 112.0%  | 111.9%  | 112.4%  | 112.1% | 110.0%  | 109.5%  |    |
| Parking Business Japan                                |               | 39,878  | 79,191  | 120,804 | 163,056 | 42,358 | 85,626  | 130,727 | 176,984 | 46,332 | 93,344  | 142,782 |    |
|   |               | 103.1%  | 105.6%  | 105.6%  | 105.7%  | 106.2% | 108.1%  | 108.2%  | 108.5%  | 109.4% | 109.0%  | 109.2%  |    |
| Mobility Business                                     |               | 22,290  | 45,566  | 71,478  | 98,816  | 25,244 | 52,022  | 80,182  | 112,058 | 29,627 | 59,698  | 92,052  |    |
|   |               | 122.4%  | 128.1%  | 127.5%  | 125.5%  | 113.3% | 114.2%  | 112.2%  | 113.4%  | 117.4% | 114.8%  | 114.8%  |    |
| Parking Business International                        |               | 17,053  | 32,775  | 49,940  | 69,478  | 19,256 | 38,464  | 59,696  | 82,411  | 21,538 | 40,817  | 61,804  |    |
|   |               | 126.1%  | 127.8%  | 121.5%  | 119.8%  | 112.9% | 117.4%  | 119.5%  | 118.6%  | 111.9% | 106.1%  | 103.5%  |    |
| UK  |               | 8,906   | 16,868  | 26,273  | 37,568  | 10,542 | 20,653  | 32,659  | 46,334  | 12,300 | 22,762  | 34,896  |    |
|   |               | 122.2%  | 128.1%  | 123.8%  | 125.4%  | 118.4% | 122.4%  | 124.3%  | 123.3%  | 116.7% | 110.2%  | 106.9%  |    |
| AU  |               | 5,120   | 9,892   | 14,564  | 19,562  | 5,333  | 10,890  | 16,515  | 21,982  | 5,444  | 10,373  | 15,357  |    |
|   |               | 136.7%  | 133.0%  | 119.2%  | 112.6%  | 104.2% | 110.1%  | 113.4%  | 112.4%  | 102.1% | 95.3%   | 93.0%   |    |
| TW  |               | 1,734   | 3,481   | 5,290   | 7,223   | 2,064  | 4,272   | 6,544   | 8,791   | 2,389  | 4,859   | 7,237   |    |
|   |               | 123.2%  | 122.6%  | 126.6%  | 124.6%  | 119.0% | 122.7%  | 123.7%  | 121.7%  | 115.7% | 113.7%  | 110.6%  |    |
| Other   |               | 1,290   | 2,532   | 3,812   | 5,124   | 1,315  | 2,648   | 3,977   | 5,303   | 1,404  | 2,821   | 4,312   |    |
|   |               | 118.9%  | 115.1%  | 109.3%  | 105.9%  | 101.9% | 104.6%  | 104.3%  | 103.5%  | 106.8% | 106.5%  | 108.4%  |    |
| Adjustments   |               | △199    | △454    | △717    | △1,228  | △127   | △237    | △389    | △541    | △231   | △465    | △723    |    |
|   |               | -       | -       | -       | -       | -      | -       | -       | -       | -      | -       | -       |    |
| Operating Profit or Loss ( - )                        | (million yen) | 8,416   | 15,097  | 24,390  | 31,986  | 8,622  | 16,654  | 26,610  | 38,697  | 9,318  | 15,780  | 24,914  |    |
|   |               | 180.9%  | 271.7%  | 203.9%  | 154.7%  | 102.4% | 110.3%  | 109.1%  | 121.0%  | 108.1% | 94.8%   | 93.6%   |    |
| Parking Business Japan                                |               | 8,020   | 15,211  | 24,155  | 32,050  | 8,476  | 16,711  | 25,648  | 34,638  | 8,780  | 16,339  | 26,135  |    |
|   |               | 107.7%  | 116.6%  | 112.6%  | 108.1%  | 105.7% | 109.9%  | 106.2%  | 108.1%  | 103.6% | 97.8%   | 101.9%  |    |
| Mobility Business                                     |               | 4,234   | 8,075   | 13,052  | 17,513  | 4,521  | 9,714   | 15,517  | 22,806  | 5,140  | 9,822   | 15,138  |    |
|   |               | 319.7%  | 367.5%  | 276.3%  | 187.6%  | 106.8% | 120.3%  | 118.9%  | 130.2%  | 113.7% | 101.1%  | 97.6%   |    |
| Parking Business International                        |               | 152     | △30     | △169    | 277     | 129    | △309    | △85     | 880     | 376    | △124    | △488    |    |
| (before Amortization of Goodwill, etc.)               |               | -       | -       | -       | -       | 84.9%  | -       | -       | -       | 291.7% | -       | -       |    |
| UK  |               | △456    | △980    | △1,184  | △927    | △310   | △1,160  | △1,316  | △126    | 91     | △1,051  | △1,774  |    |
|   |               | -       | -       | -       | -       | -      | -       | -       | -       | -      | -       | -       |    |
| AU  |               | 272     | 468     | 272     | 285     | 14     | △90     | △89     | △681    | △122   | 16      | △46     |    |
|   |               | -       | -       | 400.1%  | 130.1%  | 5.4%   | -       | -       | -       | -      | -       | -       |    |
| TW  |               | 253     | 531     | 775     | 1,026   | 314    | 676     | 981     | 1,270   | 328    | 719     | 999     |    |
|   |               | 125.7%  | 146.4%  | 246.6%  | 229.4%  | 124.0% | 127.3%  | 126.5%  | 123.8%  | 104.4% | 106.4%  | 101.9%  |    |
| Other   |               | 83      | △50     | △33     | △106    | 110    | 264     | 340     | 417     | 78     | 190     | 332     |    |
|   |               | 75.7%   | -       | -       | -       | 132.6% | -       | -       | -       | 71.7%  | 72.1%   | 97.7%   |    |
| Adjustments   |               | △3,989  | △8,158  | △12,647 | △17,855 | △4,503 | △9,461  | △14,471 | △19,627 | △4,978 | △10,257 | △15,870 |    |
| (Head Office Expenses, Amortization of Goodwill etc.) |               | -       | -       | -       | -       | -      | -       | -       | -       | -      | -       | -       |    |
| Operating Profit Margin                               | (%)           | 10.7%   | 9.6%    | 10.1%   | 9.7%    | 9.9%   | 9.5%    | 9.8%    | 10.4%   | 9.6%   | 8.2%    | 8.4%    |    |
|   |               | +4.0pt  | +5.5pt  | +4.4pt  | +2.6pt  | -0.7pt | -0.1pt  | -0.3pt  | +0.7pt  | -0.4pt | -1.3pt  | -1.4pt  |    |
| Parking Business Japan                                |               | 20.1%   | 19.2%   | 20.0%   | 19.7%   | 20.0%  | 19.5%   | 19.6%   | 19.6%   | 18.9%  | 17.5%   | 18.3%   |    |
|   |               | +0.9pt  | +1.8pt  | +1.2pt  | +0.4pt  | -0.1pt | +0.3pt  | -0.4pt  | -0.1pt  | -1.1pt | -2.0pt  | -1.3pt  |    |
| Mobility Business                                     |               | 19.0%   | 17.7%   | 18.3%   | 17.7%   | 17.9%  | 18.7%   | 19.4%   | 20.4%   | 17.4%  | 16.5%   | 16.4%   |    |
|   |               | +11.7pt | +11.5pt | +9.8pt  | +5.9pt  | -1.1pt | +1.0pt  | +1.1pt  | +2.6pt  | -0.6pt | -2.2pt  | -2.9pt  |    |
| Parking Business International                        |               | 0.9%    | -0.1%   | -0.3%   | 0.4%    | 0.7%   | -0.8%   | -0.1%   | 1.1%    | 1.7%   | -0.3%   | -0.8%   |    |
| (before Amortization of Goodwill, etc.)               |               | +5.5pt  | +10.3pt | +8.0pt  | +6.3pt  | -0.2pt | -0.7pt  | +0.2pt  | +0.7pt  | +1.1pt | +0.5pt  | -0.6pt  |    |
| UK  |               | -5.1%   | -5.8%   | -4.5%   | -2.5%   | -2.9%  | -5.6%   | -4.0%   | -0.3%   | 0.7%   | -4.6%   | -5.1%   |    |
|   |               | +6.9pt  | +17.4pt | +15.0pt | +12.4pt | +2.2pt | +0.2pt  | +0.5pt  | +2.2pt  | +3.7pt | +1.0pt  | -1.1pt  |    |
| AU  |               | 5.3%    | 4.7%    | 1.9%    | 1.5%    | 0.3%   | -0.8%   | -0.5%   | -3.1%   | -2.3%  | 0.2%    | -0.3%   |    |
|   |               | +6.7pt  | +6.9pt  | +1.3pt  | +0.2pt  | -5.0pt | -5.6pt  | -2.4pt  | -4.6pt  | -2.5pt | +1.0pt  | +0.2pt  |    |
| TW  |               | 14.6%   | 15.3%   | 14.7%   | 14.2%   | 15.2%  | 15.8%   | 15.0%   | 14.4%   | 13.7%  | 14.8%   | 13.8%   |    |
|   |               | +0.3pt  | +2.5pt  | +7.1pt  | +6.5pt  | +0.6pt | +0.6pt  | +0.3pt  | +0.2pt  | -1.5pt | -1.0pt  | -1.2pt  |    |
| Other   |               | 6.4%    | -2.0%   | -0.9%   | -2.1%   | 8.4%   | 10.0%   | 8.6%    | 7.9%    | 5.6%   | 6.8%    | 7.7%    |    |
|   |               | -3.7pt  | -11.4pt | -10.2pt | -9.8pt  | +1.9pt | +12.0pt | +9.5pt  | +10.0pt | -2.7pt | -3.2pt  | -0.8pt  |    |

**[Reference] Previous Method\* : Segment Information based on Financial Reports** (Lower row : YoY)

|                                |               | `23/10  |         |         |         | `24/10 |         |         |         | `25/10 |         |         |    |
|--------------------------------|---------------|---------|---------|---------|---------|--------|---------|---------|---------|--------|---------|---------|----|
|                                |               | Q1      | Q2 YTD  | Q3 YTD  | FY      | Q1     | Q2 YTD  | Q3 YTD  | FY      | Q1     | Q2 YTD  | Q3 YTD  | FY |
| Net sales                      | (million yen) | 79,022  | 157,078 | 241,504 | 330,123 | 86,731 | 175,875 | 270,216 | 370,913 | 97,267 | 193,394 | 295,915 |    |
|                                |               | 113.0%  | 115.6%  | 114.4%  | 113.7%  | 109.8% | 112.0%  | 111.9%  | 112.4%  | 112.1% | 110.0%  | 109.5%  |    |
| Parking Business Japan         |               | 41,068  | 81,581  | 124,418 | 167,915 | 43,616 | 88,159  | 134,567 | 182,302 | 47,852 | 96,391  | 147,362 |    |
|                                |               | 103.9%  | 105.5%  | 105.6%  | 105.7%  | 106.2% | 108.1%  | 108.2%  | 108.6%  | 109.7% | 109.3%  | 109.5%  |    |
| Mobility Business              |               | 22,170  | 45,333  | 71,113  | 98,287  | 25,244 | 52,022  | 80,182  | 112,058 | 29,627 | 59,698  | 92,052  |    |
|                                |               | 122.4%  | 128.1%  | 127.5%  | 125.5%  | 113.9% | 114.8%  | 112.8%  | 114.0%  | 117.4% | 114.8%  | 114.8%  |    |
| Parking Business International |               | 17,053  | 32,775  | 49,940  | 69,478  | 19,256 | 38,464  | 59,696  | 82,411  | 21,538 | 40,817  | 61,804  |    |
|                                |               | 126.1%  | 127.8%  | 121.5%  | 119.8%  | 112.9% | 117.4%  | 119.5%  | 118.6%  | 111.9% | 106.1%  | 103.5%  |    |
| Adjustments                    |               | -1,270  | -2,611  | -3,968  | -5,558  | -1,385 | -2,770  | -4,229  | -5,860  | -1,751 | -3,512  | -5,303  |    |
| (Head Office Expenses etc.)    |               | -       | -       | -       | -       | -      | -       | -       | -       | -      | -       | -       |    |
| Operating Profit or Loss ( - ) | (million yen) | 8,416   | 15,097  | 24,390  | 31,986  | 8,622  | 16,654  | 26,610  | 38,697  | 9,318  | 15,780  | 24,914  |    |
|                                |               | 180.9%  | 271.7%  | 203.9%  | 154.7%  | 102.4% | 110.3%  | 109.1%  | 121.0%  | 108.1% | 94.8%   | 93.6%   |    |
| Parking Business Japan         |               | 9,210   | 17,601  | 27,769  | 36,909  | 9,734  | 19,243  | 29,488  | 39,956  | 10,300 | 19,386  | 30,715  |    |
|                                |               | 111.1%  | 114.7%  | 111.6%  | 107.9%  | 105.7% | 109.3%  | 106.2%  | 108.3%  | 105.8% | 100.7%  | 104.2%  |    |
| Mobility Business              |               | 3,044   | 5,685   | 9,437   | 12,655  | 3,406  | 7,181   | 11,677  | 17,487  | 3,620  | 6,776   | 10,558  |    |
|                                |               | 636.6%  | -       | 728.0%  | 265.2%  | 111.9% | 126.3%  | 123.7%  | 138.2%  | 106.3% | 94.4%   | 90.4%   |    |
| Parking Business International |               | -283    | -884    | -1,464  | -1,609  | -317   | -1,211  | -1,463  | -967    | -56    | -982    | -1,767  |    |
|                                |               | -       | -       | -       | -       | -      | -       | -       | -       | -      | -       | -       |    |
| Adjustments                    |               | -3,554  | -7,304  | -11,352 | -15,968 | -4,201 | -8,559  | -13,092 | -17,778 | -4,545 | -9,398  | -14,592 |    |
| (Head Office Expenses etc.)    |               | -       | -       | -       | -       | -      | -       | -       | -       | -      | -       | -       |    |
| Operating Profit Margin        | (%)           | 10.7%   | 9.6%    | 10.1%   | 9.7%    | 9.9%   | 9.5%    | 9.8%    | 10.4%   | 9.6%   | 8.2%    | 8.4%    |    |
|                                |               | +4.0pt  | +5.5pt  | +4.4pt  | +2.6pt  | -0.7pt | -0.1pt  | -0.3pt  | +0.7pt  | -0.4pt | -1.3pt  | -1.4pt  |    |
| Parking Business Japan         |               | 22.4%   | 21.6%   | 22.3%   | 22.0%   | 22.3%  | 21.8%   | 21.9%   | 21.9%   | 21.5%  | 20.1%   | 20.8%   |    |
|                                |               | +1.4pt  | +1.7pt  | +1.2pt  | +0.4pt  | -0.1pt | +0.3pt  | -0.4pt  | -0.1pt  | -0.8pt | -1.7pt  | -1.1pt  |    |
| Mobility Business              |               | 13.7%   | 12.5%   | 13.3%   | 12.9%   | 13.5%  | 13.8%   | 14.6%   | 15.6%   | 12.2%  | 11.4%   | 11.5%   |    |
|                                |               | +11.1pt | +12.8pt | +10.9pt | +6.8pt  | -0.2pt | +1.3pt  | +1.3pt  | +2.7pt  | -1.3pt | -2.5pt  | -3.1pt  |    |
| Parking Business International |               | -1.7%   | -2.7%   | -2.9%   | -2.3%   | -1.6%  | -3.1%   | -2.5%   | -1.2%   | -0.3%  | -2.4%   | -2.9%   |    |
|                                |               | +5.8pt  | +10.7pt | +8.4pt  | +6.4pt  | +0.0pt | -0.5pt  | +0.5pt  | +1.1pt  | +1.4pt | +0.7pt  | -0.4pt  |    |

## 10. Details of the reorganization of old and new segment information

| FY2024                         | 1 Q                          |  |                                      |                         | Q2 YTD                       |  |                                      |                         |
|--------------------------------|------------------------------|--|--------------------------------------|-------------------------|------------------------------|--|--------------------------------------|-------------------------|
|                                | ①                            | ②  | ③                                    | ①+②+③                   | ①                            | ②  | ③                                    | ①+②+③                   |
|                                | Previous segment information | Times CAR parking expenses (internal transactions) | Cost allocation for the ICT division | New segment information | Previous segment information | Times CAR parking expenses (internal transactions) | Cost allocation for the ICT division | New segment information |
| Net Sales                      | 86,731                       | -  | -                                    | 86,731                  | 175,875                      | -  | -                                    | 175,875                 |
| Parking Business Japan         | 42,358                       | 1,258  | -                                    | 43,616                  | 85,626                       | 2,532  | -                                    | 88,159                  |
| Mobility Business              | 25,244                       | -  | -                                    | 25,244                  | 52,022                       | -  | -                                    | 52,022                  |
| Parking Business International | 19,256                       | -  | -                                    | 19,256                  | 38,464                       | -  | -                                    | 38,464                  |
| Adjustments                    | -127                         | -1,258   | -                                    | -1,385                  | -237                         | -2,532   | -                                    | -2,770                  |
| Operating Profit               | 8,622                        | -  | -                                    | 8,622                   | 16,654                       | -  | -                                    | 16,654                  |
| Parking Business Japan         | 8,476                        | 1,258  | -845                                 | 8,889                   | 16,711                       | 2,532  | -1,659                               | 17,584                  |
| Mobility Business              | 4,521                        | -1,258   | -383                                 | 2,879                   | 9,714                        | -2,532   | -753                                 | 6,428                   |
| Parking Business International | 129                          | -  | -                                    | 129                     | -309                         | -  | -                                    | -309                    |
| Adjustments                    | -4,503                       | -  | 1,228                                | -3,274                  | -9,461                       | -  | 2,412                                | -7,049                  |

  

| FY2024                         | Q3 YTD                       |  |                                      |                         | FY                           |  |                                      |                         |
|--------------------------------|------------------------------|--|--------------------------------------|-------------------------|------------------------------|--|--------------------------------------|-------------------------|
|                                | ①                            | ②  | ③                                    | ①+②+③                   | ①                            | ②  | ③                                    | ①+②+③                   |
|                                | Previous segment information | Times CAR parking expenses (internal transactions) | Cost allocation for the ICT division | New segment information | Previous segment information | Times CAR parking expenses (internal transactions) | Cost allocation for the ICT division | New segment information |
| Net Sales                      | 270,216                      | -  | -                                    | 270,216                 | 370,913                      | -  | -                                    | 370,913                 |
| Parking Business Japan         | 130,727                      | 3,839  | -                                    | 134,567                 | 176,984                      | 5,318  | -                                    | 182,302                 |
| Mobility Business              | 80,182                       | -  | -                                    | 80,182                  | 112,058                      | -  | -                                    | 112,058                 |
| Parking Business International | 59,696                       | -  | -                                    | 59,696                  | 82,411                       | -  | -                                    | 82,411                  |
| Adjustments                    | -389                         | -3,839   | -                                    | -4,229                  | -541                         | -5,318   | -                                    | -5,860                  |
| Operating Profit               | 26,610                       | -  | -                                    | 26,610                  | 38,697                       | -  | -                                    | 38,697                  |
| Parking Business Japan         | 25,648                       | 3,839  | -2,544                               | 26,944                  | 34,638                       | 5,318  | -3,495                               | 36,460                  |
| Mobility Business              | 15,517                       | -3,839   | -1,155                               | 10,522                  | 22,806                       | -5,318   | -1,586                               | 15,901                  |
| Parking Business International | -85                          | -  | -                                    | -85                     | 880                          | -  | -                                    | 880                     |
| Adjustments                    | -14,471                      | -  | 3,699                                | -10,772                 | -19,627                      | -  | 5,081                                | -14,544                 |

  

| FY2025                         | 1 Q                          |  |                                      |                         | Q2 YTD                       |  |                                      |                         |
|--------------------------------|------------------------------|--|--------------------------------------|-------------------------|------------------------------|--|--------------------------------------|-------------------------|
|                                | ①                            | ②  | ③                                    | ①+②+③                   | ①                            | ②  | ③                                    | ①+②+③                   |
|                                | Previous segment information | Times CAR parking expenses (internal transactions) | Cost allocation for the ICT division | New segment information | Previous segment information | Times CAR parking expenses (internal transactions) | Cost allocation for the ICT division | New segment information |
| Net Sales                      | 97,267                       | -  | -                                    | 97,267                  | 193,394                      | -  | -                                    | 193,394                 |
| Parking Business Japan         | 46,332                       | 1,519  | -                                    | 47,852                  | 93,344                       | 3,046  | -                                    | 96,391                  |
| Mobility Business              | 29,627                       | -  | -                                    | 29,627                  | 59,698                       | -  | -                                    | 59,698                  |
| Parking Business International | 21,538                       | -  | -                                    | 21,538                  | 40,817                       | -  | -                                    | 40,817                  |
| Adjustments                    | -231                         | -1,519   | -                                    | -1,751                  | -465                         | -3,046   | -                                    | -3,512                  |
| Operating Profit               | 9,318                        | -  | -                                    | 9,318                   | 15,780                       | -  | -                                    | 15,780                  |
| Parking Business Japan         | 8,780                        | 1,519  | -1,023                               | 9,276                   | 16,339                       | 3,046  | -2,068                               | 17,317                  |
| Mobility Business              | 5,140                        | -1,519   | -463                                 | 3,157                   | 9,822                        | -3,046   | -964                                 | 5,811                   |
| Parking Business International | 376                          | -  | -                                    | 376                     | -124                         | -  | -                                    | -124                    |
| Adjustments                    | -4,978                       | -  | 1,486                                | -3,491                  | -10,257                      | -  | 3,032                                | -7,223                  |

  

| FY2025                         | Q3 YTD                       |  |                                      |                         | FY                           |  |                                      |                         |
|--------------------------------|------------------------------|--|--------------------------------------|-------------------------|------------------------------|--|--------------------------------------|-------------------------|
|                                | ①                            | ②  | ③                                    | ①+②+③                   | ①                            | ②  | ③                                    | ①+②+③                   |
|                                | Previous segment information | Times CAR parking expenses (internal transactions) | Cost allocation for the ICT division | New segment information | Previous segment information | Times CAR parking expenses (internal transactions) | Cost allocation for the ICT division | New segment information |
| Net Sales                      | 295,915                      | -  | -                                    | 295,915                 |                              |  |                                      |                         |
| Parking Business Japan         | 142,782                      | 4,580  | -                                    | 147,362                 |                              |  |                                      |                         |
| Mobility Business              | 92,052                       | -  | -                                    | 92,052                  |                              |  |                                      |                         |
| Parking Business International | 61,804                       | -  | -                                    | 61,804                  |                              |  |                                      |                         |
| Adjustments                    | -723                         | -4,580   | -                                    | -5,303                  |                              |  |                                      |                         |
| Operating Profit               | 24,914                       | -  | -                                    | 24,914                  |                              |  |                                      |                         |
| Parking Business Japan         | 26,135                       | 4,580  | -3,150                               | 27,565                  |                              |  |                                      |                         |
| Mobility Business              | 15,138                       | -4,580   | -1,484                               | 9,074                   |                              |  |                                      |                         |
| Parking Business International | -488                         | -  | -                                    | -488                    |                              |  |                                      |                         |
| Adjustments                    | -15,870                      | -  | 4,634                                | -11,236                 |                              |  |                                      |                         |

11.Parking Business Data

11-1.Number of Sites

|                            |         | ~23/10    |           |           |           | ~24/10    |           |           |           | (Lower row : Compared to previous fiscal year)<br>~25/10 |           |           |           |
|----------------------------|---------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|--|-----------|-----------|-----------|
|                            |         | End of Q1 | End of Q2 | End of Q3 | End of Q4 | End of Q1 | End of Q2 | End of Q3 | End of Q4 | End of Q1  | End of Q2 | End of Q3 | End of Q4 |
| Total                      | (sites) | 27,488    | 27,660    | 27,799    | 27,833    | 27,860    | 28,174    | 28,441    | 28,891    | 28,799   | 29,487    | 29,679    |           |
|                            |         | 99.6%     | 100.2%    | 100.7%    | 100.8%    | 100.1%    | 101.2%    | 102.2%    | 103.8%    | 99.7%  | 102.1%    | 102.7%    |           |
| Japan                      |         | 25,094    | 25,277    | 25,334    | 25,379    | 25,375    | 25,646    | 25,940    | 26,300    | 26,167   | 26,796    | 26,974    |           |
|                            |         | 99.4%     | 100.1%    | 100.3%    | 100.5%    | 100.0%    | 101.1%    | 102.2%    | 103.6%    | 99.5%  | 101.9%    | 102.6%    |           |
| Directly Operated          |         | 23,744    | 23,927    | 23,984    | 24,063    | 24,106    | 24,369    | 24,675    | 25,035    | 24,905   | 25,525    | 25,698    |           |
|                            |         | 99.4%     | 100.1%    | 100.4%    | 100.7%    | 100.2%    | 101.3%    | 102.5%    | 104.0%    | 99.5%  | 102.0%    | 102.6%    |           |
| Times PARKING              |         | 17,469    | 17,509    | 17,543    | 17,639    | 17,768    | 17,999    | 18,231    | 18,571    | 18,699   | 19,098    | 19,272    |           |
|                            |         | 100.4%    | 100.6%    | 100.8%    | 101.4%    | 100.7%    | 102.0%    | 103.4%    | 105.3%    | 100.7%   | 102.8%    | 103.8%    |           |
| Times PARKING B            |         | 6,076     | 6,202     | 6,222     | 6,198     | 6,102     | 6,130     | 6,203     | 6,215     | 5,962  | 6,173     | 6,172     |           |
|                            |         | 96.2%     | 98.2%     | 98.5%     | 98.1%     | 98.5%     | 98.9%     | 100.1%    | 100.3%    | 95.9%  | 99.3%     | 99.3%     |           |
| Monthly Parking            |         | 2,524     | 2,563     | 2,570     | 2,596     | 2,640     | 2,662     | 2,686     | 2,742     | 2,770  | 2,832     | 2,875     |           |
|                            |         | 100.8%    | 102.4%    | 102.6%    | 103.7%    | 101.7%    | 102.5%    | 103.5%    | 105.6%    | 101.0%   | 103.3%    | 104.9%    |           |
| Attached to Times PARKING  |         | 2,325     | 2,347     | 2,351     | 2,370     | 2,404     | 2,422     | 2,445     | 2,493     | 2,526  | 2,578     | 2,621     |           |
|                            |         | 100.3%    | 101.2%    | 101.4%    | 102.2%    | 101.4%    | 102.2%    | 103.2%    | 105.2%    | 101.3%   | 103.4%    | 105.1%    |           |
| Facility Managed           |         | 1,350     | 1,350     | 1,350     | 1,316     | 1,269     | 1,277     | 1,265     | 1,265     | 1,262  | 1,271     | 1,276     |           |
|                            |         | 100.2%    | 100.2%    | 100.2%    | 97.7%     | 96.4%     | 97.0%     | 96.1%     | 96.1%     | 99.8%  | 100.5%    | 100.9%    |           |
| Hourly Parking             |         | 811       | 807       | 800       | 786       | 743       | 747       | 733       | 732       | 731  | 742       | 745       |           |
|                            |         | 99.6%     | 99.1%     | 98.3%     | 96.6%     | 94.5%     | 95.0%     | 93.3%     | 93.1%     | 99.9%  | 101.4%    | 101.8%    |           |
| Monthly Parking            |         | 588       | 593       | 600       | 581       | 577       | 582       | 583       | 583       | 581  | 581       | 583       |           |
|                            |         | 101.2%    | 102.1%    | 103.3%    | 100.0%    | 99.3%     | 100.2%    | 100.3%    | 100.3%    | 99.7%  | 99.7%     | 100.0%    |           |
| Attached to Hourly Parking |         | 49        | 50        | 50        | 51        | 51        | 52        | 51        | 50        | 50   | 52        | 52        |           |
|                            |         | 102.1%    | 104.2%    | 104.2%    | 106.3%    | 100.0%    | 102.0%    | 100.0%    | 98.0%     | 100.0%   | 104.0%    | 104.0%    |           |
| Overseas                   |         | 2,394     | 2,383     | 2,465     | 2,454     | 2,485     | 2,528     | 2,501     | 2,591     | 2,632  | 2,691     | 2,705     |           |
|                            |         | 101.3%    | 100.8%    | 104.3%    | 103.9%    | 101.3%    | 103.0%    | 101.9%    | 105.6%    | 101.6%   | 103.9%    | 104.4%    |           |
| UK                         |         | 734       | 679       | 742       | 677       | 683       | 689       | 667       | 683       | 667  | 678       | 666       |           |
|                            |         | 105.0%    | 97.1%     | 106.2%    | 96.9%     | 100.9%    | 101.8%    | 98.5%     | 100.9%    | 97.7%  | 99.3%     | 97.5%     |           |
| AU                         |         | 470       | 457       | 459       | 451       | 456       | 454       | 442       | 466       | 492  | 495       | 533       |           |
|                            |         | 97.9%     | 95.2%     | 95.6%     | 94.0%     | 101.1%    | 100.7%    | 98.0%     | 103.3%    | 105.6%   | 106.2%    | 114.4%    |           |
| TW                         |         | 124       | 125       | 130       | 146       | 823       | 863       | 865       | 901       | 925  | 965       | 980       |           |
|                            |         | 102.5%    | 103.3%    | 107.4%    | 120.7%    | 101.9%    | 106.8%    | 107.1%    | 111.5%    | 102.7%   | 107.1%    | 108.8%    |           |
| SG                         |         | 713       | 753       | 763       | 808       | 372       | 365       | 365       | 373       | 374  | 376       | 346       |           |
|                            |         | 101.4%    | 107.1%    | 108.5%    | 114.9%    | 100.0%    | 98.1%     | 98.1%     | 100.3%    | 100.3%   | 100.8%    | 92.8%     |           |
| MY                         |         | 353       | 369       | 371       | 372       | 151       | 157       | 162       | 168       | 174  | 177       | 180       |           |
|                            |         | 98.1%     | 102.5%    | 103.1%    | 103.3%    | 103.4%    | 107.5%    | 111.0%    | 115.1%    | 103.6%   | 105.4%    | 107.1%    |           |

11-2. Number of Spaces

|                   |          | ~23/10    |           |           |           | ~24/10    |           |           |           | (Lower row : Compared to previous fiscal year)<br>~25/10 |           |           |           |
|-------------------|----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|--|-----------|-----------|-----------|
|                   |          | End of Q1 | End of Q2 | End of Q3 | End of Q4 | End of Q1 | End of Q2 | End of Q3 | End of Q4 | End of Q1  | End of Q2 | End of Q3 | End of Q4 |
| Total             | (spaces) | 1,290,813 | 1,288,948 | 1,293,830 | 1,297,035 | 1,302,921 | 1,324,010 | 1,341,582 | 1,352,938 | 1,361,959  | 1,376,425 | 1,363,299 |           |
|                   |          | 99.8%     | 99.7%     | 100.1%    | 100.3%    | 100.5%    | 102.1%    | 103.4%    | 104.3%    | 100.7%   | 101.7%    | 100.8%    |           |
| Japan             |          | 740,408   | 753,574   | 758,402   | 761,654   | 768,618   | 790,648   | 807,866   | 813,600   | 817,767  | 843,106   | 858,182   |           |
|                   |          | 101.0%    | 102.8%    | 103.5%    | 103.9%    | 100.9%    | 103.8%    | 106.1%    | 106.8%    | 100.5%   | 103.6%    | 105.5%    |           |
| Directly Operated |          | 620,290   | 632,625   | 636,207   | 640,806   | 649,339   | 670,760   | 687,702   | 702,626   | 708,267  | 734,957   | 748,374   |           |
|                   |          | 101.0%    | 103.0%    | 103.6%    | 104.3%    | 101.3%    | 104.7%    | 107.3%    | 109.6%    | 100.8%   | 104.6%    | 106.5%    |           |
| Times PARKING     |          | 558,463   | 568,820   | 571,511   | 576,262   | 584,158   | 604,236   | 620,488   | 633,208   | 640,912  | 665,877   | 675,717   |           |
|                   |          | 101.2%    | 103.0%    | 103.5%    | 104.4%    | 101.4%    | 104.9%    | 107.7%    | 109.9%    | 101.2%   | 105.2%    | 106.7%    |           |
| Times PARKING B   |          | 23,305    | 24,611    | 25,047    | 24,314    | 23,934    | 24,414    | 24,983    | 25,812    | 23,427   | 24,101    | 26,624    |           |
|                   |          | 96.9%     | 102.3%    | 104.1%    | 101.1%    | 98.4%     | 100.4%    | 102.8%    | 106.2%    | 90.8%  | 93.4%     | 103.1%    |           |
| Monthly Parking   |          | 38,522    | 39,194    | 39,649    | 40,230    | 41,247    | 42,110    | 42,231    | 43,606    | 43,928   | 44,979    | 46,033    |           |
|                   |          | 101.0%    | 102.8%    | 104.0%    | 105.5%    | 102.5%    | 104.7%    | 105.0%    | 108.4%    | 100.7%   | 103.1%    | 105.6%    |           |
| Facility Managed  |          | 120,118   | 120,949   | 122,195   | 120,848   | 119,279   | 119,888   | 120,164   | 110,974   | 109,500  | 108,149   | 109,808   |           |
|                   |          | 101.2%    | 101.9%    | 103.0%    | 101.9%    | 98.7%     | 99.2%     | 99.4%     | 91.8%     | 98.7%  | 97.5%     | 98.9%     |           |
| Hourly Parking    |          | 97,671    | 98,955    | 100,129   | 99,285    | 97,957    | 99,112    | 98,927    | 90,148    | 88,603   | 89,305    | 90,970    |           |
|                   |          | 101.4%    | 102.7%    | 104.0%    | 103.1%    | 98.7%     | 99.8%     | 99.6%     | 90.8%     | 98.3%  | 99.1%     | 100.9%    |           |
| Monthly Parking   |          | 22,447    | 21,994    | 22,066    | 21,563    | 21,322    | 20,776    | 21,237    | 20,826    | 20,897   | 18,844    | 18,838    |           |
|                   |          | 100.5%    | 98.5%     | 98.8%     | 96.5%     | 98.9%     | 96.4%     | 98.5%     | 96.6%     | 100.3%   | 90.5%     | 90.5%     |           |
| Overseas          |          | 550,405   | 535,374   | 535,428   | 535,381   | 534,303   | 533,362   | 533,716   | 539,338   | 544,192  | 533,319   | 505,117   |           |
|                   |          | 98.3%     | 95.6%     | 95.6%     | 95.6%     | 99.8%     | 99.6%     | 99.7%     | 100.7%    | 100.9%   | 98.9%     | 93.7%     |           |
| UK                |          | 202,847   | 190,014   | 187,957   | 185,926   | 185,992   | 183,615   | 183,674   | 183,045   | 182,707  | 181,032   | 172,208   |           |
|                   |          | 99.2%     | 92.9%     | 91.9%     | 90.9%     | 100.0%    | 98.8%     | 98.8%     | 98.5%     | 99.8%  | 98.9%     | 94.1%     |           |
| AU                |          | 160,496   | 151,394   | 152,068   | 147,177   | 145,639   | 144,872   | 147,370   | 148,801   | 151,296  | 144,110   | 140,384   |           |
|                   |          | 97.7%     | 92.2%     | 92.6%     | 89.6%     | 99.0%     | 98.4%     | 100.1%    | 101.1%    | 101.7%   | 96.8%     | 94.3%     |           |
| TW                |          | 104,573   | 110,368   | 111,089   | 110,530   | 28,801    | 29,844    | 30,296    | 31,890    | 32,410   | 32,334    | 32,127    |           |
|                   |          | 95.8%     | 101.1%    | 101.7%    | 101.2%    | 99.8%     | 103.4%    | 105.0%    | 110.5%    | 101.6%   | 101.4%    | 100.7%    |           |
| SG                |          | 26,588    | 27,285    | 27,883    | 28,863    | 110,508   | 110,039   | 109,770   | 111,232   | 111,604  | 110,994   | 96,998    |           |
|                   |          | 100.3%    | 103.0%    | 105.2%    | 108.9%    | 100.0%    | 99.6%     | 99.3%     | 100.6%    | 100.3%   | 99.8%     | 87.2%     |           |
| MY                |          | 55,901    | 56,313    | 56,431    | 62,885    | 63,363    | 64,992    | 62,606    | 64,370    | 66,175   | 64,849    | 63,400    |           |
|                   |          | 100.9%    | 101.7%    | 101.9%    | 113.6%    | 100.8%    | 103.4%    | 99.6%     | 102.4%    | 102.8%   | 100.7%    | 98.5%     |           |

11-3. Sites and Spaces of Times PARKING

|                 |          | ~23/10    |           |           |           | ~24/10    |           |           |           | (Lower row : Compared to previous fiscal year)<br>~25/10 |           |           |           |
|-----------------|----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|--|-----------|-----------|-----------|
|                 |          | End of Q1 | End of Q2 | End of Q3 | End of Q4 | End of Q1 | End of Q2 | End of Q3 | End of Q4 | End of Q1  | End of Q2 | End of Q3 | End of Q4 |
| Total Sites     | (件)      | 17,469    | 17,509    | 17,543    | 17,639    | 17,768    | 17,999    | 18,231    | 18,571    | 18,699   | 19,098    | 19,272    |           |
|                 |          | 100.4%    | 100.6%    | 100.8%    | 101.4%    | 100.7%    | 102.0%    | 103.4%    | 105.3%    | 100.7%   | 102.8%    | 103.8%    |           |
| STANDARD        |          | 13,492    | 13,476    | 13,465    | 13,480    | 13,533    | 13,628    | 13,726    | 13,903    | 13,945   | 14,114    | 14,187    |           |
|                 |          | 100.1%    | 100.0%    | 99.9%     | 100.3%    | 100.4%    | 101.1%    | 101.8%    | 103.1%    | 100.3%   | 101.5%    | 102.0%    |           |
| PARTNER SERVICE |          | 3,977     | 4,033     | 4,078     | 4,159     | 4,235     | 4,371     | 4,505     | 4,668     | 4,754  | 4,984     | 5,085     |           |
|                 |          | 101.4%    | 102.8%    | 104.0%    | 106.0%    | 101.8%    | 105.1%    | 108.3%    | 112.2%    | 101.8%   | 106.8%    | 108.9%    |           |
| Total Spaces    | (spaces) | 558,463   | 568,820   | 571,511   | 576,262   | 584,158   | 604,236   | 620,488   | 633,208   | 640,912  | 665,877   | 675,717   |           |
|                 |          | 101.2%    | 103.0%    | 103.5%    | 104.4%    | 101.4%    | 104.9%    | 107.7%    | 109.9%    | 101.2%   | 105.2%    | 106.7%    |           |
| STANDARD        |          | 153,640   | 152,931   | 152,379   | 152,289   | 153,210   | 153,330   | 154,272   | 155,880   | 156,784  | 158,631   | 158,292   |           |
|                 |          | 100.1%    | 99.6%     | 99.3%     | 99.2%     | 100.6%    | 100.7%    | 101.3%    | 102.4%    | 100.6%   | 101.8%    | 101.5%    |           |
| PARTNER SERVICE |          | 404,823   | 415,889   | 419,132   | 423,973   | 430,948   | 450,906   | 466,216   | 477,328   | 484,128  | 507,246   | 517,425   |           |
|                 |          | 101.6%    | 104.4%    | 105.2%    | 106.4%    | 101.6%    | 106.4%    | 110.0%    | 112.6%    | 101.4%   | 106.3%    | 108.4%    |           |

11-4. Developed and Cancelled Sites of Times PARKING

(Lower row:YoY)

|                   |         | `23/10 |        |        |        | `24/10 |        |        |        | `25/10 |        |        |    |
|-------------------|---------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|----|
|                   |         | Q1     | Q2 YTD | Q3 YTD | FY     | Q1     | Q2 YTD | Q3 YTD | FY     | Q1     | Q2 YTD | Q3 YTD | FY |
| Developed         | (sites) | 257    | 504    | 700    | 974    | 269    | 666    | 1,056  | 1,565  | 282    | 851    | 1,209  |    |
|                   |         | 165.8% | 165.8% | 157.0% | 174.6% | 104.7% | 132.1% | 150.9% | 160.7% | 104.8% | 127.8% | 114.5% |    |
| STANDARD          |         | 174    | 324    | 448    | 609    | 168    | 395    | 626    | 948    | 166    | 469    | 688    |    |
|                   |         | 158.2% | 161.2% | 145.0% | 159.0% | 96.6%  | 121.9% | 139.7% | 155.7% | 98.8%  | 118.7% | 109.9% |    |
| PARTNER SERVICE   |         | 83     | 180    | 252    | 365    | 101    | 271    | 430    | 617    | 116    | 382    | 521    |    |
|                   |         | 184.4% | 174.8% | 183.9% | 208.6% | 121.7% | 150.6% | 170.6% | 169.0% | 114.9% | 141.0% | 121.2% |    |
| Cancelled         |         | 180    | 379    | 533    | 708    | 133    | 293    | 447    | 604    | 161    | 332    | 508    |    |
|                   |         | 63.8%  | 66.0%  | 67.7%  | 72.5%  | 73.9%  | 77.3%  | 83.9%  | 85.3%  | 121.1% | 113.3% | 113.6% |    |
| STANDARD          |         | 154    | 317    | 449    | 596    | 112    | 238    | 368    | 501    | 130    | 261    | 399    |    |
|                   |         | 65.8%  | 70.4%  | 71.8%  | 76.0%  | 72.7%  | 75.1%  | 82.0%  | 84.1%  | 116.1% | 109.7% | 108.4% |    |
| PARTNER SERVICE   |         | 26     | 62     | 84     | 112    | 21     | 55     | 79     | 103    | 31     | 71     | 109    |    |
|                   |         | 54.2%  | 50.0%  | 51.9%  | 58.0%  | 80.8%  | 88.7%  | 94.0%  | 92.0%  | 147.6% | 129.1% | 138.0% |    |
| Cancellation Rate | (%)     | 0.9%   | 2.2%   | 3.1%   | 4.1%   | 0.5%   | 1.7%   | 2.5%   | 3.4%   | 0.9%   | 1.8%   | 2.7%   |    |
|                   |         | △0.4pt | △1.0pt | △1.3pt | △1.4pt | △0.4pt | △0.5pt | △0.5pt | △0.6pt | +0.4pt | +0.1pt | +0.2pt |    |
| STANDARD          |         | 1.1%   | 2.4%   | 3.3%   | 4.4%   | 0.8%   | 1.8%   | 2.7%   | 3.7%   | 0.9%   | 1.9%   | 2.9%   |    |
|                   |         | △0.5pt | △0.9pt | △1.2pt | △1.2pt | △0.3pt | △0.6pt | △0.6pt | △0.7pt | +0.1pt | +0.1pt | +0.1pt |    |
| PARTNER SERVICE   |         | 0.7%   | 1.6%   | 2.1%   | 2.9%   | 0.5%   | 1.3%   | 1.9%   | 2.5%   | 0.7%   | 1.5%   | 2.3%   |    |
|                   |         | △0.6pt | △1.6pt | △2.0pt | △2.0pt | △0.2pt | △0.3pt | △0.2pt | △0.4pt | +0.2pt | +0.2pt | +0.4pt |    |

11-5. Developed and Cancelled Spaces of Times PARKING

(Lower row:YoY)

|                 |          | `23/10 |        |        |        | `24/10 |        |        |        | `25/10 |        |        |    |
|-----------------|----------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|----|
|                 |          | Q1     | Q2 YTD | Q3 YTD | FY     | Q1     | Q2 YTD | Q3 YTD | FY     | Q1     | Q2 YTD | Q3 YTD | FY |
| Developed       | (spaces) | 11,702 | 31,209 | 42,356 | 55,051 | 9,469  | 37,046 | 57,045 | 73,929 | 11,788 | 42,295 | 59,767 |    |
|                 |          | 204.5% | 224.1% | 218.4% | 223.8% | 80.9%  | 118.7% | 134.7% | 134.3% | 124.5% | 114.2% | 104.8% |    |
| STANDARD        |          | 2,181  | 4,801  | 6,615  | 8,788  | 2,209  | 4,893  | 7,671  | 11,090 | 1,938  | 5,710  | 8,344  |    |
|                 |          | 135.3% | 123.9% | 117.8% | 128.3% | 101.3% | 101.9% | 116.0% | 126.2% | 87.7%  | 116.7% | 108.8% |    |
| PARTNER SERVICE |          | 9,521  | 26,408 | 35,741 | 46,263 | 7,260  | 32,153 | 49,374 | 62,839 | 9,850  | 36,585 | 51,423 |    |
|                 |          | 231.7% | 262.7% | 259.4% | 260.6% | 76.3%  | 121.8% | 138.1% | 135.8% | 135.7% | 113.8% | 104.1% |    |
| Cancelled       |          | 4,781  | 12,918 | 20,500 | 27,937 | 2,789  | 10,204 | 13,741 | 17,615 | 4,031  | 9,857  | 16,994 |    |
|                 |          | 69.6%  | 64.0%  | 79.3%  | 90.9%  | 58.3%  | 79.0%  | 67.0%  | 63.1%  | 144.5% | 96.6%  | 123.7% |    |
| STANDARD        |          | 1,881  | 4,486  | 6,220  | 8,212  | 1,280  | 3,645  | 5,254  | 6,693  | 1,451  | 3,156  | 5,004  |    |
|                 |          | 78.4%  | 66.8%  | 67.9%  | 72.8%  | 68.0%  | 81.3%  | 84.5%  | 81.5%  | 113.4% | 86.6%  | 95.2%  |    |
| PARTNER SERVICE |          | 2,900  | 8,432  | 14,280 | 19,725 | 1,509  | 6,559  | 8,487  | 10,922 | 2,580  | 6,701  | 11,990 |    |
|                 |          | 64.8%  | 62.6%  | 85.6%  | 101.5% | 52.0%  | 77.8%  | 59.4%  | 55.4%  | 171.0% | 102.2% | 141.3% |    |

11-6.New Method\*: Times PARKING - Performance

\*From FY2025, the method for measuring segment revenue has been partially revised. FY2024 has been revised based on new method. (Lower row:YoY)

|                     |               | `23/10 |        |        |    | `24/10 |        |         |         | `25/10 |        |         |    |
|---------------------|---------------|--------|--------|--------|----|--------|--------|---------|---------|--------|--------|---------|----|
|                     |               | Q1     | Q2 YTD | Q3 YTD | FY | Q1     | Q2 YTD | Q3 YTD  | FY      | Q1     | Q2 YTD | Q3 YTD  | FY |
| Net sales           | (million yen) |        |        |        |    | 41,489 | 83,662 | 127,873 | 173,115 | 45,558 | 91,233 | 139,963 |    |
|                     |               |        |        |        |    |        |        |         |         | 109.8% | 109.1% | 109.5%  |    |
| STANDARD            |               |        |        |        |    | 22,954 | 46,015 | 69,927  | 94,195  | 24,439 | 48,756 | 74,235  |    |
|                     |               |        |        |        |    |        |        |         |         | 106.5% | 106.0% | 106.2%  |    |
| PARTNER SERVICE     |               |        |        |        |    | 17,241 | 35,044 | 54,000  | 73,601  | 19,508 | 39,255 | 60,877  |    |
|                     |               |        |        |        |    |        |        |         |         | 113.1% | 112.0% | 112.7%  |    |
| adjustment          |               |        |        |        |    | 1,294  | 2,602  | 3,944   | 5,318   | 1,610  | 3,221  | 4,850   |    |
|                     |               |        |        |        |    |        |        |         |         | 124.5% | 123.8% | 123.0%  |    |
| Cost of sales       |               |        |        |        |    | 30,156 | 61,227 | 93,173  | 125,991 | 33,289 | 67,577 | 102,798 |    |
|                     |               |        |        |        |    |        |        |         |         | 110.4% | 110.4% | 110.3%  |    |
| STANDARD            |               |        |        |        |    | 17,768 | 35,813 | 54,007  | 72,489  | 18,825 | 38,080 | 57,544  |    |
|                     |               |        |        |        |    |        |        |         |         | 105.9% | 106.3% | 106.5%  |    |
| PARTNER SERVICE     |               |        |        |        |    | 12,387 | 25,414 | 39,165  | 53,502  | 14,464 | 29,497 | 45,253  |    |
|                     |               |        |        |        |    |        |        |         |         | 116.8% | 116.1% | 115.5%  |    |
| Gross profit        |               |        |        |        |    | 11,332 | 22,434 | 34,699  | 47,123  | 12,268 | 23,656 | 37,164  |    |
|                     |               |        |        |        |    |        |        |         |         | 108.3% | 105.4% | 107.1%  |    |
| STANDARD            |               |        |        |        |    | 5,185  | 10,201 | 15,920  | 21,705  | 5,613  | 10,675 | 16,690  |    |
|                     |               |        |        |        |    |        |        |         |         | 108.3% | 104.6% | 104.8%  |    |
| PARTNER SERVICE     |               |        |        |        |    | 4,853  | 9,629  | 14,834  | 20,099  | 5,044  | 9,758  | 15,623  |    |
|                     |               |        |        |        |    |        |        |         |         | 103.9% | 101.3% | 105.3%  |    |
| adjustment          |               |        |        |        |    | 1,294  | 2,602  | 3,944   | 5,318   | 1,610  | 3,221  | 4,850   |    |
|                     |               |        |        |        |    |        |        |         |         | 124.5% | 123.8% | 123.0%  |    |
| Gross profit margin | (%)           |        |        |        |    | 27.3%  | 26.8%  | 27.1%   | 27.2%   | 26.9%  | 25.9%  | 26.6%   |    |
|                     |               |        |        |        |    |        |        |         |         | -0.4pt | -0.9pt | -0.6pt  |    |
| STANDARD            |               |        |        |        |    | 22.6%  | 22.2%  | 22.8%   | 23.0%   | 23.0%  | 21.9%  | 22.5%   |    |
|                     |               |        |        |        |    |        |        |         |         | +0.4pt | -0.3pt | -0.3pt  |    |
| PARTNER SERVICE     |               |        |        |        |    | 28.2%  | 27.5%  | 27.5%   | 27.3%   | 25.9%  | 24.9%  | 25.7%   |    |
|                     |               |        |        |        |    |        |        |         |         | -2.3pt | -2.6pt | -1.8pt  |    |

11-7.New Method\*: Times PARKING - KPI (Sales and Profit per Site or Space by month)

(Lower row:YoY)

|                 |   | `23/10 |        |        |    | `24/10  |         |         |         | `25/10  |         |         |    |
|-----------------|---|--------|--------|--------|----|---------|---------|---------|---------|---------|---------|---------|----|
|                 |   | Q1     | Q2 YTD | Q3 YTD | FY | Q1      | Q2 YTD  | Q3 YTD  | FY      | Q1      | Q2 YTD  | Q3 YTD  | FY |
| STANDARD        | Net Sales<br>(thousand yen / space・month) |        |        |        |    | 49.9    | 50.1    | 50.6    | 51.0    | 51.9    | 51.6    | 52.3    |    |
|                 |   |        |        |        |    |         |         |         |         | 104.0%  | 103.1%  | 103.2%  |    |
|                 | Cost of Sales                             |        |        |        |    | 38.6    | 38.9    | 39.1    | 39.2    | 40.0    | 40.3    | 40.5    |    |
|                 |   |        |        |        |    |         |         |         |         | 103.5%  | 103.5%  | 103.6%  |    |
|                 | Gross Profit                              |        |        |        |    | 11.2    | 11.1    | 11.5    | 11.7    | 11.9    | 11.3    | 11.7    |    |
|                 |   |        |        |        |    |         |         |         |         | 105.8%  | 101.9%  | 102.0%  |    |
| PARTNER SERVICE | Net Sales<br>(thousand yen / site・month)  |        |        |        |    | 1,363.6 | 1,370.4 | 1,387.4 | 1,395.8 | 1,375.7 | 1,363.8 | 1,385.8 |    |
|                 |   |        |        |        |    |         |         |         |         | 100.9%  | 99.5%   | 99.9%   |    |
|                 | Cost of Sales                             |        |        |        |    | 979.8   | 993.8   | 1,006.2 | 1,014.6 | 1,020.0 | 1,024.8 | 1,030.1 |    |
|                 |   |        |        |        |    |         |         |         |         | 104.1%  | 103.1%  | 102.4%  |    |
|                 | Gross Profit                              |        |        |        |    | 383.8   | 376.5   | 381.1   | 381.1   | 355.7   | 339.0   | 355.6   |    |
|                 |   |        |        |        |    |         |         |         |         | 92.7%   | 90.0%   | 93.3%   |    |



12.Mobility Business Data

12-1.Times CAR - Number of Units and Rental Sites

( Lower row : Compared to previous fiscal year)

|                     |         | `23/10    |           |           |           | `24/10    |           |           |           | `25/10    |           |           |           |
|---------------------|---------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
|                     |         | End of Q1 | End of Q2 | End of Q3 | End of Q4 | End of Q1 | End of Q2 | End of Q3 | End of Q4 | End of Q1 | End of Q2 | End of Q3 | End of Q4 |
| Rental Sites        | (sites) | 14,412    | 15,027    | 15,621    | 16,017    | 16,983    | 18,091    | 19,118    | 19,961    | 21,312    | 23,122    | 24,911    |           |
|                     |         | 102.0%    | 106.3%    | 110.5%    | 113.3%    | 106.0%    | 112.9%    | 119.4%    | 124.6%    | 106.8%    | 115.8%    | 124.8%    |           |
| Units               | (units) | 53,332    | 56,590    | 60,082    | 60,047    | 61,721    | 64,363    | 67,650    | 69,170    | 71,042    | 74,061    | 78,594    |           |
|                     |         | 100.5%    | 106.6%    | 113.2%    | 113.2%    | 102.8%    | 107.2%    | 112.7%    | 115.2%    | 102.7%    | 107.1%    | 113.6%    |           |
| Times CAR Dedicated | (units) | 36,972    | 39,106    | 41,306    | 42,174    | 44,130    | 46,756    | 49,369    | 51,051    | 53,633    | 57,125    | 61,738    |           |
|                     |         | 100.0%    | 105.8%    | 111.8%    | 114.1%    | 104.6%    | 110.9%    | 117.1%    | 121.0%    | 105.1%    | 111.9%    | 120.9%    |           |

12-2.Number of Times CAR Member

( Lower row : Compared to previous fiscal year)

|                            |                   | `23/10    |           |           |           | `24/10    |           |           |           | `25/10    |           |           |           |
|----------------------------|-------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
|                            |                   | End of Q1 | End of Q2 | End of Q3 | End of Q4 | End of Q1 | End of Q2 | End of Q3 | End of Q4 | End of Q1 | End of Q2 | End of Q3 | End of Q4 |
| Number of Member           | (thousand people) | 2,091.5   | 2,181.4   | 2,289.9   | 2,423.8   | 2,564.0   | 2,693.0   | 2,833.4   | 3,032.6   | 3,136.0   | 3,278.1   | 3,439.0   |           |
|                            |                   | 102.5%    | 106.9%    | 112.2%    | 118.8%    | 105.8%    | 111.1%    | 116.9%    | 125.1%    | 103.4%    | 108.1%    | 113.4%    |           |
| Individual Member          |                   | 1,262.7   | 1,328.3   | 1,397.1   | 1,494.8   | 1,601.2   | 1,686.0   | 1,771.7   | 1,903.4   | 1,970.2   | 2,054.7   | 2,148.0   |           |
|                            |                   | 102.6%    | 107.9%    | 113.5%    | 121.4%    | 107.1%    | 112.8%    | 118.5%    | 127.3%    | 103.5%    | 108.0%    | 112.9%    |           |
| Corporate Member           |                   | 828.7     | 853.1     | 892.8     | 928.9     | 962.8     | 1,007.0   | 1,061.7   | 1,129.2   | 1,165.8   | 1,223.4   | 1,290.9   |           |
|                            |                   | 102.4%    | 105.4%    | 110.3%    | 114.7%    | 103.6%    | 108.4%    | 114.3%    | 121.6%    | 103.2%    | 108.3%    | 114.3%    |           |
| Ratio of Corporate Members | (%)               | 39.6%     | 39.1%     | 39.0%     | 38.3%     | 37.6%     | 37.4%     | 37.5%     | 37.2%     | 37.2%     | 37.3%     | 37.5%     |           |
|                            |                   | -0.0pt    | -0.6pt    | -0.7pt    | -1.3pt    | -0.8pt    | -0.9pt    | -0.9pt    | -1.1pt    | -0.1pt    | +0.1pt    | +0.3pt    |           |

12-3. New Method\*: Sales and Profit per Unit/ Month (Directly Operated Only)

(Lower row : YoY)

|                  |                                       | `23/10 |        |        |    | `24/10 |        |        |       | `25/10 |        |        |    |
|------------------|---------------------------------------|--------|--------|--------|----|--------|--------|--------|-------|--------|--------|--------|----|
|                  |                                       | Q1     | Q2 YTD | Q3 YTD | FY | Q1     | Q2 YTD | Q3 YTD | FY    | Q1     | Q2 YTD | Q3 YTD | FY |
| Times CAR        | Net Sales (thousand yen / unit・month) |        |        |        |    | 142.0  | 144.1  | 144.8  | 148.8 | 143.5  | 142.3  | 143.0  |    |
|                  |                                       |        |        |        |    |        |        |        |       | 101.0% | 98.7%  | 98.8%  |    |
| Cost of Sales    |                                       |        |        |        |    | 125.4  | 125.8  | 125.2  | 126.9 | 127.2  | 127.7  | 128.2  |    |
|                  |                                       |        |        |        |    |        |        |        |       | 101.5% | 101.5% | 102.3% |    |
| Operating Profit |                                       |        |        |        |    | 16.6   | 18.3   | 19.5   | 21.8  | 16.2   | 14.5   | 14.7   |    |
|                  |                                       |        |        |        |    |        |        |        |       | 97.6%  | 79.7%  | 75.7%  |    |

[Reference] Sales and Disposal of Vehicles

(Lower row : YoY)

|                  |               | `23/10 |        |        |        | `24/10 |        |        |       | `25/10 |        |        |    |
|------------------|---------------|--------|--------|--------|--------|--------|--------|--------|-------|--------|--------|--------|----|
|                  |               | Q1     | Q2 YTD | Q3 YTD | FY     | Q1     | Q2 YTD | Q3 YTD | FY    | Q1     | Q2 YTD | Q3 YTD | FY |
| Net Sales        | (million yen) | 2,681  | 5,557  | 8,482  | 10,002 | 1,691  | 3,064  | 3,927  | 5,087 | 1,450  | 2,764  | 4,004  |    |
|                  |               | 124.9% | 149.2% | 137.7% | 124.3% | 63.1%  | 55.1%  | 46.3%  | 50.9% | 85.8%  | 90.2%  | 101.9% |    |
| Operating Profit |               | 1,347  | 2,483  | 3,420  | 3,753  | 558    | 870    | 1,076  | 1,391 | 219    | 469    | 749    |    |
|                  |               | 223.2% | 238.4% | 161.9% | 132.6% | 41.4%  | 35.1%  | 31.5%  | 37.1% | 39.3%  | 53.9%  | 69.6%  |    |