Supplementary Materials for the First Quarter of the Fiscal Year Ending March 2027 (51th Business Year)

August 7, 2026
Focus Systems Corporation
(Securities Code:4662)

Contents

Summarized Results① Year-on-year change

Revenue grew steadily. Profit decreased due to the non-recurrence of high-margin projects in the previous period and increased costs on a large-scale project, while overall project progress remained on track.

(Unit:Million yen)

	Q1 Results		Year-on-year change	
	FY2026	FY2027	Amount Change	Ratio
Net sales	8,507	9,300	792	9.3%
Operating income	864	826	▲37	▲4.4%
Ordinary income	877	847	▲29	▲3.4%
Net income	659	570	▲88	▲13.5%

Summarized Results② Progress on main indicators

- **Profit decreased year-on-year, but overall progress remained generally on track with plans.**
- **The employee base pay increase has been absorbed starting from the first quarter.**

(Unit: Millon yen)

Net sales

Plan for Fiscal Year 39,000

9,300

Progress rate **23.8%**

Q1

Operating income

Plan for Fiscal Year 3,500

826

Progress rate **23.6%**

Q1

Ordinary income

Plan for Fiscal Year 3,500

847

Progress rate **24.2%**

Q1

Net income

Plan for Fiscal Year 2,460

570

Progress rate **23.2%**

Q1

Segment Overview①

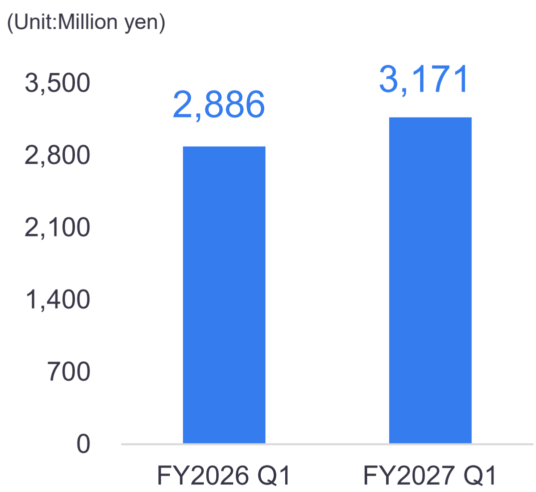
Public sector

From the design and development of social infrastructure and communication control system development, whose end users are mainly government agencies al and local governments, through to post-system operation management and maintenance.

Revenue and profits increased, driven by the expansion of stable recurring orders and rigorous project management.

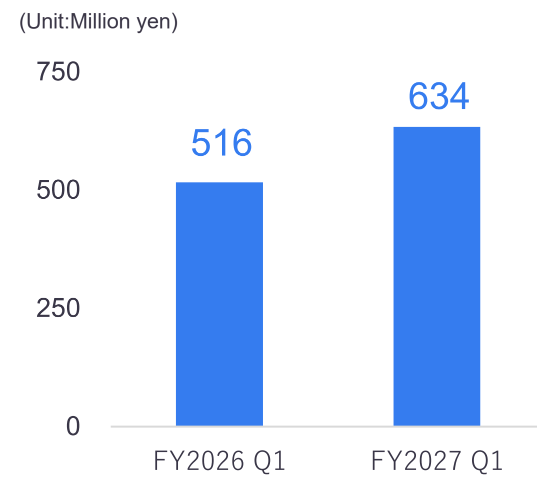
Net sales

Year-on-year change
9.8% ⬆



Segment income

Year-on-year change
22.8% ⬆



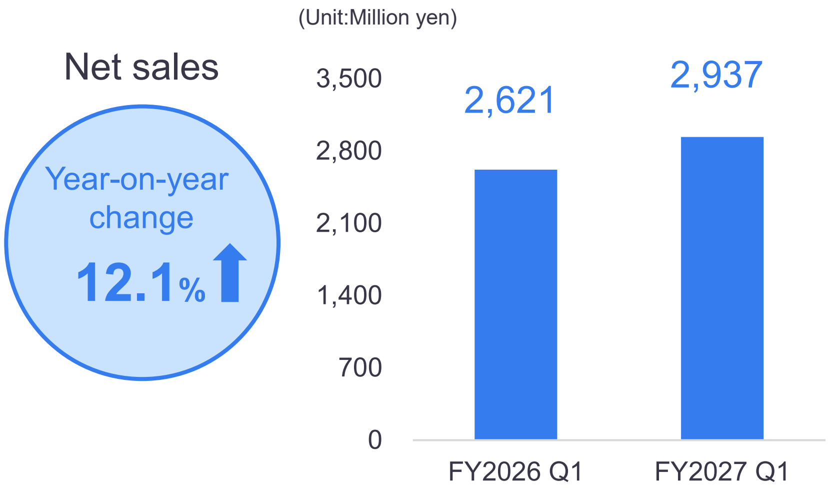
- Public-sector projects progressed steadily overall, with automotive projects performing particularly well.
- Built up a base of prime-contract projects, albeit small in scale.

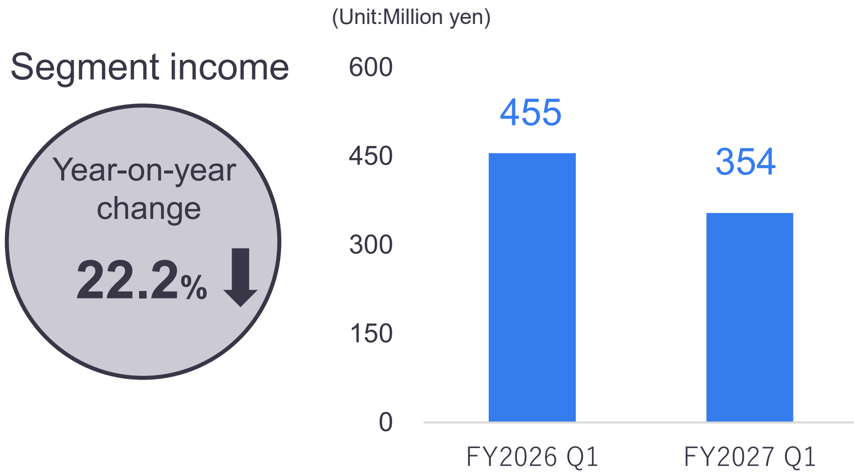
Segment Overview②

Enterprise business

Mainly corporate company core business systems/online system development, network/infrastructure design/construction, RPA solutions, related operation/maintenance, and ICT consulting

Revenue increased but profit decreased due to a high comparison base from highly profitable projects in the previous period and increased costs on a large-scale project.





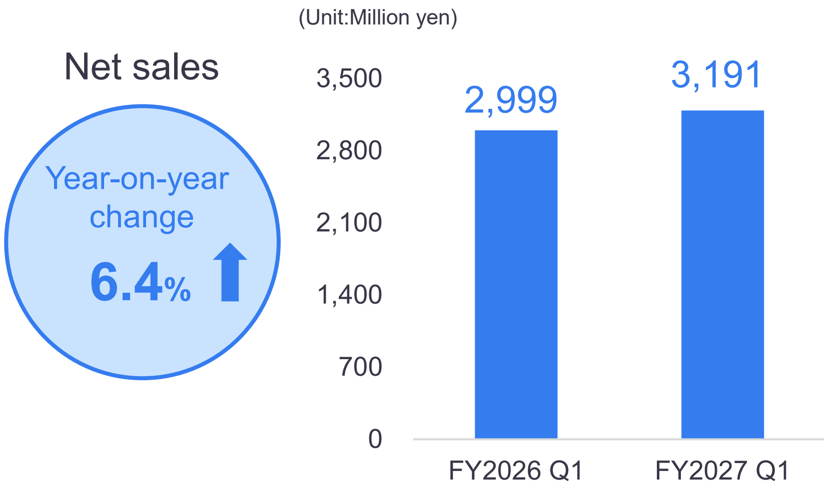
- In addition to steady performance in the infrastructure-related business, new Biz∫ projects increased steadily.
- The cost increase was attributable to delays in a large-scale project.

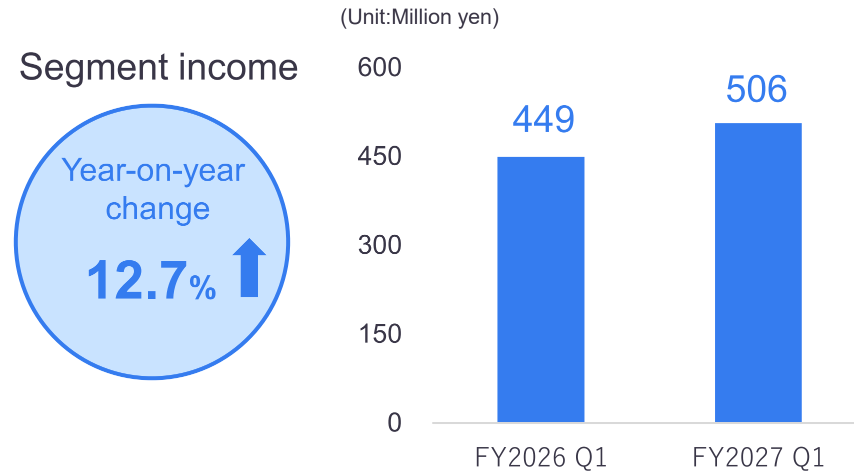
Segment Overview③

Innovation

Mainly infrastructure design/construction, mainframe construction, system development, related operation/maintenance, in-house product manufacturing, and provision of IoT solutions in Tokyo, Nagoya, and Osaka

Revenue and profits increased with the robust infrastructure business driving segment growth.





- Financial-sector projects increased.
- The Western Japan business segment and proprietary product segment performed steadily.

Financial Position① Balance Sheets (B/S)

(Unit:Million yen)

	Previous Fiscal Year	First Quarter of the Current Fiscal Year
Assets		
Current assets	15,017	14,617
Non-current assets	8,804	8,156
Property, plant, and equipment	3,514	3,592
Intangible assets	41	36
Investments and other assets	5,248	4,526
Total assets	23,821	22,773
Liabilities		
Current liabilities	7,480	7,443
Non-current liabilities	959	632
Total liabilities	8,439	8,075
Net assets		
Shareholders' equity	13,482	13,291
Capital	2,905	2,905
Capital surplus	2,199	2,199
Retained earnings	9,603	9,412
Treasury shares	△1,225	△1,225
Valuation difference on available-for-sale securities	1,899	1,406
Total net assets	15,382	14,698
Total liabilities and net assets	23,821	22,773

Total assets decreased by 1,048 million yen compared to the end of the previous fiscal year.

Main reason for increase

- Increase in prepaid expenses 120 million yen
- Increase in buildings and structures 43 million yen

Main reason for decrease

- Decrease in investment securities 719 million yen
- Decrease in cash and deposits 362 million yen
- Decrease in merchandise and finished goods 116 million yen

Total liabilities decreased by 364 million yen compared to the end of the previous fiscal year.

Main reason for increase

- Increase in dividends payable 710 million yen
- Increase in provision for bonuses 547 million yen
- Increase in short-term borrowings 147 million yen
- Increase in contract liabilities 88 million yen

Main reason for decrease

- Decrease in accounts payable-other 555 million yen
- Decrease in income taxes payable, etc. 392 million yen
- Decrease in accounts payable-trade 305 million yen
- Decrease in accrued consumption taxes, etc. 277 million yen
- Decrease in deferred tax liabilities 226 million yen
- Decrease in current portion of long-term borrowings 106 million yen

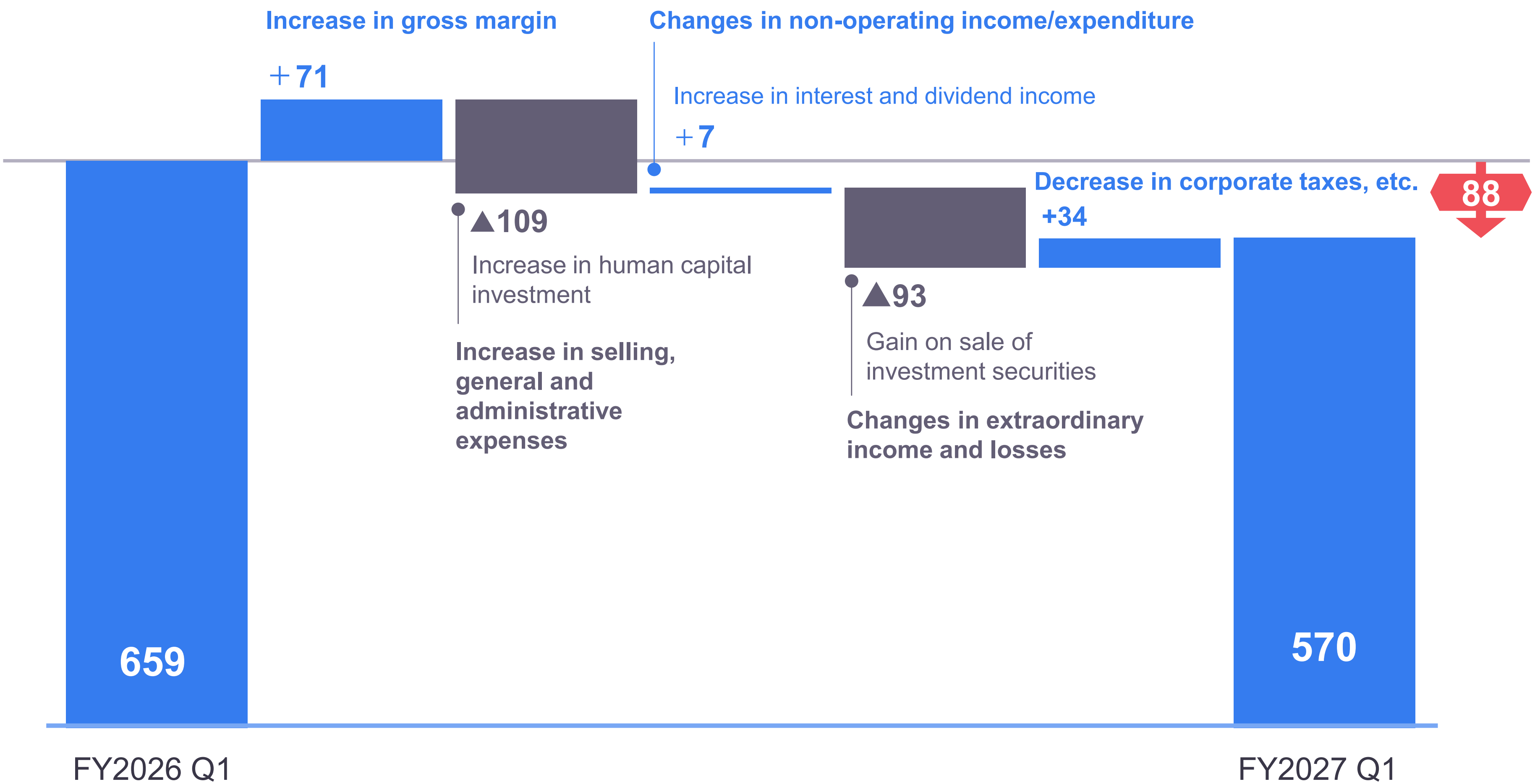
Total net assets decreased by 683 million yen compared to the end of the previous fiscal year.

Main reason for decrease

- Decrease in valuation difference on available-for-sale securities 492 million yen
- Decrease in retained earnings 191 million yen

Financial Position② Net income increase/decrease analysis

(Unit:million yen)



Earnings and Dividend forecast - Fiscal Year Ending March 2027 -(51th Business Year)

- Achieved record highs in sales and profits.
- Annual dividend per share of 68.00 yen
  (interim dividend of 16.00 yen + year-end dividend of 52.00 yen).

	FY2026 results	FY2027 projections	Year-on-year change
Net sales (million yen)	35,698	39,000	9.2%
Operating income (million yen)	3,036	3,500	15.3%
Ordinary income (million yen)	3,068	3,500	14.1%
Net income (million yen)	2,333	2,460	5.4%

	FY2026 results	FY2027 projections
Net income per share (yen)	155.63	167.82
Dividend per share (yen)	64.00 (Breakdown) Interim dividend 12.00 Year-end dividend 52.00	68.00 (Breakdown) Interim dividend 16.00 Year-end dividend 52.00
Dividend payout ratio (%)	41.1	40.5

Focus Systems sincerely requests
the continued guidance and support of all stakeholders.

FY refers to a fiscal year ending in March of that year.
(Example) FY2027: the fiscal year commencing April 1, 2026 and ending on March 31, 2027
In this document, values are rounded down to the nearest whole number and percentages are rounded to the first decimal place. This document is based on information available as of August 7, 2026, and on assumptions as of the same date concerning uncertain factors affecting future financial results. Actual financial results may materially differ from projections due to various factors in the future. Consequently, Focus Systems Corporation does not guarantee any certainty. This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.