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Non-consolidated Financial Results for the Six Months Ended September 30, 2025 (Under Japanese GAAP)



Company name: Focus Systems Corporation
Listing: Tokyo Stock Exchange

Securities code: 4662

URL: https://en.focus-s.com

Representative: Mori Keiichi, Representative Director and President Inquiries: Goto Makoto, Managing Director and Executive Officer

Telephone: +81-3-5421-7777

Scheduled date to file semi-annual securities report:

November 14, 2025
Scheduled date to commence dividend payments:

December 8, 2025

Preparation of supplementary material on financial results: Yes

Holding of financial results briefing:

Yes (for institutional investors and analysts)

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Non-consolidated financial results for the six months ended September 30, 2025 (from April 1, 2025 to September 30, 2025)

(1) Non-consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

| | Net sales Oper | | Operating p | ting profit Ordin | | Ordinary profit | | Profit | |
|--------------------|-----------------|-----|-----------------|-------------------|-----------------|-----------------|-----------------|--------|--|
| Six months ended | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % | |
| September 30, 2025 | 17,299 | 8.4 | 1,721 | 110.4 | 1,735 | 107.9 | 1,243 | 118.4 | |
| September 30, 2024 | 15,962 | 5.3 | 818 | 25.6 | 834 | 29.4 | 569 | 29.7 | |

| | Basic earnings per share | Diluted earnings per share |
|--------------------|--------------------------|-------------------------------|
| Six months ended | Yen | Yen |
| September 30, 2025 | 82.23 | - |
| September 30, 2024 | 37.68 | - |

(2) Non-consolidated financial position

| | Total assets | Total assets Net assets | |
|--------------------|-----------------|-------------------------|------|
| As of | Millions of yen | Millions of yen | % |
| September 30, 2025 | 24,050 | 15,990 | 66.5 |
| March 31, 2025 | 20,893 | 14,047 | 67.2 |

Reference: Equity

As of September 30, 2025: \$15,990 million As of March 31, 2025: \$14,047 million

2. Cash dividends

| | | Annual dividends per share | | | | | | |
|--|-------------------|----------------------------|-------------------|-----------------|-------|--|--|--|
| | First quarter-end | Second quarter-end | Third quarter-end | Fiscal year-end | Total | | | |
| | Yen | Yen | Yen | Yen | Yen | | | |
| Fiscal year ended March 31, 2025 | - | 6.00 | - | 36.00 | 42.00 | | | |
| Fiscal year ending March 31, 2026 | - | 12.00 | | | | | | |
| Fiscal year ending March 31, 2026 (Forecast) | | | - | 42.00 | 54.00 | | | |

Note: Revisions to the forecast of cash dividends most recently announced: None

3. Non-consolidated financial results forecast for the fiscal year ending March 31, 2026 (from April 1, 2025 to March 31, 2026)

(Percentages indicate year-on-year changes.)

| | Net sale | s | Operating | profit | Ordinary p | profit | Profit | | Basic earnings per share |
|-----------|-----------------|-----|-----------------|--------|-----------------|--------|-----------------|------|-----------------------------|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % | Yen |
| Full year | 33,250 | 2.1 | 2,660 | 22.5 | 2,660 | 22.9 | 1,880 | 20.0 | 124.30 |

Note: Revisions to the financial result forecast most recently announced: None

* Notes

- (1) Adoption of accounting treatment specific to the preparation of semi-annual non-consolidated financial statements: Yes
- (2) Changes in accounting policies, changes in accounting estimates, and restatement
 - (i) Changes in accounting policies due to revisions to accounting standards and other regulations: None
 - (ii) Changes in accounting policies due to other reasons: None
 - (iii) Changes in accounting estimates: None
 - (iv) Restatement: None
- (3) Number of issued shares (common shares)
 - (i) Total number of issued shares at the end of the period (including treasury shares)

| _ | |
|--------------------------|-------------------|
| As of September 30, 2025 | 16,292,942 shares |
| As of March 31, 2025 | 16,292,942 shares |

(ii) Number of treasury shares at the end of the period

| As of September 30, 2025 | 1,164,462 shares |
|--------------------------|------------------|
| As of March 31, 2025 | 1,174,462 shares |

(iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

| Six months ended September 30, 2025 | 15,121,337 shares |
|-------------------------------------|-------------------|
| Six months ended September 30, 2024 | 15,110,480 shares |

- * Semi-annual financial results reports are exempt from review conducted by certified public accountants or an audit firm.
- * Proper use of earnings forecasts, and other special matters (Notes on forward-looking statements, etc.)

Forward-looking statements in this document, including the forecasts of financial results, etc., are based on the information currently available to the Company and certain assumptions deemed to be reasonable. Actual performance and other results may differ materially from these forecasts due to various factors.

| | | (Thousands of yen) |
|---|----------------------|--------------------------|
| | As of March 31, 2025 | As of September 30, 2025 |
| Assets | | |
| Current assets | | |
| Cash and deposits | 6,508,050 | 8,078,453 |
| Electronically recorded monetary claims - operating | 73,976 | 25,430 |
| Accounts receivable-trade, and contract assets | 6,709,725 | 6,395,33 |
| Merchandise and finished goods | 86,188 | 42,951 |
| Work in process | 1,261 | 22,805 |
| Other | 205,751 | 355,074 |
| Allowance for doubtful accounts | (99) | |
| Total current assets | 13,584,854 | 14,920,040 |
| Non-current assets | | |
| Property, plant and equipment | | |
| Buildings and structures | 1,448,969 | 1,466,30 |
| Accumulated depreciation | (1,059,916) | (1,073,78 |
| Buildings and structures, net | 389,052 | 392,51 |
| Land | 3,002,419 | 3,002,41 |
| Other | 631,679 | 622,50 |
| Accumulated depreciation | (517,779) | (486,70 |
| Other, net | 113,900 | 135,79 |
| Total property, plant and equipment | 3,505,371 | 3,530,73 |
| Intangible assets | | |
| Software | 42,840 | 27,66 |
| Other | 5,503 | 8,09 |
| Total intangible assets | 48,343 | 35,76 |
| Investments and other assets | | |
| Investment securities | 2,883,564 | 4,671,39 |
| Long-term loans receivable | 87,000 | 87,00 |
| Other | 870,901 | 892,99 |
| Allowance for doubtful accounts | (87,000) | (87,00 |
| Total investments and other assets | 3,754,465 | 5,564,38 |
| Total non-current assets | 7,308,180 | 9,130,88 |
| Total assets | 20,893,035 | 24,050,93 |

| | | (Thousands of yen) | |
|--|----------------------|--------------------------|--|
| | As of March 31, 2025 | As of September 30, 2025 | |
| Liabilities | | | |
| Current liabilities | | | |
| Accounts payable - trade | 1,838,810 | 1,799,819 | |
| Short-term borrowings | 486,000 | 690,030 | |
| Current portion of bonds payable | 40,000 | 20,000 | |
| Current portion of long-term borrowings | 786,720 | 826,716 | |
| Income taxes payable | 340,583 | 659,170 | |
| Contract liabilities | 377,214 | 415,057 | |
| Provision for bonuses | 625,200 | 989,905 | |
| Provision for bonuses for directors (and other officers) | 30,000 | 15,000 | |
| Other | 1,382,397 | 1,055,365 | |
| Total current liabilities | 5,906,926 | 6,471,064 | |
| Non-current liabilities | | | |
| Long-term borrowings | 553,351 | 640,111 | |
| Deferred tax liabilities | 287,623 | 851,472 | |
| Long-term accounts payable - other | 97,750 | 97,750 | |
| Total non-current liabilities | 938,724 | 1,589,333 | |
| Total liabilities | 6,845,651 | 8,060,398 | |
| Net assets | | | |
| Shareholders' equity | | | |
| Share capital | 2,905,422 | 2,905,422 | |
| Capital surplus | 2,188,641 | 2,199,701 | |
| Retained earnings | 7,996,215 | 8,695,343 | |
| Treasury shares | (339,254) | (336,374) | |
| Total shareholders' equity | 12,751,024 | 13,464,092 | |
| Valuation and translation adjustments | | | |
| Valuation difference on available-for-sale securities | 1,296,359 | 2,526,439 | |
| Total valuation and translation adjustments | 1,296,359 | 2,526,439 | |
| Total net assets | 14,047,384 | 15,990,532 | |
| Total liabilities and net assets | 20,893,035 | 24,050,930 | |
| | | | |

| | | (Thousands of yen) |
|--|---|---|
| | For the six months ended September 30, 2024 | For the six months ended September 30, 2025 |
| Net sales | 15,962,422 | 17,299,409 |
| Cost of sales | 14,115,863 | 14,529,977 |
| Gross profit | 1,846,559 | 2,769,432 |
| Selling, general and administrative expenses | 1,028,325 | 1,047,897 |
| Operating profit | 818,233 | 1,721,535 |
| Non-operating income | | |
| Interest and dividend income | 15,316 | 18,156 |
| Rental income from buildings | 9,513 | 6,821 |
| Other | 4,122 | 10,113 |
| Total non-operating income | 28,952 | 35,092 |
| Non-operating expenses | | |
| Interest expenses | 7,789 | 9,941 |
| Depreciation of assets for rent | 3,098 | 1,479 |
| Loss on retirement of non-current assets | 0 | 7,140 |
| Other | 1,685 | 2,578 |
| Total non-operating expenses | 12,573 | 21,140 |
| Ordinary profit | 834,612 | 1,735,487 |
| Extraordinary income | | |
| Gain on sale of investment securities | - | 93,900 |
| Total extraordinary income | - | 93,900 |
| Profit before income taxes | 834,612 | 1,829,387 |
| Income taxes | 265,200 | 585,993 |
| Profit | 569,412 | 1,243,393 |

| | | (Thousands of yen) |
|---|---|---|
| | For the six months ended September 30, 2024 | For the six months ended September 30, 2025 |
| Cash flows from operating activities | | |
| Profit before income taxes | 834,612 | 1,829,387 |
| Depreciation | 84,944 | 66,594 |
| Amortization of goodwill | 1,905 | 1,905 |
| Increase (decrease) in allowance for doubtful accounts | 50 | (99) |
| Increase (decrease) in provision for bonuses | 292,523 | 364,705 |
| Increase (decrease) in provision for bonuses for directors (and other officers) | 15,000 | (15,000) |
| Interest and dividend income | (15,316) | (18,156 |
| Interest expenses | 7,789 | 9,941 |
| Loss (gain) on sale of investment securities | - | (93,900 |
| Loss on retirement of non-current assets | 0 | 7,140 |
| Subsidy income | (180) | - |
| Decrease (increase) in trade receivables | 1,156,636 | 362,940 |
| Decrease (increase) in inventories | (28,247) | 21,692 |
| Decrease (increase) in prepaid expenses | (6,307) | (129,082 |
| Increase (decrease) in contract liabilities | (65,367) | 37,842 |
| Increase (decrease) in trade payables | (209,025) | (38,990 |
| Increase (decrease) in accounts payable - other | (119,580) | (198,926 |
| Increase (decrease) in accrued consumption taxes | (222,763) | (137,321 |
| Other, net | (13,694) | 25,554 |
| Subtotal | 1,712,978 | 2,096,227 |
| Interest and dividends received | 15,451 | 18,134 |
| Interest paid | (6,914) | (11,414 |
| Subsidies received | 180 | - |
| Income taxes paid | (434,691) | (266,411 |
| Net cash provided by (used in) operating activities | 1,287,004 | 1,836,536 |
| Cash flows from investing activities | | |
| Decrease (increase) in time deposits | (2,383) | (276,673 |
| Proceeds from sale of investment securities | - | 100,000 |
| Purchase of shares of associates | - | (1,700 |
| Purchase of insurance funds | (18,994) | (18,704 |
| Purchase of property, plant and equipment | (32,044) | (74,787 |
| Proceeds from sale of property, plant and equipment | 300 | - |
| Purchase of intangible assets | (1,494) | (4,637 |
| Payments of guarantee deposits | - | (33,210 |
| Proceeds from refund of guarantee deposits | 5,904 | - |
| Net cash provided by (used in) investing activities | (48,711) | (309,712) |
| | | |

| | | (Thousands of yen) |
|---|---|---|
| | For the six months ended September 30, 2024 | For the six months ended September 30, 2025 |
| Cash flows from financing activities | | |
| Net increase (decrease) in short-term borrowings | 137,378 | 204,030 |
| Proceeds from long-term borrowings | 600,000 | 600,000 |
| Repayments of long-term borrowings | (403,866) | (473,244) |
| Redemption of bonds | (80,000) | (20,000) |
| Dividends paid | (481,716) | (543,880) |
| Net cash provided by (used in) financing activities | (228,204) | (233,094) |
| | | |

1,010,089

5,557,015

6,567,104

1,293,729

5,566,133

6,859,862

Net increase (decrease) in cash and cash equivalents

Cash and cash equivalents at beginning of period

Cash and cash equivalents at end of period