

# Impact of the Middle East Situation and Our Response

SAKATA INX CORPORATION  
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The forecasts, etc. set out in this presentation are based on the assumptions and beliefs in light of the information currently available and determined to be reasonable. Actual results, etc. may differ materially due to change in a wide range of factors. All amounts are rounded down to nearest full unit.

## Securing Raw Materials and Maintaining Stable Supply

### 【Procurement and Supply Status】

- The group has not experienced any significant impact on the procurement of ink materials, including solvents.
- Prioritizing stable supply, we continue to maintain steady shipments at levels comparable to normal operations.

### 【Measures】

- Leveraging our global network, we have expanded procurement sources and secured raw materials at levels comparable to normal operations.
- We continue discussions with suppliers to secure materials in anticipation of future demand.
- We are promoting our specialty environmentally-friendly inks with reduced toluene content. \*See Appendix.

Region	Procurement Environment		Raw Material Procurement Status
	April	May	
Japan	○	○	No significant impact
Asia	△	○	Although there was a temporary impact, raw materials are now being procured stably.
Americas	○	○	No significant impact
Europe	○	○	No significant impact

## To Maintain Stable Supply, Emergency Price Revisions are being implemented

- Raw material prices are rising globally and are expected to continue rising.  
(Estimated increase: Approx. ¥15.0 billion / 2026 forecast, as of May 31)

\* If future developments in the Middle East situation, such as geopolitical risks, raw material prices or other factors are expected to affect our business performance, we will promptly disclose such information.

### 【Sales and Price Revision Status】

- There has been no significant change in underlying demand, and global sales volumes have not been affected so far.
- With stable product supply as our top priority, increases in raw material costs are being reflected in selling prices in a timely manner.
- At this stage, we **expect to absorb the increase in raw material costs**; therefore, we are **maintaining our full-year forecast**.

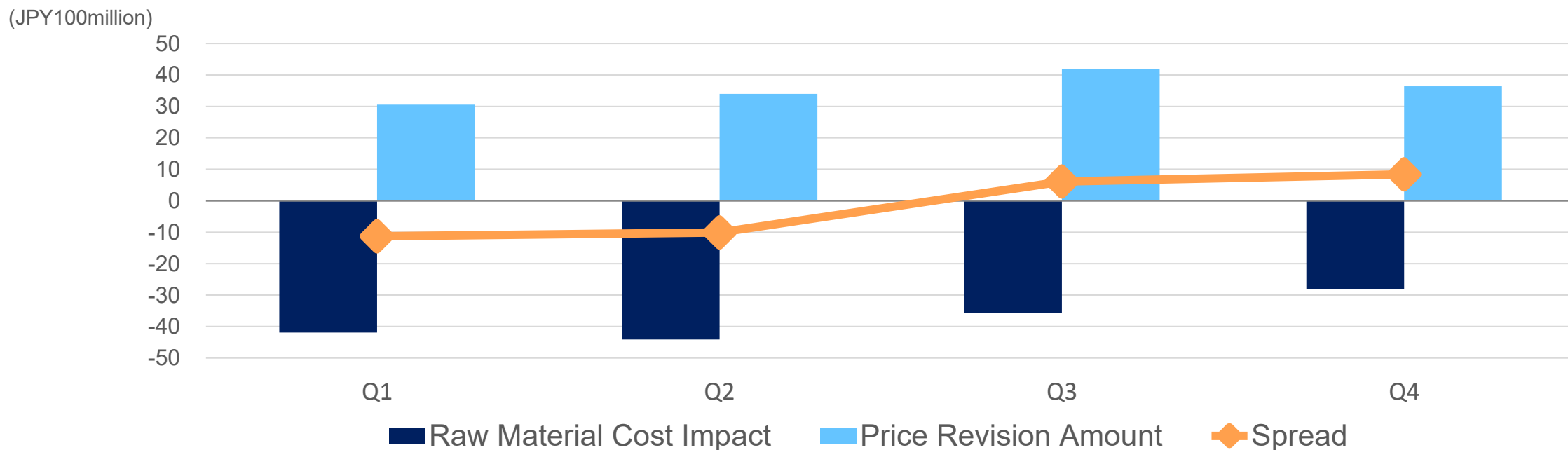
We will work to **reduce the time gap** between raw material cost increases and price revisions.

# Appendix

— Reference: Track Record in Pricing

**Price revisions were implemented promptly following the outbreak of the Ukraine crisis**

◆ Trends in raw material cost impacts and price revisions in FY2022



**Based on our past record, we are accelerating efforts to reduce the time gap this time.**

## Promoting the shift to Biomass Materials and Toluene-Free Products

While broadening both procured materials and procurement sources, we aim to achieve stable supply and sustainable growth through the development of products that are people- and environmentally-friendly.



### Examples of Initiatives in Japan

#### Shift to Plant-Derived Materials

For gravure inks used in package printing, we are promoting the shift of urethane resins used in our main products from petrochemical-derived to plant-derived resins.

##### Conversion rate to Plant-Derived Urethane Resin

2017 → 2025

Approx. **35%**

#### Promotion of Botanical Ink® Sales

The sales ratio of our “Botanical Ink® Series” using plant-derived materials has been increasing year by year.

##### Sales ratio of Botanical Ink®

2018

2025

Approx. 50% → Approx. **80%**

#### Promotion of Toluene-Free Product Sales

For gravure inks used in package printing, the sales ratio of toluene-free products has been increasing.

##### Sales ratio of Toluene-Free Products

2025

Approx. **90%**


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