

FY2025 Second Quarter Results Briefing Session

October 30, 2025

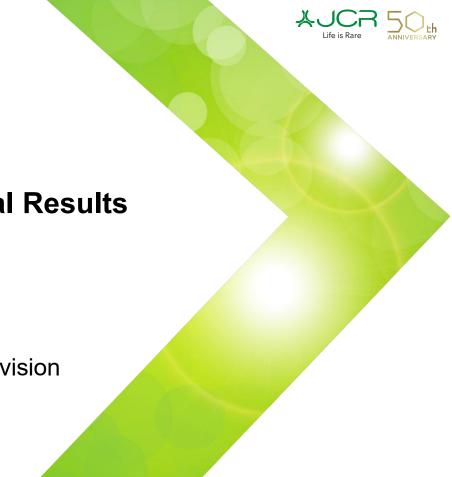
JCR Pharmaceuticals Co., Ltd.

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- This material contains forecasts, projections, goals, plans, and other forward-looking statements regarding the Company's financial results and other data. Such forward-looking statements are based on the Company's assumptions, estimates, outlook, and other judgments made in light of information available at the time of disclosure of such statements and involve both known and unknown risks and uncertainties. Accordingly, forecasts, plans, goals, and other statements may not be realized as described, and actual financial results, success/failure or progress of development, and other projections may differ materially from those presented herein.
- Information concerning pharmaceuticals and medical devices (including those under development) contained herein is not intended as advertising or as medical advice.
- The figures in this document are rounded down to the nearest million yen, and percentages are rounded to the nearest whole number. As a result, there may be discrepancies in the total figures.



FY2025 Second Quarter Financial Results

Yoh Ito

Senior Executive Officer

Executive Director, Corporate Strategy Division

Overview: Consolidated Financial Results

Collaborative R&D Destinations



Overview: Consolidated Financial Results											
					(Unit : million yen)						
	FY2024	FY2025				<u>Additional Remarks</u>					
Consolidated	Q2 YTD	Q2 YTD	Year-	on-year	Progress	Net Sales incre	eased 28%	vear on vea	ar mainly		
		QZ 11D	Difference	Ratio	Rate		igher upfront and milestone				
Net Sales	16,657	21,362	+4,705	+28.2%	56.5%	 Cost of Sales Ratio (excluding income freely) 					
Cost of Sales	4,330	4,323	(6)	(0.1)%	52.7%						
Gross Profit	12,326	17,038	+4,711	+38.2%	57.6%	capacity utilization.					
Selling, General and Administrative Expenses	13,066	14,659	+1,593	+12.2%	54.3%	 SG&A Expenses increased, mainly due higher co-promotion fees in line with sale growth. 					
SG&A Expenses	6,489	6,824	+334	+5.2%	56.9%	 R&D Expenses increased, driven by progress in overseas clinical development programs. Non-operating Income increased due to foreign exchange gains, while Non-operating Expenses decreased as foreign exchange and equity-method losses narrowed. 					
R&D Expenses	6,576	7,835	+1,258	+19.1%	52.2%						
Operating profit	(739)	2,379	+3,118	-	-						
Non-operating Income	134	353	+218	+162.5%	-						
Non-operating Expenses	1,016	370	(646)	(63.6)%	-						
Ordinary profit	(1,621)	2,362	+3,983	-	-						
Extraordinary Income	1,065	209	(855)	(80.3)%	-						
Extraordinary Losses	0	31	+30	+15,975.2%	-	Net Sales	FY2024 Q2 YTD	FY2025 Q2 YTD	Difference		
Profit before Income Taxes	(556)	2,541	+3,097	-	-	Cost of Sales Ratio	26.0%	20.2%	(5.8)%		
Income Taxes	134	830	+695	+515.1%	-	Cost of Sales Ratio *excluding income					
Profit Attributable to Owners of Parent	(691)	1,710	+2,401	-	-	from contractual payment	25.3% 26.3%	26.3%	+1.0%		
						R&D Expenses Ratio	39.5%	36.7%	(2.8)%		
Reference: R&D Expenses before Deducting Contribution Amount by	7,314	8,226	+912	+12.5%	48.1%	Operating Profit Ratio	(4.4)%	11.1%	+15.5%		
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Breakdown of Net Sales (Consolidated)

FY2024



Unit:	mil	lion	yen)	
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FY2025

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Consolidated	OOVTD	Q2 YTD	Year-	Progress			
	Q2 YTD	Q2 YID	Difference	Ratio	Rate		
GROWJECT®	9,401	8,915	(486)	(5.2)%	50.1%		
IZCARGO® *	2,845	3,354	+508	+17.9%	52.4%		
TEMCELL®HS Inj.	1,521	1,582	+61	+4.0%	58.6%		
Treatments for renal anemia	1,764	1,580	(184)	(10.4)%	51.0%		
Epoetin Alfa BS Inj. [JCR]	962	296	(666)	(69.2)%	37.0%		
Darbepoetin Alfa BS Inj. [JCR]	801	1,283	+482	+60.2%	55.8%		
Agalsidase Beta BS I.V. Infusion [JCR]	714	426	(288)	(40.3)%	38.7%		
Total Core Products	16,246	15,858	(388)	(2.4)%	51.0%		
Income from contractual payment	15	5,015	+4,999	+31,895.0%	91.2%		
Other*	395	489	+94	+23.9%	-		
Total Net Sales	16,657	21,362	+4,705	+28.2%	56.5%		

<u>Additional Remarks</u>

- GROWJECT®, IZCARGO®, and TEMCELL® HS Inj. all outperformed internal budgets and maintained strong momentum.
- GROWJECT®, volumes were flat year on year, but revenue declined following price revisions.
- Sales of the treatments for renal anemia remained aligned with the supply plans of Kissei Pharmaceutical Co., Ltd.
- Sales of Agalsidase Beta BS I.V. Infusion [JCR] remained aligned with the supply plans of Sumitomo Pharma Co., Ltd.
- Licensing revenue primarily consisted of upfront and milestone payments under existing agreements.
- Other income increased, primarily due to higher sales from the NPS program.

Financial Status (Consolidated)



(Unit: million yen)

Total	104,855	109,055	4,199	Total	104,855	109,055	4,199
Non- current assets	53,798	53,221	(576)	Total net assets	47,435	48,517	+1,082 • Dividends paid (1,220) • Net Profit +1,710
Non				Total liabilities	57,420	60,537	+3,117
				Non- current liabilities	13,431	13,028	(402)
Current assets	51,056	55,833	 +4,776 Cash and deposits +2,425 Accounts receivable - trade, and contract assets +1,409 Inventories +1,655 	Current liabilities	43,988	47,508	+3,520 • Short-term borrowings +2,400 • Accounts payable - trade +462
	End-Mar. 2025	End-Sep. 2025	Change • Main Increase/decrease		End-Mar. 2025	End-Sep. 2025	Change • Main Increase/decrease

Additional Remarks

- Inventories increased, reflecting higher stocks of investigational products for ongoing development programs.
- Short-term borrowings increased to fund higher working capital needs.

End-Mar. 2025 End-Sep. 2025
Equity ratio 44.8% 44.1%

Overseas Expansion of an Approved Product in Japan





Agalsidase Beta BS I.V. Infusion [JCR]

- Biosimilar therapeutic for Fabry disease
- Commercially available in Japan since 2018

An exclusive licensing agreement for marketing authorization and commercialization was signed with Menagen Pharmaceutical Industries LLC, covering nine MENAT markets *

> Menagen will file local applications in the licensed territories across the MENAT markets, leveraging the product's Japanese approval

^{*} The Kingdom of Saudi Arabia, United Arab Emirates, the Sultanate of Oman, the State of Kuwait, the State of Qatar, the Kingdom of Bahrain, the Republic of Türkiye, the Republic of Iraq, and the Arab Republic of Egypt



Progress of Developmental Pipelines

Anne Bechet

Senior Executive Officer
Executive Director, Development Division
General Manager, JCR Europe B.V.
General Manager, JCR USA Inc.

Overview of Clinical or Late Preclinical Pipeline



Code	Indication	Status			Milestones/Comments		
Code	indication	Preclinical	Phase 1	Phase 2	Phase 3	wilestones/comments	
JR-141	MPS II (Hunter syndrome)	Global Ph3				On track for ~FY2027: Approval in US, EU, Brazil	
JR-142	Pediatric GHD	Ph3 (Japan)			Patient recruitment is on track		
JR-171	MPS I (Hurler syndrome etc.)	Global Ph1/2 completed			Global Ph1/2 completed • Partnering activities on		Partnering activities ongoing
JR-441	MPS IIIA (Sanfilippo syndrome type A)	Ph1/2 (Germany) Ph1 (Japan)			<ph1 2=""> • Achieved 1-year clinical data for the initially planned dose groups <ph1> • Patient enrollment completed</ph1></ph1>		
JR-446	MPS IIIB (Sanfilippo syndrome type B)	Ph1/2 (Japan)			Ph1/2 (Japan)		 Recruitment of first cohort completed Partnering with MEDIPAL HOLDINGS
JR-471	Fucosidosis				Partnering with MEDIPAL HOLDINGS		
JR-479	GM2 gangliosidosis (Tay-Sachs disease, Sandhoff disease)					Partnering with MEDIPAL HOLDINGS	



Gene Therapy Platform Technology ~Advancement of JUST-AAV Technology~

Hiroyuki Sonoda, Ph. D.

Director, Senior Managing Executive Officer Executive Director, Research Division

Challenges of AAV Gene Therapy







Difficulty in delivery to target tissues

- Central nervous system, muscle, cartilage, etc.
- AAVs do not cross the blood-brain barrier¹



Safety issues

- Acute liver toxicity, thrombotic microangiopathy, neurotoxicity²
- Deaths due to liver injury have occurred in clinical trials²⁻⁴



Large-scale production of AAV vector

- Complex manufacturing process, requiring advanced technology⁵
- Quality control is extremely important



Neutralizing antibodies

 Risk of pre-existing antibodies making patient ineligible for AAV-mediated gene therapy⁶

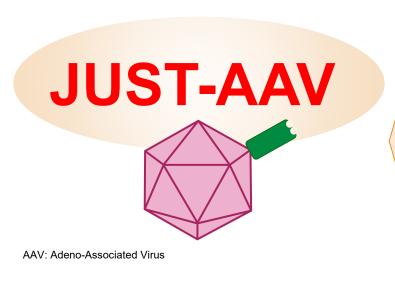


Cost of treatment

 Single-treatment solution, but at a high cost⁷







JCR

Ultimate destination of organ

Safeguarding against off-target delivery

Transformative technology

ex. CNS, Muscle

AAV with directionality to <u>target tissues/organs</u>/ and reduced accumulation to <u>specific tissues/organs</u>

ex. Liver

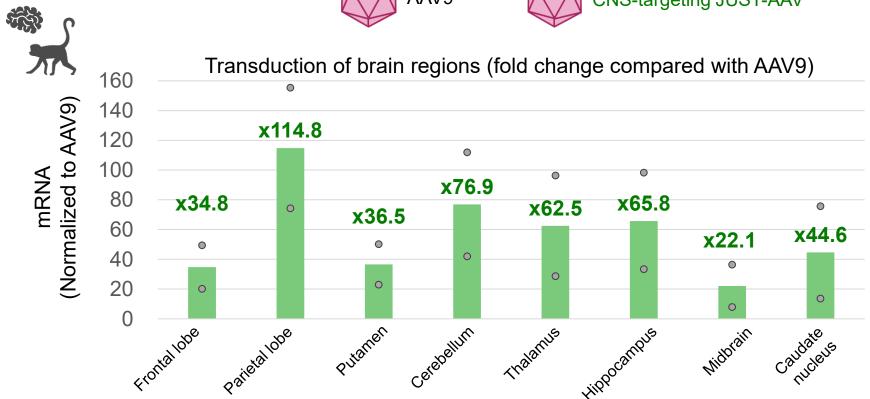
Evaluation of CNS-targeting JUST-AAV Delivery Efficiency











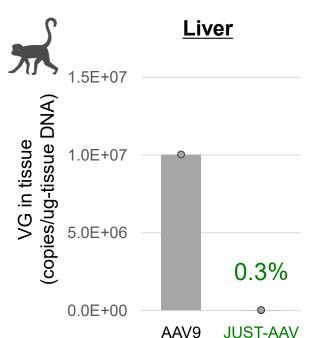
Evaluation of Tropism Reduction for Specific Tissues

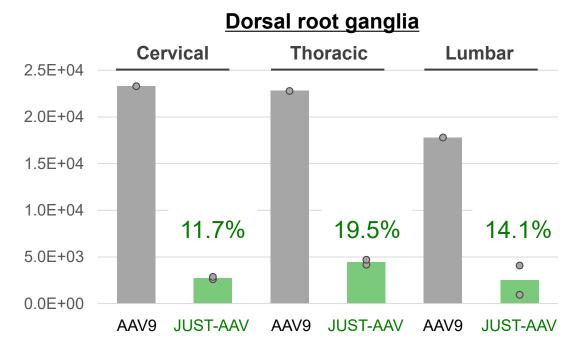










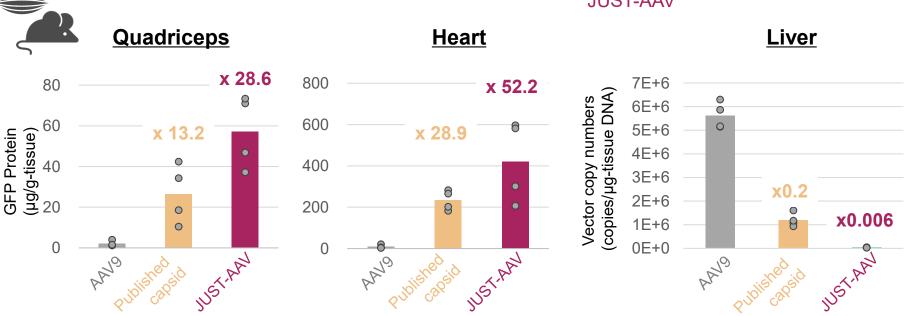


Evaluation of Muscle-targeting JUST-AAV Delivery Efficiency









Published capsid: Engineered AAV widely recognized as a muscle-targeting viral vector

GOI: GFP, 1.0E13 VG/kg, n=4, 2 weeks after admin

Combining Tissue-specific Binders for Enhanced Utility









CNS-targeting







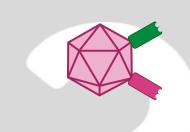
Muscle-targeting







Dual-targeting



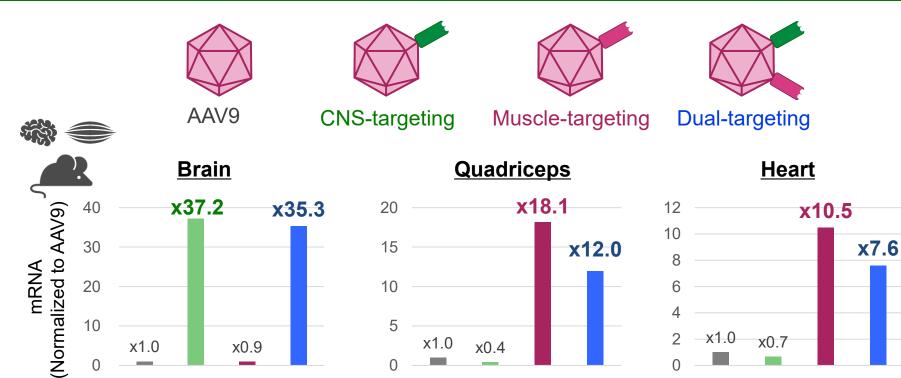




Exploring the Promise of Dual-targeting JUST-AAV







x1.0

x0.4

x1.0

x0.9

x1.0

Shaping the Future with JCR's Proprietary Technologies





Partnering our groundbreaking technologies and creating breakthrough therapies in various disease areas beyond rare

Lysosomal Storage Disorders

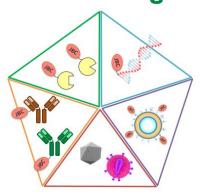
Neurodegeneration

Muscular Diseases

Neuroinflammation

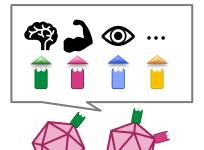
Neuro-oncology





Blood-Brain Barrier transport applicable to various modalities

JUST-AAV



AAV with enhanced delivery to target tissues and reduced liver tropism





Appendix

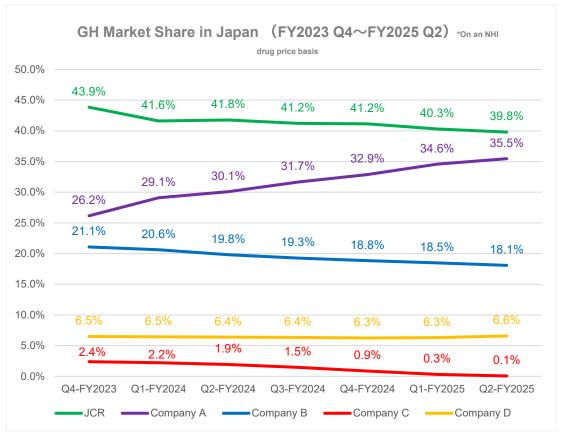


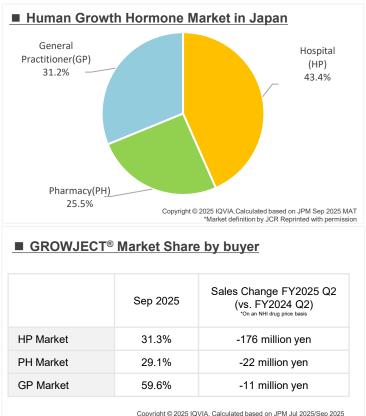
GROWJECT® Market Share Trends in Japan (Quarterly)



Market definition by JCR Reprinted with permission







GROWJECT® Trends of Market Share in Japan



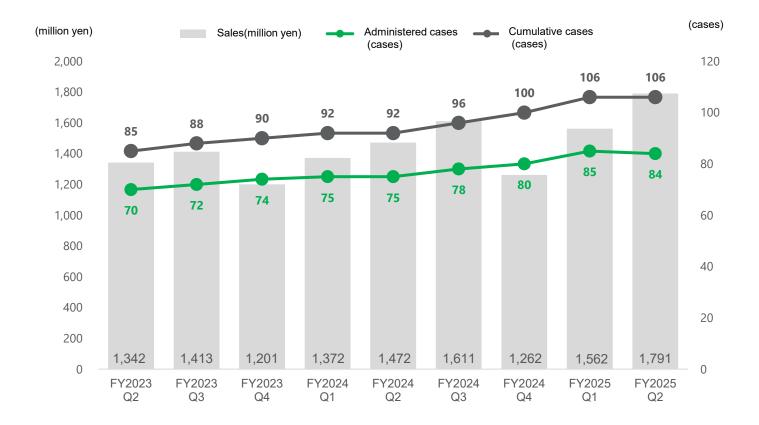




IZCARGO® Prescription Status in Japan







Cash Flows (Consolidated)



(Unit: million yen) **FY2025 Q2 YTD FY2024 Q2 YTD** Difference Operating Activities Investing Activities Cash and Cash Equivalents at Financing Activities Profit before income taxes (556)2,541 3.097 End of Period Depreciation 1,667 1,459 (207)Decrease (increase) in trade receivables 18,271 2,649 (897)(3,546)and accounts receivable - other (1,830)(1,655)174 Decrease (increase) in inventories 15,621 Increase (decrease) in trade payables (190)271 462 and accounts payable - other Income taxes paid (1,451)783 2,235 (1,397)(180)1,216 Other 2,323 +3.432 **Operating Activities** (1,109)Capital investment (2,992)(911)2,081 Other 204 174 (2,962)(706)+2.256 **Investing Activities** Bollowings 5,112 2,000 (3,112)Dividends paid/ treasury shares (1,233)(1,202)30 (26)(27)0 Other 3,852 **Financing Activities** 3.852 770 (3,081)Net increase (decrease) in cash and cash (484)2,425 +2,909 2,323 equivalents Cash and Cash Equivalents at End of 770 18,271 15,621 (2,650)Period FY2024 FY2025 (706)Full-year (1,109)Q2 YTD Q2 YTD Full-year (Forecast) (2,962)

1,667

2,992

3,374

9.888

1,459

911

1,900

10,300

Depreciation

Capital investment

FY2025 Q2 YTD

FY2024 Q2 YTD

FY2025 Consolidated Financial Forecasts



(Unit: million yen)

Consolidated	FY2024	FY2025 (Forecast)				
Consolidated	Results	Forecast	Year-on-year			
	Results	Forecast	Difference	Ratio		
Net Sales	33,072	37,800	+4,727	+14.3%		
Cost of Sales	11,333	8,200	(3,133)	(27.6)%		
Gross Profit	21,738	29,600	+7,861	+36.2%		
Selling, General and Administrative Expenses	28,389	27,000	(1,389)	(4.9)%		
SG&A Expenses	12,958	12,000	(958)	(7.4)%		
R&D Expenses	15,431	15,000	(431)	(2.8)%		
Operating Profit (Loss)	(6,650)	2,600	+9,250	-		
Ordinary Profit (Loss)	(7,477)	2,400	+9,877	-		
Profit(Loss)Attributable to Owners of Parent	(4,759)	3,000	+7,759	-		
Reference: R&D Expenses before Deducting Contribution Amount by Collaborative R&D Destinations	16,994	17,100	+105	+0.6%		

Additional Remarks

- Net sales is expected to increase year on year, as growth in IZCARGO® sales and higher licensing income are likely to outweigh.
- Cost of sales is expected to decline year on year, as the previous year included one-time losses related to the disposal of raw materials.
- SG&A expenses are expected to decline, reflecting greater operational efficiency, while R&D expenses are also projected to decrease, as last year's figures included one-time write-offs of investigational products—costs that are not anticipated this year despite ongoing progress in global clinical trials.
- Operating income is forecast to increase primarily reflecting higher licensing revenue.
- A one-time gain is expected to be recorded as Extraordinary income, stemming from the reversal of depreciation charges previously booked for the API Plant at Kobe Science Park Center, following the final confirmation of the government subsidy amount.

Net Sales	FY2024	FY2025 (Forecast)	Difference
Cost of Sales Ratio	34.3%	21.7%	(12.6)%
Cost of Sales Ratio *excluding income from contractual payment	34.8%	25.4%	(9.4)%
R&D Expenses Ratio	46.7%	39.7%	(7.0)%
Operating Profit Ratio	(20.1)%	6.9%	+27.0%

Breakdown of Net Sales - FY2025 Consolidated Financial Forecasts





(Unit: million yen)

	FY2024	FY2025 (Forecast)			
Consolidated	Results	Forecast	Year-on-year		
	Results	Forecast	Difference	Ratio	
GROWJECT®	18,098	17,800	(298)	(1.6)%	
IZCARGO®*	5,718	6,400	+681	+11.9%	
TEMCELL®HS Inj.	2,904	2,700	(204)	(7.0)%	
Treatments for renal anemia	3,784	3,100	(684)	(18.1)%	
Epoetin Alfa BS Inj. [JCR]	1,690	800	(890)	(52.7)%	
Darbepoetin Alfa BS Inj. [JCR]	2,093	2,300	+206	+9.9%	
Agalsidase Beta BS I.V. Infusion [JCR]	1,149	1,100	(49)	(4.3)%	
Total Core products	31,655	31,100	(555)	(1.8)%	
Income from contractual payment	517	5,500	+4,982	+963.2%	
Other*	898	1,200	+301	+33.5%	
Total net sales	33,072	37,800	+4,727	+14.3%	

^{*} Sales of IZCARGO® related to NPS is included in Other

Additional Remarks

- GROWJECT® is expected to see lower revenue due to the NHI price revision, despite ongoing efforts to grow market share by promoting the value of its auto-injector device and expanding outreach to new and potential patients.
- IZCARGO® is projected to maintain sales growth through continued efforts under the dedicated MR model launched in April 2023 and joint promotional activities with Sumitomo Pharma Co., Ltd.
- TEMCELL®HS Inj. revenue is expected to decline, reflecting a more competitive market landscape.
- Revenue from the treatments for renal anemia and Agalsidase Beta BS I.V. Infusion [JCR] is forecast to remain in line with the supply schedules of our marketing partners.
- Licensing revenue is expected to exceed that of the prior year, based on the planned completion.

Licensing-out of JUST-AAV





July 2025

License agreement with Alexion for JUST-AAV capsids







- Alexion may use the licensed capsids, which are part of the JUST-AAV platform, in up to five of Alexion's genomic medicine programs
- Milestone payments of up to USD 825 million
 - Research and development : Up to USD 225 millionCommercial : Up to USD 600 million

AAV with directionality to target tissues/organs and reduced migration to specific tissues/organs

AAV: Adeno-Associated Virus
JBC: J-Brain Cargo®

The third partnership with Alexion, following research collaborations involving neurodegenerative disease and oligonucleotide therapeutics

Collaboration to Develop Therapy for Alzheimer's Disease





July 2025

Joint collaboration, option and license agreement on J-Brain Cargo® with Acumen







- To develop blood-brain barrier-penetrating treatment for Alzheimer's disease
 - Combines JCR's J-Brain Cargo[®] with Acumen's AβO-selective antibodies
 - Up to two Alzheimer's disease drug candidates eligible for J-Brain Cargo®
 - Regarding one of the candidates, sabirnetug, the Phase II clinical study is ongoing by Acumen
- Milestone payments of up to USD 555 million

Research and development : Up to USD 40 million

Commercial : Up to USD 515 million AβO: amyloid beta oligomer Toxic soluble protein, which is a key pathological driver in the onset and progression of Alzheimer's disease

Tackling Alzheimer's disease, one of the most complex healthcare challenges, using our proprietary blood-brain barrier-penetrating technology





Regenerative CDMO Subsidy

- Subsidy program by the Ministry of Economy, Trade and Industry
- Supports the development of domestic CDMO facilities and talent related to regenerative, cell, and gene therapies

Long-term product supply experiences with TEMCELL® HS Inj.

Steadily built expertise in regenerative medicine

Our own platform technology for gene therapy

To realize unique value that only JCR can provide, we are moving forward with investments in our biomanufacturing facilities





AAV	Adeno-associated virus	アデノ随伴ウイルス
ΑβΟ	Amyloid beta oligomer	アミロイドベータオリゴマー
BBB	Blood-brain barrier	血液脳関門
CDMO	Contract development and manufacturing organization	医薬品開発製造受託機関
CNS	Central nervous system	中枢神経系
GFP	Green fluorescent protein	緑色蛍光タンパク質
GHD	Growth hormone deficiency	成長ホルモン分泌不全性低身長症
GOI	Gene of interest	ウイルスベクター内に封入する遺伝子配列
i.v.	Intravenous injection	静脈注射
JBC	J-Brain Cargo®	-
MENAT	Middle East, North Africa and Turkey	中東、北アフリカ、トルコ
MPS	Mucopolysaccharidosis	ムコ多糖症
mRNA	messenger RNA	伝令RNA
NPS	Named patient supply	特定の患者への医薬品提供プログラム
Ph I	Phase I	臨床第1相試験
Ph II	Phase II	臨床第2相試験
Ph III	Phase III	臨床第3相試験
R&D	Research and development	研究開発
VG	Viral genome	ウイルスゲノム
YTD	Year to date	年度累計