

Note: This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

September 24, 2025

Dear shareholders and investors,

Company name Tobila Systems Inc.
Representative Atsushi Akita, Representative Director and President
(Securities code: 4441 Tokyo Stock Exchange Standard)
Contact Norimasa Kanemachi, Director and CFO
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Questions and Answers on Financial Results for the Third Quarter of the Fiscal Year Ending October 31, 2025 (Part 2)

With respect to our financial results for the third quarter of the fiscal year ending October 31, 2025, we hereby disclose below the principal questions and answers received from investors after the publication of the document titled “Questions and Answers on Financial Results for the Third Quarter of the Fiscal Year Ending October 31, 2025” which was released on September 12, 2025.

Please note that certain portions of the content have been supplemented or revised to enhance clarity and facilitate understanding.

<Our Business>

1. Will the standard inclusion of call-screening functions in iOS and Google devices affect your business?

Our company provides an app-based service in partnership with major telecommunications carriers that uses a database to identify and block nuisance calls and SMS messages before they reach the user. This is a system designed to prevent users from answering dangerous calls in the first place, which differs from Apple’s and Google’s approach of having the device automatically respond and check call content after the call is connected.

The “Unknown Caller Screening” feature included in Apple iOS 26 automatically answers calls from unfamiliar numbers by saying, “Please state your name and the purpose of your call,” and displays the caller’s response as real-time text on the screen. Google’s “Call Screen,” offered on Pixel and other Android devices, functions in a similar way, confirming call content only when a call is received. At present, these features operate only for incoming calls and do not cover outgoing calls. For example, if a user returns a call to a number listed in an SMS message, or if a scammer uses a spoofed number and urges the user to “call this number back,” the screening function will not activate, creating the risk of connecting directly to a fraudulent party.

While real-time transcription is convenient for ordinary calls, it can actually increase risk as a fraud-prevention measure. Without transcription, a suspicious call might simply be ignored. With transcription, however, messages such as “Immediate action required” are presented in text, which can pressure the user to respond. Criminals may exploit this by using words designed to provoke a reply or a return call. For these reasons, we believe services that

automatically block such calls, rather than leaving the decision to the user, will be even more essential.

Apple and Google introduced these standard features against the backdrop of rising phone-based fraud worldwide, including in Japan. In Japan, so-called “special fraud” cases continue to grow and, as of 2025, are increasing at a pace exceeding the record highs of 2024. One particularly prevalent method involves criminals posing as police officers and using “investigation” or “priority inquiry” as a pretext to steal cash. Both the number of reported cases and total damages in the first half of 2025 have risen sharply compared with the same period of the previous year.

Our service currently has about 15 million users in Japan, and internal surveys confirm its higher accuracy compared with other services. We believe that using our service in combination with the built-in features of mobile devices will further enhance user safety and will not diminish our competitive advantage. We will continue to work with telecommunications carriers, police authorities, and the Ministry of Internal Affairs and Communications to expand our database and improve its accuracy.

< Other Topics>

2. Please provide details about the office relocation. What level of expenses are you expecting?
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We refrain from disclosing specific cost figures, but the impact on this fiscal year’s results will be minimal. For the next fiscal year, we plan to announce guidance on December 10, 2025, which will incorporate the expected expenses related to the relocation.

Contact for inquiries

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