



Consolidated Financial Results for the Six Months Ended February 28, 2025 (Under Japanese GAAP)

				April 11, 2025
Company name	TeamSpiri	tInc		Stock exchange listings:
Company name	reamspiri	t me.		Tokyo Growth
Securities code	4397	URL https://corp.teamspirit.com/	ja-jp/	
Representative	(Title)	CEO	(Name)Kazuyoshi Michishita	
Inquiries	(Title)	CFO	(Name)Ryo Takahashi	Tel 03-4577-7510
Semi-annual state	ment filing	1 14 2025		
date (as planned)		April 14, 2025	Dividend payable date (as planned)	—
Supplemental mat	terial of resul	ts : Yes		

Convening briefing of results : Yes

(Yen amounts are rounded down to millions, unless otherwise noted.)

February 29, 2024

1. Consolidated financial results for the six months ended February 28, 2025 (from September 1, 2024 to February 28, 2025) (1) Consolidated operating results (cumulative) (Percentages indicate year-on-year changes.)

	Net sale	s	Operating p	profit	Ordinary p	rofit	Profit attributable t parent	o owners of
Six months ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
February 28, 2025	2,319	9.1	134	-	138	-	110	-
February 29, 2024	2,126	16.1	(80)	-	(83)	-	(63)	-
Note:Comprehensi For the si		¥112	million (-%)		the six months ende	d	F(60) million (-%))

February 28, 2025 ve income

	Basic earnings per share	Diluted earnings per share
Six months ended	Yen	Yen
February 28, 2025	6.69	6.69
February 29, 2024	(3.85)	-

Note: Diluted earnings per share for the six months ended February 29, 2024 is not stated because, although potential shares exist, basic loss per share was recorded.

(2) Consolidated financial position

	Total assets	Net assets	Capital adequacy ratio	
As of	Millions of yen	Millions of yen	%	
February 28, 2025	3,962	1,363	34.3	
August 31, 2024	3,692	1,229	33.3	

Reference:Owner's equity As of February 28, 2025 ¥1,361 million As of August 31, 2024 ¥1,229 million

2. Cash dividends

		Annual dividend					
	First quarter	Second quarter	Third quarter	Year end	Annual		
	Yen	Yen	Yen	Yen	Yen		
Fiscal year ended August 31, 2024	-	0.00	-	0.00	0.00		
Fiscal year ending August 31, 2025	_	0.00					
Fiscal year ending August 31, 2025 (Forecast)				0.00	0.00		

Note: Revisions to the forecast of cash dividends most recently announced : None

3. Consolidated financial forecast for the fiscal year ending August 31, 2025 (from September 1, 2024 to August 31, 2025)

						· · · · · · · · · · · · · · · · · · ·	8	5	5 8	
	Net sale	es	Operatin	g profit	Ordinary	y profit	Profit attrib owners o		Basic earnings per share	-
Fiscal year ending	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen	
August 31, 2025	5,000	13.1	150	_	150	-	120	_	7.28	

(Percentages indicate year-on-year changes.)

Note: Revisions to the earnings forecasts most recently announced : Yes

* Notes

(1) Significant changes in the scope of consolidation during the period : Yes

Newly included: 1 company (Company name)WorkLifeLog Inc., Excluded: 1 company (Company name)WorkLifeLog Inc.

- (2) Adoption of accounting treatment specific to the preparation of semi-annual consolidated financial statements : None
- (3) Changes in accounting policies, changes in accounting estimates, and restatement
 - (i) Changes in accounting policies due to revisions to accounting standards and other regulations : Yes
 - (ii) Changes in accounting policies due to other reasons : None
 - (iii) Changes in accounting estimates : None
 - (iv) Restatement : None

(4) Number of issued shares (common shares)

(i) Number of issued and outstanding shares at As of February 28, 16,509,500 shares As of August 31, 2024 16,451,600 shares 2025 the period end (including treasury stock) As of February 28, (ii) Number of treasury stock at the period end 14,915 shares As of August 31, 2024 8,915 shares 2025 Six months ended Six months ended (iii) Average number of shares 16,456,318 shares 16,408,752 shares February 28, 2025 February 29, 2024

* Semi-annual financial results reports are exempt from review conducted by certified public accountants or an audit firm.

* Statement regarding appropriate use of forward-looking statements and other notes

Forward-looking statements, including the consolidated earnings forecasts stated in these materials, are based on information currently available to the Company and certain assumptions deemed reasonable. Thus, the Company does not intend to commit future accomplishment. Accordingly, actual business results may differ substantially from the Company's current assessment.

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1. Semi-annual consolidated financial statements and primary notes

(1) Semi-annual consolidated balance sheet

	As of August 31, 2024	As of February 28, 2025
Assets		
Current assets		
Cash and deposits	2,543,387	2,722,364
Accounts receivable - trade and contact assets	46,698	61,698
Advance payments to suppliers	359,734	402,032
Other	174,666	143,440
Allowance for doubtful accounts	(972)	(101
Total current assets	3,123,514	3,329,434
Non-current assets		
Property, plant and equipment	11,364	10,049
Intangible assets		
Goodwill	_	44,26
Other	_	8,48
Total Intangible assets	_	52,75
Investments and other assets		
Deferred tax assets	502,627	515,68
Other	55,465	54,97
Total investments and other assets	558,093	570,65
Total non-current assets	569,458	633,46
Total assets	3,692,973	3,962,89
Liabilities		
Current liabilities		
Accounts payable - trade	9,075	8,72
Short-term borrowings	_	32,15
Income taxes payable	18,803	58,30
Deferred revenue	1,764,085	2,060,68
Provision for bonuses	64,170	29,91
Provision for business restructuring	111,525	-
Other	496,273	409,41
Total current liabilities	2,463,933	2,599,19
Total liabilities	2,463,933	2,599,19
Net assets	· · · · · · · · · · · · · · · · · · ·	
Shareholders' equity		
Share capital	840,824	850,81
Capital surplus	830,824	840,81
Retained earnings	(461,214)	(351,139
Treasury shares	(509)	(509
Total shareholders' equity	1,209,925	1,339,97
Accumulated other comprehensive income		
Foreign currency translation adjustment	19,113	21,22
Total accumulated other comprehensive income	19,113	21,22
Share acquisition rights		2,51
Total net assets	1,229,039	1,363,70
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(2) Semi-annual consolidated statements of income and comprehensive income

Semi-annual consolidated statement of income

		(Thousands of yen)
	Six months ended February 29, 2024	Six months ended February 28, 2025
Net sales	2,126,381	2,319,153
Cost of sales	1,340,756	1,397,074
Gross profit	785,625	922,079
Selling, general and administrative expenses	866,417	787,940
Operating profit (loss)	(80,791)	134,138
Non-operating income		
Interest income	11	1,157
Subsidy income	143	—
Gain on reversal of restructuring expenses	_	3,813
Other	72	2,133
Total non-operating income	227	7,104
Non-operating expenses		
Foreign exchange losses	1,906	813
Share issuance costs	628	1,582
Other	2	156
Total non-operating expenses	2,537	2,552
Ordinary profit (loss)	(83,101)	138,690
Profit (loss) before income taxes	(83,101)	138,690
Income taxes - current	764	41,671
Income taxes - deferred	(20,711)	(13,055)
Total income taxes	(19,946)	28,616
Profit (loss)	(63,155)	110,074
Profit (loss) attributable to owners of parent	(63,155)	110,074

Semi-annual consolidated statement of comprehensive income

		(Thousands of yen)
	Six months ended February 29, 2024	Six months ended February 28, 2025
Profit (loss)	(63,155)	110,074
Other comprehensive income		
Foreign currency translation adjustment	2,956	2,106
Total other comprehensive income	2,956	2,106
Comprehensive income	(60,198)	112,181
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	(60,198)	112,181

(3) Semi-annual consolidated statement of cash flows

	Six months ended February 29, 2024	Six months ended February 28, 2025
Cash flows from operating activities		
Profit (loss) before income taxes	(83,101)	138,690
Depreciation and amortization	1,274	1,998
Share-based payment expenses	—	2,512
Increase (decrease) in allowance for doubtful accounts	(380)	(870)
Increase (decrease) in provision for bonuses	(23,865)	(34,254)
Increase (decrease) in provision for business restructuring	-	(114,023)
Interest and dividend income	(11)	(1,157)
Subsidy income	(143)	—
Share issuance costs	628	1,582
Decrease (increase) in accounts receivable - trade, and contract assets	(10,439)	(11,848)
Decrease (increase) in advance payments to suppliers	(21,885)	(42,298)
Decrease (increase) in prepaid expenses	(40,576)	51,918
Increase (decrease) in trade payables	1,072	(353)
Increase (decrease) in deferred revenue	272,936	296,598
Other, net	(70,925)	(87,194)
Subtotal	24,582	201,299
Interest and dividends received	11	1,157
Subsidies received	143	
Income taxes refund (paid)	(11,805)	(5,430)
Net cash provided by (used in) operating activities	12,932	197,026
Cash flows from investing activities		
Purchase of property, plant and equipment	(4,302)	
Payments for restoration	(25,123)	_
Proceeds from refund of leasehold and guarantee deposits	138,559	_
Payments of leasehold and guarantee deposits	(1,680)	_
Purchase of shares of subsidiaries resulting in change in scope of consolidation	_	(21,660)
Net cash provided by (used in) investing activities	107,453	(21,660)
Cash flows from financing activities	, , ,, , ,, , ,, , ,, , ,, , ,, , , , , , , , , , , , , , , , , , , ,	
Other, net	(628)	(1,582)
Net cash provided by (used in) financing activities	(628)	(1,582)
Effect of exchange rate change on cash and cash equivalents	4,220	5,194
Net increase (decrease) in cash and cash equivalents	123,977	178,977
Cash and cash equivalents at beginning of period	2,364,904	2,543,387
Cash and cash equivalents at end of period	2,488,882	2,722,364

(4) Notes to the semi-annual consolidated financial statements

(Notes regarding going concern assumption)

Not applicable.

(Notes on significant changes in the amount of shareholders' equity)

For the first six months of the current fiscal year, share capital and capital surplus increased by ¥9,987 thousand respectively due to the issuance of new stocks as restricted stock compensation. As a result, share capital and capital surplus amounted to ¥850,812 thousand and ¥840,812 thousand, respectively as of the end of the consolidated six months.

(Notes on changes in accounting policies)

(Application of "Accounting Standard for Current Income Taxes" and other relevant ASBJ regulations)

The Company has applied the "Accounting Standard for Current Income Taxes" (Accounting Standards Board of Japan (ASBJ) Statement No. 27, October 28, 2022; the "Revised Accounting Standard of 2022") and other relevant ASBJ regulations from the beginning of the first half of the current fiscal year. Revisions to categories for recording current income taxes (taxation on other comprehensive income) conform to the transitional treatment in the proviso of paragraph 20-3 of the Revised Accounting Standard of 2022 and to the transitional treatment in the proviso of paragraph 65-2(2) of the "Guidance on Accounting Standard for Tax Effect Accounting" (ASBJ Guidance No. 28, October 28, 2022; the "Revised Application Guidance of 2022"). This change of accounting policy has no impact on the semi-annual consolidated financial statements.

In addition, regarding revisions related to the treatment of gains and losses on sales of shares of subsidiaries arising from the sales of shares of subsidiaries between consolidated companies for tax purposes, the 2022 revision application guideline have been applied since the beginning of the first half of this fiscal year. This change in accounting policies has no impact on the semi-annual consolidated financial statements and the consolidated financial statements for the previous consolidated fiscal year.

(Segment information)

I For the six months ended February 29, 2024

Segment information is not presented as the Company engages in a single segment of SaaS business.

II For the six months ended February 28, 2025

Segment information is not presented as the Company engages in a single segment of SaaS business.

(Significant events after reporting period)

Not applicable.