CODE NUMBER : 4392

FY2025 Q3 Financial Results Presentation

Future Innovation Group, Inc. November 14, 2025

Note : This document has been translated from a part of the Japanese original for reference purposes only.
In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

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01 | Company Profile

Company Overview

Future Innovation Group

Company Name	Future Innovation Group, Inc.
Established	July 2, 2018 (Mobile Create, predecessor of the Group, was established in 2002)
Representative	MURAI Yuji, President and CEO
Headquarters	2-5-60 Higashiomichi, Oita City, Oita Prefecture
Share Capital	2 Billion Yen
Employees	771 (As of December 2024, Consolidated)

Group Companies

FIG
Future Innovation Group

Mobile Create Co., Ltd.

IoT & Payment

- ✓ IP Radio System
- ✓ Fleet Management System
- ✓ Vehicle Dispatch & Operation Management
- ✓ Payment Service

KTS Co., Ltd.

IoT & Smart Hotel

- ✓ Multimedia System
- ✓ IoT Circuit Board Manufacturing

Realize Inc.

Equipment Manufacturing and Robotics

- ✓ Semiconductor & Automotive-Related Equipment
- ✓ Mold & Precision Processing
- ✓ Robotics

Other Group Companies

PRIMECAST ciRobotics CaOS

- ✓ Drones
- ✓ Logistics Systems

Company History

2002
Established Mobile Create

2009
Launched Japan's First IP Radio Commercial Service

2012
Listed Mobile Create on the Stock Exchange

2014
Developed OKICA
(Okinawa IC Card System)

2015
REALIZE Joined the Group

2018
Established Holding Company FIG, Inc.

2018
Started Robotics Business

2019
KTS Joined the Group

2022
Converted Yokohama Senior Pass to IC Card

Formed Capital & Business Alliance with TAKUMI

02 | Financial Results for FY2025 Q3

FIG
Future Innovation Group

Significant Recovery in Both Revenue and Profit Year-on-Year

- **Mobile Create** saw strong performance in **system installation projects for taxis and buses, while its payment business continued to expand beyond the transportation sector**.
- **REALIZE** has been facing challenges in its recent performance; however, **new orders are expected to increase going forward**. The company remains **focused on long-term growth areas**, including **the exploration of transport robots and automation markets**, and addressing advanced semiconductor processes. Leveraging its strength in domestically produced transport robots, it aims to become **one of Japan's leading robot manufacturers**.
- **KTS** is on a recovery trend, although the pace has been slower than expected, and is currently **strengthening its hotel service business**.
- As a result of **asset management activities**, a portion of investment securities held for pure investment purposes was sold, leading to the recognition of extraordinary income. Final Profit for the third quarter reached a record high.

Final Profit = Profit Attributable to Owners of Parent

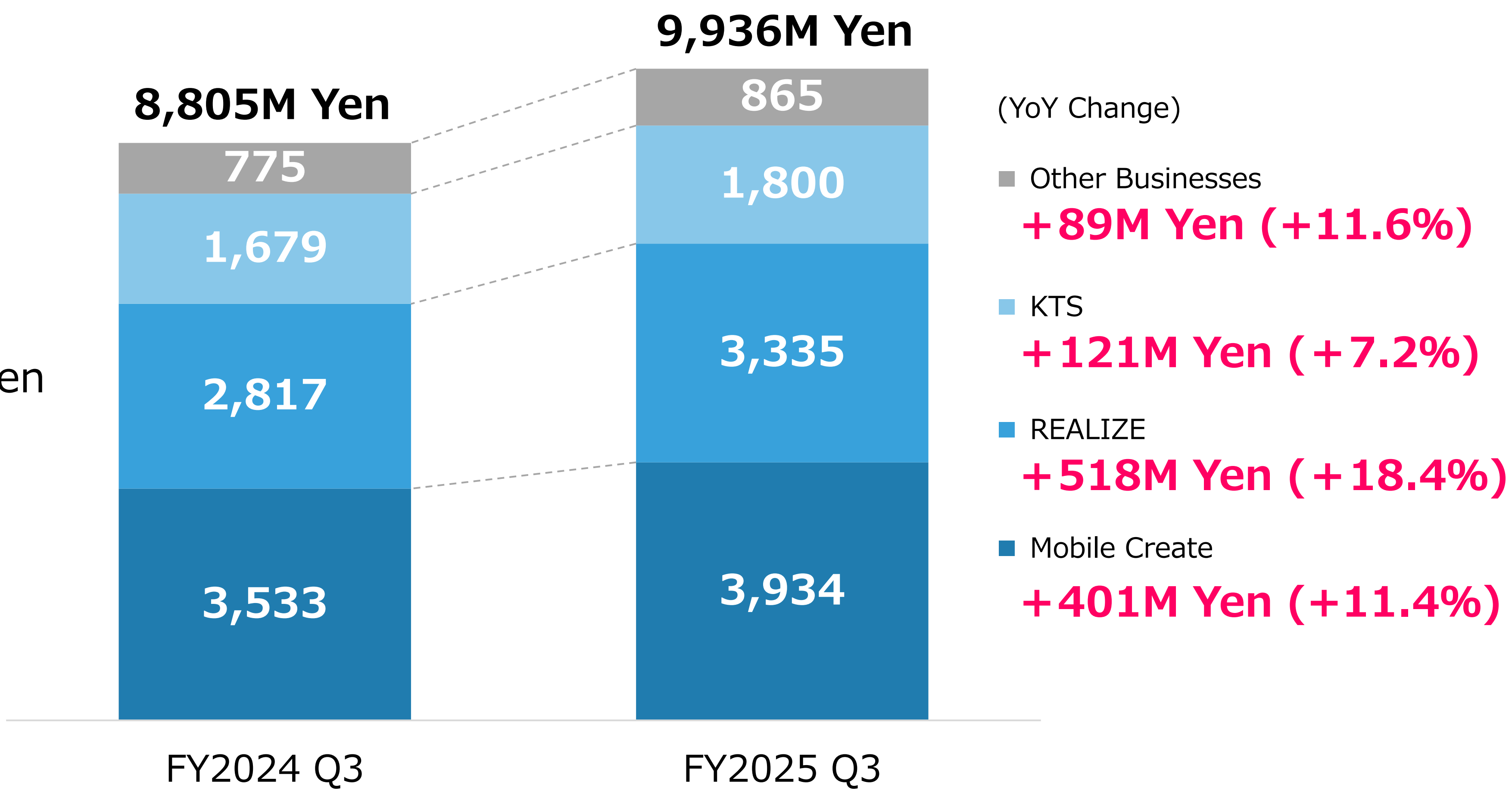
Q3 YoY Net Sales Comparison

FIG
Future Innovation Group

FY2025 Q3 Net Sales

9.9 Billion Yen

YoY Change:
+1,130M Yen（+12.8%）

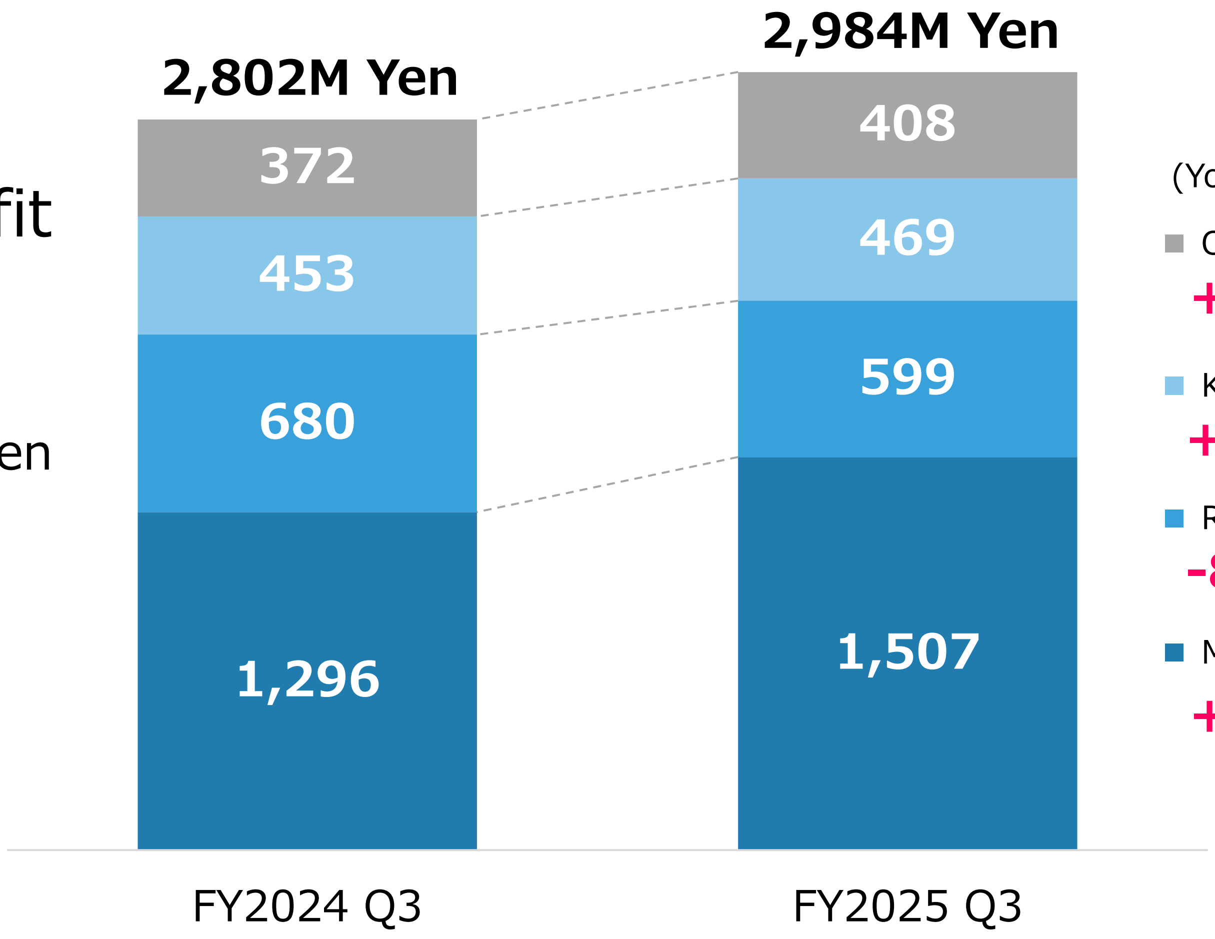


Q3 YoY Gross Profit Comparison

FY2025 Q3 Gross Profit

2.9 Billion Yen

YoY Change:
+182M Yen（+6.5%）



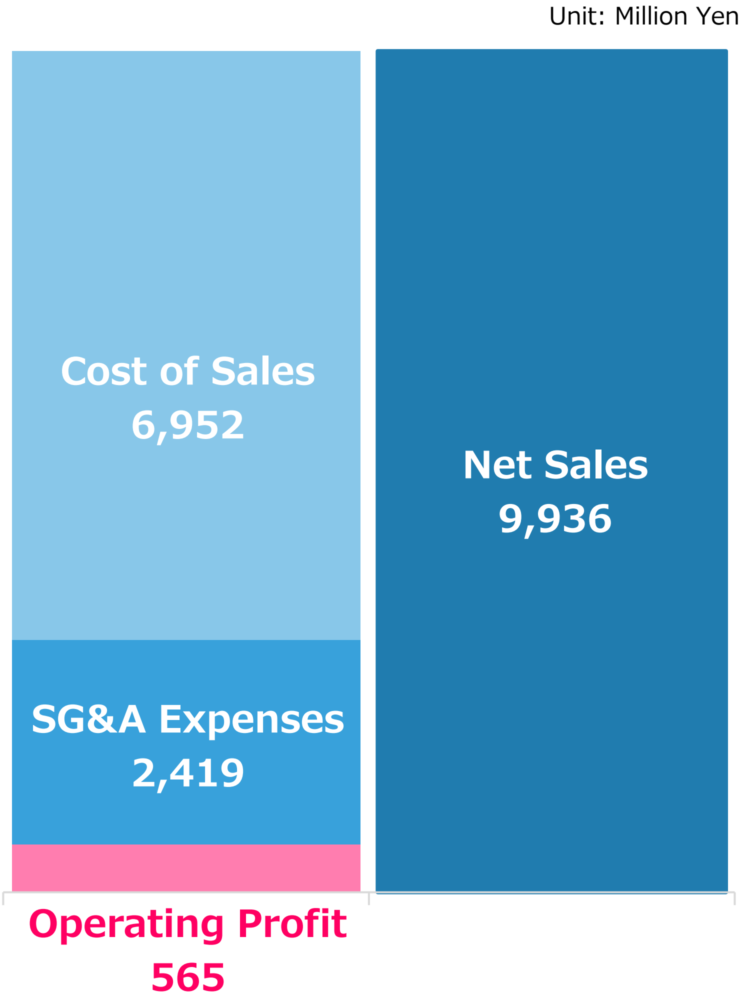
(YoY Change)

- Other Businesses
  +35M Yen (+9.5%)
- KTS
  +16M Yen (+3.7%)
- REALIZE
  -81M Yen (-12.0%)
- Mobile Create
  +211M Yen (+16.3%)

Q3 Operating Profit (YoY Change Factors)

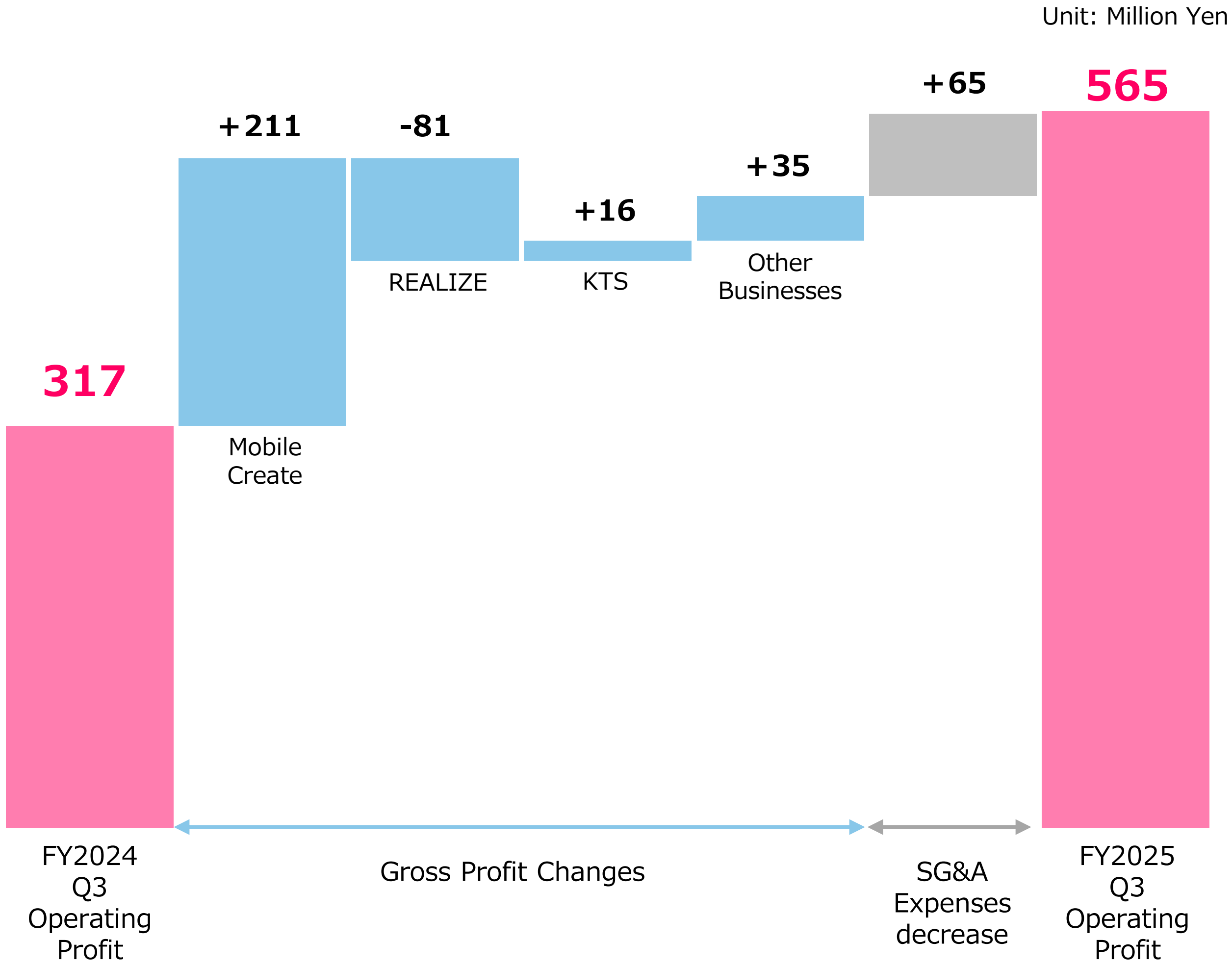
FIG
Future Innovation Group

Profit Structure

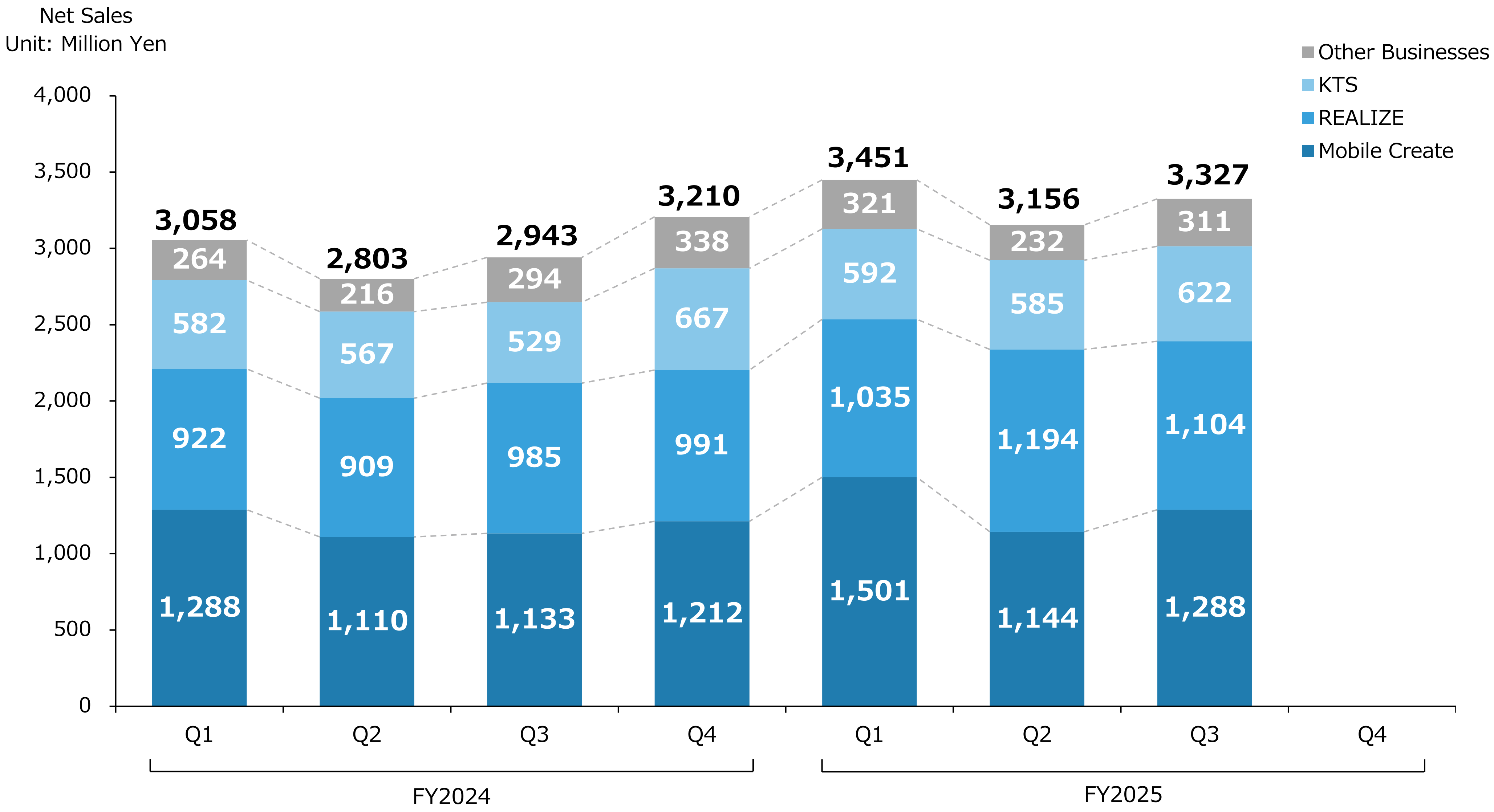


Operating Profit 560 Million Yen

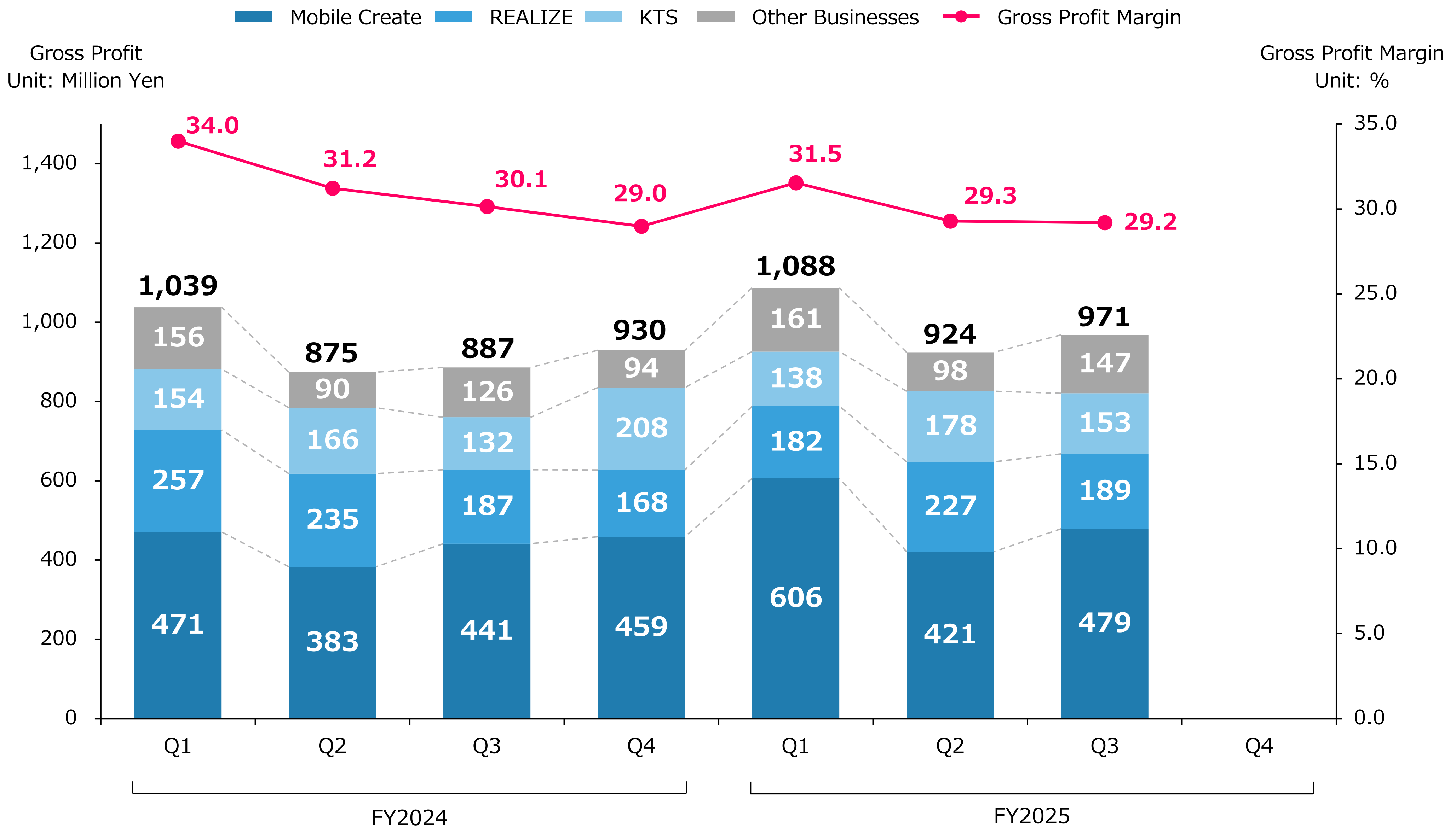
YoY Change: ＋247M Yen（＋77.9%）



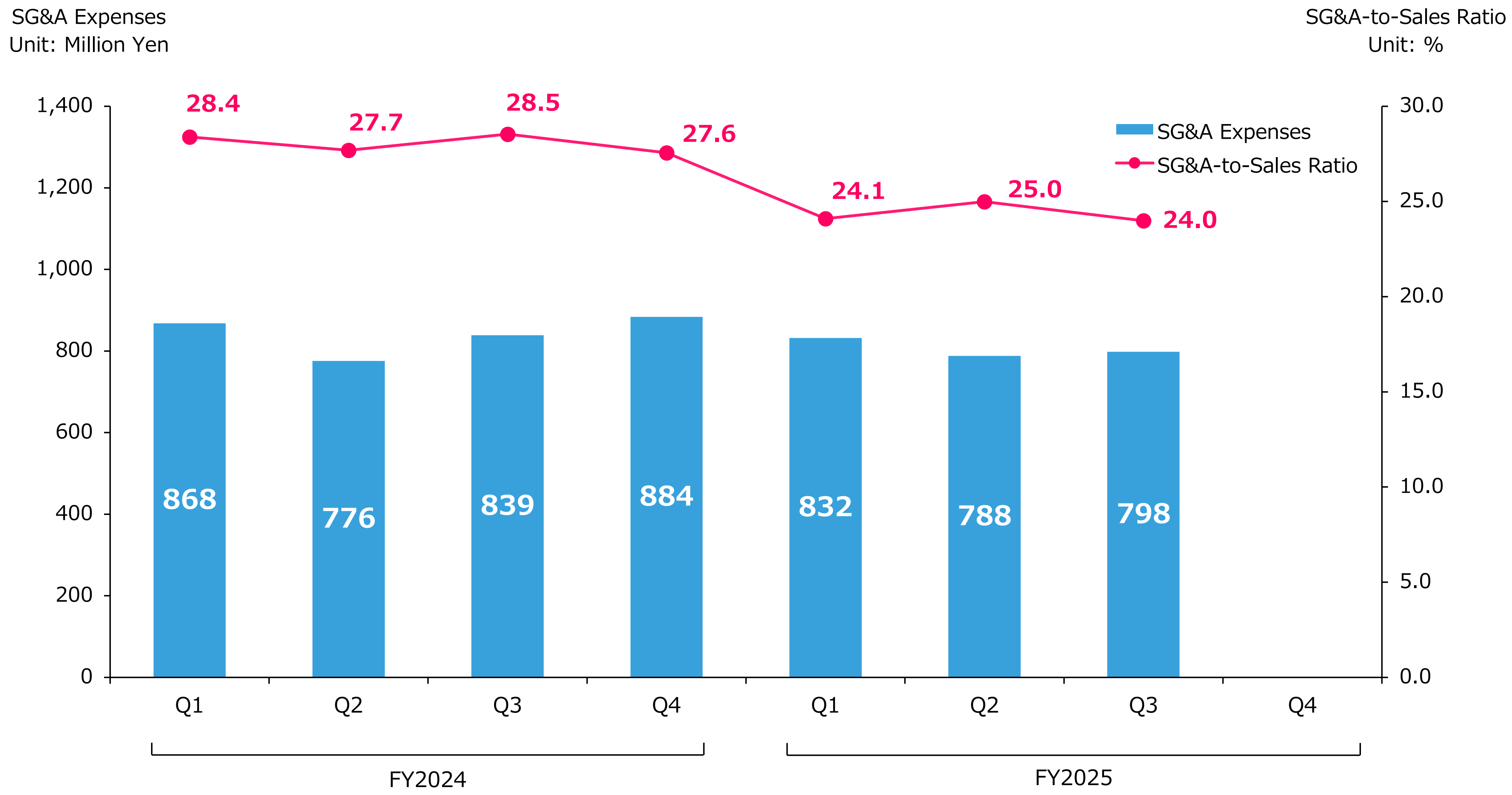
Quarterly Net Sales Trends by Major 3 Companies



Quarterly Gross Profit Trends by Major 3 Companies

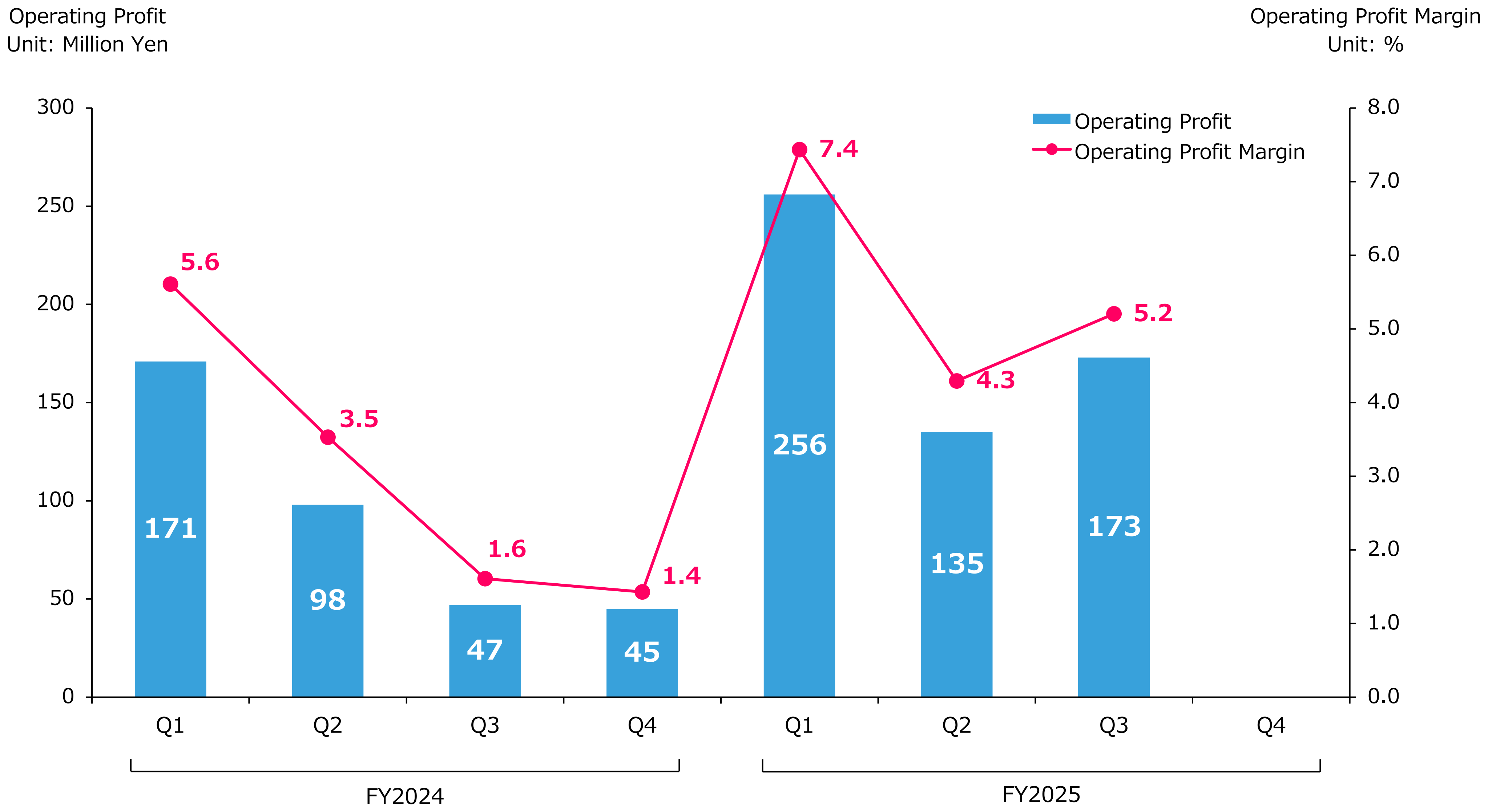


Quarterly SG&A Expenses Trends



Quarterly Operating Profit Trends

FIG
Future Innovation Group



Consolidated Statements of Income

Unit: Million Yen

	FY2024 Q3 Actual	FY2025 Q3 Actual	YoY Change	Full-Year Forecast	Achievement Rate
Net Sales	8,805	9,936	+12.8%	13,600 - 14,500	68.5 - 73.1%
Gross Profit	2,802	2,984	+6.5%	4,174 - 4,580	65.2 - 71.5%
SG&A Expenses	2,484	2,419	-2.6%	-	-
Operating Profit	317	565	+77.9%	800 - 1,100	51.4 - 70.7%
Ordinary Profit	298	557	+86.5%	800 - 1,100	50.6 - 69.6%
Final Profit	295	630	+113.4%	552 - 750	84.0 - 114.2%

Final Profit = Profit Attributable to Owners of Parent

Balance Sheets

Consolidated Balance Sheets

Unit: Million Yen

	As of December 31, 2024	As of September 30, 2025	Change
Cash & Deposits	2,614	1,871	-742
Other Current Assets	8,096	8,708	+612
Fixed Assets	5,184	5,175	-9
Total Assets	**15,895**	**15,755**	**-139**
Interest-Bearing Debt	4,264	3,537	-727
convertible-bond-type bonds with share acquisition rights	500	500	-
Other Liabilities	2,957	3,075	+117
Total Liabilities	**7,722**	**7,112**	**-609**
Net Assets	**8,172**	**8,643**	**+470**
Total Liabilities & Net Assets	**15,895**	**15,755**	**-139**

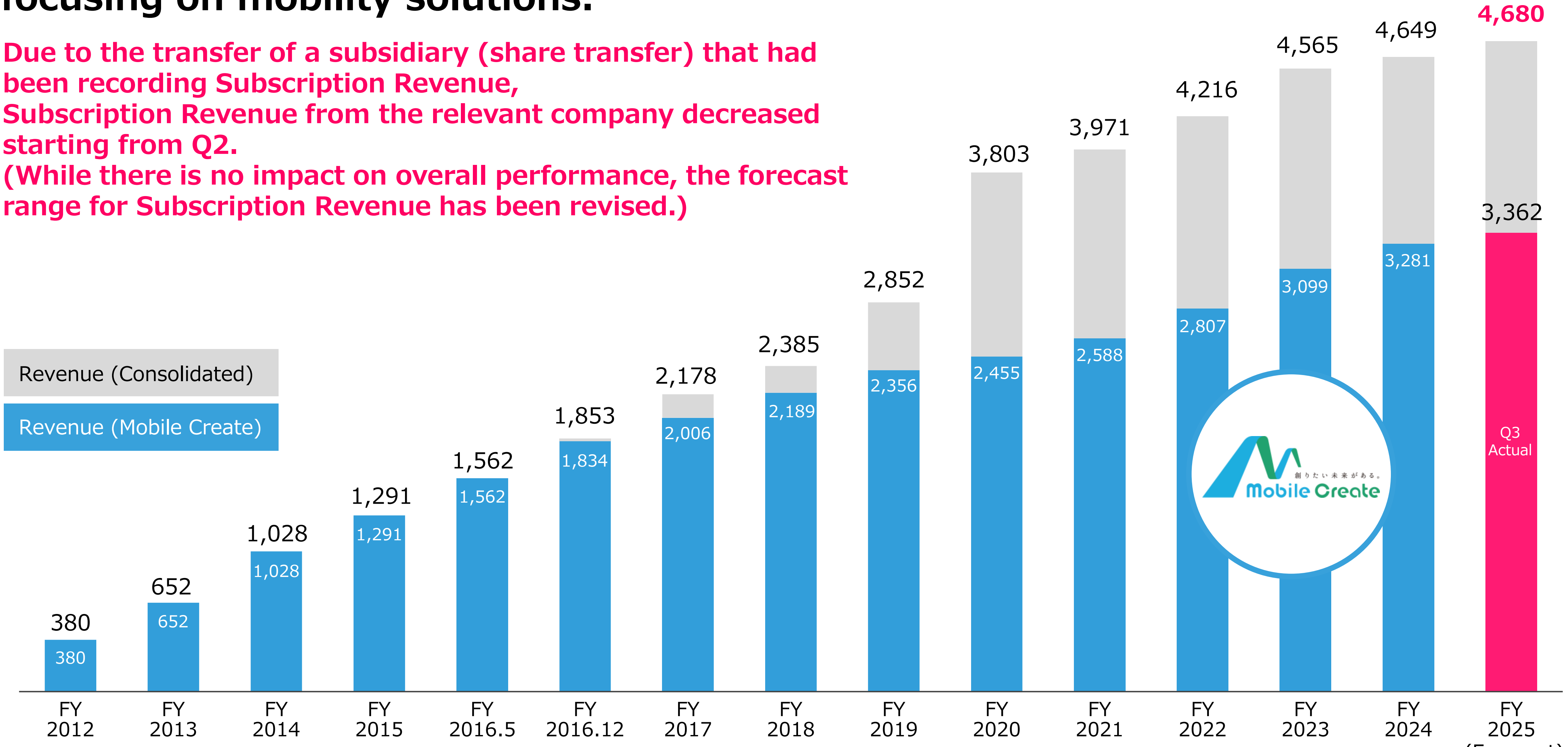
Equity Ratio	50.6%	54.0%	

FIG
Future Innovation Group

Unit: Million Yen

Mobile Create's subscription business is steadily expanding, focusing on mobility solutions.

Due to the transfer of a subsidiary (share transfer) that had been recording Subscription Revenue, Subscription Revenue from the relevant company decreased starting from Q2.
(While there is no impact on overall performance, the forecast range for Subscription Revenue has been revised.)



Note: FY2016 figures are adjusted for a 7-month fiscal period to reflect a 12-month equivalent.

03 | Appendixes

Group Theme (Smart Society)

FIG
Future Innovation Group

IoT + Manufacturing technology enhances safety, efficiency, and comfort in the movement of people and goods.
Additionally, FIG strengthens automation initiatives to address labor shortages.

Taxi Dispatch
Drones
Truck Fleet Management
Bus Location Tracking

Mobility

Telecommunications: IP Radio

Mobile Communication

Smart Mobility

Public Transportation Fare Systems

Payment

Accommodation

Multimedia Systems

Material Handling

Transport Robots (AGV · AMR)

Future Focus Areas (Factories & Warehouses)

+ Automation

Equipment, Robotics, and System Integration

Strengths and Features

FIG Future Innovation Group

FIG excels in a combination of

Software × Hardware × Telecommunications technologies.

- **IP Radio**: A pioneer in IP radio technology, with **No.1 market share in in-vehicle deployment**, primarily used in **logistics**.
- Strong in the Transportation Sector:
  Taxi dispatch, bus operation management, and **payment solutions**.

  Taxi: 27,700 systems installed
  (**14%** of approx. 200,000 taxis nationwide) (Corporate and Individual Taxis)

  Bus: 17,400 systems installed
  (**31%** of approx. 55,000 buses nationwide) (Public Transport Bus)
- **Subscription Revenue** Growth:
  Mobile Create has expanded its subscription business to **over 150,000 contracts.**
- Advanced Robotics Deployment: FIG is expanding **fully domestic transport robots** through the information and communications industry (virtual) and the manufacturing industry (real).

FIG Future Innovation Group

Ensuring the Growth of the Three Core Companies

**Continuously reviewing the business portfolio,
considering selection, focus, and potential group restructuring.**

Mobile Create

Driving the group through organic growth and AI utilization

- IP Radio Special Demand Opportunity & Subscription Expansion
- Expanding Payment Services in Public Transport & New Markets
- IoT & AI New Service Development

REALIZE

Expansion through Change & Challenge

- Strengthening Robot Development & Entering the Automated Equipment Market
- Initiatives for Overseas Markets
- Engagement in Advanced Semiconduct or Processing
- Enhancing New Products, Molds, and Processed Components

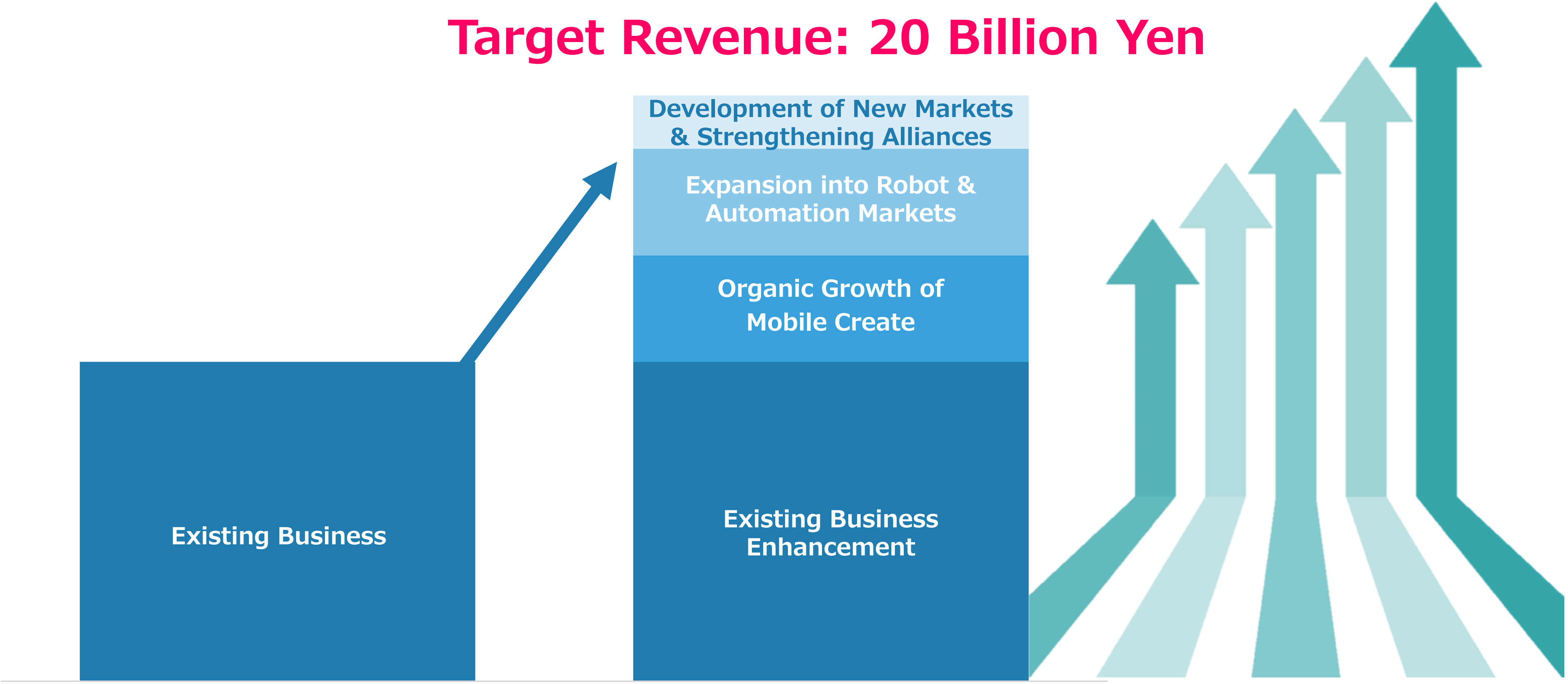
KTS

Strengthening Alliances through Cooperation, Partnerships, and OEM/ODM

- Enhancing SiTV Implementation, Expanding Chain Hotels & New Market Entry (Strengthening Alliances)
- Expanding Payment Services in the Hotel Sector (Strengthening Alliances)
- Expanding OEM/ODM for IoT Circuit Boards (Strengthening Alliances)

Mid-Term Management Plan (FY2022–FY2025) - Establishing a New Growth Foundation

Growth Image for the Next Stage



IoT × SaaS (Customer Base)

FIG Future Innovation Group

Customer Base (Monthly Subscription Contracts)

Total: **210,000**

As of December 2024

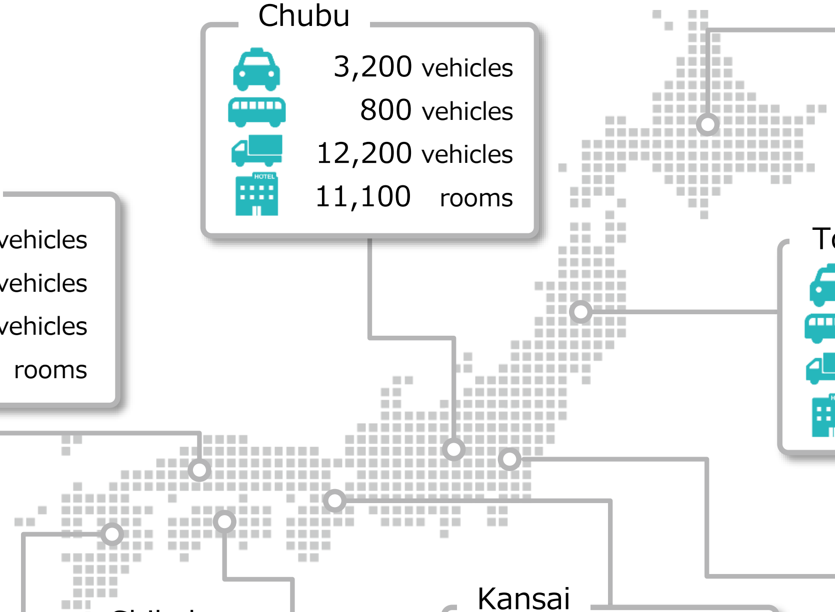
Taxis
Approx. 27,700 vehicles
(14% market share, total taxi vehicles: approx. 200,000)

Buses
Approx. 17,400 vehicles
(31% market share, total public buses: approx. 55,000)

Logistics & Others
Approx. 106,200 vehicles
(No.1 market share in in-vehicle IP radio,
main truck fleet: approx. 7.7 million vehicles)

Hotels
Approx. 62,000 rooms
(3.5% market share, total hotel rooms: approx. 1.77 million)

Note: Includes rooms in ryokan and hotels.



Region	Taxis	Buses	Logistics & Others	Hotels
Hokkaido	1,300 vehicles	1,000 vehicles	2,300 vehicles	3,900 rooms
Tohoku	2,600 vehicles	200 vehicles	4,000 vehicles	6,000 rooms
Kanto	5,400 vehicles	5,900 vehicles	53,400 vehicles	11,300 rooms
Chubu	3,200 vehicles	800 vehicles	12,200 vehicles	11,100 rooms
Kansai	5,600 vehicles	5,100 vehicles	10,700 vehicles	13,300 rooms
Chugoku	2,600 vehicles	1,400 vehicles	1,000 vehicles	2,900 rooms
Shikoku	1,000 vehicles	0 vehicles	2,300 vehicles	3,700 rooms
Kyushu, Okinawa	6,000 vehicles	3,000 vehicles	20,300 vehicles	9,800 rooms

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