



## FY2025 Q2 Financial Results Presentation

Future Innovation Group, Inc.

August 8, 2025

Note : This document has been translated from a part of the Japanese original for reference purposes only.  
In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.



- 01 | **Company Profile**
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# 01 | Company Profile



Future Innovation Group

Company Name	Future Innovation Group, Inc.
Established	July 2, 2018 (Mobile Create, predecessor of the Group, was established in 2002)
Representative	MURAI Yuji, President and CEO
Headquarters	2-5-60 Higashiomichi, Oita City, Oita Prefecture
Share Capital	2 Billion Yen
Employees	771 (As of December 2024, Consolidated)





**Mobile Create Co., Ltd.**

## IoT & Payment

- ✓ IP Radio System
- ✓ Fleet Management System
- ✓ Vehicle Dispatch & Operation Management
- ✓ Payment Service



**Realize Inc.**

## Equipment Manufacturing and Robotics

- ✓ Semiconductor & Automotive-Related Equipment
- ✓ Mold & Precision Processing
- ✓ Robotics



**KTS Co., Ltd.**

## IoT & Smart Hotel

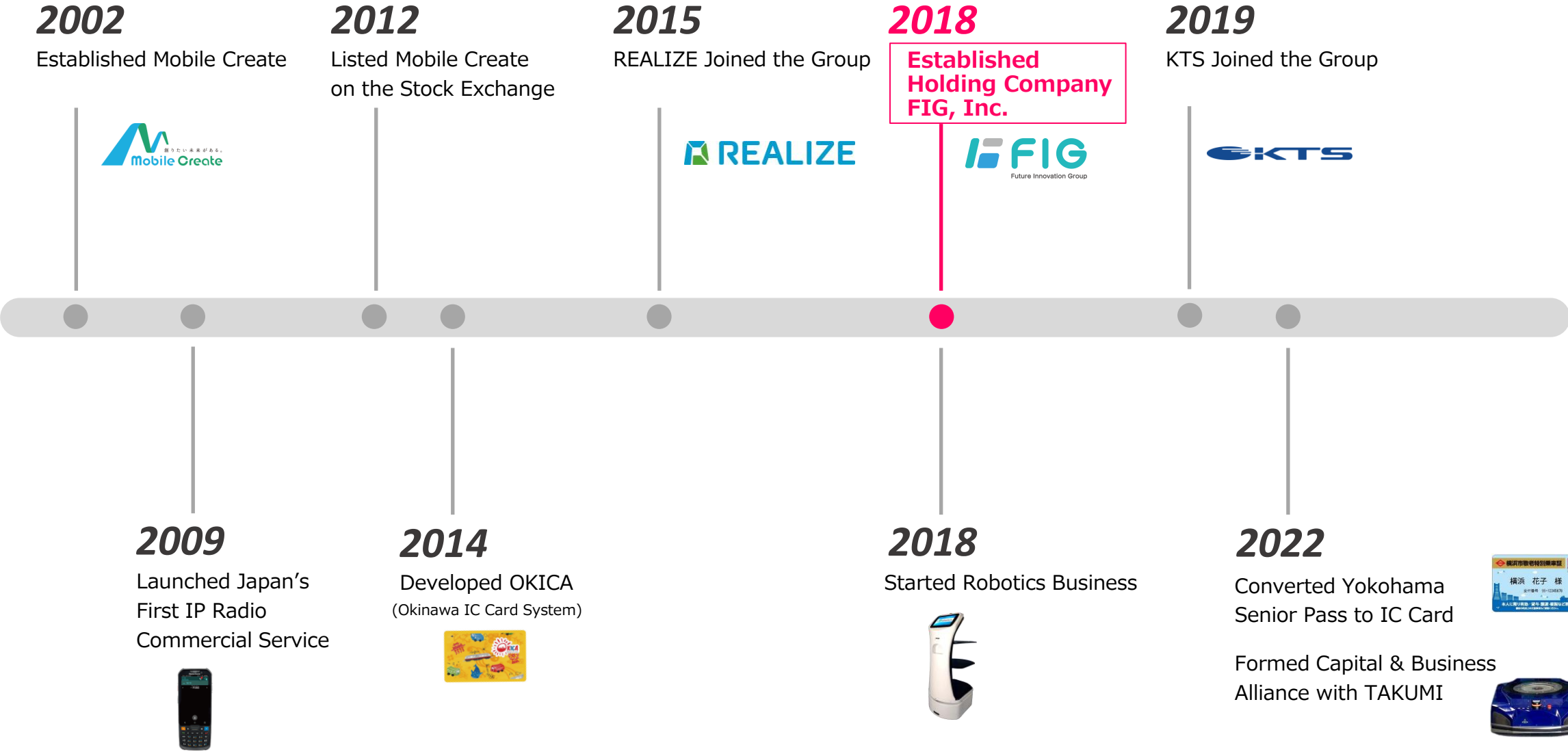
- ✓ Multimedia System
- ✓ IoT Circuit Board Manufacturing



## Other Group Companies

 PRIMECAST  ciRobotics  CAOS

- ✓ Drones
- ✓ Logistics Systems



# 02 | Financial Results for FY2025 Q2

## The cumulative performance for Q2 has progressed generally as expected.

- **Mobile Create** performed well in Q1 and maintained a steady pace in Q2. **For the second half of the year, a strong performance is expected due to an increase in implementation projects.**
- **REALIZE** showed signs of recovery in Q2 compared to Q1, but continues to face challenges. The company remains **focused on long-term growth areas**, including **the exploration of transport robots and automation markets**, and addressing advanced semiconductor processes.
- **KTS** is actively promoting the strengthening of alliances. **Although progress is slower than expected, it is on a recovery trend.**
- **Transport robots**, a key focus area, are gaining recognition as being developed by a fully domestic manufacturer, leading to an increase in inquiries. Leveraging the strength of domestically developed transport robots, it aims to become one of **Japan's leading robot manufacturers.**
- To concentrate management resources on core businesses and growth investments, all shares of a struggling subsidiary were transferred (recording a special profit). **Although Subscription Revenue from the subsidiary will decrease, there is no impact on overall performance.**

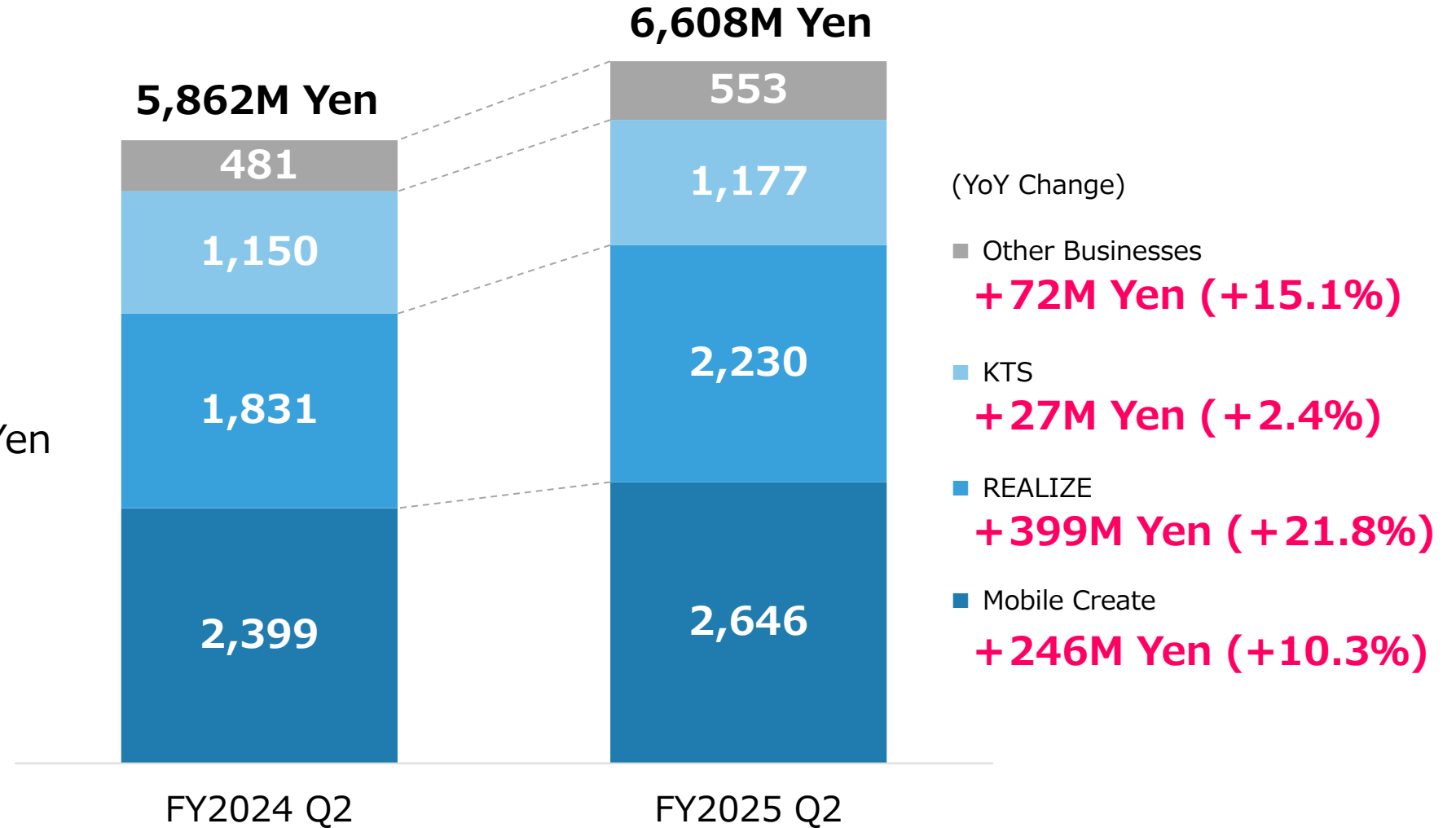


# Q2 YoY Net Sales Comparison

FY2025 Q2 Net Sales

**6.6** Billion Yen

YoY Change:  
+ 746M Yen (+ 12.7%)

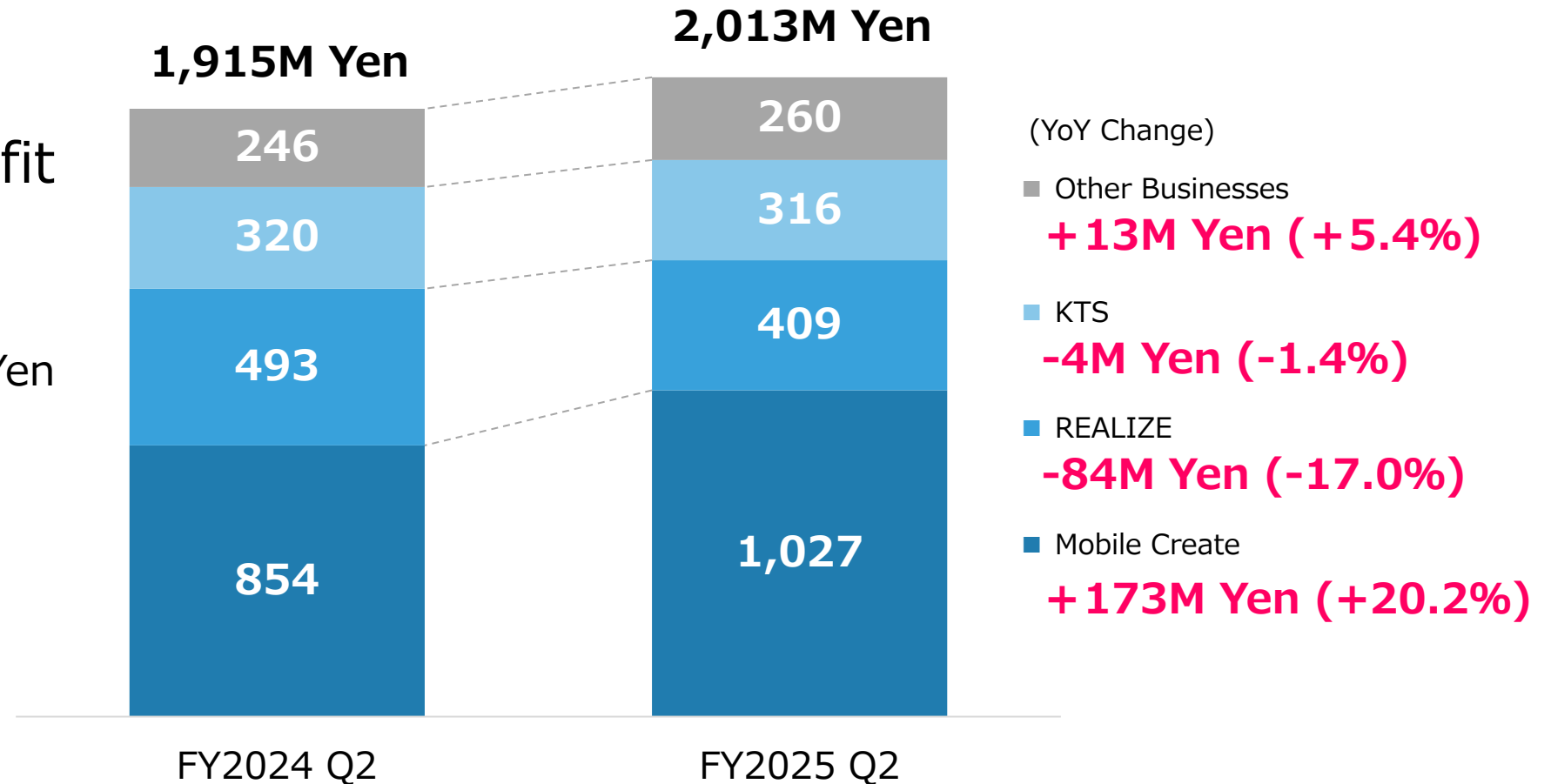


# Q2 YoY Gross Profit Comparison

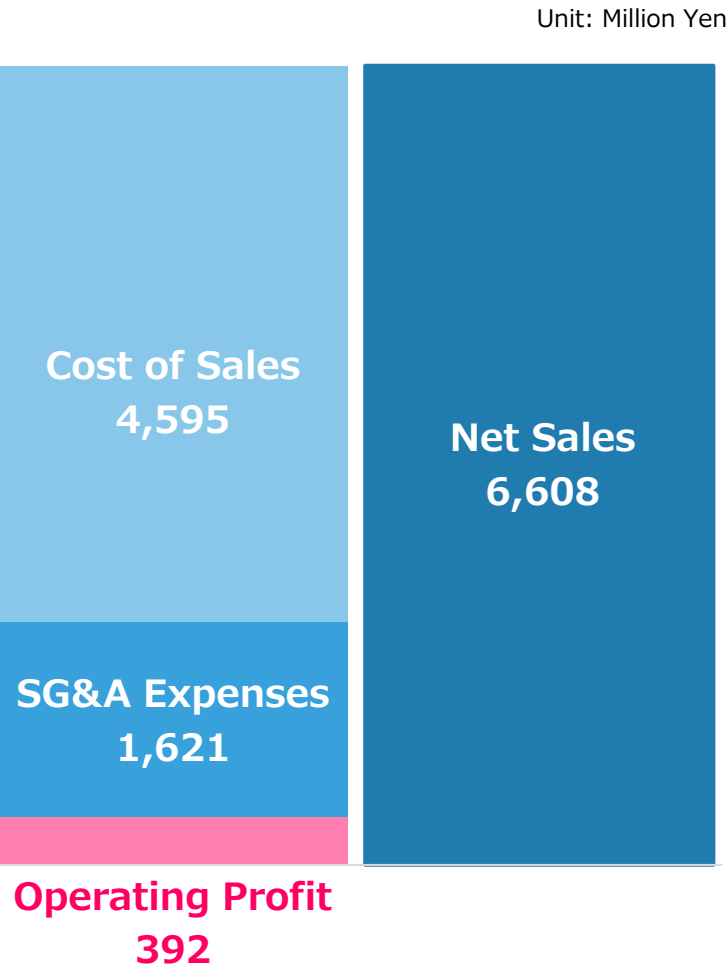
FY2025 Q2 Gross Profit

**2.0** Billion Yen

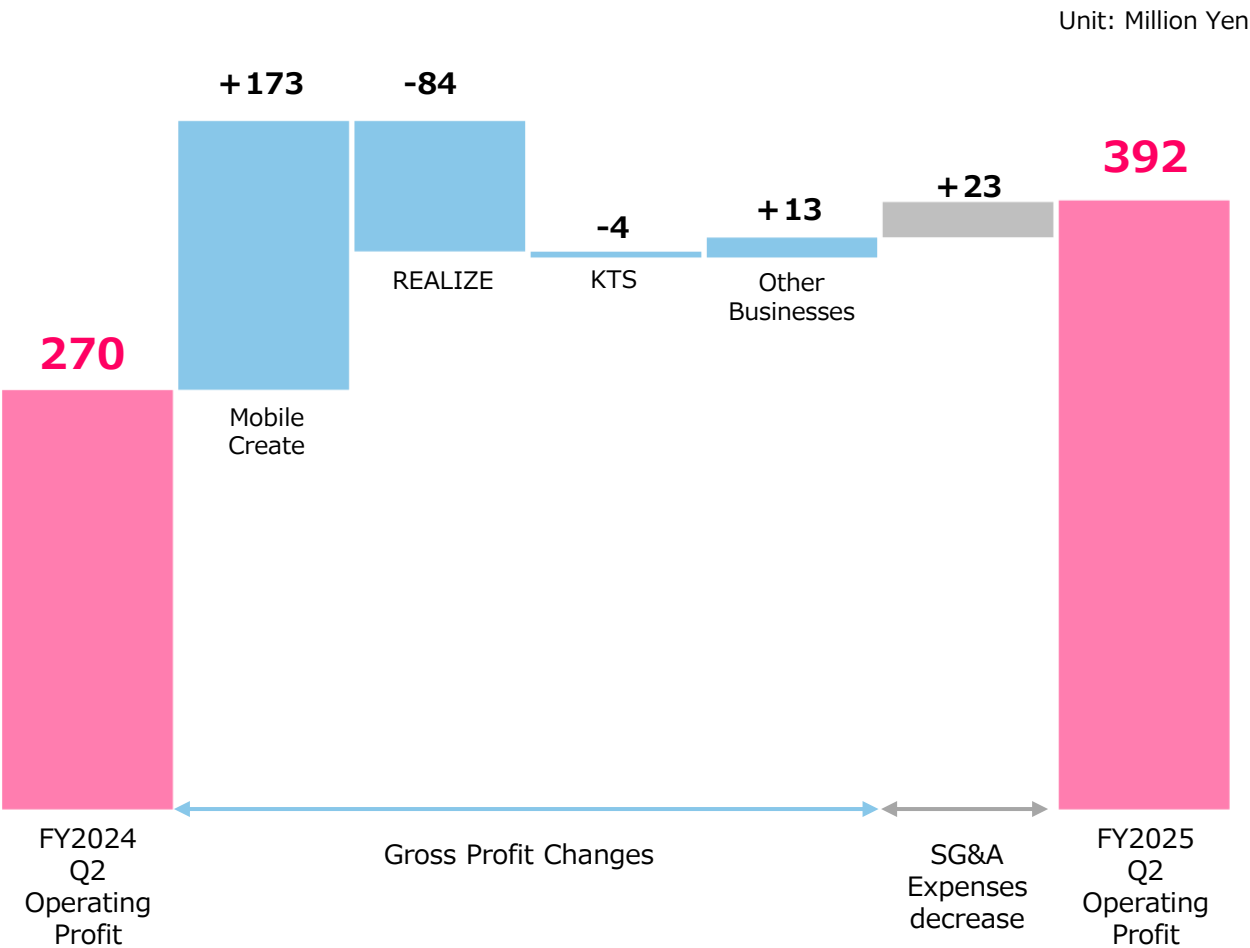
YoY Change:  
+97M Yen (+5.1%)



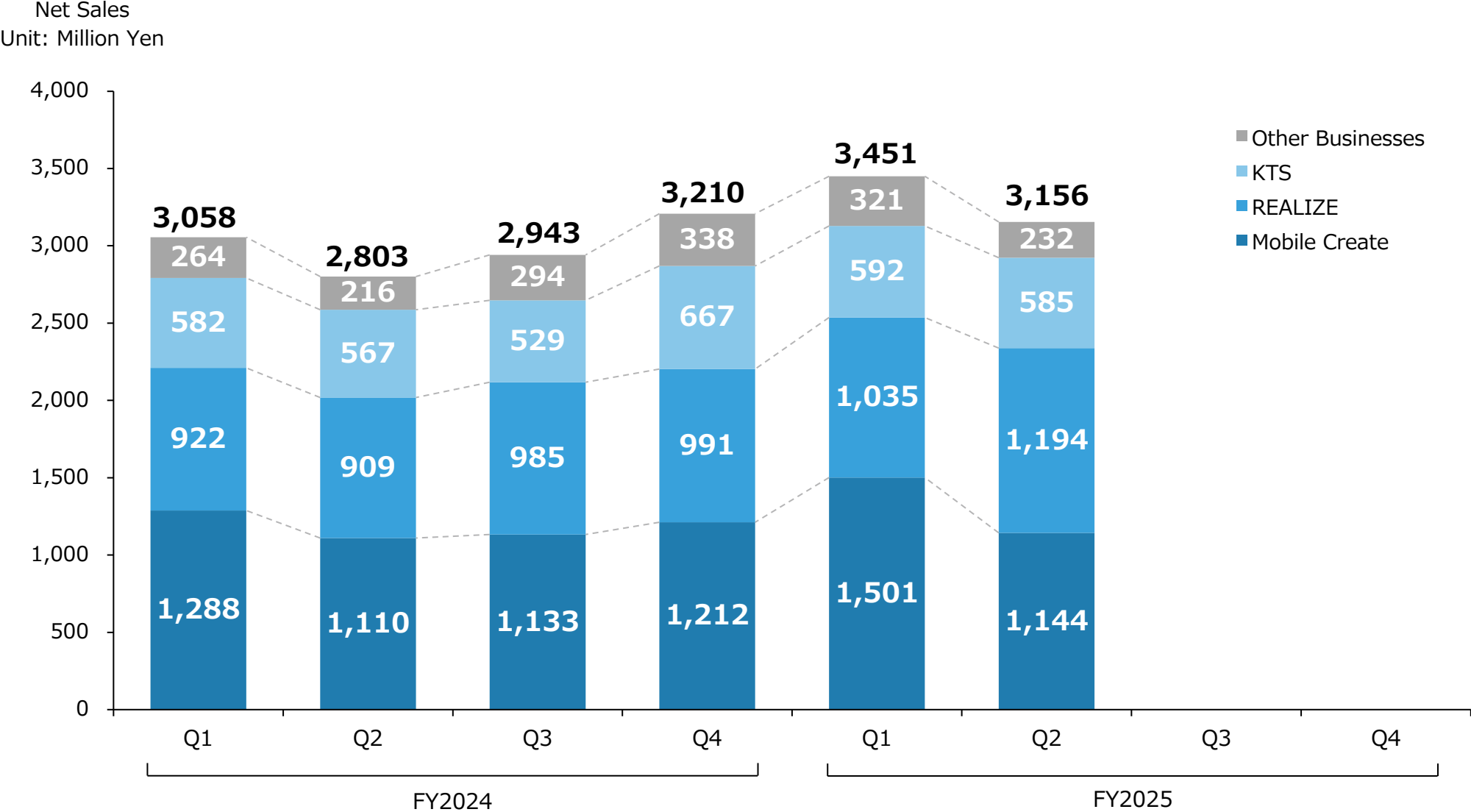
## Profit Structure



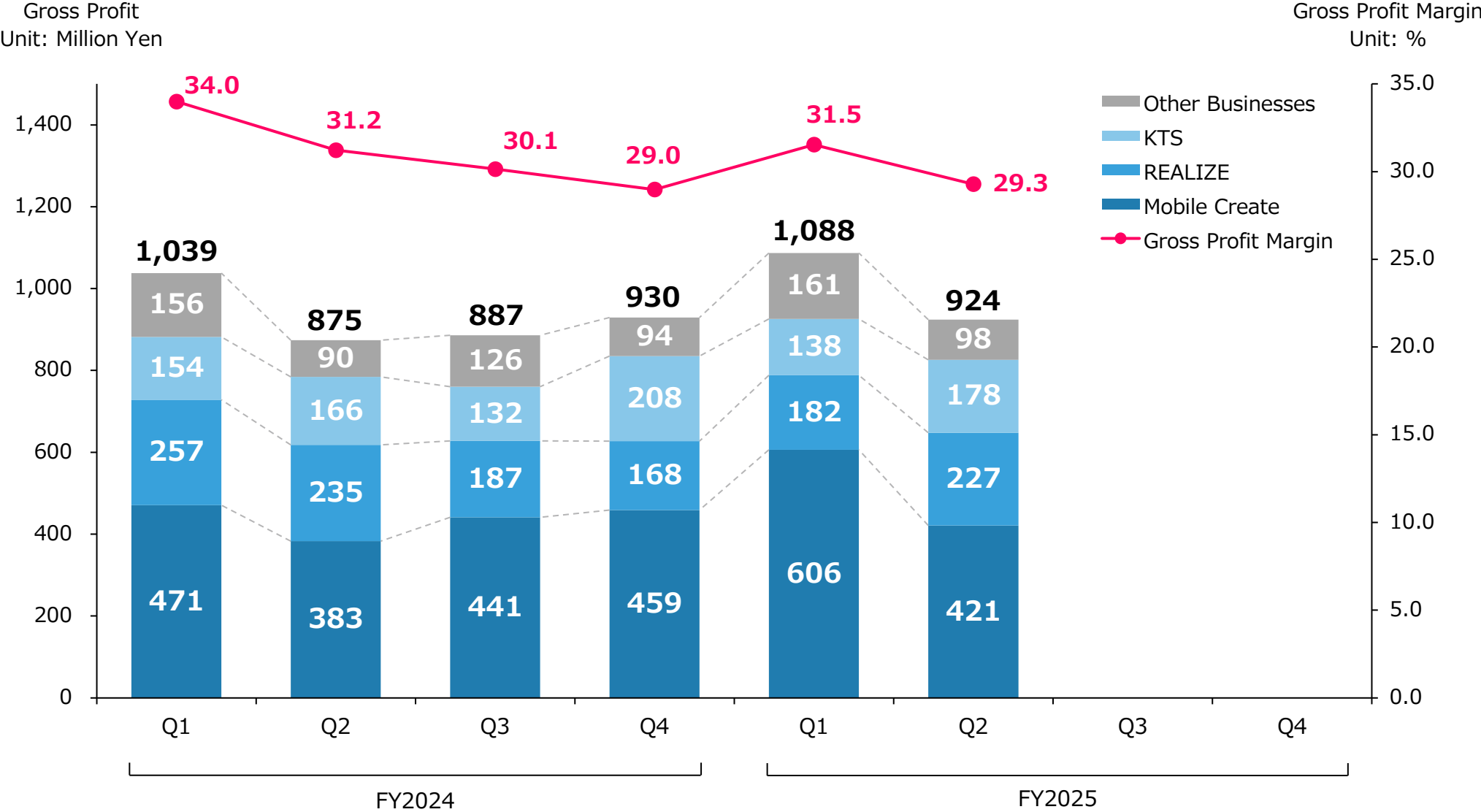
Operating Profit **390** Million Yen  
YoY Change: +121M Yen (+45.0%)



# Quarterly Net Sales Trends by Major 3 Companies



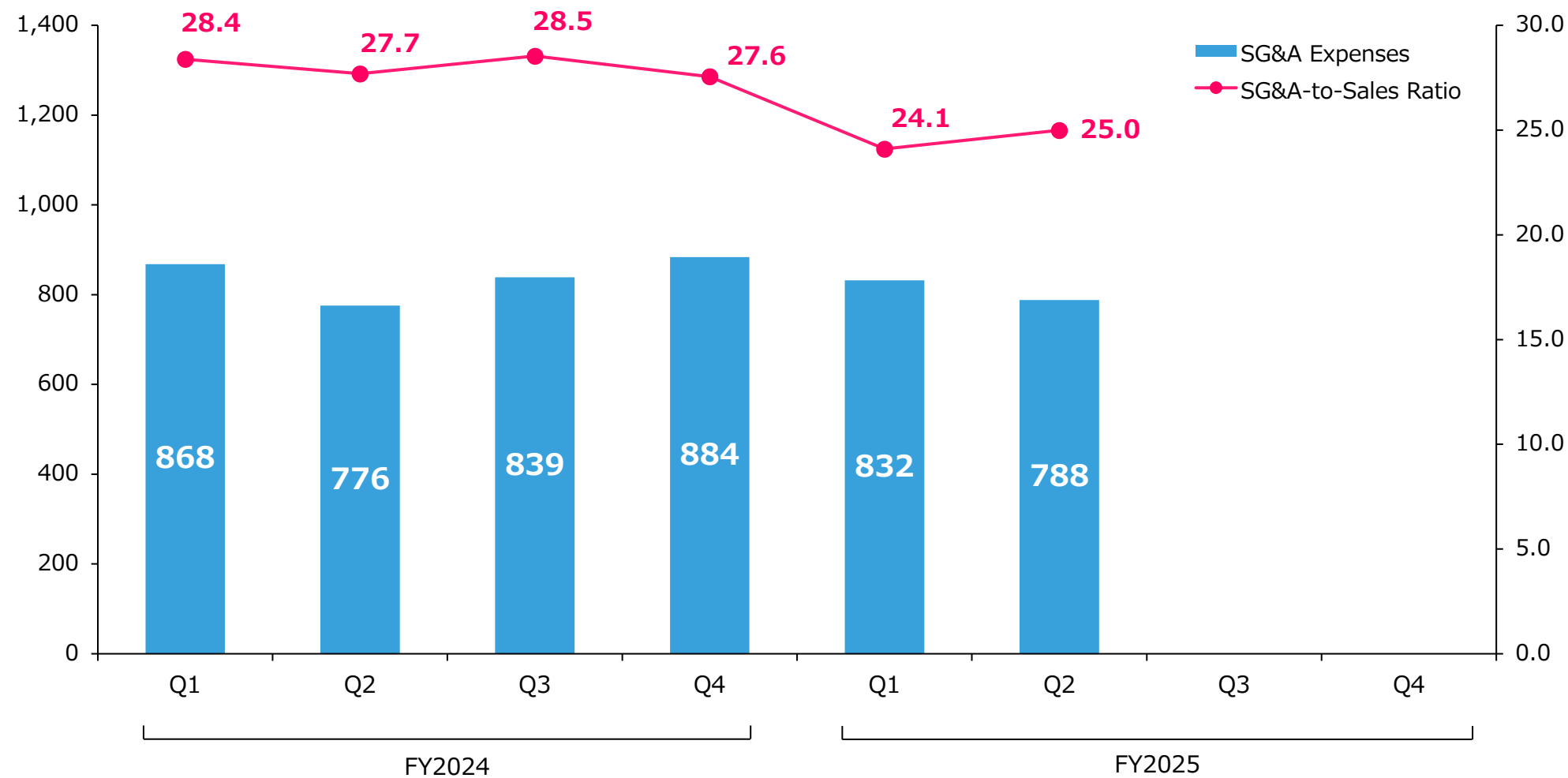
# Quarterly Gross Profit Trends by Major 3 Companies



# Quarterly SG&A Expenses Trends

SG&A Expenses  
Unit: Million Yen

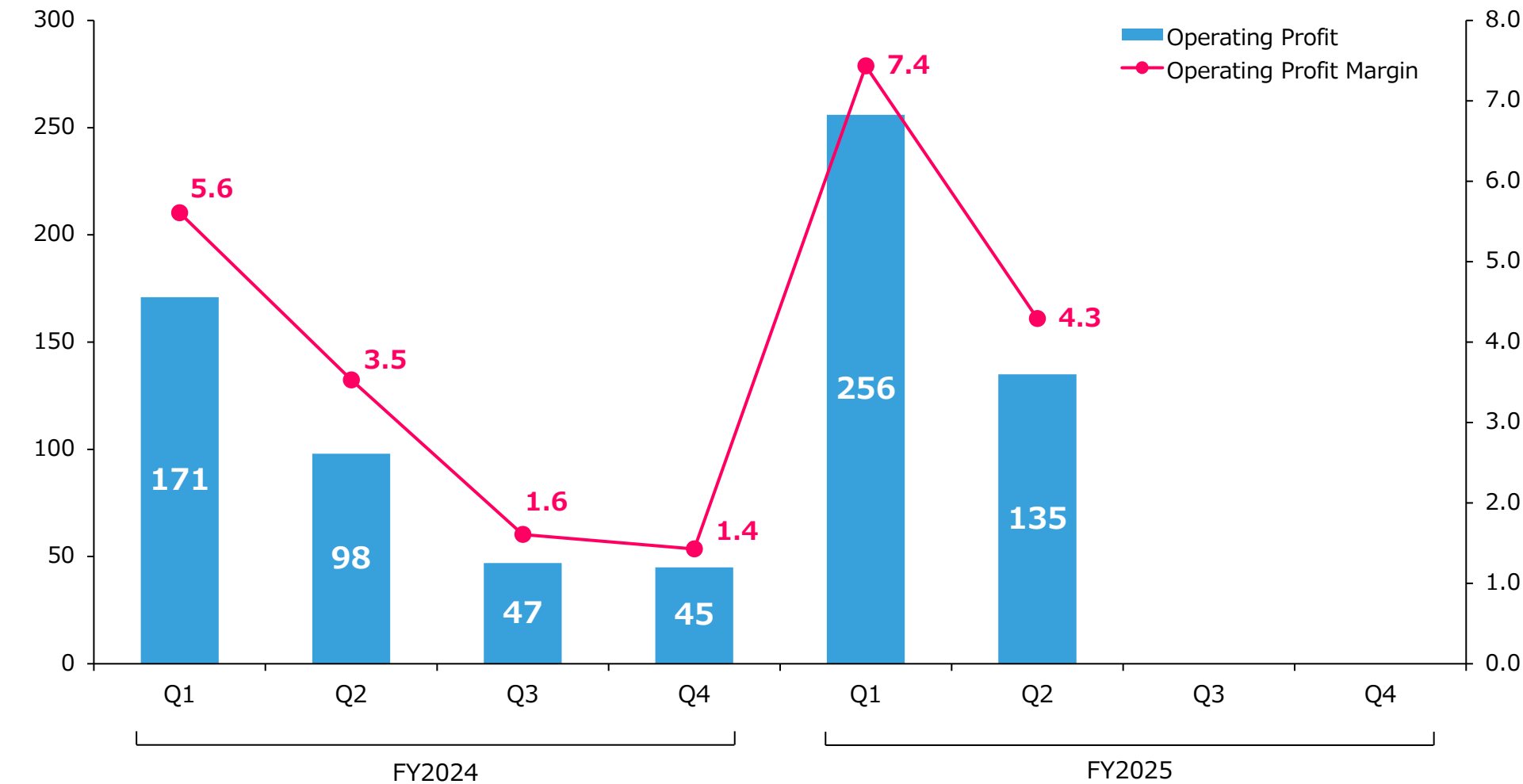
SG&A-to-Sales Ratio  
Unit: %



# Quarterly Operating Profit Trends

Operating Profit  
Unit: Million Yen

Operating Profit Margin  
Unit: %



## Consolidated Statements of Income

Unit: Million Yen

	FY2024 Q2 Actual	FY2025 Q2 Actual	YoY Change	Full-Year Forecast	Achievement Rate
Net Sales	5,862	6,608	+ 12.7%	13,600 - 14,500	48.6 - 45.6%
Gross Profit	1,915	2,013	+ 5.1%	4,174 - 4,580	48.2 - 44.0%
SG&A Expenses	1,644	1,621	-1.4%	-	-
Operating Profit	270	392	+ 45.0%	800 - 1,100	49.0 - 35.7%
Ordinary Profit	268	383	+ 42.6%	800 - 1,100	47.9 - 34.8%
Final Profit	295	330	+ 11.9%	552 - 750	59.8 - 44.0%

Final Profit = Profit Attributable to Owners of Parent



## Consolidated Balance Sheets

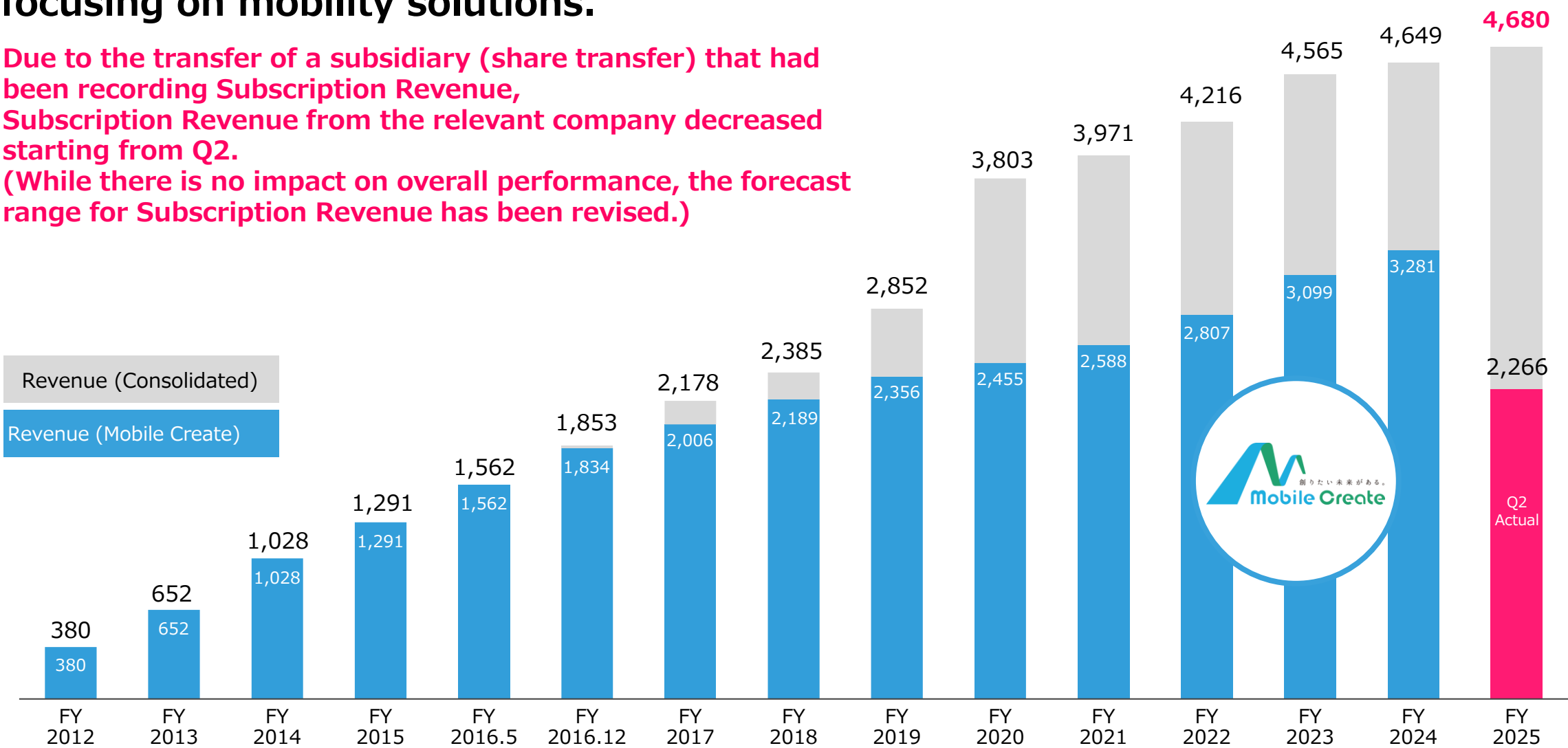
Unit: Million Yen

	As of December 31, 2024	As of June 30, 2025	Change
Cash & Deposits	2,614	1,992	-621
Other Current Assets	8,096	7,935	-160
Fixed Assets	5,184	5,182	-2
<b>Total Assets</b>	<b>15,895</b>	<b>15,110</b>	<b>-784</b>
Interest-Bearing Debt	4,264	3,429	-834
convertible-bond-type bonds with share acquisition rights	500	500	-
Other Liabilities	2,957	2,780	-177
<b>Total Liabilities</b>	<b>7,722</b>	<b>6,710</b>	<b>-1,011</b>
<b>Net Assets</b>	<b>8,172</b>	<b>8,399</b>	<b>226</b>
<b>Total Liabilities &amp; Net Assets</b>	<b>15,895</b>	<b>15,110</b>	<b>-784</b>
Equity Ratio	50.6%	54.7%	

Mobile Create’s subscription business is steadily expanding,  
focusing on mobility solutions.

Unit: Million Yen

Due to the transfer of a subsidiary (share transfer) that had been recording Subscription Revenue, Subscription Revenue from the relevant company decreased starting from Q2.  
(While there is no impact on overall performance, the forecast range for Subscription Revenue has been revised.)



Note: FY2016 figures are adjusted for a 7-month fiscal period to reflect a 12-month equivalent.

# 03 | Appendixes

**IoT + Manufacturing technology enhances safety, efficiency, and comfort in the movement of people and goods.  
Additionally, FIG strengthens automation initiatives to address labor shortages.**

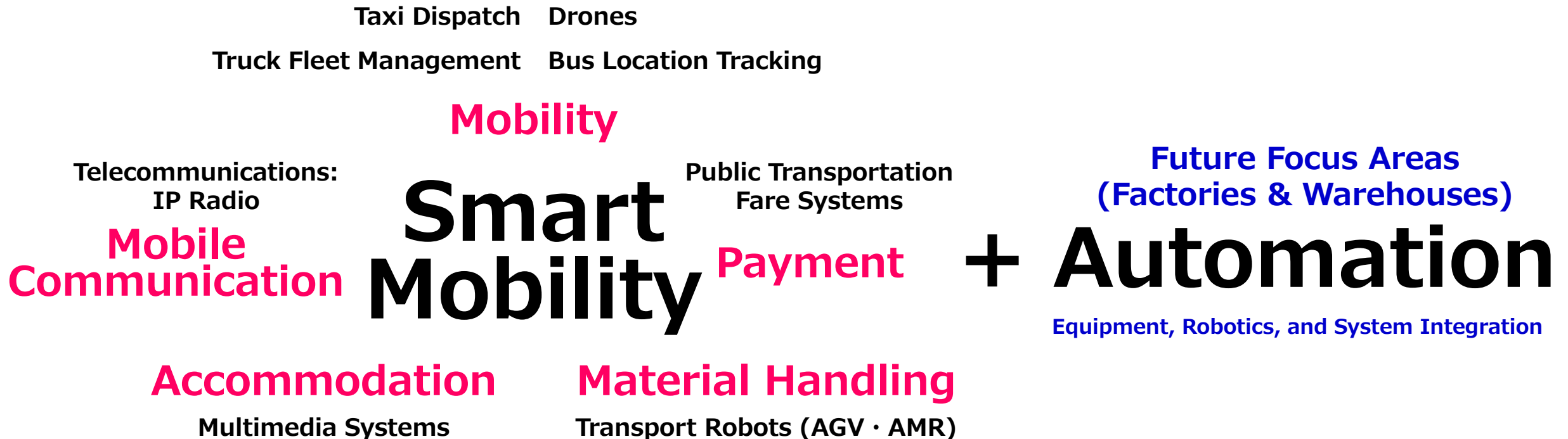


FIG excels in a combination of

**Software × Hardware × Telecommunications technologies.**

- ✓ **IP Radio:** A pioneer in IP radio technology, with **No.1 market share in in-vehicle deployment**, primarily used in **logistics**.
- ✓ **Strong in the Transportation Sector:**  
Taxi dispatch, bus operation management, and **payment solutions**.

**Taxi: 27,700** systems installed  
(**14%** of approx. 200,000 taxis nationwide) (Corporate and Individual Taxis)

**Bus: 17,400** systems installed  
(**31%** of approx. 55,000 buses nationwide) (Public Transport Bus)

- ✓ **Subscription Revenue Growth:**  
Mobile Create has expanded its subscription business to **over 150,000 contracts**.
- ✓ **Advanced Robotics Deployment:** FIG is expanding **fully domestic transport robots** through the information and communications industry (virtual) and the manufacturing industry (real).



## Ensuring the Growth of the Three Core Companies

Continuously reviewing the business portfolio,  
considering selection, focus, and potential group restructuring.

### Mobile Create

Driving the group through  
organic growth and AI utilization

IP Radio  
Special Demand  
Opportunity &  
Subscription  
Expansion

Expanding  
Payment  
Services in  
Public  
Transport &  
New Markets

IoT & AI  
New Service  
Development

### REALIZE

Expansion through  
Change & Challenge

Strengthening  
Robot  
Development &  
Entering the  
Automated  
Equipment  
Market

Initiatives for  
Overseas  
Markets

Engagement  
in Advanced  
Semiconduct  
or Processing

Enhancing  
New  
Products,  
Molds, and  
Processed  
Components

### KTS

Strengthening Alliances  
through Cooperation,  
Partnerships, and OEM/ODM

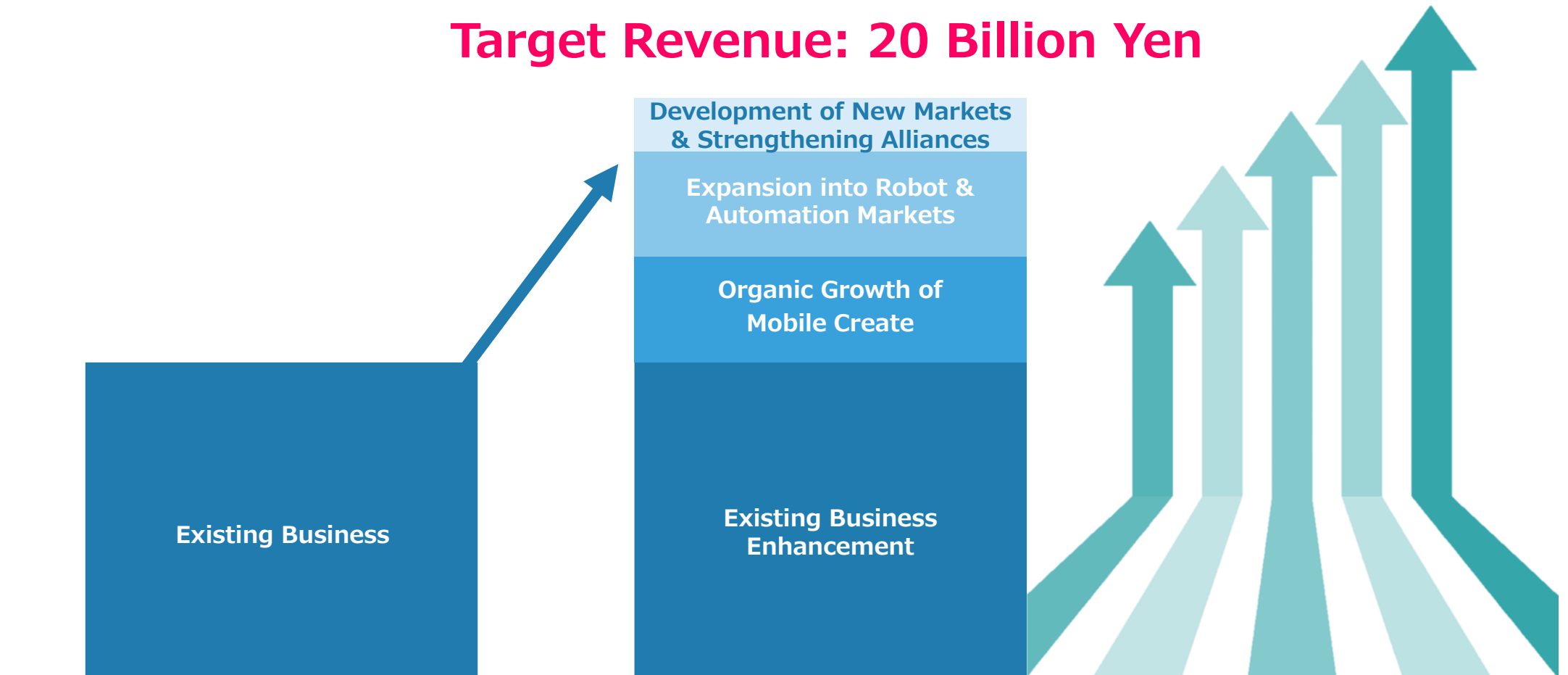
Enhancing SiTV  
Implementation,  
Expanding Chain  
Hotels & New  
Market Entry  
(Strengthening  
Alliances)

Expanding  
Payment  
Services in the  
Hotel Sector  
(Strengthening  
Alliances)

Expanding  
OEM/ODM for  
IoT Circuit  
Boards  
(Strengthening  
Alliances)

## Mid-Term Management Plan (FY2022–FY2025) - Establishing a New Growth Foundation Growth Image for the Next Stage


**Target Revenue: 20 Billion Yen**





## Customer Base (Monthly Subscription Contracts)


Total: **210,000**

As of December 2024

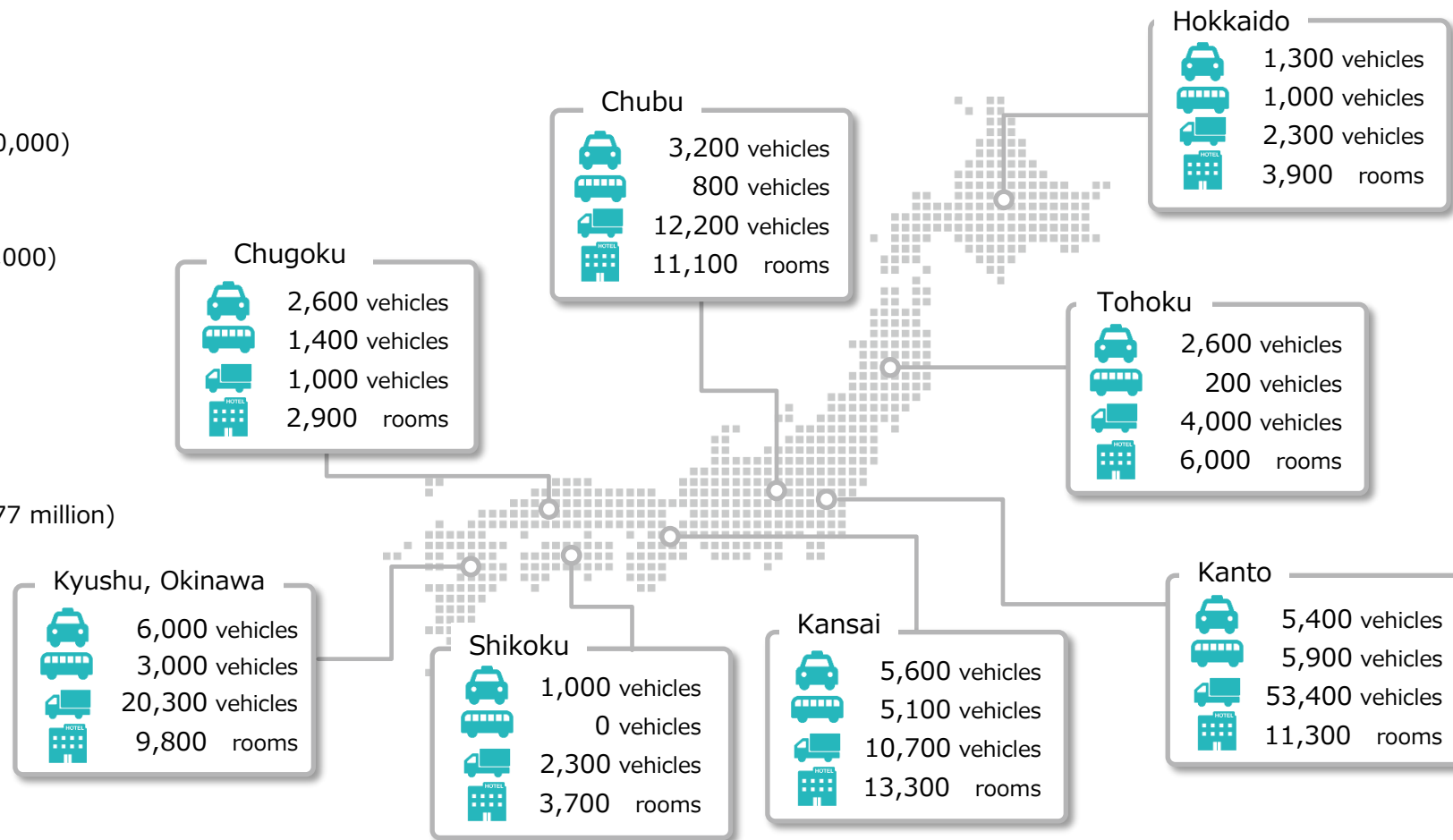
 **Taxis**  
Approx. 27,700 vehicles  
(14% market share, total taxi vehicles: approx. 200,000)

 **Buses**  
Approx. 17,400 vehicles  
(31% market share, total public buses: approx. 55,000)

 **Logistics & Others**  
Approx. 106,200 vehicles  
(No.1 market share in in-vehicle IP radio,  
main truck fleet: approx. 7.7 million vehicles)

 **Hotels**  
Approx. 62,000 rooms  
(3.5% market share, total hotel rooms: approx. 1.77 million)

Note: Includes rooms in ryokan and hotels.







Contact: Office of the President, Future Innovation Group, Inc.  
Address: 2-5-60 Higashiomichi, Oita City, Oita Prefecture  
Phone: +81-97-576-8730

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