

InfiniVAN Enters into Strategic IRU Agreement with Royal Cable for Fiber Optic Infrastructure: Enhancing Digital Connectivity in Line with Konektadong Pinoy Act

InfiniVAN, Inc. (hereinafter “InfiniVAN”), a consolidated subsidiary of IPS, Inc. (hereinafter the “Company”), operating telecommunications services in the Philippines, held a signing ceremony on February 26, 2026, with Royal Cablevision Corporation (hereinafter “Royal Cable”), a Philippine CATV (cable television) and ISP (internet service provider) operator, regarding the conclusion of an IRU* agreement (hereinafter the “Agreement”) granting Royal Cable access rights to the conduit network owned by InfiniVAN. Details are as follows.

1. Background and Overview of Agreement

This Agreement represents a highly strategic initiative to accelerate the expansion of high-capacity fiber optic infrastructure across Metro Manila and the greater Luzon area. In line with the spirit of the Konektadong Pinoy Act*, which lapsed into law in the Philippines in August 2025, this initiative aims to strengthen the country’s digital connectivity infrastructure through Data Telecommunications Industry Participants (DTIPs) including CATV and ISP providers.

Under the Agreement, InfiniVAN grants long-term Indefeasible Right of Use (IRU) of its conduit network to Royal Cable, generating stable and highly profitable cash flow. Utilizing this passive infrastructure—conduits—enables monetization of existing assets while minimizing additional investment, contributing to improved capital efficiency.



From the center left of the photo: Henry Rhoel R. Aguda, Secretary of the Department of Information and Communications Technology of the Philippines; Shigeki Nakahara, President of InfiniVAN; Dennis S. Lazaro, President of Royal Cable

Furthermore, the Agreement is not a one-off deal. It is part of a broader trend toward opening telecommunications infrastructure and promoting competition triggered by the law's implementation. This sector is expected to see an expansion of similar transaction opportunities, positioning it as a sustainable growth driver for the Group.

InfiniVAN will continue to maintain and operate its infrastructure based on the highest regulatory and industry standards. Through providing a neutral, high-quality telecommunications foundation in the Philippines, it will strive to enhance corporate value.

Under this Agreement, InfiniVAN grants Royal Cable dedicated access rights to its conduit network for a period of approximately 10 to 20 years. The Agreement also includes communication equipment enabling the expansion of network reach and bandwidth capacity.

- Metro Manila: Over 50 kilometers of underground conduit networks across Makati and Bonifacio Global City
- Expressway Backbones: Over 100 kilometers of continuous connectivity along the North Luzon Expressway (NLEX)

2. Regarding the Counterparty to Agreement

Royal Cablevision Corporation: Established in 1992, the company obtained operating licenses from the Philippine National Telecommunications Commission as a CATV and ISP provider, delivering high-quality connectivity and entertainment to more homes and communities.

3. Outlook

The Company is currently reviewing the impact this agreement will have on its consolidated financial results for the fiscal year ending March 2026. Should any matters requiring disclosure arise, the Company will promptly announce them.

InfiniVAN will continue to expand its fiber optic infrastructure services in line with Philippine laws, regulations, and growth strategies, providing meticulous responses to customer needs.

■ About InfiniVAN

In the Philippines, InfiniVAN is working to solve social issues and reduce regional disparities through the construction of telecommunications infrastructure. In 2023, the Philippine Domestic Submarine Cable Network (PDSCN), connecting the Philippine islands, was completed. InfiniVAN now provides telecommunications services throughout the Philippines, from Luzon Island to the Central Visayas region and southern Mindanao Island.

*IRU (Indefeasible Right of Use): A contract granting long-term usage rights for communication lines, etc., which cannot be terminated by one party without the mutual agreement of both the installer (owner) and the user.

*Konektadong Pinoy Act: A new Philippine law enacted in August 2025 aiming to strengthen nationwide digital connectivity. Also known as the Open Access in Data Transmission Act. It aims to lower barriers to entry and create an environment where more operators can access telecommunications infrastructure. This is expected to increase the number of regional telecommunications operators, who are our key customers, and reduce communication costs.

■ Contact for Inquiries

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