PROPERTY DATA BANK

FY3/2027 Q1
Earnings Supplementary Materials

[Securities code] 4389

Aug 12, 2026

FY3/2027 Q1 Financial Results Summary

Performance Summary (consolidated)

Net sales and all profit indicators increased year-over-year, with each category reaching a record high for the first quarter.

Net sales	**¥879M** (+15.4% YoY)
Ordinary Profit	**¥230M** (+20.0 % YoY)
Operating Profit	**¥233M** (+21.1% YoY)
Profit attributable to owners of parent (Net income)	**¥152M** (+19.4% YoY)

※Rounded down to the nearest million yen

Earnings Highlights (YoY)

Cloud services continued to expand steadily, supported by the ongoing growth trend. Solution services recorded significant growth, driven by the recognition of revenue from major projects secured in the previous fiscal year.

(Unit: million yen)		FY2026 Q1 Results	FY2027 Q1 Results	YoY
Sales（consolidated）		762	879	+15.4%
Platform Business	Cloud services	466	517	+10.8%
	Solution services	292	362	+24.0%
New services *		2	4	+53.1%
Operating profit		192	233	+21.1%
Ordinary profit		192	230	+20.0%
Profit attributable to owners of parent		127	152	+19.4%

※Rounded down to the nearest million yen

※Effective FY3/2027, financial disclosure has been revised from a subsidiary-based format to a two business categories to more accurately reflect our business operations and revenue structure.

Progress toward the full-year earnings forecast

As the annual plan is weighted toward the second half, excluding cloud services, Q1 progress was relatively low but largely in line with the plan. Revenue recognition has begun for some major solution service projects, with revenue contribution expected to accelerate from Q2 onward.

(Unit: million yen)		FY2027 Q3 Results	FY2027 Full-Year Forecast	Progress ratio
Sales（consolidated）		879	4,200	20.9%
Platform Business	Cloud services	517	2,090	24.7%
	Solution services	362	2,102	17.3%
New services *		4	14	27.7%
Operating profit		233	1,340	17.4%
Ordinary profit		230	1,330	17.3%
Profit attributable to owners of parent		152	890	17.1%

※Rounded down to the nearest million yen

※Effective FY3/2027, financial disclosure has been revised from a subsidiary-based format to a two business categories to more accurately reflect our business operations and revenue structure.

FY3/2027 Q1 summary

FY3/2027 Plan	FY3/2027 Q1 Results

Cloud services

(Plan ¥2,090 M)

■Strengthen our positioning as a real estate ERP solution provider and secure major projects.
■Further expand adoption of cloud services centered on @property as the data platform supporting the Real Estate WHOLE LIFE concept.
■Expand customer touchpoints by leveraging the new lease accounting standards.
■Further strengthen our recurring revenue base through growth in monthly subscription revenue and reduced churn across cloud services as a foundation for long-term corporate value creation.

(Sales ¥517 M)

■The recurring revenue base continues to steadily expand, driven by the launch of large-scale projects and the accumulation of small- and mid-sized projects.
■ Increased recognition as a real estate ERP has led to steady inquiries for @property.
■Amid growing demand for operational efficiency in the building and facility management sector, discussions are progressing toward securing large-scale projects for @cmms.

Solution services

(Plan ¥2,120 M)

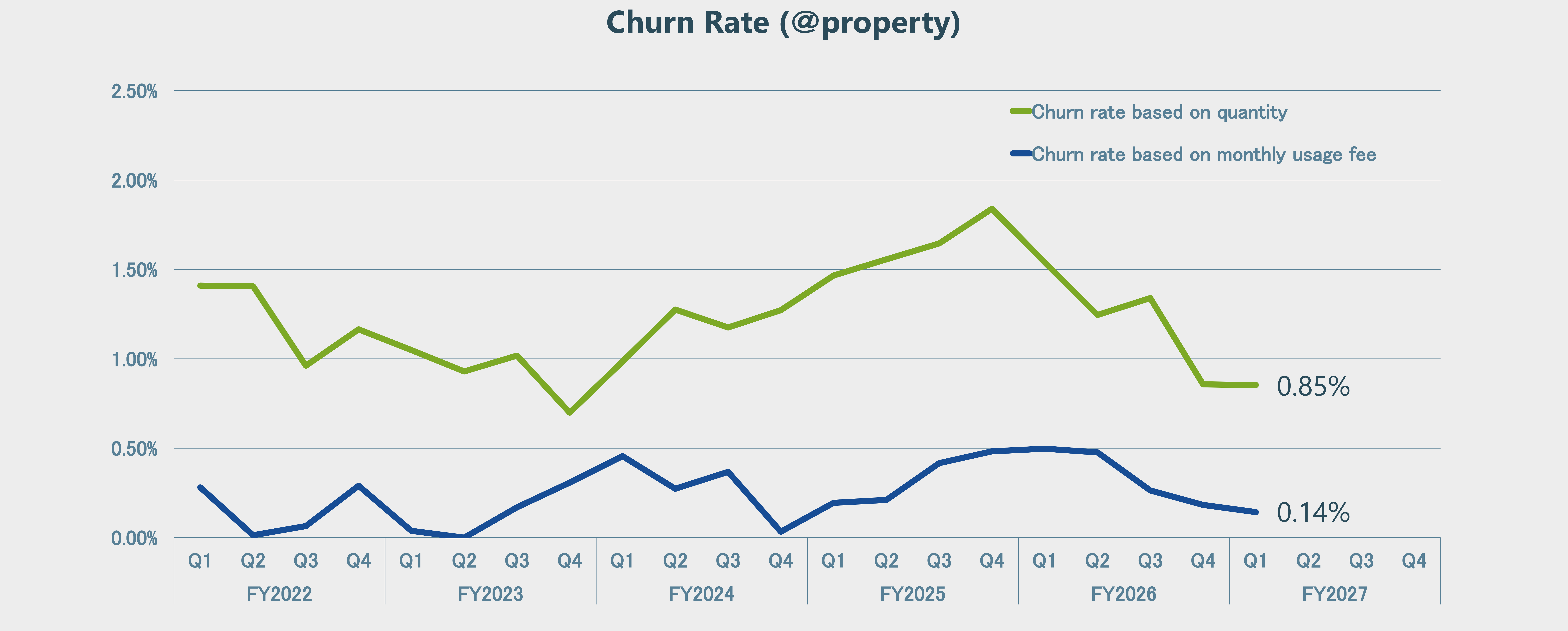
■Promote the acquisition of major and development projects by capturing demand for real estate digital transformation.
■Strengthen support for data utilization and operational enhancement through collaboration with cloud services to realize the Real Estate WHOLE LIFE concept.
■Expand proposal areas by leveraging the Group's comprehensive capabilities through collaboration with subsidiaries.
■Drive revenue growth and improve profitability by focusing on high-value-added projects.

(Sales ¥362 M)

■Received orders from existing customers for projects supporting the new lease accounting standard, with a portion of revenue recognized based on project progress.
■The promotional campaign for optional features contributed to increased orders and expanded usage.
■Large-scale projects are progressing mainly among existing customers. Focus going forward on acquiring new customers.

Churn Rate (@property)

Churn rates remained low both on an account basis and a monthly fee basis, supporting a stable customer base.

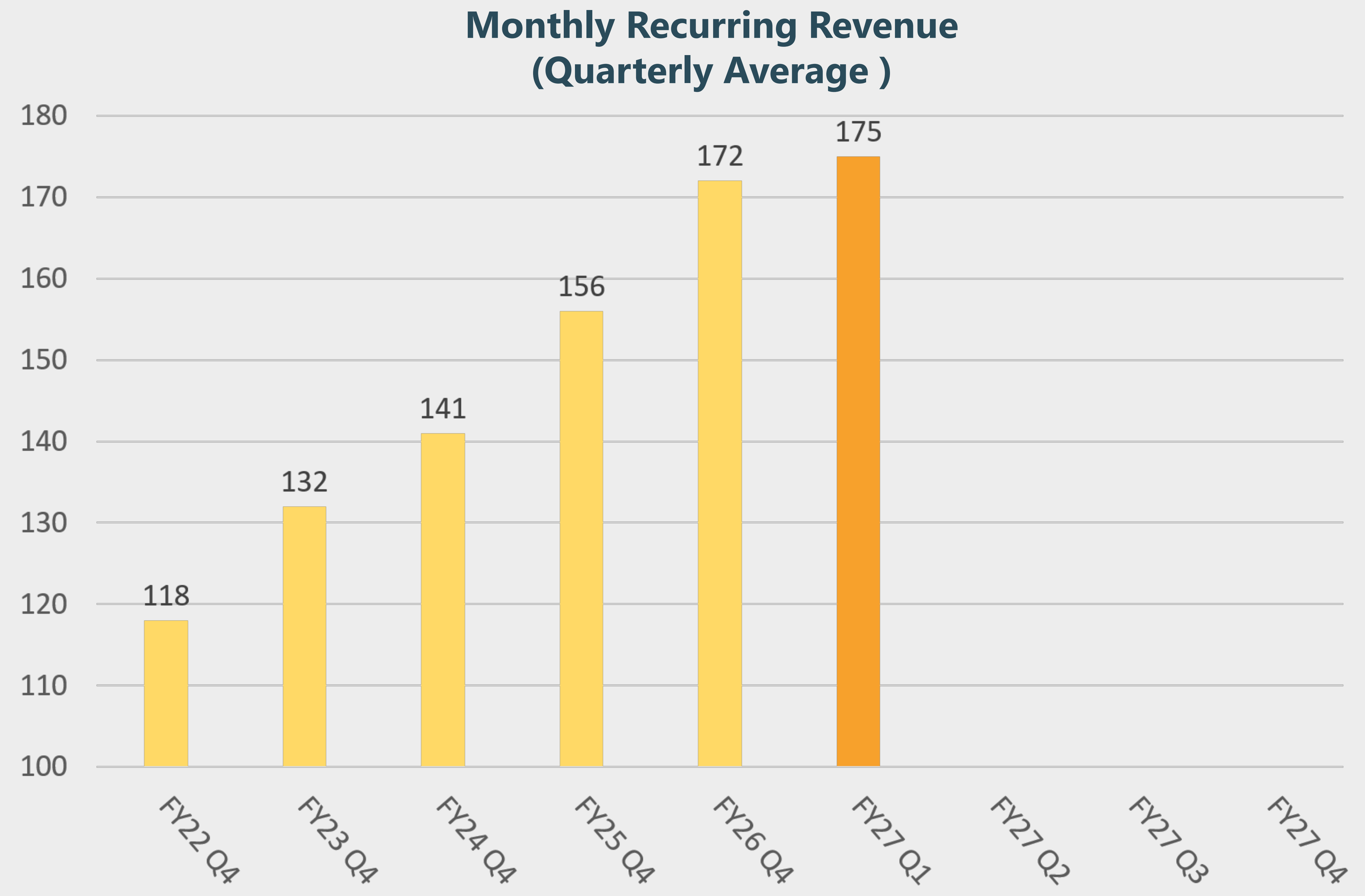


Monthly Recurring Revenue

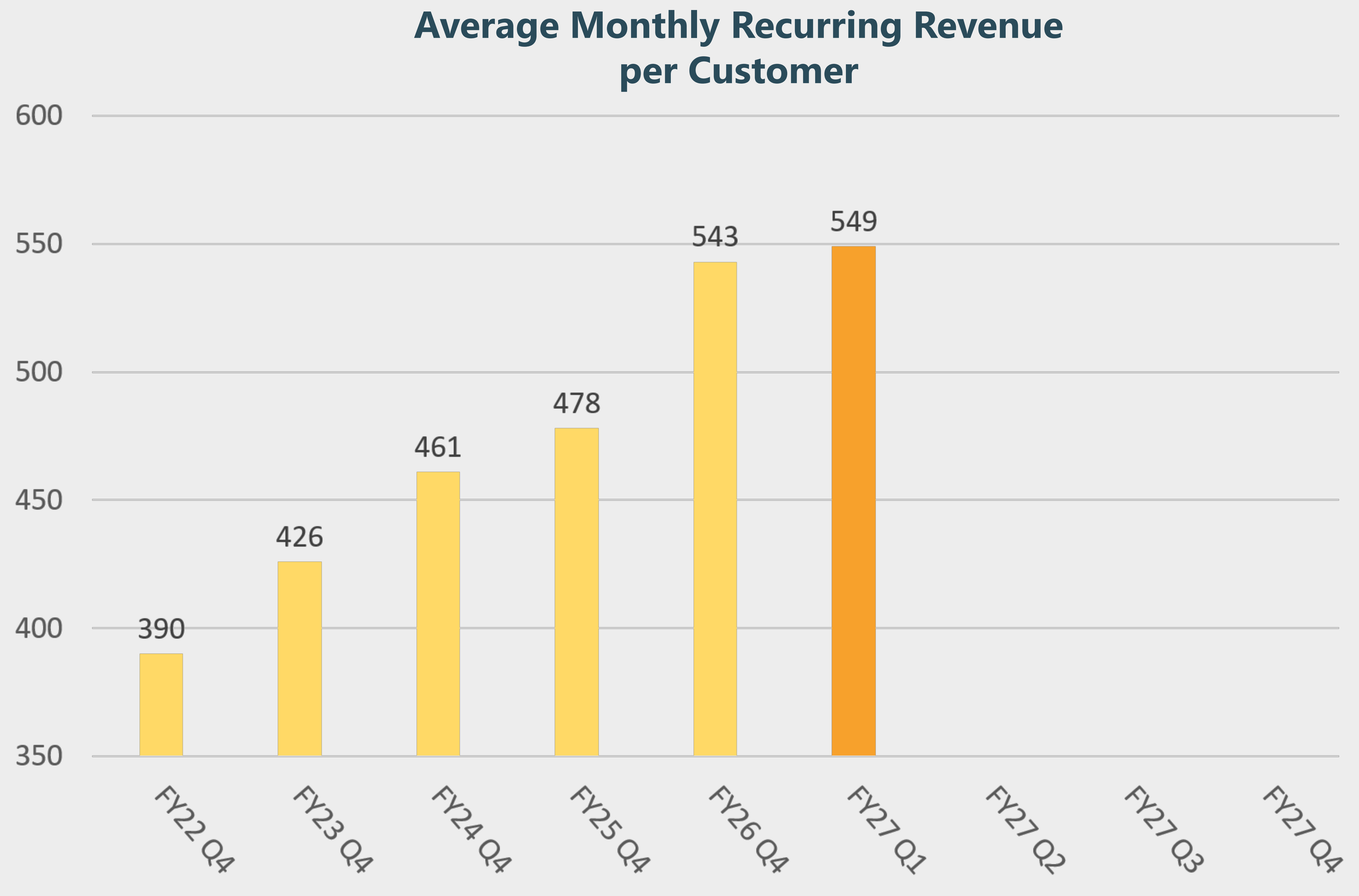
Monthly recurring revenue from cloud services continued to grow steadily.
The impact of large-scale projects completed in the previous fiscal year contributed to a steady increase in monthly recurring revenue from Q1 onward.

Monthly Cloud Services Fees (Quarterly Average)

(Unit: million yen, rounded down)



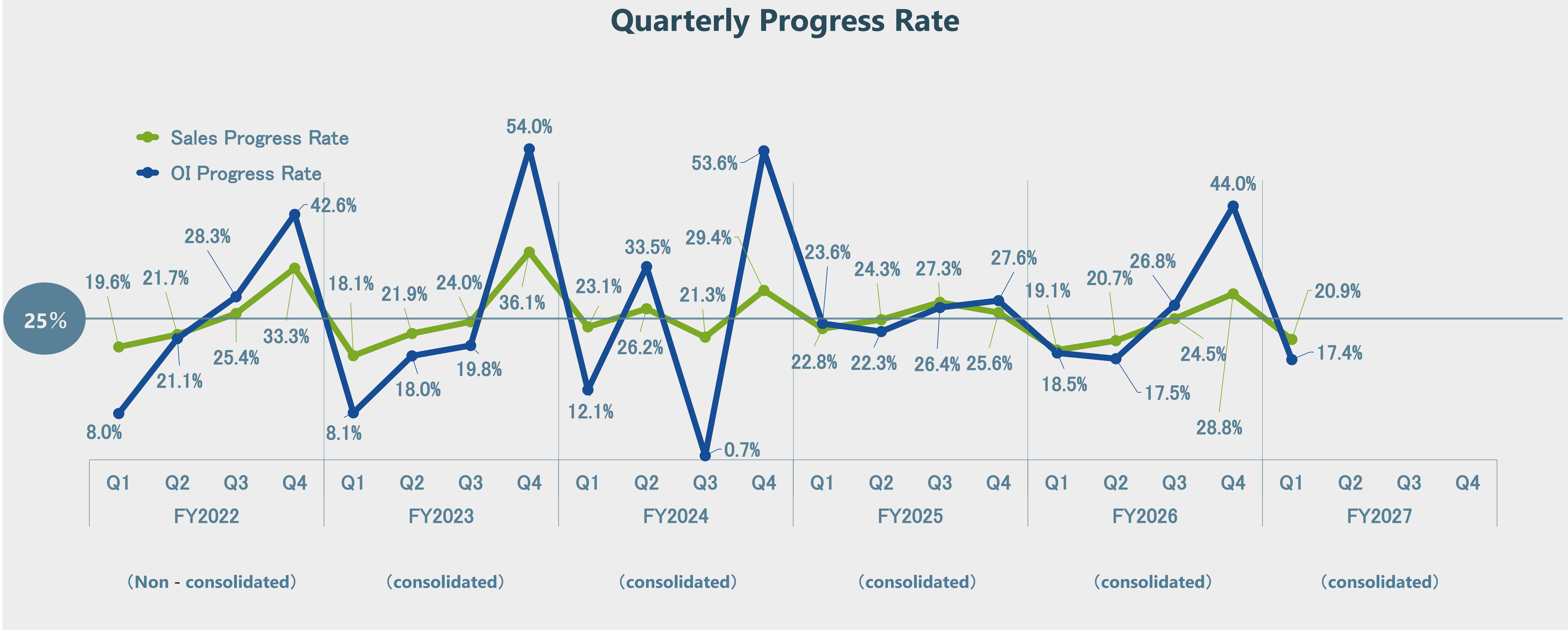
(Unit: thousand yen, rounded down)



※The monthly recurring revenue forecast for Q4 of FY3/2027, which was disclosed through the previous fiscal year, has been removed due to a revision of the plan associated with the formulation of the Medium-Term Management Plan (FY3/2027–FY3/2029).

Quarterly Progress Rate

Although the revenue mix remains weighted toward the second half of the fiscal year, Q1 revenue progressed at a high level compared with typical Q1 performance.



FY3/2027 Q2 and Beyond: Initiatives

FY3/2027 Plan	FY3/2027 Future Initiatives

Cloud services （Plan ¥2,090 M）

■Strengthen our positioning as a real estate ERP solution provider and secure major projects.
■Further expand adoption of cloud services centered on @property as the data platform supporting the Real Estate WHOLE LIFE concept.
■Expand customer touchpoints by leveraging the new lease accounting standards.
■Further strengthen our recurring revenue base through growth in monthly subscription revenue and reduced churn across cloud services as a foundation for long-term corporate value creation.

■Create new customer touchpoints by leveraging exhibitions, seminars, and other events to expand reach across new industries and customer segments.
■ Strengthen cross-selling initiatives to existing customers and accelerate growth in monthly subscription revenue across cloud services.
■Enhance customer follow-up activities based on usage trends to improve retention and maximize customer value.

Solution services （Plan ¥2,120 M）

■Promote the acquisition of major and development projects by capturing demand for real estate digital transformation.
■Strengthen support for data utilization and operational enhancement through collaboration with cloud services to realize the Real Estate WHOLE LIFE concept.
■Expand proposal areas by leveraging the Group's comprehensive capabilities through collaboration with subsidiaries.
■Drive revenue growth and improve profitability by focusing on high-value-added projects.

■Continue to focus on securing system implementation projects associated with the new lease accounting standard.
■Promote data analysis and utilization projects for data center operators in collaboration with @cmms.
■Promote additional development and functional enhancement projects for PDB-Platform to address the evolving needs of existing customers.
■Strengthen solution capabilities and maximize group synergies by leveraging the expertise of each group company.

PROPERTY DATA BANK

Contacts
Mail : PDB_IRinquiries@propertydbk.com

The forecasts and forward-looking statements in this document are based on information available to the Company at the time of preparation and involve certain risks and uncertainties.