

FY3/2026

Earnings Supplementary Materials

[Securities code] 4389

May 13, 2026

FY3/2026 Financial Results Summary



○ Performance Summary (consolidated)

Both cloud services and solution services remained solid, resulting in increases in net sales and all profit items.
Operating profit, ordinary profit, and net profit reached record highs.

Net sales

¥ 3,721M
(+12.1% YoY)

**Ordinary
Profit**

¥ 1,127M
(+20.1% YoY)

**Operating
Profit**

¥ 1,112M
(+18.8% YoY)

**Profit
attributable to
owners of parent
(Net income)**

¥ 716M
(+12.9% YoY)

※Rounded down to the nearest million yen

○ Earnings Highlights (YoY)

Cloud services revenue remained solid, supported by ongoing contributions from a large-scale project completed in the previous year. Solution services achieved significant revenue growth, supported by increased orders related to the new lease accounting standards, particularly from the second half onward. New services recorded substantial year-on-year growth, driven by increased sales at REIVO Inc. and contributions from new @cmms projects.

(Unit: million yen)		FY2025	FY2026	YoY
		Results	Results	
Sales (consolidated)		3,320	3,721	+12.1%
Property Data Bank	Cloud services	1,797	1,958	+9.0%
	Solution services	1,070	1,230	+15.0%
Property Data Technos		231	203	-12.2%
Property Data Science		27	36	+32.4%
New services *		209	306	+46.3%
Operating profit		936	1,112	+18.8%
Ordinary profit		938	1,127	+20.1%
Profit attributable to owners of parent		634	716	+12.9%

※Rounded down to the nearest million yen

*New Service: REIVO, @cmms, @iwms, @knowledge

(The cloud-related part is recorded under cloud services, while the solution-related part is accounted for as part of new services.)

○ Difference from Initial Earnings Forecast for FY2026

Solution services achieved the revenue target mainly through the acquisition of large-scale projects. Meanwhile, the other services trended slightly below the plan due in part to differences from initial forecasts in the progress of certain projects. On the earnings side, operating profit and ordinary profit exceeded the initial forecast, supported by the build-up of high-margin projects and thorough cost control measures.

(Unit: million yen)		FY2026	FY2026	Relative change from forecast
		Forecast	Results	
Sales (consolidated)		4,000	3,721	-7.0%
Property Data Bank	Cloud services	2,010	1,958	-2.6%
	Solution services	1,200	1,230	+2.5%
Property Data Technos		300	203	-22.3%
Property Data Science		40	36	-10.0%
New services *		450	306	-32.0%
Operating profit		1,040	1,112	+6.9%
Ordinary profit		1,040	1,127	+8.4%
Profit attributable to owners of parent		750	716	-4.5%

※Rounded down to the nearest million yen

*New Service: REIVO, @cmms, @iwms, @knowledge

(The cloud-related part is recorded under cloud services, while the solution-related part is accounted for as part of new services.)

○ Earnings Forecast for FY2027

For Property Data Bank, the acquisition of large-scale projects will be continuously promoted and sustained growth will be pursued through the expansion of its customer base and the growth in cloud services fees. For subsidiaries and new services, collaboration with Property Data Bank will be further strengthened and the creation of group synergies will be accelerated, with the aim of achieving a 12.9% year-on-year increase in consolidated net sales.

(Unit: million yen)		FY2026	FY2027	YoY
		Results	Forecast	
Sales (consolidated)		3,721	4,200	+12.9%
Property Data Bank	Cloud services	1,958	2,090	+6.7%
	Solution services	1,230	1,403	+14.0%
Property Data Technos		203	260	+27.7%
Property Data Science		36	47	+29.4%
New services *		306	400	+30.6%
Operating profit		1,112	1,340	+20.5%
Ordinary profit		1,127	1,330	+18.0%
Profit attributable to owners of parent		716	890	+24.3%

※Rounded down to the nearest million yen

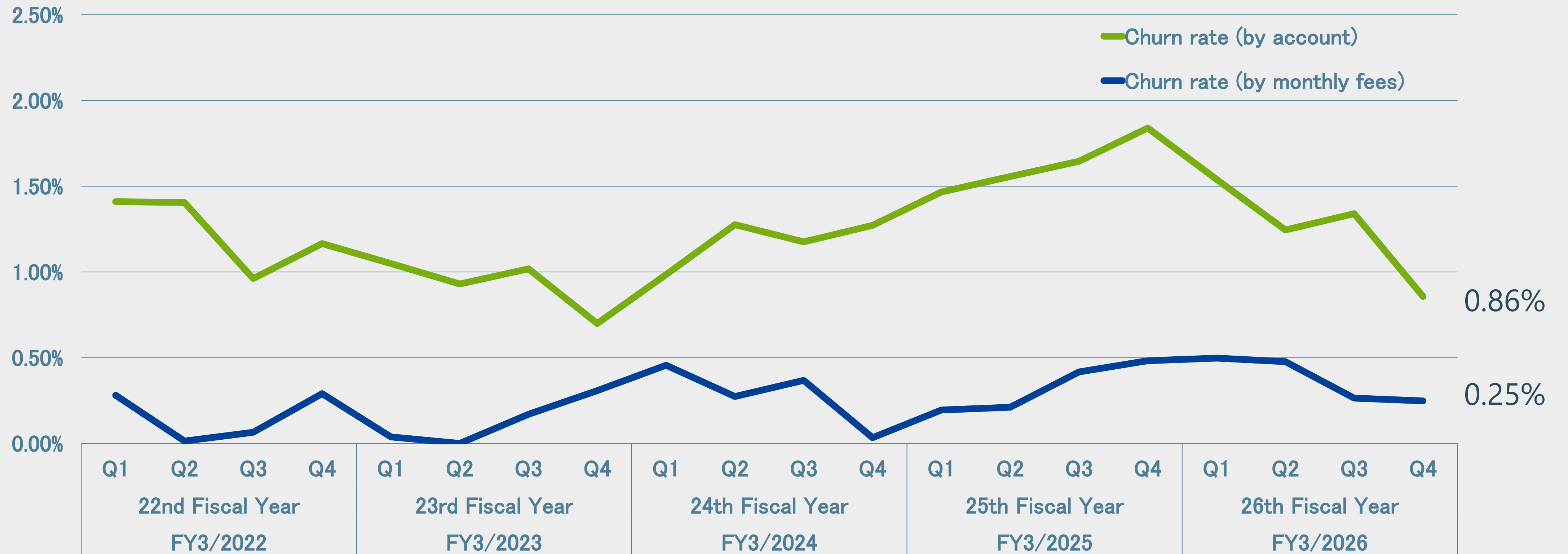
*New Service: REIVO, @cmms, @iwms, @knowledge

(The cloud-related part is recorded under cloud services, while the solution-related part is accounted for as part of new services.)

Churn Rate (@property)

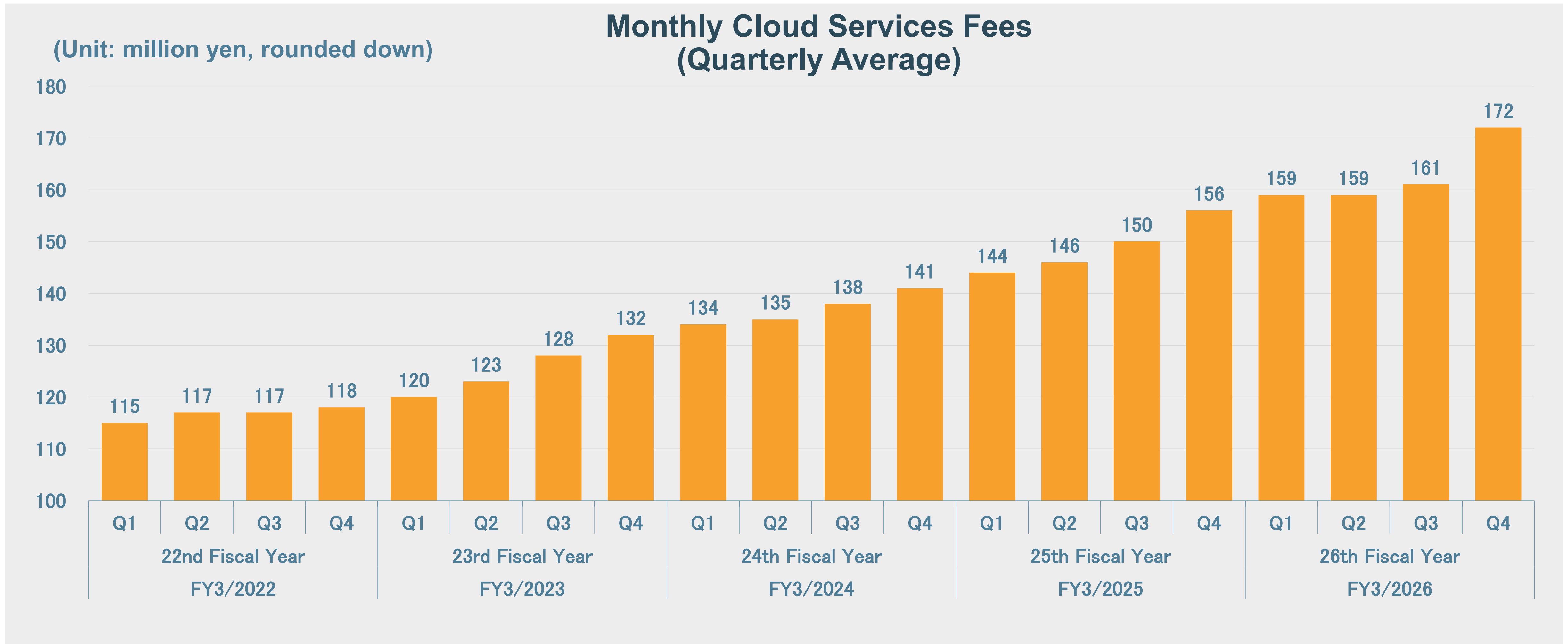
Low churn rates (by account and by monthly fees) were maintained through the continued enhancement of customer support systems and improvement measures for service quality. In addition to improved stability of the recurring revenue base, the continuous development of relationships with existing customers has contributed to stable renewal rates.

Churn Rate (@property)



○ Monthly Cloud Services Fees (Quarterly Average)

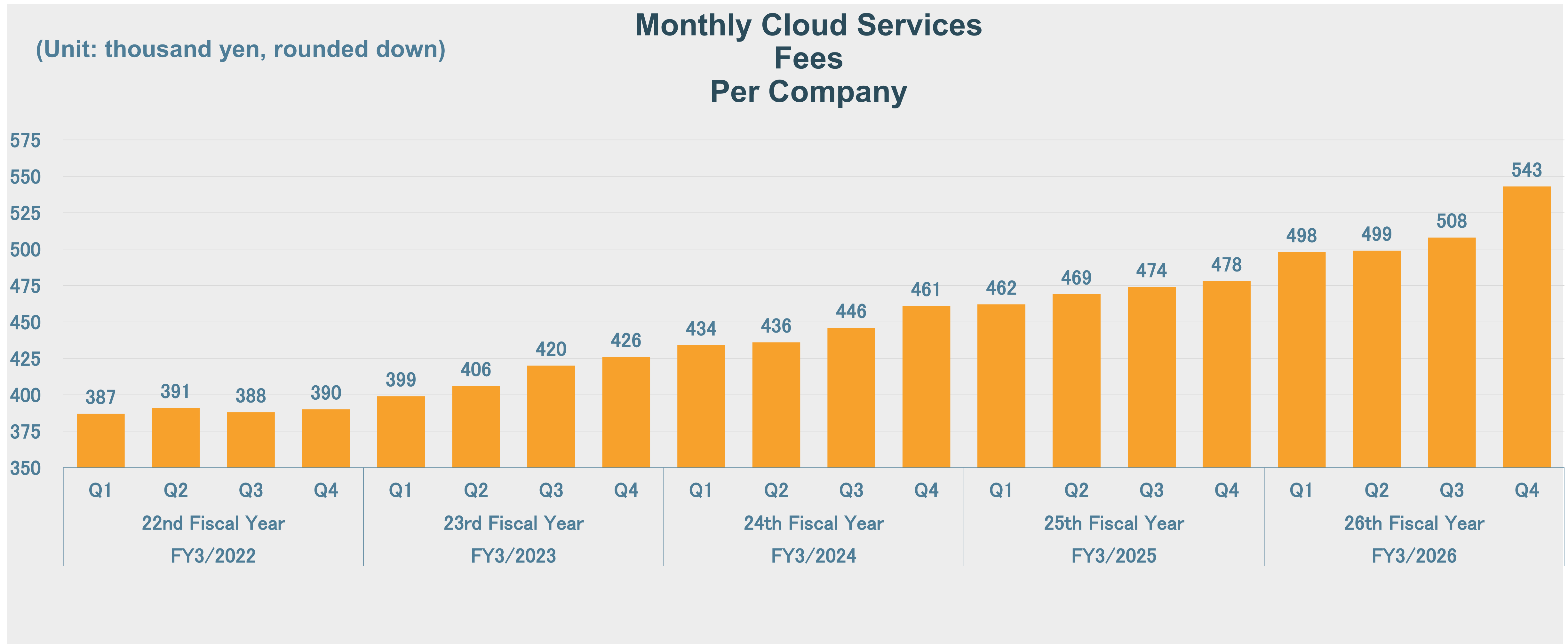
Monthly cloud services fees continued to increase, driven by expanded usage among existing customers and progress in the adoption of optional services. Supported by the growth in recurring revenue, quarterly average monthly cloud services fees increased 10.1% year on year, maintaining steady growth.



Monthly Cloud Services Fees Per Company

Driven by contributions from a large-scale project completed in the previous fiscal year and higher support and maintenance fees, cloud service MRR has continued to expand steadily since Q1.

Revenue from customers that began using the service in Q4 has contributed to a significant increase in unit revenue.



Quarterly Progress Rate

Despite slightly weak progress rates in the first half due to progress delays in certain projects, the build-up of projects advanced toward the second half. Progress in both revenue and profit has increased significantly toward the fiscal year-end.

Quarterly Progress Rate





PROPERTY DATA BANK

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The forecasts and forward-looking statements in this document are based on information available to the Company at the time of preparation and involve certain risks and uncertainties.