Financial results presentation for institutional investors and analysts

Financial Results for the Year Ended June 30, 2026
15th Medium-Term Management Plan

August 7, 2026

INTAGE HOLDINGS Inc.

Security code: 4326

Results for the Fiscal Year Ended June 2026
Review of the 14th Medium-Term Management Plan

Summary of Consolidated Statements of Income

Consolidated net sales exceeded the previous year's level despite falling short of the full-year forecast, supported by solid performance in core businesses, particularly panel surveys. Operating profit surpassed both the previous year and the forecast, reaching a record high as profitability improved across all segments.
Profit attributable to owners of the parent declined due to the absence of the extraordinary gain from the CRO business divestiture recorded in the previous year and the recognition of a full impairment loss on related fixed assets at Research and Innovation Co., Ltd. following a reassessment of its business plan and recoverable amount.

Consolidated Statement of Income

Millions of yen

	Year ended June 30, 2025	Year ended June 30, 2026	Change from previous year	YoY	Full-year forecast (Revised February 6)
Net sales	65,571	**67,099**	+1,528	+2.3%	70,000
Operating expenses	61,329	**61,347**	+18	+0.0%	–
Operating profit	4,241	**5,752**	+1,511	+35.6%	5,600
Ordinary profit	4,131	**5,753**	+1,622	+39.3%	5,500
Profit attributable to owners of parent	3,505	**1,703**	△1,802	△51.4%	3,200
EPS (yen)	91.83	**44.58**	–	–	83.80
ROE (%)	65,571	**67,099**	+1,528	+2.3%	70,000

Details of Major Extraordinary Losses

Impairment loss： ¥1,781 million

■ Research and Innovation Inc. **¥1,439 million**

Following the formulation of the INTAGE Group's 15th Medium-Term Management Plan, impairment losses on goodwill and related assets were recognized at Research and Innovation Inc. due to a shortfall versus the original business plan assumed at the time of acquisition.

Assets Subject to Impairment

Account	Book Value at FY2026 Year-End (Millions of yen)
Goodwill	436
Patents	763
Trademarks	142
Other Fixed Assets	97
	1,439

■ Former Nagano Office **¥334 million**

An impairment loss was recorded on the former Nagano office, previously used by INTAGE TECHNOSPHERE Inc., as the property became idle following relocation to a new office and was designated for demolition. (Already recognized in the second-quarter results.)

■ Others **¥8 million**

Loss on Valuation of Investment Securities： ¥610 million

■ Corporate Venture Capital (CVC) **¥528 million**

INTAGE Open Innovation Fund, our consolidated subsidiary operating the corporate venture capital (CVC) business, has transitioned from the investment phase to the exit phase for its existing portfolio companies.

The valuation loss recognized in the current fiscal year reflects a decline in the fair value of certain investee companies' shares, resulting from delays in business plan execution and weaker-than-expected performance.

Accordingly, the loss was recognized in accordance with applicable accounting standards.

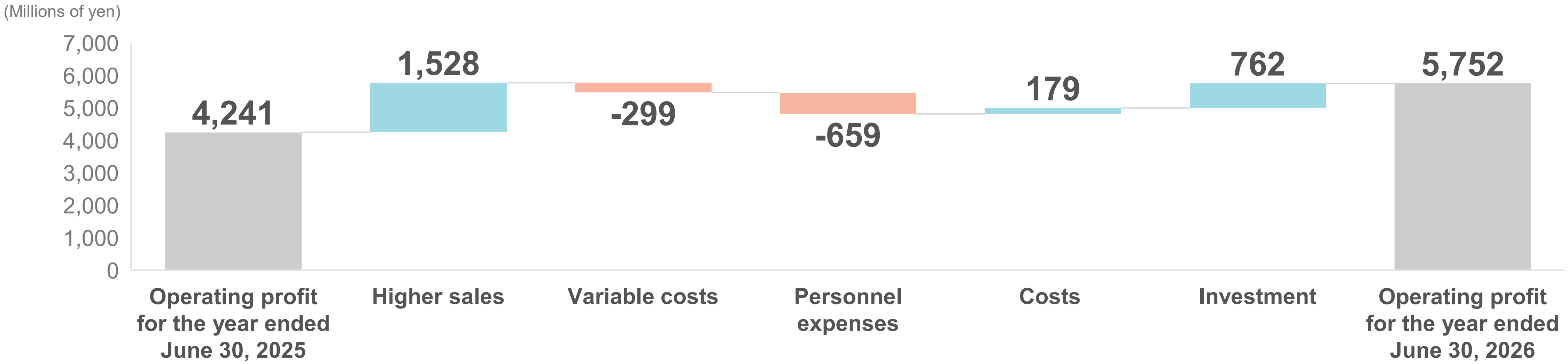
Fund Overview

- Fund Life: October 2016 to March 2028
- Assets Under Investment: Approximately ¥550 million
- Exit Outlook: Multiple portfolio companies are expected to pursue IPOs

■ Others **¥82 million**

Factors Contributing to Changes in Operating Profit

Operating profit increased significantly, benefitting from continued profit-oriented management initiatives and the elimination of the duplicate cost burden of SCI.

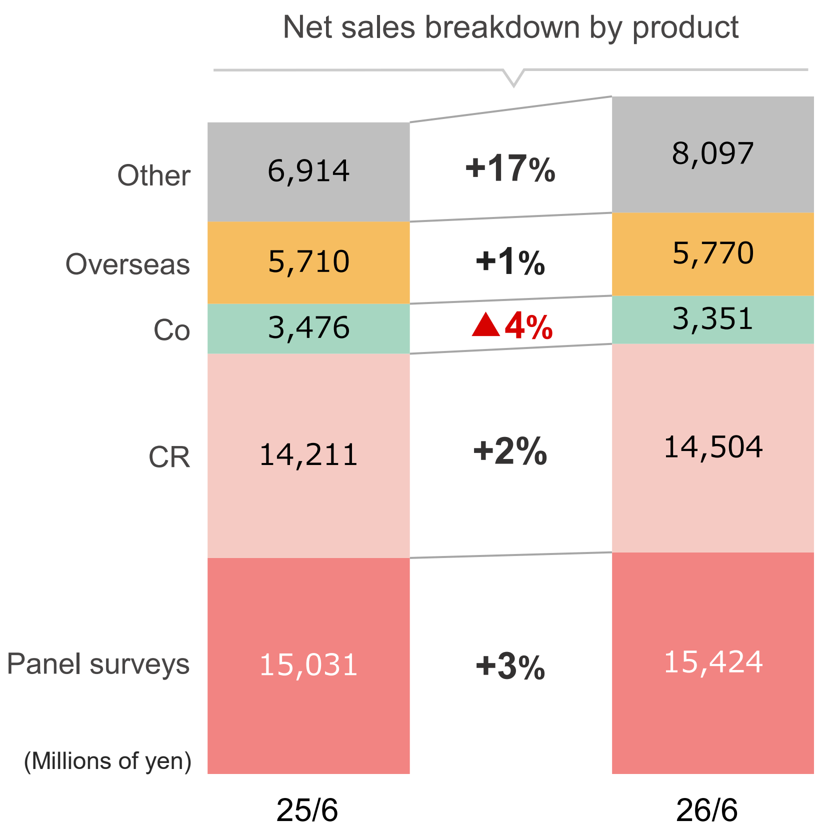


Net sales: Sales increased as the core businesses—panel surveys and CR—performed steadily, despite the transfer of the CRO business and the rebound effect from large-scale projects of INTAGE RESEARCH Inc. and Buildsystem Co., Ltd. in the previous year.

Personnel expenses: Increased due to salary revisions and other factors.

Investment: Decreased due to the completion of the transition to the new SCI.

Performance by Segment: Marketing Support (Consumer Goods & Services)



Other: Public-sector projects, RnI's CODE, etc.

Overseas: Sales from overseas subsidiaries (excluding healthcare)

Co: Communications area (i-SSP, Media Gauge, di-PiNK, etc.)

CR-Web: Internet surveys of custom research areas

Panel surveys: SRI+, SCI, etc.

- From this fiscal year onward, "CR-WEB" and "CR (Other than WEB)" have been consolidated and disclosed as "CR."
- From the second quarter, we reclassified a portion of panel survey items to "Other" to better reflect actual conditions.

(Millions of yen)

	25/6	26/6	Y/Y	Operating profit margin
Net sales	45,344	**47,149**	+4.0%	
Operating profit	1,435	**2,433**	+69.6%	5.2%

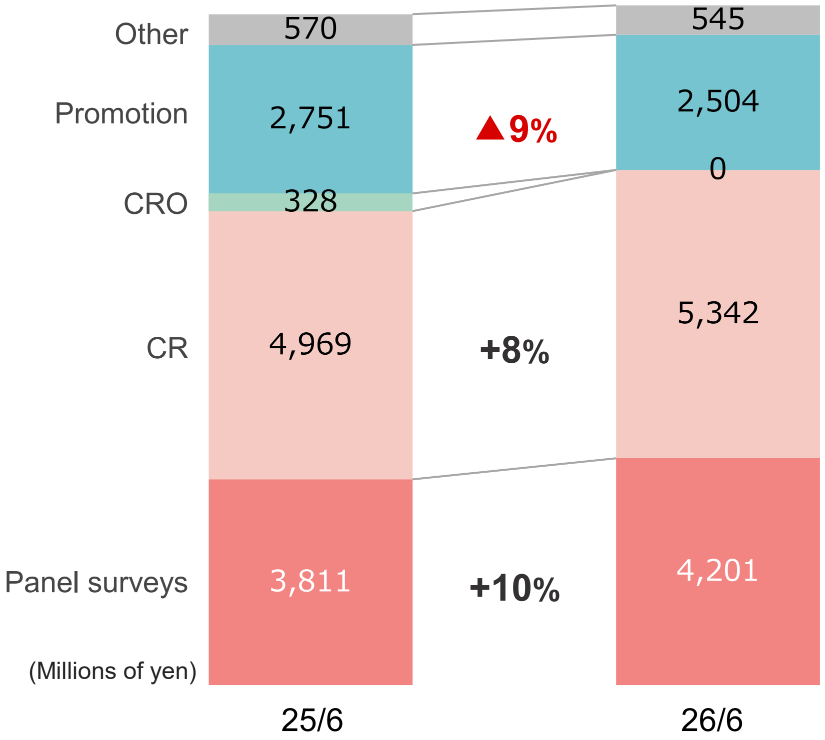
Highlights

- Despite the reactionary impact from the large-scale projects recorded in the previous year at INTAGE RESEARCH Inc., the segment achieved revenue growth.
- Panel surveys expanded, driven by price increases and the acquisition of new contracts. CR also recorded higher revenue, driven by increased project acquisition during the peak season.
- Although certain products in the Co category declined, advertising-related services jointly promoted with NTT DOCOMO* made steady progress in winning new projects.
- In addition to increased revenue from highly profitable Panel surveys, the completion of the transition to the new SCI enabled operating profit to significantly exceed the previous year's level.

* Revenue from advertising-related services jointly promoted with DOCOMO is recorded across multiple products shown in the graph.

Performance by Segment: Marketing Support (Healthcare)

Net sales breakdown by product



Other: Healthcare sales of overseas subsidiaries, etc.

Promotion: Sales from promotion-related business conducted by KYOWA KIKAKU, Ltd.

CRO (Contract Research Organization)*: Post-marketing surveillance, etc.

CR: Custom research mainly for pharmaceutical companies and medical device manufacturers

Panel surveys: SRI+, Impact Track, prescription database, etc.

(Millions of yen)

	25/6	26/6	Y/Y	Operating profit margin
Net sales	12,432	**12,593**	+1.3%	
Operating profit	2,133	**2,683**	+25.8%	21.3%

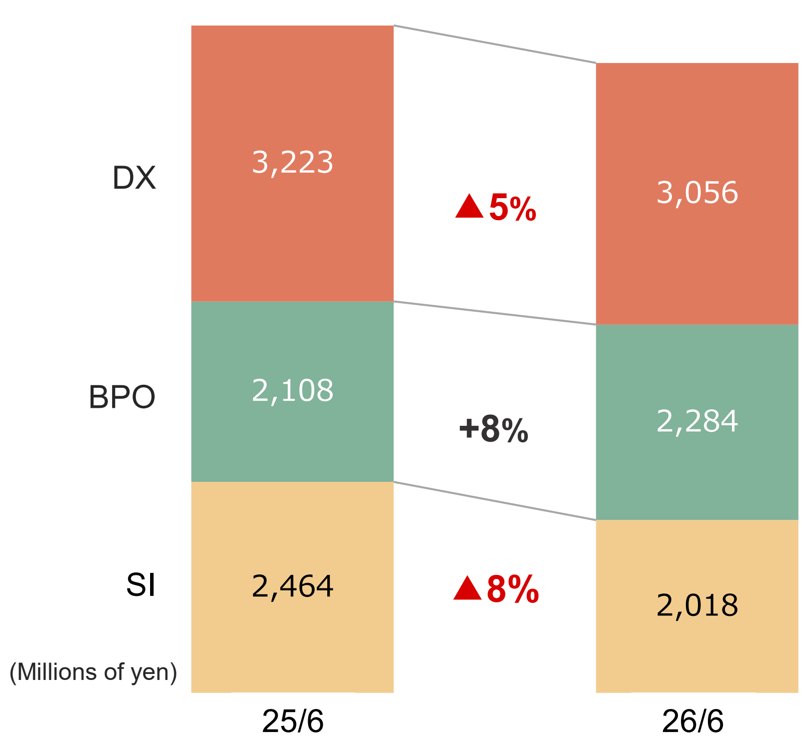
Highlights

- Net sales increased despite being affected by the divestment of the CRO business in the prior year.
- Panel surveys recorded significant year-on-year growth, supported by the acquisition of new contracts and price increases across product lines, with particularly strong contributions from the expansion of the prescription database provided by INTAGE Real World Inc.
- While CR services continued to perform steadily, Promotion at Kyowa Kikaku Co., Ltd. fell below the previous year's level.
- Operating profit significantly outperformed the previous year, supported by strong growth in high-margin panel surveys and custom research.

* As noted in the disclosure dated June 17, 2024, effective September 2, 2024 the CRO Business was transferred to Alfresa Holdings Corporation.

Performance by Segment: Business Intelligence

Net sales breakdown by area



(Millions of yen)

	25/6	26/6	Y/Y	Operating profit margin
Net sales	7,794	**7,356**	△5.6%	
Operating profit	672	**635**	△5.4%	8.6%

Highlights

- DX fell below the previous year due to a rebound effect from low-code development projects at Build System Inc., although the data integration and utilization business remained solid. SI also fell below the previous year due to a decline in projects from certain clients in the travel industry.
- Operating profit declined due to lower sales, in addition to the one-time expenses associated with the consolidation and relocation of the Nagano office conducted in November 2025.

DX: Support for promotion of DX-related areas in companies

BPO: BPO services such as business process efficiency improvement, system maintenance and management, etc.

SI: System development, etc.

INTAGE TECHNOSPHERE Inc. business lineup

INTAGE TECHNOSPHERE provides IT solutions. The company's business includes building and operating systems, and managing data centers.

Examples of solutions: Payment systems for travel agencies, health management support services, pharmaceutical companies' sales information systems, publishing POS systems, trade area analyses, AI solutions.

Review of the 14th Medium-Term Management Plan

Basic Policy

Toward a new portfolio as a Data + Technology company
- Creation of new value -

Financial Target (for FY 2026.6)

Sales	Operating Profit	Dividend Payout Ratio
¥73.5 billion	¥6 billion	Over 50%

Results

	Sales (million ¥)	YoY (%)	Operating Profit (million ¥)	YoY (%)	Operating Profit Margin (%)	ROE (%)	DPS (¥)	Dividend Payout Ratio (%)
24/6	63,279	+3.1	3,289	-13.1	5.2	7.8	43.0	66.7
25/6	65,571	+3.6	4,241	+28.9	6.5	10.7	45.0	49.0
26/6	67,099	+2.3	5,752	+35.6	8.6	5.1	48.0	107.7

Review

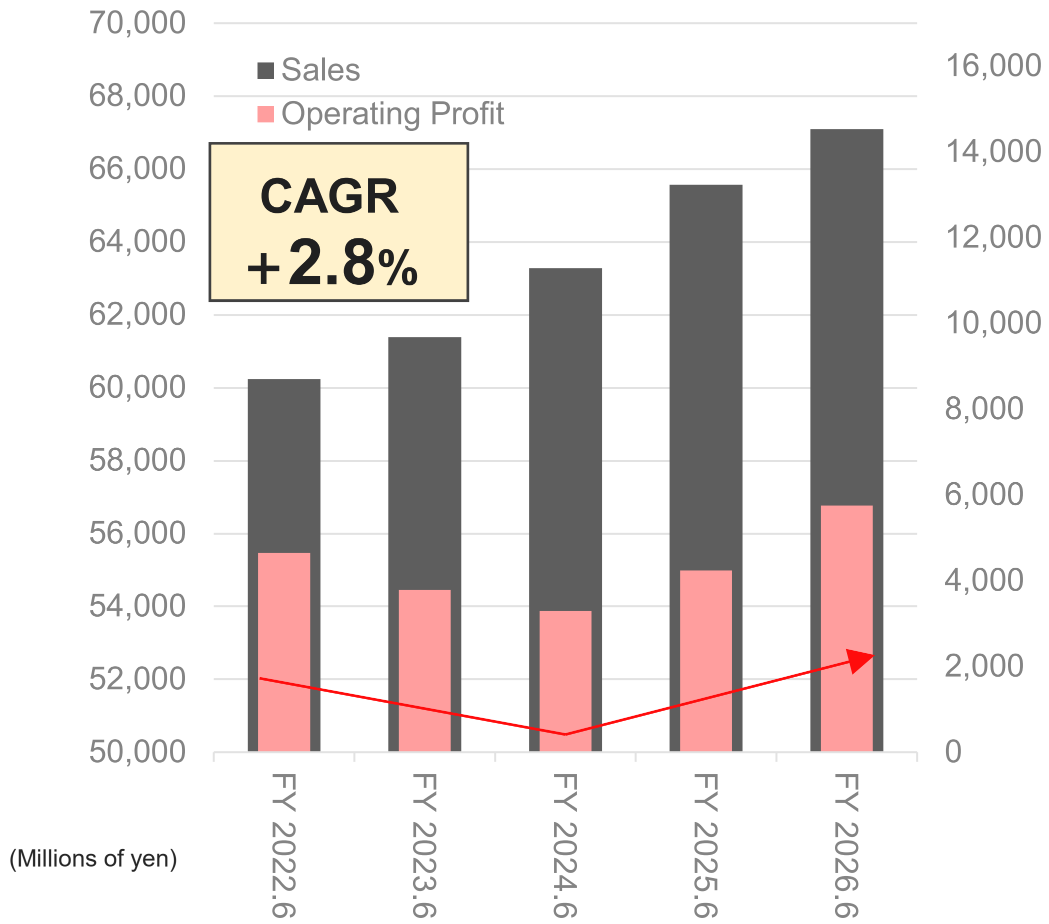
- **Financial Results**
  While sales did not meet the target, operating profit showed a strong recovery from the second year onward, supported by disciplined profit-focused management, including pricing actions and a thorough review of labor costs and unprofitable operations, bringing results within close reach of the original plan.
- **Business Growth**
  The core businesses, including panel surveys and custom research, delivered robust growth. While growth businesses continued to expand, performance did not fully meet the plan. Meanwhile, cross-group collaboration initiatives and the utilization of data advanced steadily.
- **Growth Strategy**
  In October 2023, we formed a capital and business alliance with NTT DOCOMO, Inc., joining the DOCOMO Group. This enabled our full-scale expansion into the sales promotion, advertising, and promotional marketing sectors.

15th Medium-Term Management Plan

Overview of INTAGE Group and the Domestic Market Environment

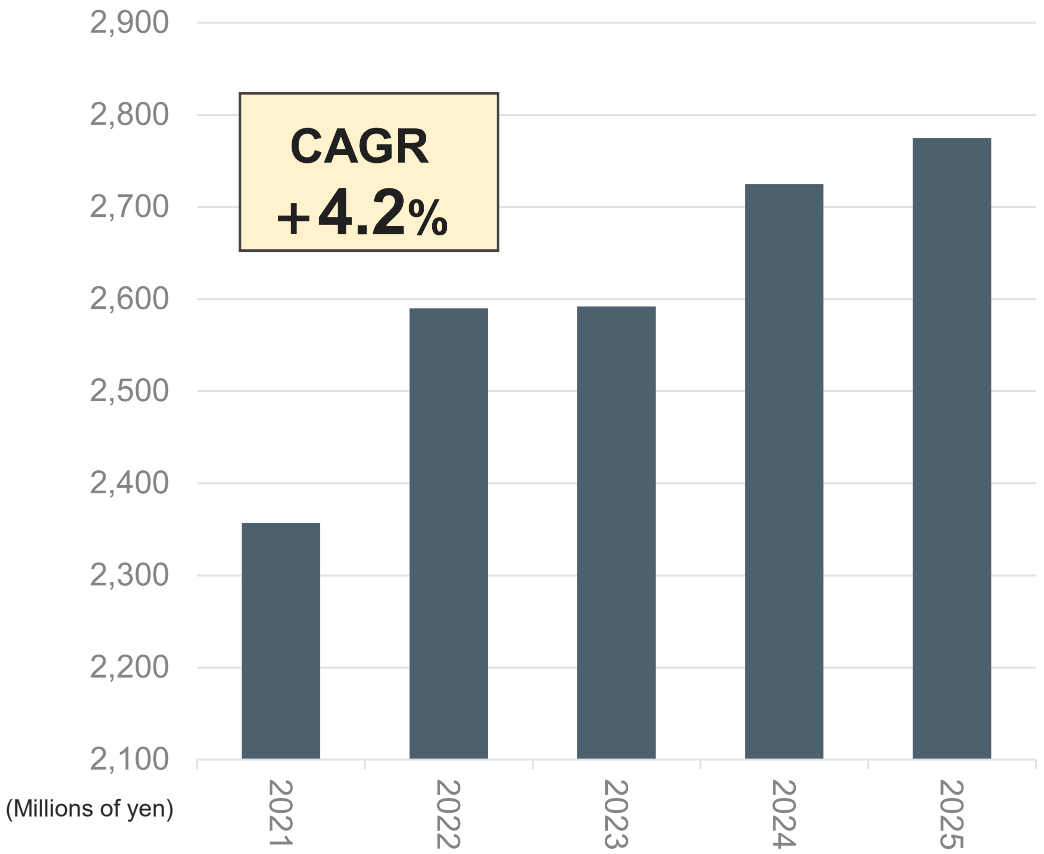
INTAGE Group Reached Record-High Profits as the Domestic Marketing Research Market Continued to Grow.

Sales/Operating Profit of the Company



Market Size of Japan's Market Research Industry

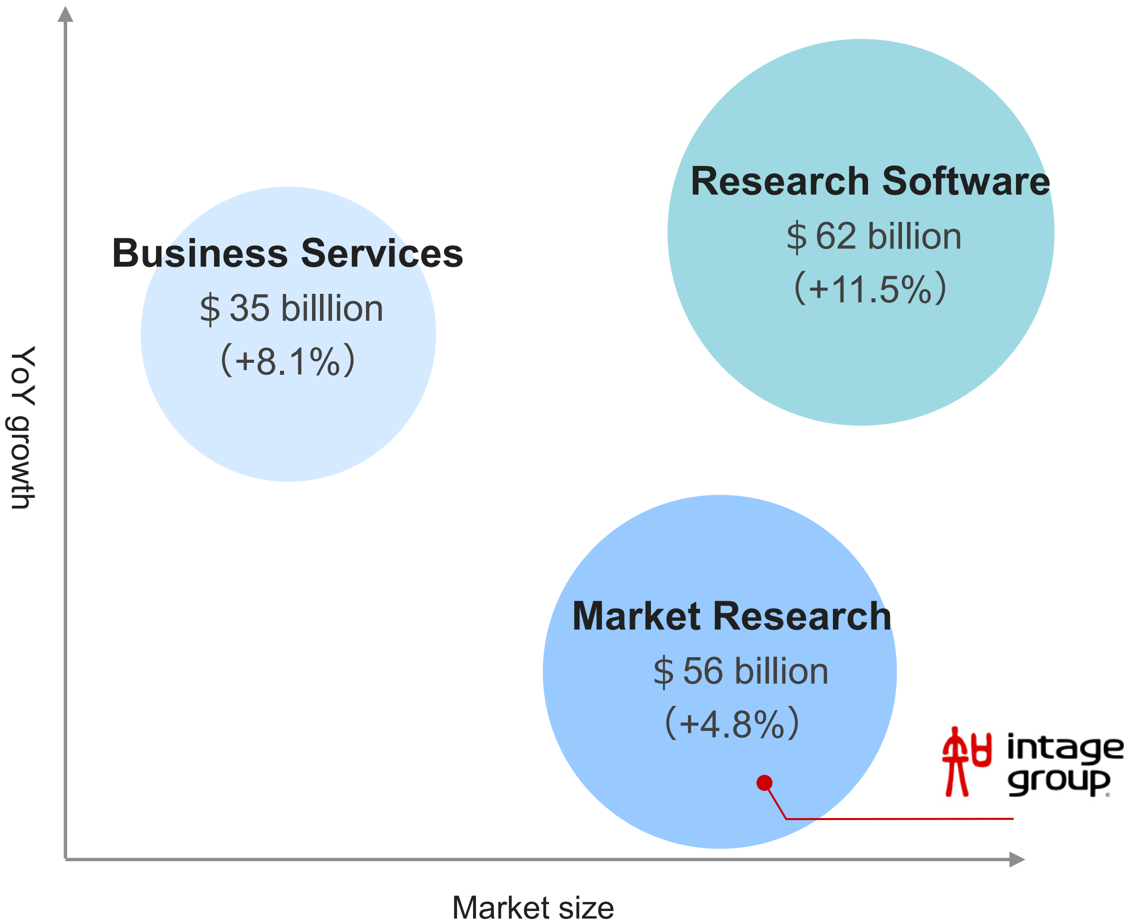
Source: Japan Marketing Research Association (JMRA), Survey on Business Operations. Prepared by the Company based on the "Established (Traditional) Market Research" category in estimates of Japan's insights industry market size.



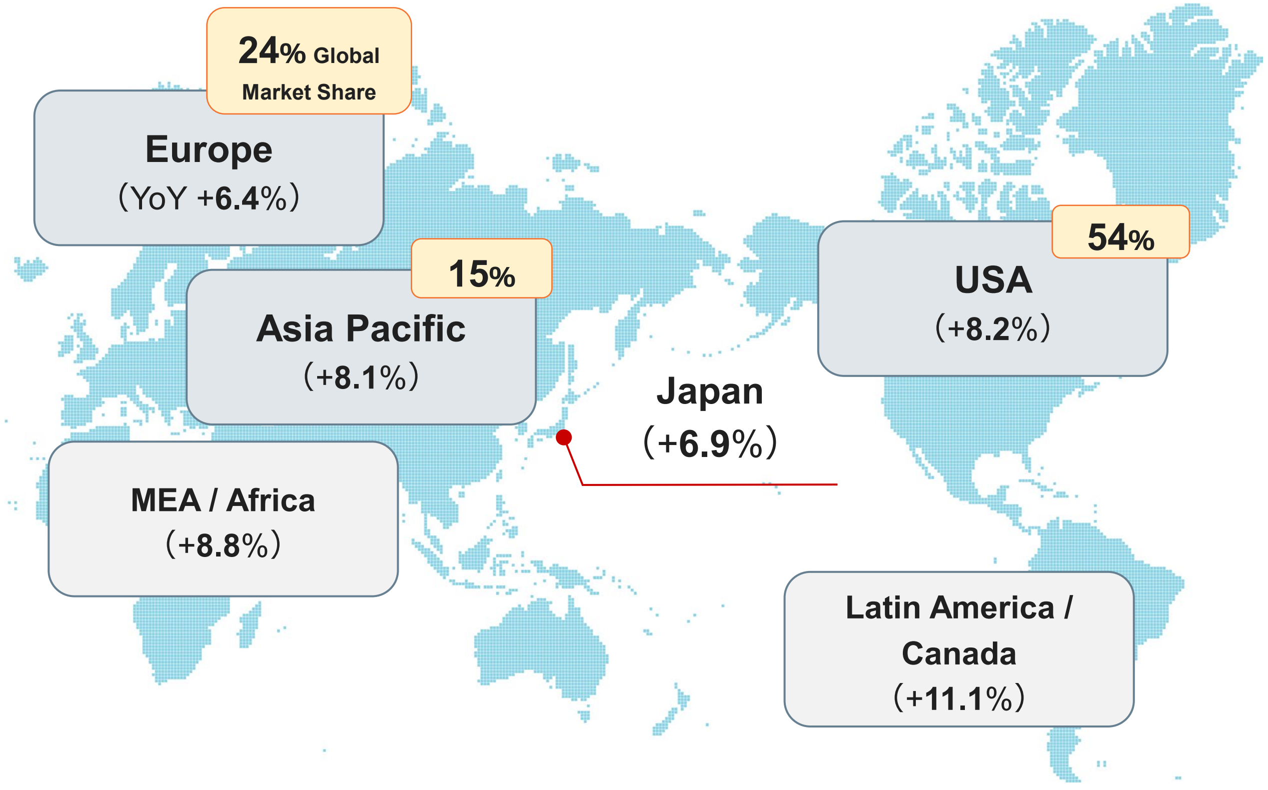
Growth Strateagy

Strong growth is expected in the "Research Software" and "Business Services" segments of the Insights Industry, as well as in overseas markets.

Market size and growth potential by segments



Market size and growth potential by region



Prepared by the Company based on ESOMAR 『Global Market Research 2025』 An Esomar Industry Report

Transforming the Business Model

Invest in technology-driven growth areas and shift to high-value recurring-revenue businesses to achieve significantly higher profitability.

AS-IS

Traditional Research Company

- Labor-Intensive
- Project-Based (One-Off Orders)
- Customized Deliverables

Problems
Labor-intensive
Low profit margin

Global Growth Market

"Research Software" and "Business Services" segments grow drastically as well as in Asia-Pacific markets.

Opportunity

SHIFT

Clients Needs

Data handling, solutions, and systems built around high-quality first-party data sought by a wide range of companies.

TO-BE

Technology-Driven Insights Company

- **Automated and scalable business model**
- **Shift to a high-value-added SaaS-based recurring model**
- **Develop data assets that power AI-driven value creation**

Strategy ❶

Expand the scope of our research-based business and further enhance our core Insights business.

Strategy ❷

Allocate Resources to the High-Growth "Data Tech" Domain with Clear Growth Opportunities.

Complete the transition to a high-margin, recurring revenue business model.

Basic Policy of the 15th Medium-Term Management Plan

Key Management Challenges

① **Achieve a shift away from organic growth** to significantly enhance corporate value

② Continuous **reform of the business portfolio**

③ **Further evolution of core business** and execution of **bold growth investments** in strategic areas

Basic Policy

Driving Growth with "Technology-Based Insight" to Create New Value

~ Building the Infrastructure for Decision-Making Through People, Data and Technology ~

Plan for Five Years

Phase1（FY26-27）	Phase2（FY27）	Phase3（FY28）	Phase4（FY29-30）
Optimization and organizational restructuring	Portfolio transformation and profitability enhancement	Expansion of Data-Tech segment	Establishment of new businesses and achieving targets

Growth of Core Business

Bold growth investments

Financial Targets of the 15th Medium-Term Management Plan

	FY2026.6（Results）		FY2031.6（Targets）
Sales	**¥67 billion**	**+43 billion** **CAGR：10.4%**	**¥110 billion**
Operating Profit	**¥5.7 billion**	**+6.8 billion** **CAGR：17.0%**	**¥12.5 billion**

Profit attributable for owners of parent

8.5 billion

(FY2031.6)

EPS

CAGR **20**%

Value-creating growth investments

30 billion

(accumulative)

EBITDA

7.2billion→**18**billion

(FY2026.6) (FY2031.6)

Change in Segments

Enhancing our comprehensive capabilities through the two pillars of 'Insight' —Aiming for business growth through the "deepening" and "technological advancement" of research expertise —and 'Data Tech'—which aims for business growth by "systematizing" and "supporting the utilization" of our clients' businesses

Insight Segment

- "Deepening" our expertise in understanding customers, cultivated over many years
- "Evolving" our existing research business by incorporating AI and technology
- "Expansion" through the acquisition of assets that will drive business growth both domestically and internationally

Data Platform Business

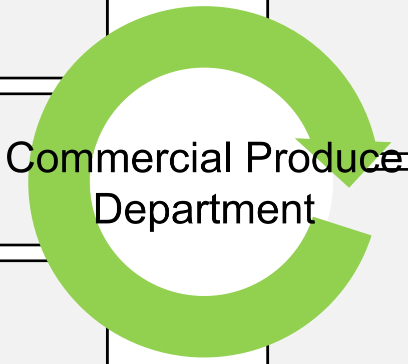
Panel data (consumers, retailers, pharmaceuticals, etc.),
and real-world data (such as medical claims and prescription information)

Research & Consulting Business

Businesses involving custom research, data analysis and interpretation,
CX consulting, and other related services

Global Insights Business

Overseas research and analysis (inbound and outbound),
Global service and solution deployment



Data Tech Segment

- Support for building clients' "data infrastructure" centered on customer data
- Providing a "platform" that enables end-to-end data utilization
- Supporting "data utilization" that drives business results for our clients

Marketing Transformation Business

Including advertising, sales promotion, and marketing campaigns
Support for marketing decision-making and execution

Business Process Solutions Business

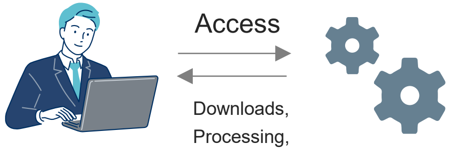
Data utilization areas such as system development, platform systems,
data integration and analysis services, and other data utilization areas

AI Data Platform: A Key Growth Driver

Transform panel data into an AI-ready platform, expand and diversify customer value, substantially grow the client base, and accelerate our evolution into the Data Tech business.

Data Utilization Environment

Panel Data



Clients Needs

Harness AI and internal/external data to enhance and accelerate management and business operations.

Panel Data

Key Service

Panel Survey (current)

- Track changes in consumer behavior, market dynamics, and the competitive landscape
- The industry standard for manufacturers
- Consistent and reliable data supported by standardized aggregation methodologies and high reproducibility

Redesigning the Value of Panel Data

Panel Data (extended)

AI Ready × Recurring model

AI Ready

- AI-ready datasets
- Establish a data platform with seamless external integration capabilities
- Expand opportunities for data access and utilization

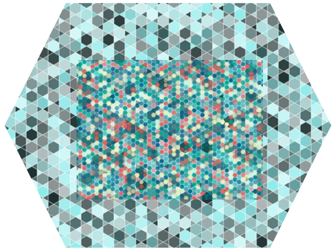
Recurring model

- A Phased Revenue Model
- A Diversified Revenue Structure Driven by New Monetization Models

Clients

Annual Panel Data Subscription

400 companies



Numerous companies

∞

Domain

Insight Segment

(Data Platform Business)

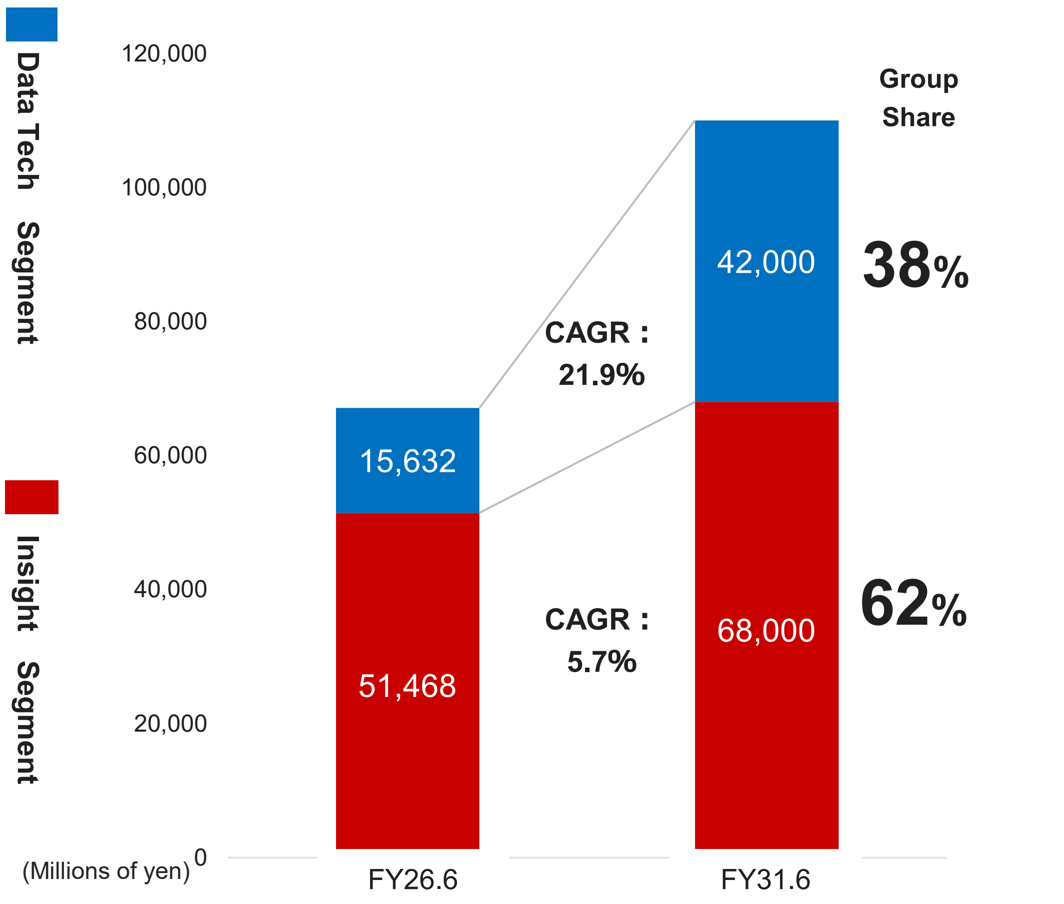
evolve and expand

Data Tech Segment

Growth Plan by Segments（FY2026.6 ⇒ FY2031.6）

Growth in both segments, with an increasing contribution from Data Tech Segment improving profitability of existing businesses to fund future growth investments

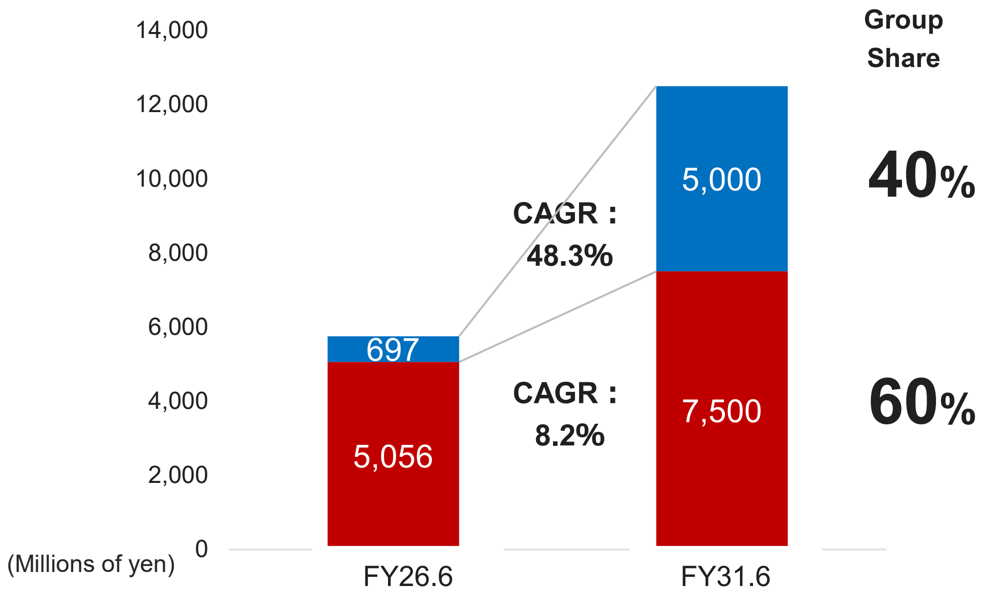
Sales



Operating Profit Margin

	FY26.6		FY31.6
Data Tech	4.5%	→	11.9%
Insight	9.8%	→	11.0%

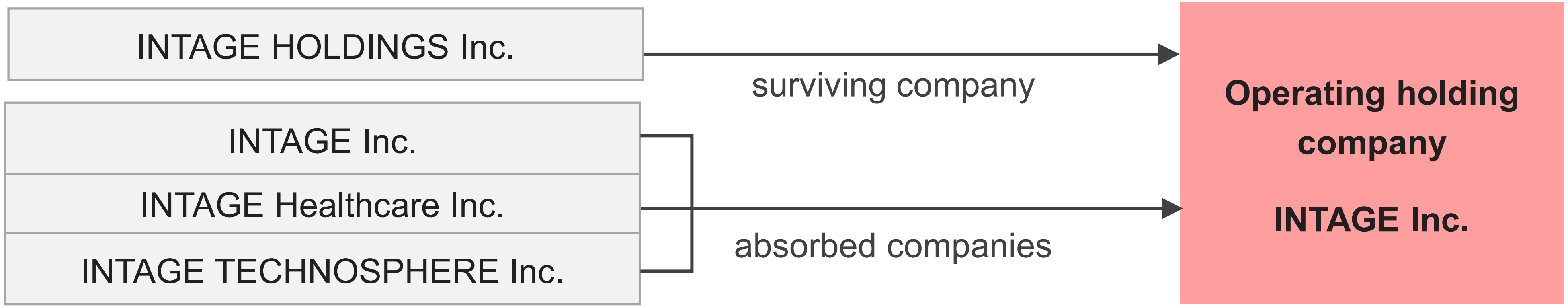
Operating Profit



The figures for the Insight and Data Tech segments for FY2026.6 have been restated based on the revised segment reporting structure to be adopted from FY2027.6.

Decision on a Plan for the Group Reorganization

Effective July 1, 2027, the Company will serve as the surviving company in an absorption-type merger, its three consolidated subsidiaries will be the absorbed companies, and the Company will transition from a pure holding company to an operating holding company.



* Effective July 1, 2026, INTAGE Real World, Inc. was absorbed through a merger into INTAGE Healthcare Inc.

Purpose of Reorganization

The purpose of the reorganization is to establish an operating framework that will enable the Group to achieve its 2030 targets by evolving from a research company into a technology-driven insights company and by creating value based on customer challenges through the integrated utilization of the Group's assets, including customer touchpoints, human resources, and services.

Overview

- Integration of Three Core Companies and the Holding Company from the Former Segments into One Entity
- Transition from a pure holding company to operating holding company
- New company name will be INTAGE Inc.

Schedule

- Execution of the Merger Agreement: February 4, 2027 (planned)
- Effective Date: July 1, 2027 (planned)

Financial Forecast, Capital Allocation, and Capital Policy

Financial Forecast for the Fiscal Year ending June30, 2027 (2Q/Full-year)

Despite ongoing investments in products and services and expenses related to the Group reorganization, both the core and growth businesses are expected to grow. Net sales and operating profit are projected to increase year on year, while profit attributable to owners of the parent is expected to rise significantly due to the rebound from extraordinary losses recorded in the prior year.

(Millions of yen)

		FY2026/6 Results	FY2027/6 Forecast	Change from previous year	YoY
2Q (interim period)	Net sales	31,688	**33,000**	+1,311	+4.1%
	Operating profit	2,363	**2,500**	+136	+5.8%
	Ordinary profit	2,381	**2,550**	+168	+7.1%
	Profit attributable to owners of parent	1,220	**1,500**	+279	+22.9%

		FY2026/6 Results	FY2027/6 Forecast	Change from previous year	YoY
Full year	Net sales	67,099	**71,000**	+3,900	+5.8%
	Operating profit	5,752	**6,200**	+447	+7.8%
	Ordinary profit	5,753	**6,250**	+496	+8.6%
	Profit attributable to owners of parent	1,703	**4,000**	+2,296	+134.9%

The above forecast has been prepared based on information that is currently available to the Company and is subject to high levels of uncertainty. Actual results may differ from the forecast.

Forecasts by Segment for the Fiscal Year Ending June 30, 2027

The Insight segment, including panel surveys and custom research (CR), is projected to deliver solid growth in both revenue and profit. In the Data Tech segment, although upfront investments will continue, growth businesses, including marketing activation and execution support services, are expected to achieve further expansion.

(Millions of yen)

		FY2026/6 Results	FY2027/6 Forecast	Change from previous year	YoY
Full year	Net sales	67,099	**71,000**	+3,900	+5.8%
	Operating profit	5,752	**6,200**	+447	+7.8%
	Ordinary profit	5,753	**6,250**	+496	+8.6%
	Profit attributable to owners of parent	1,703	**4,000**	+2,296	+134.9%
Insight segment	Net sales	51,468	**55,000**	+3,532	+6.9%
	Operating profit	5,056	**5,400**	+344	+6.8%
Data Tech segment	Net sales	15,632	**16,000**	+368	+2.4%
	Operating profit	697	**800**	+103	+14.8%

The above forecast has been prepared based on information that is currently available to the Company and is subject to high levels of uncertainty. Actual results may differ from the forecast.

The figures for the Insight and Data Tech segments for FY2026.6 have been restated based on the revised segment reporting structure to be adopted from FY2027.6.

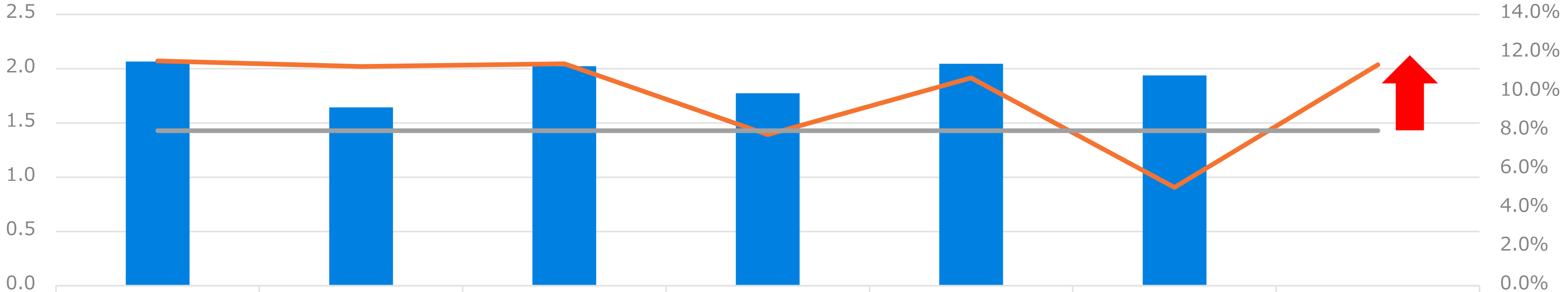
ROE Trends and Cost of Capital

Recognition of Current Status

- We recognize that **the cost of shareholders' equity has been in the 5%-8% range** (we conservatively use 8.0% as our cost of capital for internal use)
- ROE **temporarily declined to 5.1%** in FY2026.6 due to extraordinary losses (including impairment losses). However, the Company has consistently maintained returns above its cost of equity and a positive equity spread, while its P/B ratio has remained solid at around 2.0x in recent periods.

The Future

- For FY2027, operating profit is expected to continue increasing (from ¥5.75 billion to ¥6.2 billion), with ROE projected to **recover to above 10%.**
- From FY2028 onward, we aim to achieve an ROE of approximately **12%** through sustained profit growth.



	2021.6	2022.6	2023.6	2024.6	2025.6	2026.6	2027.6
PBR	2.1	1.6	2.0	1.8	2.0	1.9	
ROE	11.6%	11.3%	11.4%	7.8%	10.7%	5.1%	11.4%
Cost of equity	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%	8.0%

PBR ROE Cost of equity

Capital Policy and Capital Allocation

Deploy cash generated from operating activities toward growth investments and shareholder returns, accelerating the Company's next stage of growth

Cash Inflow

Drive operating cash flow through a combination of organic growth and new business development, while utilizing debt financing as needed to enable flexible and timely fundraising.

Operating Cash Flow

¥55 billion
(excluding investment costs)

Cash Outflow

Shareholder return
¥12 billion

Progressive Dividend Policy with a Minimum DOE of 5.0%

Investments for the existing business
¥11 billion~

Development of the Next-Generation Research Platform

Growth investments
¥30 billion～

Value-creating growth investments to Seed Future Growth

Dividend Policy

Based on our basic policy for profit distribution, the year-end dividend for FY2026 is set at ¥24 per share (¥48 per share annually). For FY2027.6, we plan to continue increasing dividends, with an annual dividend of ¥50 per share, up ¥2 from the previous fiscal year.

	EPS (¥)	DPS (¥)			Dividend Payout Ratio (%)	ROE (%)
		2Q	Year-end	Total		
2024. 6	64.47	—	43.00	43.00	66.7	7.8
2025. 6	91.83	22.50	22.50	45.00	49.0	10.7
2026. 6	44.58	24.00	24.00	48.00	107.7	5.1
2027. 6 (plan)	**104.68**	**25.00**	**25.00**	**50.00**	**47.8**	**11.4**

Revision to the Basic Policy on Profit Distribution

We will revise our dividend policy to support growth investments aimed at enhancing medium- to long-term corporate value and to enable stable and continuous expansion of shareholder returns in line with the Company's growth.

Current Policy

The Company’s basic policy is to distribute profits based on consolidated business performance, which is the result of group management, while maintaining a balance between dividends and investments in growth. The Company aims to achieve a consolidated dividend payout ratio of 50% and a return on equity (ROE) of 12% in the final fiscal year of the 14th Medium-term Management Plan, ending June 30, 2026, with the dividends during the Plan being progressive. In addition, the Company will flexibly respond to the purchase of treasury shares to improve capital efficiency.

In terms of dividends, the Company’s basic policy is to pay them twice a year, an interim dividend, and a year-end dividend. The decision-making bodies for dividends are the Board of Directors in the case of interim dividends and the General Meeting of Shareholders in the case of year-end dividends.

Revised Policy

The Company’s basic policy to capital allocation is to base management decisions on the consolidated performance of the Group and to comprehensively consider its medium- to long-term business growth and financial position, while maintaining an appropriate balance between growth investments for future expansion and stable shareholder returns. With respect to dividends, the Company places emphasis on both capital efficiency and the stability of shareholder returns. Accordingly, the Company has established a minimum Dividend on Equity (DOE) ratio of 5.0% and intends to maintain a progressive dividend policy throughout the period of the 15th Medium-Term Management Plan, which runs through the fiscal year ending June 2031. In addition, the Company will seek to improve capital efficiency with the aim of achieving a Return on Equity (ROE) of 12%. In addition, the Company will flexibly respond to the purchase of treasury shares to improve capital efficiency.

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Point

- **Stable dividends with a DOE floor of 5.0%**
- **Continued progressive dividend policy throughout the 15th Medium-Term Management Plan period**

intage group®

Know today, Power tomorrow

appendix

About New Segments

Insight segment
Research-based domain

	Operating companies and domains
Data Platform Business Panel data (consumers, retailers, pharmaceuticals, etc.), and real-world data (such as medical claims and prescription information)	Panel surveys, real-world data in INTAGE Inc. and INTAGE Healthcare Inc., etc.
Research & Consulting Business Businesses involving custom research, data analysis and interpretation, CX consulting, and other related services	Custom Research in INTAGE Inc. and INTAGE Healthcare Inc. Business of INTAGE RESEARCH Inc. and PLAMED Inc.
Global Insight Business Overseas research and analysis (inbound and outbound), Global service and solution deployment	Global Research in in INTAGE Inc. and INTAGE Healthcare Inc. Business of overseas subsidiaries

Data Tech segment
Technology-driven domain

	Operating companies and domains
Marketing Transformation Business Including advertising, sales promotion, and marketing campaigns Support for marketing decision-making and execution	Support of marketing execution including initiatives with NTT DOCOMO INC. in INTAGE Inc. and INTAGE Healthcare Inc., DOCOMO Insight Marketing, INC., Research and Innovation Co.,Ltd., KYOWA KIKAKU LTD.
Business Process Solutions Business Data utilization areas such as system development, platform systems, data integration and analysis services, and other data utilization areas	System development, platform system, and data utilization in INTAGE TECHNOSPHERE Inc., Buildsystem Co.,Ltd., NSK Co., Ltd., INTAGE Inc.

Non-Financial Targets of the 15th Medium-Term Management Plan

Environment	Social	Governance
Reduce CO2 Emissions by 46% 2030 target, 60% 2035 target compared with 2013 Set with reference to Japan's target set under the Paris Agreement	**People Powering Business Transformation**	**Effectiveness and Diversity of the Board of Directors**
100% Renewable Energy Usage Rate 2030 target Set with the reference to the RE100	**Enabling Employees to Realize Their Full Potential**	**Ensuring thorough Risk Management**
Disclosure Regarding Climate Change • Assessment and management of climate change's impact to our businesses • Solving Environment Issues through the business	**Fostering an Inclusive Workplace Where Diverse Talent Can Succeed**	**Compliance with Laws**

Distribution Data PF POS-is®
Transforming into an AI-Powered Sales Process Automation Service

POS-is

Shifting from offering individual functions to automating end-to-end business processes. Revenue is projected to increase by 50% year on year in FY2027.6.

Update

Current: Point Solutions Supporting Individual Functions

Data Cleaning | Dashboard

Future: AI-Powered Automation of End-to-End Business Processes Through an Integrated Workflow

Planning → Simulation → Plan-to-Actual Management

AI Agents Enable Cross-Functional Process Automation (Under Development)

PoCs ongoing with multiple companies

Commercial launch planned within this fiscal year

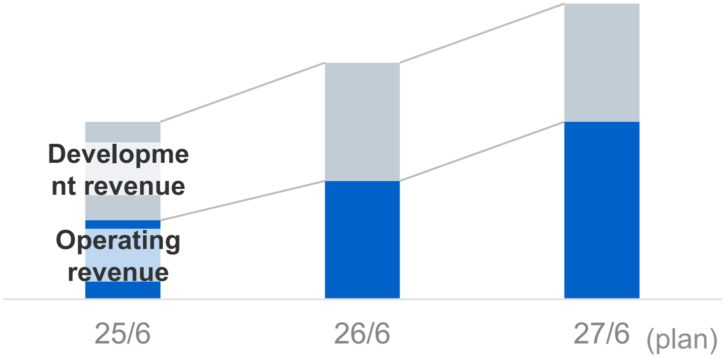
Sales Growth

Growing adoption among top-tier companies in the industry.

FY2027.6 sales plan

YoY **+50%**

Growth of recurring operating revenue will drive more stable earnings.



About INTAGE Open Innovation Fund

Accelerating Alliances to Become a Data + Technology Company

Aim: Create touchpoints with advanced technologies and services

Overview: Established with SBI Investment Co., Ltd. Total amount generated: 5 billion yen Operation period: October 2016 through **March 2028 (Period extended by one year)**

Features of investment:
The fund is operated based on the fund features (sourcing, business evaluation, monitoring, etc.) provided by SBI Investment Co., Ltd. By having INTAGE Group employees actively participate throughout the sourcing phase, they gain expertise in business evaluation, network with venture companies and serve as a channel for collecting information. This helps improve the effectiveness of alliance activities.

Investment results: 2.85 billion yen has been invested in 28 companies (as of July 2026)

Investing companies (as of July 2026)

Marketing
- Research and Innovation Co., Ltd.
- Payke, Inc.
- XICA CO.,LTD.
- BitStar Inc.

Healthcare
- Dr. JOY Co., Ltd.
- Ubie Inc.
- FiNC Technologies Inc.
- CureApp, Inc.

Platform
- EverySense, Inc.
- Tamer Inc.
- ambr, Inc.

AI
- Cross Compass Ltd.
- Godot Inc.

Life
- every, Inc.
- Alice. style, Inc.

Image and video technologies
- EmbodyMe, Inc.

* Invested in two other companies (company names not disclosed)

Exit results: IPO: **five** companies, M&A: **five** companies

Investment examples

Research & Innovation

- Operates the shopping information registration app "CODE"
- Invested in November 2017, and made a subsidiary of INTAGE, Inc. in May 2021
- We are utilizing the company's proprietary technology for reading receipts in SCI renewal

SCI by INTAGE

ユビー

- Develops medical DX services such as the symptom search engine "Ubie" used by over 12 million people per month
- Invested in November 2020
- We are considering collaborations with our healthcare segment

Summary of Consolidated Balance Sheets and Consolidated Statements of Cash Flows

(Millions of yen)

Summary of Consolidated Balance Sheets	25/6	26/6	Increase/ Decrease	Remarks
Current assets	30,533	**32,470**	+1,936	Increased despite a decrease in cash and deposits, mainly due to an increase in deposits receivable and other assets.
Non-current assets	16,389	**15,498**	-890	Decreased due to a reduction in intangible fixed assets and other factors.
Total assets	46,922	**47,968**	+1,046	
Current liabilities	12,567	**12,680**	+113	Increased primarily due to an increase in accrued corporate income taxes.
Non-current liabilities	1,034	**1,090**	+56	No significant increase or decrease from the end of the previous fiscal year, remaining at a similar level.
Total liabilities	13,601	**13,771**	+169	
Total net assets	33,321	**34,197**	+876	Increased primarily due to a rise in accumulated other comprehensive income.
Total assets	46,922	**47,968**	+1,046	

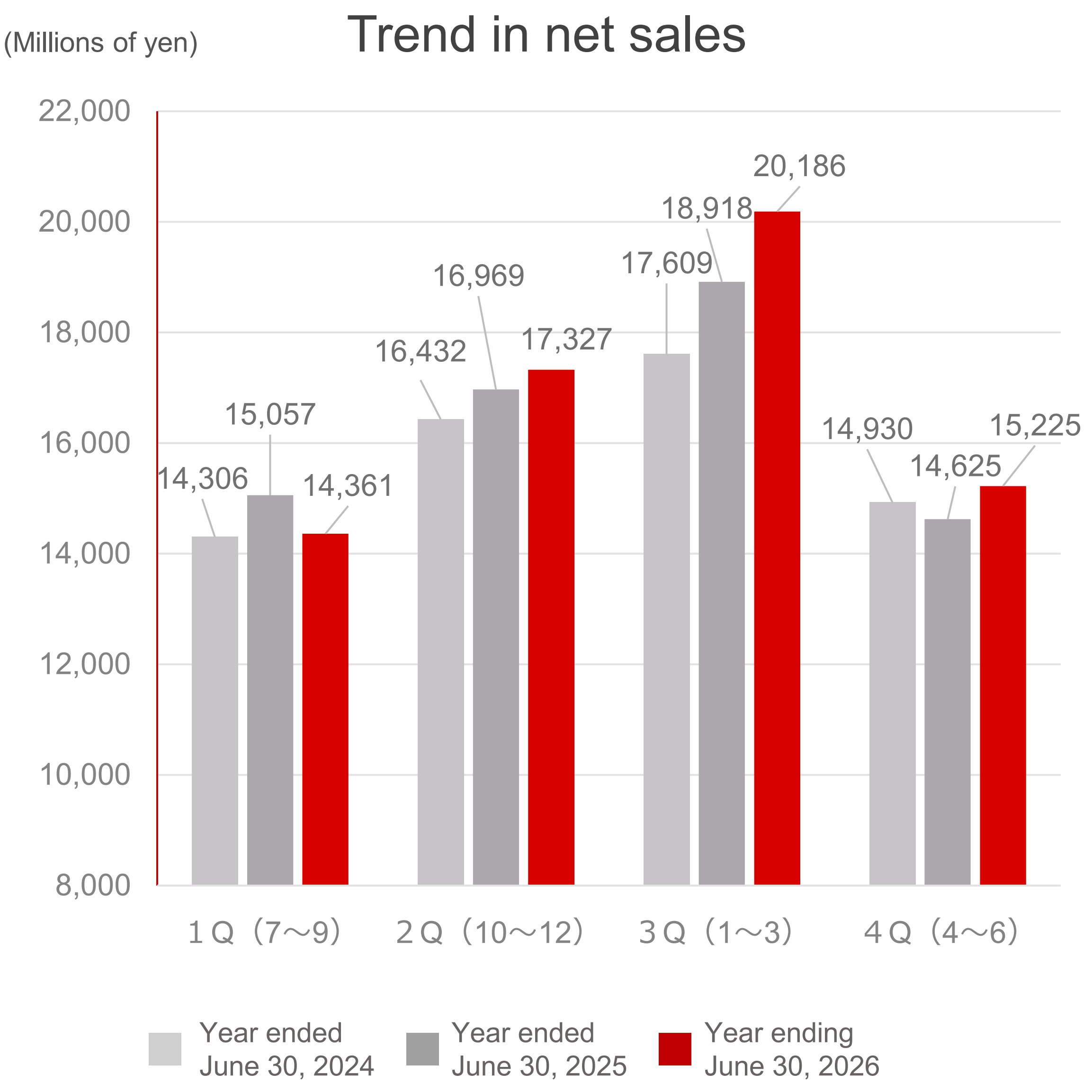
Summary of Consolidated Statements of Cash Flows	25/6	26/6
Cash flows from operating activities	6,429	**4,075**
Cash flows from investing activities	910	**-1,410**
Cash flows from financing activities	-2,734	**-2,026**
Effect of exchange rate change on cash and cash equivalents	-55	**207**
Net increase (decrease) in cash and cash equivalents	4,551	**844**
Cash and cash equivalents at beginning of period	11,940	**16,492**
Cash and cash equivalents at end of period	16,492	**17,336**

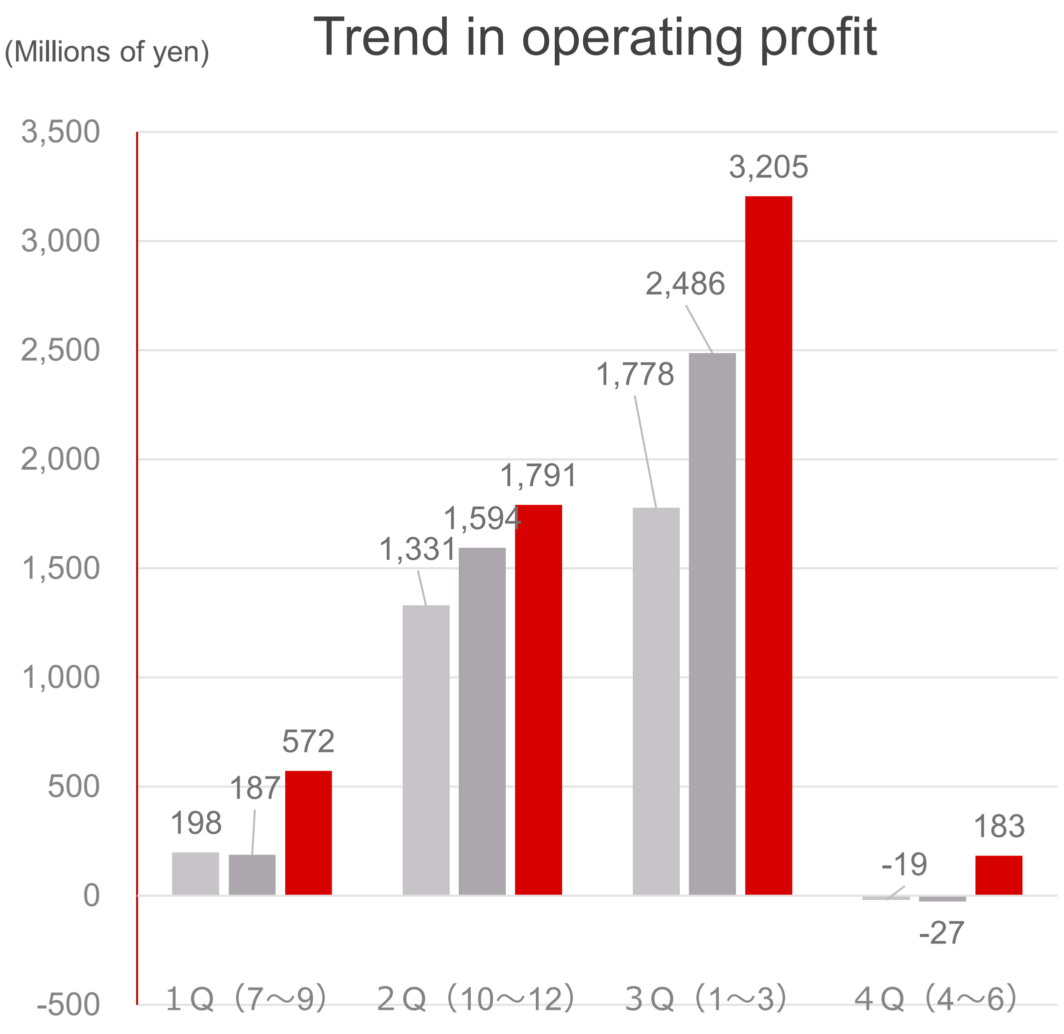
Net cash provided by (used in) operating activities
Revenue decreased compared with the previous year, primarily due to an increase in income tax payments.

Net cash provided by (used in) investment activities
Net inflows turned into net outflows due to increased software development investments at ITG and ITSP, as well as the absence of proceeds from a business transfer that had been recorded in the previous year.
*ITG: INTAGE Inc. ITSP: INTAGE TECHNOSPHERE Inc.

Net cash provided by (used in) financing activities
Net cash outflows decreased due to lower dividend payments, primarily reflecting the impact of the introduction of the interim dividend system in the previous year.

Trend in quarterly results





Quarterly net sales breakdown by product

(Millions of yen)		1Q			2Q (Cumulative)			2Q (Noncumulative)		
		Year ended June 30, 2024	Year ended June 30, 2025	Year ending June 30, 2026	Year ended June 30, 2024	Year ended June 30, 2025	Year ending June 30, 2026	Year ended June 30, 2024	Year ended June 30, 2025	Year ending June 30, 2026
CG&S	Panel Surveys	3,728	3,747	3,868	7,824	7,363	7,606	4,096	3,616	3,738
	CR	2,588	2,856	2,948	6,187	7,177	7,180	3,599	4,321	4,232
	Co	578	811	700	1,177	1,810	1,483	599	999	783
	Overseas	1,293	1,470	1,340	2,630	2,741	2,720	1,337	1,271	1,380
	Other	825	1,179	1,183	1,421	2,597	2,800	596	1,418	1,617
HC	Panel Surveys	856	887	1,010	1,841	1,874	2,126	985	987	1,116
	CR	967	1,167	991	2,496	2,715	2,735	1,529	1,548	1,744
	CRO	664	328	0	1,396	328	0	732	0	0
	Promotion	743	683	590	1,470	1,382	1,299	727	699	709
	Other	121	117	135	277	307	313	156	190	178
BI	SI	895	606	453	1,816	1,235	952	921	629	499
	BPO and maintenance	512	415	437	1,056	896	966	544	480	529
	DX	531	786	704	1,143	1,596	1,506	612	810	802

※ Because of changes in product categories within segment, some of the sales may differ from the sales by product disclosed until the previous fiscal year.

Quarterly net sales breakdown by product

(Millions of yen)		3Q (Cumulative)			3Q (Noncumulative)			4Q (Cumulative)			4Q (Noncumulative)		
		Year ended June 30, 2024	Year ended June 30, 2025	Year ending June 30, 2026	Year ended June 30, 2024	Year ended June 30, 2025	Year ending June 30, 2026	Year ended June 30, 2024	Year ended June 30, 2025	Year ending June 30, 2026	Year ended June 30, 2024	Year ended June 30, 2025	Year ending June 30, 2026
CG&S	Panel Surveys	11,920	11,103	11,464	4,096	3,740	3,858	16,088	15,031	15,424	4,168	3,928	3,960
	CR	10,006	11,390	11,789	3,819	4,213	4,609	12,471	14,211	14,504	2,465	2,821	2,715
	Co	1,885	2,693	2,578	708	883	1,095	2,435	3,476	3,351	550	783	773
	Overseas	4,260	4,393	4,357	1,630	1,652	1,637	5,374	5,710	5,770	1,114	1,317	1,413
	Other	3,512	5,784	6,652	2,091	3,187	3,852	4,805	6,914	8,097	1,293	1,130	1,445
HC	Panel Surveys	2,756	2,832	3,189	915	958	1,063	3,712	3,811	4,201	956	979	1,012
	CR	3,480	3,960	4,086	984	1,245	1,351	4,688	4,969	5,342	1,208	1,009	1,256
	CRO	1,979	328	0	583	0	0	2,577	328	0	598	0	0
	Promotion	2,110	2,017	1,818	640	635	519	2,780	2,751	2,504	670	734	686
	Other	430	461	472	153	154	159	577	570	545	147	109	73
BI	SI	2,536	1,925	1,480	720	690	528	3,187	2,464	2,018	651	538	538
	BPO and maintenance	1,637	1,559	1,690	581	663	725	2,087	2,108	2,284	451	549	593
	DX	1,831	2,496	2,297	688	900	791	2,492	3,223	3,056	661	727	758

※ Because of changes in product categories within segment, some of the sales may differ from the sales by product disclosed until the previous fiscal year.