# Supplementary Materials for Consolidated Financial Results for the Three Months Ended September 30, 2025

**INTAGE HOLDINGS Inc.** 

Security code: 4326

November 4, 2025



# Summary of Consolidated Statements of Income

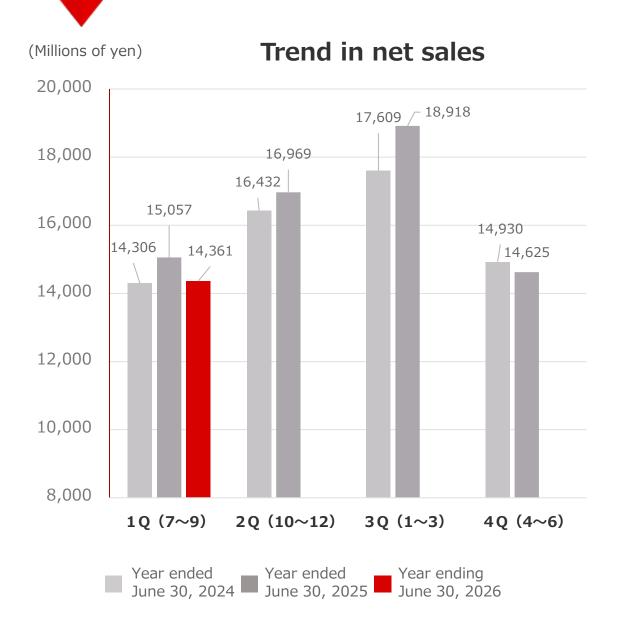
Sales decreased due to the transfer of the CRO business and the rebound effect from large-scale projects in the previous fiscal year. Operating profit increased significantly, driven by continued profit-oriented management initiatives and reduced investment following the completion of the transition to the new SCI. Profit attributable to owners of parent declined, primarily due to the absence of gains recorded from the CRO business transfer in the prior period.

#### Consolidated Statement of Income

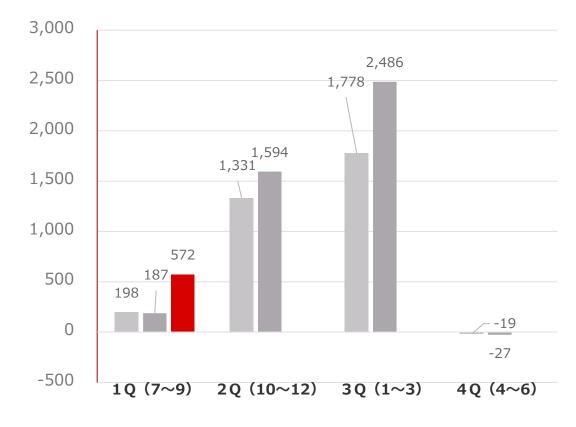
(Millions of yen)

	3 months ended Sep. 30, 2023	3 months ended Sep. 30, 2024	3 months ended Sep. 30, 2025	YoY	Progress vs full- year forecast	Full-year forecast	2Q forecast
Net sales	14,306	15,057	14,361	△4.6%	20.5%	70,000	32,500
Operating expenses	14,108	14,870	13,789	△7.3%	-	-	-
Operating profit	198	187	572	+205.6%	10.2%	5,600	2,000
Ordinary profit	314	106	565	+429.2%	10.3%	5,500	2,000
Profit attributable to owners of parent	150	1,132	292	△74.2%	9.1%	3,200	1,000
EPS (yen)	3.95	29.70	7.65	-	-	83.80	26.20

# Trend in quarterly results

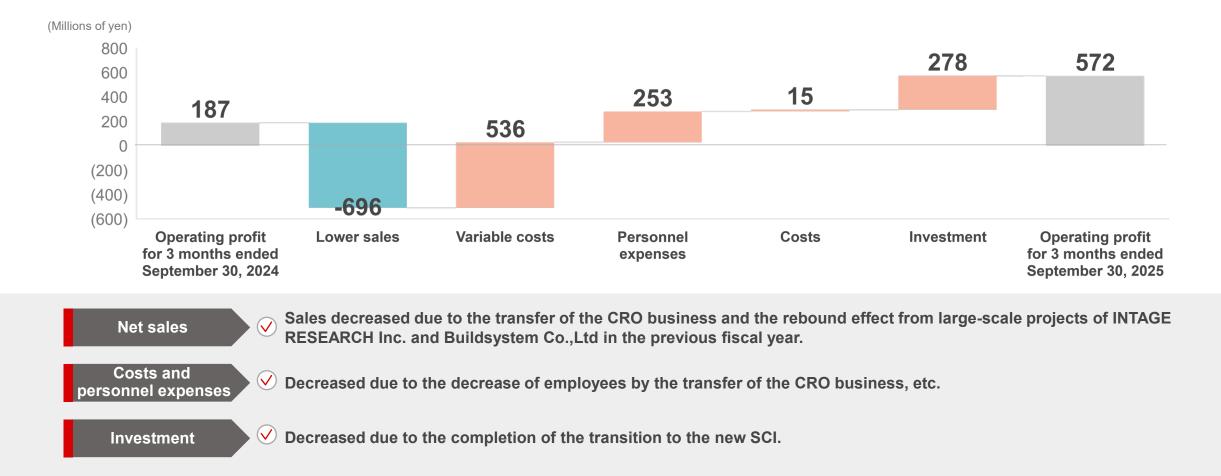






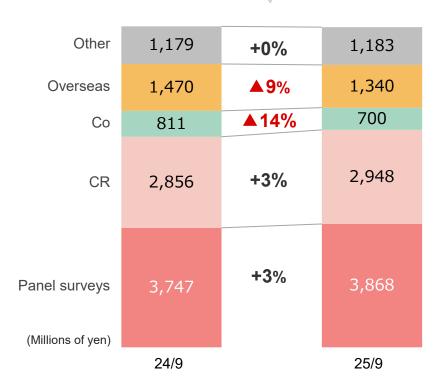
# Factors Contributing to Changes in Operating Profit

Operating profit increased significantly, benefitting from reduced costs and personnel expenses due to the transfer of the CRO business and the elimination of the duplicate cost burden of SCI.



### Performance by Segment: Marketing Support (Consumer Goods & Services)





Other: Public-sector projects, Rnl's CODE, etc.

Overseas: Sales from overseas subsidiaries (excluding healthcare)

Co: Communications area (i-SSP, Media Gauge, di-PiNK, etc.)

**CR-Web:** Internet surveys of custom research areas

Panel surveys: SRI+, SCI, etc.

(Millions of yen)

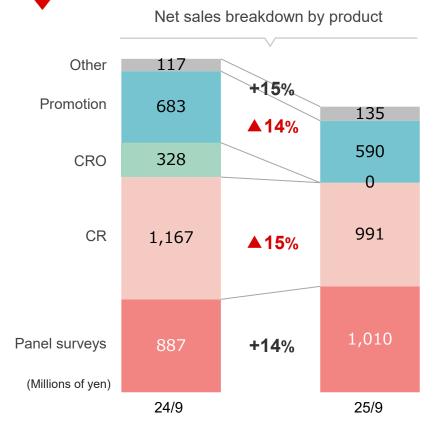
	24/9	25/9	Y/Y	Operating profit margin
Net sales	10,066	10,041	△0.2%	
Operating profit	△290	△40	-	-

#### **Financial Results Highlights**

- "Panel surveys" and "CR" grew steadily, supported by strong survey demand. In addition, the marketing solutions business promoted in collaboration with NTT DOCOMO Inc. exceeded the previous year's level.
- Conversely, "Co" fell below the prior year, and some overseas regions, including China, remained sluggish.
- Operating loss narrowed, driven by increased revenue from panel research and CR, as well as reduced investment following the completion of the transition to the new SCI.

<sup>\*</sup> From this fiscal year onward, "CR-WEB" and "CR (Other than WEB)" have been consolidated and disclosed as "CR."

## Performance by Segment: Marketing Support (Healthcare)



Other: Healthcare sales of overseas subsidiaries, etc.

Promotion: Sales from promotion-related business conducted by KYOWA KIKAKU, Ltd.

CRO (Contract Research Organization)\*: Post-marketing surveillance, etc.

CR: Custom research mainly for pharmaceutical companies and medical device manufacturers

Panel surveys: SRI+, Impact Track, prescription database, etc.

(Millions of yen)

	24/9	25/9	Y/Y	Operating profit margin
Net sales	3,184	2,727	△14.4%	
Operating profit	279	507	+81.1%	18.6%

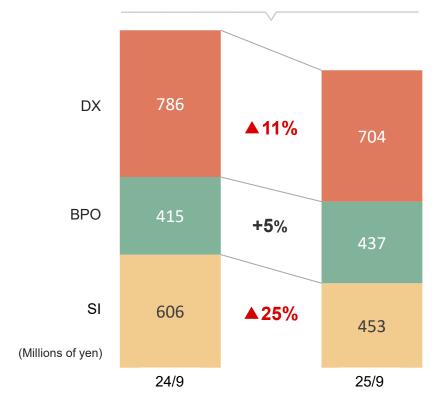
#### **Financial Results Highlights**

- Panel surveys exceeded the previous year's level, driven by the impact of price increases implemented in the previous fiscal year and the expansion of the prescription database provided by INTAGE Real World Inc.
- Conversely, CR and Promotion fell below the previous year due to timing shifts into the second quarter, and CRO recorded no sales this fiscal year following the business transfer.
- Although revenue declined, profitability improved significantly, resulting in operating profit far exceeding the previous year.

<sup>\*</sup> As noted in the disclosure dated June 17, 2024, effective September 2, 2024 the CRO Business was transferred to Alfresa Holdings Corporation.

# Performance by Segment: Business Intelligence





**DX:** Support for promotion of DX-related areas in companies

**BPO:** BPO services such as business process efficiency improvement, system maintenance and management, etc.

SI: System development, etc.

(Millions of yen)

	24/9	25/9	Y/Y	Operating profit margin	
Net sales	1,807	1,592	△11.9%		
Operating profit	197	105	△46.4%	6.6%	

#### **Financial Results Highlights**

- DX fell below the previous year due to a rebound effect from low-code development projects at Build System Inc., although the data integration and utilization business remained solid. SI also fell below the previous year due to a decline in projects from certain clients in the travel industry.
- ✓ Operating profit decreased year-on-year, impacted by lower revenue.

#### **INTAGE TECHNOSPHERE Inc. business lineup**

INTAGE TECHNOSPHERE provides IT solutions. The company's business includes building and operating systems, and managing data centers.

Examples of solutions

Payment systems for travel agencies, health management support services, pharmaceutical companies' sales information systems, publishing POS systems, trade area analyses, Al solutions.



# appendix

			1 Q		2 Q	(Cumulative	e)	2 Q (Noncumulative)			
(Mi	illions of yen)	Year ended June 30, 2024	Year ended June `30, 2025	Year ending June 30, 2026	Year ended June 30, 2024	Year ended June ` 30, 2025	Year ending June 30, 2026	Year ended June 30, 2024	Year ended June \ 30, 2025	rear ending Jun 30, 2026	
	Panel Surveys	3,728	3,747	3,868	7,824	7,788		4,096	4,041		
С	CR	2,588	2,856	2,948	6,187	7,180		3,599	4,324		
G &	Со	578	811	700	1,177	1,795		599	984		
S	Overseas	1,293	1,470	1,340	2,630	2,741		1,337	1,271		
	Other	825	1,179	1,183	1,421	2,184		596	1,005		
			,					·			
	Panel Surveys	856	887	1,010	1,841	1,874		985	987		
	CR	967	1,167	991	2,496	2,715		1,529	1,548		
Н	CRO	664	328	0	1,396	324		732	-4		
	Promotion	743	683	590	1,470	1,382		727	699		
	Other	121	117	135	277	312		156	195		
			,			:		·			
	SI	895	606	453	1,816	1,296		921	690		
B T	BPO and maintenance	512	415	437	1,056	1,055		544	640		
•	DX	531	786	704	1,143	1,376		612	590		

<sup>💥</sup> Because of changes in product categories within segment, some of the sales may differ from the sales by product disclosed until the previous fiscal year.

		3 Q (Cumulative)			3Q (I	3 Q (Noncumulative) 4 Q (Cumulative)						4Q (Noncumulative)		
(Mi	Ilions of yen)	Year ended June Y	ear ended June \ 30, 2025	ear ending June	Year ended June 30, 2024	Year ended June `	ear ending June	Year ended June N	ear ended June \ 30, 2025	ear ending June	Year ended June Y 30, 2024	'ear ended June \ 30, 2025	ear ending Jui 30, 2026	
	Panel Surveys	11,920	11,779	30, 2020	4,096	3,991	30, 2020	16,088	16,043	30, 2020	4,168	4,264	30, 2020	
С	CR	10,006	11,393		3,819	4,213		12,471	14,213		2,465	2,820		
G &	Со	1,885	2,673		708	878		2,435	3,435	***************************************	550	762		
S	Overseas	4,260	4,393		1,630	1,652		5,374	5,710		1,114	1,317		
	Other	3,512	5,125		2,091	2,941		4,805	5,940		1,293	815		
	Panel Surveys	2,756	2,832		915	958		3,712	3,811		956	979		
	CR	3,480	3,960		984	1,245		4,688	4,969		1,208	1,009		
Н	CRO	1,979	324		583	0		2,577	324		598	0		
Č	Promotion	2,110	2,017		640	635		2,780	2,751		670	734		
	Other	430	465		153	153		577	575		147	110		
	SI	2,536	2,040		720	744		3,187	2,593		651	553		
В	BPO and maintenance	1,637	1,774		581	719		2,087	2,418		451	644		
1	DX	1,831	2,166		688	790		2,492	2,784		661	618		

<sup>💥</sup> Because of changes in product categories within segment, some of the sales may differ from the sales by product disclosed until the previous fiscal year.