Financial Results for the Second Quarter of FY2026/3

ExaWizards Inc. (4259.T)

November 11, 2025

EXAWIZARDS

01.

Executive Summary of Q2 FY2026/3

EXAWIZARDS

Executive Summary of the second quarter of the Fiscal Year Ending March 31, 2026

Financial Results for Q2 FY2026/3

- Net sales for Q2 FY2026/3 was ¥2,791 million (+12.3% YoY), operating profit was ¥402 million (+818.3% YoY), both reached record highs on a quarterly basis.
- Operating profit reached ¥546 million (+¥791 million YoY) in H1, the first profitable first half since founding.
- Following strong H1 performance, full-year net sales forecast maintained at ¥11,800 million, while operating profit revised upward to ¥1,350 million.

AI Products Business

- Generative AI products, led by exaBase Gen. AI, continue to perform strongly.
- As a result, net sales was ¥1,153 million(+51.6% YoY), operating profit was ¥487 million (+166.0% YoY) , continued growth at approximately 1.5x YoY.

AI Solution Services Business (AISS)

- Growing demand for AI agent development projects using exaBase Studio; review and screening of contracted projects progressing smoothly.
- Net sales was ¥1,652 million (-7.1% YoY) , operating profit was ¥471 million (+27.3% YoY). Net sales declined while profit increased; growth trajectory recovered with +13.4% vs. Q1.

Business Update

- As the generative AI market grows rapidly, demand for AI agent development and implementation accelerating across enterprises.
- In response to rising generative AI/AI agent demand, expanding product lineup in enterprise and social domains through new investments in addition to existing products.
  - ✓ New development in AI×RPA, sales, and HR - domains with large TAM and strong AI agent compatibility.
  - ✓ Expanding exaBase Studio functionality for field-driven AI agent development, plus AX talent development solutions to increase AI-proficient workforce.

02

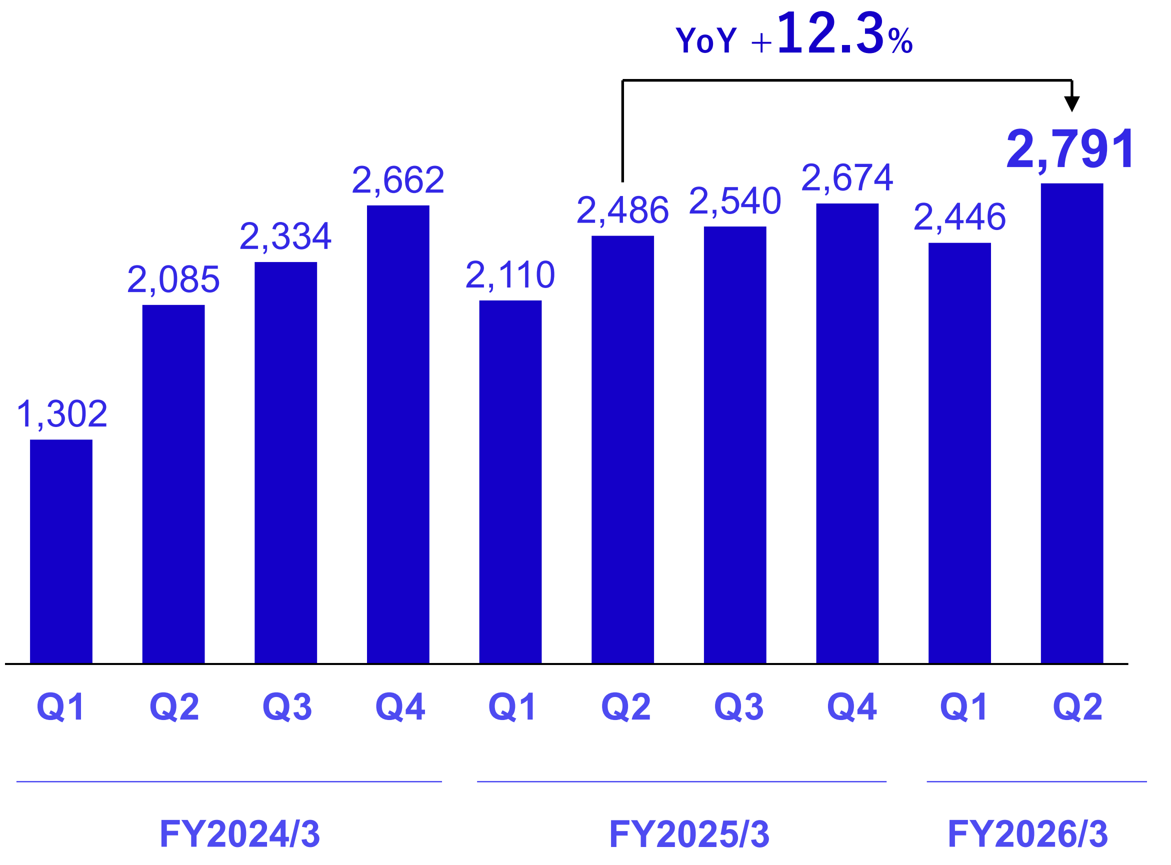
Summary of Consolidated Financial Results for Q2 FY2026/3

EXAWIZARDS

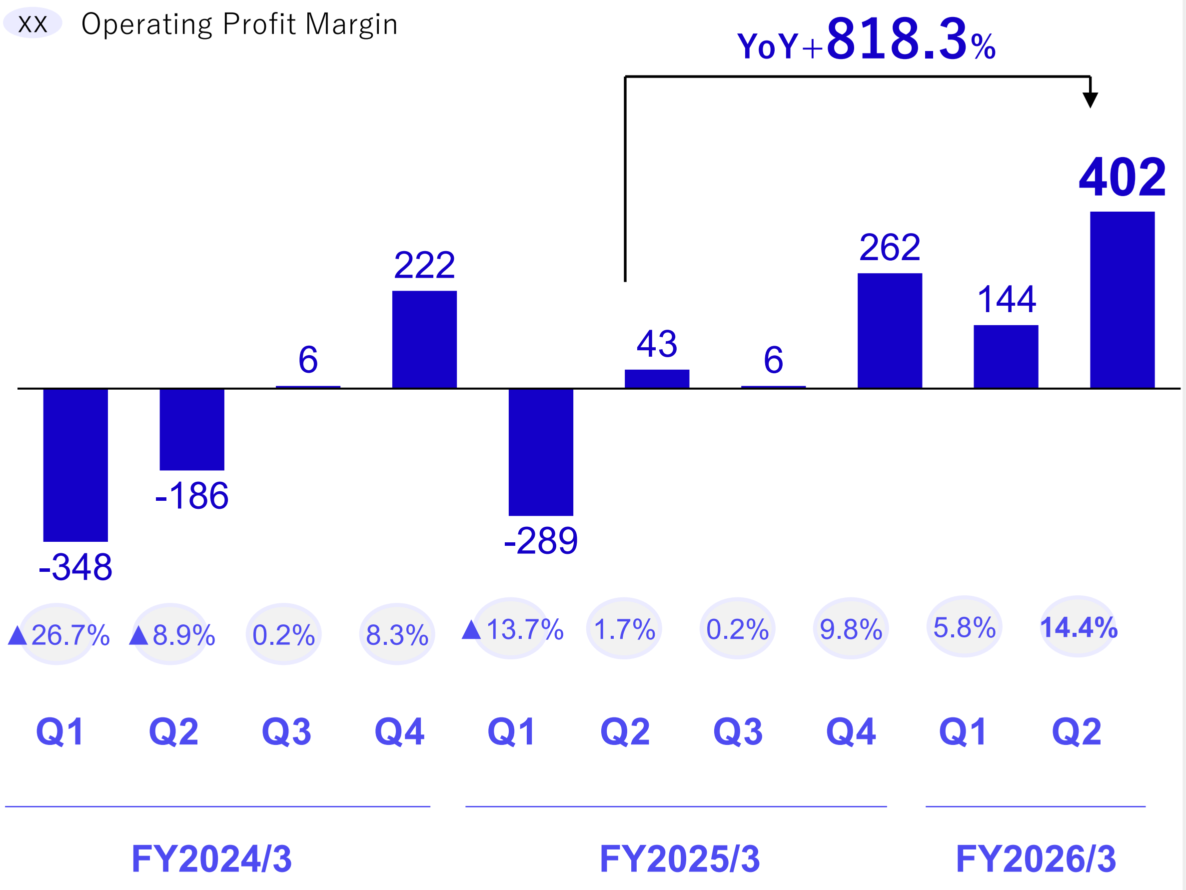
Q2 FY2026/3 | Consolidated Net Sales/ Operating Profit/ Operating Profit Margin

Net Sales was ¥2,791 million (+12.3% YoY), Operating Profit was ¥402 million (+818.3% YoY) Recorded the highest Net Sales & OP in the Company's history

Net Sales (Millions of Yen)



Operating Profit(Millions of Yen)



H1 FY2026/3 | Consolidated Financial Statements & EBITDA

(Million Yen)	H1 FY2026/3 Results	Results of H1 FY2025/3	YoY Growth/Chg.
1 Net Sales	**5,238**	4,596	+14.0%
Cost of Sales	**1,633**	2,069	
2 Gross Profit	**3,604**	2,526	+42.6%
Gross Profit Margin(%)	**68.8%**	54.9%	+13.8pt
SG&A	**3,058**	2,772	
3 Operating Profit (Loss)	**546**	-245	+791M Yen
Operating Profit (Loss) Margin (%)	**10.4%**	-5.3%	+15.8pt
Non-operating Income	**10**	6	
Non-operating Expenses	**19**	14	
4 Ordinary Profit (Loss)	**537**	-254	+792M Yen
Extraordinary Profit	**1**	0	
Extraordinary Losses	**-**	144	
5 Profit (Loss) before Income Taxes	**539**	-398	+937M Yen
Total income taxes	**133**	6	
6 Profit (Loss)	**406**	-405	+811M Yen
7 Profit (Loss) attributable to owners of Parent	**385**	-418	+803M Yen
a EBITDA	**742**	161	+581M Yen

Note: EBITDA = Ordinary profit + Net interest paid (Interest paid - Interest received - Dividends received) + Depreciation

Highlight topics for H1 FY2026/3

1

Growth of the AI Products Business which increased 14.0% YoY had driven the overall net sales.

2 3

Gross profit and gross profit margin improved following the growth of AI Products Business.

2 3 4 5 6 7

Continuing from Q1, all line items turned profitable.

a

EBITDA grew YoY +358.8%, with steady cash generation.

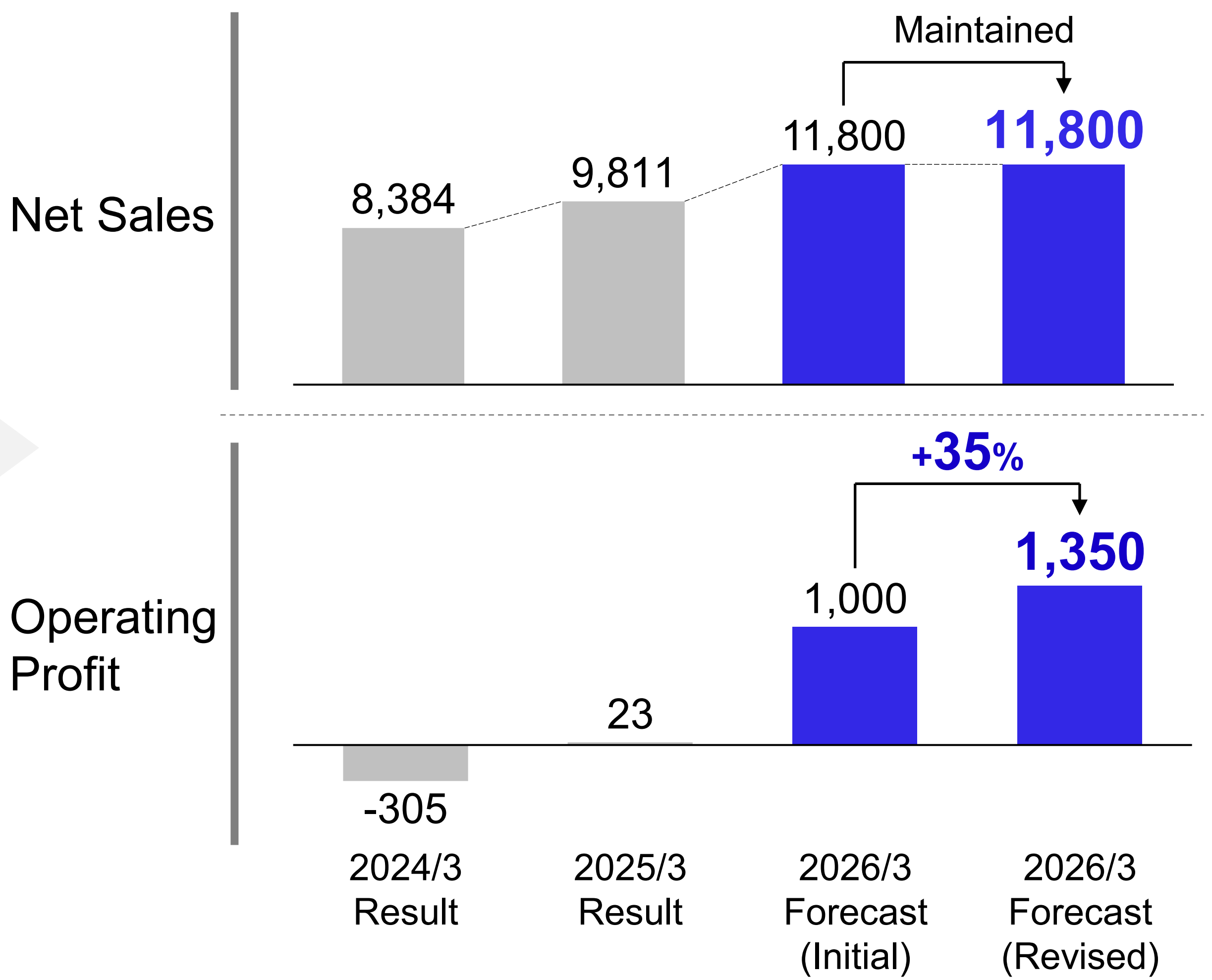
Upward Revision of FY2026/3 Forecast

OP forecast revised upward to ¥1,350 million based on strong H1 performance

Background of Forecast

	H1	H2 (current outlook)
Sales	**On track with initial plan** • AI Products growth amid AISS structural reform	**Forecast in line with initial plan** • AISS also on growth trajectory
Cost	**Expenses below expectations** • Improved AI productivity • Lower recruitment costs due to reduced hiring	**Accelerating investments beyond initial plan** • Go to page 27 for more details
OP	**Outperforming initial plan**	**Upward Revision** • Despite investments, expected to exceed forecast based on strong H1 performance

Upward Revision of FY2026/3 Forecast (Millions of Yen)



03

Overview and Progress of the Business Segments

Approx. 1.7x YoY growth by strengthening AI Products Business resources. AISS revenue down; operating margin improved with smooth project review.

	AI Products Business			AI Solution Services Business		
(Millions of Yen)	**Results of H1 FY2026/3**	Results of H1 FY2025/3	YoY Growth/Chg.	**Results of H1 FY2026/3**	Results of H1 FY2025/3	YoY Growth/Chg.
Net Sales	**2,206**	**1,290**	**+71.1%**	**3,109**	**3,413**	**-8.9%**
Cost of Sales	**263**	**379**		**1,379**	**1,686**	
Gross Profit	**1,943**	**910**	**+113.4%**	**1,729**	**1,727**	**+0.1%**
Gross Profit Margin(%)	**88.1%**	**70.6%**	**+17.5pt**	**55.6%**	**50.6%**	**+5.0pt**
SG&A	**981**	**778**		**946**	**1,134**	
Operating Profit (Loss)	**961**	**131**	**+629.2%**	**783**	**593**	**+32.0%**
Operating Profit Margin (%)	**43.6%**	**10.2%**	**+33.4pt**	**25.2%**	**17.4%**	**+7.8pt**

AI Products Business:

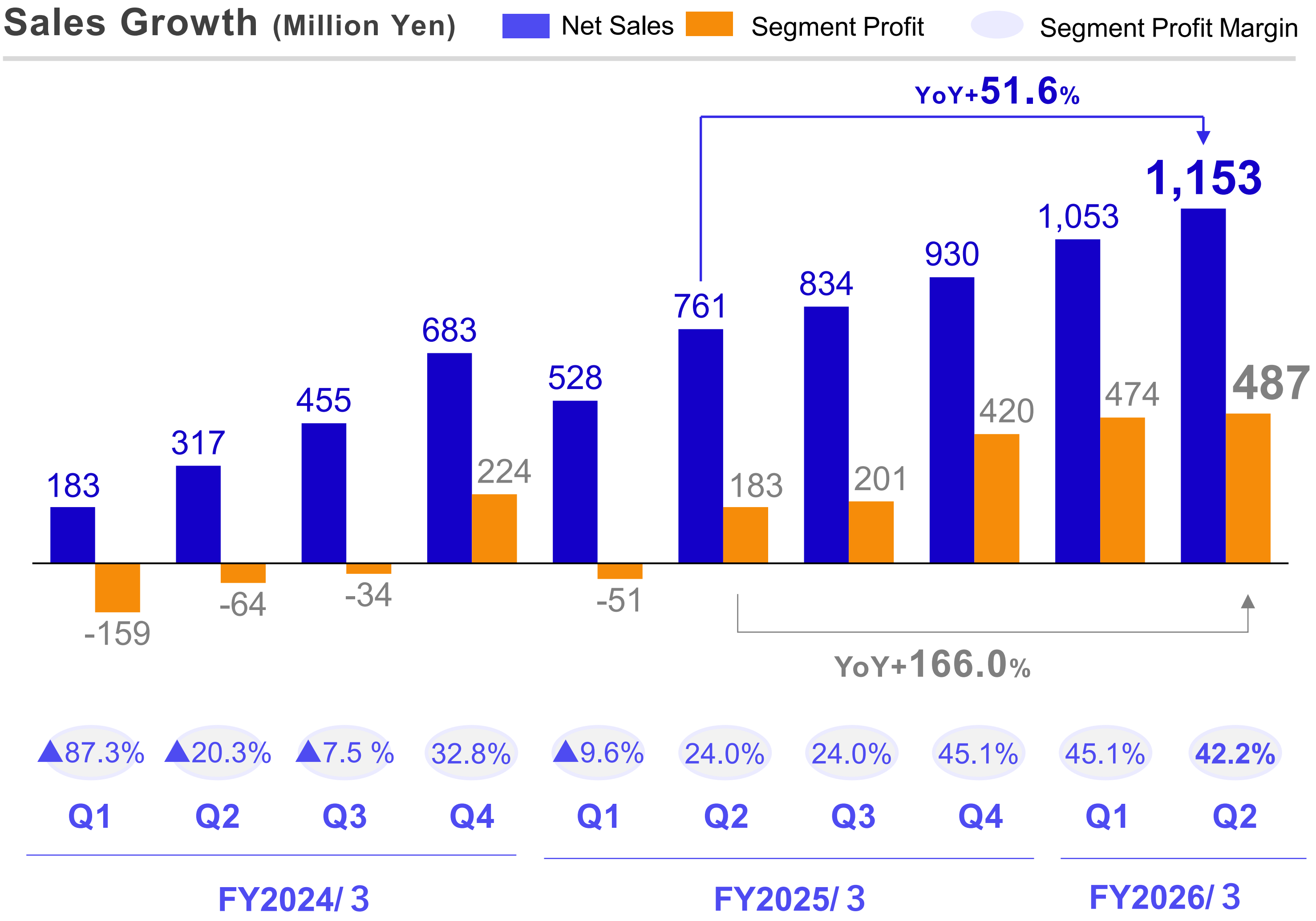
- **Grew approx. 1.7x YoY**
- **Reached high gross margin of 88%**
- **Operating profit increased significantly as business grew**

AI Solution Services Business:

- **Net sales declined, but project review progressed smoothly; both gross margin and operating margin improved**

Note: Segment revenues include inter-segment transactions; therefore, the sum does not match total consolidated revenue

Net sales of ¥1,153 million and segment profit of ¥487 million, both reaching record highs



Net Sales

- +51.6% YoY growth
- Primarily driven by strong performance of generative AI products centered on exaBase Gen. AI, with steady QoQ growth

Operating Profit

- +166.0% YoY growth
- Operating margin remained high above 40%, slightly down from Q1 due to experimental advertising expenditures in the Tokai region

AI Products Business: Sales results by products

Generative AI products, led by exaBase Gen. AI, continue to perform strongly

	Main Products	Net Sales (Millions of Yen) FY2025/3 H1	Net Sales (Millions of Yen) FY2026/3 H1	Change	Topics for Q2
1 Gen.AI Products	• exaBase Generative AI • exaBase IR Assistant • exaBase Recruiting Assistant • exaBase Automate for Anyone	570	1,401	+145.6%	• Launched Agent Collection and "exaBase Automate for Anyone" in AI×RPA business • Evolved from simple SaaS to comprehensive generative AI solution centered on exaBase Generative AI
2 HR Tech	• exaBase DX Assessment & Learning • exaBase Empower	486	573	+17.9%	• Shifted from DX talent development to AX talent development
3 Sales Tech	• exaBase Role Playing • exaBase Sales Agent		60		• exaBase Role Playing implemented at 42 companies with over 10,000 users
4 Health Care Medical Tech	• CareWiz	172	202	+17.4%	• Over 1,500 facilities implemented • CareWiz Conference (About 7,000 people participate)
Total of AI Products(1)		1,290	2,206	+71.1%	

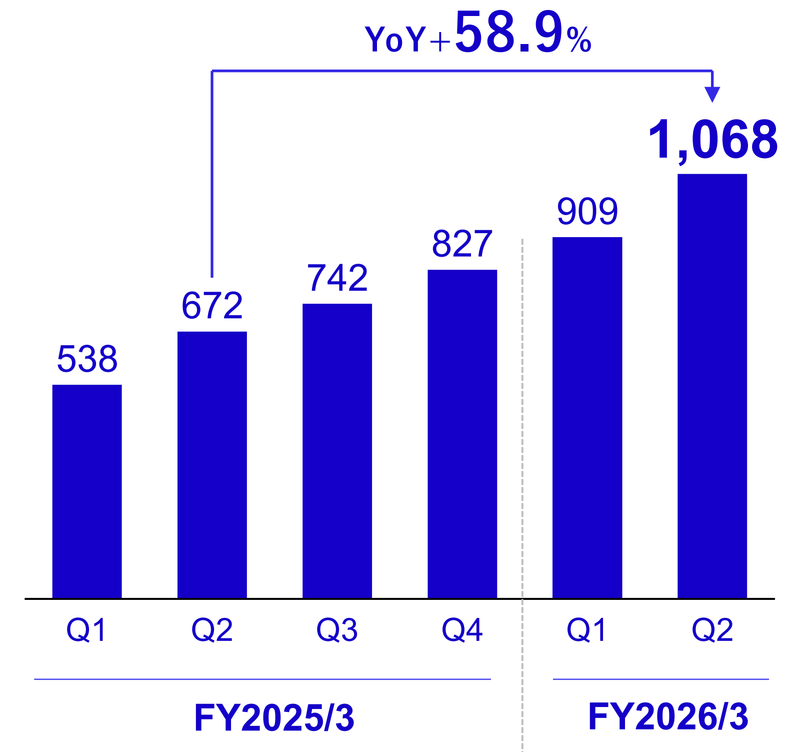
Note: (1) Consolidated adjusted figures; may differ from simple total. FY2025/3 includes "Other" product revenue.

AI Products Business: Key KPIs of Products Related to exaBase Generative AI

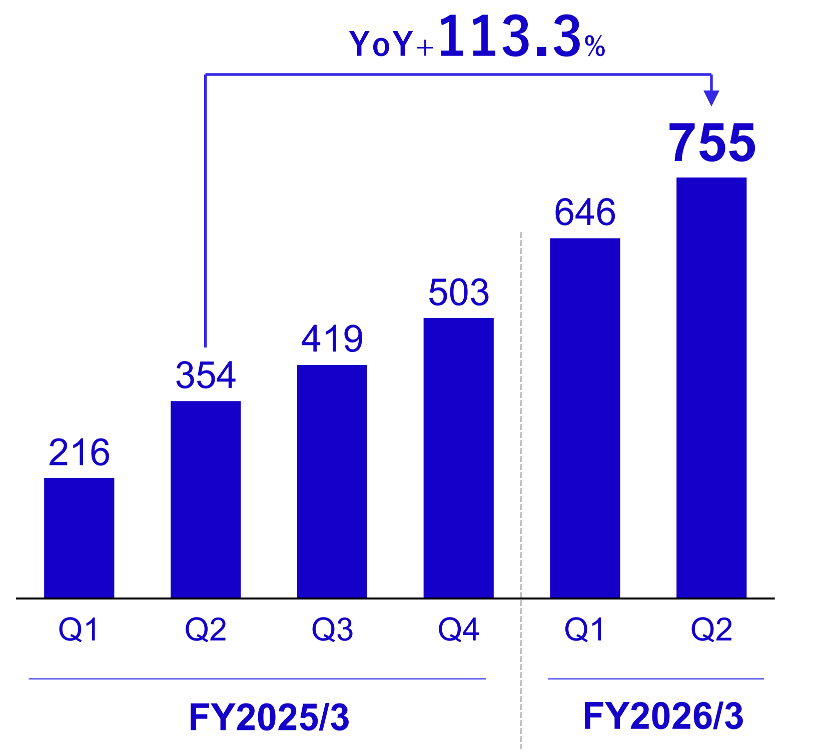
Companies grew approx. 60% YoY to over 1,000; Gen. AI product net sales up 113%

Redefined business KPIs to reflect expanded value and services of exaBase Gen. AI

Organizations



Net Sales of Gen.AI Products[1] (M of Yen)



■ **Growth: 58.9% YoY**
- Market share among prefectural governments reached 42.5% as of November
- Exceeds 110,000 users based on user count metrics disclosed through Q1 this fiscal year

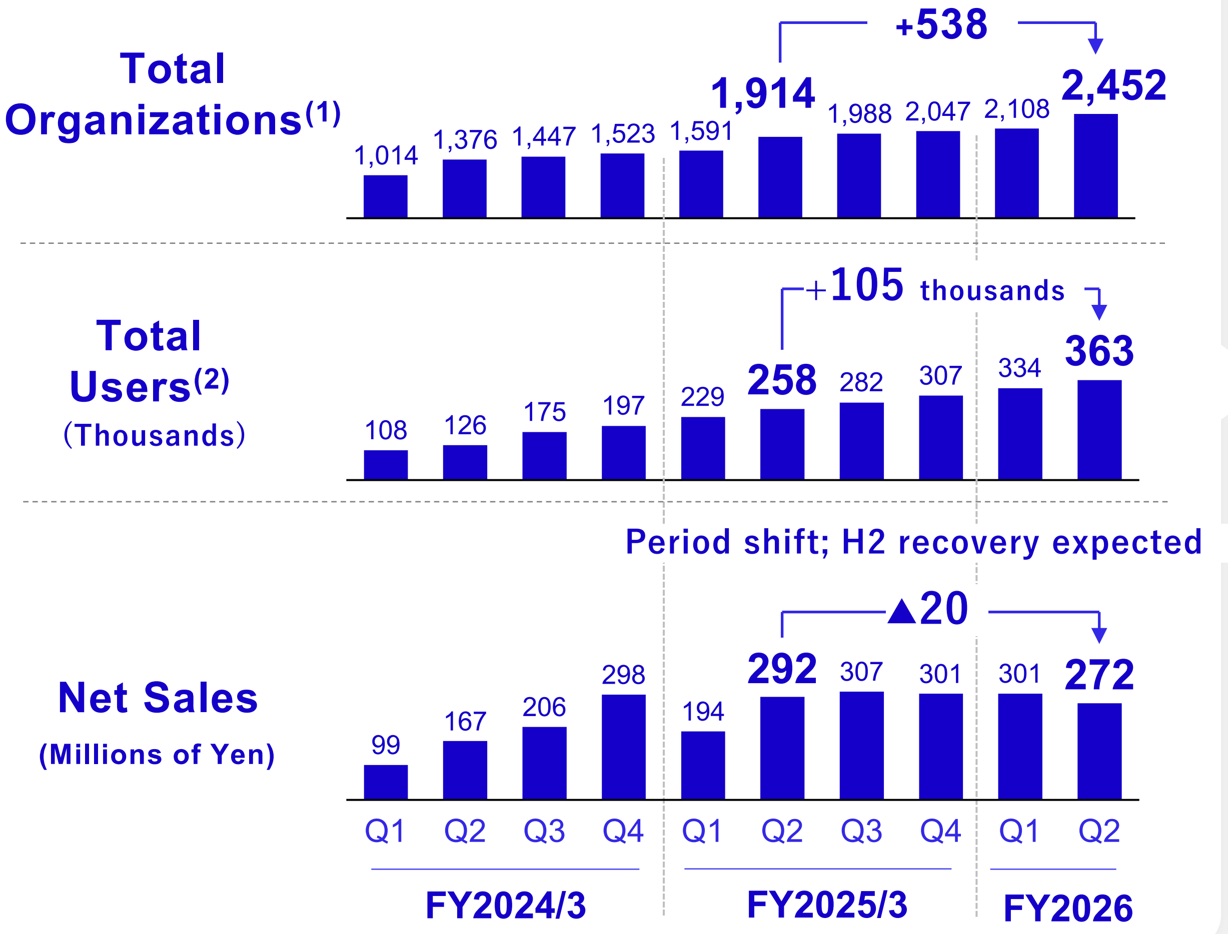
■ **Growth: YoY +113.3%**
- Recurring revenue growing with user base expansion
- Usage-based revenue remained at Q1 levels due to price reduction, as expected

Note: (1) Includes Monthly Recurring Revenue of exaBase Generative AI plus revenue from associated services.

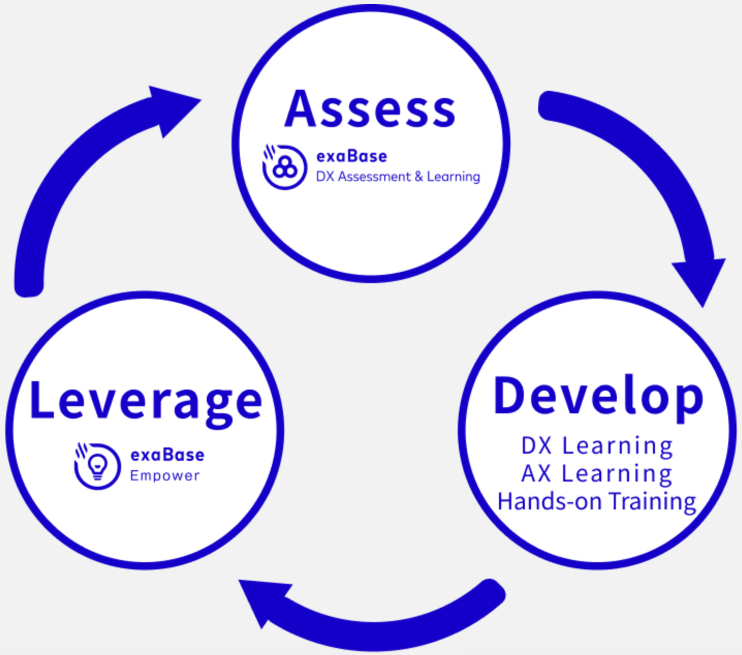
AI Products Business: AX Talent Development

Complete shift from DX to AX talent development
Steady growth in DIA organizations/users enables high-value delivery using accumulated data

exaBase DX Assessment & Learning (DIA) KPIs

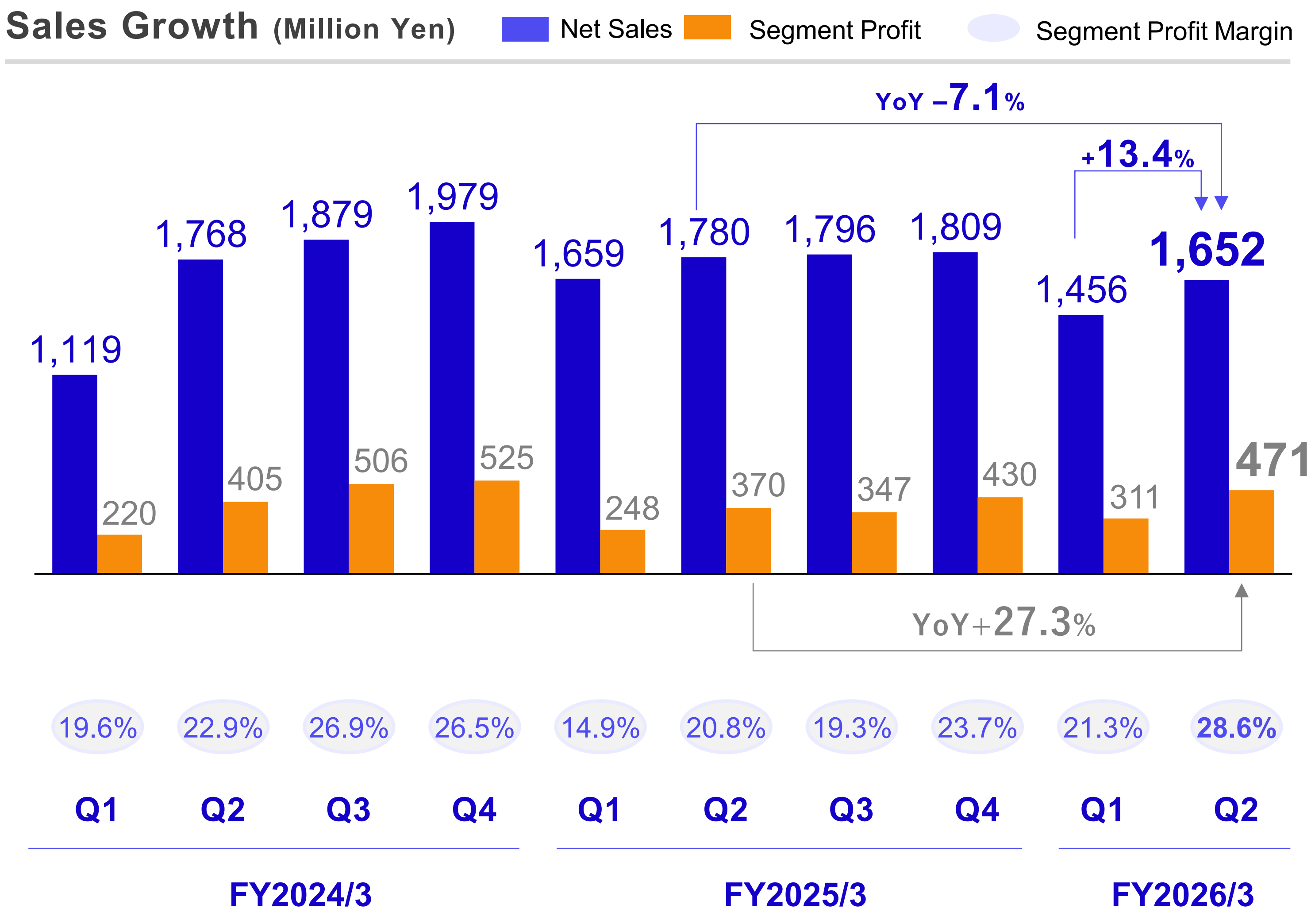


DX talent development to AX talent development



Notes: (1) Number of Implementing Organizations: Cumulative total of companies, government agencies, and organizations that have implemented the system
(2) Number of Users: Cumulative total of assessment test takers and training content learners

Sales ¥1,652million (down), OP ¥471million (up) via productivity gains



Net Sales

- **Focused on developing projects using exaBase Studio in response to growing demand for AI agent development**
- **Net sales down 7.1% YoY, but up 13.4% QoQ, showing recovery trend**
- **Inquiries increasing toward H2**

Operating Profit

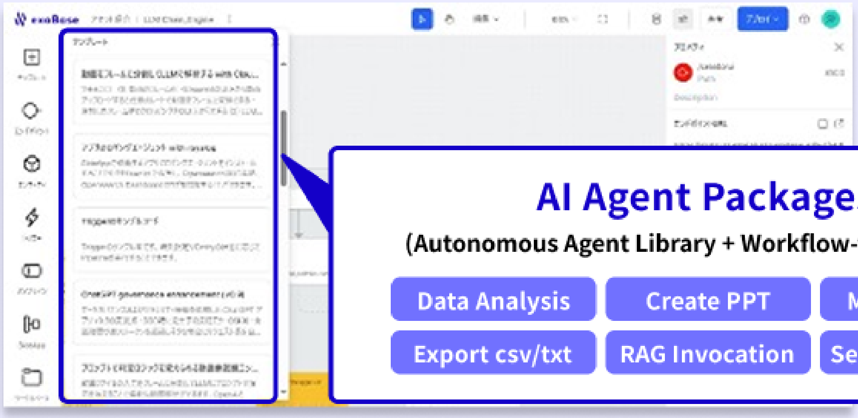
- **Profit increased 27.3% YoY due to improved sales productivity and decreased depreciation**
- **Record-high profit for Q2**

Seven Bank adopted exaBase Studio, applying AI agents to internal analysis and reporting

Image to building an AI Agent with exaBase Studio

Can create agents specialized for department-specific tasks based on ready-to-use template applications

exaBase Studio



AI Agent Packages

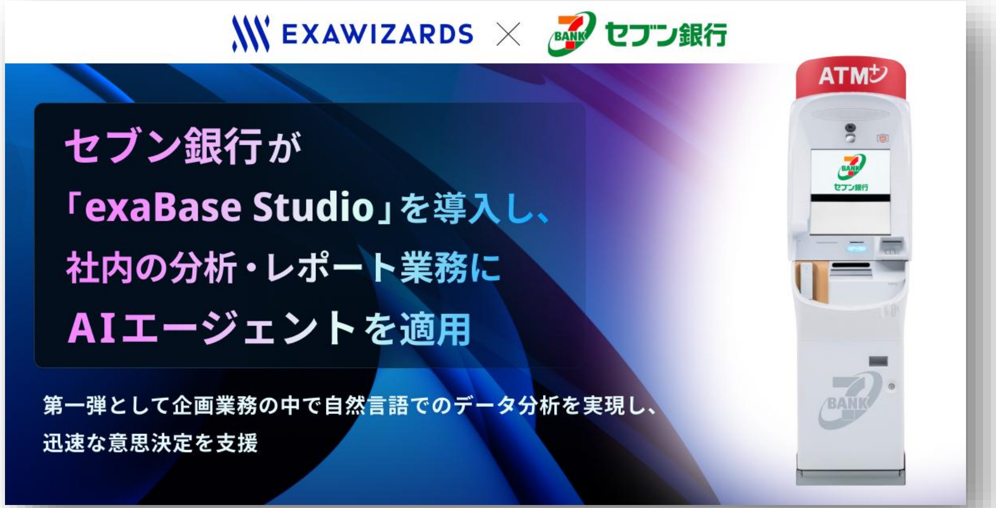
(Autonomous Agent Library + Workflow-type Agents)

- Data Analysis
- Create PPT
- Move Python
- Export csv/txt
- RAG Invocation
- Sequential Task

Company's Unique Data

- Working Files
- SaaS Data
- Data Lake
- Core System
- …

Use Case from Q2



- Using 7Bank-Brain as generative AI frontend, connected to exaBase Studio AI agents as backend
- Implemented with connection to Seven Bank databases; company-wide deployment began in September

Employees can now analyze internal data in natural language through their daily-use 7Bank-Brain

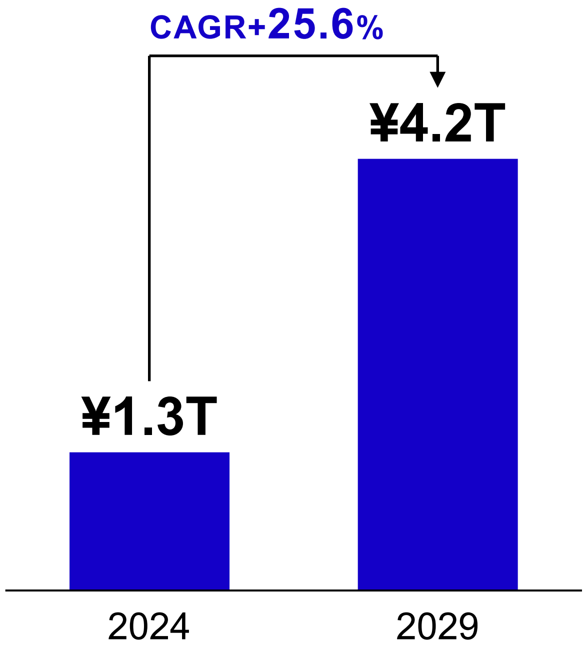
04.

Business Update

EXAWIZARDS

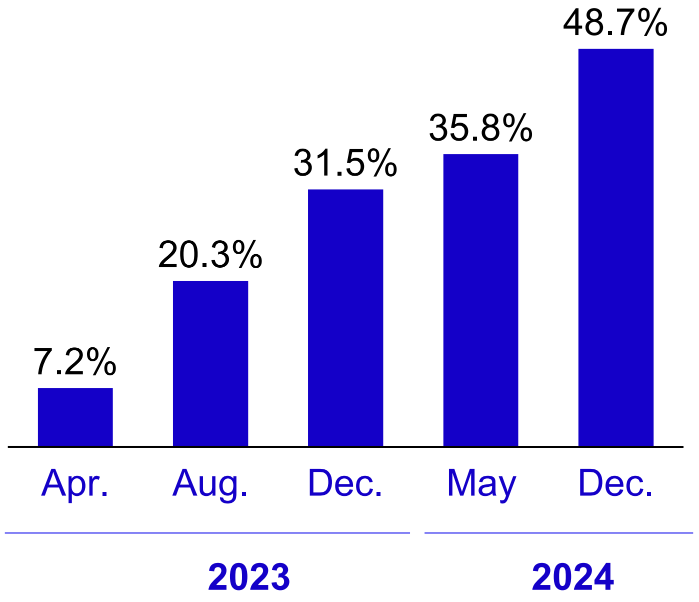
Generative AI market surging with nearly half of companies using it daily

Forecast for Domestic Gen. AI Market Demand*1

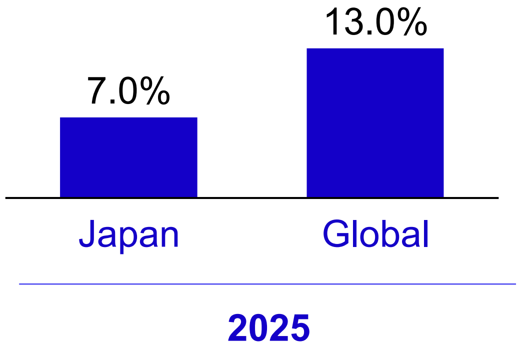


Generative AI/AI agent adoption in Japan

Companies using generative AI daily*2



AI agent deployment rate*3



Year of AI agents - real-world deployment starts now

Notes: (1) IDC "Japan AI Systems Market Forecast 2024-2029" (https://my.idc.com/getdoc.jsp?containerId=JPJ52153625)
(2) Percentage of companies reporting daily generative AI use in ExaWizards' Generative AI Usage Survey Report, December 2024 (https://exawizards.com/archives/28801/) *In Japanese Only
(3) BCG "AI AT WORK: Momentum Builds, But Gaps Remain" 3rd Edition, June 2025 (https://web-assets.bcg.com/fd/0d/bcc5dfae4cbaa08c718b95b16cf5/ai-at-work-2025-slideshow-june-2025-edit-02.pdf)

Corporate needs evolving as AI agent adoption considerations accelerate

72%

Business owners are considering the use of AI agents(1)

Investment Shift: From Human to AI

Breaking Free from Headcount-Dependent Operations

Security Policies for the Generative AI Era

Building infrastructure and security to enable timely adoption of rapidly emerging AI services

Urgent Need for AX Talent Development

In addition to traditional DX competencies, skills to leverage AI in daily operations now essential

Note (1) BCG AI RADAR "From Potential to Profit: Closing the AI Impact Gap," January 2025, https://www.bcg.com/publications/2025/closing-the-ai-impact-gap

Responding to AI agent momentum, expanding services across enterprise and social sectors

		Our Business Domains: Current Businesses	Our Business Domains: Upcoming New Businesses[1]	New Business Policies
Enterprise Sector	Universal	• AI Solution Services ✓ Adopt exaBase Studio • Use of Gen.AI: exaBase Gen.AI • DX Talent Development: exaBase DX Assessment & Learning	• AI Agent Business • AX Talent Development Business • AI RPA Business: exaBase Automate for Anyone	A Expand services to enable everyone to use AI/generative AI in daily work, supporting practical AI agent operations
	Specialized	• Sales Tech: exaBase Role-Playing exaBase Meeting summary • HR Tech: exaBase Recruiting Assistant • IR: exaBase IR Assistant	• Sales Tech: exaBase Sales Agent • HR Tech: exaBase Empower • Conceptualizing new products for multiple departments	B Sequentially launch new services in business areas highly compatible with generative AI/AI agents C Productize AI-Driven management outcomes
Social Sector	Med	• —	• Cognitive Function Assessment AI (for Dementia Prevention) • Gait Analysis AI (for Rehabilitation Support & Frailty Prevention)	
	Care	• CareWiz Toruto	• DX for Care facilities: CareWiz Takusuto • Recruiting support: CareWiz Oshigoto (Job)	

D Deploy services in areas with broad TAM potential

Note: (1) Including already-announced services with future revenue potential

Enhanced features to enable customer employees to fully utilize AI agents

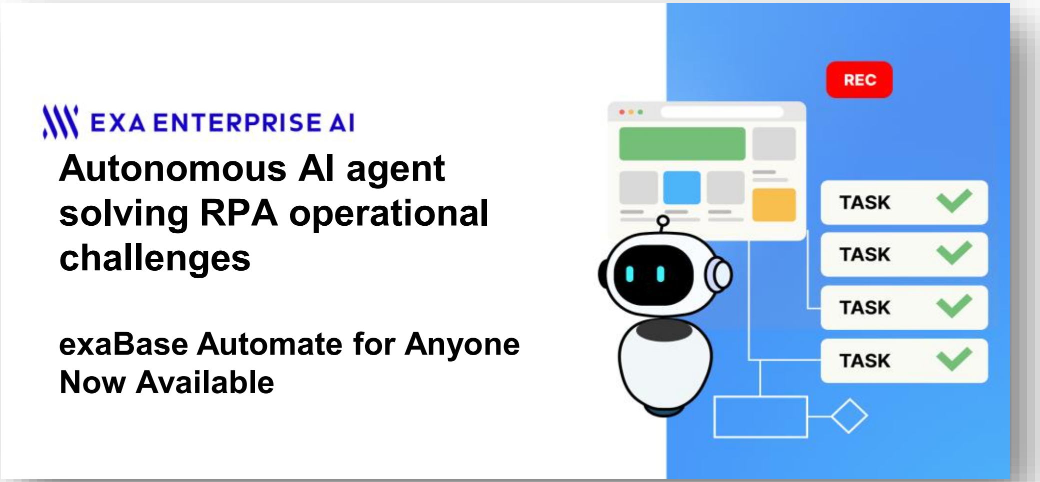
Agent Collection

■Capabilities of Agent Collection

- Initially offers 10 AI agents combining Deep Research, web search, image generation, and RAG (internal data integration)

Sequentially provides ready-to-use agents (Exa Agents) localized for each industry and business type

AI×RPA Business "exaBase Automate for Anyone"



■exaBase Automate for Anyone

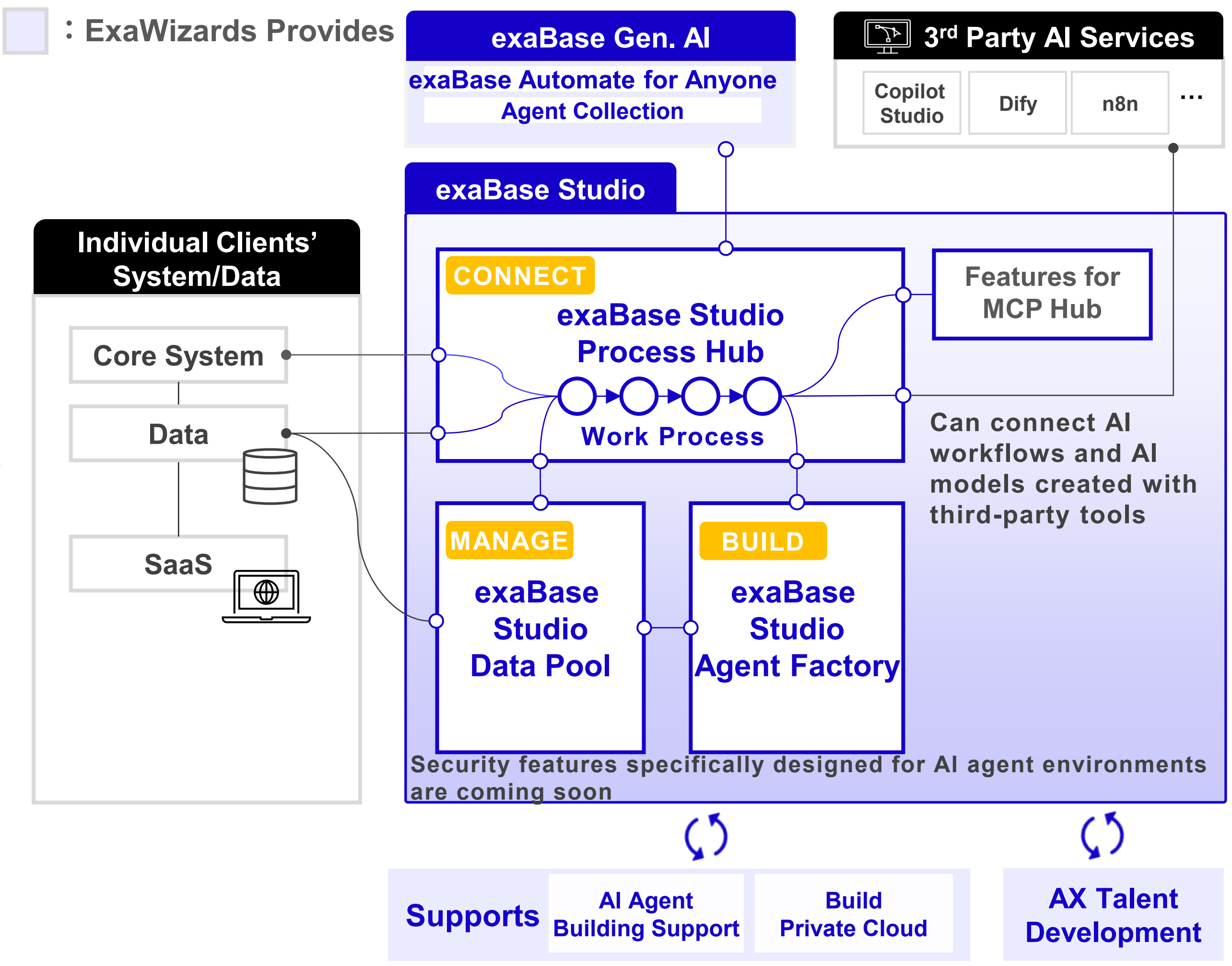
- Autonomous AI agent that independently thinks, judges, and handles RPA scenario building and error fixes
- Unlike traditional RPA tools requiring detailed human-defined scenarios, AI understands objectives simply by "showing or telling" the operation, then automatically builds and executes necessary steps

Further advancing real-world implementation of autonomous AI agent-based business automation through successful operational use cases

exaBase Studio CONNECTS core systems, operational data, and AI models; MANAGES data for AI utilization; and enables anyone to BUILD AI agents

Evolving exaBase Studio as a “workplace” for AI agents

Role of exaBase Studio



Using AI to improve day-to-day operations

Implement AI Agent to work process

CONNECT Process Hub
- Connects core systems, business data, and AI applications to automate entire business processes

MANAGE Data Pool
- Preprocesses and integrates business data for AI agents with centralized access

BUILD Agent Factory
- Designs and generates AI agents with no-code functionality

Equipping the Entire Organization with AI Agent Capabilities

Launched new products for sales and HR, areas with high demand for AI transformation

Sales Tech: exaBase Sales Agent

■**Rebranding “exaBase Meeting summary” to “exaBase Sales Agent”**

■**Embedded AI Agents (Coming from Winter, 2025)**

- Automate meeting prep: auto-generate deal summaries, past touchpoint extraction, anticipated Q&A
- Real-time support during meetings: auto-extract customer issues and concerns, instant action proposals
- Post-meeting efficiency: auto-create CRM update drafts, follow-up email drafts, next proposal outlines, role-playing support, etc.

HR Tech: exaBase Empower

■**Key Features**

- Consolidates scattered HR data into exaBase Empower, enabling advanced generative AI analysis
- Provides dashboards for instant visibility into organizational status and issues previously hidden in fragmented data
- Visualizes gaps from strategy and initiative priorities, supporting improvement decision-making

Driving our own AI transformation: full-scale adoption of Gen. AI and AI Agents

Overview of AI Driven Management

Management

- Strategy Planning AI Agent
- Organize AI agent Service Division
- Set AI Usage KPI/KGI
- AI Talent Development Powered by DIA

Business Operation

Freeing Up 40,000+ Hours Monthly*1 to Focus on Higher-Value Work

Up sell

Sales
- Document Creation AI
- AI Role-Playing
- Meeting summary
- Daily/Weekly Report

・・・and more

Delivery
- Coding Agent
- Deep Research

・・・and more

Cost Reduction

Strategy Planning
- KPI Calculation AI
- Competitive Analysis AI

・・・and more

Accounting
- Credit Management AI
- Variance Analysis AI

・・・and more

IP/Legal
- Contract Check AI
- IP Research AI

・・・and more

HR
- ES Survey*2 AI
- FAQ AI

・・・and more

Recruitment
- AI Recruiting Assistant
- DIA×HR Data Analysis

・・・and more

PR/IR
- PR Writing AI
- IR Assistant

・・・and more

Infrastructure

Own Services exaBase Generative AI exaBase Studio

External Services (Coding agent, Workflow tools, etc)

Proven internal solutions rolled out to market

Notes: *1 Calculated based on Q1 productivity visualization results from exaBase Generative AI implementation at ExaWizards and Xware
*2 ES Survey = Employee Satisfaction Survey

Four key points for sustained business growth

01. Business Portfolio Suited for the AI Agent Era

- Broad product lineup across enterprise and social sectors
- exaBase Studio enables integration of AI agents into business processes
- Hands-on support deeply embedded in frontline operations to implement AI/AI agents
- AX talent development solutions to increase employees capable of leveraging AI

02. Transformation and Quality via AI-Driven Management

- Using the Company as a testing ground for AI agents, integrating them into internal business processes
- Achieves operational efficiency and cost reduction internally while launching proven AI agents as new products

03. Strong Partnership

- Capital and business alliance with NTT DOCOMO BUSINESS progressing smoothly
  - ✓ Joint sales efforts resulted in securing a major local government contract (deployment across all departments in Shiga Prefecture for 6,000 employees)

04. Expanding TAM Potential Year Over Year

- Addressable market expanding based on currently visible opportunities alone
  - ✓ Japan's AI system market projected to reach 4 trillion yen by 2029(1)
  - ✓ Japan's DX business market expected to reach 8.4 trillion yen by 2030(2)
  - ✓ Private cloud market accessible through exaBase Studio projected to reach 20 trillion yen by 2030(3)
- Further growth potential amid the "AI is eating software" transformation
  - ✓ Rapid AI evolution bringing major paradigm shift to the software industry

Reference: (1) JEITA (Japan Electronics and Information Technology Industries Association)
(2) Fuji Chimera Research Institute, "2024 Digital Transformation Market Outlook: Market Edition / Corporate Edition"
(3) Prepared by the Company based on IDC Japan "Japan Cloud Market Forecast, 2024-2028." 2030 market size estimated assuming continuation of same CAGR from 2028 onward

05.

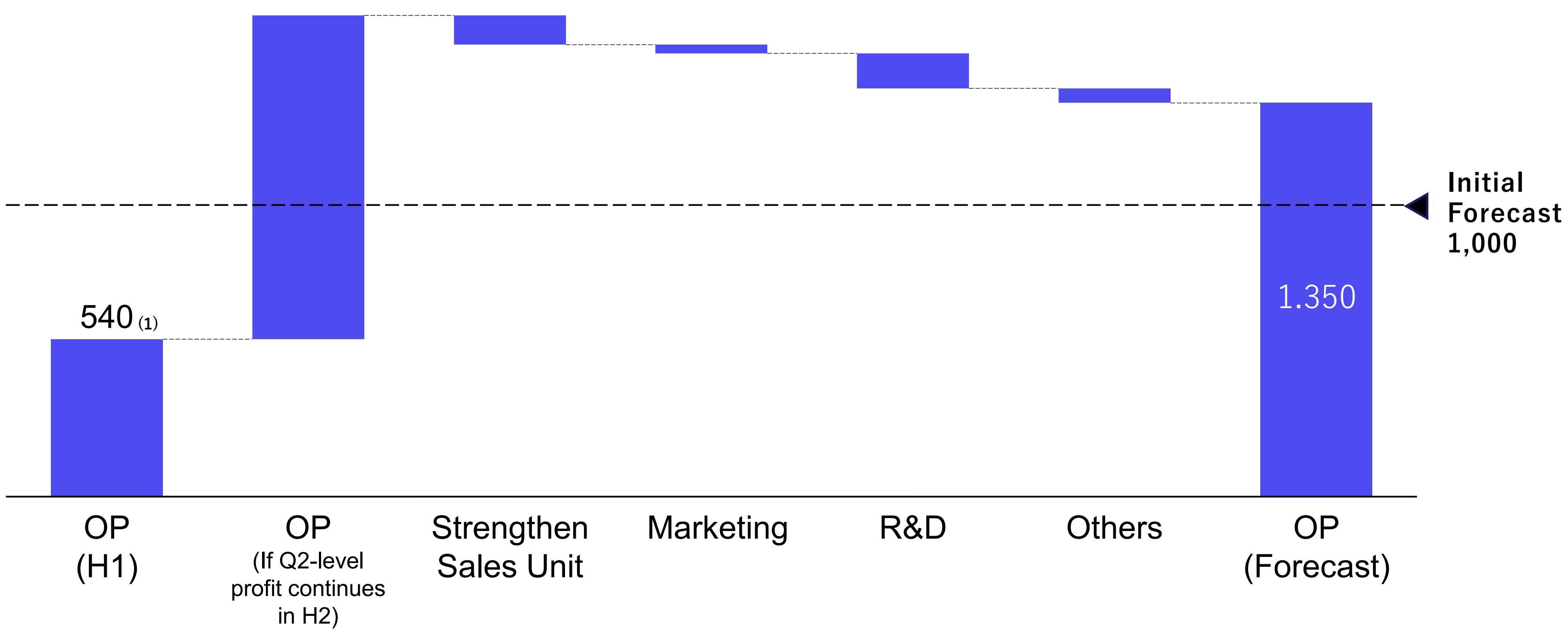
Upward Revision of Full-Year Forecast

Raised OP target while investing in growth, reflecting strong first-half results

H2 Investment Policy

- **Investing portion of generated profits to solidify current foundation and position for growth from next fiscal year onward.**

Investing Image for H2 (Millions of Yen)

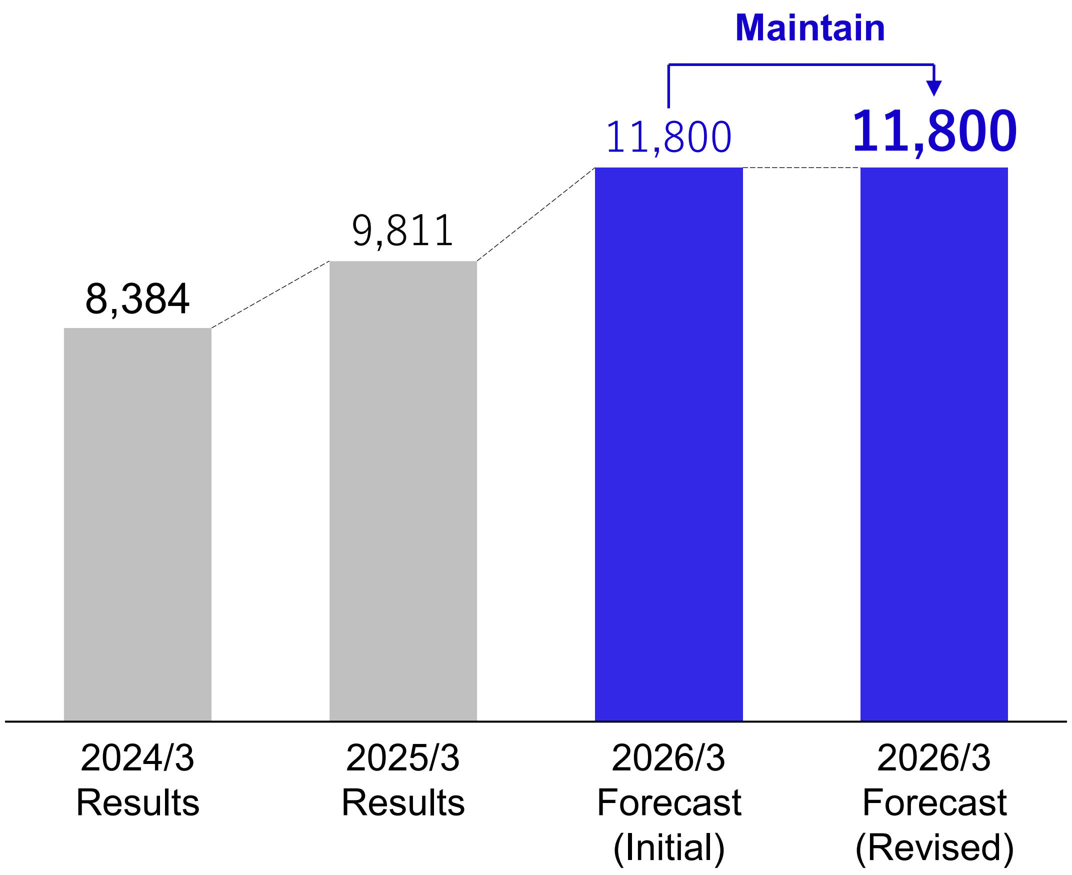


OP (If Q2-level profit continues in H2)	Strengthen Sales Unit	Marketing	R&D	Others / OP (Forecast)
Operating income expected to rise alongside H2 net sales projections	Invest in recruiting, focusing on AISS delivery staff and AI Products Business sales	Invest in advertising to acquire users for AI Products Business	Invest in developing AI products/AI agents that will drive growth next fiscal year	Allocate to corporate actions including company-wide AI tool deployment and office expansion

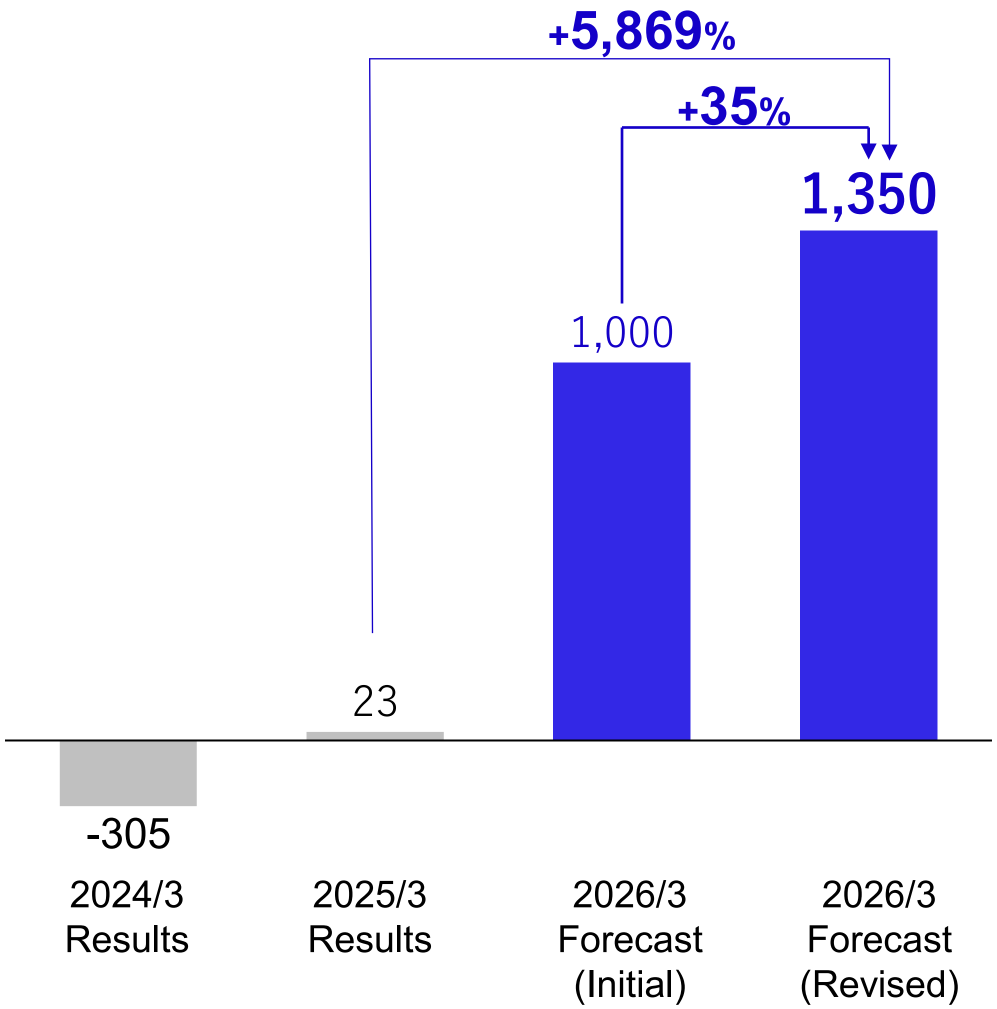
Note: (1) Amounts are rounded down to millions of yen

Upward Revision that Net Sales 11,800million yen(+20.3% YoY), OP 1,350million yen(+5,869% YoY)

Total Sales for FY2026 (millions of yen)



Operating Profit for FY2026 (millions of yen)



06.

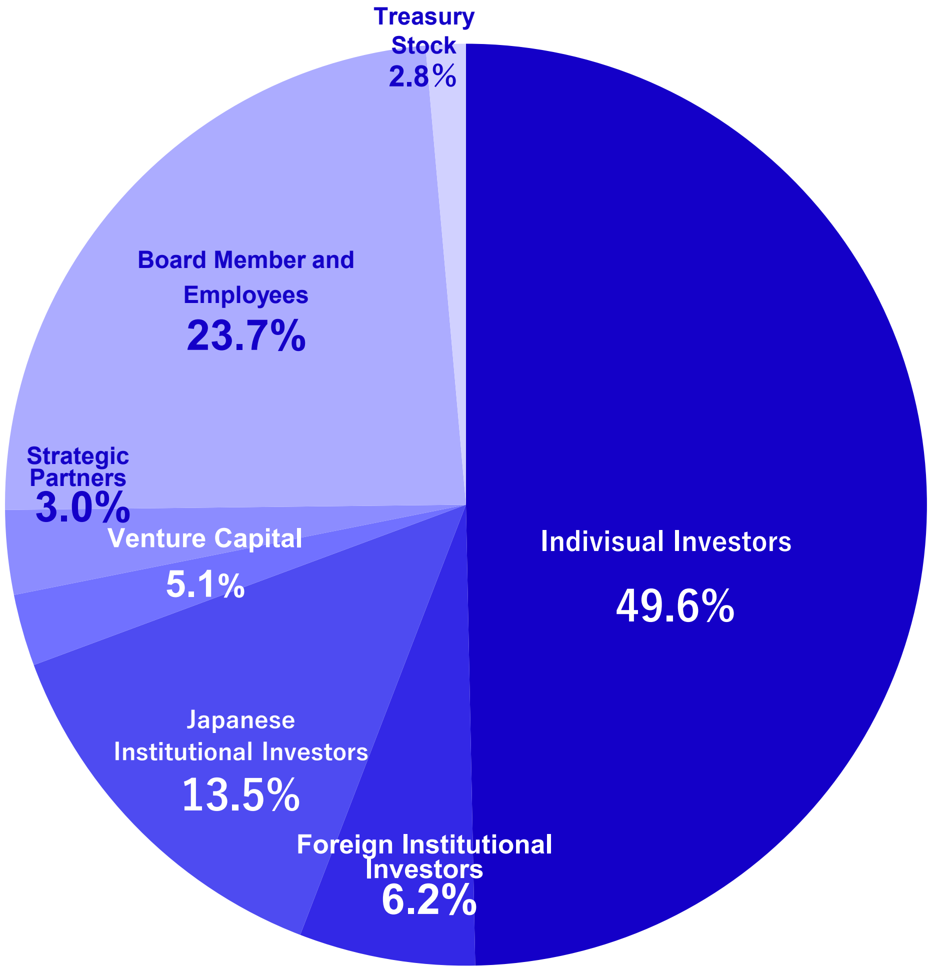
Appendix

EXAWIZARDS

Company Overview

Company Name	ExaWizards Inc.
Address	5F, Sumitomo Fudosan Mita First Building, 4-2-8 Shibaura, Minato-ku, Tokyo 108-0023
Other Offices	Hamamatsu, Osaka, Fukuoka
Founded	February 2016
Capital	2.4 billion yen (September 30, 2025)
Number of Employees	621 (Consolidated basis, full-time employee, As of September 30, 2025)
Business	Development of AI-enabled services for industrial innovation and social problems solutions
Board Members	Representative Director & President : Makoto Haruta Managing Director : Takuma Oue Director : Yutaka Sakane Outside Director : Naoko Munakata Outside Director : Manabu Sato Outside Director : Hiroaki Sugita Outside Director : Masayuki Watanabe Full-time Outside Company Auditor : Shigeru Tsuru Outside Company Auditor : Masaru Iida Outside Company Auditor : Yuko Atsumi

Shareholder Composition (As of September 30, 2025)



Total Number of Shares Authorized to be Issued by the Company	**301,232,000**
Total Number of Shares Issued	**86,486,100**
Number of Shareholders	**26,318**

Shareholder[1]	Number of shares held (thousand)	Shareholding ratio (%)[2]
Makoto Haruta*3	15,757	18.48%
Yutaka Sakane	3,776	4.43%
Toshikazu Furuya	3,272	3.84%
Rakuten Securities, Inc	2,876	3.37%
Custody Bank of Japan, Ltd.（trust account）	2,604	3.05%
The Master Trust Bank of Japan, Ltd. (trust account)	2,359	2.76%
Ko Narukama (Ishiyama)	2,260	2.65%
D4V Fund I Investment Limited Partnership	2,166	2.54%

*Notes *1 For reference: The Company held 1,210 thousand shares of treasury stock as of September 30, 2025*
**2 Percentage of shares held to total number of shares issued (excluding treasury stock) ESOP trust shares (595 thousand shares) are not included in treasury stock.*
**3 Mr. Haruta's total shares held is add up of his own shares (1,572shares、ratio1.84%), betaCatalyst Inc.(8,185shares, ratio9.6%), RH Corporation(3,000shares, ratio3.52％), KH Corporation(3,000shares, ratio3.52％). Total shareholding ratio has been recalculated.*

Q2 FY2026/3 | Consolidated Balance Sheet

(million yen)	FY2024/3	FY2025/3	Q2 FY2026
Current assets	**5,518**	**5,229**	**5,741**
Cash and deposits	3,489	3,008	3,506
Accounts receivable - trade and contract assets	1,851	1,870	1,656
Other	178	349	578
Non-current assets	**4,413**	**1,795**	**2,115**
Property, plant and equipment	320	10	28
Intangible assets	3,544	1,406	1,688
Goodwill	894	56	30
Customer-related assets	1,746	1,030	985
Software	903	319	672
Investments and other assets	548	377	398
Assets	**9,931**	**7,024**	**7,857**

(million yen)	FY2024/3	FY2025/3	Q2 FY2026
Current liabilities	**1,806**	**2,065**	**2,149**
Current portion of long-term borrowings	300	600	600
Account payable – other	660	350	396
Accrued expenses	460	432	436
Other	385	682	717
Non-current liabilities	**3,141**	**2,419**	**2,217**
Long-term borrowings*	2,550	1,950	1,800
Other	591	469	417
Net assets	**4,983**	**2,539**	**3,489**
Share capital	2,401	2,440	2,457
Capital surplus	4,555	4,588	4,608
Retained earnings	-860	-3,437	-3,051
Treasury stock	-1,203	-1,182	-694
Other	91	129	169
Liabilities and Net Assets	**9,931**	**7,024**	**7,857**

*Note * It was procured at fixed interest rates, minimizing the impact of market interest rate fluctuations.*

Segment Restructuring from Q1 to Accelerate AI Products Business Growth

Purpose of change

To further accelerate the AI Products Business, consolidated operations that deeply engage with customer sites to explore their needs

Old Segments(～FY2025.3)

AI Products
- exaBase Generative AI
- exaBase DX Assessment & Learning
- CareWiz

AI Platform
- AI System Development
- exaBase Studio
- SI (Projects of Xware Corporation)
- exaBase Role-Playing/ exaBase Meeting summary/SaMD

Other Service
- Sales/Growth Support
- Dr.Tel

New Segments(FY2026.3～)

Name of Segment

AI Products
- exaBase Generative AI
- exaBase DX Assessment & Learning
- CareWiz
- exaBase Role-Playing/ exaBase Meeting summary/SaMD*1
- Dr.Tel

AI Solution Services
- AI System Development
- exaBase Studio
- SI (Projects of Xware Corporation)
- Sales/Growth Support

Note: *1 Projects which are not been products from ExaMD are included in AI Solution Services Business.

Clarified the business positioning of each segment

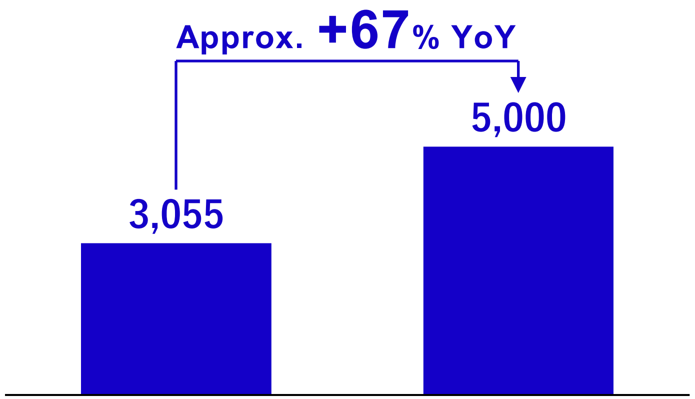
Position of each business

Segment Sales Forecast* of FY2026/3 (Million Yen)

Note: The sum of segments differs from consolidated figures as consolidation adjustments are excluded.

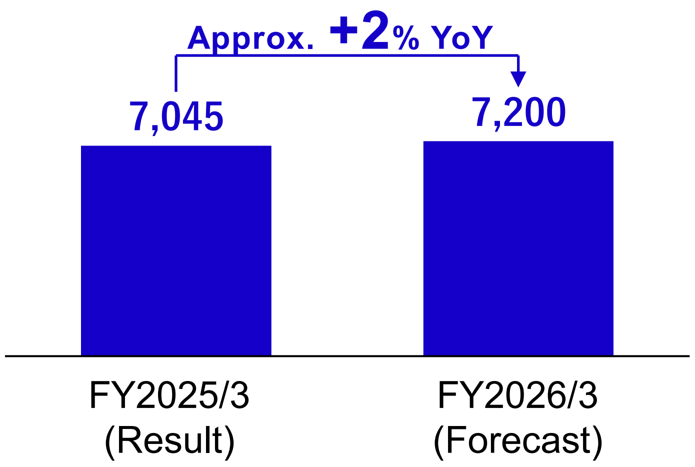
AI Products

- Growth driver of overall sales
  - Net sales +67% YoY
  - Planning & development of new products



AI Solution Services

- Pursuing "quality" of projects rather than excessive top-line growth
  - Expand exaBase Studio
  - Strengthening customer ties through on-site partnership
- Contribution through profit generation



Our Approach to Investment of Capital and Shareholder returns

Towards sustainable improvement of corporate value, our priority is to invest in business for the time being

Investment targets and approach to shareholder returns

- At this moment, the Company's priority is to increase its corporate value by focusing on further business expansion and achieving sales growth.
- For this reason, we are looking to invest our funds in hiring human resources that will contribute to business growth, strengthening existing products, developing new products, M&A and alliances with partners, etc.

Our mindset toward Growth Investments

- For an investment to achieve disruptive growth (e.g., M&A, business model development), Company is considering strategic and flexible procurement methods, including cash on hand, borrowing from lenders, bonds and equity financing, and others, based on a strong financial base.
- While exploring various possibilities, the Company will carefully examine each project by its profitability, financial stability, and the Company's management policy.

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