Consolidated Financial Results for the Three Months Ended March 31, 2022 [Japanese GAAP]



May 13, 2022

Company name: Okura Industrial Co., Ltd. Stock exchange listing: Tokyo Stock Exchange Code number: 4221 URL: https://www.okr-ind.co.jp/ Representative: Susumu Kanda, Operating Officer, President, Representative Director Contact: Eiji Fukuda, Operating Officer, Director; General Manager, Finance and Business Administration Department, Corporate Center Phone: +81-877-56-1111 Scheduled date of filing quarterly securities report: May 13, 2022

Scheduled date of commencing dividend payments: -

Availability of supplementary explanatory materials on quarterly financial results: Not available

Schedule of quarterly financial results briefing session: Not scheduled

(Amounts of less than one million yen are rounded down.) 1. Consolidated Financial Results for the Three Months Ended March 31, 2022 (January 1, 2022 - March 31, 2022)

(1) Consolidated Oper	(% indic	(% indicates changes from the previous corresponding period.)						
	Net sales	8	Operating profit		Ordinary profit		Profit attribu owners of t	
Three months ended	Million yen	%	Million yen	%	Million yen	%	Million yen	%
March 31, 2022	18,412	_	837	-	948	_	698	- [
March 31, 2021	20,483	5.9	1,786	97.8	1,936	108.4	1,339	106.4

(Note) Comprehensive income: Three months ended March 31, 2022: ¥678 million [-%]

Three months ended March 31, 2021: ¥1,952 million [-%]

	Basic earnings per share	Diluted earnings per share
Three months ended	Yen	Yen
March 31, 2022	58.57	_
March 31, 2021	112.36	—

(Note) The Company has applied the "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020), etc. from the beginning of the fiscal year ending December 31, 2022. The amounts for the three months ended March 31, 2022 are those after the said accounting standards have been applied, and changes from the previous corresponding period are not presented.

(2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio
	Million yen	Million yen	%
As of March 31, 2022	85,141	52,367	61.5
As of December 31, 2021	85,869	52,524	61.1

(Reference) Equity: As of March 31, 2022: ¥52,343 million As of December 31, 2021: ¥52,501 million

2. Dividends

		Annual dividends								
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total					
	Yen	Yen	Yen	Yen	Yen					
Fiscal year ended December 31, 2021	-	0.00	-	70.00	70.00					
Fiscal year ending December 31, 2022	_									
Fiscal year ending December 31, 2022 (Forecast)		0.00	_	75.00	75.00					

(Note) Revision to the forecast for dividends announced most recently: None

3. Consolidated Financial Results Forecast for the Fiscal Year Ending December 31, 2022 (January 1, 2022 - December 31, 2022)

(% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
First half	36,100	-	2,000	_	2,150	_	1,450	_	121.55
Full year	75,500	_	4,800	-	5,100	_	3,500	_	293.40

(Note) Revision to the financial results forecast announced most recently: None

(Note) The Company has applied the "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020), etc. from the beginning of the fiscal year ending December 31, 2022. The above amounts show figures after the said accounting standards have been applied, and percent changes from the previous corresponding period are not presented.

* Notes:

(1) Changes in significant subsidiaries during the period under review: None

(Changes in specified subsidiaries resulting in changes in scope of consolidation)

(2) Accounting methods adopted particularly for the preparation of quarterly consolidated financial statements: None

(3) Changes in accounting policies, changes in accounting estimates and retrospective restatement

- 1) Changes in accounting policies due to the revision of accounting standards: Yes
- 2) Changes in accounting policies other than 1) above: None
- 3) Changes in accounting estimates: None
- 4) Retrospective restatement: None

(4) Total number of issued shares (common shares)

1) Total number of issued shares at the end of the	period (including treasury shares):
March 31, 2022:	12,414,870 shares
December 31, 2021:	12,414,870 shares
2) Total number of treasury shares at the end of the	ne period:
March 31, 2022:	486,065 shares
December 31, 2021:	485,864 shares
3) Average number of shares during the period:	
Three months ended March 31, 2022:	11,928,916 shares
Three months ended March 31, 2021:	11,923,190 shares

<u>* These quarterly consolidated financial results are outside the scope of quarterly review by certified public accountants</u> or an audit firm.

* Explanation of the proper use of financial results forecast and other notes

Forward-looking statements such as financial results forecast in this document are based on information currently available and certain assumptions that Company regards as reasonable. Actual results may significantly differ from such estimates due to various factors.

For details on the earnings forecasts of the Company, please see "Qualitative Information on Quarterly Financial Results" on page 2 of the attachments.

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1. Qualitative Information on Quarterly Financial Results

The Group has applied the "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020; hereinafter referred to as the "Revenue Recognition Accounting Standard"), etc. from the beginning of the first quarter of the fiscal year under review. As a result, the accounting treatment for revenue is different from the one used for the first three months of the previous fiscal year. Accordingly, year-on-year changes (%) are not stated in the descriptions in the Explanation of Operating Results below.

The details of the effects of the application of the Revenue Recognition Accounting Standard, etc. on the financial position and operating results are as described in "2. Quarterly Consolidated Financial Statements and Principal Notes, (3) Notes to Quarterly Consolidated Financial Statements, (Changes in accounting policies)."

(1) Explanation of Operating Results

During the three months ended March 31, 2022, the Japanese economy was stagnant due to cost increases associated with rising prices of resources such as crude oil and lumber, and an impact of the novel coronavirus (COVID-19) caused by the spread of the Omicron strain. In addition, the economic outlook remains uncertain due to concerns about the spread of rising resource prices arising from Russia's incursion into Ukraine commenced in February to the financial market, etc.

Under these circumstances, the Group posted net sales of 18,412 million yen for the three months ended March 31, 2022 (20,483 million yen for the same period of the previous fiscal year), due to robust sales in the Plastic Film Division as well as increased sales in the Housing Materials Division thanks to concentrated efforts such as to acquire new customers. Net sales before the application of the Revenue Recognition Accounting Standard increased as compared with the same period of the previous fiscal year.

In terms of profit, due to factors such as the rise in raw material prices and the delay in transferring the increased amount to product prices in the Plastic Film Division, operating profit was 837 million yen (1,786 million yen for the same period of the previous fiscal year) and ordinary profit was 948 million yen (1,936 million yen for the same period of the previous fiscal year). Profit attributable to owners of parent was 698 million yen (1,339 million yen for the same period of the previous fiscal year).

Net sales decreased by 3,339 million yen and operating profit decreased by 12 million yen due to the application of the Revenue Recognition Accounting Standard, etc.

Starting from the first quarter of the fiscal year under review, categories for reportable segments have been changed, and accordingly the lumber processing business and residential land development and building construction business, which were previously included in the "Other" segment, are included in the existing "Housing Materials" segment. Comparison and analysis by segment for the three months ended March 31, 2022 are based on the new segmentation.

Operating results by segment are as follows.

[Plastic Film]

Although sales volume of food-packaging shrink films and general packaging films decreased, sales of industrial-use process films and agricultural-use films were strong and the rise in raw material prices, etc. had been transferred to product prices, resulting in net sales of 12,327 million yen (11,830 million yen for the same period of the previous fiscal year). Net sales before the application of the Revenue Recognition Accounting Standard increased as compared with the same period of the previous fiscal year. However, operating profit was 731 million yen (1,497 million yen for the same period of the previous fiscal year), because our efforts to transfer the rise in raw materials prices to product prices were not quick enough to keep up with the repeated rises. Net sales decreased by 19 million yen due to the application of the Revenue Recognition Accounting Standard, etc.

[New Materials]

Although demand increased and sales of new products were promoted for functional materials such as parts and materials for office automation (OA) equipment and adhesives, there was a significant impact of the facts that orders received for optical films for mobile use decreased from the beginning of the fiscal year under review and

that inventory adjustments for optical films for large LCD panels, demand for which was strong in the previous fiscal year, begun in February. As a result, net sales were 2,754 million yen (5,947 million yen for the same period of the previous fiscal year). Net sales before the application of the Revenue Recognition Accounting Standard were almost flat compared to the same period of the previous fiscal year. Operating profit was 397 million yen (585 million yen for the same period of the previous fiscal year) due to a decrease in net sales related to optical films and an increase in development expenses which offset the impact of improved productivity due to concentrated efforts to improve yields.

Net sales decreased by 3,250 million yen due to the application of the Revenue Recognition Accounting Standard.

[Housing Materials]

Amid robust renovation demand, as a result of increased sales volume of particleboards thanks to efforts to acquire new customers and expand sales to existing customers, as well as sales promotion efforts for environmentally friendly form "comori," the sale of which began in the previous fiscal year, the net sales amounted to 3,048 million yen (2,430 million yen for the same period of the previous fiscal year). Net sales before the application of the Revenue Recognition Accounting Standard increased as compared with the same period of the previous fiscal year. Operating profit was 198 million yen (184 million yen for the same period of the previous fiscal year) due in part to the continued stable production of particleboards despite the ongoing impact of the rising raw material prices.

Net sales decreased by 63 million yen due to the application of the Revenue Recognition Accounting Standard.

[Other]

Although the hotel business continued to suffer sluggish sales of lodging and banquets due to the impact of COVID-19, the information processing system development business remained robust. As a result, overall net sales of other businesses were 282 million yen (275 million yen for the same period of the previous fiscal year). Net sales before the application of the Revenue Recognition Accounting Standard increased as compared with the same period of the previous fiscal year. Operating profit amounted to 49 million yen (28 million yen for the same period of the previous fiscal year) due in part to the increase in net sales and reduction of fixed costs. Net sales decreased by 5 million yen due to the application of the Revenue Recognition Accounting Standard.

(2) Explanation of Financial Position

Total assets at the end of the first quarter of the fiscal year under review decreased by 728 million yen compared to the end of the previous fiscal year, to 85,141 million yen. This was mainly due to a decrease in trade receivables of 1,675 million yen and an increase in inventories of 999 million yen.

On the other hand, liabilities decreased by 571 million yen compared to the end of the previous fiscal year, to 32,774 million yen, mainly due to a decrease in income taxes payable of 736 million yen, an increase in provision for bonuses of 631 million yen, and a decrease in other current liabilities of 629 million yen.

Net assets decreased by 156 million yen from the end of the previous fiscal year to 52,367 million yen, mainly due to a decrease in retained earnings of 136 million yen.

As a result of the above, the equity ratio increased by 0.3 percentage points from the end of the previous fiscal year to 61.5%.

(3) Explanation of Consolidated Financial Results Forecast and Other Forward-looking Information There have been no changes to the consolidated financial results forecast announced on February 10, 2022.

2. Quarterly Consolidated Financial Statements and Principal Notes (1) Quarterly Consolidated Balance Sheets

		(Million yen)
	As of December 31, 2021	As of March 31, 2022
Issets		
Current assets		
Cash and deposits	9,765	9,833
Notes and accounts receivable - trade	21,095	19,654
Electronically recorded monetary claims - operating	5,592	5,357
Merchandise and finished goods	4,429	4,614
Work in process	1,085	1,155
Raw materials and supplies	4,251	4,998
Real estate for sale	196	193
Other	543	407
Allowance for doubtful accounts	(0)	(0
Total current assets	46,959	46,215
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	12,736	12,522
Machinery, equipment and vehicles, net	8,591	8,341
Land	5,795	5,796
Construction in progress	885	1,277
Other, net	495	463
Total property, plant and equipment	28,505	28,400
Intangible assets	720	700
Investments and other assets		
Investment securities	8,696	8,644
Deferred tax assets	389	581
Other	597	598
Allowance for doubtful accounts	(0)	(0
Total investments and other assets	9,684	9,824
Total non-current assets	38,910	38,925
Total assets	85,869	85,141

(Million yen)

Liabilities Current liabilities Notes and accounts payable - trade Short-term borrowings Current portion of long-term borrowings Accounts payable - other Income taxes payable Provision for bonuses	16,236 1,914 570 3,959 1,068 - 4,221 27,971	16,832 1,616 540 3,994 332 631 3,592
Notes and accounts payable - trade Short-term borrowings Current portion of long-term borrowings Accounts payable - other Income taxes payable	1,914 570 3,959 1,068 - 4,221	1,616 540 3,994 332 631 3,592
Short-term borrowings Current portion of long-term borrowings Accounts payable - other Income taxes payable	1,914 570 3,959 1,068 - 4,221	1,616 540 3,994 332 631 3,592
Current portion of long-term borrowings Accounts payable - other Income taxes payable	570 3,959 1,068 - 4,221	540 3,994 332 631 3,592
Accounts payable - other Income taxes payable	3,959 1,068 - 4,221	3,994 332 631 3,592
Income taxes payable	1,068 	332 631 3,592
	4,221	631 3,592
Provision for bonuses		3,592
Other	27,971	
Total current liabilities		27,540
Non-current liabilities		
Long-term borrowings	827	673
Deferred tax liabilities	0	-
Retirement benefit liability	3,632	3,649
Other	914	911
Total non-current liabilities	5,374	5,233
Total liabilities	33,345	32,774
Net assets	· · · · · · · · · · · · · · · · · · ·	
Shareholders' equity		
Share capital	8,619	8,619
Capital surplus	9,070	9,070
Retained earnings	32,140	32,004
Treasury shares	(841)	(841)
Total shareholders' equity	48,989	48,853
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	3,237	3,192
Foreign currency translation adjustment	202	225
Remeasurements of defined benefit plans	72	73
Total accumulated other comprehensive income	3,512	3,490
Non-controlling interests	22	23
Total net assets	52,524	52,367
Total liabilities and net assets	85,869	85,141

(2) Quarterly Consolidated Statements of Income and Comprehensive Income

Quarterly Consolidated Statements of Income

Three months ended March, 31

	For the three months ended March 31, 2021	For the three months ended March 31, 2022
Net sales	20,483	18,412
Cost of sales	16,475	15,214
Gross profit	4,008	3,198
Selling, general and administrative expenses		
Sales commission	13	13
Transportation and storage costs	670	686
Salaries	508	515
Provision for bonuses	148	164
Remuneration for directors (and other officers)	82	75
Retirement benefit expenses	34	29
Depreciation	46	50
Research and development expenses	230	280
Provision of allowance for doubtful accounts	(0)	(0)
Other	488	544
Total selling, general and administrative expenses	2,221	2,360
Operating profit	1,786	837
Non-operating income		
Interest income	0	0
Dividend income	31	55
Foreign exchange gains	38	49
Subsidy income	96	5
Miscellaneous income	32	31
Total non-operating income	200	141
Non-operating expenses		
Interest expenses	23	7
Commission expenses	16	18
Miscellaneous losses	10	5
Total non-operating expenses	50	31
Ordinary profit	1,936	948
Extraordinary income	1,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, io
Gain on sale of non-current assets	0	0
Total extraordinary income	0	0
Extraordinary losses		0
Loss on sale and retirement of non-current assets	39	15
	0	15
Extra retirement payments	40	15
Total extraordinary losses		
Profit before income taxes	1,896	932
Income taxes - current	738	417
Income taxes - deferred	(181)	(182)
Total income taxes	556	234
Profit	1,339	698
Profit (loss) attributable to non-controlling interests	0	(0)
Profit attributable to owners of parent	1,339	698

Quarterly Consolidated Statements of Comprehensive Income

Three months ended March, 31

		(Million yen)
	For the three months ended March 31, 2021	For the three months ended March 31, 2022
Profit	1,339	698
Other comprehensive income		
Valuation difference on available-for-sale securities	584	(45)
Foreign currency translation adjustment	19	24
Remeasurements of defined benefit plans, net of tax	9	0
Total other comprehensive income	612	(19)
Comprehensive income	1,952	678
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	1,951	677
Comprehensive income attributable to non-controlling interests	1	1

(3) Notes to Quarterly Consolidated Financial Statements

(Notes on going concern assumption)

Not applicable.

(Notes in the case of significant changes in shareholders' equity) Not applicable.

(Changes in accounting policies)

[Application of the Accounting Standard for Revenue Recognition, etc.]

The Company has applied the "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020; hereinafter referred to as the "Revenue Recognition Accounting Standard"), etc. from the beginning of the first quarter of the fiscal year under review. The Company recognizes revenue when control of promised goods or services is transferred to a customer in an amount that reflects the consideration to which the Company expects to be entitled in exchange for the goods or services.

The main changes resulting from the application are as follows:

- The Company changed an amount of revenue to be recognized for a buy-sell transaction, in which the Company purchases raw materials, etc. from a customer and processes them and then sells the product to the customer, from the total amount of consideration which includes the purchase price of the raw materials, etc. to the net amount.
- The Company changed an amount of revenue to be recognized for a transaction in which the role of the Group in provision of merchandise to a customer falls under the category of agent, from the total amount of consideration received from the customer to the net amount.

In the application of the Revenue Recognition Accounting Standard, etc., the Company follows the transitional treatment stipulated in the proviso in Paragraph 84 of the Revenue Recognition Accounting Standard. There is no impact on retained earnings at the beginning of the first quarter of the fiscal year under review owing to this application.

As a result, for the three months ended March 31, 2022, net sales decreased by 3,339 million yen, cost of sales decreased by 3,326 million yen, and operating profit decreased by 12 million yen.

The Company does not state information on the breakdown of revenue from contracts with customers for the first three months ended March 31, 2021 in accordance with the transitional treatment as provided for in Paragraph 28-15 of the "Accounting Standard for Quarterly Financial Reporting" (ASBJ Statement No. 12, March 31, 2020).

[Application of the Accounting Standard for Fair Value Measurement, etc.]

The Company has applied the "Accounting Standard for Fair Value Measurement" (ASBJ Statement No. 30, July 4, 2019; hereinafter referred to as the "Fair Value Measurement Accounting Standard"), etc. from the beginning of the first quarter of the fiscal year under review, applying new accounting policies defined in the Fair Value Measurement Accounting Standard over the future in accordance with the transitional treatment as provided for in Paragraph 19 of the Fair Value Measurement Accounting Standard and in Paragraph 44-2 of the "Accounting Standard for Financial Instruments" (ASBJ Statement No. 10, July 4, 2019). The application has no impact on the Company's quarterly consolidated financial statements.

(Additional information)

[Application of Tax Effect Accounting for the Transition from the Consolidated Taxation System to the Group Tax Sharing System]

For items for which transition to the group tax sharing system created in the Act for Partial Amendment to the Income Tax Act, etc. (Act No. 8 of 2020) was made and for which the non-consolidated taxation system was reviewed in step with transition to the group tax sharing system, the Company and its consolidated subsidiaries in Japan do not apply the provisions in Paragraph 44 of the Implementation Guidance on Tax Effect Accounting (Accounting Standards Board of Japan (ASBJ) Guidance No. 28, February 16, 2018) based on the treatment in Paragraph 3 of the

Practical Solution on the Treatment of Tax Effect Accounting for the Transition from the Consolidated Taxation System to the Group Tax Sharing System (ASBJ Practical Issues Task Force (PITF) No. 39, March 31, 2020), and the amounts of deferred tax assets and deferred tax liabilities are based on the provisions of the Income Tax Act before amendment.

[Accounting estimate in line with the spread of COVID-19]

Although it is still difficult to reasonably predict the future situation with infections and the timing for when the pandemic will abate, we have made accounting estimates based on the assumption that COVID-19 will have no significant impact, since the impact on the overall business performance of the Group in the first quarter of the fiscal year under review is minimal.

(Segment information, etc.)

I For the three months ended March 31, 2021 (January 1, 2021 to March 31, 2021) Information on the amount of net sales and profit or loss by reportable segment

		-			•			(Million yen)
		Reportabl	e segment					Amount
	Plastic Film	New Materials	Housing Materials	Total	Other (Note 1)	Total	Adjustment (Note 2)	recorded in quarterly consolidated statements of income (Note 3)
Net sales								, , , , , , , , , , , , , , , , , , , ,
Net sales to outside customers	11,830	5,947	2,430	20,207	275	20,483	_	20,483
Inter-segment net sales or transfers	0	—	5	6	168	175	(175)	_
Total	11,830	5,947	2,436	20,214	444	20,659	(175)	20,483
Segment profit	1,497	585	184	2,267	28	2,296	(509)	1,786

(Notes) 1. The "Other" category is a business segment that is not included in the reportable segments and includes the hotel business, information processing system development business, and real estate leasing business.

2. The segment profit adjustment of negative 509 million yen includes negative 1 million yen in eliminations of inter-segment transactions and negative 508 million yen in corporate expenses that are not allocated to each reportable segment. Corporate expenses mainly consist of general and administrative expenses that do not belong to any reportable segment.

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- 3. Segment profit is adjusted with operating profit in the quarterly consolidated statements of income.
- II For the three months ended March 31, 2022 (January 1, 2022 to March 31, 2022)
 - 1. Information on the amount of net sales and profit or loss by reportable segment

								(Million yen)
	Reportable segment							Amount
	Plastic Film	New Materials	Housing Materials	Total	Other (Note 1)	Total	Adjustment (Note 2)	recorded in quarterly consolidated statements of income (Note 3)
Net sales								
Net sales to outside customers	12,327	2,754	3,048	18,130	282	18,412	_	18,412
Inter-segment net sales or transfers	0	_	1	2	207	209	(209)	—
Total	12,328	2,754	3,049	18,132	490	18,622	(209)	18,412
Segment profit	731	397	198	1,328	49	1,377	(540)	837

(Notes) 1. The "Other" category is a business segment that is not included in the reportable segments and includes the hotel business, information processing system development business, and real estate leasing business.

- 2. The segment profit adjustment of negative 540 million yen includes negative 0 million yen in eliminations of inter-segment transactions and negative 539 million yen in corporate expenses that are not allocated to each reportable segment. Corporate expenses mainly consist of general and administrative expenses that do not belong to any reportable segment.
- 3. Segment profit is adjusted with operating profit in the quarterly consolidated statements of income.

2. Matters concerning changes in reportable segments, etc.

"Housing Materials" has commenced new businesses and launched new products in cooperation with the lumber processing business and residential land development and building construction business. During the previous

fiscal year, sales of the products put on the market increased steadily, and the collaboration between these businesses has been deepening. In light of this, from the fiscal year under review, the lumber processing business and residential land development and building construction business, which were previously included in the "Other" segment, are included in the existing "Housing Materials" segment.

The segment information stated for the first three months ended March 31, 2021 has been created using the new segmentation.

In addition, as stated in "Changes in accounting policies," the Company has applied the Revenue Recognition Accounting Standard, etc. from the beginning of the first quarter of the fiscal year under review and changed the accounting method for revenue recognition. The measurement method for the profit or loss by business segment has been changed accordingly.

As a result of this change, for the three months ended March 31, 2022, net sales decreased by 19 million yen and segment profit decreased by 12 million yen in the "Plastic Film," net sales decreased by 3,250 million yen in the "New Materials," net sales decreased by 63 million yen and segment profit decreased by 0 million yen in the "Housing Materials," and net sales decreased by 5 million yen in "Other," as compared with the previous method.