



May 15, 2025

Company Name PLAID, Inc.

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Announcement of Revision of Full-year Consolidated Earnings Guidance

The Company hereby announces that its Board of Directors has, in light of recent performance trends, decided at a meeting held on May 15, 2025 to revise as follows its consolidated earnings guidance for the fiscal year ending September 30, 2025 (October 1, 2024 to September 30, 2025) previously announced on November 12, 2024.

1. Revision of Full-year Consolidated Earnings Guidance (October 1, 2024 to September 30, 2025)

	Net sales	Adjusted operating income (loss)	Operating income (loss)
Previous guidance (A)	million yen 13,575	million yen 876	million yen 678
New guidance (B)	13,575	1,490	1,231
Difference (B-A)	-	614	553
Change (%)	-	+70.0%	+81.5%
(Reference) Consolidated Performance of FY 9/24 (Fiscal year ended September 30, 2024)	10,992	513	260

2. Reason for the Revision of the Earnings Guidance

Due to steady net sales and a decrease in the SG&A-to-sales ratio as a result of various efforts to improve productivity, adjusted operating income and operating income are expected to exceed the previous guidance, and thus the Company has made an upward revision to its earnings guidance.

(Note) The above guidance is based on information available as of the date of publication of this material. Actual results may differ from the guidance due to a variety of factors in the future.