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Fiscal Year Ended March 31, 2025 Financial Results Briefing



Dainichiseika Color & Chemicals Mfg. Co., Ltd.

June 2025

Dainichiseika Color & Chemicals Mfg. Co., Ltd.

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■Summary

Summary



		Results	YoY	and the domestic market is showing a r
Full Year Results for the Fiscal Year Ended March 31, 2025	Net sales	¥124.7 billion	+¥4.9 billion +4.1%	 bottoming out in the second quarter. Sales of products for LCDs were weak strong for coating materials.
	Operating profit	¥7.0 billion	+¥2.4billion +53.9%	Cost reduction effects from the complet integration of the Bando plant.
				 Major overseas subsidiaries performed
			Compared to	In addition to the information and electr
		Forecast	the FYE 2025 results	where sales expansion themes are driv segment is projected to remain solid.
Earnings Forecast for the Fiscal Year Ending March 31, 2026	Net sales	Forecast ¥127.3 billion	the FYE 2025	•

	1	FYE 2025	FYE 2026
Shareholder Return	Annual dividend per share (special dividend included in the above)	¥156 (¥30)	¥174 (¥30)
	Total dividends	¥2.68 billion	¥2.99 billion

- Automotive product sales were strong in North America, recovery trend after
- k for pigments and
- etion of the
- d well overall.
- ctronics industries, iving growth, each
- or costs,
- nain solid, following ded March 31,
- Full-year dividend of ¥156 for the fiscal year ending March 31, 2025 (+¥46 YoY)
- Full-year dividend of ¥174 for the fiscal year ending March 31, 2026 (+¥18 YoY)



Consolidated Financial Results for the Fiscal Year Ended March 31, 2025

Consolidated Financial Results for the Fiscal Year Ended March 31, 2025 Consolidated Statements of Income



Net sales Compounds, colorants, and polyurethanes for automobiles are performing well in the U.S. market, while the domestic market is on a recovery trend. For LCDs, pigments trended downward from the second quarter onwards, while coating materials remained strong throughout the year. Operating profit Major overseas subsidiaries performed well overall. Expenses decreased (due to rationalization effects from the completion of the transfer to the new Bando plant, etc.). Profit attributable to Extraordinary income includes gain on sale of non-current assets (former site of the Kawaguchi Production Plant) of ¥7.7 billion.

Extraordinary loss includes a ¥1.1 billion loss on sale of investments in capital of subsidiaries and associates.

100 million yen Truncate	Fiscal Year Ended March 31, 2024	Fiscal Year Ended March 31, 2025	Amount of Change	Ratio of Change
Net sales *1	1,198	1,247	+49	+4.1%
Operating profit	45	70	+24	+53.9%
Ordinary profit	50	77	+27	+55.2%
Profit attributable to owners of parent	36	102	+66	+181.1%
EBITDA *2	97	119	+21	+22.5%
Research and development expenses	30	29	(0)	(1.7%)
Ratio of overseas sales	24.6%	27.1%	+2.5%	-
Profit per share	¥207.95	¥599.63	+¥391.68	-
Foreign exchange rates	\$1/¥143.34 €1/¥156.74	\$1/¥152.36 €1/¥162.21	¥9.02 weaker ¥5.47 weaker	
Naphtha price	¥69,100	¥75,625	+¥6,525	

*1 Amounts of materials supplied for a fee included in net sales and offset against cost of sales as a result of the adoption of the Accounting Standard for Revenue Recognition: ¥41.0 billion for the fiscal year ended march 2024, and ¥40.5 billion for the fiscal year ended march 2025.

*2 EBITDA = Operating profit + Depreciation

External environmental trends -Sales, external environment and results by industry-



Industry	Compared to Plan YoY*	External Environment	Results for the Fiscal Year Ended March 31, 2025
Transport equipment	 (3.9%) (3.7%) (3.7%) (a, 10, 10, 10, 10, 10, 10, 10, 10, 10, 10		 Up to the second quarter, performance remained sluggish due to a deteriorating external environment compounded by prolonged supply chain inventory adjustments. From the third quarter onwards, shipments increased in line with the recovery in production volume, but the recovery was gradual. Compounds, colorants, and high-durability urethane resins all experienced sluggishness in the domestic market, while performing strongly in overseas regions excluding China. The launch of new themes overseas contributed to growth. Sales of water-based surface treatment agents (environmentally friendly urethane resins) saw significant growth.
Information/ electronics	+9.1% +4.0%	 Panel manufacturers' capacity utilization remained generally steady, despite some fluctuations. The display market is projected to grow, driven by the trend towards larger televisions. Demand is expanding for digital printing, which does not require printing plates, shifting away from traditional offset printing that uses plates. The trend in home appliances is towards higher functionality and miniaturization. 	 For pigments for color filters, although there was the launch of new adoptions, we were affected by shifts in trade areas triggered by model changes. Coating materials for liquid crystal panels and semiconductors performed strongly. Sales of heat-resistant, high-performance resins saw significant growth.
Packaging	 +3.7% +6.2% In Japan, supply chain inventory adjustments progressed due to the intense heat and increased inbound tourism, leading to a recovery based on actual demand. Overseas markets are expected to expand due to solid economic growth. The trend towards moving away from plastics and simplifying packaging is progressing. 		 For gravure inks, the domestic market was steady and overseas markets performed well. There was also an increase in revenue due to price revisions. Sales of sustainability-contributing products, including biomass inks and water-based flexographic inks, are growing.
Industrial materials			 Thermal transfer coatings recovered, primarily driven by demand for food packaging applications. Power cables maintained a stable and steady performance.
Building materials and equipment	+1.1% +1.3%	 While the number of housing starts in Japan has recovered from the slump caused by the COVID-19 pandemic, a gradual downward trend is expected going forward. Demand for renovations is trending upward. 	 Wallpapers and flooring materials maintained a steady performance, supported by renovation demand. Exports performed strongly, supported by our customers' overseas expansion, particularly in North America.

Consolidated Financial Results for the Fiscal Year Ended March 31, 2025 Factors for Changes in Consolidated Operating Profit (YoY Comparison of Results)





Consolidated Financial Results for the Fiscal Year Ended March 31, 2025 Overview by Segment



100 million yen Truncate	Fiscal Year Ended March 31, 2024	Fiscal Year Ended March 31, 2025	Amount of Change	Ratio of Change
Color & Functional Products (C&F)	655	673	+18	+2.8%
Polymer & Coating Materials (P&C)	239	253	+14	+6.0%
Graphic & Printing Materials (G&P)	303	320	+16	+5.6%
Net sales total	1,198	1,247	+49	+4.1%
Color & Functional Products (C&F)	24	31	+6	+27.7%
Polymer & Coating Materials (P&C)	26	31	+4	+18.3%
Graphic & Printing Materials (G&P)	(5)	7	+12	-
Operating profit total	45	70	+24	+53.9%

Consolidated Financial Results for the Fiscal Year Ended March 31, 2025

Overview by Segment (Color & Functional Products)

Color & Functional Products

Pigments and secondary processed products of pigments

Strong demand in the Asian region, new projects, and price revision contributed to profit growth despite sluggish sales of products for automobiles and LCD panels in Japan.

Strategic products	YoY (Net Sales)	Compared to plan (Net sales)	Remarks on results for the fiscal year ended March 31, 2025
Information/electronics Pigments and dispersion liquids for inkjet inks	+5.6%	(6.7%)	While the domestic market maintained a steady performance, the launch of new themes overseas was delayed.
Information/electronics Pigments for color filters	(5.3%)	(12.2%)	Although there were new product adoptions, we were affected by shifts in trade areas triggered by model changes.
Transport equipment Compounds and colorants for automobiles	+1.4%	(4.4%)	Overseas markets performed well, supported by new initiatives, but the domestic market was sluggish due to production cuts by automobile manufacturers.
Information/electronics Functional materials	(7.2%)	(27.9%)	Paints for semiconductors were sluggish due to inventory adjustments. We are actively promoting new products through exhibitions and other means.



Operating profit Operating profit

Capital investment • R&D expenses

		100 million yen
	FYE Mar.2024	FYE Mar.2025
EBITDA *1	52	59
R&D expenses	15	15
Capital expenditure *2	27	41

*1 EBITDA = Operating profit + Depreciation

*2 Cost of asset acquisition

Bar graphs for each fiscal year Left: strategic products, Right: all segments



Consolidated Financial Results for the Fiscal Year Ended March 31, 2025 Overview by Segment (Polymer & Coating Materials)



Polymer & Coating Materials

Synthetic resins and special coating materials

Although automotive product sales were sluggish in Japan due to production cutbacks, sales of products for automobile applications in North America and apparel applications in China grew and brought profits.

Strategic products	YoY (Net Sales)	Compared to plan (Net sales)	Remarks on results for the fiscal year ended March 31, 2025
Transport equipment Highly durable polyurethanes	+0.7%	(2.8%)	While the automotive sector was impacted by production cuts, the apparel sector showed growth.
Transport equipment Environmentally friendly polyurethanes	+5.0%	+2.7%	Sales of water-based surface treatment agents, a sustainable product, grew in Japan, China, and the U.S.
(Information/electronics) Heat-resistant and high- performance resins	2.9 times	+63.5%	Sales of products for smartphones with higher functionality continued to be strong.
Information/electronics Coating materials for information/electronics industry	+13.3%	+10.1%	Shipments of products for LCD panels and semiconductors remained high.





Capital investment • R&D expenses

		100 million yen
	FYE Mar.2024	FYE Mar.2025
EBITDA *1	40	45
R&D expenses	10	10
Capital expenditure *2	13	13

*1 EBITDA = Operating profit + Depreciation

*2 Cost of asset acquisition

Bar graphs for each fiscal year Left: strategic products, Right: all segments

Consolidated Financial Results for the Fiscal Year Ended March 31, 2025 Overview by Segment (Graphic & Printing Materials)



Graphic & Printing Materials

Inks for packaging, advertising and publishing

Rationalization due to the completion of the relocation to the new Bando plant and price revisions, on top of the strong performance of overseas operations, significantly improved operating profit in Japan and moved the business into profitability.

	Strategic products	YoY (Net Sales)	Compared to plan (Net sales)	Remarks on results for the fiscal year ended March 31, 2025
C	PackagingLabel inks and water-based flexographic inks	+9.0%	+5.2%	Sales of label inks grew due partly to the heat wave and increased consumption from inbound tourists, and sales of water-based flexographic inks for labels were also firm.
(Information/ Sales expansion to growth areas	+8.0%	+3.8%	Sales of products for the information/electronics industry were mainly for smartphones. Sales in the Chinese market bounced back this fiscal year from last year's slump.
(Packaging Inks for Asia	+4.8%	+3.4%	Profit increased due to the optimization of sales prices and cost reductions through rationalization measures.
	Illion yen 350	100 million ye 12	en Ope	erating profit Capital investment · R&D expenses
	300 303 308	320 ¹⁰ 8		100 million yen





		100 million yen
	FYE Mar.2024	FYE Mar.2025
EBITDA *1	4	13
R&D expenses	4	4
Capital expenditure *2	6	3

*1 EBITDA = Operating profit + Depreciation

*2 Cost of asset acquisition

Consolidated Financial Results for the Fiscal Year Ended March 31, 2025 Consolidated Balance Sheets



Assets | Total assets: +¥1.9 billion (Current assets: +¥0.5 billion; Non-current assets: +¥1.4 billion [Tangible assets: +¥1.1 billion; Investments: +¥0.2 billion])

Liabilities: - ¥9.3 billion (Current liabilities: - ¥6.0 billion; Non-current liabilities: - ¥3.3 billion)

Net assets | Net assets: +¥11.3 billion (Shareholders' equity: +¥7.9 billion; Accumulated other comprehensive income: +¥3.2 billion)



	As of March 31, 2024	As of March 31, 2025	Amount of Change
Interest-bearing debt	¥25.2 billion	¥21.0 billion	(¥4.2 billion)
DE ratio	0.22	0.16	(0.06)
Equity ratio	59.9%	65.0%	+5.1
Net assets per share	¥6,804.81	¥7,459.16	+654.35
ROA	2.6%	4.0%	+1.4
ROE	3.2%	8.4%	+5.2

Consolidated Financial Results for the Fiscal Year Ended March 31, 2025 Consolidated Statements of Cash Flows









Trends in customer industries Transport equipment industry: Inventory adjustments in the supply chain are progressing, and a gradual recovery is expected. Information/ electronics industry: A continued stable trajectory is anticipated, supported by the growing demand for larger panel sizes. Packaging industry: A stable growth trend is expected to persist, supported by the positive impact of increased inbound tourism and greater demand for beverage bottles.

Construction materials industry: While the number of new housing starts is sluggish, demand for renovations is expected to remain steady.

Profit attributable to owners of parent

The absence of the ¥7.7 billion gain on the sale of the former Kawaguchi manufacturing site, which was recorded as extraordinary income in the previous fiscal year, led to a decrease in profit.

100 million yen Truncate	FYE March 2025 Results	FYE March 2026 Forecast	Amount of Change	Ratio of Change
Net Sales	1,247	1,273	+25	+2.0%
Operating profit	70	72	+1	+2.8%
Ordinary profit	77	82	+4	+5.6%
Profit attributable to owners of parent	102	61	(41)	(40.7%)
EBITDA *	119	122	+3	+3.1%
Profit per share	¥599.63	¥355.45	(¥244.18)	-
Foreign exchange rates	\$1/¥152.36 €1/¥162.21	\$1/¥148.00 €1/¥159.00	¥4.36 stronger ¥3.21 stronger	
Naphtha price	¥75,625	¥67,000	(¥8,625)	

* EBITDA = Operating profit + Depreciation

Consolidated Earnings Forecast for the Fiscal Year Ending March 31, 2026 Factors for Changes in Consolidated Operating Profit (FYE March, 2025 Results vs. FYE March, 2026 Forecast)





Consolidated Earnings Forecast for the Fiscal Year Ending March 31, 2026 Overview by Segment



100 million yen Truncate	Results for the Fiscal Year Ended March 31, 2025	Forecast for the Fiscal Year Ending March 31, 2026	Amount of Change	Ratio of Change
Color & Functional Products (C&F)	673	696	+22	+3.4%
Polymer & Coating Materials (P&C)	253	252	(1)	(0.6%)
Graphic & Printing Materials (G&P)	320	325	+4	+1.5%
Net sales total	1,247	1,273	+25	+2.0%
Color & Functional Products (C&F)	31	31	(0)	(1.1%)
Polymer & Coating Materials (P&C)	31	32	+0	+1.7%
Graphic & Printing Materials (G&P)	7	8	+0	+11.6%
Operating profit total	70	72	+1	+2.8%

Overview by Segment (Color & Functional Products)



Color & Functional Products Pigments and secondary processed products of pigments

Globally expanding its portfolio of high value-added products, with a primary focus on the information and electronics industries, as well as the transportation equipment industry.

	Strategic products	YoY (Net Sales)	Remarks on plans for the fiscal year ending March 31, 2026
(Information/electronics Pigments and dispersion liquids for inkjet inks	+2.8%	Amid the ongoing digital transformation of the printing industry, demand for commercial printing is trending upward, and the Company aims to drive sales growth accordingly.
(Information/electronics Pigments for color filters	+3.1%	
(Transport equipment Compounds and colorants for automobiles	+2.2%	Inventory adjustments across the supply chain are progressing, and a gradual recovery is expected.
(Information/electronics Functional materials	+92.1%	The Company aims to achieve new product adoption for differentiated functional materials.





Strategic Actions from the FYE March 2026

- Continue to implement price revisions to address rising costs, including logistics and labor expenses, as well as unprofitable products.
- Work to strengthen the existing business structure by maintaining market share and promoting efficiency.
- Accelerate the development and expansion of strategic products, including automotive compounds and colorants, pigments and dispersions for inkjet inks, pigments for color filters, cellulose powder, thermal management materials, and functional materials.

Bar graphs for each fiscal year Left: strategic products, Right: all segments

Overview by Segment (Polymer & Coating Materials)

Polymer & Coating Materials

Synthetic resins and special coating materials

Sales expansion strategy leveraging a wide lineup of polyurethane resins, and the development and deployment of distinctive, highly unique products.

Strategic products	YoY (Net Sales)	Remarks on plans for the fiscal year ending March 31, 2026
Transport equipment Highly durable polyurethanes	+2.2%	The automotive sector continues its gradual recovery. The apparel sector remains robust, following the strong performance last year.
Transport equipment Environmentally friendly polyurethanes	+0.9%	Focus on expanding sales of water-based and solvent-free polyurethane resins, particularly water- based surface treatment agents.
Information/electronics Heat-resistant and high- performance resins	+24.0%	Expect growth in the smartphone sector, aiming for increased adoption, and in the next-generation vehicle sector.
(Information/electronics) Coating materials for information/electronics industry	+5.4%	Continued growth anticipated in the liquid crystal display (LCD) panel and semiconductor sectors, where new applications are expanding.



Operating profit



Strategic Actions from the FYE March 2026

- Advance the development and sales expansion of strategic products, including heat-resistant highperformance resins and environmentally friendly polyurethanes (water-based surface treatment agents, water-based urethane resins, hot-melts, etc.).
- Proceed with expanding the lineup of high-value-added products in India.

Left: strategic products, Right: all segments



Overview by Segment (Graphic & Printing Materials)

Graphic & Printing Materials Inks for packaging, advertising and publishing

In the domestic market, operational efficiency is being enhanced, along with strategic emphasis placed on core product strengths and growth segments. In overseas markets, sales expansion initiatives are being actively pursued to accelerate global growth.

	Strategic products	YoY (Net Sales)	Remarks on plans for the fiscal year ending March 31, 2026
Packaging	Label inks and water-based flexographic inks	(1.3%)	Anticipate results similar to last year, driven by the intense heat and the expansion of inbound tourism consumption.
Information/ electronics	Sales expansion to growth areas	+2.4%	Focus on the development of high-value-added products, such as functional coatings for the industrial materials sector.
Packaging	Inks for Asia	+5.6%	Demand for food packaging is expected to grow on the back of high economic growth rates.





Strategic Actions from the FYE March 2026

- Continue to implement price revisions to address rising costs, including logistics and labor expenses, as well as unprofitable products.
- Work to strengthen the existing business structure by maintaining market share and promoting efficiency.
- Aim to improve profitability by exploring new markets in the information and electronics and industrial materials sectors, in addition to food packaging.
- Promote the sales expansion of sustainability-contributing products, such as biomass inks and water-based flexographic inks.
- Promote expansion of production capacity for the Indonesian market, which is expected to grow at a high rate.



Dainichiseika Color & Chemicals Mfg. Co., Ltd.



Shareholder Return

Shareholder Return



Dividend policy	continuously p	ursue a dividend p	olicy in which the r	return of profits to	shareholders is reg	-	rtant management	, makes it a principle to t priority, yet with broader f internal reserves.
Dividend plan	 Year-end dividend of the FYE March 2025 ¥90 per share (ordinary dividend:¥75; special dividend:¥15) ¥156 annual dividends per share (including interim dividends of ¥66) Updated shareholder return policy for the three-year medium-term management plan period (until the FYE March 2027) Targeting a total payout ratio of 50% or more on the three-year average during the medium-term management plan Dividend payout ratio of 40% or more (excluding special dividend) Annual dividends of at least ¥100 per share (excluding special dividend) Special dividends of ¥30 per share annually until the FYE March 2027 Implementing treasury share repurchase in a timely manner 							
	■ Special di	vidend			30		1 4 4	
	Ordinary of the second seco	dividend 45	80	80	80	126 *1	144	
		FYE Mar.2021	FYE Mar.2022	FYE Mar.2023	FYE Mar.2024	FYE Mar.2025	FYE Mar.2026 (Forecast)	FYE Mar.2027 (Forecast)
Annual di	ividend per share	¥45	¥80	¥80	¥110	¥156	¥174	Standard dividend payout ratio +¥30
	payout ratio g special dividend)	13.2%	24.0%	73.7%	38.5%	21.0%* ¹	40.5%* ²	40% or more
	payout ratio g special dividend)	13.2%	24.0%	73.7%	52.9%	26.0%	49.0%* ²	40% or more
Treasury (100 milli	share repurchase ion yen)	220	0	0	2,864	1	Implementing	in a timely manner
Total pay	out ratio	16.6%	24.0%	73.7%	129.8%	50% or m	ore on the three-	year average

*1 The ordinary dividends of ¥126 for the FYE March 2025 represents a dividend payout ratio of approximately 45% based on profit attributable to owners of the parent, excluding the gain on the sale of the Kawaguchi Production Plant (net of corporate income tax).

*2 The expected dividend payout ratio is based on a projected profit per share of ¥355.45 for the FYE Mar. 2026.

Dainichiseika Color & Chemicals Mfg. Co., Ltd.



Consolidated Performance Trends

Consolidated Performance Trends





Net sales: Quarterly (100 million yen)



Operating profit: Full year (100 million yen)

Operating profit: Quarterly (100 million yen)





Dainichiseika Color & Chemicals Mfg. Co., Ltd.



Medium-Term Management Plan "TRANSFORMATION for TOMORROW 2027" -Review of the first year-

Medium-Term Management Plan(FYE March 2025 to FYE March 2027) -Review of the first year-



Basic strategy to get to where we want to be in 10 years

- (1) Secure a competitive advantage through technology initiatives
- (2) Expand overseas business to strengthen business foundation
- (3) Promote ESG-focused management to realize a sustainable society
- (4) Promote HR strategy and DX
- (5) Implement capital-efficiency-oriented management



Review of the first year of the Medium-Term Management Plan

① Secure a Competitive Advantage Through Technology Initiatives -Technology-Driven Sales-



Target domain in the medium-term management plan

New development markets

Functional Materials for IT and Electronics

- Combine material development with formulation and dispersion processing technology to realize an IT and electronics-driven society where life easy
- Enrich people's lives through products that pave the way to next-generation communications infrastructure (5G/6G)
- Contribute to a sustainable society through energy management materials

Specific examples

Secondary battery materials, conductive materials, heat management materials, functional polymers, and high value-added pigments and dispersions

FYE March 2025 results: +¥0.4 billion

 Conductive materials, high value-added pigments and dispersions, and functional polymers Expected to be realized by FYE March 2027 Wavelength control materials, functional compounds (conductive thermal management)

Ongoing development markets

Mobility

- Create comfortable interior spaces with highperformance products
- Contribute to a sustainable society with a variety of materials geared to CASE and other changes

Specific examples Urethane/acrylic/silicone polymers, lightweight, high-strength resin compounds, and decorating films

FYE March 2025 results: +¥0.15 billion Urethane/acrylic/silicone polymers Expected to be realized by FYE March 2027 •Lightweight, high-strength compounds



Life Science & Personal Care

- Provide high value-added products derived from natural sources
- Contribute to a sustainable society with safe and reliable products

Specific examples

Biodegradable microparticles and naturally derived cosmetic raw materials

FYE March 2025 results: Slightly increased

Expected to be realized by FYE March 2027 •Biodegradable materials



- Provide completely solvent-free, environmentally friendly inks
- Provide gas barrier materials made from CO₂
 Contribute to a sustainable society with
- environmentally friendly products

Specific examples Water-based flexographic inks, gas barrier coating materials, environmentally friendly adhesives, and highly durable inks

FYE March 2025 results: +¥0.1 billion •Water-based flexographic inks Expected to be realized by FYE March 2027 •Environmentally friendly adhesives



Billion yen Increase in technology-driven sales (Compared to results for FYE March 2024)





Review of the first year of the Medium-Term Management Plan



① Secure a Competitive Advantage Through Technology Initiatives -Concrete Examples of Focus Items- Dainichiseika

Expansion into thermally conductive materials

Introduce thermally conductive powders to the market to meet the heat dissipation needs of electronic components for xEV and 5G/6G

Daipyroxide #7300 series



- Increasing demand for thermal management materials due to the higher performance of electronic devices
- New products including those with controlled particle size and shape are under development in response to needs

2025: Adoption and shipment to electronic componen manufacturers begins	t Introduction stage
2026-2027: Expansion of adopting users, introduction new products	of Sales promotion stage
From 2028: Commercialization, expansion of sales vo	lume Business stage

Heat-resistant high-performance resins Expansion into the electronic materials field

Develop products that add heat resistance and functionality to adhesives to solve problems with current adhesives





Developing functional adhesives required by the market by making full use of technologies cultivated in the adhesives business and heat-resistant resins business



Automotive electronics: Long-term heat resistance
 High-speed communication support:
 Dimensional stability, low water absorbency, low
 dielectric properties
 Low environmental impact: Processing
 performance with low energy consumption
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Review of the first year of the Medium-Term Management Plan (2) Expand Overseas Business to Strengthen Business Foundation



	Overview and Progress of Overseas Strategy	Net sales (billion yen)*
Color & Functional Products	 In Thailand, the launch of new themes for transportation equipment and the shift to Southeast Asia due to China risk contributed to results Sales plans for IJ dispersions and pigments were delayed, and efforts to develop new customers are ongoing In the future, we aim to develop new customers in the information/electronics field, mainly in Europe, while also expanding sales of high-performance colorants for electric wires and other applications, mainly in India and Southeast Asia 	+1.5 18.2 +0.5 19.7 (Excluding exchange rate effects) FYE March 2024 FYE March 2025 Results Results
Polymer & Coating Materials	 In the U.S. subsidiary, surface treatment agents for transportation equipment performed well, and water-based surface treatment agents, which began local production, showed growth At our China subsidiary, breathable resins for outdoor wear performed well ✓ Going forward, we will continue to promote local production of polymer products in response to the demand for local production for local consumption in North America, and actively expand urethane products in India 	9.7 +1.4 +1.0 11.1 (Excluding exchange rate effects) FYE March 2024 Results FYE March 2025 Results
Graphic & Printing Materials	 Indonesian subsidiary performed well due to progress in price revisions for gravure inks ✓ We are planning capacity expansion investments to meet strong local demand 	+0.9 8.8 +0.5 9.7 (Excluding exchange rate effects) FYE March 2024 FYE March 2025 Results Results

*Simple aggregate figures before correction for consolidation

Review of the first year of the Medium-Term Management Plan ③ Promote ESG-Focused Management to Realize a Sustainable Society



	Indicators Sales of products contributing to sustainability	Target¥3.0 billion increase from FYE March 2024 by FYE March 2027Results¥0.5 billion increase from FYE March 2024 as of FYE March 2025
Expansion of sustainable products	 Climate change (CO₂ reduction), etc. Lightweight and high-strength resin compound mobility market Inkjet inks, biomass inks, water-based flexog Conservation of biodiversity Naturally derived biodegradable powders for Colorants for textiles that can reduce the burg market Sustainable society: Food loss reduction, pro- Gas barrier coating materials made from CO₂ 	the life science market den of wastewater treatment for the apparel oducts for the social infrastructure industry
Climato chango	Indicators CO ₂ emissions reduction rate of the Group (Scope 1 + Scope 2 [location-based])	Target31% reduction from FYE March 2020 by FYE March 2027Results49% reduction from FYE March 2020 as of FYE March 2025
Climate change measures CO ₂ emissions reductions	 Main reduction plan Implement energy conservation measures production processes and equipment Introduce renewable energy Roll out measures that have been provide a provide provide a pr	31% 48% Reduction Reduction

Dainichiseika Color & Chemicals Mfg. Co., Ltd.

FYE Mar.

FYE Mar.

2025 Results 2027 Target 2031 Target

FYE Mar.

FYE Mar.

2020 Results

Review of the first year of the Medium-Term Management Plan ④ Promote HR Strategy and DX





Review of the first year of the Medium-Term Management Plan (5) Implement Capital Efficiency-Oriented Management Initiatives to Improve ROE Implement management with the need to improve ROE while taking into account our financial health





Progress of the first year of the medium term management plan (FYE March 2025)

- Achieved profit target for the first year of the medium term management plan
- Promoting enhanced development

Review of the first year of the Medium-Term Management Plan Progress of Medium-Term Investment Plan -Capital Expenditure-



	FYE March 2025 Results	3 years Initial plan	3 years Latest estimate	5 years Initial plan	5 years Latest estimate
Strategic product investment	¥1.2 billion	¥6.2 billion	¥5.9 billion	¥17.3 billion	¥18.6 billion
Ordinary investment	¥2.9 billion	¥9.3 billion	¥9.5 billion	¥15.6 billion	¥17.0 billion
Total	¥4.1 billion	¥15.5 billion	¥15.4 billion	¥33.0 billion	¥35.6 billion



- In FYE March 2025, strategic product investments include pigments for color filters, compounds for automotive, capacity increase for inkjet inks, HPU production equipment, and capacity increase at the Thai plant
- Three- and five-year plans are expected to progress largely as planned

Review of the first year of the Medium-Term Management Plan Progress of M&A Projects



Positioning of M&A projects in the Medium-Term Management Plan

Medium-Term Management Plan (FYE March 2025 to FYE March 2027) - Growth Investment - (released in June 2024, excerpt)

Total investment expected to be around ¥15 billion

Execute while carefully examining the return on investment, including synergies with current business

M&A	M&A / capital alliance
Area: Overseas	Area: Japan
Industry/domain: Transportation equipment and information / electronics	Industry/domain: Transportation equipment and information / electronics
Scheduled completion: FYE March 2027	Scheduled completion: FYE March 2027
Total investment: ¥4.0 to 10.0 billion	Total investment: ¥3.0 billion



Review and outlook for the second year of the Medium-Term Management Plan

- Investment philosophy
 - Target areas, industries, domains, and investment amounts for M&A are being examined in line with the Medium-Term Management Plan
 - The policy is to invest in highly profitable companies while monitoring invested capital in order to contribute to the ROE targets of the Medium-Term Management Plan
- Review of the first year of the Medium-Term Management Plan (FYE March 2025)
 - Identify areas of potential value to the Company in the future and list potential acquisition candidates in each of these areas
- Initiatives and outlook for the second year of the Medium-Term Management Plan (FYE March 2026)
 - For the companies that have been listed, we are developing post-integration value creation stories while also proceeding with acquisition and alliance approaches



Action to Implement Management That is Conscious of Cost of Capital and Stock Price
Action to Implement Management That is Conscious of Cost of Capital and Stock Price ① Current Status Analysis (1/2)



Assessment of the current status

✓ Our ROE has consistently fallen short of our cost of equity (which we assess as 6-7% based on CAPM), and consequently, our PBR is below 1.0x.

Factor analysis① Current ROE

- 1. Our business has traditionally maintained stable performance, being less susceptible to economic fluctuations due to our diverse customer base across a wide range of industries. However, in recent years, we have been lacking strength due to the following external factors and trends in some of our client industries.
- 2. We are systematically implementing investments for earthquake resistance, measures for aging infrastructure, and environmental protection. Strategic investments in new fields that will lead to expanded revenue opportunities, as well as overseas expansion, are currently in progress.
- 3. As a consequence of the investments mentioned in point 2, shareholder returns have been limited despite an increase in retained earnings. This has led to an increase in our equity ratio and a sluggish ROE.

	FYE March 2019	Emergence of US-China trade friction
s	FYE March 2020	Decrease in sales volume of packaging materials and other products due to the consumption tax hike and the growing prominence of the food loss issue
ctor	FYE March 2021	Decrease in overall demand, including inbound demand, due to the COVID-19 pandemic
al fa	FYE March 2022	Raw material prices surged due to excessive orders during the recovery phase from the COVID-19 pandemic
ttern	FYE March 2023~FYE March 2024	Rising utility costs due to Russia's invasion of Ukraine; approximately 1.5 years needed for supply chain inventory normalization
ũ	FYE March 2025	Although the external environment returned to normal, and LCD applications remained solid, the recovery lacked momentum due to factors including the Noto earthquake and decreased vehicle production volumes.

FYE March 2025

decreased venicle production volumes. Meanwhile, an extraordinary profit associated with the sale of the former site of the Kawaguchi Production Plant, resulting in an ROE exceeding 8%.

	FYE March 2017	FYE March 2018	FYE March 2019	FYE March 2020	FYE March 2021	FYE March 2022	FYE March 2023	FYE March 2024	FYE March 2025
Net sales*	¥157.1 billion	¥167.4 billion	¥170.3 billion	¥155.1 billion	¥138.4 billion	¥121.9 billion (¥168.0 billion)	¥122.0 billion (¥169.2 billion)	¥119.8 billion (¥160.9 billion)	¥124.7 billion (¥165.3 billion)
Operating income	¥11.9 billion	¥13.0 billion	¥8.7 billion	¥4.8 billion	¥4.9 billion	¥7.4 billion	¥2.6 billion	¥4.5 billion	¥7.0 billion
Profit	¥9.9 billion	¥8.3 billion	¥3.8 billion	¥3.9 billion	¥6.3 billion	¥6.1 billion	¥2.0 billion	¥3.6 billion	¥10.2 billion
Net assets	¥88.4 billion	¥97.0 billion	¥96.0 billion	¥95.6 billion	¥103.6 billion	¥110.4 billion	¥114.3 billion	¥119.1 billion	¥130.4 billion
Equity ratio	45.9%	47.3%	49.3%	50.1%	51.5%	55.1%	58.1%	59.9%	65.0%
ROE	12.5%	9.2%	4.1%	4.2%	6.5%	5.9%	1.8%	3.2%	8.4%
Period-end stock price	¥3,765	¥4,390	¥3,020	¥2,359	¥2,471	¥2,060	¥1,783	¥2,985	¥3,005
PBR	0.80x	0.85x	0.59x	0.46x	0.44x	0.35x	0.29x	0.44x	0.40x

*We have adopted the 'Accounting Standard for Revenue Recognition' starting from the FYE March 2022. Since this adoption has resulted in an average decrease in sales revenue of approximately ¥40 billion, we also state the pre-adoption sales revenue figures in parentheses.

Action to Implement Management That is Conscious of Cost of Capital and Stock Price ① Current Status Analysis (2/2)



Factor analysis² Current market valuation

- 4. Even during periods (From FYE March 2017 to FYE March 2018) when we achieved an ROE exceeding our cost of equity, our PBR remained below 1.0x, suggesting the existence of a company-specific risk premium.
 - > While our company's recognized cost of equity is 6-7% (CAPM), the expected rate of return we have heard through IR and meetings with institutional investors is 8-10%, indicating a gap.
 - > From the investors' perspective, the main opinions we received regarding our company's specific risk premium are as follows:
 - ① Due to our company's broad business scope and diverse end-user demand, it is uncertain whether medium to long term market expansion can be expected.
 - ② The high proportion of shares held by financial institutions and business corporations, coupled with the small number of freely floating shares, leads to high stock price volatility.



*Our highest ROE in the last 10 years

**(Source)Created by our company based on Tokyo Stock Exchange "Average PER and PBR by Size and Types of Industry" end of March 2025 average data (Consolidated)

Action to Implement Management That is Conscious of Cost of Capital and Stock Price ② Updating Medium-Term Management Plan Targets



Towards consistently achieving an ROE that surpasses the cost of shareholders' equity and a PBR of 1.0x or higher

Short term
 Short term
 By steadily implementing the various strategies and measures set forth in this document, in addition to those outlined in the medium-term management plan, we will achieve an ROE of 5% or more in the final year of the medium-term management plan.
 We aim for an average total payout ratio of 50% or more over the three years of the medium-term management plan and will endeavor to further enhance shareholder returns.
 Medium to long term
 Amidst an uncertain business environment driven by factors such as US tariff policies, the slowdown of the Chinese economy, and raw material trends, we will continue to promote growth investments including M&A and strategic investments to build a business portfolio that is less susceptible to external factors. In addition, we will actively implement dividend distributions and share buybacks, aiming for an ROE of 9% or more.

Group targets

	FYE March 2025 results	FYE March 2026 plan	(1) Technology-driven
Net sales	¥123.0 billion \rightarrow ¥124.7 billion	¥127.3 billion	(3) Sustainability (2) Overseas business
Operating profit	¥5.2 billion→¥7.0 billion	¥7.2 billion	(4) Promote HR Strategy and DX
Ordinary profit	¥5.8 billion→¥ 7.7 billion	¥8.2 billion	(5) Capital efficiency FYE March 2027 plan ROE 4.6% (Targets to achieve) ROE 9% or more
Profit	¥9.7 billion→¥10.2 billion	¥6.1 billion	ROE 5% or more
ROE	8.3%→8.4% *ROE was 4.6%, excluding the extraordinary income arising from the transfer of former site of the Kawaguchi Production Plant of the Company (after income taxes).	5% or more for FYE March 2027	In addition to the upward revision of our earnings forecast for the FYE March 2025, we will update our ROE plan for the FYE March 2027 from the initial 4.6% to 5% or more due to the strengthening of our shareholder return policy.

Action to Implement Management That is Conscious of Cost of Capital and Stock Price ③ Initiatives to Improve ROE



Progress of the first year of the medium term management plan (FYE March 2025)

Achieved profit target for the first year

Implement management with the need to improve ROE while taking into account our financial health



Dainichiseika Color & Chemicals Mfg. Co., Ltd.

Action to Implement Management That is Conscious of Cost of Capital and Stock Price ④ Business Portfolio and Positioning of Each Segment



We will promote focused investment in strategic products—comprising those from our growth businesses and new/developing businesses—and advance business structure reform, and aim to build a business portfolio resilient to changes in the external environment.



Dainichiseika Color & Chemicals Mfg. Co., Ltd.

Action to Implement Management That is Conscious of Cost of Capital and Stock Price ⑤ Financial Strategies and Cash Allocation



Financial strategies

- ✓ Increase efficiency of assets and capital to give back to shareholders, generate cash for growth and capital investment, and at the same time improve ROE/ROA and PBR (Estimated cost of equity at 6-7%)
- ✓ Use leverage to reduce cost of capital

Cash allocation for the current medium-term management plan (3-year cumulative total) and first-year results



Promotion of B/S management Cash and deposits Cross-shareholdings ·Medium-term management plan target: Implement a cash management system Reduce 15% or more from the balance at the Improve the efficiency of group funds end of March 2024 •FYE March 2025 result: Reduce approx. 3% from the balance at the end of March 2024 Measures to increase capital efficiency Cash conversion cycle Increase efficiency of other assets ·Currently in discussions with partner •Sell assets in connection with the relocation financial institutions regarding the terms and of the Kawaguchi Production Plant (a gain of conditions (such as the securitization ¥7.7 billion) scheme, eligible receivables, and amounts) for implementing accounts receivable •Sale completed in August 2024 securitization and similar initiatives



Our Company's IR Structure

We have appointed a Director or an Executive Officer responsible for IR. In addition, departments such as the President's Office, Finance & Accounting Division, Business Administration Division, General Affairs & Human Resources Division, Public Relations Division, and the CSR/ESG Promote Group collaborate to conduct IR activities actively.

Company briefing / Financial results briefing

Date	Туре	Number of participating companies		
June 2024	Financial results and medium-term management plan briefing	Domestic investors Securities companies Others	7 companies 4 companies 9 companies	
December 2024	Financial results briefing	Domestic investors Securities companies Others	10 companies 4 companies 8 companies	
January 2025	Individual investor briefing	Individual investors	58 people	

Feedbacks from shareholders and investors are shared with our management, including the board of directors.

Meetings with individual institutional investors

Date	Number of meetings (total)	Number of participating companies (total)		
From April 2024 to March 2025 28 times		Overseas investors Domestic investors Securities companies	7 companies 17 companies 4 companies	

Key topics discussed during the dialogue

- ✓ Company overview, Major customers, Industry trends, etc.
- ✓ Progress of the current medium-term management plan
- ✓ Overseas strategy
- ✓ Sales expansion strategy for ESG products
- ✓ Policy on responding to raw material price trends
- ✓ Status of sales price revisions
- ✓ Measures to improve PBR and ROE
- ✓ Divestment of cross-shareholdings

Feedbacks received during the dialogue (representative examples)

- ✓ Review of the business portfolio
- ✓ Strengthening the implementation of PBR improvement measures
- ✓ Promoting sales price revisions
- Early implementation of measures to secure stable earnings (including profit improvement measures)



■ Reference



Corporate philosophy	"Have an interest in people" "Have an interest in something new" "Have an interest in the future"		
Company name	DAINICHISEIKA COLOR & CHEMICALS MFG. CO., LTD.		
	Dainichiseika Color & Chemicals Mfg. Co., Ltd.		
Head Office location	1-7-6 Nihonbashi Bakuro-cho, Chuo-ku, Tokyo		
Founded	October 16, 1931		
Representative	Koji Takahashi, Representative Director and President		
Capital	¥10,039 million (Tokyo Stock Exchange, Prime Market)		
Number of employees	Consolidated: 3,594 (as of March 31, 2025)		
Consolidated net sales	¥124,776 million (fiscal year ended March 31, 2025)		
Group companies	Japan: 9 companies, overseas: 17 companies		

Reference: History

1931

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*Since FY2021, the application of the "Accounting Standard for Revenue Recognition" has resulted in a decrease in net sales of approximately 40 billion ven.

Reference: DAINICHISEIKA's Reportable Segments and Final Products



	Color & Functional Products	Polymer & Coating Materials	Graphic & Printing Materials
	Pigments and secondary processed products of pigments	Synthetic resins and special coating agents	Inks for packaging and advertising & publishing
Main products	 Pigments/Color bases Colorants and printing agents for textiles Colorants and functional agents for plastics 	 Polyurethanes Coating materials Polymers derived from natural substances 	 Gravure inks Flexographic inks Offset inks
	 Paint and printing inks Inks for toners and IJ printers LCD color filters Building materials, daily necessities, and paper products 	 Synthetic leather (furniture and clothing) Vehicle interior materials, building materials, and daily necessities Wires, cables and belts Cosmetics 	 Packaging materials for food and household goods Food trays
Main use	 Vehicles and industrial materials Interior fabrics Apparel products Paper 	 LCD panels Decorating films PCs and office equipment 	 Beverage bottle labels Industrial materials and building materials Cardboard and packaging materials
	 Vehicles Home appliances, daily necessities, and outdoor equipment Industrial materials, agricultural materials, and building materials Food packaging and toiletries 	 Cosmetics Wastewater purification and water treatment 	 Advertisements and books Packaging

Reference: Business Industries of Reportable Segments



Providing optimal products for diverse industries as a B to B manufacturer





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