This Notice is a translation of the original; "Chuuki keiei keikaku 2027 no sakutei ni kannsuru oshirase" written in Japanese, for convenience purpose only, and in the event of any discrepancy, the original in Japanese shall prevail.



April 15, 2025

For Immediate Release

Company: NIPPON SHOKUBAI CO., LTD.

Representative: Kazuhiro Noda,

Representative Director, President (Code number: 4114, Prime Market,

Tokyo Stock Exchange)

Contacts: Takeharu Tatsumi, General Manager of

Corporate Communications Dept.

(Tel: +81-3-3506-7605)

Formulation of Mid-Term Management Plan 2027

NIPPON SHOKUBAI CO., LTD. hereby announces the formulation of "Mid-Term Management Plan 2027" (April 2025 - March 2028), with the fiscal year ending March 31, 2026 as the first year. Please refer to the following document for the details of this Mid-Term Management Plan.

End





Mid-Term Management Plan 2027



Introduction

Providing materials and solutions required by society as we strive to achieve sustainable growth

In the three years since FY2022, we have been laying the groundwork for transformation to achieve our long-term vision. As a result of narrowing down the business areas to focus on and actively allocating resources in these areas—including workforce expansion, capital investment, and M&A—we believe we have successfully built a strong foundation for business transformation.

At the same time, the chemical industry continues to face a challenging environment. Rising costs due mainly to inflation, sluggish domestic demand, and deteriorating market conditions driven by softening supply and demand—particularly in Asia—have had a significant impact. We take very seriously the fact that we fell short of our profit targets under the previous mid-term management plan.

In response, our new mid-term management plan, starting from FY2025, will prioritize the transformation of our business portfolio by further concentrating resources on the Solutions Business.

In the Solutions Business, we will expand business scale and profitability through aggressive capital investment in highgrowth areas such as specialty chemicals, electronics, and batteries. Additionally, by leveraging digital technologies to accelerate technological innovation and talent development, we aim to commercialize advanced functional materials more quickly. In the Materials Business, we will enhance productivity through facility optimization while strengthening profitability by expanding sales in global growth markets and forming strategic alliances with other companies.

As a stepping stone for accelerating transformation toward 2030, we aim to achieve 35.0 billion yen in operating profit plus share of profit of investments accounted for using equity method, along with an ROE of 7% or higher, by FY2027.

Under our corporate mission: "TechnoAmenity," Nippon Shokubai remains committed to providing prosperity and comfort to people and society, with our cutting-edge technology. We sincerely appreciate your continued support.



Kazuhin Moda

Kazuhiro Noda Representative Director, President



Key Points of the New Mid-Term Management Plan

(FY2025-FY2027)



Drive business portfolio transformation through proactively allocating resources to the Solutions Business



Earn over 50% of profits from the Solutions Business

Materials Business

Implement business strengthening measures to enhance profitability

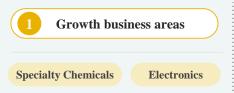
 Business strengthening measures: Expanding sales in growth markets and restructuring production systems (including plant consolidation and closures) to meet regional demand

AA*1 • **SAP***2

EO*3

Solutions Business

Make aggressive investment (approximately doubling investment made during the previous mid-term plan period) to expand business scale and profitability



Construction

Energy (Batteries)



Energy (Hydrogen)

Health & Medical

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1 Review and Current Situation Analysis



Future Goals of the Nippon Shokubai Group



Nippon Shokubai Group Mission

TechnoAmenity

Providing prosperity and comfort to people and society with our unique technology

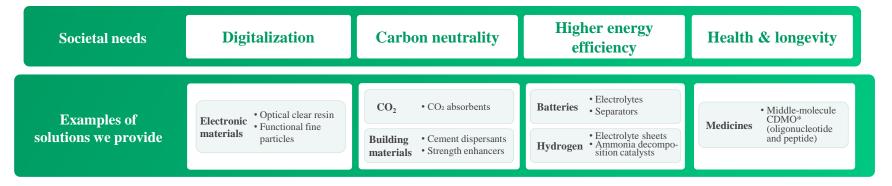
True prosperity and comfort encompass not only economic and material considerations, but also harmony with the global environment in which we live, as well as social and emotional well-being—including diversity, equity, safety, and peace of mind.

Going forward, we will continue to embody our corporate mission, TechnoAmenity, as we contribute to the realization of a sustainable society.



Long-Term Vision: FY2030 Goals

- Provide materials and solutions required by people and society
- Become a chemical company that keeps evolving by identifying social trends



 Develop with various stakeholders inside and outside the company

Pursuing management conscious of stock price and cost of capital

Promoting alliances and co-creation

Enhancing investment in human capital



Summary of the Previous Mid-Term Management Plan (FY2022–FY2024)

Achieve the Materials **Business Resilience**

Strengthen profitability and improve added value through

sustainability initiatives

Aim: Drive business portfolio transformation through three transformation initiatives

Initiatives Through 2024 (Original Plan)

Business Transformation

Expand the Solutions Business

Strengthen solution proposals and concentrate resources on selected markets

Expand sales of strategic product line-up to improve profitability

Strategic Transformation for Environmental Initiatives

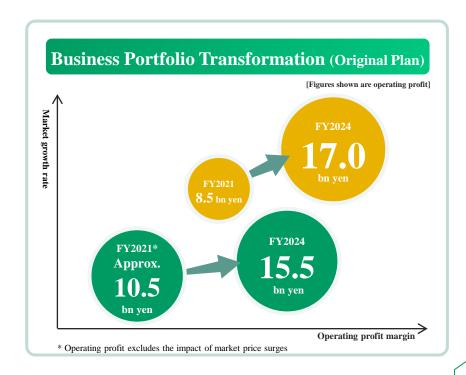
Contribute to reducing our environmental impact throughout the entire life cycle

Reduce GHG emissions from production processes / Develop and expand sales of Environmental Contribution Products

Organizational transformation

Establish frameworks able to foster individual and organizational growth

Revise personnel systems / Strengthen corporate governance / Put in place measure to enhance productivity / Delegate authority



Target

Operating Profit

Operating Profit (Solutions Business)

ROE (%)

ROA (%)

Previous Mid-Term Plan: Management Targets and Forecasts

Operating profit fell short of targets (particularly in the Solutions Business). ROE/ROA targets were also not achieved.

(Billion ye	n, unless	otherwise	noted)
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Breakdown of Operating Profit Variances: FY2024 Mid-Term Plan vs. FY2024 Forecasts

	_	
Business	Operating profit variance (Billion yen)	Main causes
Electronics	-4.5	Sluggish demand for display materials resulting form the global economic slowdown and delays in adoption of our products
Life Science	-2.0	Delays in the development of middle-molecule drugs by domestic pharmaceutical companies as well as delayed expansion in our manufacturing capacity
Energy	-1.5	Slowing growth of the EV market along with in-house production by Chinese battery manufacturers
I&H*	-1.5	Decline in demand for building materials and detergents due to the global economic slowdown
Other	-3.5	Delays in commercialization of new businesses and impacts from affiliated companies, etc.
	-13.0	Delayed profit growth in the Solutions Business led to shortfalls in ROE and ROA

	Internal and external environment	Key issues to address		
Materials	 Declining domestic demand and growing momentum toward industry consolidation in Japan Intensifying competition with overseas players and a shift in growing regions 	Achieving greater efficiency and competitiveness		
Solutions	 Market growth and the emergence of new markets driven by rapid advancements in digital technology and the need to reduce environmental impact Mid-term plan targets were not met due to decreased sales of existing products and delays in the expansion of new businesses 	Enhancing profitability based on past investments and expanding business scale through continued investment for growth		



Overview of Progress Under Previous Mid-Term Plan

- Business transformation: Progress made in laying the groundwork for expanding the Solutions **Business (despite delayed commercialization and monetization)**
- Strategic transformation for environmental initiatives / Organizational transformation: Progressing largely as planned



Business Transformation

Transform portfolio from existing to growth fields

Focusing on key growth areas (energy, electronics, and life science) and implementing business expansion measures

Start of operations at IONEL's manufacturing site in China, Emulsion Technology Co., Ltd.'s (E-TEC) conversion to a subsidiary, etc.

Enhancing the competitiveness of the Materials Business

Start of operations at expanded AA facilities in Indonesia, decision to expand SAP production in Indonesia, advanced control of the EO production process, etc.

Establishing a framework to strengthen solution proposal capabilities

Expansion of workforce by 100 employees, establishment of an information-sharing platform through the introduction of SFA*1 and CRM*2, etc.



Strategic Transformation for Environmental Initiatives

Promote sustainability to realize carbon neutrality by FY2050

Establishing a foundation for GHG emissions reduction

Obtained ISCC PLUS*3 certification, developed multiple bio-based AA production methods, introduced internal carbon pricing, etc.



Organizational Transformation

Transform into an organization with sustainable growth and a company where diverse talent are motivated to work

Enhancing the effectiveness of the Board of Directors

Strengthening the Board's functions (e.g., discussions on medium- to long-term issues), development of a skills matrix, etc.)

Implementation of a new HR system

Process and challenge evaluation system, preferred career declaration system, etc.

^{*1} SFA: Sales Force Automation system.

^{*2} CRM: Customer Relationship Management system.

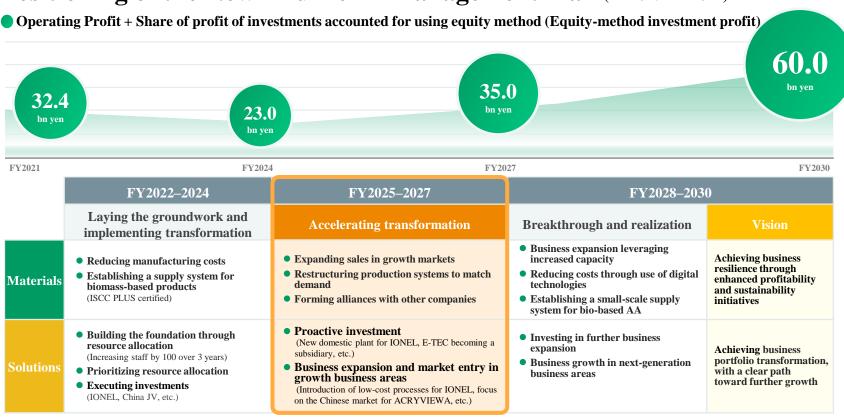
^{*3} ISCC PLUS: An international certification system that ensures and manages the use of sustainable raw materials and products throughout the supply chain. It allows for the shipment of products derived from biomass or recycled materials allocated using the mass balance approach.

2

New Mid-Term Management Plan (FY2025–FY2027)



Positioning of the New Mid-Term Management Plan (FY2025-FY2027)





New Mid-Term Management Plan: Financial Targets

(Billion yen, unless otherwise noted)

Target	FY2024 Forecast	FY2027 New MTMP Targets	FY2030 Goals
Operating profit + Equity-method investment profit	23.0	35.0	60.0
Solutions Business Operating profit + Equity-method investment profit	5.6	18.5	40.0 or above
ROE (%)	4.3	7 or above	9 or above
ROA (%)	4.2	6 or above	9 or above
ROIC*(%)	4.0	6 or above	8 or above
Investments for growth and competitiveness	90.0 (FY22–24 cumulative)	245.0 (FY22–27 cumulative)	400.0 (FY22–30 cumulative)

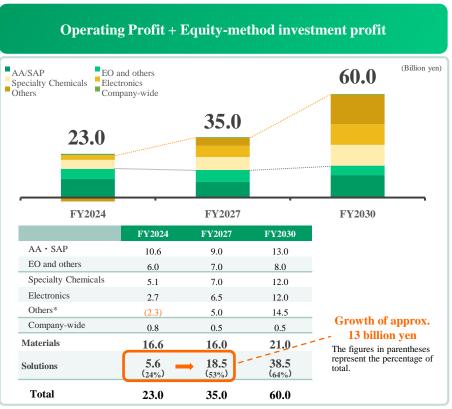
Assumptions: FY2024 \rightarrow 149 USD/JPY, 163 EUR/JPY FY2027 \rightarrow 145 USD/JPY, 155 EUR/JPY

^{*} ROIC (Return on Invested Capital) = (NOPAT + Equity-method investment profit) ÷ (Interest-bearing debt + Shareholders' equity)



Profit targets by segment

Next generation Growth business areas business areas Specialty Electronics Energy Health and Medical Chemicals (Hydrogen) Energy Construction (Batteries) **Materials** EO and others



^{*} Includes: Energy (Batteries, Hydrogen), Construction, Life science (Health & Medical, Cosmetics), Household (Detergents, Inks), Environment (Catalysts, Water treatment), etc.



Driving the growth of our Solutions Business

Prioritization of resource allocation

Criteria for prioritization

- Our competitive advantages
- · Long-term business expansion potential



Proactive Resource Allocation

Specialty Chemicals

• Strengthening the production system of main product groups

Electronics

- 25% increase in workforce over the past 3 years
- Full-scale operation of mid-sized equipment to accelerate prototype sample supply and production process establishment

Construction

- Acquisition of E-TEC as a subsidiary to strengthen proposal capabilities
- Expansion of emulsion product lineup for civil engineering applications

Energy (Batteries)

- Establishment and operation of IONEL's joint venture in China
- $\boldsymbol{\cdot}$ Decision to build a new factory in Fukuoka and increase workforce for factory launch

Business Progress

Collaboration with Downstream Customers

- Acquisition of adoption for components for large/high-resolution displays
- Development progress of environmentally friendly concrete-related products

Early-stage market emergence

- Steady growth of the vehicle LIB* market
- Expansion of water treatment needs due to tighter wastewater regulations

* LIB: lithium-ion batteries

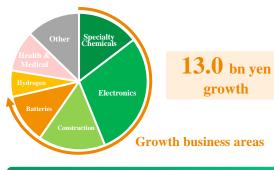
Profit expansion in growth business areas

Growth business areas

- Specialty Chemicals
- Electronics
- Construction
- Energy (Batteries)

Profit Growth Strategy for the Solutions Business

Breakdown of Profit Growth (FY24 => FY27) Operating Profit + Equity-method investment profit



Breakdown of Investment Amounts



Specialty Chemicals

Expanding sales of products that contribute to solving social issues, such as raw materials for water treatment agents and CO2 absorbents

Construction

Launch of newly developed products that help reduce CO2 emissions and expansion of the product lineup through svnergies with E-TEC

Electronics

Sales growth of acrylic resins for optical films used in large LCD displays and fine particles for semiconductors

Energy (Batteries)

Expansion of production capacity at the China JV (Fluopont*1) and cost reduction through the introduction of new processes

Growth business areas

Energy (Hydrogen)

Sales growth of electrolyte sheets for SOEC*2/SOFC*3 driven by the expansion of the hydrogen market

Health and Medical

Increasing the number of contracted development projects and expanding sales of clinical trial drug contracts through strengthened production capabilities

*1 Fluopont: Hunan Fluopont New Materials Co., Ltd. *2 SOEC: Solid oxide electrolytic cells *3 SOFC: Solid oxide fuel cells



Specialty Chemicals

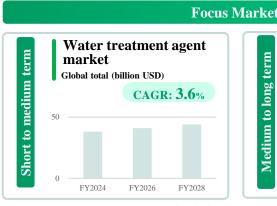


Expand business by providing timely products and technologies that will lead to solutions to social issues

Characteristics of our Specialty Chemicals

- Few competitive manufacturers exist due to unique production method and structure
- Broad application enables us to expand into new markets







Source: MarketsandMarkets

Source: MarketsandMarkets

Eco-friendly products and technologies

Issues to be addressed	Representative product or technology
VOC-free	POLYMENT TM (Polyacrylamine)
CO ₂ emissions reduction	EPOCROS TM low temperature curing technology
Tighter wastewater regulations	High molecular weight polyethyleneimine
Formaldehyde-free	Acrylic binder

Electronics



Expand leading products in a niche market based on optical control technology and particle materials

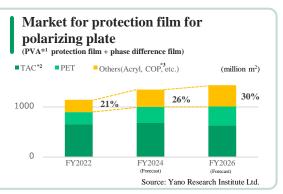
Characteristics of our electronic products

- Multiple optical products leveraging technologies developed for LCD panels
- Differentiated products using our unique monomer
- Customizable particle products lines

Controlling refractive index Transparent resin for optics Photosensitive resin Controlling wavelength **Functional particles Controlling surface Specific wavelength absorption** Making nano size available dye Making high purity available **Special monomer**

Acrylic resins for optical films (ACRYVIEWATM)

- Capture expanding demand associated with larger LCD panels
- **Expand market share in the Chinese market**
- Expand products for high-added value polarizing plate



Particles

(SEAHOSTARTM, ZIRCOSTARTM, etc.)

- Expand products for next-generation displays such as AR and VR
- Expand products for more minituarized semiconductors and three-dimensional packaging
- Strengthen capacity of manufacturing facility for particles

Target markets for particles





Construction

* CN: Carbon neutrality



Expand product lineup and expand businesses in growing regions





- Growing market due to global population increase
- Appearance of market inflection points due to response to CN* and labor shortages

Examples of newly developed items

Societal need	Proposed value	Agent type		
CO ₂ emissions	Longer concrete life	Strength enhancer		
reduction	Alternative material for cement	Dispersant		
Labor reduction	3D printers for construction products	Dispersant		

Our strengths

- Top share in the polymers for concrete admixtures in Japan
- Competitiveness in acrylic emulsion owing to the full lineup of acrylates (top share in the domestic market), and the hybrid and formulation technologies of acrylic emulsion

Expansion strategies

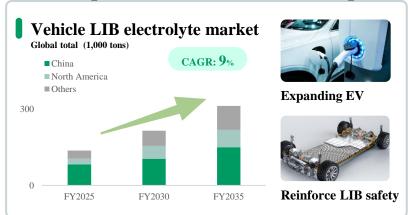
- Strengthen proposals to downstream customers*
 - *General contractors, concrete manufactures, etc.
- Expand downstream products to improve profitability
 - *Mixed products using emulsion
- Strengthen development activities in North America
 - *Establish performance assessment base in FY2025
- Accelerate business development through M&A
- *Maximizing synergy from purchase of E-TEC

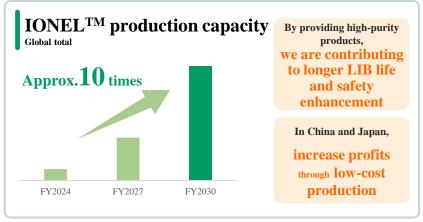
Strategies by Market Domain



Strategy

Increase profits by establishing production structure in line with the strategy of local production for local consumption





Source: Estimated by Nippon Shokubai

Adopted by METI-subsidized	
próject	

Region	Business Type	Production Capacity*	FY2024	FY2025	FY2026	FY2027	FY2028	FY2029	FY2030
China	JV (Fluopont)	1,200 tons/year ⇒several k tons/year ⇒over 10k tons/year							\Rightarrow
Japan	Own	3k tons/year					Commercial operation to begin		\rightarrow
North America	JV	Several k tons/year						Commercial operation to begin	-

METI: Ministry of Economy, Trade and Industry

* In the case of JV, we plan to collect and sell a quantity corresponding to our company's stake.



Energy (Hydrogen)

Strategy

Become a major supplier by enhancing performance and production capacity to prepare for full-scale market expansion

Contribution to hydrogen supply chain Toward carbon neutrality, contribute to build a hydrogen supply chain with omnidirectional strategy Manufacture **Transport** Utilize (Utilization of renewable energy) (Carried as ammonia) Water electrolysis Fuel cells Transportation **Electrolyte** Ammonia sheet for SOEC **Electrolyte** decomposition sheet for SOFC **Separator for** catalyst alkaline water electrolysis **Hydrogen conversion at** From water to Use hydrogen the demand sites hydrogen

Expansion strategies

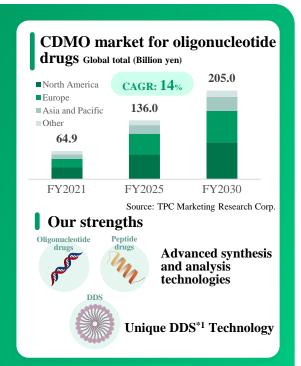
- Electrolyte sheet for SOFC and SOEC
 - Enhance production capacity for the full-scale sales
 - Accelerate development of low-cost processes
- Separator for alkaline water electrolysis
- Examine the possibility to make it wider by introducing large-scale equipment
- Strengthen marketing in Europe and Asia
- **Ammonia decomposition catalyst**
 - Improve catalyst performance
 - Construct plants for mass-production

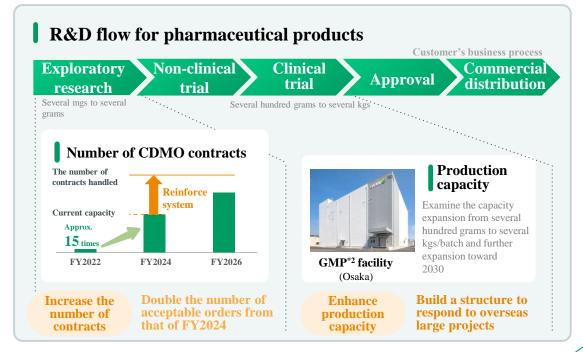


Health & Medical [CDMO business for middle-molecular APIs]



Strengthen supply system and increase the number of outsourcing contracts through enhancing production capability





Strategies by Market Domain





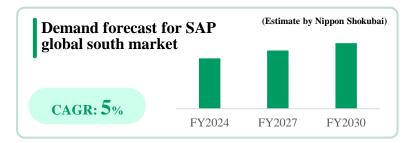
Strengthen sales to growing markets and streamline through restructuring of production system by reflecting regional demands

Business environment in Japan and overseas

- Continued growth in the disposable diapers market globally Particularly in the Global South region, with high growth rates
- Expanding supply capacity and aggressive low-price strategy by Chinese manufactures
- Growing needs for sustainable products
- Expanded our production capacity in Indonesia (AA: commercial operation started in FY2023, SAP: commercial operation starts in FY2027)

Our strengths

- High supply stability and solid relationships with customers as a global supplier
- High cost-competitiveness due to integrated AA · SAP operation
- Technical development capabilities to respond to customers' needs



Specific initiatives

AA

Establish optimal production and distribution system mainly in Japan and Indonesia In the global five production sites, respond to the requests for local production and local consumption

SAP

Strengthen sales in Global South market Enhance productivity by scrap and build

AA& SAP

Establish manufacturing system for bio-based AA Promote sustainable SAP development

EO



Fully leverage the existing EO production capacity through enhancing EO derivatives and increasing contract manufacturing services

Business environment in Japan and overseas

- Expanded supply capacity due to new facilities established by Chinese manufactures
 - → Decrease in EG* export from Japan
 - → Decrease in demand in Japan (sluggish demand in Japan + decrease in export of customers' products) ...resulted in lowering the operating rate of our facilities

Our strengths

- Production system that does not depend on EG (high rate of non-EG products)
- Abundant EO derivatives lineup
- Highly stable supply from two factories and multiple supply means

Specific initiatives

Aim for improving profitability by increasing operating rate of facilities and streamlining production

- Enhance EO derivatives and increase outsourcing contracts for EO-added products
- Enhance EO shipment structure and transportation network, and maintain safe transportation structure
- Enhance productivity (Advanced process control, etc.)
- Examine alliances with other companies

Overview of the **Sustainability Strategy**

Contribute to people and society

Contribute to the future of people and society by solving social issues through our business activities

Specified in

- **Details of New MTMP**
- **Strategies by Market Domain**

Protect the global environment and build a society where future generations can live with peace of mind

GX Strategy

Promote environmental initiatives



Strengthen the Company's foundation and grow sustainably

Aim to be a continually growing organization where diverse talents can be active

HR Strategy DX Strategy

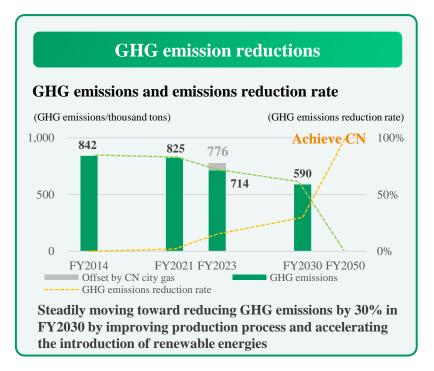
Strive to realize a sustainable society and increase corporate value by focusing on three key themes and engaging in dialogue with stakeholders

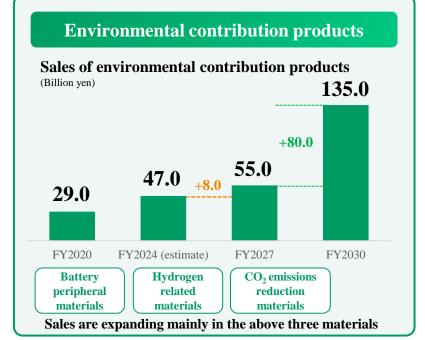


GX Strategy

Strategy

Contribute to the environment through GHG emissions reduction and enhanced environmental contribution products







HR Strategy

Measures for human resources that will expand our business and enable our company to continue to grow

Long-term Vision for FY2030

Our Goals

- Provide materials and solutions required by people and society
- Become a chemical company that keeps evolving by identifying social trends
- Develop with various stakeholders inside and outside the company

Management strategy

- Expand business scale and increase profits of Solutions Business ⇒Achieve portfolio transformation
- Improve profitability of Materials Business

HR strategy

Develop and allocate optimal human resources to achieve business strategies, unlocking the full potential of individual capabilities

Four pillars to support HR strategy

MUST Increase empathy

Employees understand and empathize with business and human resources strategy (specified human resource requirement, suitable allocation, etc.)

Leverage abilities

The Company leverages abilities of employees who have high aspirations and motivation to grow

Promote growth

The Company encourages employees' motivation and willingness to grow

TRUST Cultivate mutual trust

The Company and individual are cultivating mutual trust to build win-win relationship



Strengthen business foundation

Promote human capital investment and develop and allocate suitable human resource to achieve business strategies

Strengthen management foundation

Improve employees' engagement and to become a company that continues to grow

Main measures of new mid-term management

plan

Allocate suitable human resources

- Create human capital portfolio Specify quality and quantity of human resources necessary for driving business strategies
- Build talent management system Make employees' skills visible and implement optimal employee allocation
- Implement next generation leadership program

Promote self-growth

- Enhance learning and experience programs to encourage self-learning
- Manage career declaration system
- Manage personnel system to appreciate human resources who take on challenges

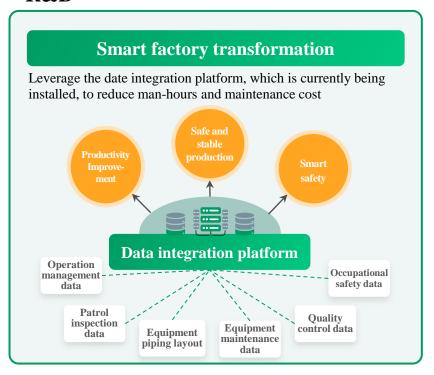
Improve job satisfaction

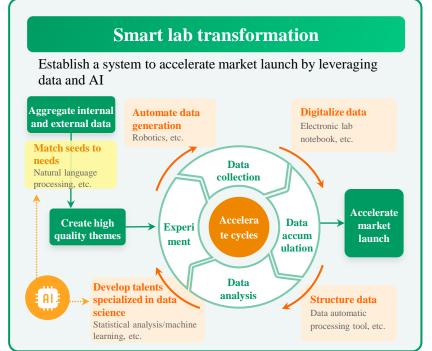
- Identify company's issues by engagement survey and implement actions for improvement
- Promote active participation of diverse human resources by D&I promotion
- Enhance easy working environment and system to work in



Digital Strategies

Accelerate productivity improvement and product launch through use of DX at plants and R&D





Financial and Capital Strategy

Cash Allocation and Balance Sheet Management

Cash allocation Investment plan exceeding the FY2022-2024 cumulative scale Approx. 60% of the investments to be spent on growth investments including capacity expansion and M&A Sell cross-shareholdings with a reduction target by 50% (compared to FY2023-end) New MTMP [FY2025-2027] FY2022–2024 cumulative (forecast) cumulative **Cash inflow** Cash outflow **Cash inflow** Cash outflow **Operating CF** Investment 150 bn yen 155 bn yen Investment 90 bn yen **Operating CF** 140 bn yen Borrowings hareholder return Shareholder 60 bn ven 40 bn ven ale of cross-shareholdings 15 bn ven

Balance sheet management Control shareholders' equity with the target shareholder equity ratio to around 60% Improve CCC* and optimize assets by monitoring ROIC of each business As of March 31, 2025 (forecast) As of March 31, 2028 (illustrative) Total assets: 570 bn ven Total assets: 630 bn ven Current assets Liabilities 280 bn yen Liabilities 250 bn ven Current 170 bn yen ROIC assets monitoring 270 bn yen Shareholders' Non-current equity Shareholders' assets 370 b ven 350 bn yen equity Shareholder 390 bn yen Non-current ROIC equity ratio assets monitoring target of 60% 300 bn yen Non-controlling Reduction of Non-controlling interests interests shareholdings 10 bn ven 10 b ven

Shareholder Returns Policy

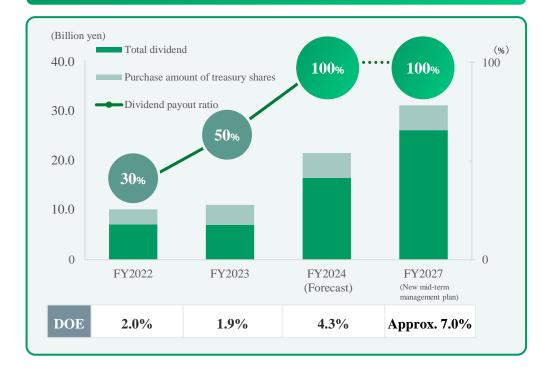
Continue proactive shareholder returns

Policy up to FY2027

- Pay dividends with a dividend payout ratio of 100% or a DOE* of 2.0%, whichever is greater
- Buy back shares by using funds obtained primarily through reduction in crossshareholdings

*DOE: Dividend on equity ratio

Trend in shareholder returns







Achieve target profit* of 35.0 billion yen and ROE of 7% or more in FY2027 by expanding profits of the Solutions Business and transforming business portfolio

Drive business portfolio transformation to become a company that grows sustainably

Materials Business

Strengthen profitability

Restructure and streamline production systems

- Stop the operation of lowproductivity facility
- Transform to smart factory

Strengthen product sales in growing markets

Expand production capacity and reinforce relationship with customers in growing regions

Solutions Business

Aggressively make investments

- Establish supply system in response to demand
- Enhance product lineup

Increase profits

Maximize development speed

- Strengthen alliance with downstream manufacturers
 - Consolidate human resources
 - Transform to smart lab

Company-wide efforts

- Reduce fixed cost
- Improve engagement



- The data and future projections disclosed in this document are based on information available as of the date of publication of this document, and do not guarantee the achievement of targets or forecasts or future business results.
- · Please note that the market information contained in this document is licensed for use in this document only, and that secondary use is not permitted.



List of Business Categories and Product Examples

Materials

AA · SAP

- · SAP
- · Acrylic acid
- Acrylic acid acrylates

EO and others

- EO, EG, Ethanolamines
- · Organic acids
- Maleimides

Growth business area

Specialty Chemicals

- Amines (Ethyleneimine derivatives, etc.)
- Pyrrolidones
- Cross-linking agent for water-based resins
- Surfactants

Electronics

- · Resins for optical films
- · Resist materials
- Fine particles
- Dye
- Iodine

Construction

- Cement admixture polymers
- Emulsions

Energy (Batteries)

 $\bullet \ Electrolytes \ for \ LIB$

Solutions

Nextgeneration business area

Health & Medical

Oligonucleotide & peptides CDMO

Energy (Hydrogen)

- · Electrolyte sheets
- · Ammonia decomposition catalysts

Other

Household

• Raw materials for detergents

Environmental catalysts

- · De-NOx, dioxins decomposition catalysts & equipment
- Wet air oxidation catalysts



Non-financial Targets of New Mid-term Management Plan

Target	FY2024 Forecast	FY2027 New MTMP Targets	FY2030 Goals
GHG emission reductions (Scopes 1 and 2 emissions in Japan compared to FY2014) (%)	17	_	30
Revenue from environmental contribution products (bn yen)	47.0	55.0	135.0
Ratio of female hired in clerical and chemical position (%)	38.8	30 or above	_
Ratio of female managers (%)	6.3	8 or above	_
Ratio of male employees taking childcare leave (15 days or more) (%)	97.4	100	_