

Translation

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Summary of Consolidated Financial Results for the Three Months Ended March 31, 2025 (Based on Japanese GAAP)

May 9, 2025

Company name: rakumo Inc.
 Stock exchange listing: Tokyo
 Stock code: 4060 URL <https://corporate.rakumo.com/>
 Representative: President CEO Koji Shimizu
 Inquiries: Director CFO Kenta Ishisone TEL 050(1746)9891
 Scheduled date to commence dividend payments: –
 Preparation of supplementary material on financial results: Yes
 Holding of financial results meeting: Yes (for general investors)

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the three months ended March 31, 2025 (from January 1, 2025 to March 31, 2025)

(1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Net sales		Adjusted EBITA		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Three months ended March 31, 2025	395	13.8	140	36.0	109	21.9	108	25.2	70	25.8
Three months ended March 31, 2024	347	18.1	102	40.6	89	26.1	86	24.3	56	17.4

	Earnings per share		Diluted earnings per share	
	Yen		Yen	
Three months ended March 31, 2025	12.22		11.05	
Three months ended March 31, 2024	9.77		8.47	

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of March 31, 2025	3,076	1,666	53.9
As of December 31, 2024	3,035	1,634	53.6

2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Year ended December 31, 2024	–	0.00	–	6.00	6.00
Year ending December 31, 2025	–				
Year ending December 31, 2025 (Forecast)		0.00	–	9.00	9.00

3. Forecast of consolidated financial results for the year ending December 31, 2025 (from January 1, 2025 to December 31, 2025)

Percentages indicate year-on-year changes

	Net sales		Adjusted EBITA		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	1,612	11.7	500	14.7	400	4.4	396	5.4	259	2.5	44.64

4. Notes

- (1) Significant changes in the scope of consolidation during the three months ended March 31, 2025: No
- (2) Application of special accounting methods for preparing quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements
- Changes in accounting policies due to revisions to accounting standards and other regulations: No
- Changes in accounting policies due to other reasons: No
- Changes in accounting estimates: Yes
- Restatement of prior period financial statements: No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of March 31, 2025	5,811,600 shares	As of December 31, 2024	5,809,600 shares
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Number of treasury shares at the end of the period

As of March 31, 2025	119 shares	As of December 31, 2024	119 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Three months ended March 31, 2025	5,809,614 shares	Three months ended March 31, 2024	5,775,741 shares
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Quarterly consolidated financial statements

Consolidated balance sheets

(Thousands of yen)

	As of December 31, 2024	As of March 31, 2025
Assets		
Current assets		
Cash and deposits	2,284,300	2,325,505
Accounts receivable - trade	51,104	46,725
Work in process	411	1,868
Supplies	162	159
Other	54,513	56,814
Total current assets	2,390,493	2,431,073
Non-current assets		
Property, plant and equipment	19,997	19,427
Intangible assets		
Goodwill	253,530	244,400
Customer-related intangible assets	185,070	181,047
Software	62,287	81,366
Software in progress	36,496	32,395
Total intangible assets	537,384	539,209
Investments and other assets	79,300	77,286
Total non-current assets	636,682	635,923
Deferred assets	8,274	9,258
Total assets	3,035,451	3,076,255
Liabilities		
Current liabilities		
Accounts payable - trade	45,658	49,034
Income taxes payable	85,554	51,849
Contract liabilities	613,025	647,619
Provision for bonuses	800	4,846
Asset retirement obligations	—	691
Other	75,393	78,827
Total current liabilities	820,431	832,869
Non-current liabilities		
Convertible-bond-type bonds with share acquisition rights	500,000	500,000
Asset retirement obligations	11,300	10,582
Other	69,221	66,695
Total non-current liabilities	580,522	577,277
Total liabilities	1,400,953	1,410,147
Net assets		
Shareholders' equity		
Share capital	396,884	397,074
Capital surplus	357,734	357,924
Retained earnings	844,269	880,396
Treasury shares	(178)	(178)
Total shareholders' equity	1,598,710	1,635,217
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	302	263
Foreign currency translation adjustment	28,565	22,315
Total accumulated other comprehensive income	28,867	22,578
Share acquisition rights	6,919	8,312
Total net assets	1,634,497	1,666,108
Total liabilities and net assets	3,035,451	3,076,255

Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

Consolidated statements of income (cumulative)

(Thousands of yen)

	Three months ended March 31, 2024	Three months ended March 31, 2025
Net sales	347,620	395,571
Cost of sales	120,902	115,926
Gross profit	226,718	279,645
Selling, general and administrative expenses	136,955	170,187
Operating profit	89,763	109,457
Non-operating income		
Interest income	10	758
Other	24	77
Total non-operating income	35	836
Non-operating expenses		
Interest expenses	28	—
Loss on investments in investment partnerships	701	684
Amortization of bond issuance costs	386	386
Issuance cost of subscription rights to shares	586	642
Foreign exchange losses	1,250	77
Other	200	—
Total non-operating expenses	3,153	1,790
Ordinary profit	86,644	108,503
Profit before income taxes	86,644	108,503
Income taxes - current	17,659	36,975
Income taxes - deferred	12,558	544
Total income taxes	30,217	37,520
Profit	56,427	70,983
Profit attributable to non-controlling interests	—	—
Profit attributable to owners of parent	56,427	70,983

Consolidated statements of comprehensive income (cumulative)

(Thousands of yen)

	Three months ended March 31, 2024	Three months ended March 31, 2025
Profit	56,427	70,983
Other comprehensive income		
Valuation difference on available-for-sale securities	(120)	(39)
Foreign currency translation adjustment	5,756	(6,249)
Total other comprehensive income	5,636	(6,289)
Comprehensive income	62,063	64,694
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	62,063	64,694
Comprehensive income attributable to non-controlling interests	—	—