Translation

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Consolidated Financial Results for the Nine Months of the Fiscal Year Ending December 31, 2025 (Under Japanese GAAP)

November 13, 2025

Company name: Segue Group Co., Ltd. Stock exchange listings: Tokyo Stock Exchange

Stock code: 3968

URL: https://segue-g.jp/

Representative: Yasuyuki Aisu, President and CEO

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Scheduled date for dividend payment:

Supplementary materials for financial summaries:

Yes

Financial results briefing:

None

(Amounts of less than one million yen are rounded down.)

1. Consolidated Financial Results for the Nine Months of the Fiscal Year Ending December 31, 2025 (from January 01, 2025 to September 30, 2025)

(1) Consolidated operating results (Cumulative)

(Percentage indicate YoY changes)

	Net sal	les	Operating	profit	Ordinary profit		Profit attributable to owners of parent	
Nine months ended	Million yen	%	Million yen	%	Million yen	%	Million yen	%
September 30, 2025	17,859	28.3	1,435	125.7	1,527	48.3	947	54.2
September 30, 2024	13,917	3.8	635	(31.6)	1,030	14.6	614	3.1

(Note) Comprehensive income For the nine months ended December 31, 2025: 1,298 million yen (88.7%) For the nine months ended December 31, 2024: 688 million yen (12.0%)

	Basic earnings per share	Diluted earnings per share
Nine months ended	Yen	Yen
September 30, 2025	29.92	29.61
September 30, 2024	18.97	18.78

(Note) On March 1, 2024, the Company conducted a three-for-one stock split of its common shares. "Basic earnings per share" and "Diluted earnings per share" have been calculated on the assumption that the stock split was conducted at the beginning of the previous consolidated fiscal year.

(2) Consolidated financial positions

	Total assets	Net assets	Equity-to-asset ratio
As of	Million yen	Million yen	%
September 30, 2025	21,104	4,141	18.4
December 31, 2024	13,633	3,193	21.8

(Reference) Owner's equity As of the third quarter of the fiscal year ending December 2025: 3,885 million yen As of the fiscal year ended December 2024: 2,971 million yen

2. Cash dividends

		Annual dividends per share					
	End of first quarter	End of second quarter	End of third quarter	Fiscal year-end	Total		
	Yen	Yen	Yen	Yen	Yen		
Fiscal year ended December 31, 2024	-	5.00	-	6.00	11.00		
Fiscal year ending December 31, 2025		6.00					
Fiscal year ending December 2025 (Forecast)				7.00	13.00		

(Note) Presence or absence of revisions from the most recently announced dividend forecast: None

3. Consolidated Earnings Forecasts for the Fiscal Year Ending December 31, 2025 (from January 01, 2025 to December 31, 2025)

(Percentages indicate YoY changes)

	Net sale	es	Operating 1	profit	Ordinary p	orofit	Profit attribu owners of p		Basic earnings per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Fiscal year ending December 31, 2025	24,800	32.5	1,512	109.9	1,480	39.6	780	53.6	24.58

(Note) Correction of financial forecast from the most recent financial forecast: None

* Notes

(1) Significant changes in the scope of consolidation during the period: None

Although this does not constitute a significant change in the scope of consolidation, J's Solution Co., Ltd., a consolidated subsidiary, was excluded from the scope of consolidation from the third quarter of the current consolidated fiscal period due to its dissolution through an absorption-type merger with the Company as the surviving entity.

- (2) Application of specific accounting for the consolidated quarterly financial statements: None
- (3) Changes in accounting policies, changes in accounting estimates, retrospective restatement

(i) Changes in accounting policies based on revisions of accounting standard : Yes

(ii) Changes in accounting policies other than (i) above : None
 (iii) Changes in accounting estimates : None
 (iv) Retrospective restatement : None

(4) Number of shares issued (common stock)

(i) Total number of issued shares at the end of the period (including treasury shares)

As of September 30, 2025	32,564,077 shares
As of December 31, 2024	32,560,086 shares

(ii) Number of treasury shares at the end of the period

As of September 30, 2025	819,200 shares
As of December 31, 2024	913,600 shares

(iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

Nine months ended September 30, 2025	31,684,224 shares
Nine months ended September 30, 2024	32,417,363 shares

(Note) On March 1, 2024, the Company conducted a three-for-one stock split of its common shares. "Number of shares issued at the period end," "Number of treasury stock at the period end," and "Average number of shares" have been calculated on the assumption that the stock split was conducted at the beginning of the previous consolidated fiscal year.

- * Review of attached consolidated quarterly financial statements by a certified public accountant or an audit firm: Yes (voluntary)
- * Notes on the appropriate use of forecasts and other special items

The forward-looking statements such as performance forecasts contained in this document are based on information currently available to the Company and on certain assumptions that are deemed reasonable. They are not intended as a guarantee of achievement by the Company. Actual results may differ significantly due to various factors. For the conditions underlying the forecasts and notes regarding the use of forecasts, please refer to the attached document, page 2, "1. Qualitative Information on the Quarterly Financial Results (3) Explanation of Consolidated Forecasts and Other Forward-Looking Information."

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1. Qualitative information regarding the quarterly financial results

(1) Explanation of operating results

During the nine months ended September 30, 2024, the domestic economy saw an expansion in inbound demand and improvements in employment and income conditions. However, factors such as ongoing geopolitical risks, a continued trend of yen depreciation, and rising prices persisted. In addition, attention must be paid to the downside risks to the economy stemming from U.S. trade policies, and the outlook remains uncertain.

In the IT industry to which our group belongs, both public and private sectors are expanding their investments in DX (Digital Transformation) aimed at improving productivity and strengthening competitiveness, as well as security investments to address cyberattacks. In particular, with the promotion of digital government policies, IT investments by central government ministries and local governments are steadily increasing. As a result, our group secured large-scale projects for central government ministries during the nine months ended September 30, 2024, leading to a significant increase in net sales and more than doubling operating profit compared to the same period of the previous year. In addition, order intake for the period was 26,835,551 thousand yen (up 84.1% YoY), and order backlog was 17,414,344 thousand yen (up 110.3% YoY), with order intake already exceeding the full-year results of the previous consolidated fiscal year.

By business segment, the VAD (Value Added Distribution) business remained steady, mainly driven by projects for government agencies, academic and public institutions, and large corporations. In addition, sales from the government solution service (GSS), which is a large-scale project, began to be recorded, resulting in business expansion. The system integration business saw an increase in sales from large projects for service industries and government agencies, and also achieved steady progress through profit improvement. The in-house development business steadily accumulated projects for local governments and medical institutions, and services such as Segue Security (shares) MSS (Managed Security Service) and security assessments also performed well. Furthermore, as a new finished good, we announced the launch of "RevoWorks ZENMU-Storage," a next-generation file sharing system equipped with secret sharing technology. Regarding overseas business, the addition of First One Systems Co., Ltd. to the group in May last year has expanded the scale of operations. We are developing businesses focused on DX infrastructure and cybersecurity demand, and expect projects such as the Thai public transportation infrastructure project in the fourth quarter.

As a result, for the nine months ended September 30, 2024, net sales of the Solution Product business were 11,550,327 thousand yen (up 41.9% YoY), and net sales of the Solution Service business were 6,308,769 thousand yen (up 9.2% YoY), resulting in total net sales of 17,859,097 thousand yen (up 28.3% YoY), marking a significant increase in revenue. Gross profit was 4,247,949 thousand yen (up 25.4% YoY), operating profit was 1,435,303 thousand yen (up 125.7% YoY), ordinary profit was 1,527,445 thousand yen (up 48.3% YoY), and profit attributable to owners of parent was 947,891 thousand yen (up 54.2% YoY), with all items of net sales and profits at each stage reaching record highs.

(2) Explanation regarding financial positions

(Assets)

At the end of the third quarter of the consolidated fiscal period, total assets amounted to 21,104,775 thousand yen, an increase of 7,471,665 thousand yen compared to the end of the previous consolidated fiscal year. Current assets amounted to 17,874,339 thousand yen, an increase of 7,078,428 thousand yen compared to the end of the previous consolidated fiscal year. Noncurrent assets amounted to 3,230,436 thousand yen, an increase of 393,237 thousand yen compared to the end of the previous consolidated fiscal year.

The main reason for the increase in current assets was due to increases in inventories and notes and accounts receivable - trade, among other factors. The main reason for the increase in noncurrent assets was due to an increase in investment securities, among other factors.

(Liabilities)

At the end of the third quarter of the consolidated fiscal period, total liabilities amounted to 16,962,791 thousand yen, an increase of 6,522,709 thousand yen compared to the end of the previous consolidated fiscal year. Current liabilities amounted to 15,253,928 thousand yen, an increase of 6,941,020 thousand yen compared to the end of the previous consolidated fiscal year. Noncurrent liabilities amounted to 1,708,862 thousand yen, a decrease of 418,310 thousand yen compared to the end of the previous consolidated fiscal year.

The main factors for the increase in current liabilities were increases in accounts payable-trade, advances received, and short-term debt. The main factor for the decrease in noncurrent liabilities was a decrease in long-term debt.

(Net assets)

Net assets at the end of the third quarter consolidated accounting period were 4,141,984 thousand yen, an increase of 948,955 thousand yen compared to the end of the previous consolidated fiscal year. The main factors were increases in retained earnings and valuation difference on available-for-sale securities, among others.

(3) Explanation regarding forward-looking statements such as consolidated forecasts

Regarding the consolidated forecasts for the full year, as of now, there are no changes from the forecasts disclosed in the "Notice of Upward Revision to Full-Year Consolidated Forecasts" dated August 13, 2025. If it is determined that revisions are necessary in the future, we will promptly make an announcement.

(1) Quarterly Consolidated Balance Sheet

		(Unit: Thousands of yer
	As of December 31, 2024	As of September 30, 2025
Assets		
Current assets		
Cash and deposits	3,909,297	4,084,60
Notes and accounts receivable - trade	2,830,423	5,448,77
Electronically recorded monetary claims	264,387	
Investment securities	157,067	<u> </u>
Inventories	1,687,584	
Advance payments - trade	1,371,193	
Accounts receivable - other	295,441	864,69
Other	288,341	278,58
Allowance for doubtful accounts	(7,827)	
Total current assets	10,795,910	17,874,33
Noncurrent assets		
Property, plant and equipment		
Buildings and structures	164,191	171,54
Accumulated depreciation	(59,557)	•
Buildings and structures, net	104,634	114,77
Automotive equipment	7,990	7,95
Accumulated depreciation	(4,972)	(5,64
Vehicles, net	3,017	2,3
Tools, furniture and fixtures	1,216,503	1,286,63
Accumulated depreciation	(971,608)	(1,004,67
Tools, furniture and fixtures, net	244,894	281,94
Leased assets	73,447	73,13
Accumulated depreciation	(49,324)	(63,04
Leased assets, net	24,123	10,08
Land	639	6.
Total property, plant and equipment	377,309	409,75
Intangible assets		
Goodwill	1,467,136	1,335,99
Software	68,210	93,13
Software in progress	38,401	24,40
Other	1,314	1,31
Total intangible assets	1,575,062	1,454,85
Investments and other assets		
Investment securities	235,409	680,89
Long-term guarantee deposits	180,745	175,35
Deferred tax assets	198,180	228,17
Insurance funds	87,638	80,83
Other	182,853	200,58
Total investments and other assets	884,827	1,365,83
Total noncurrent assets	2,837,199	3,230,43
Total assets	13,633,110	21,104,77

	As of December 31, 2024	As of September 30, 2025
Liabilities	<u> </u>	<u> </u>
Current liabilities		
Accounts payable-trade	1,410,538	5,202,604
Short-term debt	80,887	1,417,456
Current portion of long-term borrowings	551,512	742,326
Lease liabilities	19,766	9,982
Accounts payable	179,256	215,195
Accrued expenses	405,127	357,441
Income taxes payable	350,459	341,620
Accrued consumption taxes	308,286	90,676
Advances received	4,873,561	6,681,361
Provision for bonuses	26,455	138,954
Provision for bonuses for directors (and other officers)	10,540	-
Provision for share-based remuneration	-	15,476
Other provisions	2,056	2,396
Other	94,457	38,436
Total current liabilities	8,312,907	15,253,928
Noncurrent liabilities		
Long-term debt	1,652,657	1,100,858
Retirement benefit liability	360,050	384,299
Provision for share-based remuneration	43,765	15,268
Deferred tax liabilities	-	143,787
Long-term accounts payable - other	64,648	64,648
Lease liabilities	6,052	-
Total noncurrent liabilities	2,127,173	1,708,862
Total liabilities	10,440,081	16,962,791
Net assets		
Shareholders' equity		
Capital stock	528,173	528,629
Capital surplus	-	456
Retained earnings	2,827,418	3,394,293
Treasury shares	(467,366)	(442,697)
Total shareholders' equity	2,888,224	3,480,682
Accumulated other comprehensive income		•
Valuation difference on available-for-sale securities	438	312,433
Deferred gains or losses on hedges	1,522	21,293
Foreign currency translation adjustment	81,235	70,714
Total accumulated other comprehensive income	83,197	404,441
Share subscription rights	71,325	77,097
Non-controlling interests	150,280	179,763
Total net assets	3,193,028	
Total liabilities and net assets	13,633,110	

(2) Quarterly Consolidated Statement of Income and Quarterly Consolidated Statement of Comprehensive Income Quarterly Consolidated Statement of Income

For the nine months ended

	For the nine months ended September 30, 2024 (previous fiscal year)	For the nine months ended September 30, 2025
Net sales	13,917,493	17,859,097
Cost of sales	10,529,443	13,611,147
Gross profit	3,388,050	4,247,949
Selling, general and administrative expenses	2,752,233	2,812,646
Operating profit	635,816	1,435,303
Non-operating income		
Interest income and dividends	1,759	5,532
Foreign exchange gain	7,928	-
Gain on sale of securities	-	142,402
Surrender value of insurance	12,444	5,235
Subsidy income	10,611	7,053
Subsidy income	-	16,000
Gain on cancellation of derivatives	404,160	-
Other	6,714	2,521
Total non-operating income	443,617	178,745
Non-operating expenses		•
Interest expenses	15,465	30,539
Guarantee commission	291	292
Foreign exchange loss	-	55,688
Loss on sale of securities	29,330	-
Other	4,165	84
Total non-operating expenses	49,253	86,603
Ordinary profit	1,030,180	1,527,445
Extraordinary income		
Gains on sales of investment securities	25,389	-
Total extraordinary income	25,389	-
Profit before income taxes	1,055,570	1,527,445
Income taxes - current	435,736	559,316
Income taxes-deferred	(10,043)	(10,267)
Total income tax	425,693	
Profit	629,876	978,396
Profit attributable to non-controlling interests	15,030	•
Profit attributable to owners of parent	614,845	•

		(Unit: Thousands of yen)
	For the nine months ended September 30, 2024	For the nine months ended September 30, 2025
Profit	629,876	978,396
Other comprehensive income		
Valuation difference on available-for-sale securities	30,220	311,994
Deferred gains or losses on hedges	866	19,770
Foreign currency translation adjustment	27,228	(11,535)
Total other comprehensive income	58,315	320,229
Comprehensive income	688,191	1,298,626
Profit attributable to		
Comprehensive income attributable to owners of parent	665,747	1,269,135
Comprehensive income attributable to non-controlling interests	22,443	29,490

(3) Notes to the quarterly consolidated financial statements

(Notes regarding the assumption of a going concern)

There are no applicable items.

(Notes in case of significant changes in the amount of shareholders' equity)

There are no applicable items.

(Changes in accounting policies)

(Application of Accounting Standards for Income Taxes - Current, etc.)

"Accounting Standard for Income Taxes - Current, etc." (ASBJ Statement No. 27, October 28, 2022), "Accounting Standard for Presentation of Comprehensive Income" (ASBJ Statement No. 25, October 28, 2022), and "Implementation Guidance on Accounting Standard for Tax Effect Accounting" (ASBJ Guidance No. 28, October 28, 2022) have been applied from the beginning of the first quarter of the consolidated fiscal period. There is no impact on the quarterly consolidated financial statements as a result of this application.

(Notes on segment information, etc.)

As our group operates a single business segment, the IT Solutions business, segment information is omitted.

(Notes on the quarterly consolidated statement of cash flows)

The quarterly consolidated statement of cash flows for the nine months ended September 30 has not been prepared. The amounts of depreciation (including amortization of intangible assets other than goodwill) and amortization of goodwill for the nine months ended September 30 are as follows.

2025
yen 146,105 thousand yen
ren 174,420 thousand yen

(Revenue recognition related)

Breakdown information of revenue from contracts with customers

(Unit: Thousands of

yen)

	For the nine months ended September 30, 2024	For the nine months ended September 30, 2025
Solution Product Business	8,140,593	11,550,327
Solution Services Business	5,776,900	6,308,769
Total	13,917,493	17,859,097

(Significant Subsequent Events)

There are no applicable matters.

Interim Review Report of Independent Auditor on Quarterly Consolidated Financial Statements

November 13, 2025

Segue Group Co., Ltd. To the Board of Directors

Toyo Audit Corporation Tokyo Office

Certified Public Hiroyuki Ando Designated Executive

Officer Accountant

Designated Executive Certified Public Officer Accountant

Hitoshi Nishimura

Masaki Konishi

Certified Public Designated Executive

Officer Accountant

Auditor's Conclusion

The audit corporation conducted a quarterly review of the quarterly consolidated financial statements of Segue Group Co., Ltd. for the third quarter consolidated accounting period (from July 1, 2025 to September 30, 2025) and the nine months ended September 30, 2025 (from January 1, 2025 to September 30, 2025), as listed in the "Attached Documents" of the quarterly financial results report. These statements include the quarterly consolidated balance sheet, quarterly consolidated statement of income, quarterly consolidated statement of comprehensive income, and related notes.

In the interim review conducted by the audit firm, nothing has come to our attention that causes us to believe that the above quarterly consolidated financial statements are not prepared, in all material respects, in accordance with Article 4, Paragraph 1 of the Preparation Standards for Quarterly Financial Statements, as prescribed by the Tokyo Stock Exchange, and the accounting standards generally accepted as fair and appropriate in Japan for quarterly financial statements (except for the omission of disclosures as stipulated in Article 4, Paragraph 2 of the Preparation Standards for Quarterly Financial Statements).

Basis for Auditor's Conclusion

The audit firm conducted an interim review in accordance with the standards for interim reviews generally accepted in Japan. The responsibilities of the audit firm under the standards for interim reviews are described in "Auditor's Responsibilities for the Interim Review of Quarterly Consolidated Financial Statements." The audit firm is independent of the Company and its consolidated subsidiaries in accordance with the provisions of professional ethics in Japan, and has fulfilled other ethical responsibilities as an auditor. The audit firm believes that it has obtained sufficient evidence to provide a basis for its conclusion.

Responsibilities of Management and the Audit and Supervisory Committee for the Quarterly Consolidated Financial Statements

It is the responsibility of management to prepare the quarterly consolidated financial statements in accordance with Article 4, Paragraph 1 of the Preparation Standards for Quarterly Financial Statements, etc. of the Tokyo Stock Exchange, Inc. and the accounting standards generally accepted as fair and appropriate in Japan for quarterly financial statements (however, the omission of disclosures as stipulated in Article 4, Paragraph 2 of the Preparation Standards for Quarterly Financial Statements, etc. has been applied). This includes establishing and operating internal controls that management deems necessary to enable the preparation of quarterly consolidated financial statements that are free from material misstatement due to fraud or error.

In preparing the quarterly consolidated financial statements, management is required to assess whether it is appropriate to prepare the quarterly consolidated financial statements on a going concern basis, and, in accordance with Article 4, Paragraph 1 of the Preparation Standards for Quarterly Financial Statements, etc. of the Tokyo Stock Exchange, Inc. and the accounting standards generally accepted as fair and appropriate in Japan for quarterly financial statements (provided, however, that the omission of disclosures as stipulated in Article 4, Paragraph 2 of the Preparation Standards for Quarterly Financial Statements, etc. is applied), is responsible for disclosing matters related to the going concern assumption if such disclosure is necessary.

The responsibility of the Audit and Supervisory Committee is to monitor the execution of duties by directors in the establishment and operation of the financial reporting process.

Auditor's Responsibilities in the Interim Review of Quarterly Consolidated Financial Statements

The responsibility of the auditor is to express a conclusion, from an independent standpoint, on the quarterly consolidated financial statements in the quarterly review report based on the interim review conducted by the auditor.

The auditor, in accordance with the interim review standards generally accepted in Japan, exercises professional judgment and maintains professional skepticism throughout the interim review process to perform the following.

Questions, analytical procedures, and other interim review procedures are conducted primarily with those responsible for management, finance, and accounting matters. Interim review procedures are more limited in scope than audits of annual financial statements conducted in accordance with auditing standards generally accepted in Japan.

If it is determined that there is significant uncertainty regarding events or conditions that may raise substantial doubt about the going concern assumption, based on the evidence obtained, we conclude whether there are any matters that would cause us to believe that the quarterly consolidated financial statements are not prepared in accordance with Article 4, Paragraph 1 of the Preparation Standards for Quarterly Financial Statements, etc. of the Tokyo Stock Exchange, Inc., and accounting standards generally accepted as fair and appropriate in Japan for quarterly financial statements (provided, however, that the omission of disclosures stipulated in Article 4, Paragraph 2 of the Preparation Standards for Quarterly Financial Statements, etc. is applied). Furthermore, if significant uncertainty regarding the going concern assumption is identified, it is required to draw attention to the notes on the quarterly consolidated financial statements regarding such uncertainty in the quarterly review report, or, if the notes on significant uncertainty in the quarterly consolidated financial statements are not appropriate, to express a qualified or adverse conclusion on the quarterly consolidated financial statements. The auditor's conclusion is based on the evidence obtained up to the date of the quarterly review report; however, due to future events or conditions, the company may no longer be able to continue as a going concern.

To assess whether there are any matters that would cause us to believe that the presentation and notes of the quarterly consolidated financial statements are not prepared in accordance with Article 4, Paragraph 1 of the Preparation Standards for Quarterly Financial Statements, etc. of the Tokyo Stock Exchange, Inc. and accounting standards generally accepted as fair and appropriate in Japan for quarterly financial statements (however, the omission of disclosures as stipulated in Article 4, Paragraph 2 of the Preparation Standards for Quarterly Financial Statements, etc. has been applied).

- Obtain evidence regarding the financial information of the company and its consolidated subsidiaries, which forms the basis for expressing a conclusion on the quarterly consolidated financial statements. The auditor is responsible for the direction, supervision, and review of the interim review of the quarterly consolidated financial statements. The auditor alone is responsible for the auditor's conclusion.

The auditor shall report to the Audit and Supervisory Committee on the scope and timing of the planned interim reviews, as well as any significant findings identified during the interim reviews.

The auditor shall report to the Audit and Supervisory Committee that they have complied with the professional ethics regulations regarding independence in Japan, as well as any matters that could reasonably be considered to affect the auditor's independence. If measures have been taken to eliminate such threats or safeguards have been applied to reduce them to an acceptable level, the details of such measures or safeguards shall also be reported.

Stakeholder interests

There are no interests to be disclosed between the Company and its consolidated subsidiaries and the audit corporation or its engagement partners as required by the Certified Public Accountants Act.

The above

(Note) 1. The original interim review report for the above period is separately kept by the Company (the company disclosing the quarterly financial results).

2. XBRL data is not subject to interim review.