

# Consolidated Financial Statements for The First Quarter of the Fiscal Year Ending December 31, 2026 [Japanese GAAP]



May 12, 2026

Company name: AUCNET INC.  
 Stock exchange listing: Tokyo Stock Exchange  
 Code number: 3964  
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 Scheduled date of commencing dividend payments: –  
 Preparation of supplementary explanatory materials: Yes  
 Financial results briefing: None

(Amounts of less than one million yen are rounded down.)

## 1. Consolidated Results for the First Quarter of the Fiscal Year Ending December 31, 2026 (January 1, 2026 - March 31, 2026)

(1) Consolidated Operating Results (% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Three months ended								
March 31, 2026	18,189	13.8	3,226	4.6	3,222	7.5	2,156	7.2
March 31, 2025	15,978	45.4	3,083	50.8	2,996	41.5	2,012	44.6

(Note) Comprehensive income: Three months ended March 31, 2026: ¥2,694 million [33.1%]  
 Three months ended March 31, 2025: ¥2,024 million [34.8%]

	Basic earnings per share	Diluted earnings per share
	Yen	Yen
Three months ended		
March 31, 2026	23.77	–
March 31, 2025	21.65	21.62

(Note) The Company conducted a share split at a ratio of 2 shares for each common share of the Company on April 1, 2026. Basic earnings per share and diluted earnings per share have been calculated on the assumption that the share split was conducted at the beginning of the previous fiscal year.

## (2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio
	Million yen	Million yen	%
As of March 31, 2026	52,723	27,126	50.9
As of December 31, 2025	50,781	26,622	51.9

(Reference) Equity: As of March 31, 2026: ¥26,859 million  
 As of December 31, 2025: ¥26,346 million

## 2. Cash Dividends

	Annual dividends				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total
Year ended December 31, 2025	Yen –	Yen 22.00	Yen –	Yen 36.00	Yen 58.00
Year ending December 31, 2026	–				
Year ending December 31, 2026 (Forecast)		21.00 (42.00)	–	21.00 (42.00)	42.00 (84.00)

- (Notes) 1. Revision to the forecast for dividends announced most recently: Yes
2. The Company conducted a share split at a ratio of 2 shares for each common share of the Company on April 1, 2026. Therefore, the dividends per share for the year ending December 31, 2026 (Forecast) reflect the amounts after taking into account the share split. The dividends per share for the year ending December 31, 2026 (Forecast) before taking into account the share split are presented in parentheses.

## 3. Forecast of Consolidated Results for the Fiscal Year Ending December 31, 2026 (January 1, 2026 - December 31, 2026)

(% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Full year	72,000	12.3	11,500	20.8	11,350	19.2	7,500	26.7	82.60

- (Notes) 1. Revision to the forecast of consolidated results announced most recently: Yes
2. The Company conducted a share split at a ratio of 2 shares for each common share of the Company on April 1, 2026. Basic earnings per share in the forecast of results (full year) for the fiscal year ending December 31, 2026 is the amount considering the impact of the share split.



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## 1. Qualitative Information on Quarterly Financial Results

### (1) Explanation of Operating Results

Forward-looking statements in this document are based on the judgments of the Group (the Company and its consolidated subsidiaries) as of the end of the first quarter of the fiscal year under review.

The Group has undertaken the task of establishing a circular market in line with our sustainability policy, “Circulating valuable goods on a global scale ~ Circulation Engine.” As a company that contributes to a sustainable society by creating a system to efficiently circulate valuable goods in the market, the Group works to further improve its social and economic value.

In the medium-term management plan, Blue Print 2027, revised in February 2026, we aim to create the future of the circular economy with our partners around the world. We have set out a roadmap for achieving this goal, with a long-term target of GCV ¥1 trillion and medium-term quantitative targets of 1) EBITDA of ¥13.5 billion, 2) ROE of 15 to 20%, and 3) payout ratio of 50% or more. To achieve this goal, we will accelerate sustainable growth based on stable business foundations and further expand the management base for the next stage.

As a result of promoting business in line with such plans, for the three months ended March 31, 2026, the Group’s net sales were ¥18,189,531 thousand (up 13.8% from the same period of the previous fiscal year), operating profit was ¥3,226,557 thousand (up 4.6% from the same period of the previous fiscal year), ordinary profit was ¥3,222,205 thousand (up 7.5% from the same period of the previous fiscal year), and profit attributable to owners of parent was ¥2,156,756 thousand (up 7.2% from the same period of the previous fiscal year).

	For the three months ended March 31, 2026	Year-on-year change
Net sales	¥18,189,531 thousand	+13.8%
Operating profit	¥3,226,557 thousand	+4.6%
Ordinary profit	¥3,222,205 thousand	+7.5%
Profit attributable to owners of parent	¥2,156,756 thousand	+7.2%

Performance results by business segment are as follows.

(Lifestyle Products segment)

The Lifestyle Products segment comprises the Digital Product Business and Fashion Resale Business.

(1) Digital Product Business

The Digital Product Business provides auctions for used digital products, including used smartphones and used PCs, and services pertaining to distribution, including those targeting consumers.

In addition to an increase in listings of high-unit-price products compared with the previous fiscal year, the impact of foreign exchange rates also contributed to an increase in the average unit price of products sold. Furthermore, due to the impact of an increase in the number of GIGA School devices sold, the transaction amount increased. We also strengthened our sales activities, mainly in Europe, and focused on activating existing members and enhancing buying power.

	For the three months ended March 31, 2026	Year-on-year change
Transaction amount (million yen)	22,958	+22.3%
Number of units sold (unit)	694,219	+10.3%
Number of members (member)	2,104	+3.3%

## (2) Fashion Resale Business

The Fashion Resale Business provides auctions primarily for pre-owned luxury brand items such as bags, watches, precious metals, and clothing, as well as services pertaining to distribution, including those targeting consumers.

In the BtoB business, we focused on strengthening the distribution of high-price-range products. As a result, although the number of items listed and the number of items sold at auctions decreased, the average unit price of items sold increased, and the transaction amount performed strongly. In addition, the number of auction members performed strongly due to the impact of our ongoing digital marketing activities since last year.

In the business targeting consumers, store sales performed strongly due to inbound demand from the weaker yen and higher stock prices, as well as an increase in domestic demand. We also focused on measures to improve recognition, such as advertising distribution through commercials and the launch of services through a smartphone app.

		For the three months ended March 31, 2026	Year-on-year change
BtoB business	Transaction amount (million yen)	14,705	+12.9%
	Items listed (item)	354,115	(3.6)%
	Items sold (item)	237,893	(5.4)%
	Number of members (member)	7,230	+18.3%
Business targeting consumers	Transaction amount (million yen)	5,396	+6.2%

As a result, for the three months ended March 31, 2026, net sales were ¥13,193,612 thousand (up 16.5% from the same period of the previous fiscal year) and operating profit was ¥2,382,216 thousand (up 2.4% from the same period of the previous fiscal year).

	For the three months ended March 31, 2026	Year-on-year change
Net sales	¥13,193,612 thousand	+16.5%
Operating profit	¥2,382,216 thousand	+2.4%

## (Mobility & Energy segment)

The Mobility & Energy segment comprises the Automobile Business and Motorcycle Business.

### (1) Automobile Business

The Automobile Business provides used vehicle auctions (\*1), shared inventory market (\*2), live relay broadcast auctions (\*3), proxy bidding service (\*4), used vehicle inspection service (\*5), and other services.

In the Japanese automotive sector, which has close connections with our business, total new vehicle registrations (\*6) decreased 2.5% year on year to 1.25 million units in the three months ended March 31, 2026. The total number of used vehicle registrations (\*7) increased 1.1% year on year to 1.78 million units, and the number of used vehicles listed at auctions around Japan (\*8) decreased 0.2% year on year to 2.02 million units. The total number of used vehicles sold at auctions (\*8) increased 2.5% year on year to 1.42 million units.

The demand for used vehicles remained strong, and the total number of vehicles sold/bought increased in the shared inventory market, live relay broadcast auctions, and the proxy bidding service. In addition, the rise in the average unit price of vehicles sold led to an increase in the transaction amount. Meanwhile, we recorded depreciation and amortization expenses for our new core system “BASE” (continued from the second quarter of the previous fiscal year) and our membership website “AUCNET CARS” (continued from the third quarter of the previous fiscal year).

Also, demand for the inspection service for a used vehicle listing platform continued to be high and the number of used vehicles inspected increased, resulting in strong performance.

	For the three months ended March 31, 2026	Year-on-year change
Transaction amount (million yen)	161,265	+20.6%
Total vehicles sold/bought (unit)	148,030	+9.4%
Number of members (member)	16,131	+3.2%
Number of used vehicles inspected (*9) (unit)	418,773	+13.0%

## (2) Motorcycle Business

The Motorcycle Business provides used motorcycle auctions (\*1), shared inventory market (\*2), proxy bidding service (\*4), used vehicle inspection service (\*5), and rental service.

For the three months ended March 31, 2026, net sales were ¥4,197,069 thousand (up 8.0% from the same period of the previous fiscal year) and operating profit was ¥1,199,888 thousand (up 8.2% from the same period of the previous fiscal year).

	For the three months ended March 31, 2026	Year-on-year change
Net sales	¥4,197,069 thousand	+8.0%
Operating profit	¥1,199,888 thousand	+8.2%

- (\*1) The used car and used motorcycle auctions are real-time, members-only online auctions run by the Company.
- (\*2) The shared inventory market is a system that allows Aucnet Group member sellers to share inventory with other members online. The inventory remains at the seller's premises while other members access it via the online system.
- (\*3) The live relay broadcast auctions use an online live-link system that enables real-time remote access to participate at physical auction sites, through partnerships between AUCNET and the physical auction sites.
- (\*4) The proxy bidding service is an agency service provided by i-Auc, Inc. to buy, sell, settle payment for and arrange for transportation of used cars and used motorcycles at auctions on behalf of its members.
- (\*5) The used vehicle inspection service and related inspection skills training services are provided by AIS INC.
- (\*6) Based on statistics compiled by Japan Automobile Dealers Association
- (\*7) Based on statistics compiled by Japan Automobile Dealers Association and Japan Light Motor Vehicle and Motorcycle Association
- (\*8) Based on the 2026 U-Car Full Data Book and Export Quotation Book
- (\*9) Total number of used cars and used motorcycles inspected

## (Other)

The Other segment comprises the Agricultural Business and Circular Commerce Business.

The Agricultural Business provides online auctions and physical markets for flowers and engages in the production and sale of phalaenopsis orchids. The Circular Commerce Business provides services that support partners in creating secondary distribution businesses. From the beginning of the first quarter of the fiscal year ending December 31, 2026, yep Company Limited and yet Company Limited have been included in the Company's scope of consolidation, and the results of the two companies have been included in those of the Company's.

For the three months ended March 31, 2026, net sales (including inter-segment net sales) were ¥950,558 thousand (up 6.4% from the same period of the previous fiscal year) and operating loss was ¥48,527 thousand (the operating profit for the same period of the previous fiscal year was ¥7,261 thousand).

	For the three months ended March 31, 2026	Year-on-year change
Net sales	¥950,558 thousand	+6.4%
Operating profit	¥(48,527) thousand	–

## (2) Explanation of Financial Position

Total assets as of the end of the first quarter of the fiscal year under review amounted to ¥52,723,918 thousand, an increase of ¥1,942,166 thousand from the end of the previous fiscal year. This is mainly attributable to a ¥2,942,209 thousand increase in due from auction members and a ¥659,714 thousand increase in other current assets, despite a ¥1,878,674 thousand decrease in cash and deposits.

Total liabilities amounted to ¥25,597,247 thousand, an increase of ¥1,438,084 thousand from the end of the previous fiscal year. This is mainly attributable to a ¥2,767,676 thousand increase in due to auction members, despite a ¥1,418,678 thousand decrease in income taxes payable.

Total net assets amounted to ¥27,126,671 thousand, an increase of ¥504,082 thousand from the end of the previous fiscal year. This is mainly attributable to a ¥500,530 thousand increase in retained earnings.

## (3) Explanation of Consolidated Performance Forecast and Other Forward-looking Information

Regarding the full-year consolidated performance forecast for the fiscal year ending December 31, 2026, the figures announced on February 13, 2026 have been revised based on recent performance trends. For details, please refer to the “Notice Concerning Revisions to the Forecast of Consolidated Results and the Forecast for Dividends for the Fiscal Year Ending December 31, 2026” announced today. Please note that the performance forecast is based on information available at the time of publication, and actual performance may differ from the forecast due to various factors.

## 2. Quarterly Consolidated Financial Statements and Primary Notes

### (1) Quarterly Consolidated Balance Sheets

(Thousand yen)

	As of December 31, 2025	As of March 31, 2026
<b>Assets</b>		
Current assets		
Cash and deposits	23,104,387	21,225,712
Notes and accounts receivable - trade, and contract assets	1,967,398	2,062,737
Inventories	4,410,473	4,422,427
Due from auction members	6,456,355	9,398,565
Other	4,859,626	5,519,340
Allowance for doubtful accounts	(155,477)	(165,241)
Total current assets	40,642,763	42,463,541
Non-current assets		
Property, plant and equipment	1,939,732	1,949,749
Intangible assets		
Goodwill	194,880	189,087
Other	2,569,854	2,635,064
Total intangible assets	2,764,735	2,824,152
Investments and other assets	5,434,521	5,486,475
Total non-current assets	10,138,989	10,260,377
Total assets	50,781,752	52,723,918

(Thousand yen)

	As of December 31, 2025	As of March 31, 2026
<b>Liabilities</b>		
Current liabilities		
Accounts payable - trade	949,015	1,258,507
Due to auction members	15,161,139	17,928,815
Income taxes payable	2,317,939	899,261
Other provisions	946,699	384,662
Other	2,422,759	2,575,553
Total current liabilities	21,797,554	23,046,801
Non-current liabilities		
Retirement benefit liability	850,233	846,910
Provision for share-based remuneration	214,115	355,088
Other	1,297,260	1,348,446
Total non-current liabilities	2,361,608	2,550,446
Total liabilities	24,159,163	25,597,247
<b>Net assets</b>		
Shareholders' equity		
Share capital	1,807,303	1,807,303
Capital surplus	2,778,816	2,778,816
Retained earnings	24,264,293	24,764,824
Treasury shares	(2,988,831)	(2,988,831)
Total shareholders' equity	25,861,581	26,362,112
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	155,533	149,644
Foreign currency translation adjustment	249,918	274,130
Remeasurements of defined benefit plans	79,040	73,819
Total accumulated other comprehensive income	484,492	497,594
Non-controlling interests	276,514	266,965
Total net assets	26,622,589	27,126,671
Total liabilities and net assets	50,781,752	52,723,918

(2) Quarterly Consolidated Statements of Income and Comprehensive Income  
Quarterly Consolidated Statements of Income  
Three Months Ended March 31, 2025 and 2026

(Thousand yen)

	For the three months ended March 31, 2025	For the three months ended March 31, 2026
Net sales	15,978,444	18,189,531
Cost of sales	9,063,813	10,680,514
Gross profit	6,914,631	7,509,016
Selling, general and administrative expenses	3,830,633	4,282,458
Operating profit	3,083,997	3,226,557
Non-operating income		
Interest income	5,201	15,229
Dividend income	15,048	6,720
Share of profit of entities accounted for using equity method	36,718	13,722
Other	11,787	24,470
Total non-operating income	68,755	60,142
Non-operating expenses		
Interest expenses	15	83
Foreign exchange losses	150,187	59,662
Other	5,693	4,748
Total non-operating expenses	155,897	64,494
Ordinary profit	2,996,855	3,222,205
Extraordinary income		
Gain on liquidation of subsidiaries and associates	8,901	-
Gain on bargain purchase	6,078	-
Gain on step acquisitions	13,140	-
Other	291	-
Total extraordinary income	28,412	-
Extraordinary losses		
Loss on retirement of non-current assets	19	9,598
Total extraordinary losses	19	9,598
Profit before income taxes	3,025,248	3,212,606
Income taxes	976,054	1,015,082
Profit	2,049,193	2,197,524
Profit attributable to non-controlling interests	36,808	40,767
Profit attributable to owners of parent	2,012,385	2,156,756

Quarterly Consolidated Statements of Comprehensive Income

Three Months Ended March 31, 2025 and 2026

(Thousand yen)

	For the three months ended March 31, 2025	For the three months ended March 31, 2026
Profit	2,049,193	2,197,524
Other comprehensive income		
Valuation difference on available-for-sale securities	27,595	149,488
Foreign currency translation adjustment	(51,299)	273,880
Remeasurements of defined benefit plans, net of tax	(1,146)	73,740
Total other comprehensive income	(24,849)	497,109
Comprehensive income	2,024,344	2,694,633
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	1,987,535	2,653,866
Comprehensive income attributable to non-controlling interests	36,808	40,767

(3) Notes to Quarterly Consolidated Financial Statements

(Notes on going concern assumption)

Not applicable.

(Notes in case of significant changes in amount of shareholders' equity)

Not applicable.

(Accounting methods adopted particularly for the preparation of quarterly consolidated financial statements)

Tax expenses are calculated by making a reasonable estimate of the effective tax rate after application of tax-effect accounting to profit before income taxes for the fiscal year (consolidated) including the first quarter of the fiscal year under review, with profit before income taxes then multiplied by the estimated effective tax rate.

However, in the event that this tax expense calculation using estimated effective tax rate results in a significantly improbable figure, a method using the statutory effective tax rate may be adopted.

(Segment information, etc.)

[Segment information]

For the three months ended March 31, 2025 (from January 1, 2025 to March 31, 2025)

1. Information on net sales and income (loss) and information on disaggregation of revenue by reportable segment

(Thousand yen)

	Reportable segment			Other (Note 1)	Total	Adjustment (Note 2)	Amount recorded in Quarterly Consolidated Statements of Income (Note 3)
	Lifestyle Products	Mobility & Energy	Total				
Net sales							
Auction related revenue	3,573,305	2,500,095	6,073,400	293,831	6,367,231	–	6,367,231
Product sales related revenue	7,710,059	198,353	7,908,412	223,690	8,132,103	–	8,132,103
Other	38,803	1,186,055	1,224,858	254,251	1,479,109	–	1,479,109
Revenue from contracts with customers	11,322,168	3,884,503	15,206,671	771,772	15,978,444	–	15,978,444
Other revenue	–	–	–	–	–	–	–
Net sales to outside customers	11,322,168	3,884,503	15,206,671	771,772	15,978,444	–	15,978,444
Inter-segment net sales or transfers	–	–	–	121,481	121,481	(121,481)	–
Total	11,322,168	3,884,503	15,206,671	893,254	16,099,926	(121,481)	15,978,444
Segment income	2,326,129	1,108,937	3,435,067	7,261	3,442,328	(358,331)	3,083,997

(Notes) 1. “Other” is the segment which is not included in reportable segments, including such businesses as the Agricultural Business and the Circular Commerce Business.

2. Adjustment of segment income of negative ¥358,331 thousand is corporate expenses not allocated to specific reportable segments. Corporate expenses chiefly comprise general and administrative expenses not allocated to specific reportable segments.

3. Adjustments are made to reconcile segment income with operating profit reported on the quarterly consolidated statements of income.

2. Reporting segment-specific information on impairment loss on non-current assets and details of goodwill, etc.

Not applicable.

For the three months ended March 31, 2026 (from January 1, 2026 to March 31, 2026)

1. Information on net sales and income (loss) and information on disaggregation of revenue by reportable segment

(Thousand yen)

	Reportable segment			Other (Note 1)	Total	Adjustment (Note 2)	Amount recorded in Quarterly Consolidated Statements of Income (Note 3)
	Lifestyle Products	Mobility & Energy	Total				
Net sales							
Auction related revenue	4,345,995	2,770,640	7,116,636	277,205	7,393,841	–	7,393,841
Product sales related revenue	8,747,711	136,665	8,884,376	325,916	9,210,293	–	9,210,293
Other	99,904	1,289,763	1,389,668	195,727	1,585,395	–	1,585,395
Revenue from contracts with customers	13,193,612	4,197,069	17,390,682	798,849	18,189,531	–	18,189,531
Other revenue	–	–	–	–	–	–	–
Net sales to outside customers	13,193,612	4,197,069	17,390,682	798,849	18,189,531	–	18,189,531
Inter-segment net sales or transfers	–	–	–	151,709	151,709	(151,709)	–
Total	13,193,612	4,197,069	17,390,682	950,558	18,341,240	(151,709)	18,189,531
Segment income	2,382,216	1,199,888	3,582,104	(48,527)	3,533,576	(307,019)	3,226,557

(Notes) 1. “Other” is the segment which is not included in reportable segments, including such businesses as the Agricultural Business and the Circular Commerce Business.

2. Adjustment of segment income of negative ¥307,019 thousand is corporate expenses not allocated to specific reportable segments. Corporate expenses chiefly comprise general and administrative expenses not allocated to specific reportable segments.

3. Adjustments are made to reconcile segment income with operating profit reported on the quarterly consolidated statements of income.

2. Reporting segment-specific information on impairment loss on non-current assets and details of goodwill, etc.

Not applicable.

(Notes to statements of cash flows)

Quarterly consolidated statements of cash flows were not prepared for the three months ended March 31, 2026. Depreciation for the three months ended March 31, 2025 and 2026 (including the amortization of intangible assets excluding goodwill) and amortization of goodwill are as follows.

	For the three months ended March 31, 2025	For the three months ended March 31, 2026
Depreciation	¥129,050 thousand	¥195,119 thousand
Amortization of goodwill	¥65,985 thousand	¥30,989 thousand

(Significant subsequent events)

Not applicable.