

# FY2025 First Quarter Results Briefing

May 13th, 2025  
AUCNET INC.  
(TSE Prime Market : 3964)



# Table of Contents

<b>1. FY2025 First Quarter Results</b>	<b>P.2</b>
<b>2. Summary of Results by Segment</b>	<b>P.6</b>
<b>3. Detailed Results by Segment</b>	<b>P.10</b>
<b>4. Topics</b>	<b>P.19</b>
<b>5. Notice</b>	<b>P.22</b>
<b>6. Reference</b>	<b>P.24</b>

- 1. FY2025 First Quarter Results**
2. Summary of Results by Segment
3. Detailed Results by Segment
4. Topics
5. Notice
6. Reference

# FY2025 First Quarter Consolidated Financial Results

- Both sales and profit increased year on year due to a favorable performance in the Lifestyle Products Segment and the Mobility & Energy Segment.
- Sales increased year on year due to the impact of M&A conducted last year. In addition, operating profit increased year on year due to higher-than-expected units sold in used smartphones and transaction amount for pre-owned luxury brand items.

(million yen)	FY2024 1Q	<b>FY2025 1Q</b>	YoY	FY2025 Forecast	Rate of Progress
Net Sales	10,988	<b>15,978</b>	+45.4%	59,000	27.1%
Operating profit	2,044	<b>3,083</b>	+50.8%	6,000	51.4%
Operating profit margin	18.6%	<b>19.3%</b>	+0.7pt	10.2%	
EBITDA*	2,201	<b>3,358</b>	+52.5%	-	-
Ordinary profit	2,118	<b>2,996</b>	+41.5%	6,020	49.8%
Profit attributable to owners of parent	1,392	<b>2,012</b>	+44.6%	3,700	54.4%

\*EBITDA = Operating profit + Depreciation + Amortization of goodwill + Share of loss (profit) of entities accounted for using equity method (excluding amortization of goodwill for the period under review)

# FY2025 First Quarter Highlights

Net Sales

**15,978** million yen

YoY **+45.4%**

Operating Profit

**3,083** million yen

YoY **+50.8%**

Ordinary Profit

**2,996** million yen

YoY **+41.5%**

Profit Attributable to  
Owners of Parent

**2,012** million yen

YoY **+44.6%**

## Lifestyle Products

Net Sales **11,322** million yen (+67.4%)

Segment Income **2,326** million yen (+41.8%)

See p.11 for more details

See p.31-36  
for the business outline

## Mobility&Energy

Net Sales **3,884** million yen (+9.1%)

Segment Income **1,108** million yen (+17.4%)

See p.15 for more details

See p.37-39  
for the business outline

## Other

Net Sales **893** million yen (+19.2%)

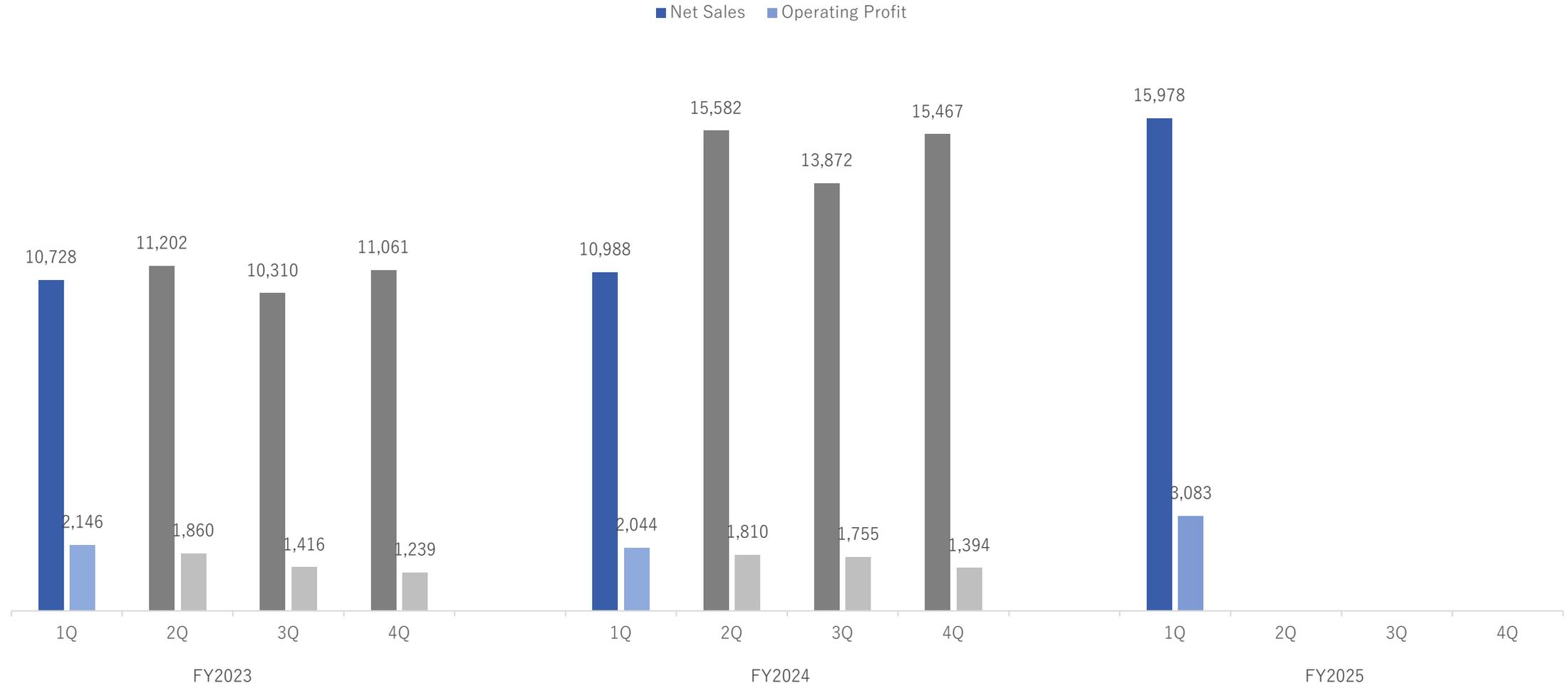
Segment Income **7** million yen (-)

See p.18 for more details

See p.40  
for the business outline

# FY2023~FY2025 Consolidated Financial Results by Quarter

(million yen)



1. FY2025 First Quarter Results
- 2. Summary of Results by Segment**
3. Detailed Results by Segment
4. Topics
5. Notice
6. Reference

# Results by Segment

Segment	(million yen)	FY2024 1Q	FY2025 1Q	YoY
Lifestyle Products	Net Sales	6,763	<b>11,322</b>	+67.4%
	Operating profit	1,640	<b>2,326</b>	+41.8%
Mobility & Energy	Net Sales	3,560	<b>3,884</b>	+9.1%
	Operating profit	944	<b>1,108</b>	+17.4%
Other	Net Sales	749	<b>893</b>	+19.2%
	Operating profit	-108	<b>7</b>	-
Adjustment	Net Sales	-84	<b>-121</b>	-
	Operating profit	-431	<b>-358</b>	-
Total	Net Sales	10,988	<b>15,978</b>	+45.4%
	Operating profit	2,044	<b>3,083</b>	+50.8%

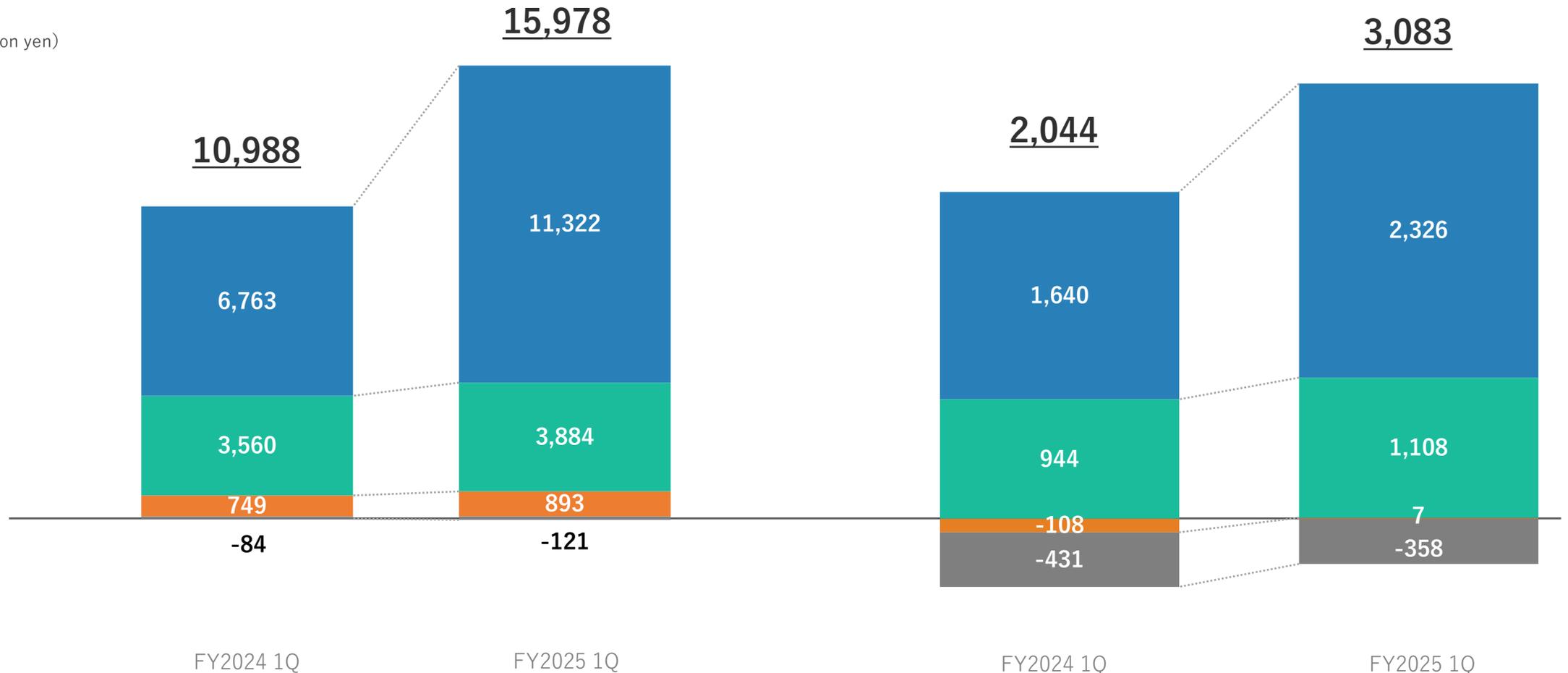
# FY2025 First Quarter Segment Increase/Decrease

- Lifestyle Products
- Mobility & Energy
- Other
- Adjustment

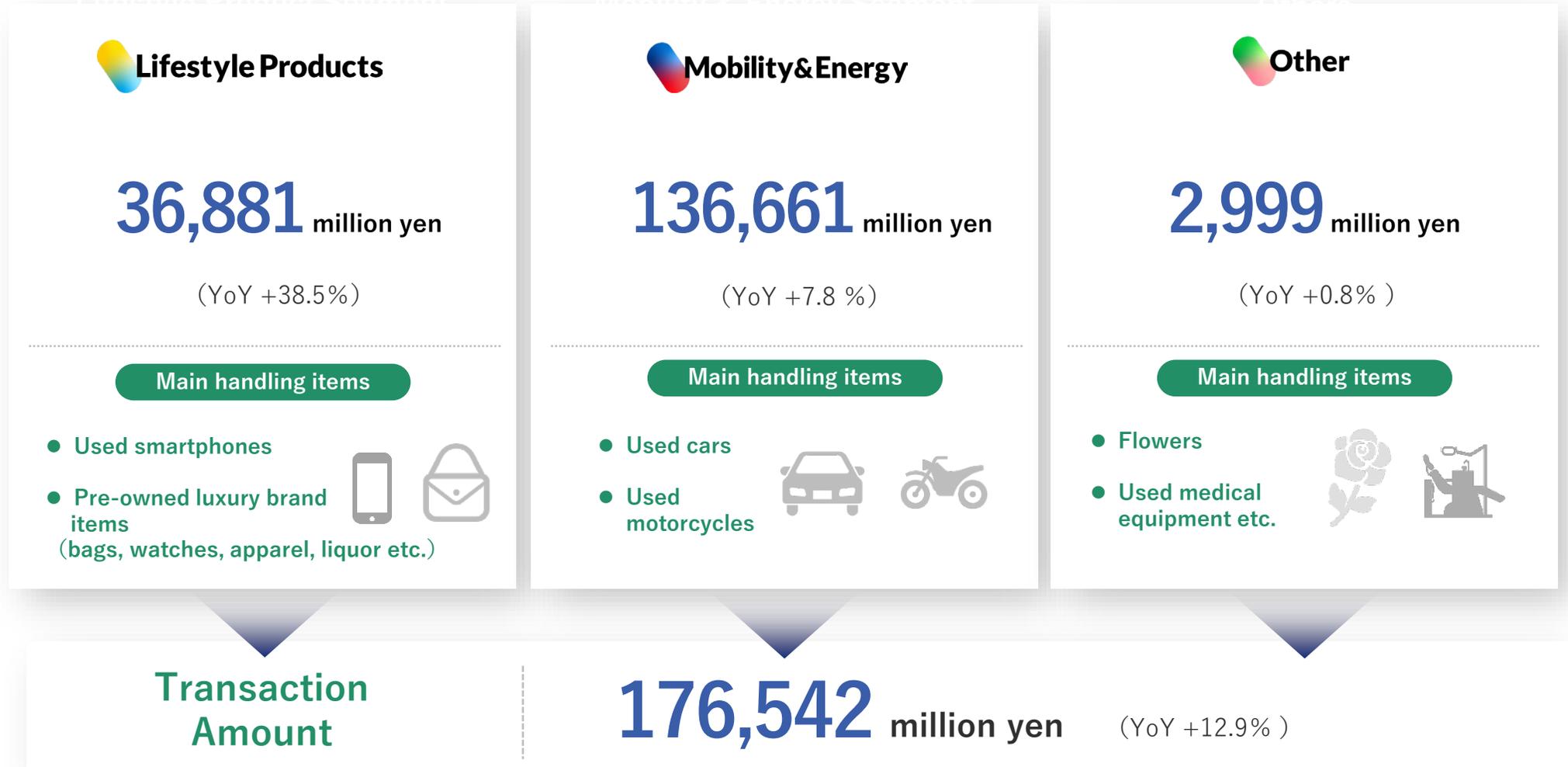
(million yen)

## Net Sales

## Operating Profit



# FY2025 First Quarter Transaction Amount by Segment



\* Transaction Amount: The total amount of sales by sale of products and products sold at auction distributed through our services in each business

1. FY2025 First Quarter Results
2. Summary of Results by Segment
- 3. Detailed Results by Segment**
4. Topics
5. Notice
6. Reference

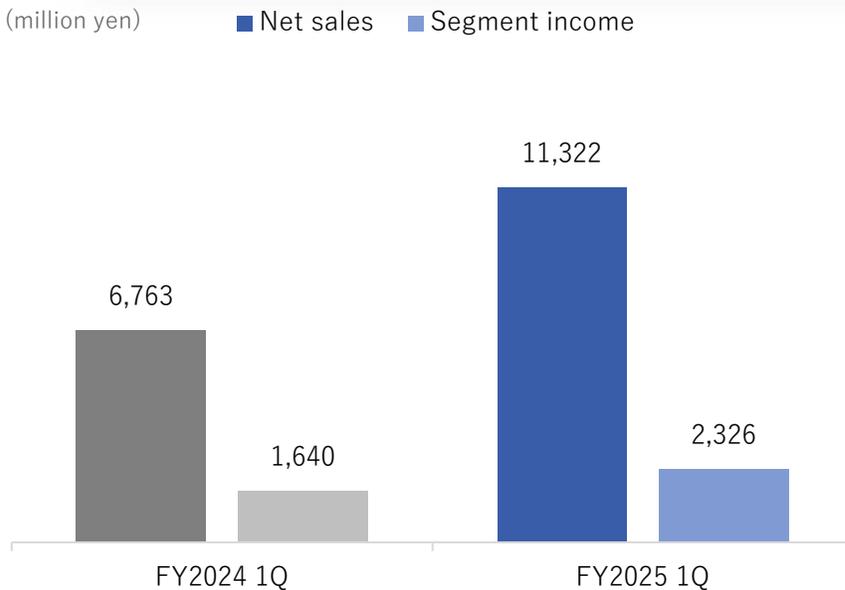
# FY2025 First Quarter Results

## Lifestyle Products

### Summary

- Both sales and profit increased year on year. (Net sales +67.4%, Segment income +41.8%)
- The Digital Product Business performed favorable due to an increase in the number of units sold owing to the service expansion for domestic suppliers and strengthened coordination with them as well as the replacing demand of new model smartphones was higher than our expectation.
- In the Fashion Resale Business, the transaction amount was increased favorably owing to an increase in the number of items listed and sold led by the listing promotion measures in the BtoB business. In addition, there was no seasonal decline in transaction amount unlike previous years.
- The transaction amount increased favorably due to an increase in the number of items sold and a recovery trend in some of the items' market prices as well as the impact of M&A conducted in 2Q last year in the business targeting consumers.

(million yen) ■ Net sales ■ Segment income



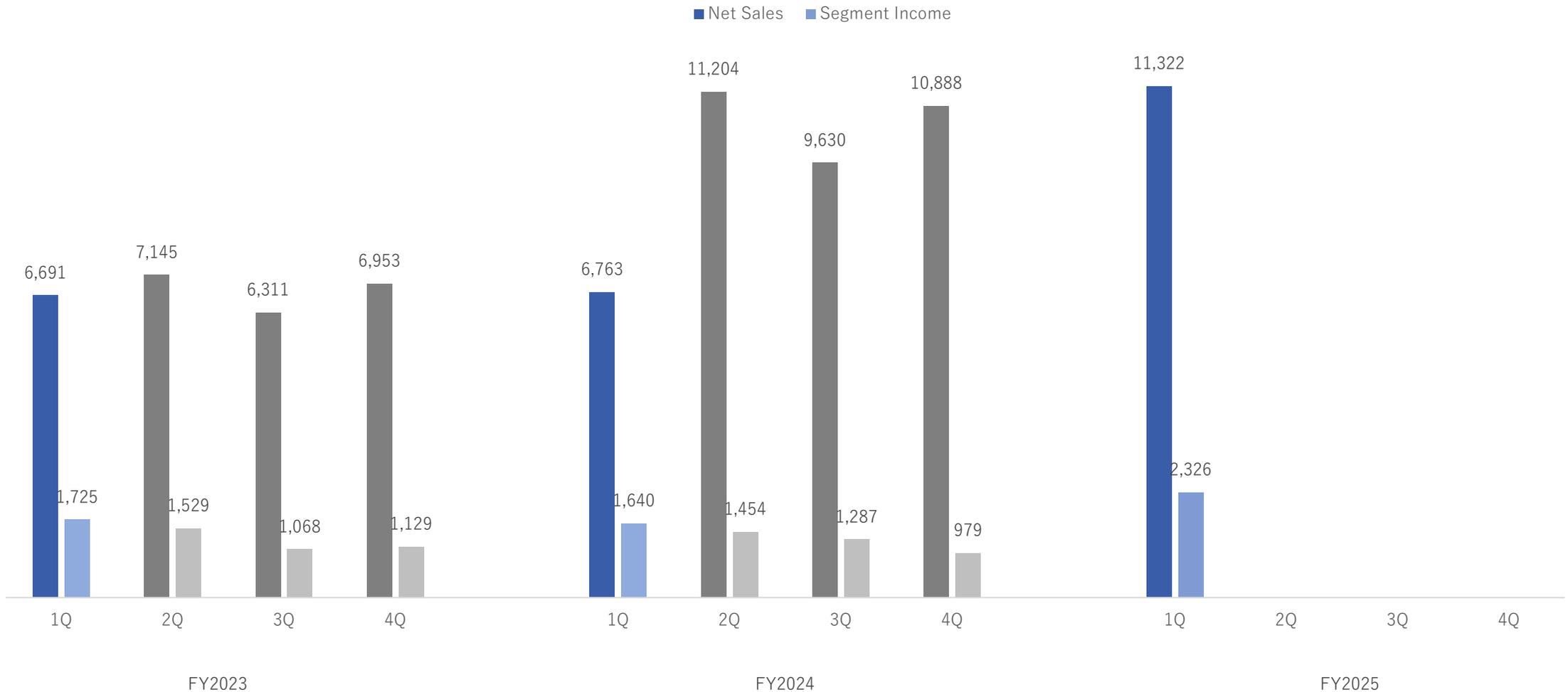
### Net Sales Composition

(million yen)	Main breakdown	FY2024 1Q	FY2025 1Q	YoY
Auction related revenues	Membership fees, commission fees, etc.	2,658	<b>3,573</b>	+34.4%
Product sales related revenues	Product sales in businesses targeting consumers, etc.	4,049	<b>7,710</b>	+90.4%
Other	BPO service, etc.	55	<b>38</b>	-29.5%
Inter-segment net sales or transfers		-	-	
<b>Net Sales</b>		6,763	<b>11,322</b>	+67.4%

# FY2023~FY2025 Results by Quarter



(million yen)



 Digital Product Business

	FY2024 1Q	FY2025 1Q	YoY
Transaction amount (million yen)	12,960	<b>18,778</b>	+44.9%
Sales units (unit)	453,470	<b>629,364</b>	+38.8%
Number of members (member)	1,852	<b>2,036</b>	+9.9%

Due to an increase in the number of units sold and the stable trend of device prices under the effect of exchange rate

Due to the service expansion for the domestic suppliers and strengthened coordination with them in addition to the higher-than-expected replacement demand for new model smartphones

An increase in mainly Middle East and North America areas along with the use of digital marketing

 Fashion Resale Business

			FY2024 1Q	FY2025 1Q	YoY
BtoB business	Transaction amount*	(million yen)	11,136	<b>13,021</b>	+16.9%
	Items listed	(item)	281,383	<b>367,149</b>	+30.5%
	Items sold	(item)	189,124	<b>251,560</b>	+33.0%
	Number of members	(member)	5,029	<b>6,110</b>	+21.5%
Business targeting C	Transaction amount*	(million yen)	2,533	<b>5,081</b>	+100.6%

Due to an increase in the number of items listed and sold though the average price of unit sold was sluggish

Due to the implementation of campaigns for listing promotion measures as well as an increase in the number of new members

Performed well along with an increase in the number of items listed

The number of members showed a steady increase due to the sales measures in the overseas bases as well as the support for new members and activities to approach dormant members.

Due to a recovery trend of market prices for some high-end items as well as the increase in the transaction amount by the M&A conducted in 2Q last year

\* The transaction amount of acquired Defactostandard, Ltd. and JOYLAB, inc. has been reflected and consolidated since 2Q in 2024.

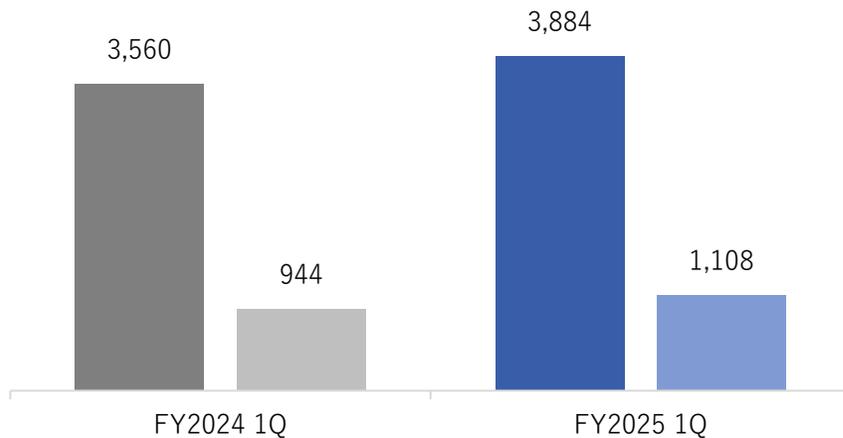
# FY2025 First Quarter Results



## Summary

- Both sales and profit increased year on year. (Net sales +9.1%, Segment income +17.4%)
- The Automobile Business performed favorable due to a continuous increase in the number of vehicles inspected for a used vehicle listing platform in addition to an increase in the transaction amount owing to the raising average price of vehicles sold though the total number of vehicles sold and auction won was slightly declined.
- The Motorcycle Business showed a steady result due to a favorable performance in our own auctions owing to securing the vehicles listed from major domestic dealers and an increase in the number of auctions won by exporter members.

(million yen) ■ Net sales ■ Segment income



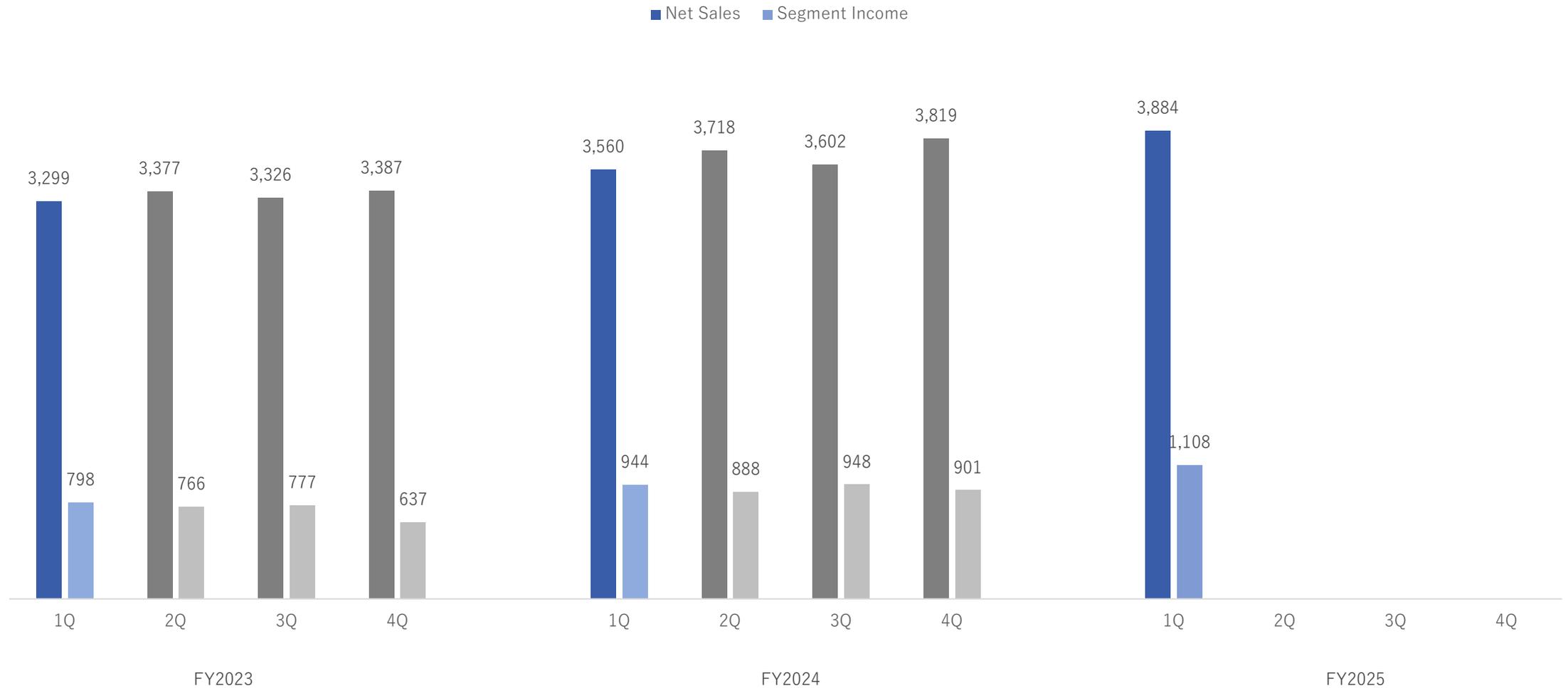
## Net Sales Composition

(million yen)	Main breakdown	FY2024 1Q	FY2025 1Q	YoY
Auction related revenues	Membership fees, commission fees, etc.	2,370	2,500	+5.5%
Product sales related revenues	Sale of vehicles in the company's inventory, etc.	106	198	+85.7%
Other	AIS inspection fees, etc.	1,083	1,186	+9.5%
Inter-segment net sales or transfers		-	-	
<b>Net Sales</b>		3,560	3,884	+9.1%

# FY2023~FY2025 Results by Quarter



(million yen)



# FY2025 First Quarter Business KPI

▶▶▶ See p.38-39 for business outline

## Automobile Business

## Motorcycle Business

Automobile		FY2024 1Q	FY2025 1Q	YoY
Transaction amount	(million yen)	124,533	<b>133,723</b>	+7.4%
Total vehicles sold/bought	(unit)	135,464	<b>135,289</b>	-0.1%
Number of members	(member)	15,143	<b>15,638</b>	+3.3%
Motorcycle		FY2024 1Q	FY2025 1Q	YoY
Transaction amount	(million yen)	2,267	<b>2,938</b>	+29.5%
Total vehicles sold/bought	(unit)	6,929	<b>7,819</b>	+12.8%
Number of members	(member)	2,616	<b>2,612</b>	-0.2%
Vehicles inspected*	(unit)	336,136	<b>370,621</b>	+10.3%

Continued high demand for used vehicles and raising average price of vehicles sold.

Decreased in the live relay broadcast auctions while they are increased in the proxy bidding service and our own auctions

The number of members for the proxy bidding remained steady due to strengthening the customer relations.

Demand for used motorcycles at auction remained high, with an increase in the total number of vehicles sold and auctions won in addition to the raising average price of vehicle sold.

The total number of vehicles sold and auctions won from the major domestic dealers and exporter members increased.

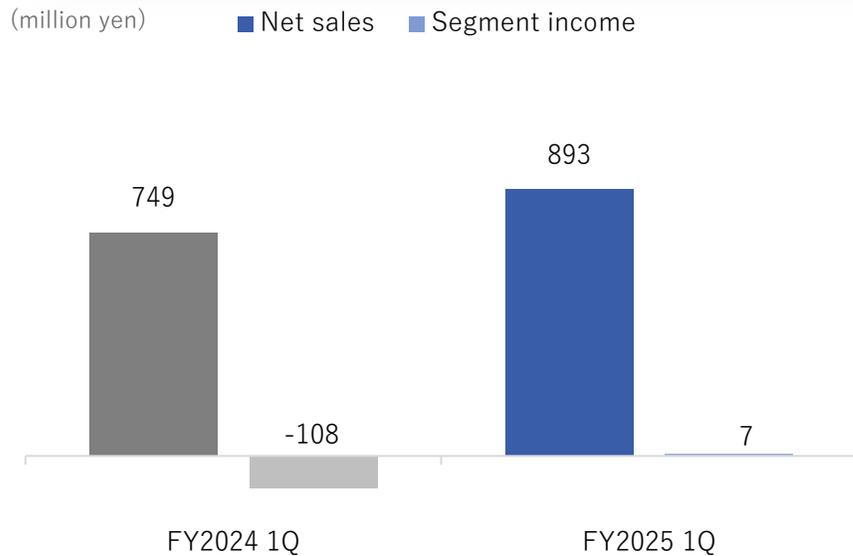
Increased due to the continued high demand from a used vehicle listing platform.

\*Total number of used cars and motorcycles inspected.

## Other

### Summary

- Both sales and profit increased year on year. (Net sales +19.2%, Operating loss in the previous year 108 million yen)
- In the Agricultural Business, the transaction amount was the same level as the previous year. This was led by higher average unit prices year on year despite the fewer number of flowers collected compared to the previous year. Auctions were held twice a week and operated steadily in the Kansai base.
- In the Circular Commerce Business, we held auctions for the office furniture distribution business. Also, the upfront investments are continued to create new business. We have withdrawn some of the unprofitable business and the deficit was decreased.



### Net Sales Composition

(million yen)	Main breakdown	FY2024 1Q	FY2025 1Q	YoY
Auction related revenues	Membership fees, commission fees, etc.	293	293	+0.2%
Product sales related revenues	Negotiated sales, etc.	178	223	+25.5%
Other	BPO service, etc.	193	254	+31.4%
Inter-segment net sales or transfers		84	121	+44.0%
<b>Net Sales</b>		749	893	+19.2%

1. FY2025 First Quarter Results
2. Summary of Results by Segment
3. Detailed Results by Segment
- 4. Topics**
5. Notice
6. Reference

# Revisions of Consolidated Result and Dividend Forecasts for FY2025

- The forecasts of a year-on-year increase in sales and decrease in profit have revised upwardly to a year-on-year increase in both sales and profit considering the existing business's better-than-expected growth in 1Q.
- In line with the revisions of the results forecasts, the annual dividend forecast has been revised to 42 yen. (YoY +4 yen)

(million yen)	FY2024	FY2025 Initial Forecast (February 14, 2025)	FY2025 Revised Forecast (May 13, 2025)	YoY Revised Forecast (May 13, 2025)
Net sales	55,910	59,000	<b>61,000</b>	+9.1%
Operating profit	7,005	6,000	<b>7,500</b>	+7.1%
Operating profit margin	12.5%	10.2%	<b>12.3%</b>	-0.2pt
Ordinary profit	7,207	6,020	<b>7,300</b>	+1.3%
Profit attributable to owners of parent	4,485	3,700	<b>4,750</b>	+5.9%
Basic earnings per share	94.22 Yen* (188.44 Yen)	80.98 Yen	<b>104.37 Yen</b>	+10.15 Yen
Dividend per share	38.00 Yen* (76.00 Yen)	38.00 Yen	<b>42.00 Yen</b>	+4.00 Yen
Dividend payout ratio	40.3%	46.9%	<b>40.2%</b>	-0.1pt

\*Basic earnings per share and dividend per share for the fiscal year ending December 31, 2024 are stated with the adjusted figures considering a share split at a ratio of 2 shares for each common share of the Company on April 1, 2025. The figures before considering the share split are stated within ().

# Revisions of Consolidated Result Forecasts for FY2025 - Factors by Segment

- The results mainly for the Lifestyle Products Segment exceeded the initial forecasts and is assumed to continue the favorable trend in 2Q and thereafter.
- The transitory costs for each segment that were anticipated at the initial forecasts are expected to be incurred as anticipated in 2Q and thereafter.

## Positive factors (upward factors)

### Lifestyle Products

- We expect replacement demand for new model smartphones to remain strong and our measures to be effective, resulting in a continued favorable trend in the number of used smartphones sold in 2Q and thereafter.
- An increase in the number of items listed and sold due to our successful measures in our auctions for pre-owned luxury brand items is expected to continue as well as a recovery in market prices for certain items.

## \*Reference : Costs to be incurred (initial forecasts)

### Lifestyle Products

approx. -700 million yen after 2Q

- Conducting enhancement and automation of operation center functions in response to the GIGA school program
- Integration of operating functions and structural reform of business targeting consumers

### Mobility & Energy

approx. -200 million yen after 2Q

- Amortization in line with the introduction of the core system and membership website

### Group-wide

approx. -700 million yen after 2Q

- Base salary increases, introduction of stock-based compensation plan for employees and 40th anniversary-related measures etc.

1. FY2025 First Quarter Results
2. Summary of Results by Segment
3. Detailed Results by Segment
4. Topics
- 5. Notice**
6. Reference

# Notice Regarding Partial Revisions of the Medium-term Management Plan, Blue Print 2027

- Revisions have made on the forecasts for FY2025 and thereafter as well as the replacement of performance estimates with the actual results in the major KPI for the Fashion Resale Business in the Lifestyle Products Segment. (The revised figures are written in red.)
- No revisions to the target figures of EBITDA in the Lifestyle Products Segment.
- Our revised medium-term management plan, Blue Print 2027, is posted on our website.

Original		FY2022	FY2023	FY2024	FY2025 (Forecast)	FY2026 (Forecast)	FY2027 (Forecast)
BtoB Business	Transaction amount (Million yen)	38,473	44,063	49,521	51,300	53,000	54,000
	Listed items (Units)	1,026,154	1,066,733	1,274,771	1,313,000	1,352,000	1,393,000
	Listed items sold <sup>1</sup> (Units)	689,698	715,832	848,756	874,000	900,000	927,000
	Members <sup>2</sup> (Registered members)	4,092	4,862	5,871	6,400	7,000	7,600
Business Targeting Consumers	Transaction amount (Million yen)	10,788	11,692	18,127	19,700	20,000	21,000

Revised		FY2022	FY2023	FY2024	FY2025 (Forecast)	FY2026 (Forecast)	FY2027 (Forecast)
BtoB Business	Transaction amount (Million yen)	38,473	44,063	52,017	52,500	54,000	56,000
	Listed items (Units)	1,026,154	1,066,733	1,274,771	1,313,000	1,352,000	1,393,000
	Listed items sold <sup>1</sup> (Units)	689,698	715,832	848,756	874,000	900,000	927,000
	Members <sup>2</sup> (Registered members)	4,092	4,862	5,871	6,400	7,000	7,600
Business Targeting Consumers	Transaction amount (Million yen)	10,788	11,692	17,848	19,500	20,000	21,000

1. From 2024, the figures include the number of items sold at AUC BRAND MALL. 2. From 2022, members include overseas buyers.

1. FY2025 First Quarter Results
2. Summary of Results by Segment
3. Detailed Results by Segment
4. Topics
5. Notice
- 6. Reference**

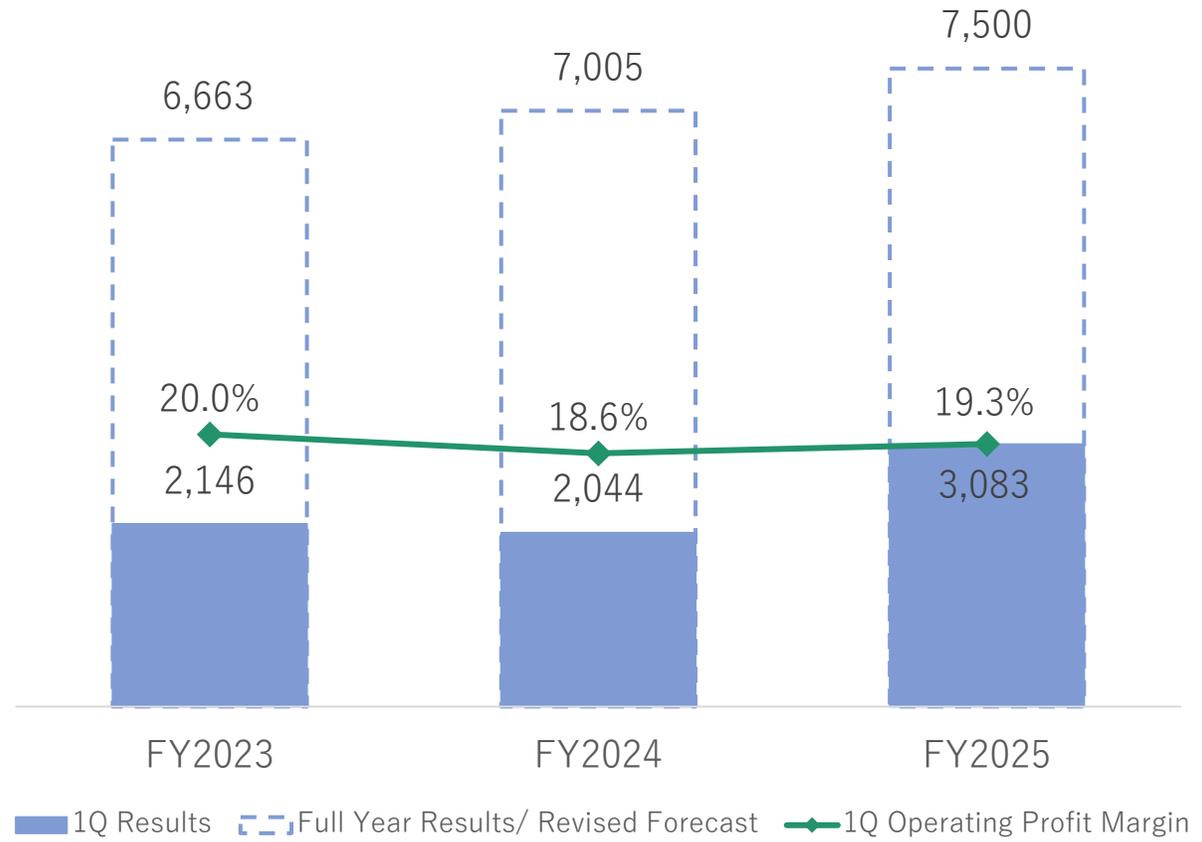
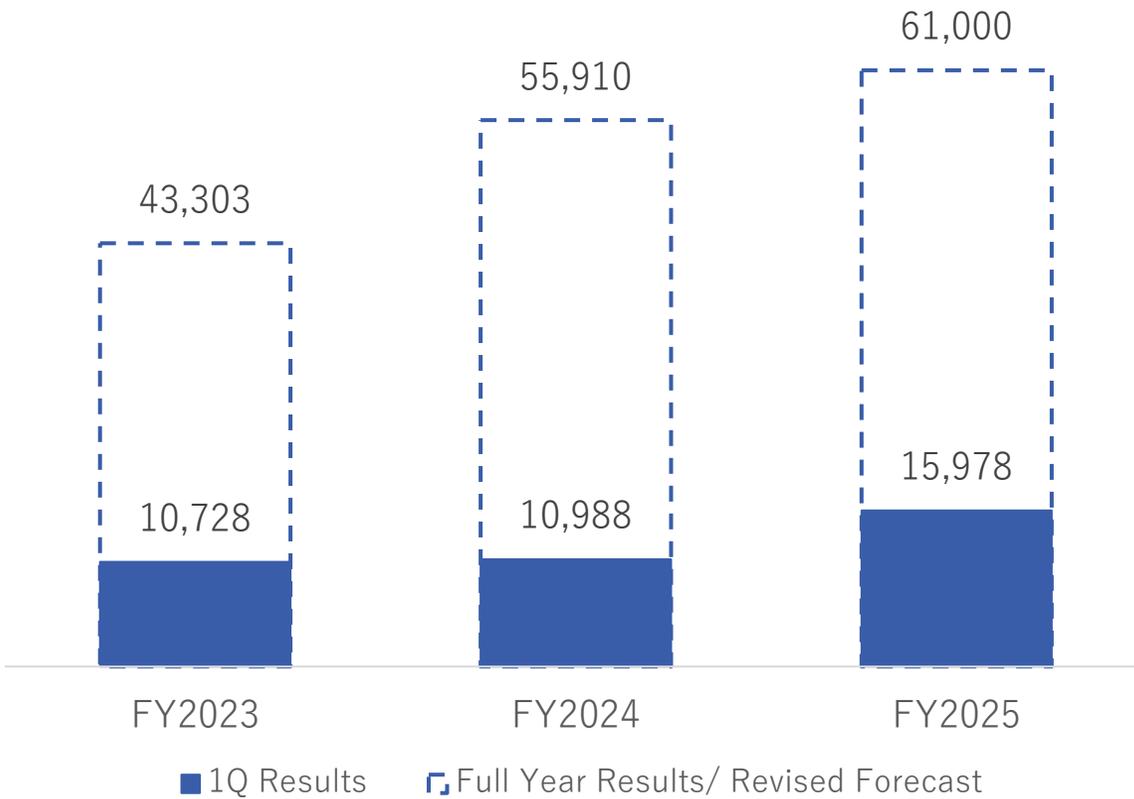
# FY2023~FY2025 Consolidated Results by Fiscal Year

(million yen)

## Net Sales

(million yen)

## Operating Profit



# Consolidated Balance Sheets

Assets (million yen)	FY2024 end of December	FY2025 end of March	Increase/ Decrease
Current assets	33,537	<b>34,020</b>	+483
Cash and deposits	16,980	<b>15,859</b>	-1,120
Due from auction members	4,978	<b>7,703</b>	+2,724
Other	11,577	<b>10,457</b>	-1,120
Non-current assets	10,503	<b>10,622</b>	+118
Property, plant and equipment	1,805	<b>1,786</b>	-18
Intangible assets	3,181	<b>3,296</b>	+114
Other	5,515	<b>5,539</b>	+23
Total assets	44,040	<b>44,642</b>	+602

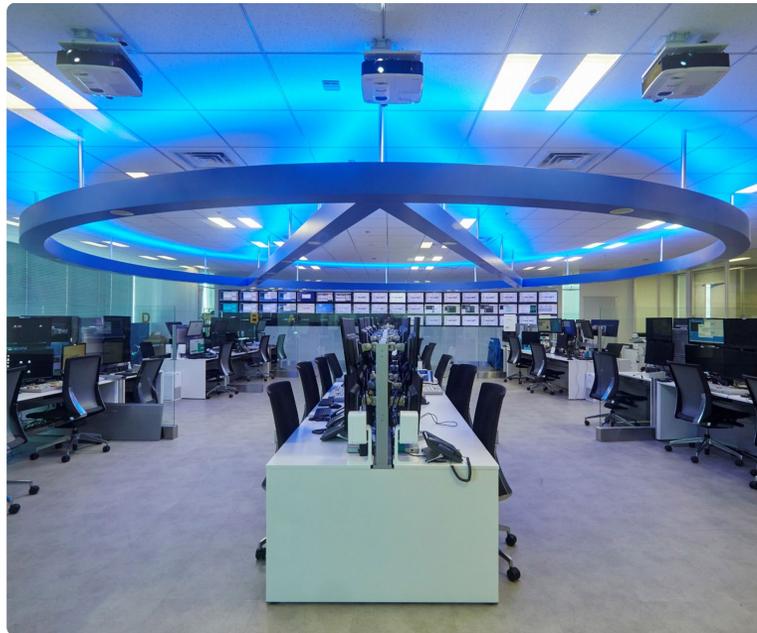
Liabilities and net assets (million yen)	FY2024 end of December	FY2025 end of March	Increase/ Decrease
Current liabilities	14,510	<b>17,728</b>	+3,217
Due to auction members	9,340	<b>13,220</b>	+3,880
Other	5,170	<b>4,507</b>	-663
Non-current liabilities	3,363	<b>3,513</b>	+149
Retirement benefit liability	1,916	<b>1,924</b>	+8
Other	1,447	<b>1,589</b>	+141
Total liabilities	17,874	<b>21,241</b>	+3,367
Total net assets	26,166	<b>23,400</b>	-2,765
Total liabilities and net assets	44,040	<b>44,642</b>	+602

# KPI

			FY2023				FY2024				FY2025				
			1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	
Lifestyle Products Segment	Digital Product	Transaction amount (million yen)	12,443	11,638	8,243	10,068	12,960	12,090	12,432	11,521	<b>18,778</b>	-	-	-	
		Sales units (unit)	445,227	430,091	337,758	365,295	453,470	394,636	429,731	380,884	<b>629,364</b>	-	-	-	
		Number of members (member)	1,359	1,541	1,674	1,779	1,852	1,948	2,005	2,037	<b>2,036</b>	-	-	-	
	Fashion Resale	BtoB business	Transaction amount ※1 (million yen)	10,644	11,163	10,903	11,351	11,136	13,977	12,640	14,262	<b>13,021</b>	-	-	-
			Items listed (item)	236,869	269,776	265,922	294,166	281,383	319,243	313,864	360,281	<b>367,149</b>	-	-	-
		Business targeting C	Items sold (item)	174,900	181,929	172,573	186,430	189,124	217,280	204,934	237,418	<b>251,560</b>	-	-	-
			Number of members (member)	4,287	4,503	4,638	4,862	5,029	5,281	5,590	5,871	<b>6,110</b>	-	-	-
		Transaction amount ※1 (million yen)	2,812	3,033	2,909	2,936	2,533	5,725	4,424	5,165	<b>5,081</b>	-	-	-	
Mobility & Energy Segment	Automobile	Auction related	Transaction amount (million yen)	104,769	118,736	111,284	107,347	124,533	129,674	125,147	120,143	<b>133,723</b>	-	-	-
			Total vehicles sold/bought (unit)	121,962	135,221	122,723	122,710	135,464	133,817	128,181	126,595	<b>135,289</b>	-	-	-
		Membership fee	Number of members (member)	14,999	15,091	15,155	15,142	15,143	15,309	15,377	15,501	<b>15,638</b>	-	-	-
	Motorcycle	Auction related	Transaction amount (million yen)	2,112	2,227	2,301	1,437	2,267	2,955	2,726	2,921	<b>2,938</b>	-	-	-
				Total vehicles sold/bought (unit)	5,877	7,242	6,771	6,494	6,929	8,160	7,185	7,405	<b>7,819</b>	-	-
		Membership fee	Number of members (member)	2,646	2,655	2,647	2,624	2,616	2,601	2,604	2,622	<b>2,612</b>	-	-	-
		Inspection fee	Vehicles inspected※2 (unit)	318,348	307,586	303,764	333,210	336,136	343,717	346,698	369,754	<b>370,621</b>	-	-	-

\* 1 The transaction amount of acquired Defactostandard, Ltd. and JOYLAB, inc. has been consolidated and disclosed since 2Q in 2024.

\* 2 Total number of used cars and motorcycles inspected.



<b>Trade name</b>	<b>AUCNET INC.</b>
<b>Date of start of business</b>	<b>June 29, 1985</b>
<b>Head office</b>	<b>Aoyama OM Square, 5-8 Kita-Aoyama 2-chome, Minato-ku, Tokyo 107-8349, Japan</b>
<b>Closing date</b>	<b>December 31</b>
<b>Number of employees (consolidated)</b>	<b>1,060 (As of December 31, 2024)</b>
<b>Capital, etc.</b>	<b>1,807 million yen (As of December 31, 2024)</b>

# Aucnet's philosophy is “Authenticism”

---

We have always pursued the question, “What is authentic service?” and seek to provide services that help our partners achieve more efficient and secure transactions.

In the used car business and beyond, we will use the power of information to create a circular market in a wide variety of business fields in order to deliver “all kinds of valuable goods to people who need them.”



Goals | Expand and promote international operations and consumer services

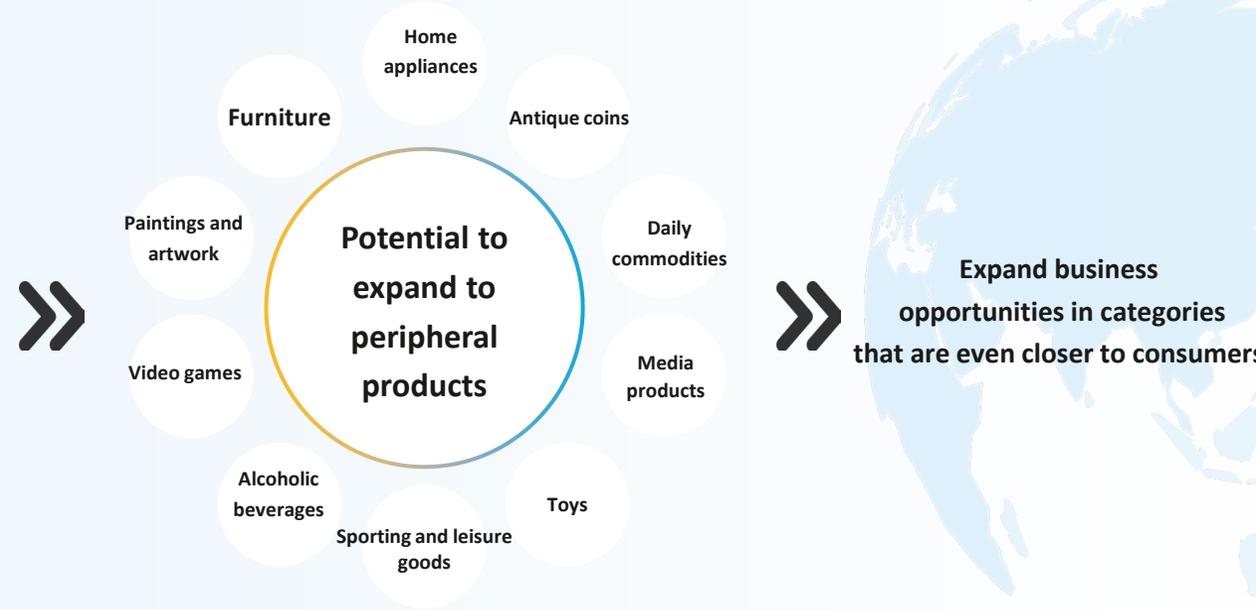
Constituent Businesses

Digital Product Business

- Major products handled
- Smartphones
  - PCs
- 

Fashion Resale Business

- Major products handled
- Pre-owned luxury brand items
  - Apparel
  - Alcoholic beverages
- 



Business environment and assumptions | Expansion of the reused goods market | Growing interest in SDGs and sustainability

## Auctions In and Outside Japan



- Aucnet handles pre-owned smartphones, PCs and tablet devices, and aims to further expand into additional product categories.
- We are focusing on strengthening our network of buyers, which now comprises more than **2,000 member companies**, outside Japan.\* Building on our operations in Hong Kong, we established a branch in Dubai in November 2022.



## Data Erasure



- In 2010, we established Blancco Japan Inc. as a joint venture with Blancco Technology Group plc, which has the leading share of the global data erasure market.
- We provide services for the thorough erasure of data on IT-related devices sold at auction.



## Trade-in Services

### Trade-in System

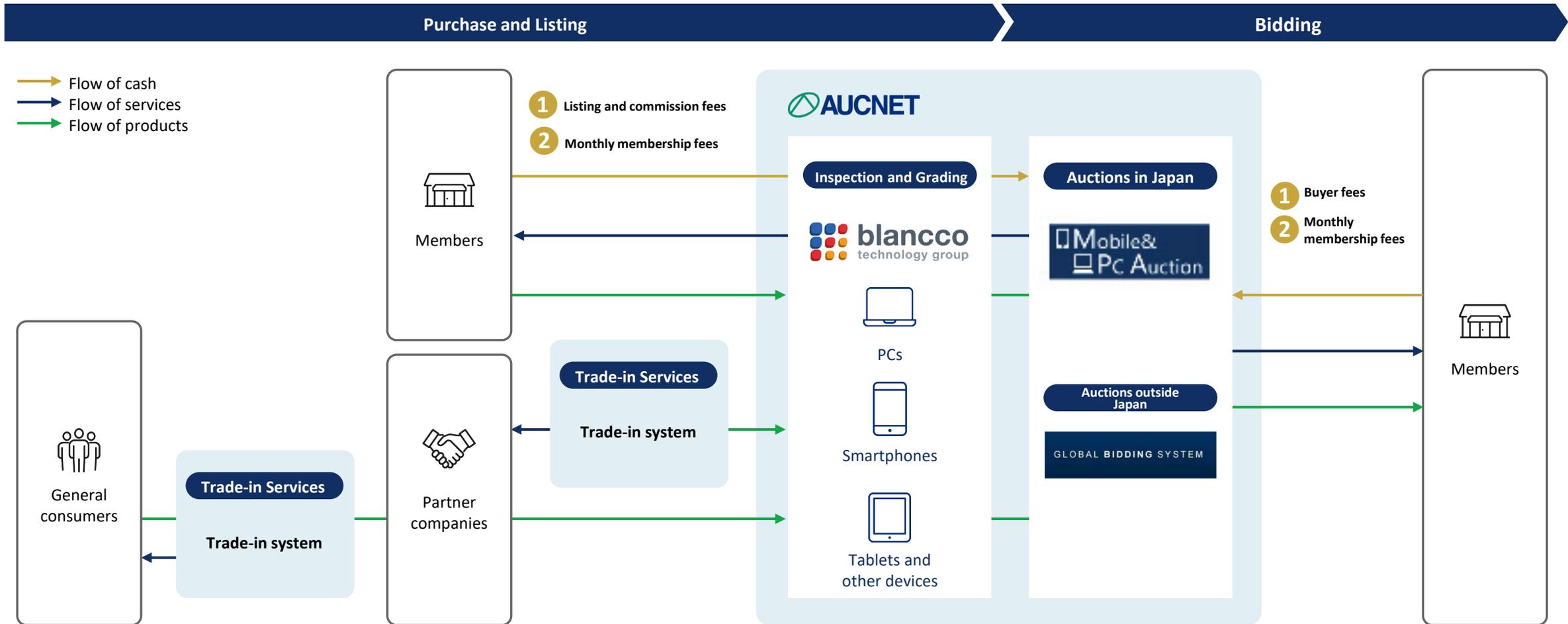
- We provide software to guide the trade-in (purchase) of pre-owned devices for private individuals and corporate customers.

### Partners

- Senshukai Co., Ltd.
- Samsung Electronics Japan Co., Ltd.
- JCOM Co., Ltd.



\* As of December 31, 2024



**BtoB**



- The robust membership network we have built over the years comprises **5,800 members**.\*
- Industry-leading transaction volume of approximately **¥46,000 million**.\*



**Consumer services**



- Purchase and sale of brand-name items including bags, watches and jewelry.
- In addition to **11 physical stores**,\* primarily in Tokyo and Osaka; we are also developing an e-commerce site.



- Launched in September 2022 as an e-commerce platform selling high-end brand and vintage items.
- Products are labelled with tags indicating reductions in CO<sub>2</sub> emissions and water use to highlight sustainability.



Brand-name product purchase and sales service provided by Defactostandard, Ltd.



- The cumulative number of users of our purchase services has surpassed **4.2 million**<sup>1</sup>
- Multiple sales channels, primarily serving consumers

ブランド品売るなら  
ブランドティアにお任せ

カンタン買取で現金化



Purchase Services

Delivery



In-store



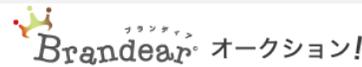
Online



Partnership type<sup>2</sup>

Sale Services

Direct



Brandear.com

(In addition to the above, sales in collaboration with multiple online malls in and outside Japan.)

Alcoholic beverage purchase and sale services provided by JOYLAB, Inc.

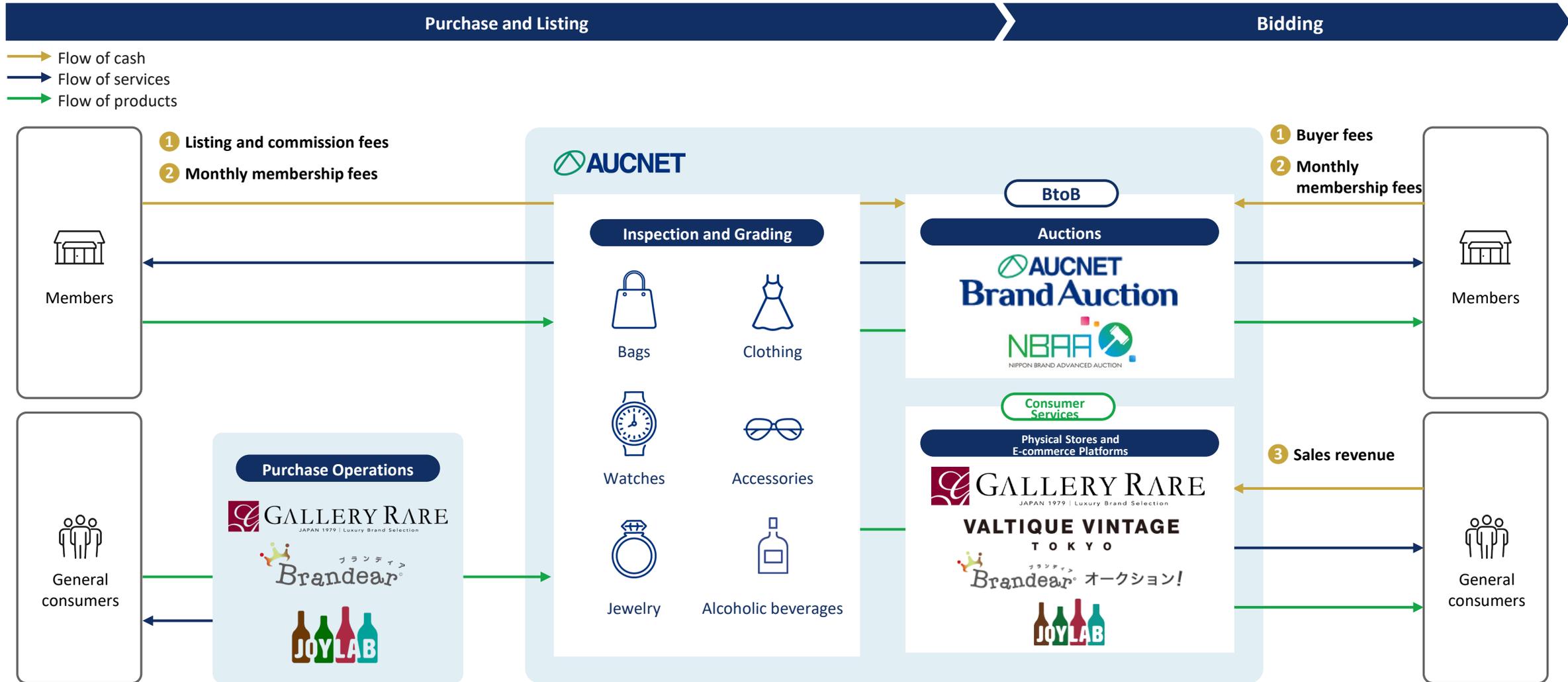


- A leader in resale of alcoholic beverages in Japan
- In addition to **10 directly managed stores\*** in major cities throughout Japan, JOYLAB has strong purchasing power resulting from its nationwide collection service and collaboration with Brandear stores.



1. As of December 31, 2024

2. Purchase in collaboration with other companies



## Goals | Expand and promote services in the next-generation mobility field

Constituent Businesses

### Automobile Business

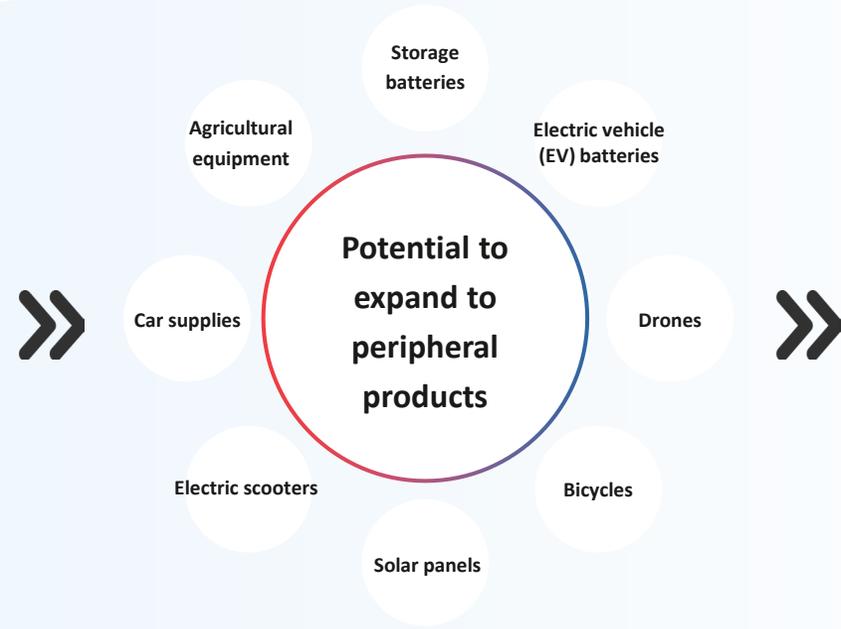
Major products handled

- Used automobiles

### Motorcycle Business

Major products handled

- Used motorcycles



Contribute to the realization of a sustainable and efficient society

Business environment and assumptions | Technological innovations such as autonomous driving and electric vehicles | Diversification of mobility services



Automobile Business

Hosted by Aucnet

**TVオークション**

(Used car auctions)

- Many older, low-mileage vehicles and off-lease vehicles available for sale.
- Vehicles can be listed for sale without the need for relocation, and can be kept out-front at physical stores.



**共有在庫市場**

(Shared inventory market)

- Enables purchases from member inventories of **67,000\*** vehicles throughout Japan at any time.

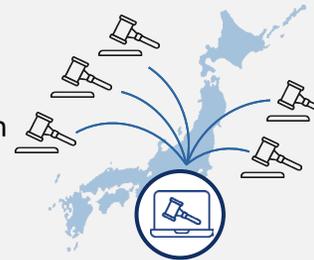


Networking with Other Industry Players

**ライブオークション**

(Live relay broadcast auctions)

- We partner with **77\*** physical car auction venues throughout Japan to live broadcast events.



**AUC 株式会社 アイオーク**

(Buyer and seller agency services)

- Buyer and seller agency services in conjunction with **112\*** physical vehicle auction venues throughout Japan.



Motorcycle Business

**i-moto-auc**

- An auction platform with over **4,000\*** participating companies nationwide.

**moto-auc RENTAL BIKE**

- Nationwide motorbike rental business support service.

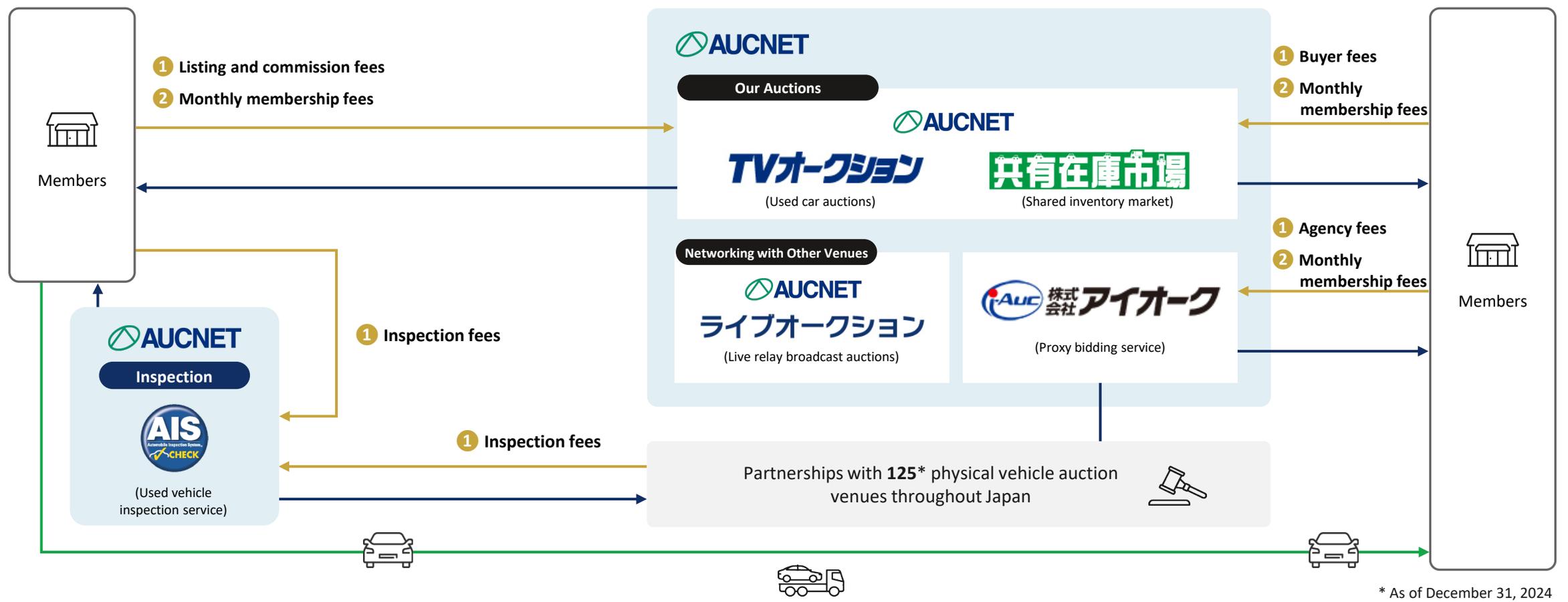


Used Vehicle Inspection Service

- AIS Inc. is an industry leader in used vehicle inspection.
- A team of approximately **220** inspectors\* provides on-site inspection and evaluation services throughout Japan.

Listing Bidding

→ Flow of cash  
→ Flow of services  
→ Flow of products



\* As of December 31, 2024

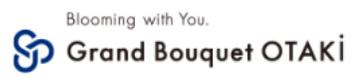
## Agricultural Business



- Japan's only online flower market for completely remote purchasing.



- The only market in the Tokyo Metropolitan Central Wholesale Market that specializes in potted plants.



- A cutting-edge, large-scale phalaenopsis orchid cultivation facility that brings together advanced ICT and cultivation techniques.

## Circular Commerce Business



- Consulting and BPO services that comprehensively support manufacturers and retailers in launching and engaging in circular commerce.



- Japan's only dedicated online auctions for used medical equipment.

The earnings forecast and other forward-looking statements herein are based on the information currently available and certain assumptions deemed reasonable by Aucnet Inc., and it does not guarantee its achievement. In addition, actual results may differ significantly from these forecasts due to a wide range of factors.

