

Consolidated Financial Statements for the First Quarter of the Fiscal Year Ending December 31, 2025 [Japanese GAAP]



May 13, 2025

Company name: **AUCNET INC.**

Stock exchange listing: Tokyo Stock Exchange

Code number: 3964

URL: <https://www.aucnet.co.jp/en/>

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Scheduled date of commencing dividend payments: –

Preparation of supplementary explanatory materials: Yes

Financial results briefing: None

(Amounts of less than one million yen are rounded down.)

1. Consolidated Results for the First Quarter of the Fiscal Year Ending December 31, 2025 (January 1, 2025 - March 31, 2025)

(1) Consolidated Operating Results (cumulative) (% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
Three months ended	Million yen	%	Million yen	%	Million yen	%	Million yen	%
March 31, 2025	15,978	45.4	3,083	50.8	2,996	41.5	2,012	44.6
March 31, 2024	10,988	2.4	2,044	(4.7)	2,118	(2.3)	1,392	0.1

(Note) Comprehensive income: Three months ended March 31, 2025: ¥2,024 million [34.8%]

Three months ended March 31, 2024: ¥1,501 million [4.2%]

	Basic earnings per share	Diluted earnings per share
Three months ended	Yen	Yen
March 31, 2025	43.30	43.24
March 31, 2024	29.42	29.28

(Note) The Company conducted a share split at a ratio of 2 shares for each common share of the Company on April 1, 2025.

Basic earnings per share and diluted earnings per share have been calculated on the assumption that the share split was conducted at the beginning of the previous fiscal year.

(2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio
	Million yen	Million yen	%
As of March 31, 2025	44,642	23,400	52.0
As of December 31, 2024	44,040	26,166	58.8

(Reference) Equity: As of March 31, 2025: ¥23,204 million

As of December 31, 2024: ¥25,898 million

2. Cash Dividends

	Annual dividends				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total
Year ended December 31, 2024	Yen —	Yen 28.00	Yen —	Yen 48.00	Yen 76.00
Year ending December 31, 2025	—				
Year ending December 31, 2025 (Forecast)		21.00 (42.00)	—	21.00 (42.00)	42.00 (84.00)

- (Notes)
1. Revision to the forecast for dividends announced most recently: Yes
 2. The Company conducted a share split at a ratio of 2 shares for each common share of the Company on April 1, 2025. The dividends per share for the year ending December 31, 2025 (forecast) reflect the amounts after taking into account the share split. The dividends per share for the year ending December 31, 2025 (forecast) before taking into account the share split are presented in parentheses.

3. Forecast of Consolidated Results for the Fiscal Year Ending December 31, 2025 (January 1, 2025 - December 31, 2025)

(% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	Basic earnings per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	Yen
Full year	61,000	9.1	7,500	7.1	7,300	1.3	4,750	5.9
								104.37

- (Notes)
1. Revision to the forecast of consolidated results announced most recently: Yes
 2. The Company conducted a share split at a ratio of 2 shares for each common share of the Company on April 1, 2025. The forecast of consolidated results for the fiscal year ending December 31, 2025 (full year) reflects the amount of basic earnings per share after taking into account the share split.

* Notes:

- (1) Significant changes in the scope of consolidation during the period: Yes
Newly included: 1 company (SG e-Auction Pte. Ltd.)
- (2) Accounting methods adopted particularly for the preparation of quarterly consolidated financial statements: Yes
- (3) Changes in accounting policies, changes in accounting estimates and retrospective restatement
 - 1) Changes in accounting policies due to the revision of accounting standards: Yes
 - 2) Changes in accounting policies other than 1) above: None
 - 3) Changes in accounting estimates: None
 - 4) Retrospective restatement: None
- (4) Total number of issued and outstanding shares (common shares)
 - 1) Total number of issued and outstanding shares at the end of the period (including treasury shares):

March 31, 2025:	49,526,400 shares
December 31, 2024:	49,526,400 shares
 - 2) Total number of treasury shares at the end of the period:

March 31, 2025:	4,523,706 shares
December 31, 2024:	1,745,866 shares
 - 3) Average number of shares during the period:

Three months ended March 31, 2025:	46,470,359 shares
Three months ended March 31, 2024:	47,319,644 shares

(Note) The Company conducted a share split at a ratio of 2 shares for each common share of the Company on April 1, 2025.
“Total number of issued and outstanding shares at the end of the period,” “total number of treasury shares at the end of the period,” and “average number of shares during the period” have been calculated on the assumption that the share split was conducted at the beginning of the previous fiscal year.

* Review of the Japanese-language originals of the attached quarterly consolidated financial statements by certified public accountants or an audit firm: None.

* Explanation of the proper use of performance forecast and other notes

The earnings forecast and other forward-looking statements herein are based on the information currently available and certain assumptions deemed reasonable by the Company, and the Company does not guarantee their achievement. In addition, actual results may differ significantly from these forecasts due to a wide range of factors. For cautionary notes on assumptions that form the basis of the performance forecast and the use of the performance forecast, please see “1. Qualitative Information on Quarterly Financial Results (3) Explanation of Consolidated Performance Forecast and Other Forward-looking Information” on page 5 of the attachments.

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1. Qualitative Information on Quarterly Financial Results

(1) Explanation of Operating Results

Forward-looking statements in this document are based on the judgments of the Group (the Company and its consolidated subsidiaries) as of the end of the first quarter of the fiscal year under review.

The Group has undertaken the task of establishing a circular market in line with our sustainability policy, “Circulating valuable goods on a global scale ~ Circulation Engine.” As a company that contributes to a sustainable society by creating a system to efficiently circulate valuable goods in the market, the Group works to further improve its social and economic value.

In the medium-term management plan, Blue Print 2027, formulated in February 2025, we aim to create the future of the circular economy with our partners around the world. We have set out a roadmap for achieving this goal, with a long-term target of GCV ¥1 trillion and medium-term quantitative targets of 1) EBITDA of ¥10.0 billion, 2) ROE of 15 to 20%, and 3) payout ratio of 40% or more. To achieve this goal, we will accelerate sustainable growth based on stable business foundations and further expand the management base for the next stage.

As a result of promoting business in line with such plans, for the three months ended March 31, 2025, the Group’s net sales were ¥15,978,444 thousand (up 45.4% from the same period of the previous fiscal year), operating profit was ¥3,083,997 thousand (up 50.8% from the same period of the previous fiscal year), ordinary profit was ¥2,996,855 thousand (up 41.5% from the same period of the previous fiscal year), and profit attributable to owners of parent was ¥2,012,385 thousand (up 44.6% from the same period of the previous fiscal year).

	For the three months ended March 31, 2025	Year-on-year change
Net sales	¥15,978,444 thousand	+45.4%
Operating profit	¥3,083,997 thousand	+50.8%
Ordinary profit	¥2,996,855 thousand	+41.5%
Profit attributable to owners of parent	¥2,012,385 thousand	+44.6%

Performance results by business segment are as follows.

(Lifestyle Products segment)

The Lifestyle Products segment comprises the Digital Product Business and Fashion Resale Business.

(1) Digital Product Business

The Digital Product Business provides auctions for used digital products, including used smartphones and used PCs, and services pertaining to distribution, including those targeting consumers.

In addition to replacement demand for new smartphones exceeding expectations, we focused on diversifying sourcing destinations by strengthening collaboration with domestic suppliers, resulting in an increase in the number of units sold. Furthermore, we worked to acquire overseas members through the use of digital marketing and promoted improvements and reforms to services associated with auctions, thereby focusing on revitalizing auctions.

	For the three months ended March 31, 2025	Year-on-year change
Transaction amount (million yen)	18,778	+44.9%
Number of units sold (unit)	629,364	+38.8%
Number of members (member)	2,036	+9.9%

(2) Fashion Resale Business

The Fashion Resale Business provides auctions primarily for pre-owned luxury brand items such as bags, watches, precious metals, and clothing, as well as services pertaining to distribution, including those targeting consumers. From the beginning of the second quarter of the fiscal year ended December 31, 2024, Defactostandard, Ltd. and JOYLAB, inc. have been included in the Company's scope of consolidation, and the results of the two companies have been included in those of the Company's.

In the BtoB business, although the average unit price of items sold showed a softening trend, as a result of implementing listing promotion campaigns and approaches targeting dormant members, both the number of items listed and the number of items sold at auctions trended favorably, leading to an increase in transaction amount. In addition, along with support for new members, sales initiatives at overseas bases contributed to a steady trend in the number of members.

In the business targeting consumers, transaction amount increased due to the consolidation of Defactostandard, Ltd. and JOYLAB, inc. as consolidated subsidiaries, and sales prices rose due to the recovery in market prices for certain high-priced products, resulting in a favorable trend.

		For the three months ended March 31, 2025	Year-on-year change
BtoB business	Transaction amount (million yen)	13,021	+16.9%
	Items listed (item)	367,149	+30.5%
	Items sold (item)	251,560	+33.0%
	Number of members (member)	6,110	+21.5%
Business targeting consumers	Transaction amount (million yen)	5,081	+100.6%

As a result, for the three months ended March 31, 2025, net sales were ¥11,322,168 thousand (up 67.4% from the same period of the previous fiscal year) and operating profit was ¥2,326,129 thousand (up 41.8% from the same period of the previous fiscal year).

	For the three months ended March 31, 2025	Year-on-year change
Net sales	¥11,322,168 thousand	+67.4%
Operating profit	¥2,326,129 thousand	+41.8%

(Mobility & Energy segment)

The Mobility & Energy segment comprises the Automobile Business and Motorcycle Business.

(1) Automobile Business

The Automobile Business provides used vehicle auctions (*1), shared inventory market (*2), live relay broadcast auctions (*3), proxy bidding service (*4), used vehicle inspection service (*5), and other services.

In the Japanese automotive sector, which has close connections with our business, total new vehicle registrations (*6) increased 13.6% year on year to 1.28 million units in the three months ended March 31, 2025. The total number of used vehicle registrations (*7) decreased 1.7% year on year to 1.76 million units, and the number of used vehicles listed at auctions around Japan (*8) increased 5.9% year on year to 2.02 million units. The total number of used vehicles sold at auctions (*8) increased 1.4% year on year to 1.39 million units.

Although the number of vehicles sold through the proxy bidding service, used vehicle auctions, and the shared inventory market trended favorably due to initiatives to increase the number of members and onboarding initiatives, the number of vehicles sold in live relay broadcast auctions decreased due to restrained purchasing by some exporter members, resulting in a slight year-on-year decrease in the total vehicles sold/bought. On the other hand, transaction amount increased due to continued strong demand for used vehicles and a rise in the average unit price of vehicles sold.

Also, demand for the inspection service for a used vehicle listing platform remained high throughout the year, and the number of used vehicles inspected continued to increase. As a result, used vehicle inspection service performed strongly.

	For the three months ended March 31, 2025	Year-on-year change
Transaction amount (million yen)	133,723	+7.4%
Total vehicles sold/bought (unit)	135,289	(0.1)%
Number of members (member)	15,638	+3.3%
Number of used vehicles inspected (*9) (unit)	370,621	+10.3%

(2) Motorcycle Business

The Motorcycle Business provides used motorcycle auctions (*1), shared inventory market (*2), proxy bidding service (*4), used vehicle inspection service (*5), rental service, and subscription service targeting individuals.

The transaction amount increased owing to continued high levels of demand for used motorcycles as well as an increase in the number of items secured from major domestic dealers and the number of auctions won by exporter members.

	For the three months ended March 31, 2025	Year-on-year change
Transaction amount (million yen)	2,938	+29.5%
Total vehicles sold/bought (unit)	7,819	+12.8%
Number of members (member)	2,612	(0.2)%

As a result, for the three months ended March 31, 2025, net sales were ¥3,884,503 thousand (up 9.1% from the same period of the previous fiscal year) and operating profit was ¥1,108,937 thousand (up 17.4% from the same period of the previous fiscal year).

	For the three months ended March 31, 2025	Year-on-year change
Net sales	¥3,884,503 thousand	+9.1%
Operating profit	¥1,108,937 thousand	+17.4%

- (*1) The used car and used motorcycle auctions are real-time, members-only online auctions run by the Company.
- (*2) The shared inventory market is a system that allows Aucnet Group member sellers to share inventory with other members online. The inventory remains at the seller's premises while other members access it via the online system.
- (*3) The live relay broadcast auctions use an online live-link system that enables real-time remote access to participate at physical auction sites, through partnerships between AUCNET and the physical auction sites.
- (*4) The proxy bidding service is an agency service provided by i-Auc, Inc. to buy, sell, settle payment for and arrange for transportation of used cars and used motorcycles at auctions on behalf of its members.
- (*5) The used vehicle inspection service and related inspection skills training services are provided by AIS INC.
- (*6) Based on statistics compiled by Japan Automobile Dealers Association
- (*7) Based on statistics compiled by Japan Automobile Dealers Association and Japan Light Motor Vehicle and Motorcycle Association
- (*8) Based on the 2025 U-Car Full Data Book and Export Quotation Book

(*9) Total number of used cars and used motorcycles inspected

(Other)

The Other segment comprises the Agricultural Business and Circular Commerce Business.

The Agricultural Business provides online auctions and physical markets for flowers and engages in the production and sale of phalaenopsis orchids. The Circular Commerce Business provides services that support partners in creating secondary distribution businesses.

For the three months ended March 31, 2025, net sales (including inter-segment net sales) were ¥893,254 thousand (up 19.2% from the same period of the previous fiscal year) and operating profit was ¥7,261 thousand (the operating loss for the previous fiscal year was ¥108,539 thousand).

	For the three months ended March 31, 2025	Year-on-year change
Net sales	¥893,254 thousand	+19.2%
Operating profit	¥7,261 thousand	–

(2) Explanation of Financial Position

Total assets as of the end of the first quarter of the fiscal year under review amounted to ¥44,642,797 thousand, an increase of ¥602,141 thousand from the end of the previous fiscal year. This is mainly attributable to a ¥2,724,441 thousand increase in due from auction members, despite a ¥1,120,726 thousand decrease in cash and deposits and a ¥1,121,745 thousand decrease in other current assets.

Total liabilities amounted to ¥21,241,886 thousand, an increase of ¥3,367,473 thousand from the end of the previous fiscal year. This is mainly attributable to a ¥3,880,841 thousand increase in due to auction members, despite a ¥389,322 thousand decrease in income taxes payable.

Total net assets amounted to ¥23,400,911 thousand, a decrease of ¥2,765,331 thousand from the end of the previous fiscal year. This is mainly attributable to a ¥847,896 thousand increase in retained earnings, despite a ¥3,446,025 thousand decrease due to purchase of treasury shares, etc.

(3) Explanation of Consolidated Performance Forecast and Other Forward-looking Information

Regarding the full-year consolidated performance forecast for the fiscal year ending December 31, 2025, the figures announced on February 14, 2025 have been revised based on recent performance trends. For details, please refer to the “Notice Concerning Revisions to the Forecast of Consolidated Results and the Forecast for Dividends for the Fiscal Year Ending December 31, 2025” announced today. Please note that the performance forecast is based on information available at the time of publication, and actual performance may differ from the forecast due to various factors.

2. Quarterly Consolidated Financial Statements and Primary Notes

(1) Quarterly Consolidated Balance Sheets

(Thousand yen)

	As of December 31, 2024	As of March 31, 2025
Assets		
Current assets		
Cash and deposits	16,980,692	15,859,966
Notes and accounts receivable - trade, and contract assets	1,755,289	1,928,419
Inventories	4,377,881	4,230,360
Due from auction members	4,978,666	7,703,108
Other	5,537,661	4,415,915
Allowance for doubtful accounts	(92,889)	(117,046)
Total current assets	33,537,302	34,020,722
Non-current assets		
Property, plant and equipment	1,805,596	1,786,969
Intangible assets		
Goodwill	1,345,391	1,292,405
Other	1,836,388	2,003,697
Total intangible assets	3,181,779	3,296,103
Investments and other assets	5,515,977	5,539,002
Total non-current assets	10,503,353	10,622,075
Total assets	44,040,655	44,642,797

(Thousand yen)

	As of December 31, 2024	As of March 31, 2025
Liabilities		
Current liabilities		
Accounts payable - trade	1,044,057	1,021,595
Due to auction members	9,340,069	13,220,911
Income taxes payable	1,403,155	1,013,833
Other provisions	480,478	420,055
Other	2,243,067	2,052,031
Total current liabilities	14,510,828	17,728,427
Non-current liabilities		
Retirement benefit liability	1,916,230	1,924,385
Provision for share-based remuneration	171,605	286,706
Other	1,275,748	1,302,367
Total non-current liabilities	3,363,584	3,513,459
Total liabilities	17,874,413	21,241,886
Net assets		
Shareholders' equity		
Share capital	1,807,303	1,807,303
Capital surplus	4,491,088	4,419,926
Retained earnings	20,518,859	21,366,755
Treasury shares	(1,589,978)	(5,036,003)
Total shareholders' equity	25,227,272	22,557,981
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	406,191	433,787
Foreign currency translation adjustment	246,699	195,400
Remeasurements of defined benefit plans	18,806	17,660
Total accumulated other comprehensive income	671,697	646,847
Non-controlling interests	267,272	196,081
Total net assets	26,166,242	23,400,911
Total liabilities and net assets	44,040,655	44,642,797

(2) Quarterly Consolidated Statements of Income and Comprehensive Income

Quarterly Consolidated Statements of Income

Three Months Ended March 31, 2024 and 2025

(Thousand yen)

	For the three months ended March 31, 2024	For the three months ended March 31, 2025
Net sales	10,988,805	15,978,444
Cost of sales	6,001,111	9,063,813
Gross profit	4,987,694	6,914,631
Selling, general and administrative expenses	2,942,913	3,830,633
Operating profit	2,044,781	3,083,997
Non-operating income		
Interest income	1,353	5,201
Dividend income	10,958	15,048
Share of profit of entities accounted for using equity method	—	36,718
Foreign exchange gains	60,258	—
Other	14,139	11,787
Total non-operating income	86,709	68,755
Non-operating expenses		
Interest expenses	24	15
Foreign exchange losses	—	150,187
Share of loss of entities accounted for using equity method	4,836	—
Other	8,561	5,693
Total non-operating expenses	13,422	155,897
Ordinary profit	2,118,068	2,996,855
Extraordinary income		
Gain on liquidation of subsidiaries and associates	—	8,901
Gain on bargain purchase	—	6,078
Gain on step acquisitions	—	13,140
Other	18,897	291
Total extraordinary income	18,897	28,412
Extraordinary losses		
Loss on retirement of non-current assets	2,867	19
Total extraordinary losses	2,867	19
Profit before income taxes	2,134,098	3,025,248
Income taxes	715,251	976,054
Profit	1,418,847	2,049,193
Profit attributable to non-controlling interests	26,795	36,808
Profit attributable to owners of parent	1,392,051	2,012,385

Quarterly Consolidated Statements of Comprehensive Income

Three Months Ended March 31, 2024 and 2025

(Thousand yen)

	For the three months ended March 31, 2024	For the three months ended March 31, 2025
Profit	1,418,847	2,049,193
Other comprehensive income		
Valuation difference on available-for-sale securities	36,767	27,595
Foreign currency translation adjustment	52,227	(51,299)
Remeasurements of defined benefit plans, net of tax	(6,354)	(1,146)
Total other comprehensive income	82,640	(24,849)
Comprehensive income	1,501,487	2,024,344
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	1,474,692	1,987,535
Comprehensive income attributable to non-controlling interests	26,795	36,808

(3) Notes to Quarterly Consolidated Financial Statements

(Notes on going concern assumption)

Not applicable.

(Notes in case of significant changes in amount of shareholders' equity)

Based on the resolution of the Board of Directors meeting held on February 14, 2025, the Company repurchased 1,430,000 shares of its shares. As a result of this repurchase, treasury shares increased by ¥3,533,530 thousand.

(Accounting methods adopted particularly for the preparation of quarterly consolidated financial statements)

Tax expenses are calculated by making a reasonable estimate of the effective tax rate after application of tax-effect accounting to profit before income taxes for the fiscal year (consolidated) including the first quarter of the fiscal year under review, with quarterly profit before income taxes then multiplied by the estimated effective tax rate.

However, in the event that this tax expense calculation using estimated effective tax rate results in a significantly improbable figure, a method using the statutory effective tax rate may be adopted.

(Changes in accounting policies)

(Application of "Accounting Standard for Current Income Taxes" and other standards)

The Company has applied the "Accounting Standard for Current Income Taxes" (ASBJ Statement No. 27, October 28, 2022; hereinafter the "2022 Revised Accounting Standard") and related standards from the beginning of the three months ended March 31, 2025.

With respect to the amendments related to the classification of income taxes (taxation on other comprehensive income), the Company has adopted the transitional treatment set forth in the proviso to Paragraph 20-3 of the 2022 Revised Accounting Standard and the proviso to Paragraph 65-2 (2) of the "Guidance on Accounting Standard for Tax Effect Accounting" (ASBJ Guidance No. 28, October 28, 2022; hereinafter the "2022 Revised Implementation Guidance"). These changes in accounting policies had no impact on the quarterly consolidated financial statements.

In addition, regarding the amendments related to the treatment in consolidated financial statements of deferred taxation on gains and losses arising from the sale of shares of subsidiaries, etc., the Company has applied the 2022 Revised Implementation Guidance from the beginning of the three months ended March 31, 2025. These changes in accounting policies have been applied retrospectively, and the quarterly consolidated financial statements for the same quarter of the previous fiscal year and the consolidated financial statements for the previous fiscal year have been presented after retrospective application. These changes had no impact on the quarterly consolidated financial statements for the same quarter of the previous fiscal year or on the consolidated financial statements for the previous fiscal year.

(Segment information, etc.)

[Segment information]

For the three months ended March 31, 2024 (from January 1, 2024 to March 31, 2024)

1. Information on net sales and income (loss) and information on disaggregation of revenue by reportable segment

(Thousand yen)

	Reportable segment			Other (Note 1)	Total	Adjustment (Note 2)	Amount recorded in Quarterly Consolidated Statements of Income (Note 3)
	Lifestyle Products	Mobility & Energy	Total				
Net sales							
Auction related revenue	2,658,455	2,370,361	5,028,817	293,124	5,321,942	—	5,321,942
Product sales related revenue	4,049,610	106,801	4,156,412	178,281	4,334,693	—	4,334,693
Other	55,059	1,083,649	1,138,709	193,460	1,332,169	—	1,332,169
Revenue from contracts with customers	6,763,125	3,560,813	10,323,939	664,866	10,988,805	—	10,988,805
Other revenue	—	—	—	—	—	—	—
Net sales to outside customers	6,763,125	3,560,813	10,323,939	664,866	10,988,805	—	10,988,805
Inter-segment net sales or transfers	—	—	—	84,352	84,352	(84,352)	—
Total	6,763,125	3,560,813	10,323,939	749,218	11,073,158	(84,352)	10,988,805
Segment income (loss)	1,640,064	944,296	2,584,360	(108,539)	2,475,820	(431,039)	2,044,781

- (Notes) 1. “Other” is the segment which is not included in reportable segments, including such businesses as the Agricultural Business and Circular Commerce Business.
2. Adjustment of segment income (loss) of negative ¥431,039 thousand is corporate expenses not allocated to specific reportable segments. Corporate expenses chiefly comprise general and administrative expenses not allocated to specific reportable segments.
3. Adjustments are made to reconcile segment income (loss) with operating profit reported on the quarterly consolidated statements of income.

2. Reporting segment-specific information on impairment loss on non-current assets and details of goodwill, etc.
Not applicable.

For the three months ended March 31, 2025 (from January 1, 2025 to March 31, 2025)

1. Information on net sales and income (loss) and information on disaggregation of revenue by reportable segment

(Thousand yen)

	Reportable segment			Other (Note 1)	Total	Adjustment (Note 2)	Amount recorded in Quarterly Consolidated Statements of Income (Note 3)
	Lifestyle Products	Mobility & Energy	Total				
Net sales							
Auction related revenue	3,573,305	2,500,095	6,073,400	293,831	6,367,231	—	6,367,231
Product sales related revenue	7,710,059	198,353	7,908,412	223,690	8,132,103	—	8,132,103
Other	38,803	1,186,055	1,224,858	254,251	1,479,109	—	1,479,109
Revenue from contracts with customers	11,322,168	3,884,503	15,206,671	771,772	15,978,444	—	15,978,444
Other revenue	—	—	—	—	—	—	—
Net sales to outside customers	11,322,168	3,884,503	15,206,671	771,772	15,978,444	—	15,978,444
Inter-segment net sales or transfers	—	—	—	121,481	121,481	(121,481)	—
Total	11,322,168	3,884,503	15,206,671	893,254	16,099,926	(121,481)	15,978,444
Segment income	2,326,129	1,108,937	3,435,067	7,261	3,442,328	(358,331)	3,083,997

(Notes)1. “Other” is the segment which is not included in reportable segments, including such businesses as the Agricultural Business and Circular Commerce Business.

2. Adjustment of segment income of negative ¥358,331 thousand is corporate expenses not allocated to specific reportable segments. Corporate expenses chiefly comprise general and administrative expenses not allocated to specific reportable segments.
3. Adjustments are made to reconcile segment income with operating profit reported on the quarterly consolidated statements of income.

2. Reporting segment-specific information on impairment loss on non-current assets and details of goodwill, etc.
Not applicable.

(Notes to statements of cash flows)

Quarterly consolidated statements of cash flows were not prepared for the three months ended March 31, 2025. Depreciation for the three months ended March 31, 2024 and 2025 (including the amortization of intangible assets excluding goodwill) and amortization of goodwill are as follows.

	For the three months ended March 31, 2024	For the three months ended March 31, 2025
Depreciation	¥131,206 thousand	¥129,050 thousand
Amortization of goodwill	¥29,988 thousand	¥65,985 thousand

(Significant subsequent events)

Not applicable.