FY2025 Financial Results and Company Information

November 13, 2025 Securities code: 3939

KANAMIC NETWORK

Highlights of FY2025

1	Record high sales and profits since listing Consolidated: Net Sales JPY 5,500 million, EBITDA JPY 2,024 million	P.07
2	Healthy lifespan extension and solutions development saw significant growth compared to the previous fiscal year All segments achieved increased sales and profits after M&A	P.08
3	Kanamic Vision 2035 Formulating a mid- to long-term plan for 2035	P.13
4	Nursing Care AISaaS AI100-Vision By 2025, we will develop and release full-scale AI functions.	P.25



Consolidated Financial Results and KPI Highlights for FY2025

Net sales

5,500 million JPY (YoY 109.9%)

Ordinary profit

1,612 million JPY (YoY111.4%)

Paid user ID

221,822 (YoY116%) **EBITDA***1

2,024 million JPY (YoY112.8%)

Net income

1,111 million JPY (YoY120.8%)

Free user ID

117,497 (YoY 116%) **Operating Profit**

1,606 million JPY (YoY111.6%)

Number of regions

1,397
(YoY 100.9%)

URBANFIT stores*2

Total **24** Stores (yoy **109.1**%)

*1: EBITDA is operating profit plus amortization (depreciation and amortization of goodwill).

※2: The number of Urban Fit stores is as of the end of September 2025.

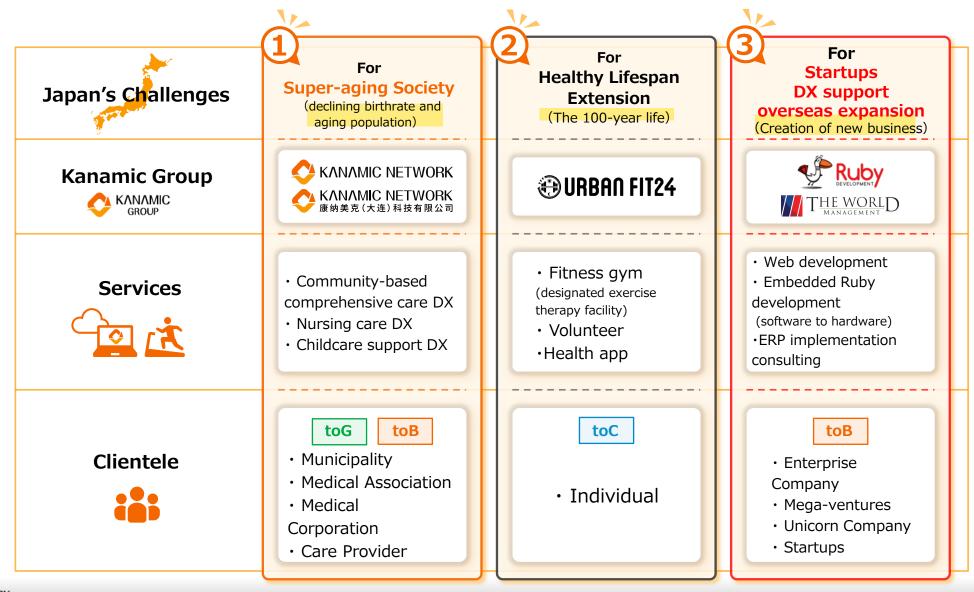
- Performance Overview
- Growth Strategy Kanamic Vision 2035-
- Business TOPICS
- Company Profile and Business Model



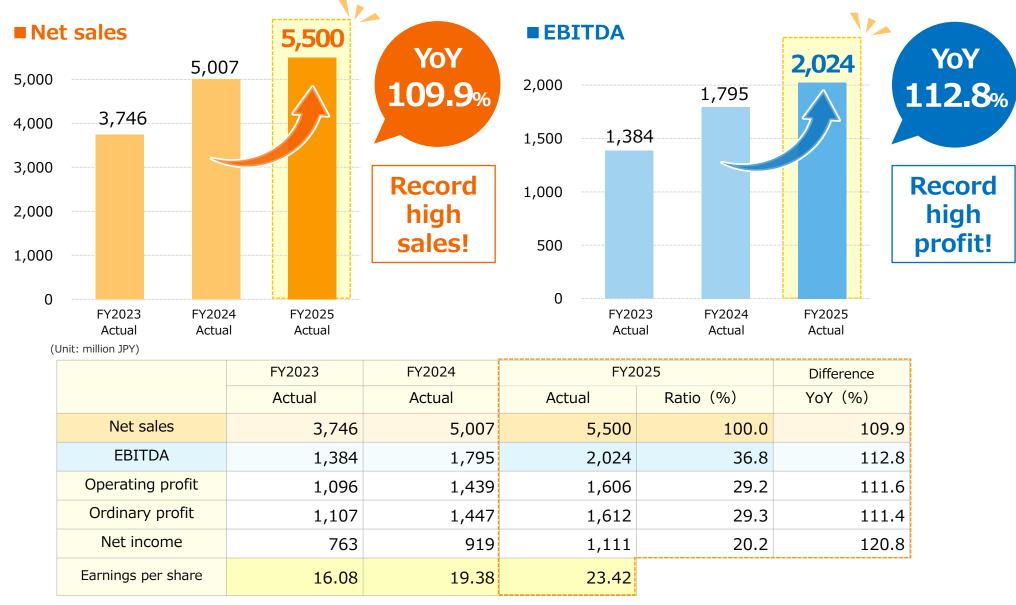


1-1. Our Business Component (3 Main Business)

Our three main businesses are solution services for social issues in Japan.



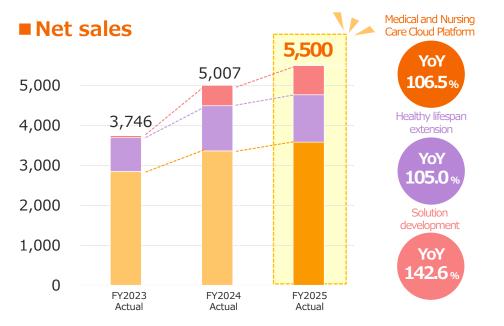
1-2. FY2025 Consolidated Results

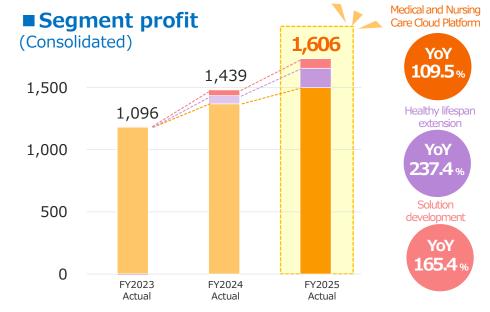


*EBITDA is the amount obtained by adding amortization expenses (depreciation expenses and goodwill amortization expenses) to operating profit.



1-3. FY2025 Segment Information





YoY (%)

106.5%

Segn	nent
ANNAMIC NETWORK	١

(Unit: million JPY)

NORK Medical and Nursing Car KANAMIC NETWORK 康纳美克(大连)科技有限公司 Cloud Platfor

URBAN FIT24



Total	(※)

nent	Net sales and segment profit	FY2023 Actual	FY2024 Actual	FY2025 Actual	
Medical and	Net sales	2,849	3,364	3,582	
Nursing Care Cloud Platform	Operating profit	1,181	1,369	1,499	
Healthy Lifespan	Net sales	845	1,130	1,187	
Extension	Operating profit	-51	66	156	
Solution	Net sales	51	511	730	
Development	Operating profit	6	46	77) ;)
()()	Net sales (consolidated)	3,746	5,007	5,500	
(*)	Operating profit	1,096	1,439	1,606	

	-/	-/	
.181	1,369	1,499	109.5%
845	1,130	1,187	105.0%
-51	66	156	237.4%
51	511	730	142.6%
6	46	77	165.4%
,746	5,007	5,500	109.9%
,096	1,439	1,606	111.6%

^{*}Consolidated operating profit is the adjusted total of each segment's profit after deducting inter-segment transactions and amortization of goodwill.

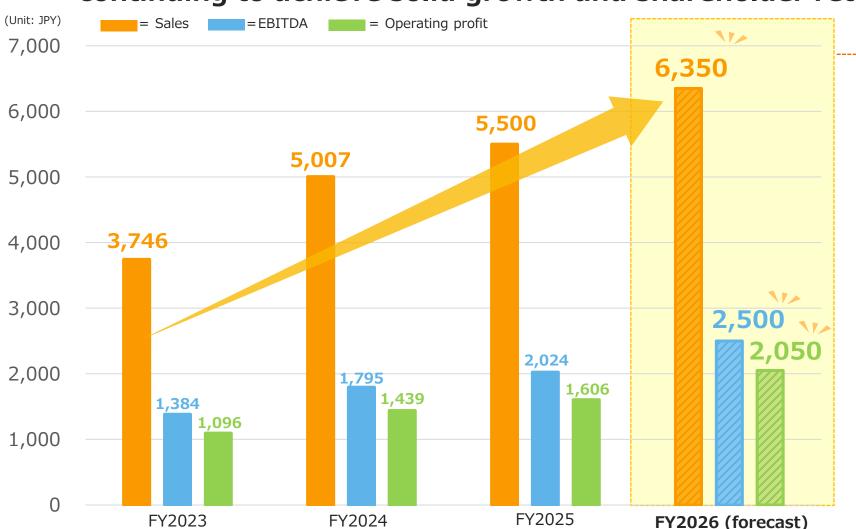
Profit margin for September 2024 Profit margin for September 2025				
40.7%	41.8%			
5.8%	13.2%			
9.0%	10.5%			
Improved profit margins				

across all segments



1-4. Earnings Forecast for this FY

Recording record sales and profits every fiscal year, continuing to achieve solid growth and shareholder returns



[Growth Factors for This Fiscal Year]

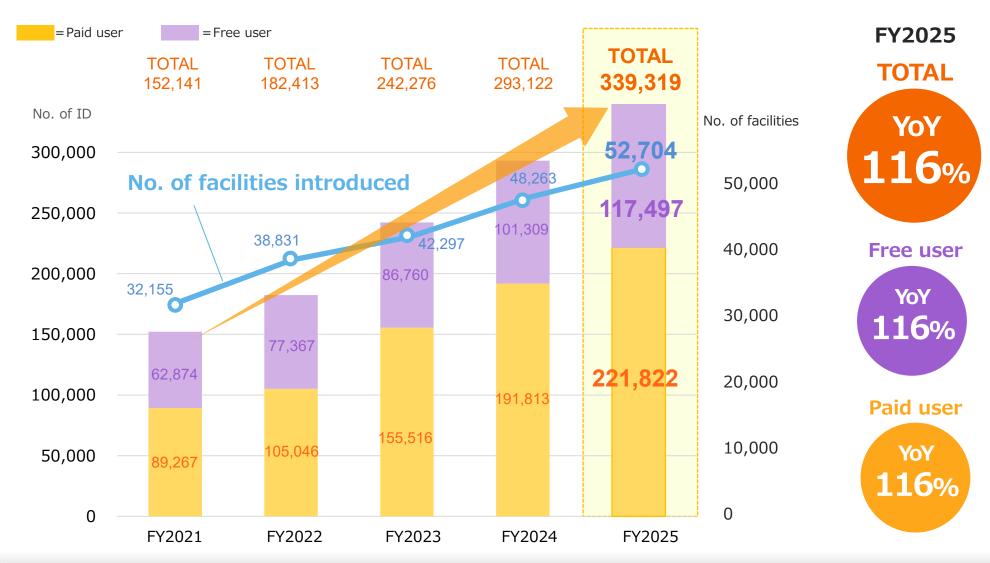
- 1 Increased ARPU through AISaaS
- ② Replacement demand from companies withdrawing from nursing care software
- ③ Expected orders from large companies
- ④ Contribution to performance from Ministry of Internal Affairs and Communications contract
- ⑤ Increase in number of Urban Fit stores and improved profit margins

**In the first quarter of fiscal year ending September 2026, we expect expenses to increase due to factors such as participating in multiple large-scale sales promotion events and hosting our 25th anniversary event.

*Consolidated operating profit is the adjusted total of each segment's profit after deducting inter-segment transactions and amortization of goodwill.

1-5. Cloud Service

The most important KPIs, the number of paid users, the number of free users, and the number of offices, all maintained significant increases compared to the previous period.



1-6. Dividends

Maintaining a dividend payout ratio of over 30%, and forecasting an increase in dividends for the fiscal year ending September 2026





We are offering lottery-based benefits and Urban Fit 24 benefit tickets to all shareholders.

In addition to the existing lottery-based benefits, (JCB gift cards as described below), we have started to offer experience tickets for all shareholders to use at Urban Fit facilities.

JCB cards will be awarded by lottery to shareholders who meet the conditions.

1

Shareholders holding 100 shares or more as of the shareholder registry on September 30th of each year.

JCB gift cards worth **200,000**JPY will be given to **10** lucky winners by lottery.

2

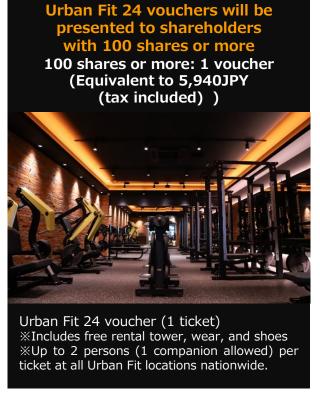
Continuously held more than 100 shares for over a year from the most recent year-end shareholder register.

For shareholders listed three or more times consecutively with the same shareholder number on the (year-end or interim shareholder register)

JCB gift cards worth **200,000**JPY will be given to **3** lucky winners by lottery.

The lottery will be impartially conducted at a lottery event in the presence of the company's shareholder registry administrator Mitsubishi UFJ Trust and Banking Corporation, following the Ordinary General Shareholders' meeting. Lottery results will be announced on the company website along with the shareholder numbers of the winning shareholders. The gifting period is scheduled for shipping in mid-January each year.





**Please note that in cases where all shares were sold, subsequently purchased shares will be assigned a different shareholder number.

**The current fiscal year will be conducted with shareholders who are recorded or listed in the shareholder register as of September 30, 2025, and hold 100 shares or more. Additionally, shareholders who are recorded or listed in the shareholder's register with the same shareholder number on all record dates of September 30, 2024, March 31, 2025, and September 30, 2025 will be eliqible for benefit ②.







Kanamic Network's New Growth Strategy for 2035

Continue to take on new challenges and aim for even higher profit margins.

Strive to maximize corporate value through shareholder returns and growth investments.



Sales target for the FY2035

20~30B JPY



Operating profit target for FY2035

8~12B JPY



Improve operating profit margin

29.2% > 40%

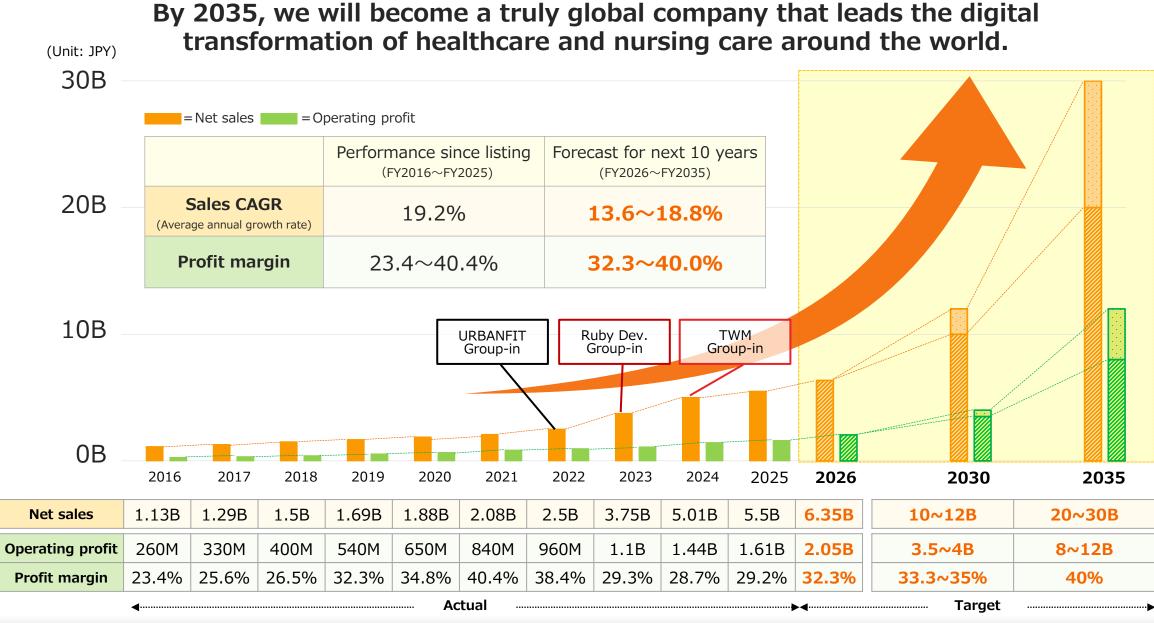
(FY2025) (FY2035 Target)



Cumulative net profit target (2026~2035)

38~60B JPY

2-2. Kanamic Vision 2035 (Sales and operating profit targets and trends (2016-2035))



2-3. Kanamic Vision 2035 (Growth and profitability by segment)

Segment: Cloud service business





Profit margin

41.8% **50%**

FY2025 Actual

FY2035 Target

- "AI-100Vision" was released in 2025. It will expand high-value-added services, achieve upselling, and significantly improve user work efficiency.
- Japan's medical and nursing care market is expected to grow from 67.3 trillion yen in 2025 to 104 trillion yen in 2040. We aim to further increase our share in this evergrowing market.

1 Improvement of ARPU through AISaaS

2 Replacement demand from companies withdrawing from the nursing care software market

3 Increasing demand for nursing care digital transformation (DX/AX) in preparation for the 2040 problem

Source: "Future Outlook for Social Security Looking to 2040 (Material for Discussion)" - Growth realization case, planned basis (healthcare is 2).



Segment: Healthy lifespan extension business



Profit margin

13.2% ⇒ **25**%

2025 Actual

2035 Target

■ Urban Fit achieved a significant improvement in profit margins compared to the previous fiscal year. Going forward, the company will further accelerate store expansion (mainly franchise stores) to expand revenue.

 $FY2024 5.8\% \Rightarrow FY2025 13.2\%$

(<u>**FY2025 Q4 performance</u>: **19.0**%)

■ Expanding the added value of "medical fitness" through medical collaboration and diversifying our nursing care prevention and health promotion services.

①Increase in number of members per store

②Increase average customer spending by expanding services

③Expand medical fitness through medical collaboration

2-5. Kanamic Vision 2035 (Growth and profitability by segment)

Segment: Solution development business





Profit margin

2025 Actual

10.6% ⇒ **1**5%

2035 Target

- Adding high value and improving productivity by utilizing AI in contract development
- Expanding sales of SAP/Sage to the ASEAN market from the Singapore base.
- Synergistic effects of Ruby development technology and TWM's ERP consulting know-how

①Increasing the cost per engineer by utilizing AI

② SAP S4HANA/GROW sales expansion

③Global job orders (ASEAN region)

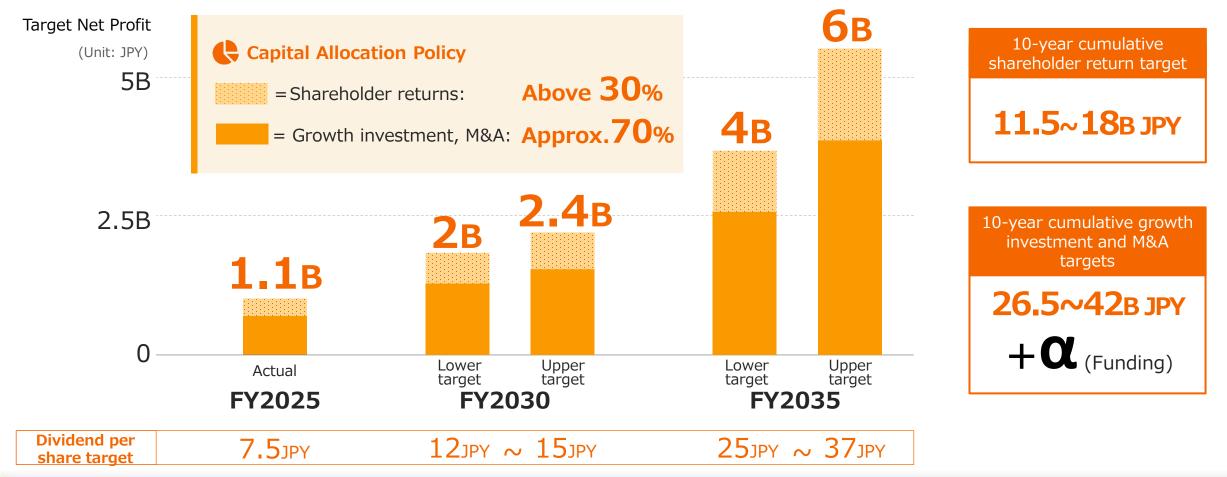
Source: Based on materials from United Nations, IMF, and JETRO



2-6. Kanamic Vision 2035 (Net Profit Allocation Guidelines)

Capital allocation for growth and investment strategy

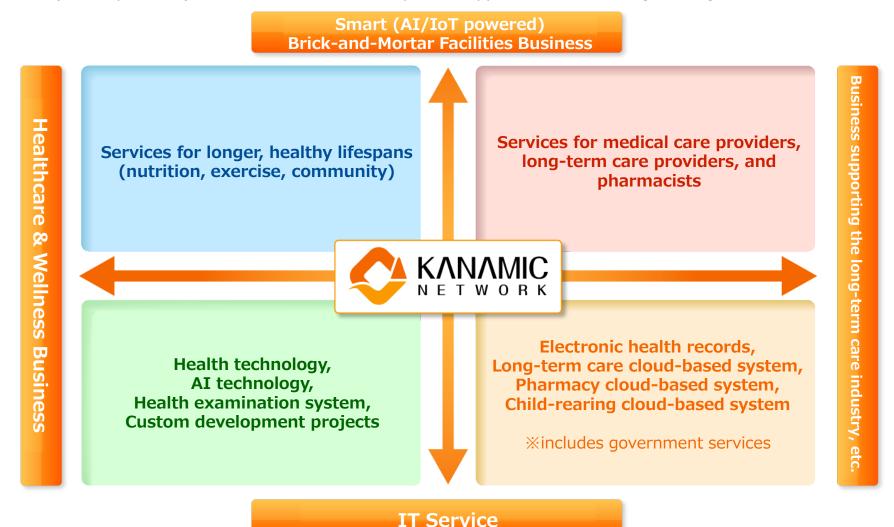
We will clarify how we use our annual net profit and aim to sustainably increase corporate value through optimal resource allocation. We will strike a good balance between investing in organic growth in existing businesses, strategic M&A, and shareholder returns.



2-7. Our M&A Strategy

■ Targeting M&A(and capital/business alliance)candidates that fit Kanamic's purposes & values

Identifying strategic synergies to accelerate the realization of the Kanamic Healthcare Platform; Smart (AI/IoT powered) brick-and-mortar facilities present opportunities for data gathering



3. Business TOPICS



October 1st, 2025

Contracted to design and develop the Tokyo Metropolitan Government ACP portal site - Building a portal site to support the promotion of ACP for Tokyo residents -



■ Objectives and Background of this Project

Tokyo Metropolitan Government is promoting the ACP awareness-raising booklet "My Thoughts Notebook," which allows Tokyo residents to express their wishes regarding future medical and nursing care.

This project aims to increase convenience for Tokyo residents by converting "My Thoughts Notebook" into an e-book, and to create a portal site as a platform for aggregating and disseminating information about ACP. In particular, we aim to strengthen awareness among a wide range of generations, including younger generations with elderly parents, and to make "My Thoughts Notebook" more accessible and accessible.

- Main Roles of the Portal Site
- 1. Digitizing "My Thoughts Notebook" and Improving Its Usability

The ACP awareness-raising booklet "My Thoughts Notebook" will be released as a web version, making it easy to view on any device, including smartphones.

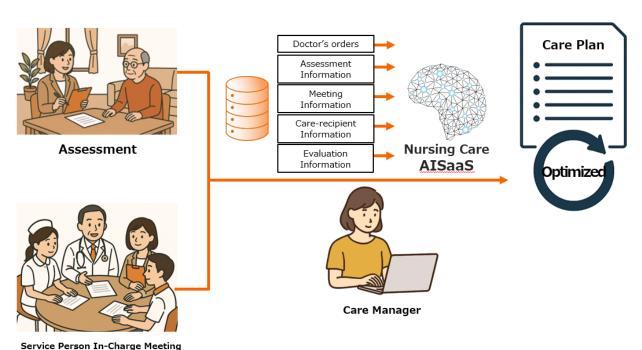
2. Strengthening the Information Dissemination Platform

The portal site will centrally disseminate information on Tokyo Metropolitan Government's initiatives and home care initiatives, as well as related information, to promote understanding and consideration of ACP among Tokyo residents.

3. Ensuring Information Security

We will build a website that meets the high security requirements of the Tokyo Metropolitan Government and is stable and safe to use.

AI SaaS helps you create home nursing plans! "Easily and automatically create home nursing plans using AI" released!



In home nursing care settings, creating plans based on doctor's orders, assessments, and service provider meetings requires a significant amount of time and specialized knowledge. At the same time, due to staff shortages and increasingly complex work shifts, the burden of document creation on nurses has become a major factor in straining their work.

To simultaneously improve productivity, reduce workload, and enhance the quality of care, we are providing an AI-powered automatic home nursing plan creation function on our Kanamic Cloud Service.

Using this "AI Automatic Home Nursing Plan Creation Function" significantly reduces the time required to create home nursing plans, contributing to improved home nursing productivity. Furthermore, by combining it with other AI services, such as the already released "AI Automatic Home Nursing Report Creation Function," "AI Automatic Home Nursing Summary Creation Function," and "AI Automatic Home Nursing Information Document Creation Function," it is possible to further increase sales at facilities and streamline staff operations. Through this function, we aim to contribute to improving the management efficiency of home nursing care facilities, creating a comfortable working

environment for staff, and improving the quality of service provided to users.

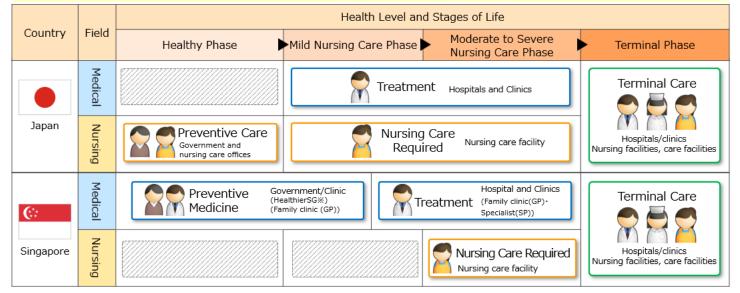
September 9th, 2025

We have been selected for the Ministry of Internal Affairs and Communications' "Demonstration contract for the development of a medical, nursing care and health information sharing system in Singapore" project.

In Japan, the "prevention area and mild nursing care needs" are covered by the government and nursing care providers.

In Singapore, this is handled by medical care (GP dinics) as part of the "HealthierSG" initiative.

Kanamic's area of expertise falls under the "medical area," so it has a very high affinity.



**HealthierSG: A national initiative launched by the Singapore government in 2023 to promote the health of its citizens

This project aims to verify the usefulness of Japan's information sharing system for health, medical care, and nursing care in Singapore, where the population is rapidly aging, with the aim of expanding it overseas and securing an international competitive advantage. Singapore will launch its Healthier SG preventive healthcare initiative, targeting citizens aged 60 and over, in July 2023, and this demonstration project is expected to contribute to this initiative. Fujitsu will promote the demonstration project by leveraging its strengths, including its extensive implementation track record and expertise, strong local relationships, reliability, and advanced technical capabilities.

Resolving the nursing care worker shortage with AI Kanamic Cloud Service evolves from nursing care SaaS to nursing care AI SaaS





The "2025 problem" is when all members of the baby boomer generation will be elderly, aged 75 or older. Many concerns have been raised for some time, including increased social security costs, increased demand for medical and nursing care services, and labor shortages, as the number of people certified as requiring nursing care (assistance) increases.

Now, as we approach 2025, the burden on nursing care facilities is becoming more severe than ever due to a decrease in nursing care workers and an accelerating super-aging population. To solve this problem, there is a need for "evolution of nursing care software using AI" that will fundamentally solve on-site work.

Kanamic Network Co., Ltd. (Headquarters: Shibuya-ku, Tokyo; President and CEO: Takuma Yamamoto) held a press conference at the Ministry of Health, Labor and Welfare's press conference room on June 11, 2025, and announced the launch of Japan's first "full-scale AI-equipped cloud-based nursing care software (nursing care AI SaaS)."

This service represents a significant evolution of the nursing care SaaS the company has offered up until now, and is equipped with an autonomous AI agent that supports all aspects of nursing care operations, rather than just a single AI function. In response to the rapidly aging population and increasing nursing care needs, the service aims to resolve major issues in the medical and nursing care industries as a next-generation standard model.

At the press conference, President and CEO Yamamoto gave a detailed explanation of the challenges currently facing nursing care facilities and the background to them, as well as the future prospects for "Kanamic Nursing Care AI-100Vision." Many media representatives attended, and there was an active question and answer session.

Going forward, we will continue to support nursing care sites with the power of technology and contribute to the realization of a sustainable super-aging society.

May 28th, 2025

Judoka Natsumi Tsunoda descends on Iidabashi! Opening ceremony held for 24-hour gym "URBAN FIT24 Iidabashi-Ekimae Branch"









Urban Fit Co., Ltd. (Head office: Osaka City, Osaka Prefecture; CEO: Keiji Yamamoto), a subsidiary of Kanamic Network Co., Ltd. (Head office: Shibuya Ward, Tokyo; CEO: Takuma Yamamoto: hereinafter referred to as "the Company") and operator of 24-hour fitness gyms nationwide, will hold the grand opening of its fourth Tokyo store, FIT24 Iidabashi-Ekimae "URBAN Branch," on Monday, June 2nd. Prior to this, the Iidabashi Ekimae Store held an opening ceremony on Friday, May 23rd, welcoming judoka Natsumi Tsunoda as a special guest.

Kanamic Cloud Service has passed the vendor test for care plan data integration (V4 compatible version) conducted by the National Health Insurance Association.

<居宅介護支援>

	居宅介護支援 事業所向け		居宅サービス 事業所向け	
ケアプランデータ種別	出力	取込	出力	取込
利用者補足情報	0	·	=	0
第1表 居宅サービス計画1表	0	-	-	0
第2表 居宅サービス計画2表	0	-	-	0
第3表 居宅サービス計画3表	0	-	=	0
第6表(サービス利用票)予定	0		<u> </u>	0
第6表(サービス利用票)実績情報	2 <u></u> 2	0	0	
第7表(サービス利用票別表)	0	-	2	0

<介護予防支援>

	地域包括支援 センター向け		居宅介護支援 事業所向け		居宅サービス 事業所向け	
ケアプランデータ種別	出力	取込	出力	取込	出力	取込
利用者基本情報	0	0	0	0	_	0
利用者補足情報	0	0	0	=	=	0
介護予防サービス・支援計画書	0	0	0	0	_	0
サービス利用票(予定情報)	0	0	0	<u> </u>	8-22	0
サービス利用票(実績情報)	r	0	0	0	0	2_2
サービス利用票別表	0	0	0		-	0

The Kanamic Cloud Service has met the following requirements in the vendor test for care plan data linkage (V4 compatible version) conducted by the National Health Insurance Central Association.

Vendor Test Completion Result

■ Care plan data integration system

• Transmit : No problem

Receive : No problem

■ Nursing care software

• Import test : No problem



April 8th, 2025

'Kanamic Cloud Service' is the only private company selected by the Ministry of Health, Labor and Welfare to meet the requirements for the calculation of Home Care Support Fund II

The "Kanamic Cloud Service" has been recognized as a system with functionalities and security equivalent to that of the "Care Plan Data Linkage System" in the public recruitment of the "System related to Home Care Support Fund" held by the Ministry of Health, Labor and Welfare's Elderly Care Agency, and is the only private company's system selected that can calculate Home Care Support Fund II.

Following government approval, the Kanamic Cloud Service can now be used to help increase user revenue.

Kanamic is the only system,*1

apart from the official Care Plan Data Linkage System by the National Health Insurance×2 Association, approved for calculating the *Home* Care Support Fee II



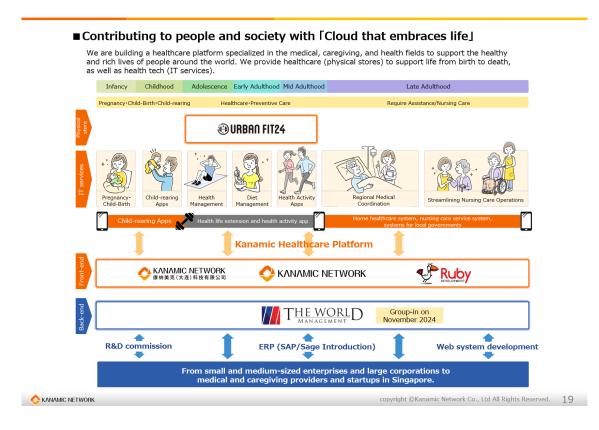
The introduction of "Home Care Support Fee II" not only increases total care reimbursement, but also raises the maximum caseload per care manager, leading to higher potential revenue.



- *1 : Source: [https://www.mhlw.go.jp/stf/newpage_44833.html] For more details, please refer to the official source above.
- *2: A government-related body that manages Japan's National Health Insurance system and promotes healthcare data standardization.
- *3: Source: MHLW, FY2024 Long-Term Care Fee Revisions[https://www.mhlw.go.jp/content/12300000/001213182.pdf] P.131

April 2nd, 2025

Our subsidiary, "THE WORLD MANAGEMENT PTE. LTD.," has obtained the GROW with SAP CERTIFICATE from SAP Corporation!



Our subsidiary, The World Management Pte. Ltd. (headquartered in Singapore 388398, President: Takuma Yamamoto, hereinafter referred to as "TWM"), which specializes in consulting services for the world-leading ERP software SAP, has been certified as a handling partner for the cloud-based ERP software "GROW with SAP" in Singapore.

To receive this certification, partner companies must meet and clear various criteria such as the knowledge and experience required by SAP, as well as a quick delivery system to customers based on past achievements. TWM was recognized for its accomplishments and has become a partner for GROW with SAP in Singapore.

March 25th, 2025

Grand Opening of Urban Fit's 4th store in Tokyo **URBAN FIT24 Iidabashi-Ekimae Branch**







Our subsidiary, Urban Fit Co., Ltd., which operates 24-hour fitness gyms mainly in Osaka Prefecture, will grand open its fourth store in Tokyo, "URBAN FIT24 Iidabashi-Ekimae Branch," on June 2nd (Monday). Unlike traditional 24-hour fitness gyms that have minimal interior and just line up machines, "URBAN FIT24" aims to enhance our members' life performance by providing ample facilities, a quality environment, and high-level hospitality services.

Furthermore, we became a group company of Kanamic Network Co., Ltd. (listed on the Tokyo Prime Market: stock code 3939) in May 2022, a leading cloud service provider for medical and nursing care. This has allowed us to introduce our original "Wellness Coach App," which utilizes healthcare data and IT, exercise programs tailored to individuals supervised by physiotherapists. Moving forward, we will provide even more comprehensive services at our 23 locations nationwide.

The health promotion efforts for employees have been recognized, and Urban Fit Co., Ltd. has obtained the certification of \[SPORTS YELL COMPANY 2025 \]



Our subsidiary, Urban Fit Co., Ltd., which operates 22 24-hour fitness gyms centered around Osaka Prefecture, has been recognized as a "SPORTS YELL COMPANY 2025" by the Japan Sports Agency for its initiatives to support and promote sports activities conducted by employees.

Initiatives for Promoting Employees' Health

Our company believes that the physical and mental health of each employee is connected to the development of the company and the realization of our management philosophy, as well as to each employee living a fulfilling life. Therefore, we are promoting health improvement initiatives focused on the use of our facilities. In the future, we will continue to contribute to the health improvement of both employees and society as a whole by encouraging exercise among our employees.

Examples of exercise encouragement measures for employees

Incorporating exercise by utilizing company facilities (gym) for 30 minutes during working hours to cultivate a habit of physical activity.

About Sports Yell Company

The purpose is to create opportunities for the 'working age generation' to engage with sports at their workplace, where they spend most of their day. Companies that actively implement initiatives to support and promote sports activities for the health enhancement of their employees are recognized by the Sports Agency as 'Sports Yell Companies.' For more details, please visit the Sports Agency's website below.

スポーツエールカンパニー: スポーツ庁 (mext.go.jp) スポーツエールカンパニー2025認定企業一覧

March 3rd, 2025

Kanamic Network has established a sales office in Hokkaido, aiming to build a sales structure that is closely tied to the local community.





In response to the expansion of our business, we will establish a new sales office in Hokkaido and begin operations on March 3rd, 2025.

With the establishment of the Hokkaido office following the Tokyo, Osaka, Fukuoka, Nagoya, Hiroshima, and Okinawa offices, our company has expanded to seven locations nationwide.

By establishing new branches, we aim to build a sales system that is more closely connected to the local community, enhance support and strengthen relationships with existing customers such as local governments and nursing care facilities, and work towards the expansion of our services.

February 26th, 2025

Promoting caregiving DX through IoT device collaboration! 'Kanamic Cloud Service' and 'Care Data Connect' have started their collaboration!





The 'Kanamic Cloud Service' provided by our company will begin collaboration with 'Care Data Connect' offered by Bright Vie Corporation (Headquarters: Nagoya City, Aichi Prefecture, Representative Director: Yuichi Iida), which is a subsidiary of TRYT Inc. (Tokyo Headquarters: Shinagawa ward, Osaka Headquarters: Osaka City, Representative Director: Hidetaka Sasai).

As a result, the various IoT sensors that Bright Vie is collaborating with will be integrated with the Kanamic cloud service's nursing records, achieving a reduction in the workload and an improvement in efficiency in caregiving settings, contributing to the promotion of DX in the caregiving field.

November 11th, 2024

Grand Opening of Urban Fit's 23rd Store (3rd store in Tokyo) [URBAN FIT24 Nihonbashi Ningyo-cho Branch]







Our subsidiary, Urban Fit Co., Ltd., which operates 24-hour fitness gyms with 22 locations centered in Osaka, will grand open its third store in Tokyo, "URBAN FIT 24 Nihonbashi Ningyo-cho", on Tuesday, November 26.

"URBAN FIT24" is different from conventional 24-hour fitness gyms that only line up basic interiors and machines; we provide an enriching facility, a high-quality space, and exceptional hospitality services aimed at improving our members' life performance.

Moreover, since becoming part of a major healthcare and nursing cloud service group in May 2022, we have introduced an original 'Health Coaching App' that utilizes healthcare data and IT, along with exercise programs tailored to individuals, overseen by physiotherapists. We are committed to offering even more comprehensive services.

(X Tokyo Stock Exchange Prime Market (Securities code: 3939))

October 29th, 2024

Notice of Acquisition of Shares (Wholly Owned Subsidiary) Of THE WORLD MANAGEMENT PTE LTD **[Kanamic Network's Vision for Overseas Expansion]**





At a meeting of the Board of Directors held on October 29, 2024, the Company resolved to enter into a share transfer agreement with THE WORLD MANAGEMENT PTE LTD ("TWM") in order to acquire shares of THE WORLD MANAGEMENT PTE LTD and make it a consolidated subsidiary of the Company (hereinafter "TWM") to make it a consolidated subsidiary of the Company.

■ Reasons for Share Acquisition

Our group is dedicated to providing solutions to Japan's challenges, focusing on three main pillars: addressing the super-aging society, extending healthy life expectancy, and supporting startups. We continuously strive to enhance service quality, technological capabilities, and customer satisfaction. To achieve further growth and development, we recognize the necessity of promoting businesses closely related to healthcare in the super-aging society, thereby creating new added value.

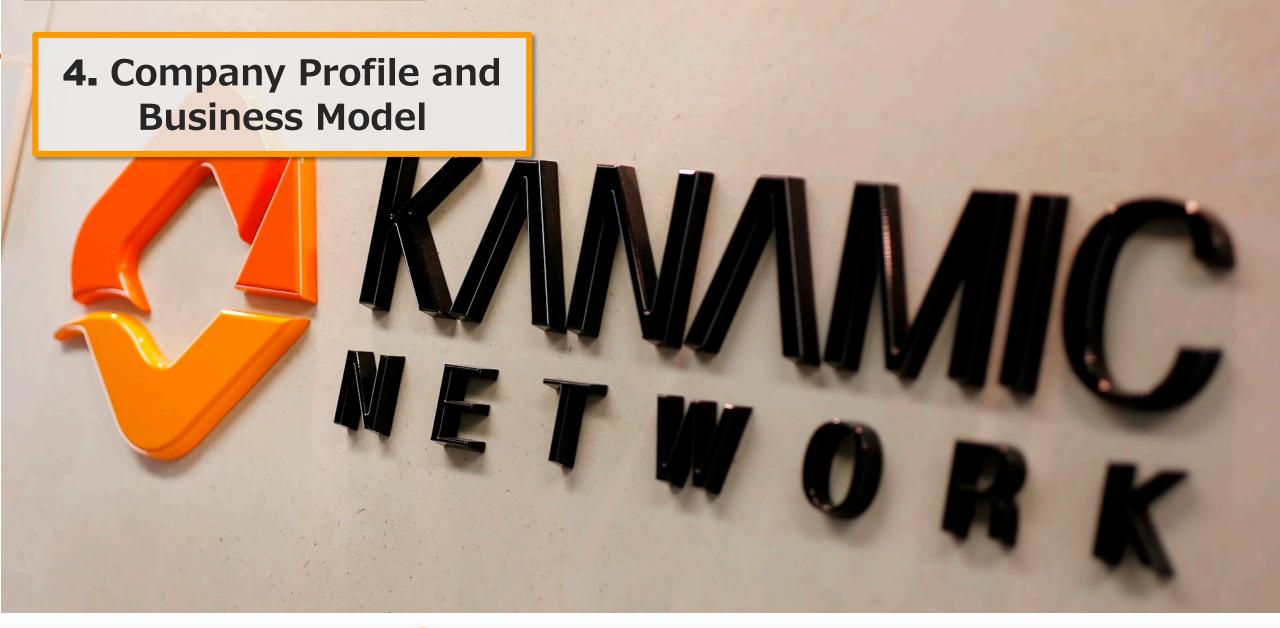
As part of our growth strategy, we are actively pursuing mergers and acquisitions (M&A) to expand our business portfolio across various sectors, including healthcare, insurance services, physical stores, and IT services. In this context, we have decided to acquire shares of THE WORLD MANAGEMENT PTE LTD (TWM), an IT consulting firm based in Singapore. TWM provides consulting and maintenance services for backend systems such as sales management, inventory management, and accounting management to numerous companies within Singapore.

By integrating TWM's backend systems with our group's frontend system development capabilities, we aim to offer comprehensive IT solutions to TWM's clients and other companies in Singapore. Notably, several of TWM's clients operate in the caregiving and medical clinic sectors. We believe that TWM's client base will significantly contribute to our ability to provide higher value-added services as a healthcare and health-tech company. Additionally, we anticipate expanding into Southeast Asia, including ASEAN countries, with Singapore as our base.

Guided by our vision of "Contributing to people and society through the 'Cloud that embraces life'," we are proactively pursuing M&A to strengthen and expand our business content, areas, and tools. The acquisition of TWM's shares marks a significant step in our growth strategy, 'Kanamic Vision 2030,' specifically in 'Phase 4: Overseas Expansion.'

Through the creation of new businesses and the expansion of existing ones within our group, we will continue to promote M&A to realize our vision and achieve sustainable growth.







4-1. Overview of the Kanamic Group

Company Name

Kanamic Network Co., Ltd

Founded

October 20th, 2000

Capital

324.12 million yen

JPX PRIME

Securities Code : 3939

Listed on

Tokyo Stock Exchange Prime Market (Securities Code: 3939)

Locations

Headquarter: Tokyo

Sales Office: Hokkaido, Nagoya, Osaka, Hiroshima, Fukuoka, Okinawa

Business Profile

Cloud service provision business in medical, nursing care, and childrearing fields IT Platform service business in medical, nursing care, and childrearing fields

Group Companies

Employees



〈康纳美克(大连)科技有限公司 >

Software Development (Web Systems, Apps, AI)



< Ruby Development Inc. >

Software development by Ruby Programming language



< Urban Fit Co., Ltd. >

24-hour fitness gyms and franchise operation



< The World Management Pte Ltd >

SAP/Sage IT consulting company in Singapore

411 (as of September 30, 2025)



4-2. President Introduction



Listed on the First Section of the Tokyo Stock Exchange

Representative Director, President

文部科学省

Takuma Yamamoto

Communications, etc.



社会人大学院 非常勤講師

1978	Born in Kyoto, Japan	2020	Director of the Tokyo New Business Association (present
2000	Joined Fujitsu System Solutions, Inc. (now Fujitsu		post)
	Limited) after graduating from university	2022	Transition to the Tokyo Stock Exchange Prime Market
	Gained experience in the internet division by working on		Appointed Chairman of the Board, Urban Fit Corporation
	product planning and development,		(present post)
	as well as large-scale contract development.	2023	Appointed President and Representative Director of Ruby
2005	Joined Kanamic Network, Inc. as Director		Kaihatsu Co.
2011~	Co-researcher at the University of Tokyo, Institute of	2024	Ministry of Education, Culture, Sports, Science and
	Gerontology		Technology - Entrepreneurship Promotion Ambassador
2012~	Outpatient researcher at the National Cancer Center		(present post)
2014	Appointed President and Representative Director of	2025	Part-time lecturer at University of Tsukuba (present post)
	Kanamic Network, Inc. (present post)		, , , , , , , , , , , , , , , , , , , ,
2016	Listed on the Tokyo Stock Exchange Mothers	(Others) Member of committees and subcommittees related to medical	
2018	Advisor of the Japan Startup Support Association (present	care, nursing care, childcare, and ICT at the	
	post)	•	of Health, Labor and Welfare, Ministry of Internal Affairs and

Cloud Technology for All Stages of Life

Starting with childrearing up till caregiving.
There is cloud technology that supports people's happiness.



[Origin of Kanamic]

Kanamic Network traces the origins of our name to our idea of developing a network to breathe life into elderly care, and it is composed of three keywords: "KAigo" (Japanese for "elderly care" + "dyNAMIC" + "Network".

【 Purposes & Values 】

We strive to contribute to people and society through "cloud technology for all stages of life".

Going forward, we will capitalize on opportunities for bringing Digital Transformation (DT) to aging populations in Japan and the rest of the world with our cloud platform.

In doing so, we seek to contribute to the development of a more sustainable and healthier future for humanity.

4-4. Our Goals

Internet Ads

Internet Ads Web Design

Fintech

T-POINT, factoring, payroll advances etc.

Systems (AI, IoT, etc.)

Care Plan with AI, Telemedicine with IoT, Multi-language support, ERP system

Sharing Economies

Human Resources, Care facilities, Care equipment & vehicles

Others

Internet shopping, Public subsidy

Public administration, medical care and nursing care

Medical treatment and nursing care collaboration



Zero-Resignation from Caregiving

CCRC

Local Revitalization



Platform Services

Our ICT platform spans across all **functions**

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We introduce our operational software to nursing care administrators.

Public administration, child care and medical examinations

Parenting Support



Parenting Support

Reduce burden and Enhance social involvement

Creating the ideal work environment for young people

Integrated Care in Healthcare, Nursing, and Childcare for All Generations



4-5. Medical Nursing Care Cloud Service

2nd Layer

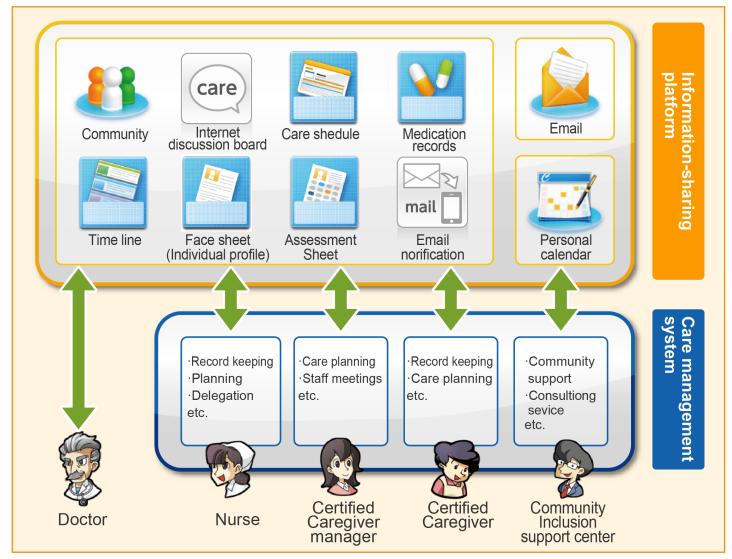
Information-sharing platform is **implemented across the entire region**

[2nd layer paying users]

- Municipalities
- ·Regional comprehensive support centers
- Medical associations
- ·Central hospitals
- Home care doctors

[1st layer paying users]

- ·Community inclusion support center
- ·Care managers
- ·Care providers





Care management system is introduced into every corporation and company

4-6. Medical Care Cloud Service 1st Layer





STEP.1

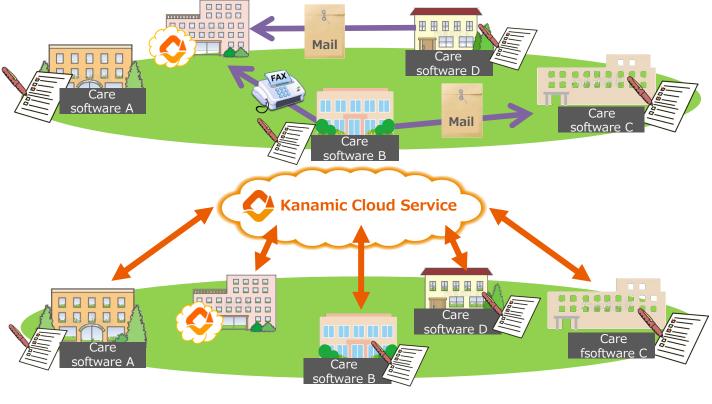
No information-sharing system in place. Each facility uses separate care service systems, and information sharing takes place via mail and fax.



Kanamic (2nd layer) has been introduced for information sharing across the entire region, which facilitates smooth information sharing, but the field still relies on paper operations.

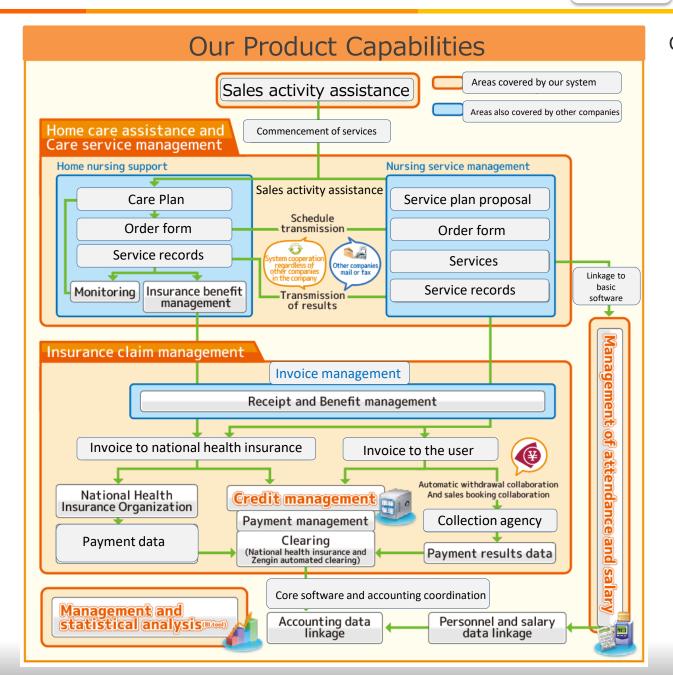
STEP.3

If the nursing care business system (1st layer) is transitioned to the Kanamic Cloud, administrative work becomes more efficient and leads towards achieving a paperless operation.





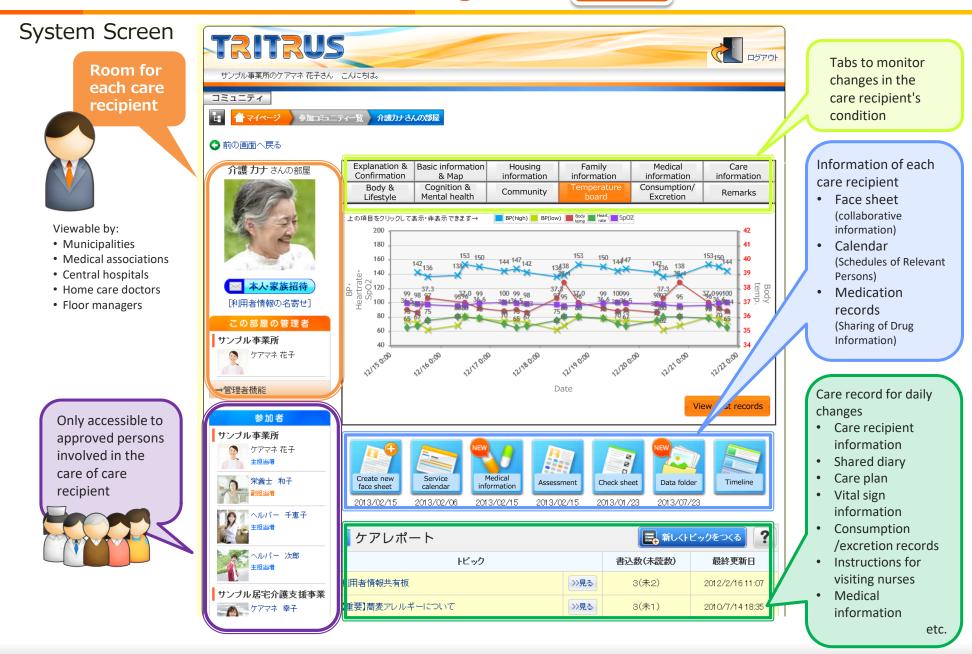
4-7. Cloud Service: Medical & Nursing Care 1st layer





4-8. Cloud Service: Medical & Nursing Care

2nd layer



4-9. Childcare support system

Used in regional revitalization projects, etc.

- News and event distribution features connecting local governments with mothers and fathers

- Children's blog features that expand on the electronic maternal and child health handbook

- Social networking features for mom friend

networks

Consultation details are collected and used in various places

Properly communicate child-rearing information







Local Government

Child-rearing

App

Guardian

Guardian



Local government

- · Consultations
- ·Childcare records
- ·Maternal and Child Health Handbook records, etc.

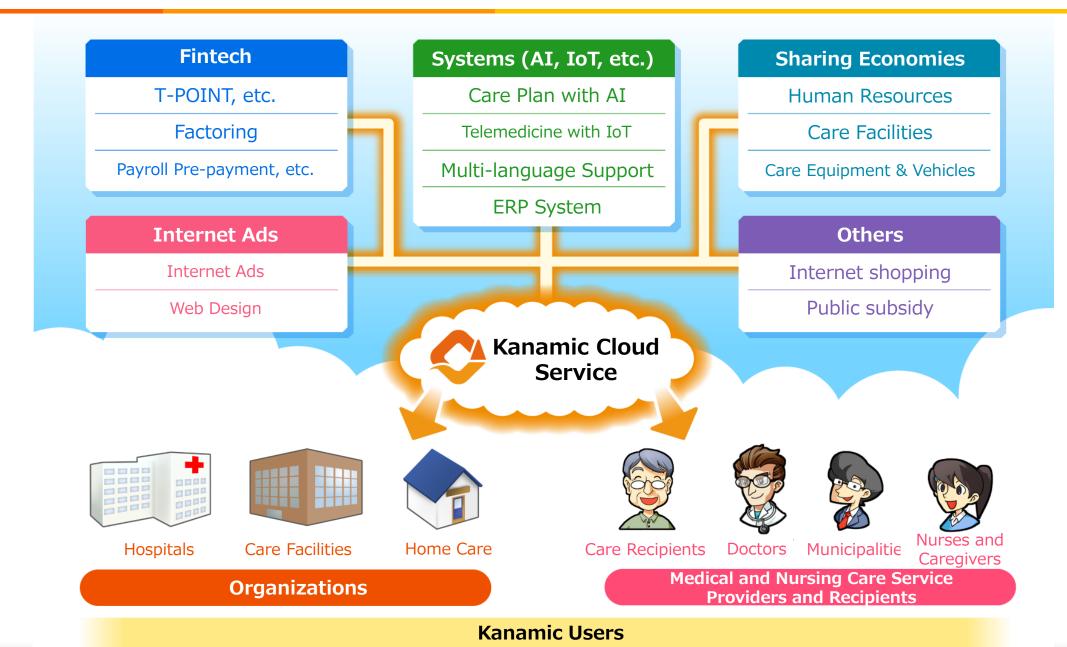
Easily consult about childrearing anytime from your smartphone.

Learn all the information that will help you raise your children



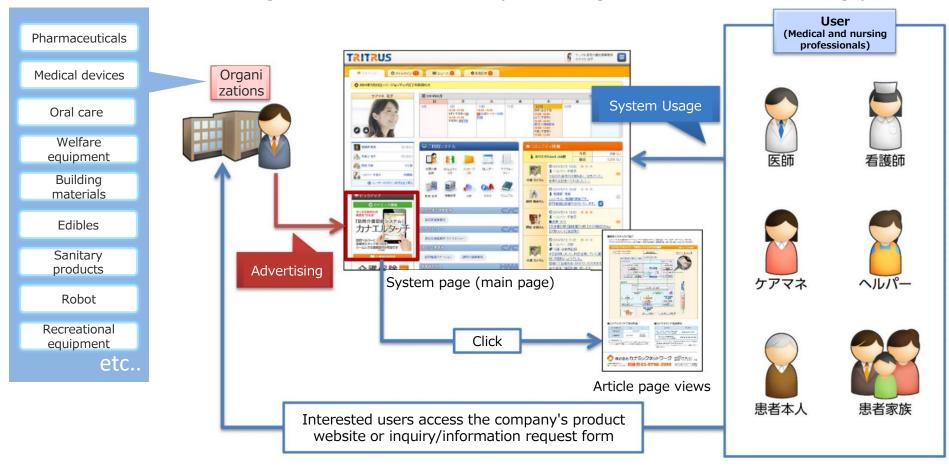


4-10. Revenue Increase through Platform Introduction



4-11. Contents Service

An internet advertising distribution service specializing in medical and nursing professional



Internet Ads

- Impression Ads
- Article Ads
- · Video Ads

Participating in user meetings

 Participation rights to regularly held user meetings

Web survey

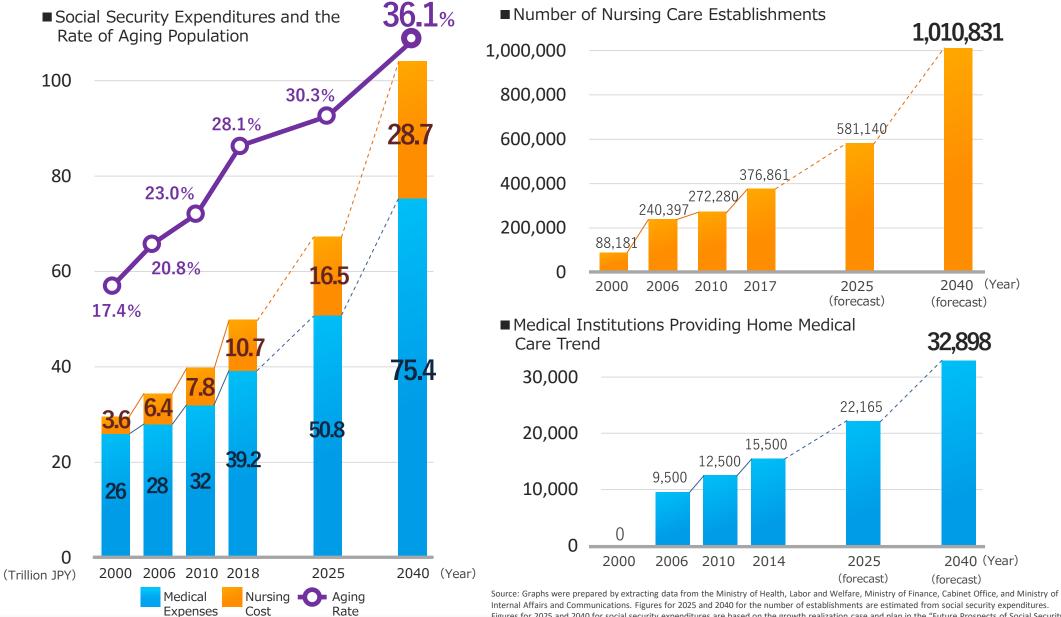
- Product Marketing
- Market Research

Sample distribution

 Providing sample products to those requiring care via users



4-12. Market Size of the Medical and Nursing Care Industry

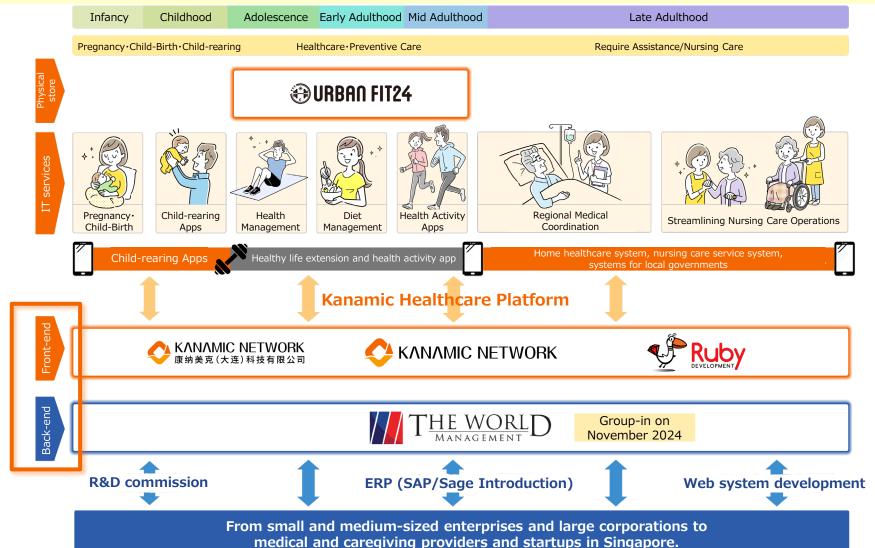




4-13. Business Structure and Business Synergy of Group Companies

By combining TWM's back-end system with our group's front-end system development capabilities, we will be able to provide comprehensive IT systems to TWM's clients and other companies in Singapore.

(Announced October 29, 2024)



Important Notes

The materials and information provided herein include so-called "forward-looking statements."

These forward-looking statements are based on current expectations, forecasts and assumptions that involve risks and uncertainties that could cause actual results to differ materially from those described in the forward-looking statements.

These risks and uncertainties include general industry and market conditions, general domestic and international economic conditions such as interest rates and currency exchange rate fluctuations.

The company undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information or future events.