Earnings Results Briefing of Q2 for FY9/2025 and Corporate Profile

May 13th, 2025

Securities Code: 3939

株式会社カナミックネットワーク KANAMIC NETWORK

Highlights

Highlights of Q2 for the Fiscal Year Ending September 2025

- Both sales and profit exceeded the previous year's figures

 Both sales and profits continue to progress smoothly this term

 P.9
- The TWM group merger this term also contributed to the profit P.10
 Although M&A costs have a significant impact, operating income exceeds that of the same period last year.
- System support for calculation requirements of Home Care Support Fund II——P.24
 Kanamic Cloud Services is the only private company selected by the Ministry of Health, Labor and Welfare.

 (Announced on 8 May, 2025)

Consolidated Financial Results and KPI Highlights of Q2 for FY 9/2025

Net Sales

26.61

hundred million JPY

 $(Y_0Y 108.8\%)$

Ordinary Profit

7.64

hundred million JPY

(YoY 113.2%)

Paid User ID

206,094名

 $(Y_0Y 121.7\%)$

EBITDA*1

9.64

hundred million JPY

(YoY 114.2%)

Net Income

5.18

hundred million JPY

(YoY **113.2**%)

Free User ID

109,026_名

 $(Y_0Y 116.4\%)$

Operating Profit

7.64

hundred million JPY

(YoY 114.3%)

Number of Regions

1,395

(YoY 102.6%)

Urban Fit Stores

Total 23 stores *2

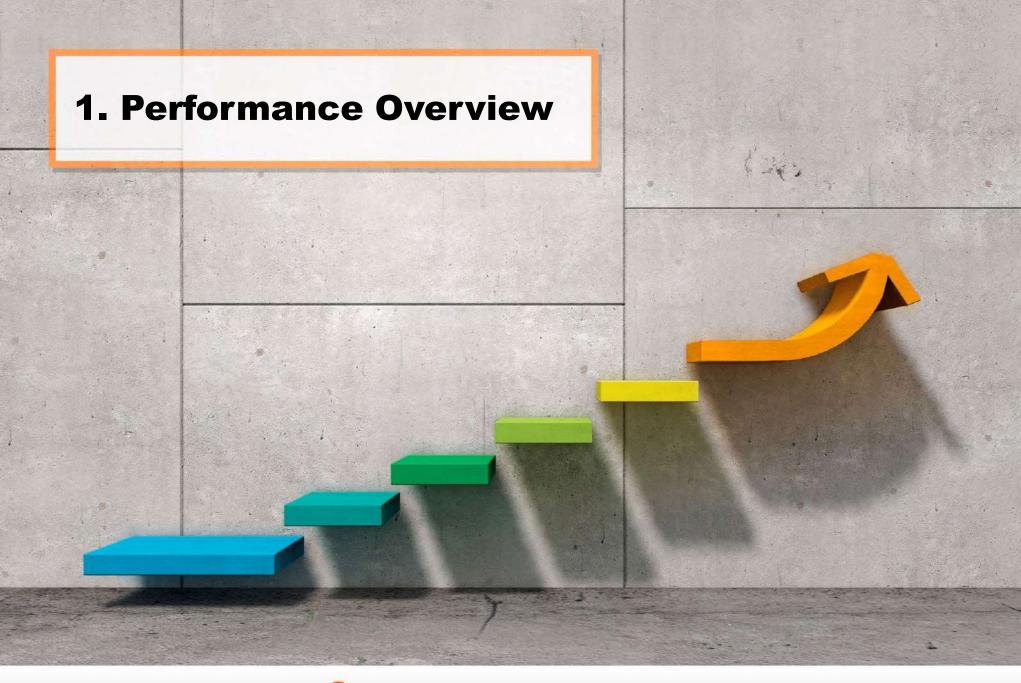
 $(Y_0Y 104.5\%)$

%1:EBITDA is operating profit plus amortization (depreciation and amortization of goodwill).

*2:Includes the Iidabashi Ekimae store, scheduled to open in Jun 2025.

Agenda

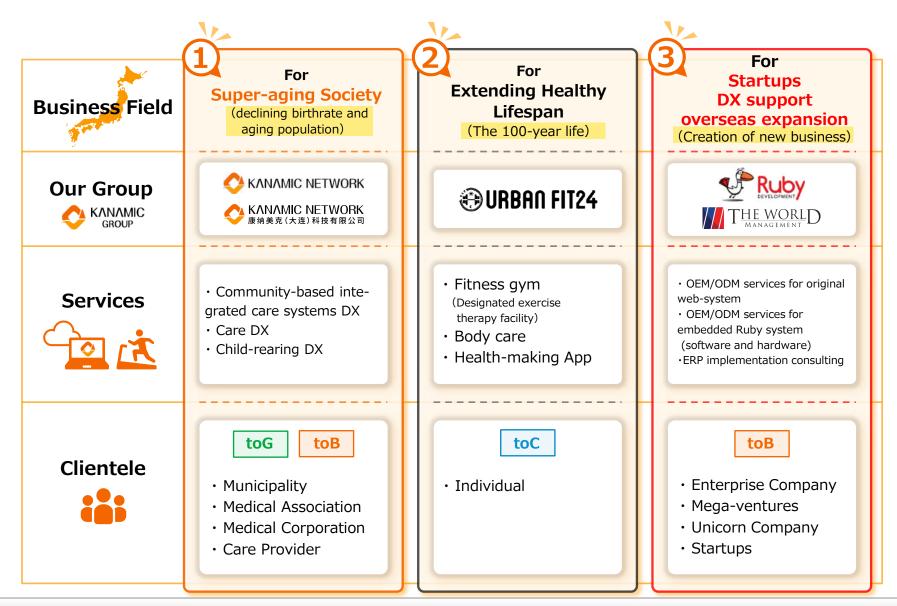
- Performance Overview
- Growth Strategies
- Business TOPICS
- Company Profile and Business Model





1-1. Our Business Component (3 Main Business)

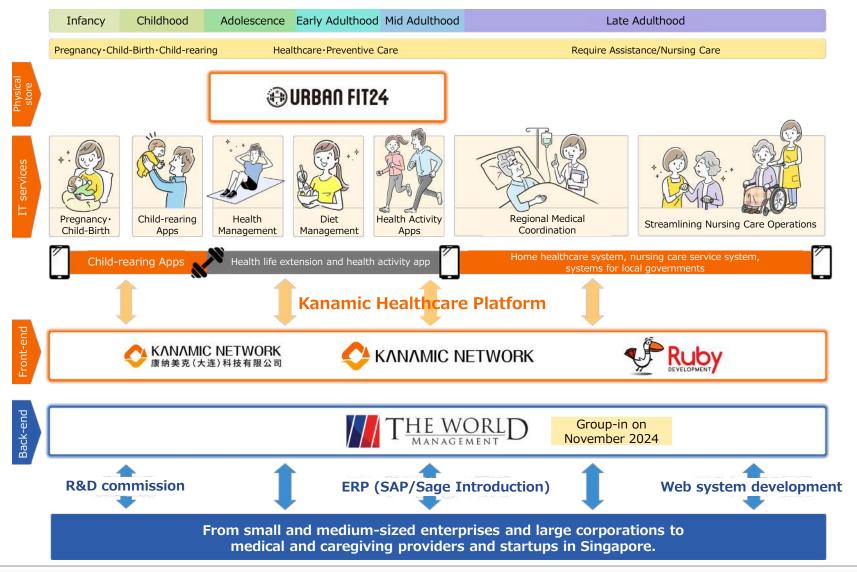
Our three main businesses are solution services for social issues in Japan.



1-2. Business Structure and Business Synergy of Group Companies

■ Contributing to people and society with 「Cloud that embraces life」

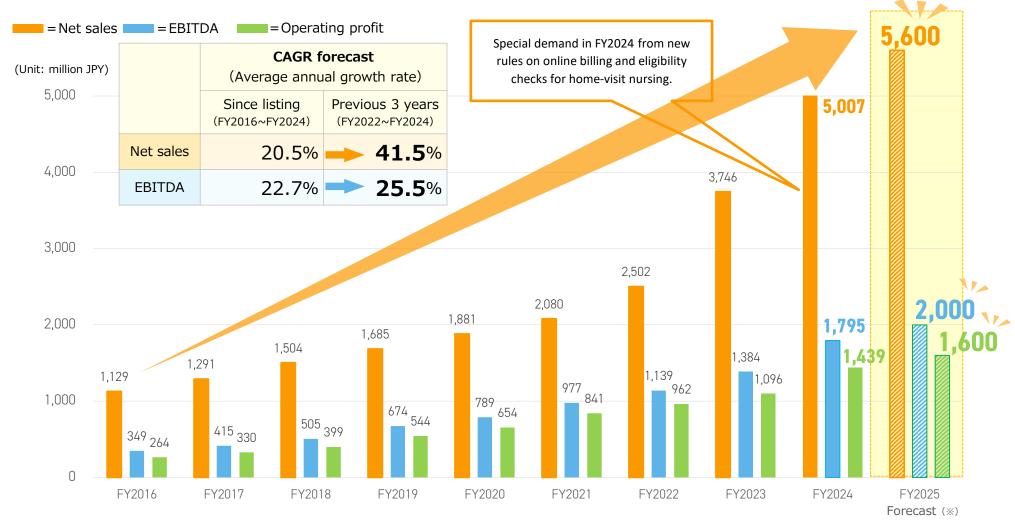
We are building a healthcare platform specialized in the medical, caregiving, and health fields to support the healthy and rich lives of people around the world. We provide healthcare (physical stores) to support life from birth to death, as well as health tech (IT services).



1-3. Growth Forecast

We continue to achieve solid growth and shareholder returns with the highest sales and profit every fiscal year.

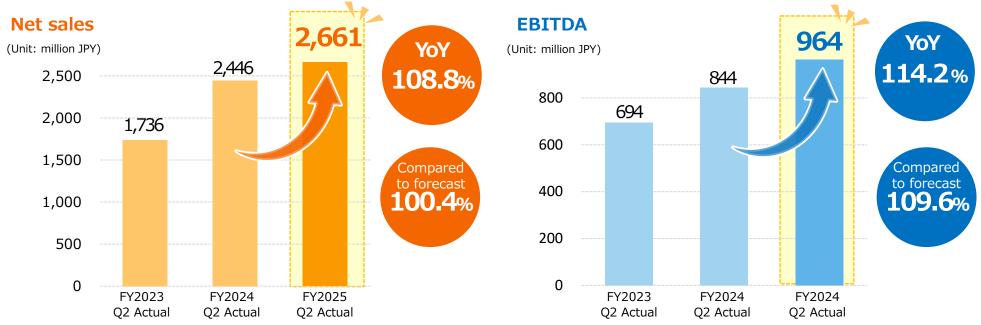
High growth exceeding the listing period CAGR is expected for the previous three years.



*The performance of 'The World Management Pte Ltd', which joined the group at the end of November 2024, is not reflected in the projected values for FY2025 shown in this graph.

1-4. Consolidated Results of Q2 for FY 9/2025

Net sales YoY 108.8% Achieved increased revenue and profit of EBITDA 114%



(Unit: million JPY)

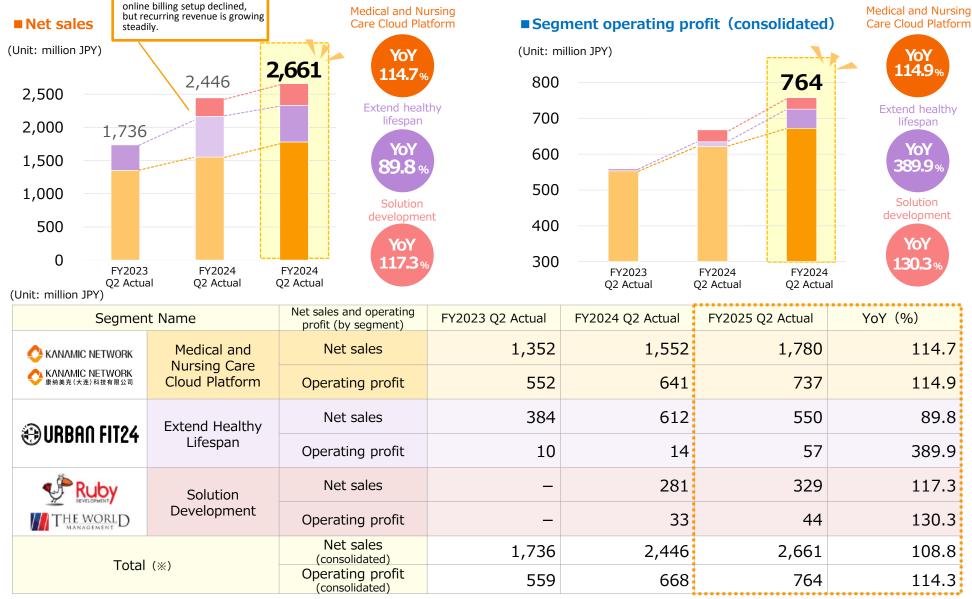
	FY2023 Q2	FY2024 Q2	FY2025 Q2			Differ	Difference	
	Actual	Actual	Forecast	Actual	Composition Ratio (%)	YoY (%)	Compared to forecast (%)	
Net sales	1,736	2,446	2,650	2,661	100.0%	108.8%	100.4%	
EBITDA	694	844	880	964	36.2%	114.2%	109.6%	
Operating profit	559	668	700	764	28.7%	114.3%	109.2%	
Ordinary profit	565	675	700	764	28.7%	113.2%	109.2%	
Net income	405	458	490	518	19.5%	113.2%	105.8%	
Profit per share	8.55	9.65	10.33	10.93				

*EBITDA is operating profit plus amortization (depreciation and amortization of goodwill).



1-5. FY2025 Q2 Segment Information

Starting this term, The World Management Pte Ltd has been added to the solution development segment and will contribute to the earnings.

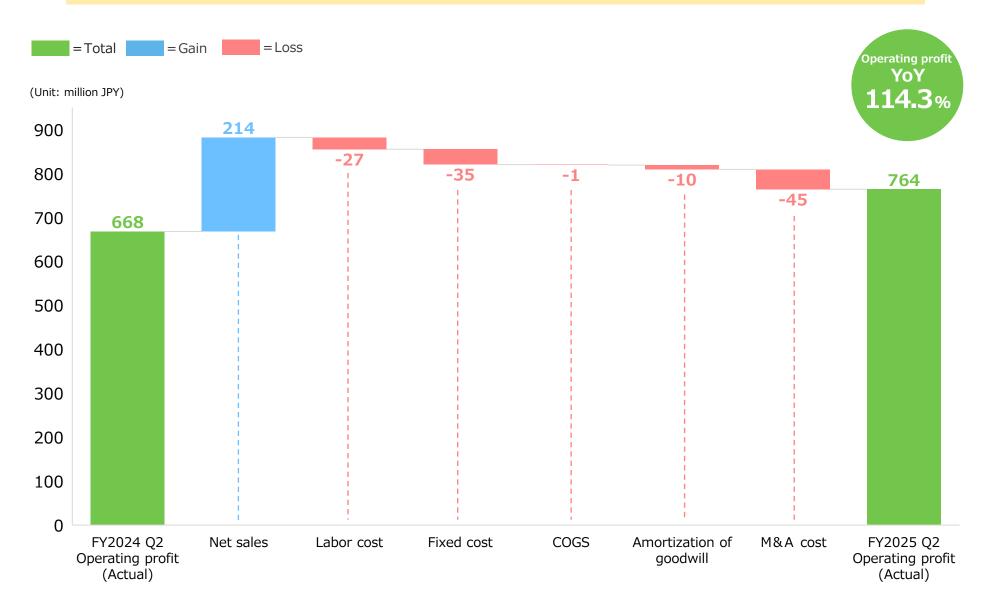


—※Consolidated operating profit is the adjusted total of each segment's profit after deducting inter-segment transactions and amortization of goodwill.



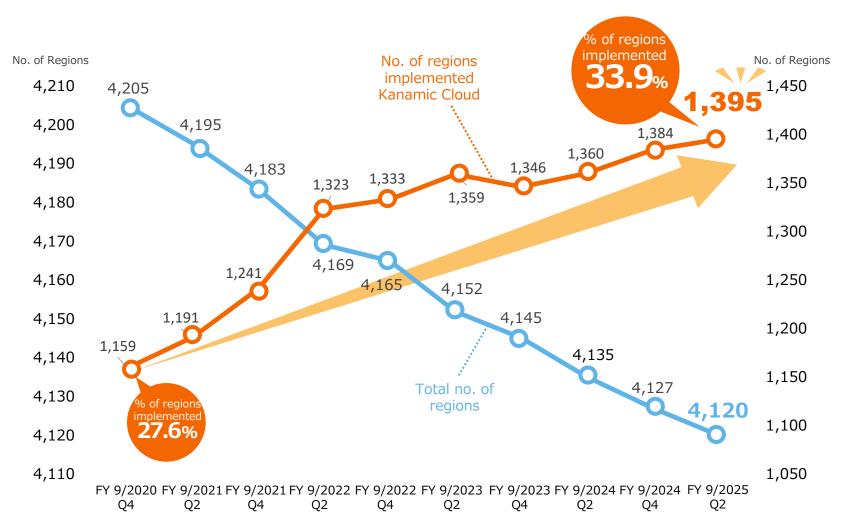
1-6. Operating Profit Changes (Plan 1)

Although M&A costs have a significant impact, earnings exceeded the same period of last year



1-7. Our Cloud Services Implementation Trends

Despite the decrease in the total number of regions in Japan due to the declining population, the number of regions implementing our services is increasing.

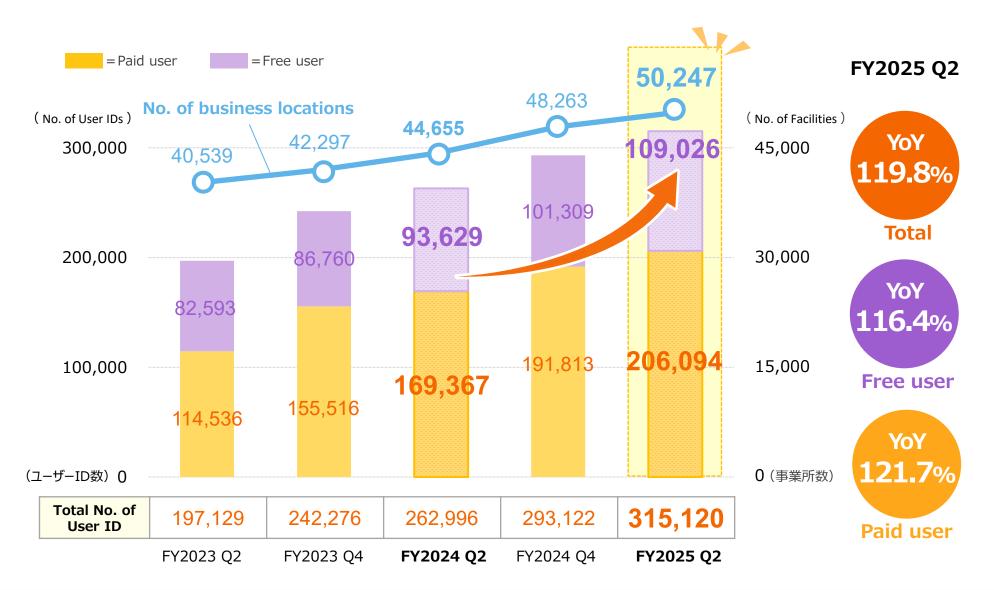


**The number of regions is assumed by the Ministry of Health, Labor and Welfare for community-based integrated care as "junior high school district" with a population of about 30,000.

**Number of regions has been recalculated based on the 'Population Estimates' provided by e-Stat as of the end of the fiscal year for the latest actual figures.

1-8. Growth in the Number of User IDs and Business Locations

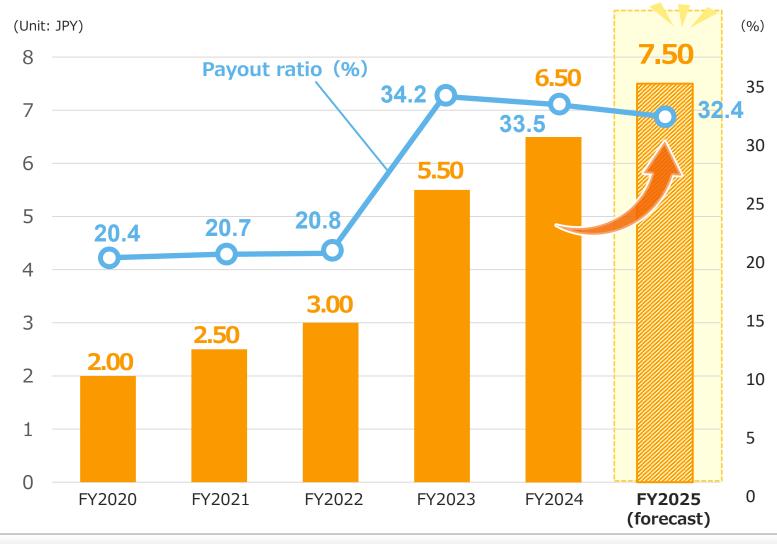
Implemented in over 50,000 business locations. Number of User ID has about YoY 20% increase.



1-9. Dividends

Starting from FY2023, the dividend payout ratio standard was changed to over 30, and dividends are expected to increase for the FY2025.

Dividend



Starting from the Fiscal Year ending September 2023 (23rd term), in addition to the existing lottery-based benefits, all shareholders will receive a coupon for Urban Fit 24.

In addition to the existing lottery-based benefits, (JCB gift cards as described below), we have started to offer experience tickets for all shareholders to use at Urban Fit facilities.

JCB cards will be awarded by lottery to shareholders who meet the conditions.

Shareholders holding 100 shares or more as of the shareholder registry on September 30th of each year.

JCB gift cards worth **200,000**JPY will be given to **10** lucky winners by lottery.

Continuously held more than 100 shares for over a year from the most recent year-end shareholder register.

For shareholders listed three or more times consecutively with the same shareholder number on the (year-end or interim shareholder register)

JCB gift cards worth **200,000**JPY will be given to **3** lucky winners by lottery.

The lottery will be impartially conducted at a lottery event in the presence of the company's shareholder registry administrator Mitsubishi UFJ Trust and Banking Corporation, following the Ordinary General Shareholders' meeting. Lottery results will be announced on the company website along with the shareholder numbers of the winning shareholders. The gifting period is scheduled for shipping in mid-January each year.



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**The current fiscal year will be conducted with shareholders who are recorded or listed in the shareholder register as of September 30, 2025, and hold 100 shares or more. Additionally, shareholders who are recorded or listed in the shareholder's register with the same shareholder number on all record dates of September 30, 2024, March 31, 2025, and September 30, 2025 will be eliqible for benefit .

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2. Growth Strategies



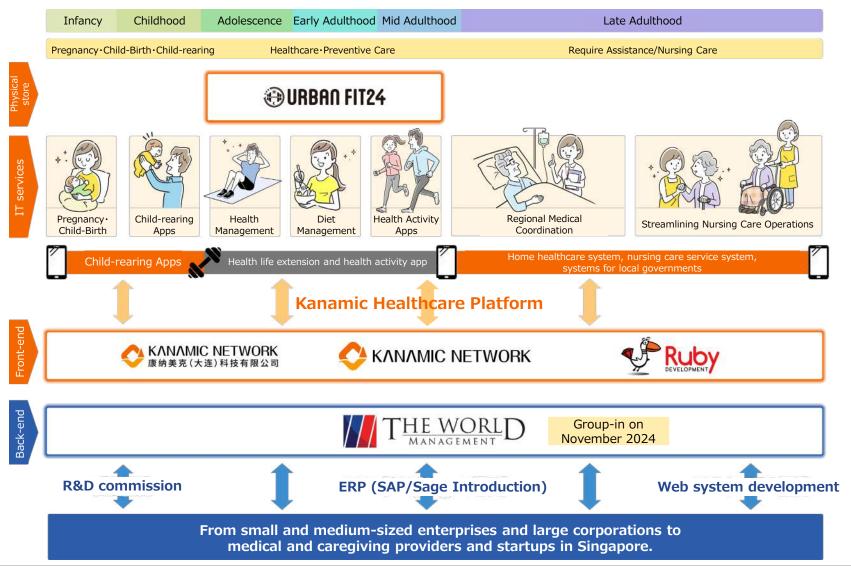


Phase4: Global Expansion **Started Phase 4 overseas expansion** ICT for Business related to prolonging the healthy lifespan Improve the lives of seniors around the world with healthcare / elderly care "Kaigo" (Japanese-style elderly care) Steady progress is being made in Phase 3 of the healthy life expectancy extension Phase3: Branding (BtoC) project. Healthcare related Business related to prolonging Pharmacy related Phase 4 Data Business the helthy lifespan Elderly care related Pharmaceutical-related *Nutrition / Excercise / Community ***Business targeting active seniors** Talent Recruitment Phase 2: Expansion of Platform Services (BtoB, BtoBtoC) Phase Internet Ads AI / IoT System Engineering Service Fintech ■ Talent Recruitment / Dispatch (SES) Web Statements/BPO Physical Product Sales IT Lab Sharing Economy Phase 1: User Acquisition (BtoB, BtoG) Cloud service (healthcare / elderly care / childcare) HERE 2020 2025 2030 Japanese boomers : Japan Baby boomers (as defined in Japan) Increased attention to Seniors as a percentage of all now older than 80 wellness due to pandemic all now older than 75 y/o : Global Japan population surpasses 30% Seniors as percentage Increased usage of social Seniors as a Global non-communicable of population for security numbers in Japan; disease (NCD) deaths rise percentage of Implementation of "sciencebased elderly care" to 55 million by 2030 Asian countries population surpasses Digital transformation of LTC industry (ex Japan) reaches 15-20% 20% for western nations

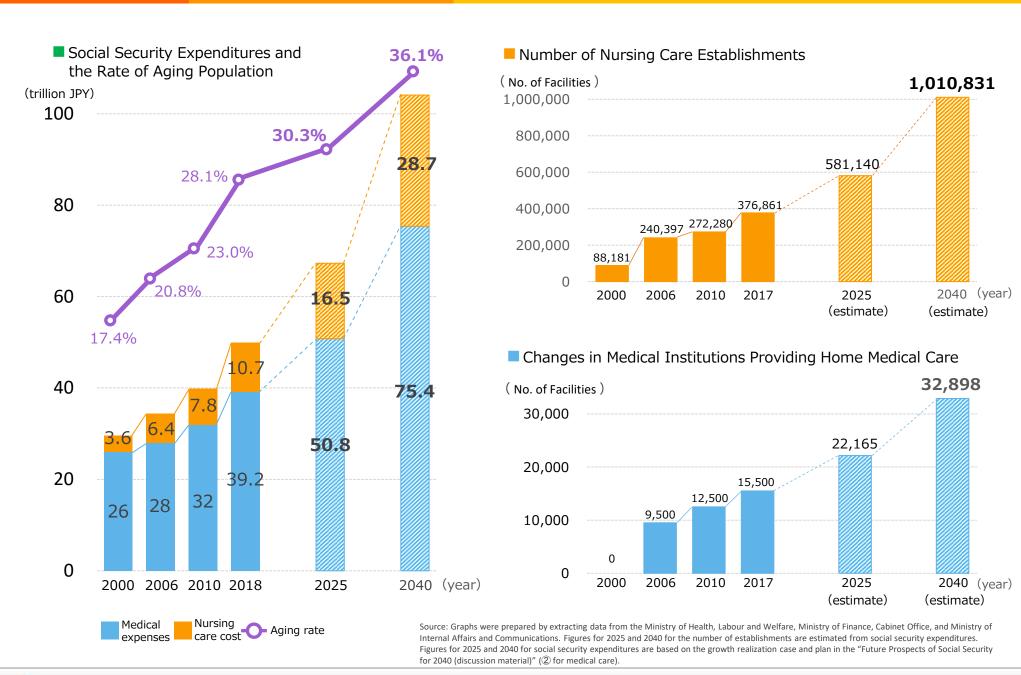
2-2.Business Structure and Business Synergy of Group Companies

■ Contributing to people and society with 「Cloud that embraces life」

We are building a healthcare platform specialized in the medical, caregiving, and health fields to support the healthy and rich lives of people around the world. We provide healthcare (physical stores) to support life from birth to death, as well as health tech (IT services).



2-3. Market Size of the Medical and Nursing Care Industry



2-4. Urban Fit Stores Opening Goals

Our goal is to open over 100 stores (including franchises) by the year 2030.

URBAN FIT24 Store Status

The 24-hour gym URBAN FIT24 is a highly profitable and high-value fitness gym during periods when there are no costs for new store openings (such as depreciation costs for interior and exterior construction and equipment, rent expenses, advertising costs, etc.). Although short-term reductions in profit may occur due to opening costs, we are planning significant new openings as an investment for future substantial profit gain.

In the future, we will continue to accelerate the opening of highquality healthcare and health tech facilities that reflect the characteristics of the Kanamic Group.



23 stores centered in Osaka

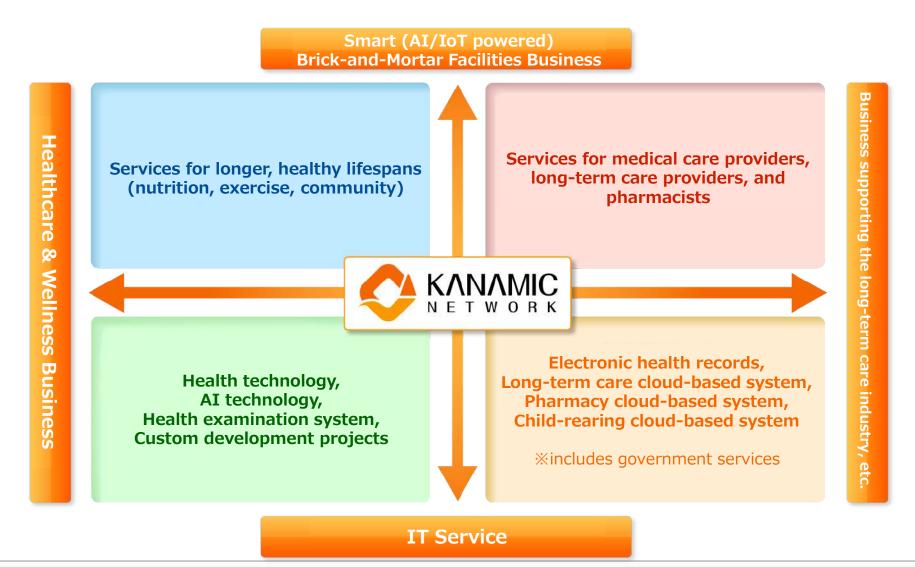
Ibaraki	Tsukuba-miraidaira store			
Tokyo	Ikegami-ekimae store			
	Bunkyo-otowa	store		
	Ningyocho-ekii store	mae		
	Iidabashi -ekimae store	Grand opening in Jun 2025		
Aichi	Nagoya-tsurun	nai store		
Osaka	Aeon Town Iba store	araki-oda		
	Imazato store			
	Umeda store			
	Esaka-ekimae store			
	Osaka-Fukushima store			
	Shigino store			

Osaka	Takatsuki store
	Tenman-bashi store
	Nagahori-bashi store
	Namba store
	Nishi-Yodogawa store
	Noda-Hanshin store
	Higashi-mikuni store
	Hirakata store
Hyogo	Minami-Horie store
	Tachibana store
	Nishinomiya-imazo store

2-5. Kanamic's M&A Strategy

■ Targeting M&A(and capital/business alliance)candidates that fit Kanamic's purposes & values

Identifying strategic synergies to accelerate the realization of the Kanamic Healthcare Platform; Smart (AI/IoT powered) brick-and-mortar facilities present opportunities for data gathering



3. TOPICS



3-1. Passed Vendor Test (V4 compatible version)

April 24th, 2025

Kanamic Cloud Service has passed the vendor test for care plan data integration (V4 compatible version) conducted by the National Health Insurance Association.

<居宅介護支援>

	100000000000000000000000000000000000000	居宅介護支援 事業所向け		居宅サービス 事業所向け	
ケアプランデータ種別	出力	取込	出力	取込	
利用者補足情報	0	_	145	0	
第1表 居宅サービス計画1表	0	_	 	0	
第2表 居宅サービス計画2表	0	-	-	0	
第3表 居宅サービス計画3表	0	-	-	0	
第6表(サービス利用票)予定	0	_	<u></u>	0	
第6表(サービス利用票)実績情報	_	0	0		
第7表(サービス利用票別表)	0	-	-	0	

<介護予防支援>

	地域包括支援 センター向け		居宅介護支援 事業所向け		居宅サービス 事業所向け	
ケアプランデータ種別	出力	取込	出力	取込	出力	取込
利用者基本情報	0	0	0	0	-	0
利用者補足情報	0	0	0	_	-	0
介護予防サービス・支援計画書	0	0	0	0	===	0
サービス利用票(予定情報)	0	0	0			0
サービス利用票(実績情報)	1 -	0	0	0	0	6 8
サービス利用票別表	0	0	0	-	8143	0

The Kanamic Cloud Service has met the following requirements in the vendor test for care plan data linkage (V4 compatible version) conducted by the National Health Insurance Central Association.

Vendor Test Completion Result

■ Care plan data integration system

Transmit : No problemReceive : No problem

■ Nursing care software

· Import test: No problem

April 8th, 2025

'Kanamic Cloud Service' is the only private company selected by the Ministry of Health, Labor and Welfare to meet the requirements for the calculation of Home Care Support Fund II

The "Kanamic Cloud Service" has been recognized as a system with functionalities and security equivalent to that of the "Care Plan Data Linkage System" in the public recruitment of the "System related to Home Care Support Fund" held by the Ministry of Health, Labor and Welfare's Elderly Care Agency, and is the only private company's system selected that can calculate Home Care Support Fund II.

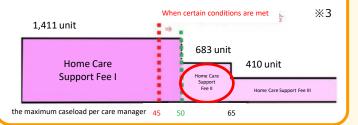
Following government approval, the Kanamic Cloud Service can now be used to help increase user revenue.

Kanamic is the only system,*1

apart from the official Care Plan Data Linkage System by the National Health Insurance×2 Association, approved for calculating the *Home* Care Support Fee II



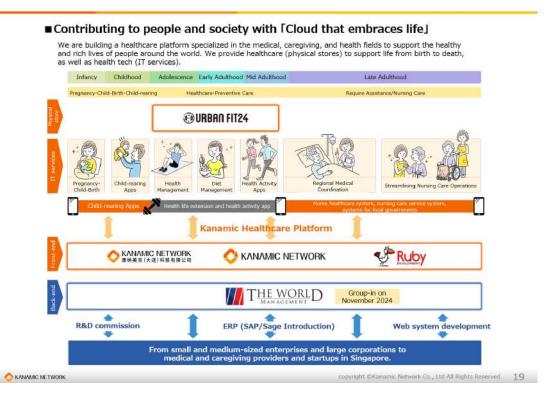
The introduction of "Home Care Support Fee II" not only increases total care reimbursement, but also raises the maximum caseload per care manager, leading to higher potential revenue.



- *1 : Source: [https://www.mhlw.go.jp/stf/newpage 44833.html] For more details, please refer to the official source above.
- *2 : A government-related body that manages Japan's National Health Insurance system and promotes healthcare data standardization.
- *3: Source: MHLW, FY2024 Long-Term Care Fee Revisions[https://www.mhlw.go.jp/content/12300000/001213182.pdf] P.131

April 2nd, 2025

Our subsidiary, "THE WORLD MANAGEMENT PTE. LTD.," has obtained the GROW with SAP CERTIFICATE from SAP Corporation!



Our subsidiary, The World Management Pte. Ltd. (headquartered in Singapore 388398, President: Takuma Yamamoto, hereinafter referred to as "TWM"), which specializes in consulting services for the world-leading ERP software SAP, has been certified as a handling partner for the cloud-based ERP software "GROW with SAP" in Singapore.

To receive this certification, partner companies must meet and clear various criteria such as the knowledge and experience required by SAP, as well as a quick delivery system to customers based on past achievements. TWM was recognized for its accomplishments and has become a partner for GROW with SAP in Singapore.

March 25th, 2025

Grand Opening of Urban Fit's 4th store in Tokyo **IURBAN FIT24 Iidabashi-Ekimae Store**







Our subsidiary, Urban Fit Co., Ltd., which operates 24-hour fitness gyms mainly in Osaka Prefecture, will grand open its fourth store in Tokyo, "URBAN FIT24 Iidabashi-Ekimae Store," on June 2nd (Monday). Unlike traditional 24-hour fitness gyms that have minimal interior and just line up machines, "URBAN FIT24" aims to enhance our members' life performance by providing ample facilities, a quality environment, and high-level hospitality services.

Furthermore, we became a group company of Kanamic Network Co., Ltd. (listed on the Tokyo Prime Market: stock code 3939) in May 2022, a leading cloud service provider for medical and nursing care. This has allowed us to introduce our original "Wellness Coach App," which utilizes healthcare data and IT, exercise programs tailored to individuals supervised by physiotherapists. Moving forward, we will provide even more comprehensive services at our 23 locations nationwide.

March 19th, 2025

The health promotion efforts for employees have been recognized, and Urban Fit Co., Ltd. has obtained the certification of [SPORTS YELL COMPANY 2025]



Our subsidiary, Urban Fit Co., Ltd., which operates 22 24-hour fitness gyms centered around Osaka Prefecture, has been recognized as a "SPORTS YELL COMPANY 2025" by the Japan Sports Agency for its initiatives to support and promote sports activities conducted by employees.

Initiatives for Promoting Employees' Health

Our company believes that the physical and mental health of each employee is connected to the development of the company and the realization of our management philosophy, as well as to each employee living a fulfilling life. Therefore, we are promoting health improvement initiatives focused on the use of our facilities. In the future, we will continue to contribute to the health improvement of both employees and society as a whole by encouraging exercise among our employees.

Examples of exercise encouragement measures for employees

Incorporating exercise by utilizing company facilities (gym) for 30 minutes during working hours to cultivate a habit of physical activity.

About Sports Yell Company

The purpose is to create opportunities for the 'working age generation' to engage with sports at their workplace, where they spend most of their day. Companies that actively implement initiatives to support and promote sports activities for the health enhancement of their employees are recognized by the Sports Agency as 'Sports Yell Companies.' For more details, please visit the Sports Agency's website below.

スポーツエールカンパニー: スポーツ庁 (mext.go.jp) スポーツエールカンパニー2025認定企業一覧

March 3rd, 2025

Kanamic Network has established a sales office in Hokkaido, aiming to build a sales structure that is closely tied to the local community.





In response to the expansion of our business, we will establish a new sales office in Hokkaido and begin operations on March 3rd, 2025.

With the establishment of the Hokkaido office following the Tokyo, Osaka, Fukuoka, Nagoya, Hiroshima, and Okinawa offices, our company has expanded to seven locations nationwide.

By establishing new branches, we aim to build a sales system that is more closely connected to the local community, enhance support and strengthen relationships with existing customers such as local governments and nursing care facilities, and work towards the expansion of our services.

Feb 26th, 2025

<u>Promoting caregiving DX through IoT device collaboration!</u> 'Kanamic Cloud Service' and 'Care Data Connect' have started their collaboration!





The 'Kanamic Cloud Service' provided by our company will begin collaboration with 'Care Data Connect' offered by Bright Vie Corporation (Headquarters: Nagoya City, Aichi Prefecture, Representative Director: Yuichi Iida), which is a subsidiary of TRYT Inc. (Tokyo Headquarters: Shinagawa ward, Osaka Headquarters: Osaka City, Representative Director: Hidetaka Sasai).

As a result, the various IoT sensors that Bright Vie is collaborating with will be integrated with the Kanamic cloud service's nursing records, achieving a reduction in the workload and an improvement in efficiency in caregiving settings, contributing to the promotion of DX in the caregiving field.

November 11th, 2024

Grand Opening of Urban Fit's 23rd Store (3rd store in Tokyo) [URBAN FIT24 Nihonbashi Ningyo-cho Store]







Our subsidiary, Urban Fit Co., Ltd., which operates 24-hour fitness gyms with 22 locations centered in Osaka, will grand open its third store in Tokyo, "URBAN FIT 24 Nihonbashi Ningyo-cho", on Tuesday, November 26.

"URBAN FIT24" is different from conventional 24-hour fitness gyms that only line up basic interiors and machines; we provide an enriching facility, a high-quality space, and exceptional hospitality services aimed at improving our members' life performance.

Moreover, since becoming part of a major healthcare and nursing cloud service group in May 2022, we have introduced an original 'Health Coaching App' that utilizes healthcare data and IT, along with exercise programs tailored to individuals, overseen by physiotherapists. We are committed to offering even more comprehensive services.

(X Tokyo Stock Exchange Prime Market (Securities code: 3939))

October 29th, 2024

Notice of Acquisition of Shares (Wholly Owned Subsidiary) Of THE WORLD MANAGEMENT PTE LTD [Kanamic Network's Vision for Overseas Expansion]



At a meeting of the Board of Directors held on October 29, 2024, the Company resolved to enter into a share transfer agreement with THE WORLD MANAGEMENT PTE LTD ("TWM") in order to acquire shares of THE WORLD MANAGEMENT PTE LTD and make it a consolidated subsidiary of the Company (hereinafter "TWM") to make it a consolidated subsidiary of the Company.

■ Reasons for Share Acquisition

Our group is dedicated to providing solutions to Japan's challenges, focusing on three main pillars: addressing the super-aging society, extending healthy life expectancy, and supporting startups. We continuously strive to enhance service quality, technological capabilities, and customer satisfaction. To achieve further growth and development, we recognize the necessity of promoting businesses closely related to healthcare in the super-aging society, thereby creating new added value.

As part of our growth strategy, we are actively pursuing mergers and acquisitions (M&A) to expand our business portfolio across various sectors, including healthcare, insurance services, physical stores, and IT services. In this context, we have decided to acquire shares of THE WORLD MANAGEMENT PTE LTD (TWM), an IT consulting firm based in Singapore. TWM provides consulting and maintenance services for backend systems such as sales management, inventory management, and accounting management to numerous companies within Singapore.

By integrating TWM's backend systems with our group's frontend system development capabilities, we aim to offer comprehensive IT solutions to TWM's clients and other companies in Singapore. Notably, several of TWM's clients operate in the caregiving and medical clinic sectors. We believe that TWM's client base will significantly contribute to our ability to provide higher value-added services as a healthcare and health-tech company. Additionally, we anticipate expanding into Southeast Asia, including ASEAN countries, with Singapore as our base.

Guided by our vision of "Contributing to people and society through the 'Cloud that embraces life'," we are proactively pursuing M&A to strengthen and expand our business content, areas, and tools. The acquisition of TWM's shares marks a significant step in our growth strategy, 'Kanamic Vision 2030,' specifically in 'Phase 4: Overseas Expansion.'

Through the creation of new businesses and the expansion of existing ones within our group, we will continue to promote M&A to realize our vision and achieve sustainable growth.





4-1. Overview of the Kanamic Group

Company Name

Kanamic Network Co., Ltd

Date of Establishment

October 20th, 2000

Capital

324,120,000JPY (capital reserve: 132,060,000JPY)



Securities code: 3939

Stock Listings

Tokyo Stock Exchange Prime Market (Securities code: 3939)

Business Offices

Tokyo Head Office, Hokkaido Sales Office, Nagoya Sales Office, Osaka Sales Office, Hiroshima Sales Office, Fukuoka Sales Office, Okinawa Sales Office

Main Businesses

To provide cloud services in medical, nursing and childrearing fields To provide platform services in medical, nursing and childrearing fields

Group Companies



< Kanamic (Dalian) Technology Co.> Software development (Web systems, AI/IoT, Apps)



<Ruby Development Co.>
Software development utilizing the Ruby language



< Urban Fit Co.>

24-hour fitness gym and franchise operations



< The World Management Pte. Ltd. > IT consulting firm in Singapore

Employees in Group

369 (as of December 31, 2024)

4-2. Introduction of President



Representative Director, President

Takuma Yamamoto





Part-time lecturer at graduate school for working adults

1978 2000	Born in Kyoto, Japan Joined Fujitsu System Solutions, Inc. (now Fujitsu Limited) after graduating from university Gained experience in the internet division by working on product planning and development, as well as large-scale contract development.
2005	Joined Kanamic Network, Inc. as Director
2011~	Co-researcher at the University of Tokyo, Institute of Gerontology
2012~	Outpatient researcher at the National Cancer Center
2014	Appointed President and Representative Director of Kanamic Network, Inc. (present post)
2016	Listed on the Tokyo Stock Exchange Mothers
2018	Advisor of the Japan Startup Support Association (present post)
	Listed on the First Section of the Tokyo Stock Exchange
2020	Director of the Tokyo New Business Association (present post)
2022	Transition to the Tokyo Stock Exchange Prime Market
	Appointed Chairman of the Board, Urban Fit Corporation (present post)
2023	Appointed President and Representative Director of Ruby Kaihatsu Co.
2024	Ministry of Education, Culture, Sports, Science and Technology - Entrepreneurship Promotion Ambassador (present post)
2025	Part-time lecturer at University of Tsukuba (present post)

Served as a member of committees and subcommittees related to medical care, nursing care, childcare, and ICT at the Ministry of Health, Labor and Welfare, Ministry of Internal Affairs and Communications, etc.

Cloud Technology for All Stages of Life

Starting with childrearing up till caregiving.
There is cloud technology that supports people's happiness.



Purpose & Values

We strive to contribute to people and society through "cloud technology for all stages of life".

Going forward, we will capitalize on opportunities for bringing Digital Transformation (DT) to aging populations in Japan and the rest of the world with our cloud platform. In doing so, we seek to contribute to the development of a

more sustainable and healthier future for humanity.

Origin of Our Name

Kanamic Network traces the origins of our name to our idea of developing a network to breathe life into elderly care, and it is composed of three keywords: "KAigo" (Japanese for "elderly care" + "dyNAMIC" + "Network".

4-4. Our Goals

Internet Ads

Internet Ads Web Design

Fintech

T-POINT, factoring, payroll advances etc.

Systems (AI, IoT, etc.)

Care Plan with AI, Telemedicine with IoT, Multi-language support, ERP system

Sharing Economies

Human Resources, Care facilities, Care equipment & vehicles

Others

Internet shopping, Public subsidy

Public administration, medical care and nursing care

Medical treatment and nursing care collaboration



Zero-Resignation from Caregiving

CCRC

Local Revitalization Platform Services

KANAMIC NETWORK

Our ICT platform spans across all functions

We introduce our operational software to nursing care administrators.

Laver

Public administration, child care and medical examinations

Parenting Support



Parenting Support

Reduce burden and Enhance social involvement

Creating the ideal work environment for young people

Integrated Care in Healthcare, Nursing, and Childcare for All Generations

4-5. Medical Care Cloud Service

2nd Layer

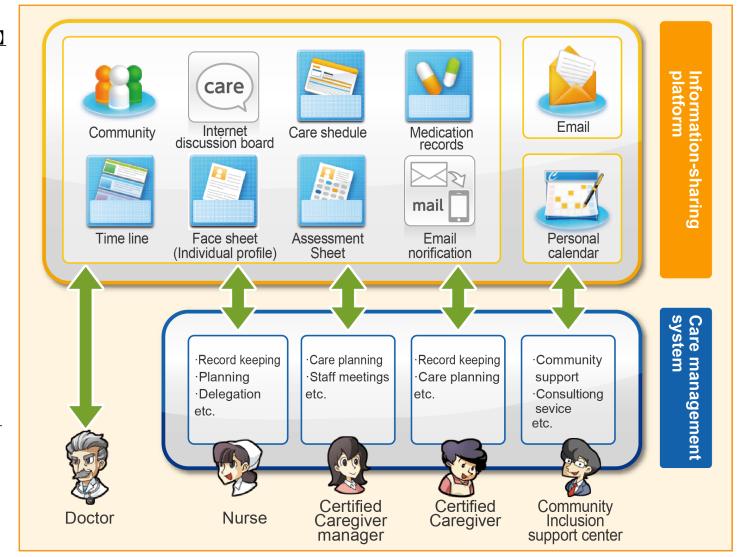
Information-sharing platform is implemented across the entire region

[2nd layer paying users]

- Municipalities
- ·Regional comprehensive support centers
- Medical associations
- ·Central hospitals
- Home care doctors

[1st layer paying users]

- •Community inclusion support center
- ·Care managers
- ·Care providers



1st Layer

Care management system is introduced into every corporation and company

4-6. Medical Care Cloud Service 1st Layer 2nd Layer Solution





STEP.1

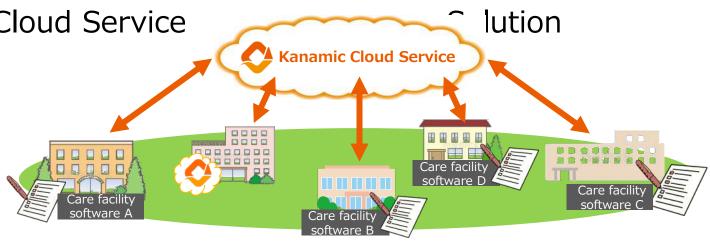
No information-sharing system in place. Each facility uses separate care service systems, and information sharing takes place via mail and fax.



4-6. Medical Care Cloud Service

STEP.2

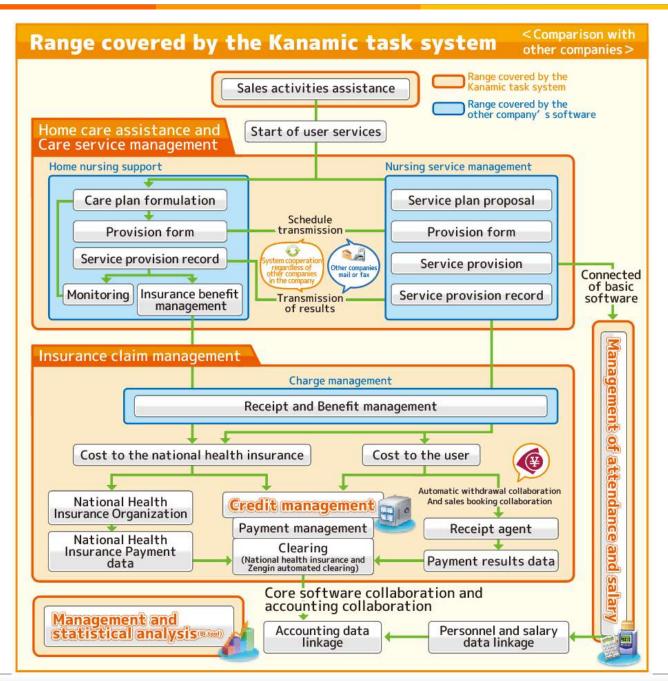
Kanamic (2nd layer) has been introduced for information sharing across the entire region, which facilitates smooth information sharing, but the field still relies on paper operations.



STEP.3

If the nursing care business system (1st layer) is transitioned to the Kanamic Cloud, administrative work becomes more efficient and leads towards achieving a paperless operation.





Extensive lineup supporting the management of nursing care business **Operation and Management** (SFA) **Form Preparation** Medical and nursing care insurance claims (receipts) Salary calculation **Credit management Operational analysis**

System Screen < Main page >



Tabs to monitor changes in the care recipient's condition

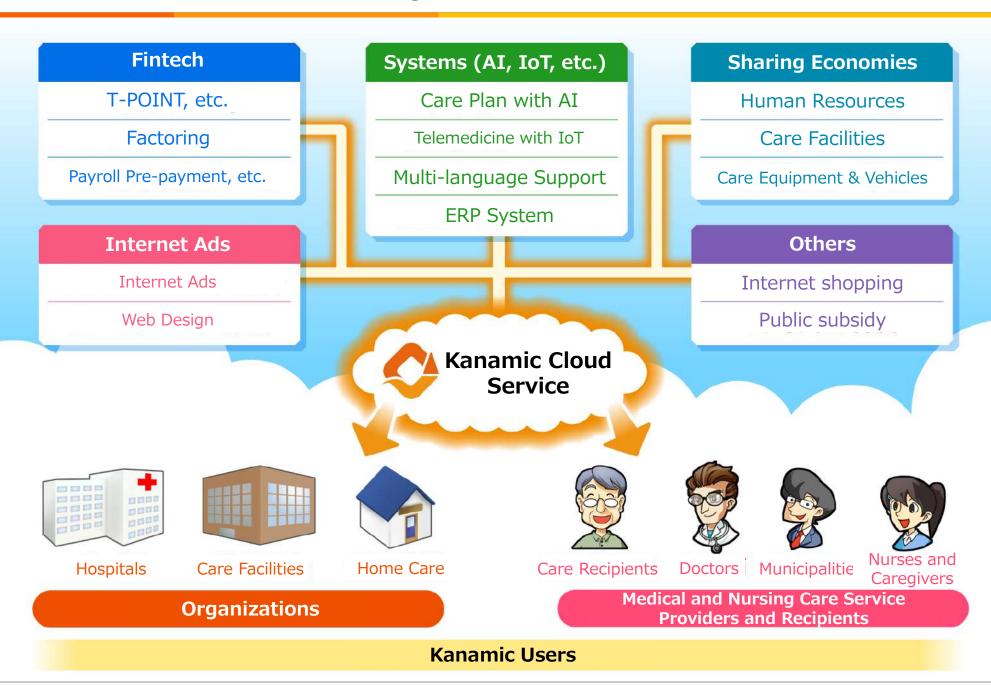
Information on each care recipient

- Face sheet (collaborative information)
- •Calendar (schedules of relevant persons)
- Medication records (sharing of drug information)

Care record for daily changes

- •Care recipient information
- ·Contact book
- ·Care plan
- Vital information
- ·Consumption /excretion records
- •Instructions for visiting nurses
- •Medical information etc.

4-9. Revenue Increase through Platform Introduction

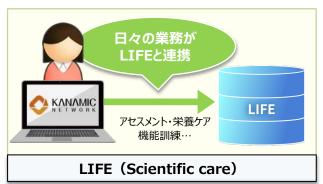


4-10. Kanamic Cloud Service: Nursing Care Service DX





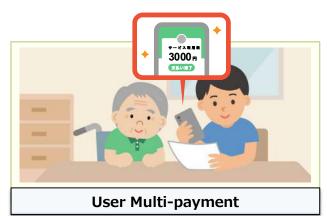














Achieving total care DX through Kanamic Cloud Services!

Extending Healthy Life Expectancy (Solving the Challenges of the 100-Year Life)

Health DX with medical fitness and wellness apps' medical collaboration! 23 locations in Tokyo, Nagoya, and Osaka currently!

URBAN FIT24



厚生労働大臣認定健康増進施設

厚生労働省認定 指定運動療法施設













4-12. Adding More Values to Fitness Gym Services

URBAN FIT24 All-in-One Health Care App

Fitness gym aimed at improving life performance

We support our members' comprehensive health management and performance improvement with the high-quality services of Urban Fit and our in-house developed 'Health and Fitness App'.











Entering/exiting: QR codes are issued in real time for each member, allowing smooth entry and exit.

Exercise record: Training with machines and weights in the gym are easily recorded.

In addition, we have prepared videos to support training at home,

gather step counts and sleep information from smartphones and wearable

devices, allowing for comprehensive visualization.

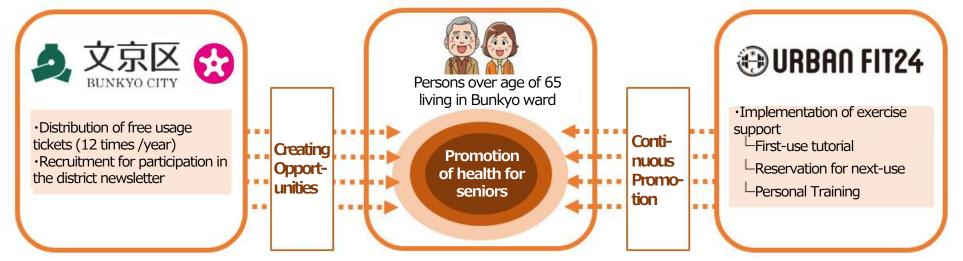
Measure body composition: Body composition can be measured and registered to the app.

Meal recording: Easily register meal contents just by taking a photo.

4-13. Adding More Values to Fitness Gym Services

URBAN FIT24 Case study of the senior fitness program initiative with Bunkyo Ward

Project name	Senior Fitness Project
Target Group	Persons over age of 65 living in Bunkyo ward
Overview	An initiative to create opportunities for exercise by distributing tickets that can be used at fitness clubs. Users can access the designated fitness clubs for free, and depending on the number of times they use the club, a subsidy of 1,500 yen per ticket will be paid from Bunkyo City to the club.



- *Implementation will start from July 1 at the Bunkyo Otowa store.
- **Seven facilities are participating in this project including Urban Fit.
- *Out of the population of 43,593 people aged 65 and older in Bunkyo Ward, approximately 3.4%, or 1,511 people, are participating in this initiative.

4-14. Groups of Servies Developed in the Ruby Language















































































Source: From the Rubykaigi 2024 website

Important Notes

The materials and information provided herein include so-called "forward-looking statements."

These forward-looking statements are based on current expectations, forecasts and assumptions that involve risks and uncertainties that could cause actual results to differ materially from those described in the forward-looking statements.

These risks and uncertainties include general industry and market conditions, general domestic and international economic conditions such as interest rates and currency exchange rate fluctuations.

The company undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information or future events.