



November 13, 2023

Company name: RAKUS Co., Ltd.

Stock exchange listing: Tokyo PRIME

Stock code: 3923 URL <https://www.rakus.co.jp/en/>

Representative: Representative Director and President, Takanori Nakamura

Inquiries: Director Takahiro Miyauchi

## Notice Regarding Monthly Sales in FY2024 (Oct.)

(million yen)

|                                                | Apr.  | May   | Jun.  | Jul.  | Aug.  | Sep.  | Oct.  | Nov. | Dec. | Jan. | Feb. | Mar. |
|------------------------------------------------|-------|-------|-------|-------|-------|-------|-------|------|------|------|------|------|
| Monthly Sales<br>(Consolidated)                | 2,697 | 2,708 | 2,882 | 3,009 | 3,152 | 3,211 | 3,333 |      |      |      |      |      |
| year on year (%)                               | 133.4 | 135.1 | 134.8 | 140.7 | 143.6 | 143.7 | 144.5 |      |      |      |      |      |
| Cloud Business<br>Sales                        | 2,212 | 2,254 | 2,365 | 2,531 | 2,680 | 2,739 | 2,807 |      |      |      |      |      |
| year on year (%)                               | 135.0 | 135.6 | 138.5 | 145.8 | 150.4 | 150.5 | 150.2 |      |      |      |      |      |
| Cloud Business<br>monthly recurring<br>revenue | 2,018 | 2,065 | 2,141 | 2,296 | 2,393 | 2,484 | 2,562 |      |      |      |      |      |
| year on year (%)                               | 133.7 | 134.3 | 136.4 | 143.2 | 146.0 | 148.0 | 148.9 |      |      |      |      |      |
| Raku Raku<br>Seisan sales                      | 1,023 | 1,044 | 1,098 | 1,138 | 1,195 | 1,211 | 1,240 |      |      |      |      |      |
| year on year (%)                               | 135.6 | 134.7 | 138.8 | 140.3 | 144.0 | 142.2 | 142.7 |      |      |      |      |      |
| Raku Raku<br>Meisai sales                      | 417   | 418   | 458   | 499   | 563   | 599   | 621   |      |      |      |      |      |
| year on year (%)                               | 162.9 | 166.3 | 169.0 | 182.9 | 200.5 | 204.1 | 199.1 |      |      |      |      |      |
| IT Outsourcing<br>business sales               | 485   | 454   | 516   | 477   | 472   | 472   | 525   |      |      |      |      |      |
| year on year (%)                               | 126.7 | 132.6 | 120.3 | 118.5 | 114.1 | 113.5 | 120.0 |      |      |      |      |      |

The figures are preliminary figures and may not be subject to accounting audits and may be revised at a later date.