Asteria

Connecting the World with Software

FY2025 Q1 Financial Results

for the Fiscal Year Ending March 2026

Asteria Corporation

(TSE Prime Market: 3853)

August 13, 2025

JPX PRIME TOKYO

Asteria Corporation

a global-minded, enterprise

Software Manufuacturer

no contract development

➡ **high gross profit margin**

Asteria

Asteria Corporation

(As of June 30, 2025)

Enterprise software manufacturer

✦Founded	September 1998
✦Focus	✓No Code Software ✓AI/IoT R&D ✓Robot Control Tech R&D

✦Stock Listed	TSE Prime (**3853**)
✦Capital	JPY 2,275.34 million
✦Employees	141名(Consolidated)
✦Domestic Branches	Tokyo, Osaka, Nagoya, Kumamoto, Karuizawa
✦Overseas Branches	USA, China, Singapore

Leading no-code, blockchain and wellbeing in the software industry


Launched in 2022 with Cybozu and others

No Code Promotion Association

No Code Promotion Association

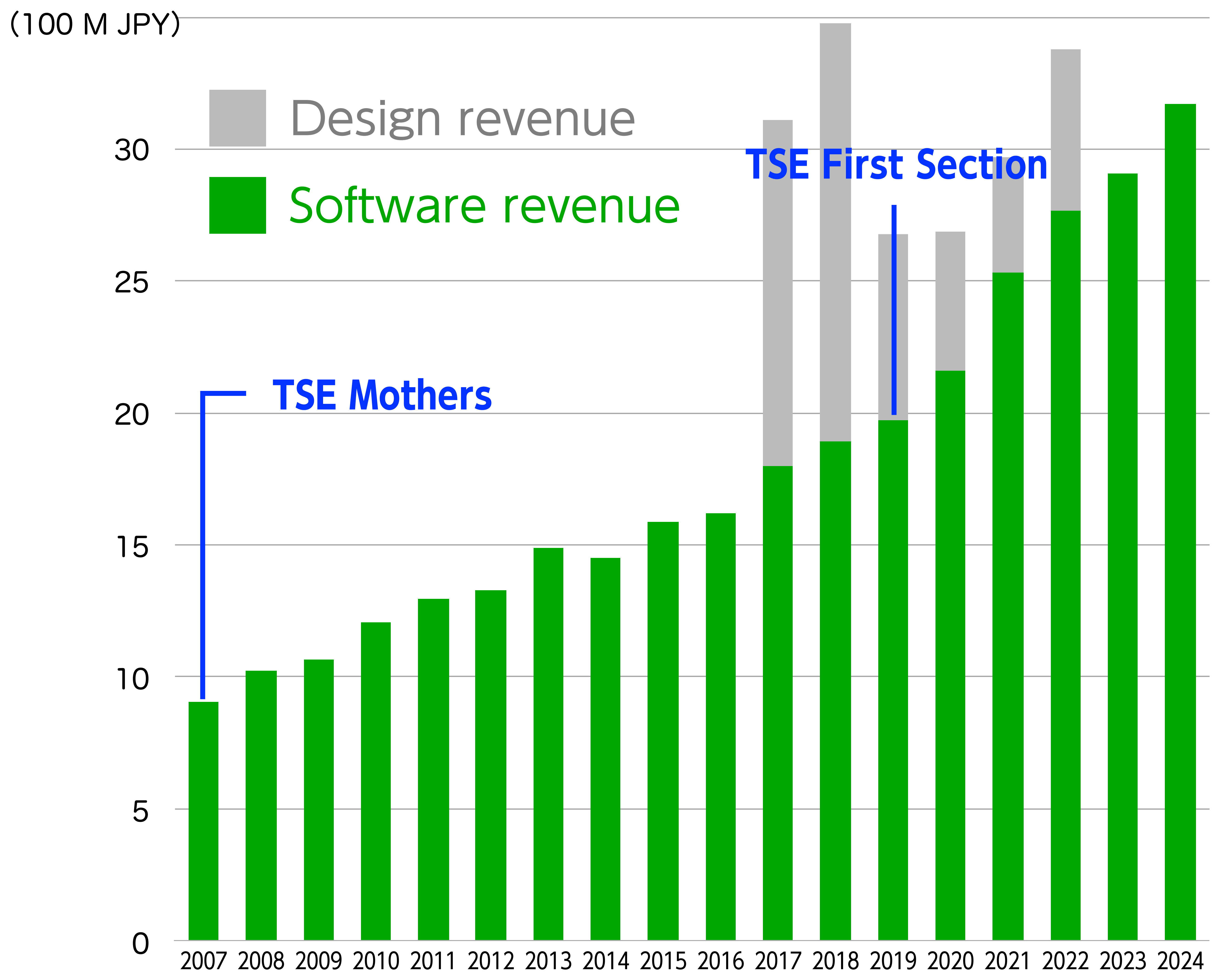
Blockchain Collaborative Consortium


Japan's largest blockchain association

CWO (Chief Wellbeing Officer) appointed

Asteria

Changes Since 2007 Listing



Software revenue surpassed

3B yen

✦ **Completed business structure reform**

✓ 2017: Acquired design business

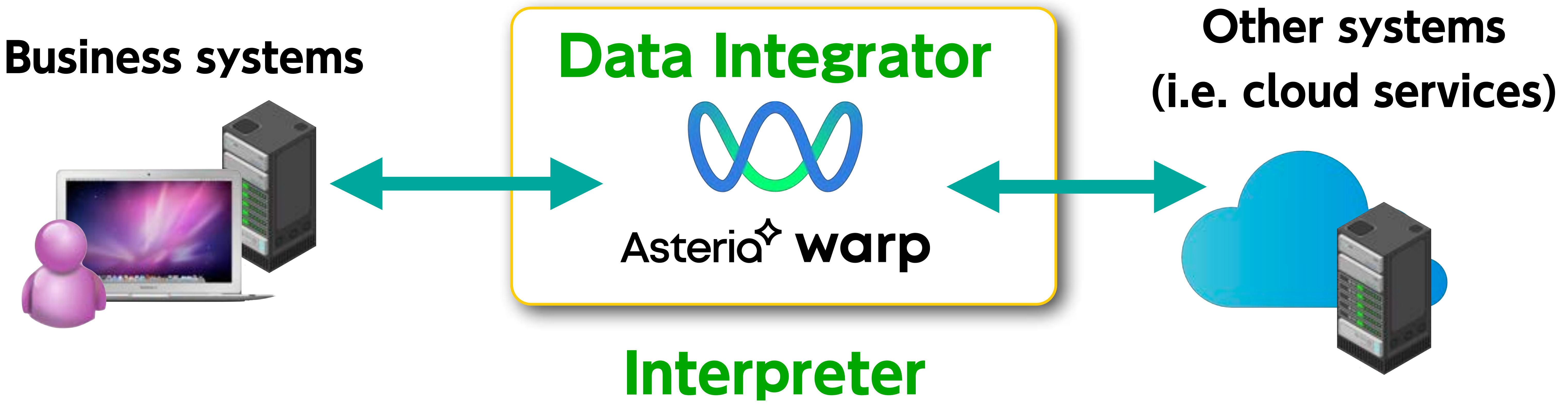
✓ 2022: Sold design business

Asteria

Flagship Product: ASTERIA Warp

Source: Techno Systems Research Co.
"Overview of software marketing in 2024
— the EAI/ESB market edition"

- ✦No.1 market share for 18 consecutive years
- ✦The data integration standard



The no-code data integrator used by over 10,000 companies

※Corrected number to 10,000 due to a calculation error in the previous document

Q1 Financial Summary

for the Fiscal Year Ending March 2026

based on International Financial Reporting Standards (IFRS)

Performance Highlights (JPY)

Revenue (Increase)

770M

6%増

Gross Profit/Ratio

670M

87.5%

Operating Profit/Ratio (Increase)

310M

40.4%

Adjusted EBITDA Ratio/Amount

24.9%

190M

Recurring Revenue Ratio/Amount

80.0%

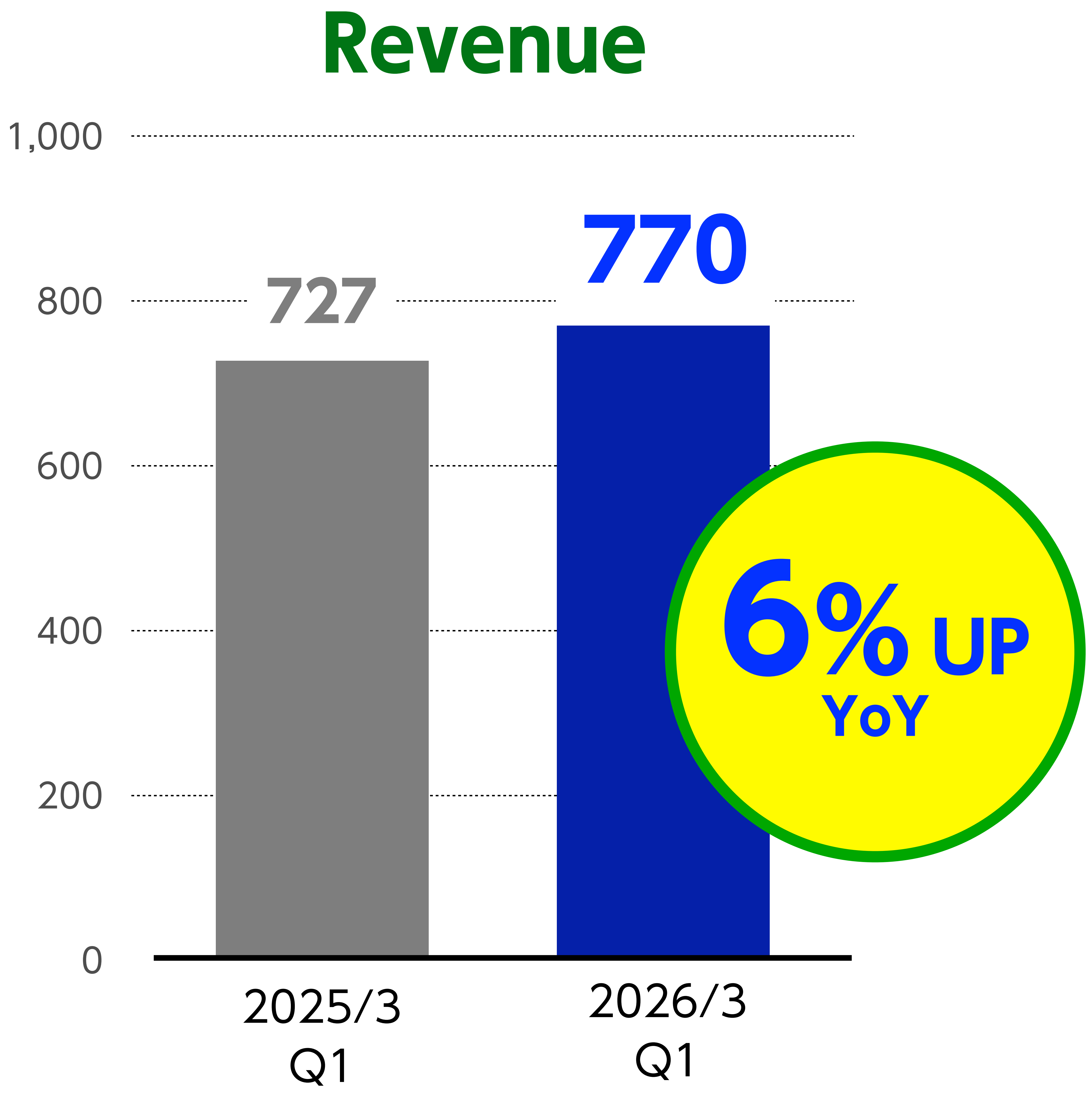
610M

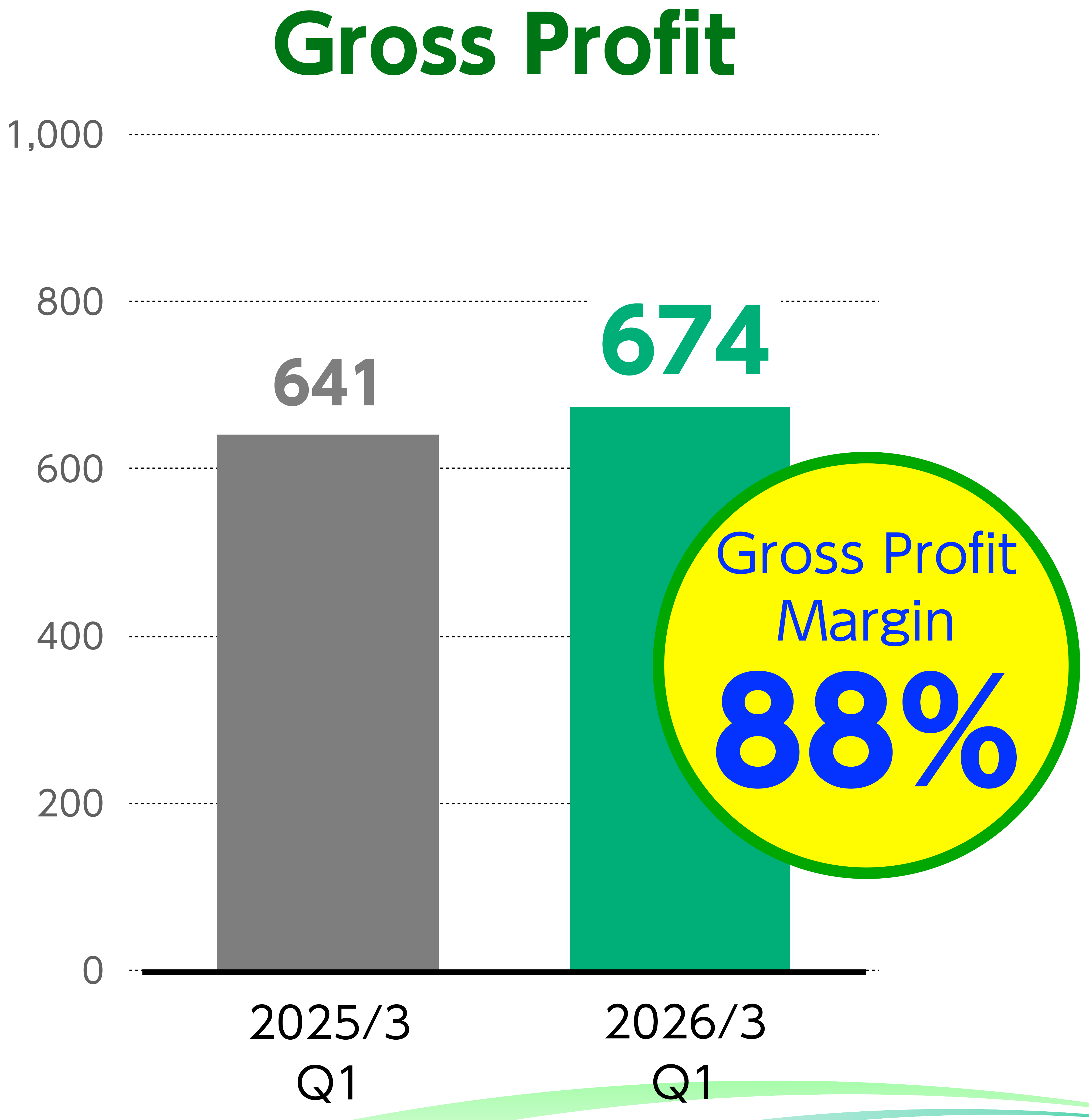
Equity Ratio

78%

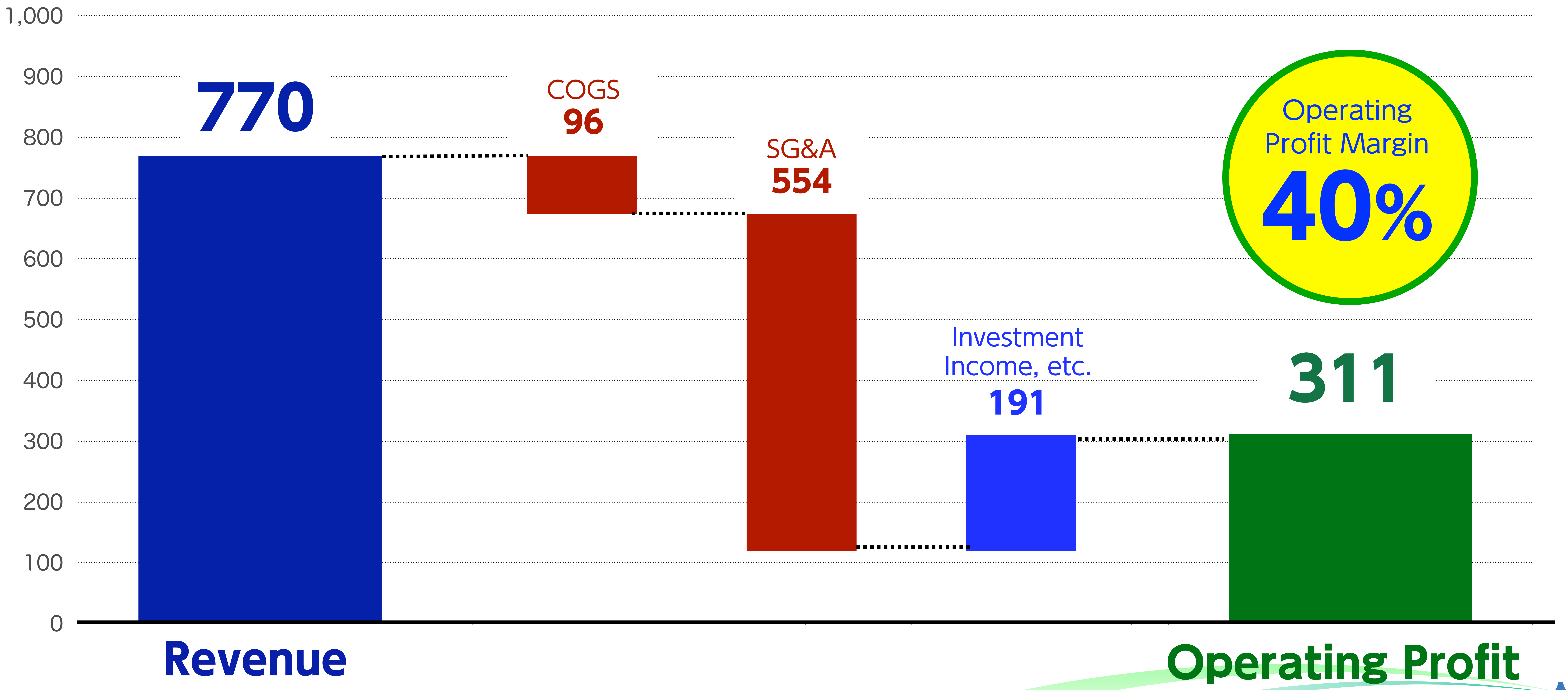
Increased Revenue & Profits

(M JPY)



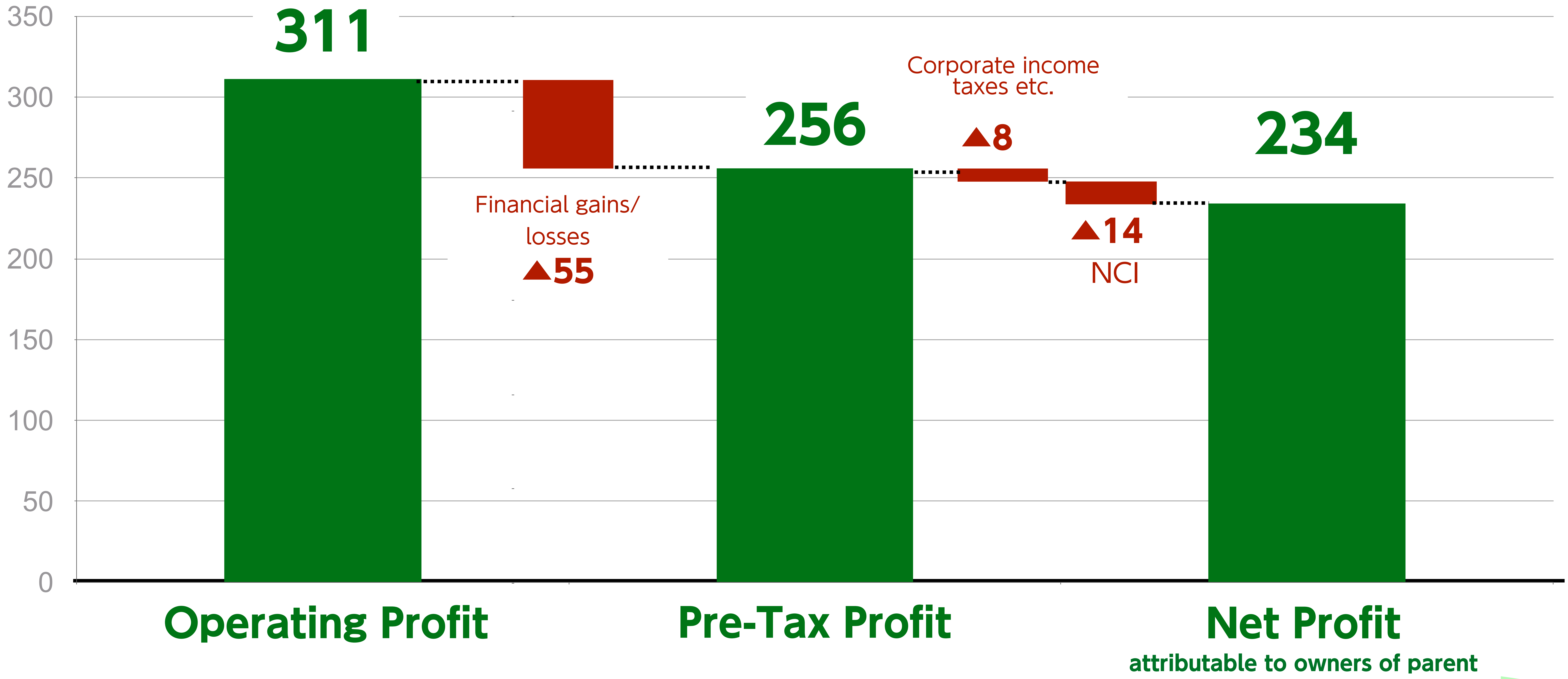


Bridge: Consolidated Revenue & Operating



Bridge: Consolidated Operating Profit / Pre-Tax Profit / Net Profit

(M JPY)

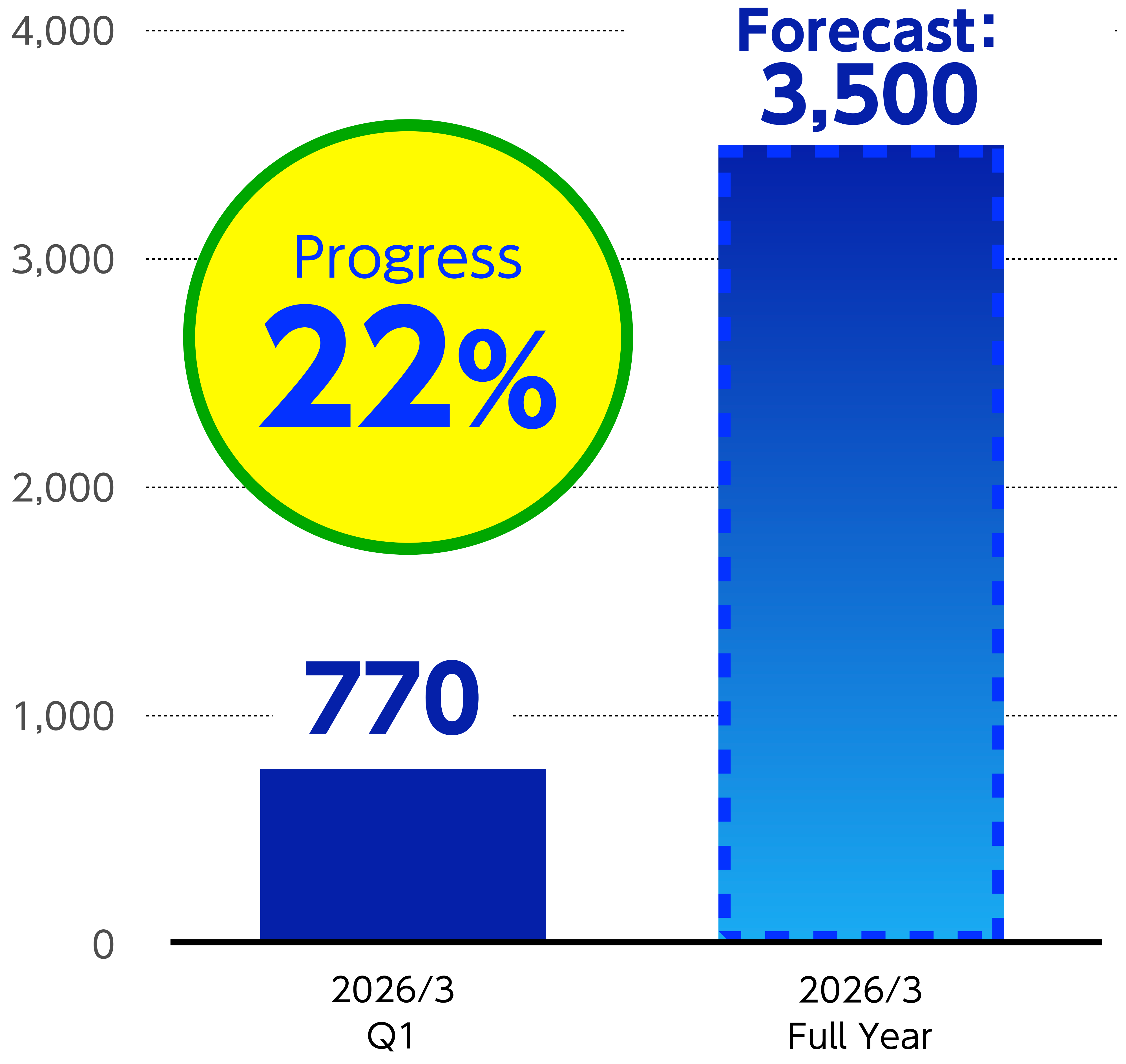


Asteria

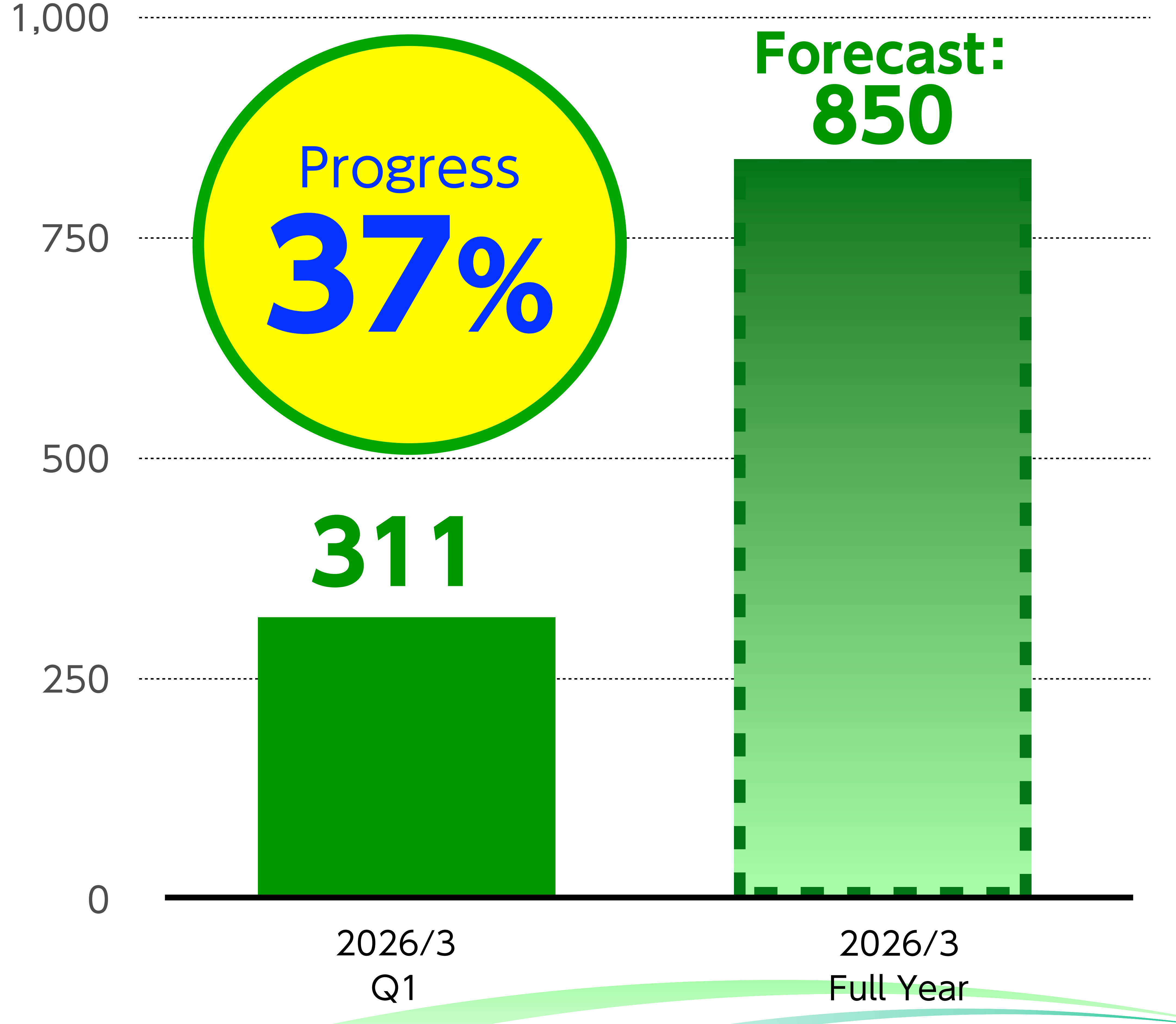
Forecast vs Progress Rate

(M JPY)

Revenue



Operating Profit

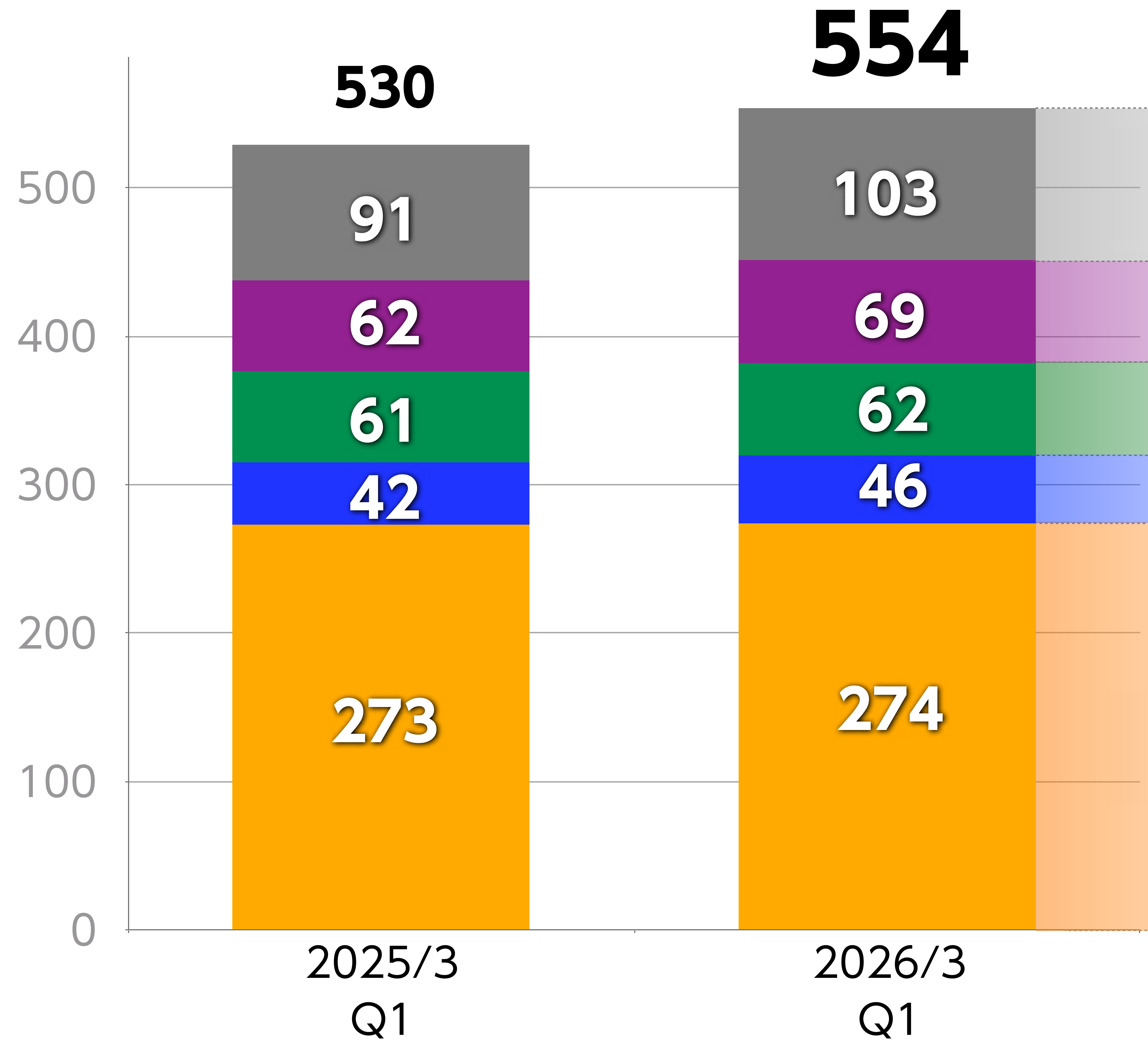


Asteria

SG&A Trends & Breakdown (YoY)

(M JPY)

✦ With our business model, SG&A expenses do not increase proportionally with revenue growth

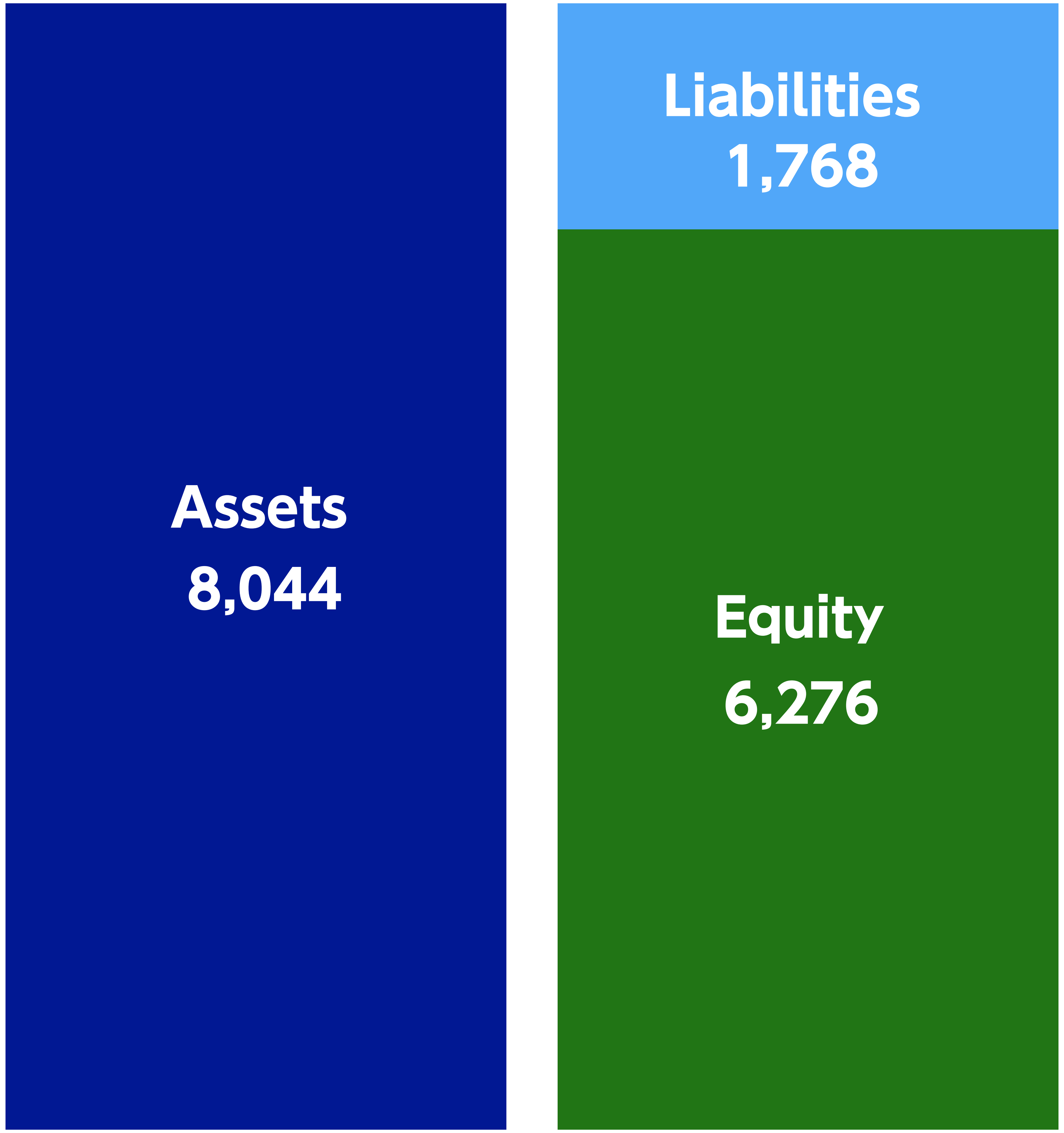


Ratio		YoY
18.6%	Other	+11.2%
12.5%	Outsourcing※	+11.5%
11.2%	R&D	+1.8%
8.2%	Marketing	+8.7%
49.5%	HR & Recruitment	+0.3%

※subcontracting fees＋renumeration＋transaction fees

Financial Statement (As of June 30, 2025)

(M JPY)



Cash & Deposits
29億

Equity Ratio
78%

- ✓ Sound financial position
- ✓ Cash & deposits for M&A

Asteria (3853) Q1 Summary

- Operating profit reached record high of 310 million yen in Q1
- Recurring revenue ratio rose to 80%
- Revenue increases recorded for Warp subscriptions (35%) and Platio (36%)
- Market expansion with September launch of Platio Canvas

Asteria

FY2025 Q1
Financial Results

IR Contact: +81-3-5718-1655

Subscribe to IR news via LINE

This presentation contains forward-looking statements based on information currently available to the company. These involve risks, uncertainties and other factors that may cause actual results to differ materially from those expressed or implied in any forward-looking statements.

(Securities Code: 3853)