

This presentation will provide an overview of the financial results for the first quarter of the fiscal year ending March 31, 2026.

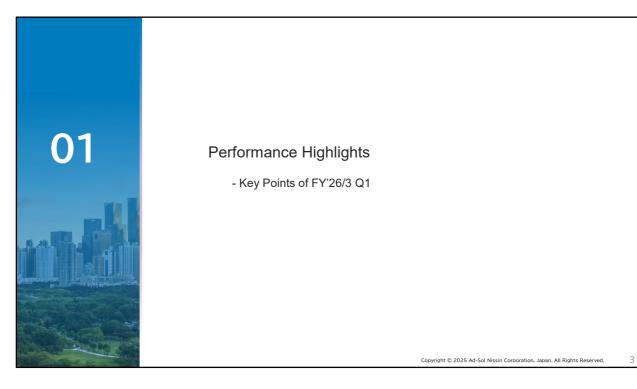


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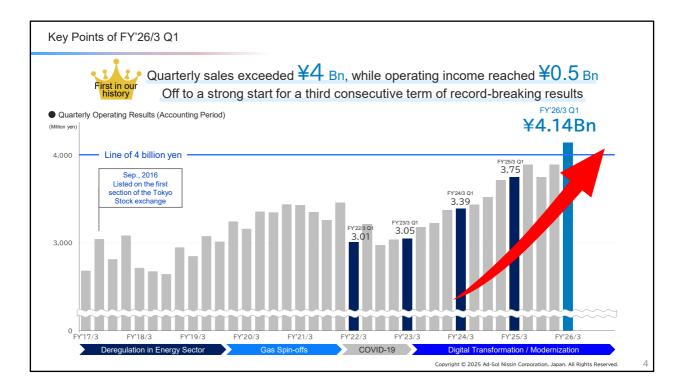
- 1. Performance Highlights
- 2. FY'26/3 Q1 Financial Results
- 3. Progress on the FY'26/3 Growth Strategy
- 4. FY'26/3 Operating Results Forecast
- 5. [Repost] Shareholder Return

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Today, I will explain these items.

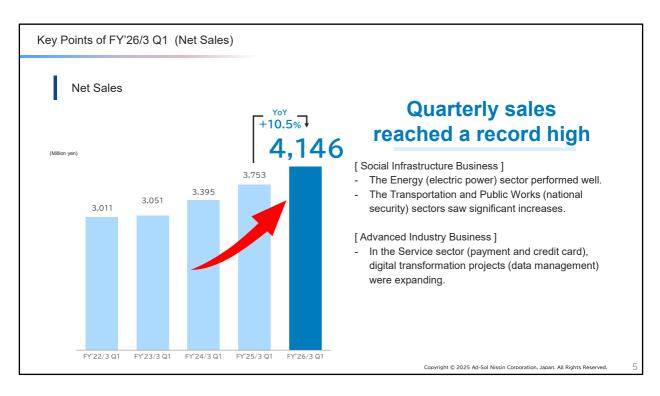


Let me begin by explaining the performance highlights.



### [Key Points of Q1 Results]

- Digital transformation and modernization projects have been progressing well.
  - $\rightarrow$  Net sales and profits reached record highs for all quarters.
- Growth accelerates further with the progress of true DX.
  - → Promote initiatives and human resource development for the expansion of the digital transformation business, such as AI, data management, and agile development.
- \* True digital transformation = Business transformation and development of new services leveraging utilizing digital data

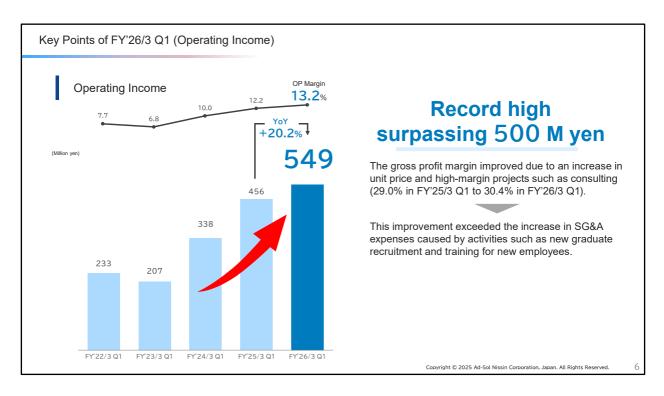


### [Key Points of Q1 Results (Net Sales)]

 Achieved record highs for all quarters, and quarterly sales surpassed 4 billion yen for the first time

Net Sales: 4,146 million yen (up 10.5% YoY)

Continued growth in ICT investment by clients.
 Themes include digital transformation, AI, digital data utilization, and system modernization, which are less susceptible to economic conditions.



### [Key Points of Q1 Results (Operating Income / OP Margin)]

Record-high quarterly operating income reached the 500 million yen mark.

Operating Income: 549 million yen (up 20.2% YoY) Operating Income Margin: 13.2% (up 1.0 points YoY)

- Gross profit margin improved to 30.4% (up 1.4 points YoY) due to higher unit prices and an increase in consulting and other high-profit projects.
  - → This improvement exceeded the increase in SG&A expenses caused by activities such as new graduate recruitment and training for new employees.



### FY'26/3 Q1 Financial Results

- Consolidated Statement of Income
- Performance by Segment
- Quarterly Trends
- Ordinary Income
- Balance Sheet

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Next, I will explain our consolidated results for the first quarter of the fiscal year ending March 31, 2026.

	FY'25/3 Q1	FY	"26/3 Q1		POINT	
(Million yen)	Results	Results	Increase /decrease	Ratio of change %	Net Sales	
Net Sales	3,753	4,146	392	10.5	Record-high sales	
Social Infrastructure Business	2,356	2,672	316	13.4	Continued growth in ICT investment by clients Growth driven by Energy (electric power),	
Advanced Industry Business	1,397	1,473	76	5.4	Transportation and Public Works sectors in So Infrastructure Business, and Service sector in	
Solution Business	315	302	(12)	(4.1)	Advanced Industry Business.	
Gross Profit	1,090	1,261	171	15.7	Gross Profit	
Gross Profit Margin (%)	29.0	30.4	-	-	Gross profit margin	
SG&A Expenses	633	712	79	12.5	continued to improve In addition to an increase in unit price, high-	
SG&A Ratio (%)	16.9	17.2	-	-	margin projects such as consulting were als	
Operating Income	456	549	92	20.2		
Operating Income Margin (%)	12.2	13.2	-	-	Operating Income	
Ordinary Income	465	551	85	18.4	Record high in both	
Ordinary Income Margin (%)	12.4	13.3	-	-	operating income / OP margin	
Net Income Attributable to Owners of Parent	304	365	60	20.0	Improvement in gross profit margin exceeded the increase in SG&A expenses caused by activities such as new graduate recruitment	
Net Income Margin (%)	8.1	8.8	-	-	and training for new employees.	

# [Consolidated Statement of Income]

- Net sales and profits reached record highs for all quarters.
  - → Factors and trends of fluctuations are as shown.

Y'26/3 Q1 Performance l	by Segme	ent ( Net	Sales)					
	FY'25/3	3 Q1		FY'26/3	Q1		POINT	
(Million yen)	Results	Ratio to sales %	Results	Ratio to sales %	Increase /decrease	Ratio of change %	Social Infrastructure Business	
Entire company	3,753	100.0	4,146	100.0	392	10.5	Strong performance in digital transforma (DX) and modernization projects	
Social Infrastructure Business	2,356	62.8	2,672	64.5	316	13.4	[ Energy (Electric Power & Gas) ] - Continued strong performance in the ele	
Energy	1,831	48.8	1,965	47.4	134	7.3	power field.  - Expansion of large-scale DX and modernization pro	
Transportation	178	4.8	314	7.6	136	76.5	<ul> <li>Next-generation smart meters</li> <li>Power transmission and distribution equipment-related systems</li> </ul>	
Public Works	218	5.8	290	7.0	71	32.7	Renewable energy-related systems etc. [Transportation]	
Communication / Network	127	3.4	101	2.5	(25)	(20.3)	<ul> <li>Railway-related systems expanded significar [ Public Works ]</li> </ul>	
Advanced Industry Business	1,397	37.2	1,473	35.5	76	5.4	National security-related systems performed steadily.	
Manufacturing	403	10.7	335	8.1	(67)	(16.7)	Advanced Industry Business  Aggressive expansion of digital	
Service	703	18.7	871	21.0	168	24.0	transformation and data utilization [Service (Payment & Credit Card)]	
Enterprise	291	7.8	266	6.4	(25)	(8.6)	<ul> <li>DX projects (data management) for credit ca companies proceeded steadily.</li> <li>Built a data analysis platform and rebuilt pay</li> </ul>	
Solution Business	315	8.4	302	7.3	(12)	(4.1)	<ul> <li>Built a data analysis platform and rebuilt systems using AgileLeap for payment se providers.</li> </ul>	

### [Performance by Segment (Net Sales)]

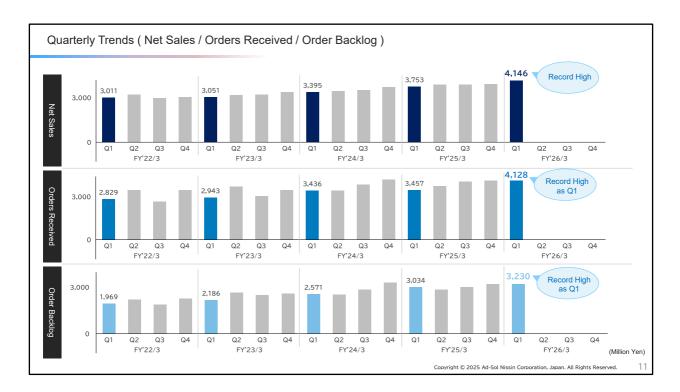
- Social Infrastructure Business: 2,672 million yen (up 13.4% YoY)
  - → Continued strong performance mainly in Energy (electric power), Transportation (railroads), and Public Works (national security).
- Advanced Industry Business: 1,473 million yen (up 5.4% YoY)
  - → Expanded DX projects (data management) in Service (payment and credit card).
- Solution Business: 302 million yen (down 4.1% YoY)
  - → Promoted partnership activities related to smart cities, sustainability, and green transformation by leveraging the geographic information system and IoT. (p.17-19)

our strategic locus on r	nigh-perforn	ning DX pro	jects led t	to <u>record-</u>	high orders	and order ba	cklog in th	<u>ne first qu</u>	
-		<ul><li>Orders Rec</li></ul>	eived ——			Order Backlog			
	FY'25/3 Q1 FY'26/3 Q1			FY'25/3 Q1	1 1 25/5 % 1				
	Results	Results	Increase /decrease	Ratio of change %	Results	Results	Increase /decrease	Ratio of change %	
Entire company	3,457	4,128	670	19.4	3,034	3,230	195	6.4	
Social Infrastructure Business	2,132	2,742	609	28.6	1,99	2,195	203	10.2	
Energy	1,593	1,924	331	20.8	1,56	1,733	168	10.8	
Transportation	186	417	231	124.1	10:	233	130	126.3	
Public Works	226	349	122	54.4	23	216	(18)	(8.0)	
Communication / Network	127	51	(76)	(59.8)	88	<b>12</b>	(76)	(86.0)	
Advanced Industry Business	1,324	1,386	61	4.6	1,042	1,034	(8)	(0.8)	
Manufacturing	407	326	(80)	(19.8)	28	196	(86)	(30.5)	
Service	621	801	180	29.0	61	652	35	5.8	
Enterprise	295	257	(38)	(12.9)	14:	185	42	29.3	

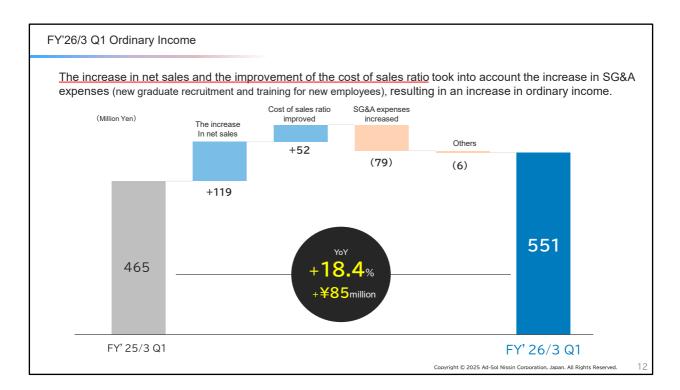
# [Performance by Segment (Orders Received / Order Backlog)]

• Orders received and order backlog also reached record highs in the first quarter.

Orders Received: 4,128 million yen (up 19.4% YoY) Order Backlog: 3,230 million yen (up 6.4% YoY)



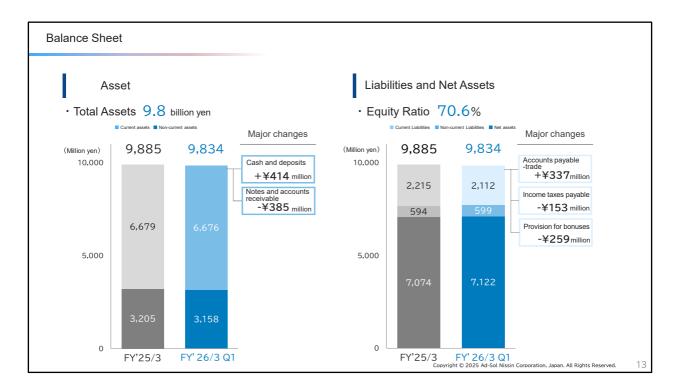
Quarterly trends are shown in the slide.



### [Ordinary Income]

• Increased sales and improved cost pf sales ratio took into account the increase in selling, general and administrative expenses.

Ordinary income: 551 million yen (up 18.4% YoY)



The balance sheet is shown on the slide.



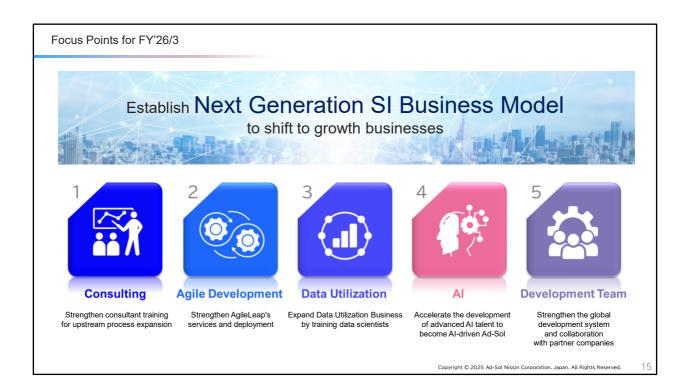
# Progress on the FY'26/3 Growth Strategy

- Focus Points for FY'26/3
- Establishing the Next Generation SI Business Model

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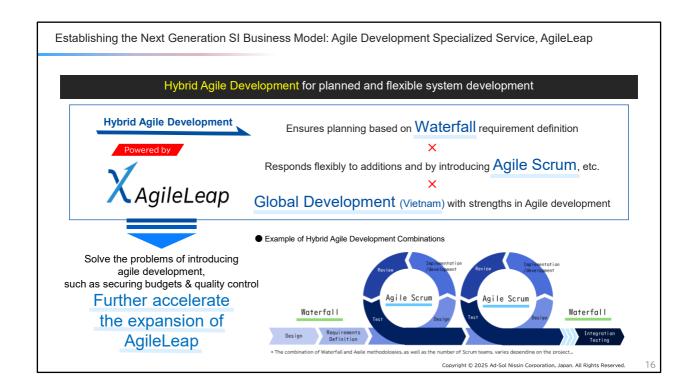
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Next, I will explain our growth strategy for the fiscal year ending March 31, 2026.



### [Focus Points for FY'26/3]

- Toward establishment of Next Generation SI (systems integration) Business Model to shift to growth businesses.
- · Focus on five key points in the fiscal year ending March 2026.



### [Agile Development Specialized Service, AgileLeap]

- In June 2025, AgileLeap enhanced its service menu and launched Hybrid Agile Development.
- By combining waterfall and agile development methods according to each company's challenges and objectives, we deliver both structured planning and flexible execution.
  - → This approach addresses key issues in agile adoption and further accelerates the expansion of AgileLeap.



## [Consulting Business]

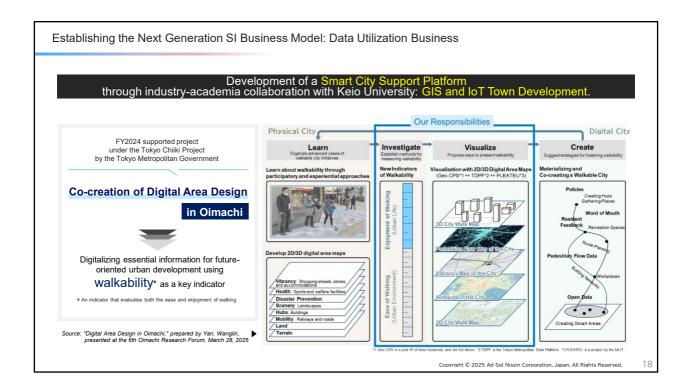
- We have formed a strategic partnership with Future Artisan of the Future Group, a leading IT consulting group.
- Combining the strengths of two companies, we will launch a new joint initiative, Sustainable Factory Internet of Things (SF-IoT), aimed at sustainability management and GX support.
- We will support the promotion of data-driven, concrete sustainability activities.
- As the first phase, we plan to offer Green Transformation and Sustainable Transformation solutions and assessment services tailored for the manufacturing industry.

<Company Profile of Future Artisan Corporation>

Establishment: January 2000 (Founded in March 1972) President: Representative Director Tsuyoshi Tanaka

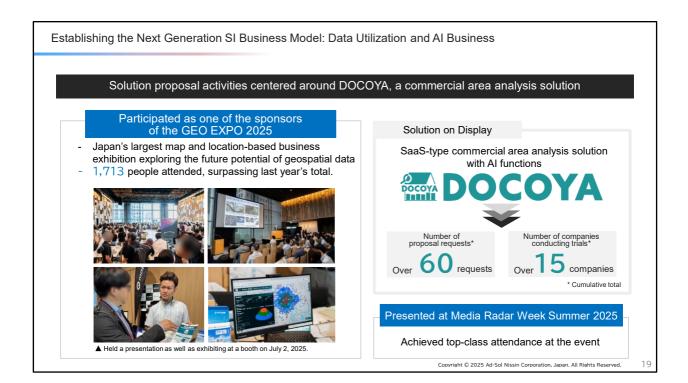
Head Office: 1-2-2 Osaki, Shinagawa-ku, Tokyo Number of employees: 322 (as of April 1, 2025)

Shareholder: Future Corporation



### [Data Utilization Business]

- Since 2017, we have been conducting joint research with the Yan Wanglin Laboratory at the Keio University SFC Research Institute, focusing on the theme of GIS and IoT Town Development.
- As part of this joint research initiative, we are participating in Co-creation of Digital Area Design in Oimachi, a FY2024 supported project under the Tokyo Chiiki Project by the Tokyo Metropolitan Government.
- Focusing on walkability—an indicator that evaluates both the ease and enjoyment
  of walking—the project aims to present a smart, walkable, future-oriented urban
  development model under four key themes:
  - (1) Learn, (2) Investigate, (3) Visualize, and (4) Create.
- We are responsible for the areas of (2) Investigate and (3) Visualize, leveraging our expertise gained through joint research and utilizing our GIS and IoT Town Development platform. We will contribute to the development and provision of a smart city support platform by digitalizing key data for next-generation urban development, including pedestrian traffic flows.



### [Data Utilization × AI Business]

#### GEO EXPO 2025

- Participated as one of the organizing companies in Geo Expo 2025, Japan's largest map and location-based business exhibition exploring the future potential of geospatial data.
- Amid growing attention on business transformation and digitalization through maps and location data, 65 companies and organizations exhibited, attracting 1,713 visitors—surpassed last year's total.
- Our company showcased DOCOYA, a SaaS-type commercial area analysis solution with AI functions, at our exhibition booth.

#### Additional Activities

- We also strengthened our promotional efforts through participation in the Digital Innovation Lab (Tokyo HQ and Kansai Branch) and webinars.
- → As a result, *DOCOYA* received over 60 proposal requests, with more than 15 companies initiating trial use.



I will now explain our operating results forecast for the fiscal year ending March 31, 2026, based on these growth strategies.

#### Achieving achieving record-high sales and profits for three consecutive terms

- ICT investment needs are expected to further expand from the second quarter onward.
- Human resource development and marketing efforts will be strengthened to establish a next-generation SI business model.
  - → Order outlook and strategic investments for the second quarter and beyond are currently under review.

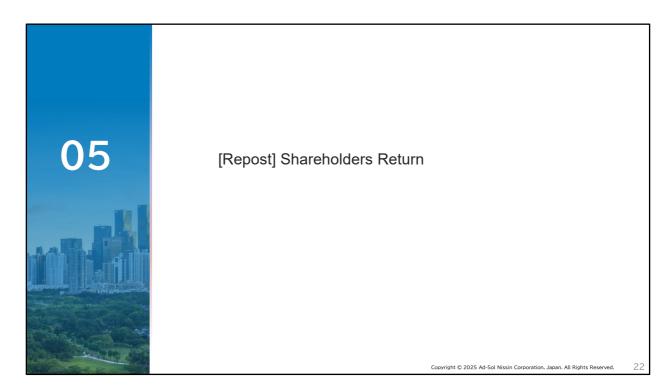
	FY'25	/3 Results	FY'26	/3 Forecast	Full Year	Full Year
(Million Yen)	First Half	Full Year	First Half	Full Year	Increase/Decrease	Ratio of Change(%)
Net sales	7,651	15,463	8,000	16,400	936	6.1
Operating income	879	1,710	920	1,900	189	11.1
Operating income margin (%)	11.5	11.1	11.5	11.6	0.5P	-
Ordinary income	906	1,766	940	1,950	183	10.4
Ordinary income margin (%)	11.8	11.4	11.8	11.9	0.5P	-
Net income attributable to owners of parent	596	1,209	610	1,260	50	4.2
Net income margin (%)	7.8	7.8	7.6	7.7	(0.1)P	-

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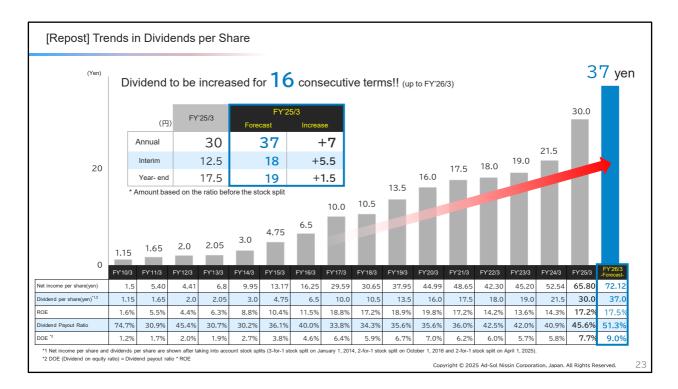
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### [FY'26/3 Operating Results Forecast]

- No change from the forecast announced on May 8, 2025.
- ICT investment needs —including digital transformation, AI, digital data utilization, and system modernization—are expected to expand further, particularly in the Energy and Service sectors (payment and credit card).
- We are strengthening talent development and marketing efforts to establish a nextgeneration SI (systems integration) business model.
- Order outlook and strategic investments for the second quarter and beyond are currently under review.

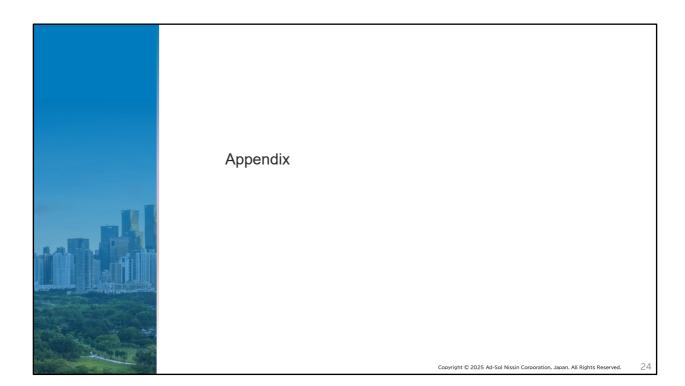


Finally, I would like to explain our shareholders return policy. (Announced on May 8, 2025)



### [Trends in Dividends per Share]

- New Dividend Policy (Effective from the interim dividend for FY'26/3)
- Dividend payout ratio of 50% or more / DOE of 6% or more
- Progressive and consecutive dividend increases (increases of 1 yen or more)
- Twice a year (interim and year-end)
- Annual dividend for FY'26/3: 37 yen (+7 yen YoY) (Announced on May 8, 2025)
- Dividend is expected to increase for 16 consecutive terms.



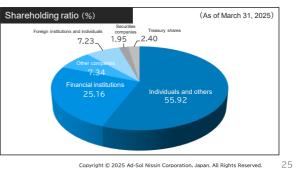
### Company Profile

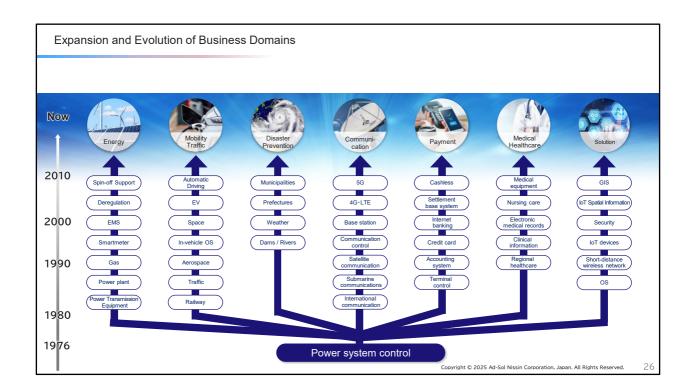
Corporate Name	Ad-Sol Nissin Corporation				
Head Office	Rivarge Shinagawa 4-1-8 Konan Minato-ku, Tokyo 108-0075				
Branch	Osaka, Fukuoka, Nagoya, Sendai, San Jose (USA)				
Establishment	March 13, 1976				
Representative	Tomizo Ueda, Chairman and CEO Toshiaki Shinozaki, President and COO				
Number of employees	Consolidated: 676 (as of April 1, 2025)				
Sales	15.46 billion yen (FY'25/3)				
Listing Market	Tokyo Stock Exchange Prime Market Stock code: 3837				
Shares outstanding	17,889,930 shares (As of April 1, 2025)				
	Domestic Ad-Sol Asia Corporation.				

# Corporate Philosophy

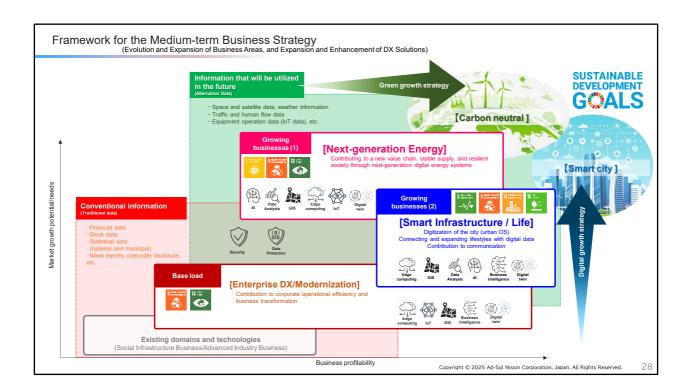
Our Mission

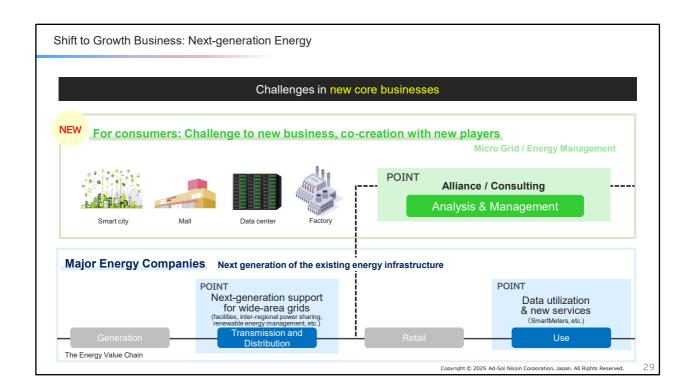
At Ad-Sol Nissin, by creating and providing high valueadded services, we contribute to customer satisfaction and the development of a prosperous society.

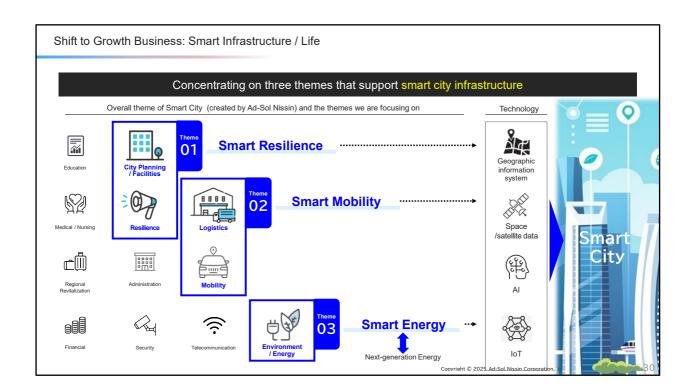


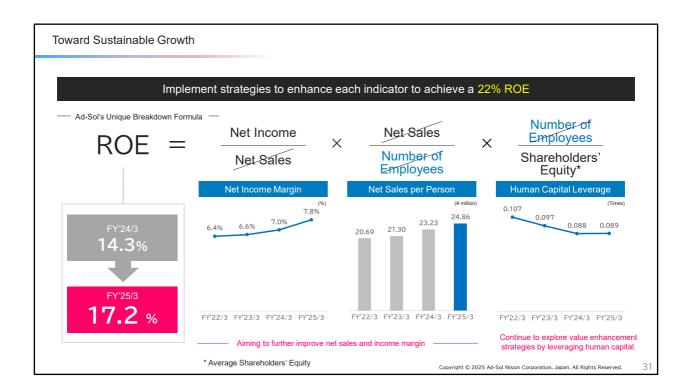


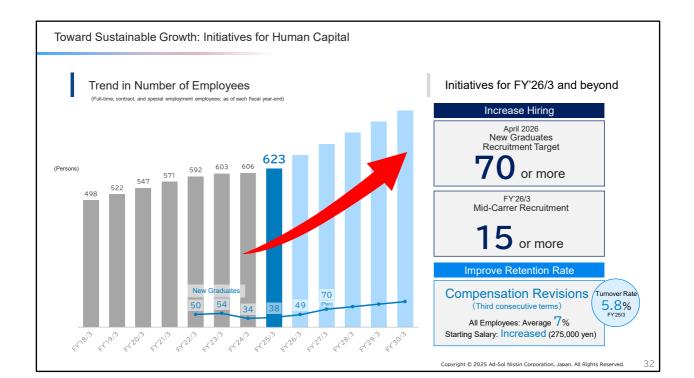












Point

1 San Jose R&D Center



#### Promoting cutting-edge R&D in Silicon Valley

Our employees and U.S. engineers work together to promote the research and investigation of the latest technologies.

#### Global HQ for IoT Security

We focus on the research and development of cutting-edge IoT security solutions and on strengthening our technical capabilities. We are providing full delployment support to manufacturers and infrastructure companies in Japan.

Point

The Al Research Institute



# Leading our DX business through Al technology

The AI Research Institute is focusing on research on advanced AI technology, the construction of AI systems, and the development of AI engineers in order to contribute to our clients' DX and business transformation.

#### **Cutting-edge AI research activities**

We are participating in an Al quality improvement We are participating in an Al quality improvement project by the National Institute of Advanced Industrial Science and Technology. In addition, we have started joint research with the University of Tokyo related to the utilization of space/satellite data for the purpose of developing space IT personnel and space innovation. As part of this, we are fully supporting the university's new course in the Al/IoT field. Point 03

Industry-academia collaboration



## The creation of innovation and new key

We contribute to the development of a prosperous society through industry-academia collaboration, joint research, and academic activities.

- research, and academic activities.

  'The University of Tokyo
  (Space and satellite data utilization),

  'Waseda University
  (EMS: energy management system),

  'Keio University
  (GIS: geographic information system)

  'Ristumeikan University
  (IOT Security)

Point

04

**Patents** 



#### Promoting patenting of proprietary technologies

proprietary technologies in order to strengthen and expand our competitive advantage through the creation of new key technologies, we are actively working on intellectual property relating to our proprietary technologies, including new technologies acquired through research and development activities and our accumulated know-how.

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Industry-academia Collaboration - Joint Research with the Graduate School of Engineering, The University of Tokyo

#### Strengthening of space × Al talent & Al business development., centered on the Al Research Institute

Graduate School of Engineering, The University of Tokyo

Joint Research on Space/Satellite Data x Al



#### Overview of the collaboration

- We have been cooperating with the Practical Space Data Utilization lecture at the Graduate School of Engineering, the University of Tokyo, since 2022, utilizing our knowledge of Al and IoT.
- In addition to explanations of cutting-edge technologies, including generative AI, we offer lectures utilizing PBL (Problem-Based Learning).





▲ Exhibiting at GEO EXPO 2025 on July 2, 2025

### Space Data Exploration Workshop

On July 25–26, 2025, the Space Data Exploration Workshop was held at Cross U, a co-creation platform for space business.

This hands-on program was primarily designed for high school students and focused on the practical use of satellite data. In addition to lectures, workshops were conducted to help nurture the next generation of IT professionals in the space sector.







▲ Space Data Exploration Workshop on July 25–26, 2025

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<b>COCOYA</b>	Store information mapping service
<b>DOCOYA</b>	SaaS-type commercial area analysis solution with Al functions
ArcGIS	Advanced analysis and simulation used by governments, universities, research institutes, etc.
mapbox	Development platform for digital maps with excellent visualization
uLocation	On-site management of factories and warehouses through the use of digital data
uSiGMA	Seamless visualization of indoor and outdoor location information
<b>SECURITY</b>	Security upgrading support services to realize Safety and Security
XAgileLeap	Contribute to business transformation and speedy value proposition through digital transformation
XCloudLeap	Build sustainable and efficient IT systems in the cloud
$\chi_{\scriptscriptstyle D \times DLeap}$	Supporting the acceleration and advancement of business transformation through data-driven
	ArcGIS  mapbox  uLocation  uSiGMA  security  XagileLeap  XcloudLeap

#### Note

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