



Data Book

2025年7月期 第2四半期

FY 2025 Q2

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Please be reminded that the all figures shown in this material are not the subject of auditor's audit or review as this material has been prepared for investors to understand our earning results and financial position.

株式会社エイチーム（東証プライム 3662）
Ateam Inc. (TSE Prime : 3662)

連結損益計算書 (単位: 百万円)		FY2021				FY2022				FY2023				FY2024				FY2025	
Consolidated Statements of Income (Million JPY)		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2
売上高	Revenue	7,493	7,377	8,637	7,742	7,334	7,647	8,559	8,249	7,134	7,339	6,771	6,307	5,974	5,940	6,266	5,736	5,677	5,862
売上原価	Cost of sales	1,855	1,832	2,194	2,310	2,076	2,058	2,378	1,950	1,492	1,534	1,066	969	894	909	903	839	853	814
売上総利益	Gross profit	5,638	5,545	6,443	5,432	5,258	5,589	6,180	6,299	5,642	5,805	5,704	5,337	5,079	5,030	5,362	4,897	4,824	5,048
販売費及び一般管理費	Selling, general and administrative expenses	5,259	5,702	6,083	5,311	5,510	6,480	5,999	5,634	5,428	5,807	5,542	5,167	5,250	5,046	5,032	4,479	4,596	5,183
営業利益又は営業損失 (△)	Operating income (loss)	378	△ 157	359	120	△ 252	△ 891	180	664	213	△ 2	162	170	△ 170	△ 15	330	418	227	△ 135
営業外収益合計	Non-operating income	19	136	22	48	18	6	27	59	40	6	26	129	42	27	27	16	21	677
営業外費用合計	Non-operating expenses	4	9	12	7	8	8	6	8	30	8	△ 14	10	9	8	11	38	16	△ 0
経常利益又は経常損失 (△)	Ordinary income (loss)	393	△ 30	370	161	△ 242	△ 893	201	715	223	△ 4	202	289	△ 137	3	346	396	232	543
特別利益合計	Extraordinary income	-	770	-	-	-	9	4	75	-	6	-	9	-	13	491	70	-	212
特別損失合計	Extraordinary losses	-	33	-	121	12	7	-	584	-	173	6	115	-	32	-	-	-	-
税金等調整前四半期純利益又は税金等調整前四半期純損失 (△)	Profit (loss) before income taxes	393	707	370	40	△ 254	△ 891	205	205	223	△ 171	196	183	△ 137	△ 14	837	467	232	755
法人税等	Income taxes	135	223	130	143	△ 109	△ 306	310	708	103	100	42	42	5	36	66	91	103	328
非支配株主損益調整前当期純損益 (△)	Net income (loss) before non-controlling interests	258	483	239	△ 103	△ 145	△ 584	△ 104	△ 502	120	△ 271	153	141	△ 142	△ 51	771	376	129	427
非支配株主に帰属する当期純損益 (△)	Net income (loss) attributable to non-controlling interests	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	△ 2
親会社株主に帰属する四半期純利益又は四半期純損失 (△)	Net income (loss) attributable to shareholders of parent company	258	483	239	△ 103	△ 145	△ 584	△ 104	△ 502	120	△ 271	153	141	△ 142	△ 51	771	376	129	430
主な費用の内訳	Major expenses																		
人件費	Labor costs	1,535	1,548	1,566	1,541	1,575	1,543	1,502	1,268	1,440	1,405	1,341	1,319	1,298	1,276	1,247	1,112	1,208	1,226
広告宣伝費	Promotional expenses	2,843	3,153	3,521	2,861	3,057	3,980	3,602	3,357	3,191	3,297	3,515	3,131	3,334	3,144	3,272	2,788	2,891	2,835
外注・サーバー費	Subcontractor expenses, server fees	457	464	502	633	575	552	463	436	365	308	284	284	285	267	252	223	205	227
減価償却費	Depreciation	110	118	99	97	78	97	99	102	46	415	20	45	26	29	24	25	23	23
のれん償却費	Amortization of goodwill	-	-	10	10	10	10	10	10	10	10	10	10	10	10	10	10	57	64
その他費用	Others	2,167	2,250	2,577	2,477	2,289	2,353	2,700	2,408	1,864	1,903	1,435	1,345	1,188	1,226	1,128	1,158	1,064	1,621
広告宣伝費率	Promotional expenses ratio	37.9%	42.7%	40.8%	37.0%	41.7%	52.0%	42.1%	40.7%	44.7%	44.9%	51.9%	49.6%	55.8%	52.9%	52.2%	48.6%	50.9%	48.4%

連結貸借対照表 (単位: 百万円)		FY2021				FY2022				FY2023				FY2024				FY2025		
ated Balance Sheets (Million JPY)		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	
資産の部	Assets																			
流動資産	Current assets																			
現金及び預金	Cash and deposits	6,228	6,868	5,646	6,035	5,184	4,025	4,734	5,223	4,699	5,189	5,982	5,992	5,588	5,695	6,660	8,050	7,839	8,580	
営業債権及びその他の債権	Accounts receivable – trade	3,181	3,390	3,513	3,109	3,174	3,430	3,669	3,437	3,111	3,372	3,125	3,001	2,912	2,844	2,836	2,579	2,512	2,791	
棚卸資産	Inventories	316	441	479	450	471	539	695	667	956	876	260	220	196	250	296	328	301	273	
その他	Other	1,214	727	1,468	792	1,229	949	1,131	1,144	1,418	866	1,191	1,052	1,155	716	647	610	658	1,959	
貸倒引当金	Allowance for doubtful accounts	△ 4	△ 4	△ 4	△ 4	△ 4	△ 5	△ 2	△ 1	△ 2	△ 3	△ 3	△ 2	△ 3	△ 4	△ 4	△ 8	△ 11	△ 12	
流動資産合計	Total current assets	10,936	11,423	11,102	10,383	10,056	8,940	10,228	10,471	10,183	10,301	10,556	10,264	9,848	9,502	10,436	11,562	11,301	13,593	
固定資産	Non-current assets																			
有形固定資産	Property, plant and equipment																			
建物(純額)	Buildings, net	1,073	1,034	1,001	953	938	907	878	685	666	339	322	318	336	326	316	306	297	294	
その他(純額)	Other, net	246	288	271	242	223	208	194	158	144	106	95	70	74	65	64	58	56	51	
有形固定資産合計	Total property, plant and equipment	1,319	1,322	1,272	1,195	1,161	1,115	1,073	844	810	446	418	389	410	392	381	365	353	345	
無形固定資産	Intangible assets																			
のれん	Goodwill	–	261	250	239	228	217	206	195	184	174	163	152	141	130	119	1,597	1,540	1,717	
その他	Other	494	483	542	553	610	597	568	195	206	202	187	64	56	52	45	39	34	29	
無形固定資産合計	Total intangible assets	494	744	792	792	839	814	774	391	391	376	350	216	198	182	165	1,637	1,574	1,746	
投資その他の資産	Investments and other assets																			
投資有価証券	Investment securities	1,814	1,775	1,959	2,148	1,679	2,019	2,388	2,461	2,677	2,356	2,325	2,449	2,611	2,549	2,507	2,356	2,399	1,780	
敷金及び保証金	Leasehold and guarantee deposits	806	781	701	665	680	650	635	575	593	555	539	527	504	389	367	366	370	382	
その他	Other	482	589	574	569	700	937	526	21	18	23	19	11	12	9	8	7	6	5	
貸倒引当金	Allowance for doubtful accounts	△ 10	△ 10	△ 10	△ 3	△ 3	△ 3	△ 3	△ 3	△ 3	△ 3	△ 3	△ 3	△ 3	△ 3	△ 3	△ 4	△ 4	△ 4	
投資その他の資産合計	Total investments and other assets	3,092	3,136	3,225	3,380	3,056	3,603	3,548	3,055	3,285	2,931	2,880	2,985	3,124	2,944	2,879	2,726	2,771	2,164	
固定資産合計	Total non-current assets	4,906	5,204	5,290	5,368	5,057	5,533	5,396	4,290	4,488	3,753	3,649	3,591	3,733	3,519	3,425	4,729	4,699	4,256	
資産合計	Total assets	15,842	16,627	16,392	15,751	15,113	14,474	15,624	14,762	14,671	14,055	14,205	13,855	13,582	13,021	13,862	16,291	16,001	17,850	
負債の部	Liabilities																			
流動負債	Current liabilities																			
買掛金	Accounts payable – trade	373	444	508	533	514	518	638	446	419	239	108	95	110	87	178	107	72	284	
未払金	Accounts payable – other	2,284	2,334	2,201	1,873	2,173	2,371	3,037	2,712	2,628	2,735	2,918	2,363	2,876	2,511	2,430	2,257	2,354	2,432	
未払法人税等	Income taxes payable	82	447	158	370	38	73	39	80	60	118	143	182	3	24	155	255	64	391	
賞与引当金	Provision for bonuses	23	46	70	–	50	94	142	–	26	52	76	–	21	43	64	–	19	38	
販売促進引当金	Provision for sales promotion expenses	121	133	171	191	208	215	226	76	79	44	55	77	62	87	104	51	62	1,027	
株式給付引当金	Provision for share awards	–	18	18	34	–	17	17	35	–	18	18	18	–	4	4	9	–	8	
役員株式給付引当金	Provision for share awards for directors (and other officers)	5	13	20	–	5	11	16	–	5	–	–	–	8	17	26	–	6	12	
株主優待引当金	Provision for shareholder benefits	–	–	–	–	–	–	–	–	–	–	–	–	–	–	–	–	–	69	
その他	Other	745	449	470	636	667	354	557	854	840	695	661	885	473	294	307	365	409	513	
流動負債合計	Total current liabilities	3,636	3,889	3,620	3,640	3,658	3,657	4,674	4,205	4,059	3,905	3,982	3,621	3,557	3,072	3,272	3,045	2,988	4,778	
固定負債	Non-current liabilities																			
転換社債型新株予約権付	Convertible bond-type Bonds with Share Acquisition Right	–	–	–	–	–	–	–	–	–	–	–	–	–	–	–	–	2,500	2,500	2,500
資産除去債務	Asset retirement obligations	493	494	495	496	497	497	498	499	500	548	518	313	313	314	315	315	316	317	
その他	Other	1	43	37	31	28	23	18	174	263	224	178	215	363	366	284	156	185	49	
固定負債合計	Total non-current liabilities	494	537	533	527	525	521	517	674	764	773	697	529	677	681	599	2,972	3,002	2,867	
負債合計	Total liabilities	4,131	4,426	4,153	4,168	4,183	4,178	5,191	4,880	4,824	4,678	4,679	4,151	4,234	3,754	3,872	6,017	5,990	7,645	
純資産の部	Net assets																			
株主資本	Shareholders' equity																			
資本金	Share capital	838	838	838	838	838	838	838	838	838	838	838	838	838	838	838	838	838	838	
資本剰余金	Capital surplus	832	832	832	832	832	832	832	832	832	832	832	832	832	832	832	832	832	832	
利益剰余金	Retained earnings	10,335	10,819	11,059	10,955	10,506	9,922	9,817	9,315	9,138	8,866	9,020	9,161	8,721	8,671	9,442	9,818	9,539	9,970	
自己株式	Treasury shares	△ 359	△ 359	△ 717	△ 1,394	△ 1,625	△ 1,896	△ 1,896	△ 1,861	△ 1,861	△ 1,862	△ 1,862	△ 1,862	△ 1,846	△ 1,846	△ 1,846	△ 1,846	△ 1,837	△ 1,837	
株主資本合計	Total shareholders' equity	11,646	12,130	12,011	11,232	10,551	9,695	9,591	9,088	8,947	8,674	8,828	8,969	8,545	8,495	9,266	9,642	9,372	9,803	
その他の包括利益累計額	Accumulated other comprehensive income																			
その他有価証券評価差額	Valuation difference on available-for-sale securities	△ 20	△ 13	137	287	308	535	792	827	931	742	731	797	871	839	814	743	720	411	
繰延ヘッジ損益	Deferred gains or losses on hedges	–	–	–	△ 22	△ 18	△ 18	△ 35	△ 60	△ 61	△ 61	△ 57	△ 93	△ 102	△ 102	△ 125	△ 166	△ 129	△ 129	
為替換算調整勘定	Foreign currency translation adjustment	2	0	6	3	5	9	16	27	29	20	24	30	32	34	34	32	24	24	
その他の包括利益累計額合計	Total accumulated other comprehensive income	△ 17	△ 12	144	268	295	526	773	793	899	701	697	734	801	771	723	608	615	305	
新株予約権	Share acquisition rights	82	82	82	82	82	73	68	–	–	–	–	–	–	–	–	–	22	22	22
非支配株主持分	Non-controlling interests	–	–	–	–	–	–	–	–	–	–	–	–	–	–	–	–	–	–	73
純資産合計	Total net assets	11,711	12,200	12,239	11,582	10,930	10,295	10,432	9,882	9,847	9,376	9,526	9,704	9,347	9,267	9,990	10,274	10,010	10,205	
負債純資産合計	Total liabilities and net assets	15,842	16,627	16,392	15,751	15,113	14,474	15,624	14,762	14,671	14,055	14,205	13,855	13,582	13,021	13,862	16,291	16,001	17,850	

連結CF計算書(累計) (単位:百万円)		FY2021		FY2022		FY2023		FY2024		FY2025
Consolidated Statements of Cash Flow (Accumulated) (Million JPY)		Q2	Q4	Q2	Q4	Q2	Q4	Q2	Q4	Q2
営業活動によるキャッシュ・フロー		Cash flows from operating activities								
税金等調整前四半期純利益	Profit (loss) before income taxes	1,100	1,511	△ 1,145	△ 734	52	432	△ 152	1,152	988
又は税金等調整前四半期純損失 (△)										
減価償却費	Depreciation	228	425	175	377	462	528	55	105	46
減損損失	Impairment losses	33	107	7	591	41	153	-	-	-
のれん償却額	Amortization of goodwill	-	21	21	43	21	43	21	43	121
貸倒引当金の増減額 (△は減少)	Increase (decrease) in allowance for doubtful accounts	△ 0	△ 6	0	△ 3	2	1	1	5	4
賞与引当金の増減額 (△は減少)	Increase (decrease) in provision for bonuses	46	-	94	-	52	1	43	-	38
販売促進引当金の増減額 (△は減少)	Increase (decrease) in provision for sales promotion expenses	△ 12	45	24	△ 114	△ 32	0	10	△ 26	373
株式給付引当金の増減額 (△は減少)	Increase (decrease) in provision for share awards	△ 19	△ 3	△ 17	1	△ 16	△ 17	△ 13	△ 9	△ 0
役員株式給付引当金の増減額 (△は減少)	Increase (decrease) in provision for share awards for directors (and other officers)	13	-	11	-	-	-	17	-	12
株主優待引当金の増減額 (△は減少)	Increase (decrease) in provision for shareholder benefits	-	-	-	-	-	-	-	-	69
関係会社株式売却損失引当金繰入額	Provision of Allowance for Loss on sales of stocks of subsidiaries and affiliates	-	-	-	-	115	-	-	-	-
受取利息及び受取配当金	Interest and dividend income	△ 2	△ 2	△ 0	△ 0	△ 0	△ 0	△ 0	△ 0	△ 0
支払利息	Interest expenses	1	1	0	0	0	2	-	3	0
社債発行費	Bond issuance costs	-	-	-	-	-	-	-	7	-
事業譲渡損益 (△は益)	Loss (gain) on business transfer	-	-	-	-	-	-	-	△ 491	-
為替差損益 (△は益)	Foreign exchange losses (gains)	2	△ 3	△ 4	△ 36	△ 7	△ 36	△ 2	△ 74	△ 66
投資有価証券売却損益 (△は益)	Loss (gain) on sale of investment securities	△ 770	△ 770	12	5	△ 6	△ 15	△ 13	△ 84	△ 212
投資有価証券評価損益 (△は益)	Loss (gain) on valuation of investment securities	-	46	-	-	-	3	32	32	-
関係会社株式売却損益 (△は益)	Loss (gain) on sale of shares of subsidiaries and affiliates	-	-	-	-	-	121	-	-	-
固定資産売却損益 (△は益)	Loss (gain) on sale of non-current assets	-	-	-	-	△ 20	△ 20	-	-	-
投資事業組合運用損益 (△は益)	Loss (gain) on investments in investment partnerships	△ 127	△ 175	△ 0	△ 34	22	△ 104	△ 11	10	△ 38
助成金収入	Subsidy income	△ 6	△ 6	△ 0	△ 0	△ 1	△ 1	△ 0	△ 0	△ 0
売上債権の増減額 (△は増加)	Decrease (increase) in trade receivables	△ 528	△ 247	△ 320	△ 324	63	341	157	422	0
棚卸資産の増減額 (△は増加)	Decrease (increase) in inventories	△ 93	△ 102	△ 88	△ 216	△ 213	△ 146	△ 29	△ 107	55
仕入債務の増減額 (△は減少)	Increase (decrease) in trade payables	△ 11	77	△ 15	△ 87	△ 207	△ 274	△ 7	13	△ 55
未払金の増減額 (△は減少)	Increase (decrease) in accounts payable - other	93	△ 362	497	836	19	△ 286	149	△ 125	151
その他	Other, net	116	160	△ 281	176	△ 113	127	△ 292	△ 279	△ 343
小計	Subtotal	65	716	△ 1,029	482	235	852	△ 32	599	1,145
利息及び配当金の受取額	Interest and dividends received	2	2	0	0	0	0	0	0	0
利息の支払額	Interest paid	△ 1	△ 1	△ 0	△ 0	△ 0	△ 2	-	△ 3	△ 0
法人税等の支払額	Income taxes paid	△ 418	△ 864	△ 448	△ 786	△ 260	△ 560	△ 180	△ 192	△ 459
法人税等の還付額	Income taxes refund	592	592	1	1	354	365	404	404	15
助成金の受取額	Subsidies received	6	6	0	0	1	1	0	0	0
営業活動によるキャッシュ・フロー	Net cash provided by (used in) operating activities	245	451	△ 1,476	△ 302	329	656	192	808	701
投資活動によるキャッシュ・フロー		Cash flows from investing activities								
有形固定資産の取得による支出	Purchase of property, plant and equipment	△ 16	△ 40	△ 17	△ 25	△ 7	△ 23	△ 46	△ 57	△ 7
無形固定資産の取得による支出	Purchase of intangible assets	△ 126	△ 281	△ 129	△ 182	△ 27	△ 31	△ 3	△ 3	-
無形固定資産の売却による収入	Proceeds from sale of intangible assets	-	-	-	-	10	20	-	-	-
投資有価証券の取得による支出	Purchase of investment securities	△ 65	△ 85	△ 50	△ 192	△ 96	△ 221	△ 125	△ 236	△ 75
投資有価証券の売却による収入	Proceeds from sale of investment securities	773	773	480	542	58	124	62	225	430
投資事業組合からの分配による収入	Proceeds from distributions from investment partnerships	192	221	51	136	12	172	20	36	58
敷金及び保証金の差入による支出	Payments of leasehold and guarantee deposits	△ 8	△ 9	△ 23	△ 23	△ 1	△ 7	△ 30	△ 30	△ 3
敷金及び保証金の回収による収入	Proceeds from refund of leasehold and guarantee deposits	0	130	0	85	4	53	135	205	-
資産除去債務の履行による支出	Payments for asset retirement obligations	-	-	-	-	-	△ 57	△ 196	△ 204	-
事業譲渡による収入	Proceeds from transfer of business	-	-	-	-	-	-	-	500	-
連結の範囲の変更を伴う関係会社株式の取得による収入	Payments for acquisition of shares of subsidiaries resulting in change in scope of consolidation	-	-	-	-	-	-	-	△ 1,420	△ 224
連結の範囲の変更を伴う関係会社株式の取得による収入	Proceeds from acquisition of shares of subsidiaries resulting in change in scope of consolidation	-	-	-	-	-	-	-	-	76
連結の範囲の変更を伴う関係会社株式の売却による収入	Proceeds from sales of shares of subsidiaries and affiliates resulting in change in scope of consolidation	-	-	-	-	-	400	-	-	-
その他	Other, net	△ 272	△ 269	△ 0	△ 7	△ 0	△ 9	△ 4	△ 6	-
投資活動によるキャッシュ・フロー	Net cash provided by (used in) investing activities	477	440	311	332	△ 47	420	△ 187	△ 992	254
財務活動によるキャッシュ・フロー		Cash flows from financing activities								
転換社債型新株予約権付社債の発行による収入	Proceeds from issuance of convertible bond type bonds with share acquisition rights	-	-	-	-	-	-	-	2,493	-
自己株式の取得による支出	Purchase of treasury shares	-	△ 1,034	△ 537	△ 537	△ 0	△ 0	-	△ 0	-
新株予約権の発行による収入	Proceeds from issuance of share acquisition rights	-	-	-	-	-	-	-	22	-
配当金の支払額	Dividends paid	△ 313	△ 314	△ 304	△ 304	△ 298	△ 296	△ 295	△ 295	△ 406
その他	Other, net	△ 19	4	△ 12	△ 24	△ 14	△ 28	-	-	△ 6
財務活動によるキャッシュ・フロー	Net cash provided by (used in) financing activities	△ 332	△ 1,343	△ 853	△ 867	△ 312	△ 324	△ 295	2,220	△ 413
現金及び現金同等物に係る換算差額	Effect of exchange rate change on cash and cash equivalents	△ 2	7	8	25	△ 4	17	△ 6	21	△ 12
現金及び現金同等物の増減額 (△は減少)	Net increase (decrease) in cash and cash equivalents	387	△ 445	△ 2,009	△ 811	△ 34	769	△ 297	2,058	529
現金及び現金同等物の期首残高	Cash and cash equivalents at beginning of period	6,480	6,480	6,035	6,035	5,223	5,223	5,992	5,992	8,050
現金及び現金同等物の四半期末残高	Cash and cash equivalents at end of period	6,868	6,035	4,025	5,223	5,189	5,992	5,695	8,050	8,580