# Monthly Sales Summary for World Co., Ltd. Domestic Retail Business

Company Name: World Co., Ltd.
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| FY2026 (March 1, 2026 to February 28, 2027) | | Mar. | Apr. | May | Jun. | Jul. | Aug. | 1H | Sep. | Oct. | Nov. | Dec. | Jan. | Feb. | 2H | Full-year |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| **Sales (YoY)** | | Change (%) | | | | | | | | | | | | | | |
| Domestic Sales | *1 | *4 108.0 | *4 110.4 | *4 114.9 | *4 99.1 | 106.0 | | 107.7 | | | | | | | | 107.7 |
| Store Sales | *1 | 109.8 | 112.8 | 120.6 | 100.3 | 109.2 | | 110.5 | | | | | | | | 110.5 |
| Same-Store Sales | *2 | 96.1 | 98.2 | 104.8 | 87.5 | 95.7 | | 96.6 | | | | | | | | 96.6 |
| Online Sales | *1 | *4 100.2 | *4 101.2 | *4 93.2 | *4 94.7 | 95.0 | | 96.8 | | | | | | | | 96.8 |
| **Number of Stores** | | | | | | | | | | | | | | | | |
| End of Month (Term) | *1 | 2,493 | 2,491 | 2,487 | 2,483 | 2,472 | | — | | | | | | | — | — |
| Openings | | 41 | 6 | 2 | 0 | 2 | | 51 | | | | | | | 0 | 51 |
| Closings | | 17 | 8 | 6 | 4 | 13 | | 48 | | | | | | | 0 | 48 |
| M&A | | 30 | 0 | 0 | 0 | 0 | | 30 | | | | | | | 0 | 30 |
| Number of Same Stores | *1 | 1,938 | 1,955 | 1,986 | 1,993 | 1,982 | | — | | | | | | | — | — |

Note: As a general rule, this sales summary is disclosed on the third business day of the month following the reporting month and includes preliminary data. Should the final data differ from the preliminary data, the revised figures will be disclosed when the preliminary data for the subsequent month are announced. The “Full year” column presents the cumulative figures from the start of the current fiscal year through the reporting month.

*1 Figures are for domestic retail sales only and do not include domestic wholesale or event sales figures or overseas sales. Figures for store sales and number of stores include directly managed stores and VSPA (Virtual SPA), but they do not include figures for FC (Franchise) stores or overseas stores. Online sales are aggregated from sales on our own and other affiliates’ websites.

*2 Same stores are defined as stores that have been open or newly consolidated (joined our Group) for more than 12 months prior to the report and have kept the same retail area (same floor space) as in the same month of the previous year. The number of such stores changes monthly. Therefore, stores that have been relocated or closed for more than one day due to renovations are excluded. Please note that same-store sales do not include e-commerce sales.

*3 Following the consolidation of World Style Labels Co., Ltd. as a subsidiary on March 1, 2026, its figures have been included in the year-on-year sales and store count data, effective from March. The "M&A" line item in the store count breakdown reflects this new consolidation.

*4 The year-on-year figures for domestic retail sales and e-commerce sales for March through June 2026 have been revised as follows. Please check the underlined portions.
March: Domestic retail sales: 107.8% → 108.0%; e-commerce sales: 99.6% → 100.2%
April: Domestic retail sales: 110.3% → 110.4%; e-commerce sales: 100.6% → 101.2%
May: Domestic retail sales: 114.7% → 114.9%; e-commerce sales: 92.6% → 93.2%
June: Domestic retail sales: 99.0% → 99.1%; e-commerce sales: 94.0% → 94.7%

Number of holidays* year-on-year Current month ±0 Month in previous year ±0 *Saturdays, Sundays and public holidays

- During the month, domestic retail sales were 106.0% of the level recorded in the same month of the previous year. Store sales were 109.2%, while e-commerce sales were 95.0%. Same-store sales were 95.7% year on year, and there was no year-on-year change in the number of holidays.
  Due to the Kumamoto earthquake that occurred on July 28, approximately 30 stores were forced to temporarily close, including stores operating on reduced hours. We are working to restore operations and reopen these stores while conducting safety checks and taking necessary precautions. The affected stores have not been excluded from the calculation of same-store sales.

- During the month, both the store and e-commerce channels were unable to fully capture demand for sale merchandise in the first half, as the temperature had been lower than usual. In contrast, in the latter half, following the end of the rainy season, growth in full-price sales drove the recovery, supported by the launch of high-summer merchandise.
  In addition to weather-related factors, this gradual recovery in sales was also attributable to the Company’s sales strategy, which prioritized full-price merchandise. High-summer products, particularly functional apparel and seasonal accessories, stimulated consumer demand, resulting in full-price sales exceeding the previous year’s levels in both same-store sales and e-commerce sales throughout July.

- By product category, items made with functional fabrics, such as cooling-touch and moisture-wicking, as well as blouses and pants that can be coordinated as matching sets, performed well. In lifestyle goods, handheld fans were sold well amid the extreme heat following the end of the rainy season, while 3D stickers also proved popular and helped drive sales.
  By brand, used select brand RAGTAG and leather goods brand HIROFU continued to perform well, while lifestyle brands such as 212 KITCHEN STORE and one’sterrace also achieved growth. In addition, Narumiya’s junior and kids brand portfolio performed well, as did Right-on, which is excluded from the same-store sales calculation.

## Reference: Results for the Previous Fiscal Year

| FY2025 (March 1, 2025 to February 28, 2026) | Mar. | Apr. | May | Jun. | Jul. | Aug. | 1H | Sep. | Oct. | Nov. | Dec. | Jan. | Feb. | 2H | Full-year |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| **Sales (YoY)** | Change (%) | | | | | | | | | | | | | | |
| Domestic Sales | 98.7 | 95.0 | 100.0 | 97.8 | 101.2 | 102.0 | 99.0 | 92.8 | 102.2 | 102.2 | 107.0 | 102.8 | 110.9 | 103.1 | 101.1 |
| Store Sales | 98.8 | 95.3 | 100.9 | 97.5 | 101.3 | 101.8 | 99.1 | 93.0 | 103.2 | 104.4 | 108.5 | 109.5 | 111.7 | 105.3 | 102.3 |
| Same-Store Sales | 98.1 | 94.0 | 100.1 | 96.5 | 100.5 | 100.2 | 98.2 | 91.4 | 100.5 | 102.1 | 93.0 | 96.3 | 100.7 | 97.2 | 97.8 |
| Online Sales | 98.7 | 93.5 | 96.5 | 98.8 | 101.0 | 102.6 | 98.4 | 92.2 | 98.6 | 94.1 | 102.0 | 84.1 | 108.5 | 95.9 | 97.0 |
| **Number of Stores** | | | | | | | | | | | | | | | |
| End of Month (Term) | 2,270 | 2,298 | 2,299 | 2,301 | 2,298 | 2,284 | — | 2,295 | 2,319 | 2,314 | 2,536 | 2,483 | 2,439 | — | — |
| Openings | 21 | 31 | 8 | 3 | 4 | 4 | 71 | 18 | 32 | 5 | 2 | 0 | 14 | 71 | 142 |
| Closings | 13 | 3 | 7 | 1 | 7 | 18 | 49 | 7 | 8 | 10 | 6 | 53 | 58 | 142 | 191 |
| M&A | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 226 | 0 | 0 | 226 | 226 |
| Number of Same Stores | 1,999 | 2,024 | 2,025 | 2,023 | 2,015 | 1,992 | — | 2,005 | 2,037 | 2,052 | 2,098 | 2,059 | 2,004 | — | — |