

## Monthly Sales Summary for World Co., Ltd. Domestic Retail Business

Company Name: World Co., Ltd.

Representative: Nobuteru Suzuki, Representative Director of the Board President and Executive Officer  
(Securities Code: 3612 Prime, Tokyo Stock Exchange)Contact: Keiichi Nakabayashi, Member of the Board Executive Vice President and Executive Officer  
(Corporate Communication Division Phone: +81-3-6887-1300)

FY2026 (March 1, 2026 to February 28, 2027)		Mar.	Apr.	May	Jun.	Jul.	Aug.	1H	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	2H	Full-year
<b>Sales (YoY)</b>		<b>Change (%)</b>														
Domestic Sales	*1	108.0	110.5					109.2								109.2
Store Sales	*1	*4 <u>109.8</u>	112.9					111.3								111.3
Same-Store Sales	*2	96.1	98.2					97.2								97.2
Online Sales	*1	*4 <u>100.2</u>	101.2					100.7								100.7
<b>Number of Stores</b>																
End of Month (Term)	*1	*4 <u>2,493</u>	2,487					—							—	—
Openings		*4 <u>41</u>	5					46							0	46
Closings		*4 <u>17</u>	11					28							0	28
M&A		30	0					30							0	30
Number of Same Stores	*1	*4 <u>1,938</u>	1,945					—							—	—

Note: As a general rule, this sales summary is disclosed on the third business day of the month following the reporting month and includes preliminary data. Should the final data differ from the preliminary data, the revised figures will be disclosed when the preliminary data for the subsequent month are announced. The "Full year" column presents the cumulative figures from the start of the current fiscal year through the reporting month.

\*1 Figures are for domestic retail sales only and do not include domestic wholesale or event sales figures or overseas sales. Figures for store sales and number of stores include directly managed stores and VSPA (Virtual SPA), but they do not include figures for FC (Franchise) stores or overseas stores. Online sales are aggregated from sales on our own and other affiliates' websites.

\*2 Same stores are defined as stores that have been open or newly consolidated (joined our Group) for more than 12 months prior to the report and have kept the same retail area (same floor space) as in the same month of the previous year. The number of such stores changes monthly. Therefore, stores that have been relocated or closed for more than one day due to renovations are excluded. Please note that same-store sales do not include e-commerce sales.

\*3 Following the consolidation of World Style Labels Co., Ltd. as a subsidiary on March 1, 2026, its figures have been included in the year-on-year sales and store count data, effective from March. The "M&A" line item in the store count breakdown reflects this new consolidation.

\*4 The year-on-year store sales for March 2026 were revised from 109.9% to 109.8%, e-commerce sales from 100.3% to 100.2%, openings from 40 to 41, closings from 14 to 17, the number of stores at month-end from 2,495 to 2,493, and the number of same stores from 1,941 to 1,938. Please see the underlined figures.

Number of holidays\* year-on-year    Current month     Month in previous year     \*Saturdays, Sundays and public holidays

- In the current month, domestic retail sales were 110.5% of the same month last year, with store sales at 112.9% and e-commerce sales at 101.2%. Same-store sales were 98.2% of the same month last year. There was no year-on-year change in the number of holidays.
- In the current month, in the early part of the month, sales were strong at both stores and e-commerce, supported by a sharp rise in the temperature compared with the previous year and the transition from spring merchandise to early summer items. However, toward the end of the month, sales failed to maintain momentum in both channels, and in the store sales channel, same-store sales were not strong enough to achieve the prior year's level.  
In the apparel brands facing difficulties, improvements in product developments and merchandising operations have helped some of our core brands, including UNTITLED, move to an upward trend. Right-on also continued to recover, as in the previous month, and we are accelerating initiatives to extend this virtuous cycle to all the brands.
- By product category, pants offering multiple length options and cool-touch functionality were well received. In tops, the shift toward elbow-length and short-sleeve styles progressed, and the demand for cardigans suitable for adjusting changes in temperature were also strong. In household goods, the automatic cooking pots sold well, supported by demands from those who have started new lives. By brand, in addition to some department store brands such as the aforementioned UNTITLED, our upscale select-shop brand STRASBURGO and used select brand RAGTAG also performed strongly. Fashion accessories such as the leather goods brand HIROFU and jewelry brand COCOSHNIK also posted double-digit growth and were standout performers.

### Reference: Results for the Previous Fiscal Year

FY2025 (March 1, 2025 to February 28, 2026)		Mar.	Apr.	May	Jun.	Jul.	Aug.	1H	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	2H	Full-year
<b>Sales (YoY)</b>		<b>Change (%)</b>														
Domestic Sales		98.7	95.0	100.0	97.8	101.2	102.0	99.0	92.8	102.2	102.2	107.0	102.8	110.9	103.1	101.1
Store Sales		98.8	95.3	100.9	97.5	101.3	101.8	99.1	93.0	103.2	104.4	108.5	109.5	111.7	105.3	102.3
Same-Store Sales		98.1	94.0	100.1	96.5	100.5	100.2	98.2	91.4	100.5	102.1	93.0	96.3	100.7	97.2	97.8
Online Sales		98.7	93.5	96.5	98.8	101.0	102.6	98.4	92.2	98.6	94.1	102.0	84.1	108.5	*4 <u>95.9</u>	97.0
<b>Number of Stores</b>																
End of Month (Term)		2,270	2,298	2,299	2,301	2,298	2,284	—	2,295	2,319	2,314	2,536	2,483	2,439	—	—
Openings		21	31	8	3	4	4	71	18	32	5	2	0	14	71	142
Closings		13	3	7	1	7	18	49	7	8	10	6	53	58	142	191
M&A		0	0	0	0	0	0	0	0	0	0	226	0	0	226	226
Number of Same Stores		1,999	2,024	2,025	2,023	2,015	1,992	—	2,005	2,037	2,052	2,098	2,059	*4 <u>2,004</u>	—	—