

Monthly Sales Summary for World Co., Ltd. Domestic Retail Business

Company Name: World Co., Ltd.
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FY2025																
(March 1, 2025 to February 28, 2026)		Mar.	Apr.	May	Jun.	Jul.	Aug.	1H	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	2H	Full Term
Sales (YoY)		Change (%)														
Domestic Sales	*1	98.7	95.0	100.0	97.8	101.2	102.0	99.0	92.8	102.2					98.0	98.8
Store Sales	*2	98.8	95.3	100.9	97.5	101.3	101.8	99.1	93.0	103.2					98.7	99.0
Same-Store Sales	*3	98.1	94.0	100.1	96.5	100.5	100.2	98.2	91.4	100.6					96.6	97.9
Online Sales	*4	98.7	93.5	96.5	98.8	101.0	102.6	98.4	*5 92.2	98.6					95.8	97.8
Number of Stores																
End of Month (Term)	*2	2,270	2,298	2,299	2,301	2,298	2,284	—	2,295	2,319					—	—
Openings		21	31	8	3	4	4	71	18	32					50	121
Closings		13	3	7	1	7	18	49	7	8					15	64
M&A		0	0	0	0	0	0	0	0	0					0	0
Number of Same Stores	*3	1,999	2,024	2,025	2,023	2,015	1,992	—	*5 2,005	2,038					—	—

Note: As a general rule, the sales summary is disclosed on the third business day of the month following the reporting month and includes preliminary data. Should final data differ from any preliminary data, the revised figures will be disclosed when the preliminary data for the subsequent month are announced.

*1 Figures are for domestic retail sales only and do not include domestic wholesale or event sales figures or overseas sales.

*2 Figures for store sales and number of stores include directly managed stores and VSPA (Virtual SPA), but they do not include figures for FC (Franchise) stores or overseas stores.

*3 Same stores are defined as stores opened or newly consolidated (joined the Group) more than 12 months prior to the report and were unchanged from the previous month in terms of retail floor space, which changes on a monthly basis in terms of the number of same stores. Stores that have been relocated or closed for more than a day due to renovations have therefore been excluded from the results of same stores, and online sales are not included in

*4 Online Sales figures represent total sales by World Group brand companies through their own and other companies' websites. Online sales are aggregated from sales recorded on our own website and other companies' sites. In addition, the sale of Laxus Technologies Inc. was excluded from January 2025 due to the IPO on December 13, 2024, and we estimate that this will have a negative impact of about 7.0% on online sales throughout the year.

*5 The year-on-year Online Sales for September 2025 were revised from 92.0% to 92.2%, and the Number of Same Stores from 2,003 to 2,005, as indicated by the underlines.

Number of holidays* year-on-year Current month Month in previous year *Saturdays, Sundays and public holidays

- Domestic retail sales were 102.2% compared to the same month last year, with store sales at 103.2% and e-commerce sales at 98.6%. Same-store sales were 100.6% compared to the same month last year. There was no year-on-year change in the number of holidays.
 - In the store sales channel, while the sluggish sales from the previous month continued into the first half, we accelerated the transition of our in-store merchandise in response to a delayed seasonal shift. As a result, sales showed a significant rebound in the latter half of the month, as falling temperatures spurred initial demand for winter outerwear such as coats and jackets, leading to overall recovery. In the e-commerce channel, sales also recovered to surpass the previous year's level after excluding the impact of Laxus being excluded from consolidation. The strong performance of our own e-commerce site, WOS, significantly boosted e-commerce sales, driven by the success of coordinated cross-channel promotions linking our physical stores and e-commerce, such as special features on knitwear and outerwear in the latter half of the month.
 - As for product categories, in apparel, following the strong sales of cardigans last month, regularly priced winter items such as jackets with liners and wool coats began to sell well at full scale during the latter half of the month. In lifestyle goods, winter-use cooking utensils, including the Rangemate Pro (a dedicated microwave cookware) and food steamers, also gained popularity. In terms of brands, in addition to the re-acceleration of our lifestyle segment, led by one'sterrace, our apparel brands also showed a broad-based recovery across all sales channels and customer age groups. Furthermore, Narumiya International, which became a wholly-owned subsidiary starting this month, also performed well overall, led by its core brand, petit main.

Reference: Results for the Previous Fiscal Year

FY2024																
(March 1, 2024 to February 28, 2025)		Mar.	Apr.	May	Jun.	Jul.	Aug.	1H	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	2H	Full Term
Sales (YoY)		Change (%)														
Domestic Sales		98.0	104.8	101.1	109.0	99.2	101.6	102.1	102.9	94.2	105.2	102.7	98.8	92.1	99.6	100.8
Store Sales		97.5	102.4	98.3	109.0	95.6	101.6	100.5	102.1	92.2	104.4	100.4	98.9	93.5	98.8	99.6
Same-Store Sales		97.9	103.5	99.4	111.0	96.5	102.3	101.4	103.2	92.7	104.7	100.2	98.8	91.7	98.6	99.9
Online Sales		100.1	115.1	112.6	109.0	114.3	101.4	108.8	105.9	102.3	108.0	111.7	98.6	87.9	102.4	105.3
Number of Stores																
End of Month (Term)		2,207	2,221	2,217	2,218	2,198	2,181	—	2,200	2,220	2,228	2,279	2,255	2,262	—	—
Openings		30	16	1	1	7	5	60	25	20	9	3	1	18	76	136
Closings		15	2	5	0	27	22	71	6	0	1	0	25	11	43	114
M&A		8	0	0	0	0	0	8	0	0	0	48	0	0	48	56
Number of Same Stores		2,007	2,033	2,040	2,039	2,018	1,990	—	1,993	2,001	2,007	2,011	1,989	1,986	—	—