

Monthly Sales Summary for World Co., Ltd. Domestic Retail Business

Company Name: World Co., Ltd.

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(Securities Code: 3612 Prime, Tokyo Stock Exchange)

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FY2025 (March 1, 2025 to February 28, 2026)																Full Term
		Mar.	Apr.	May	Jun.	Jul.	Aug.	1H	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	2H	
Sales (YoY)		Change (%)														
Domestic Sales	*1	98.7	95.0	100.0	97.8	101.2		98.5								98.5
Store Sales	*2	98.8	95.3	100.9	97.5	101.3		98.7								98.7
Same-Store Sales	*3	98.1	94.0	100.1	96.5	100.5		97.9								97.9
Online Sales	*4	98.7	93.5	96.5	98.8	101.0		97.7								97.7
Number of Stores																
End of Month (Term)	*2	2,270	2,298	2,299	2,301	2,298		—							—	—
Openings		21	31	8	3	4		67							0	67
Closings		13	3	7	1	7		31							0	31
M&A		0	0	0	0	0		0							0	0
Number of Same Stores	*3	1,999	2,024	2,025	2,023	2,014		—							—	—

Note: As a general rule, the sales summary is disclosed on the third business day of the month following the reporting month and includes preliminary data. Should final data differ from any preliminary data, the revised figures will be disclosed when the preliminary data for the subsequent month are announced.

*1 Figures are for domestic retail sales only and do not include domestic wholesale or event sales figures or overseas sales.

*2 Figures for store sales and number of stores include directly managed stores and VSPA (Virtual SPA), but they do not include figures for FC (Franchise) stores or overseas stores.

*3 Same stores are defined as stores opened or newly consolidated (joined the Group) more than 12 months prior to the report and were unchanged from the previous month in terms of retail floor space, which changes on a monthly basis in terms of the number of same stores. Stores that have been relocated or closed for more than a day due to renovations have therefore been excluded from the results of same stores, and online sales are not included in Same-Store Sales.

*4 Online Sales figures represent total sales by World Group brand companies through their own and other companies' websites. Online sales are aggregated from sales recorded on our own website and other companies' sites. In addition, the sale of Lexus Technologies Inc. was excluded from January 2025 due to the IPO on December 13, 2024, and we estimate that this will have a negative impact of about 7.0% on online sales throughout the year.

Number of holidays* year-on-year Current month Month in previous year *Saturdays, Sundays and public holidays

- Domestic sales were 101.2% compared to the same month last year, with store sales at 101.3% and online sales at 101.0%. Same-store sales were at 100.5% compared to the same month, and there was no difference in the number of holidays.
- In the store sales channel, summer products sold well, supported by promotional sales and favorable summer weather with consistently high temperatures throughout the month. In particular, heat-relief items designed for extreme heat and character-themed products developed in collaboration with another company were well received, leading to a significant increase in sales in the latter half of the month. In the e-commerce channel, our World Online Store (WOS) saw strong sales, as WOS member-exclusive campaigns and the final summer sale, held later in the month, drove robust demand for light clothing such as pullovers and shirts. This resulted in sales exceeding those of the previous year, offsetting the impact of excluding Lexus.
- As for product categories, lightweight clothing such as summer knitwear, cut-and-sew tops, and skipper shirts sold well, further supported by the summer sale. Jackets made with functional materials offering UV protection and contact cooling also saw strong demand. Among seasonal goods, handheld fans and stainless steel ice pack bottles gained strong traction. In terms of brands, lifestyle brands like 212 KITCHEN STORE and one's terrace continued their upward trend, while apparel brands such as the department store INDIVI and shopping center brand OPAQUE.CLIP also achieved additional growth. Overall, summer merchandise performed strongly across all pricing and sales channels.

Reference: Results for the Previous Fiscal Year

FY2024 (March 1, 2024 to February 28, 2025)																
		Mar.	Apr.	May	Jun.	Jul.	Aug.	1H	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	2H	Full Term
Sales (YoY)		Change (%)														
Domestic Sales		98.0	104.8	101.1	109.0	99.2	101.6	102.1	102.9	94.2	105.2	102.7	98.8	92.1	99.6	100.8
	Store Sales	97.5	102.4	98.3	109.0	95.6	101.6	100.5	102.1	92.2	104.4	100.4	98.9	93.5	98.8	99.6
	Same-Store Sales	97.9	103.5	99.4	111.0	96.5	102.3	101.4	103.2	92.7	104.7	100.2	98.8	91.7	98.6	99.9
	Online Sales	100.1	115.1	112.6	109.0	114.3	101.4	108.8	105.9	102.3	108.0	111.7	98.6	87.9	102.4	105.3
Number of Stores																
End of Month (Term)		2,207	2,221	2,217	2,218	2,198	2,181	—	2,200	2,220	2,228	2,279	2,255	2,262	—	—
	Openings	30	16	1	1	7	5	60	25	20	9	3	1	18	76	136
	Closings	15	2	5	0	27	22	71	6	0	1	0	25	11	43	114
	M&A	8	0	0	0	0	0	8	0	0	0	48	0	0	48	56
Number of Same Stores		2,007	2,033	2,040	2,039	2,018	1,990	—	1,993	2,001	2,007	2,011	1,989	1,986	—	—