

Monthly Sales Summary for World Co., Ltd. Domestic Retail Business

Company Name: World Co., Ltd.

Representative: Nobuteru Suzuki, Representative Director of the Board President and Executive Officer
(Securities Code: 3612 Prime, Tokyo Stock Exchange)

Contact: Keiichi Nakabayashi, Member of the Board Executive Vice President and Executive Officer
(IR Office Phone: +81-3-6887-1300)

FY2025 (March 1, 2025 to February 28, 2026)																Full Term
		Mar.	Apr.	May	Jun.	Jul.	Aug.	1H	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	2H	
Sales (YoY)		Change (%)														
Domestic Sales	*1	98.7	95.0	100.0				97.9							97.9	
Store Sales	*2	98.8	95.3	100.9				98.3							98.3	
Same-Store Sales	*3	98.1	94.0	100.1				97.5							97.5	
Online Sales	*4	98.7	93.5	96.5				96.2							96.2	
Number of Stores																
End of Month (Term)	*2	2,270	2,298	2,299				—						—	—	
Openings		21	31	8				60						0	60	
Closings		13	3	7				23						0	23	
M&A		0	0	0				0						0	0	
Number of Same Stores	*3	1,999	2,024	2,025				—						—	—	

Note: As a general rule, the sales summary is disclosed on the third business day of the month following the reporting month and includes preliminary data. Should final data differ from any preliminary data, the revised figures will be disclosed when the preliminary data for the subsequent month are announced.

*1 Figures are for domestic retail sales only and do not include domestic wholesale or event sales figures or overseas sales.

*2 Figures for store sales and number of stores include directly managed stores and VSPA (Virtual SPA), but they do not include figures for FC (Franchise) stores or overseas stores.

*3 Same stores are defined as stores opened or newly consolidated (joined the Group) more than 12 months prior to the report and were unchanged from the previous month in terms of retail floor space, which changes on a monthly basis in terms of the number of same stores. Stores that have been relocated or closed for more than a day due to renovations have therefore been excluded from the results of same stores, and online sales are not included in

*4 Online Sales figures represent total sales by World Group brand companies through their own and other companies' websites. Online sales are aggregated from sales recorded on our own website and other companies' sites. In addition, the sale of Laxus Technologies Inc. was excluded from January 2025 due to the IPO on December 13, 2024, and we estimate that this will have a negative impact of about 7.0% on online sales throughout the year.

Number of holidays* year-on-year Current month Month in previous year *Saturdays, Sundays and public holidays

- Domestic sales were 100.0% compared to the same month last year, with store sales at 100.9% and online sales at 96.5%. Additionally, same-store sales were 100.1%, and the number of holidays increased by one, which is estimated to have had a positive impact of about 1.5%.
- Sales for the month across all sales channels showed a strong start in the early part, slowed in the middle, and recovered toward the end. While lifestyle brands, led by household goods, remained robust, many apparel brands struggled to maintain momentum. In the store sales channel, solid demand was seen for long-sleeved items suited to cooler-than-usual temperatures, as well as tailored jackets that could be worn across seasons. In the online sales channel, initiatives such as free shipping during the long holiday period and curated features on functional items contributed to strong performance on our e-commerce site.
- As for product categories, cooler temperatures influenced sales trends, with knitwear continuing to perform well in sleeve lengths ranging from short to three-quarter. Blouses and shirts also sold well, from functional fabrics suited for early summer to long-sleeved styles that can be worn as outerwear. In addition, discounts on jackets contributed to the clearance of spring inventory. In brands, one's terrace and 212 KITCHEN STORE, both representing the household goods category, recorded strong growth by capturing demand for Mother's Day gifts. Meanwhile, intimate goods store Risa Magli which support the core apparel brands, and used select store RAGTAG, also continued to perform well.

Note: The Company's financial results for the first quarter ended May 2025 are scheduled to be released on July 3 via its corporate website and TDnet.

Reference: Results for the Previous Fiscal Year

FY2024 (March 1, 2024 to February 28, 2025)																	
		Mar.	Apr.	May	Jun.	Jul.	Aug.	1H	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	2H		
Sales (YoY)		Change (%)															
Domestic Sales		98.0	104.8	101.1	109.0	99.2	101.6	102.1	102.9	94.2	105.2	102.7	98.8	92.1	99.6	100.8	
	Store Sales	97.5	102.4	98.3	109.0	95.6	101.6	100.5	102.1	92.2	104.4	100.4	98.9	93.5	98.8	99.6	
	Same-Store Sales	97.9	103.5	99.4	111.0	96.5	102.3	101.4	103.2	92.7	104.7	100.2	98.8	91.7	98.6	99.9	
	Online Sales	100.1	115.1	112.6	109.0	114.3	101.4	108.8	105.9	102.3	108.0	111.7	98.6	87.9	102.4	105.3	
Number of Stores																	
End of Month (Term)		2,207	2,221	2,217	2,218	2,198	2,181	—	2,200	2,220	2,228	2,279	2,255	2,262	—	—	
	Openings	30	16	1	1	7	5	60	25	20	9	3	1	18	76	136	
	Closings	15	2	5	0	27	22	71	6	0	1	0	25	11	43	114	
	M&A	8	0	0	0	0	0	8	0	0	0	48	0	0	48	56	
Number of Same Stores		2,007	2,033	2,040	2,039	2,018	1,990	—	1,993	2,001	2,007	2,011	1,989	1,986	—	—	