



August 5, 2025

Company name: KUSURI NO AOKI HOLDINGS CO., LTD.  
 (Stock code: 3549 Tokyo Stock Exchange)  
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## Monthly Sales Report July, 2025

◇ The fiscal year ending May 2026 (from May 21, 2025 to May 20, 2026)

		Jun.	Jul.	Aug.	Sep.	Oct.	Nov.
Sales (%)	All Stores	116.1	120.5				
	Existing Stores	107.2	111.4				
Customer traffic (%)	All Stores	112.4	116.6				
	Existing Stores	102.8	106.8				
Average Spending per Customer (%)	All Stores	103.3	103.3				
	Existing Stores	104.3	104.3				
		Dec.	Jan.	Feb.	Mar.	Apr.	May
Sales (%)	All Stores						
	Existing Stores						
Customer traffic (%)	All Stores						
	Existing Stores						
Average Spending per Customer (%)	All Stores						
	Existing Stores						

- (Notes)
1. The figures above are based on preliminary operating data, and may differ from actual results.
  2. The current month is defined as the period from the 21st of the previous month to the 20th of this month.
  3. Existing stores are calculated based on those that have been open for 13 months or more.
  4. The customer traffic and average spending per customer are based on the combined results of drugstores and dispensing pharmacies.
  5. The figures above include those of NALX Co., Ltd. and Fukuya Co., Ltd.
  6. The figures above do not include the results of Miwa Shoten Co., Ltd."

◇ Store Opening and Closing Results (from June 21, 2025 to July 20, 2025)

Store Opening	Date	Store Name	Adress
Drugstore	June 25, 2025	Otsukarasaki	Shiga,Otsu
Drugstore	July 2, 2025	Otsuseta	Shiga,Otsu
Drugstore	July 9, 2025	Anbo	Ibaraki,Hokota
Drugstore	July 16, 2025	Kamiyoshida	Kagawa,Zentsuji

◇ Number of Stores by Prefecture (July 20, 2025)

Prefecture	Drugstores		Supermarket stores	Dispensing pharmacies	Total
	Standalone Drugstores	Drugstores with dispensaries			
Ishikawa	26	80	1	1	108
Toyama	31	64	0	4	99
Fukui	20	39	0	1	60
Niigata	30	55	0	0	85
Nagano	7	29	0	0	36
Gunma	33	55	0	0	88
Saitama	10	30	0	0	40
Tochigi	21	36	0	0	57
Ibaraki	22	36	0	0	58
Chiba	3	24	4	0	31
Yamanashi	0	5	0	0	5
Gifu	30	39	0	0	69
Aichi	19	31	0	0	50
Mie	18	22	0	0	40
Shizuoka	13	7	1	0	21
Shiga	19	24	1	0	44
Nara	2	11	1	0	14
Kyoto	6	14	1	0	21
Osaka	1	10	0	0	11
Wakayama	0	0	1	0	1
Fukushima	4	20	0	0	24
Miyagi	6	10	1	0	17
Iwate	11	14	0	0	25
Yamagata	2	8	1	0	11
Akita	3	0	1	0	4
Ehime	4	1	3	0	8
Kagawa	3	0	7	0	10
Total	344	664	23	6	1037