



June 5, 2025

Company name: KUSURI NO AOKI HOLDINGS CO., LTD.
 (Stock code: 3549 Tokyo Stock Exchange)
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Monthly Sales Report May, 2025

◇ The fiscal year ending May 2025 (from May 21, 2024 to May 20, 2025)

		Jun.	Jul.	Aug.	Sep.	Oct.	Nov.
Sales (%)	All Stores	113.1	110.2	109.3	110.6	112.8	113.7
	Existing Stores	109.1	106.9	105.9	106.3	106.6	107.3
Customer traffic (%)	All Stores	111.6	107.3	107.2	108.6	110.9	111.8
	Existing Stores	107.1	103.5	103.3	103.8	104.1	104.6
Average Spending per Customer (%)	All Stores	101.3	102.7	102.0	101.8	101.7	101.7
	Existing Stores	101.9	103.3	102.6	102.4	102.4	102.6
		Dec.	Jan.	Feb.	Mar.	Apr.	May
Sales (%)	All Stores	113.3	119.0	116.3	111.2	120.8	114.3
	Existing Stores	107.0	111.4	109.3	103.7	111.8	105.5
Customer traffic (%)	All Stores	111.6	116.8	113.0	108.6	114.9	111.3
	Existing Stores	104.2	108.6	105.3	100.5	105.6	101.8
Average Spending per Customer (%)	All Stores	101.6	101.9	102.9	102.3	105.1	102.7
	Existing Stores	102.7	102.6	103.8	103.2	105.9	103.7

- (Notes)
1. The figures above are based on preliminary operating data, and may differ from actual results.
 2. The current month is defined as the period from the 21st of the previous month to the 20th of this month.
 3. Existing stores are calculated based on those that have been open for 13 months or more.
 4. The customer traffic and average spending per customer are based on the combined results of drugstores and dispensing pharmacies.
 5. The figures above include those of NALX Co., Ltd. and Fukuya Co., Ltd.

◇ Store Opening and Closing Results (from April 21, 2025 to May 20, 2025)

Store Opening	Date	Store Name	Address
Drugstore	April 23, 2025	Ino	Mie,Suzuka
Drugstore	April 23, 2025	Mizutake	Aichi,Gamagori
Drugstore	April 23, 2025	Shinanomatsukawa	Nagano,Kitaadumi
Drugstore	April 23, 2025	Isohara	Ibaraki,Kitaibaraki
Drugstore	April 30, 2025	Kamikawa	Saitama,Kodama
Drugstore	April 30, 2025	Ogisone	Niigata,Gosen
Drugstore	April 30, 2025	Kamosho	Kagawa,Sanuki
Drugstore	April 30, 2025	Kosakakita	Ishikawa,Kanazawa
Drugstore	April 30, 2025	Imizuhonmachi	Toyama,Imizu
Drugstore	April 30, 2025	Matsusakaoishi	Mie,Matsusaka
Dispensing pharmacy	May 1, 2025	Ando	Nara,Ikoma
Dispensing pharmacy	May 1, 2025	Iwana	Chiba,Noda
Dispensing pharmacy	May 1, 2025	Inuduka	Tochigi,Oyama
Dispensing pharmacy	May 1, 2025	Sanwacho	Nara,Yamatotakada
Dispensing pharmacy	May 1, 2025	Tondabayashinakano	Osaka,Tondabayashi
Drugstore	May 7, 2025	Tochigiimaizumi	Tochigi,Tochigi
Drugstore	May 7, 2025	Anamizukunogi	Ishikawa,Hosu
Drugstore	May 7, 2025	Otakamimachi	Kagawa,Takamatsu
Drugstore	May 7, 2025	Hirawa	Tochigi,Oyama
Drugstore	May 7, 2025	Hizikata	Shizuoka,Takegawa
Drugstore	May 14, 2025	Kisosaki	Mie,Kuwana
Drugstore	May 14, 2025	Ashikagaisecho	Tochigi,Ashikaga
Drugstore	May 14, 2025	Toyosakaota	Niigata,Niigata
Drugstore	May 14, 2025	Sawadu	Ehime,Niihama
Drugstore	May 14, 2025	Rokuchonome	Miyagi,Sendai
Drugstore	May 14, 2025	Ogawarasaiwaicho	Miyagi,Shibata
Drugstore	May 20, 2025	Hutatsui	Akita,Noshiro
Drugstore	May 20, 2025	Hinai	Akita,Odate
Drugstore	May 20, 2025	Amuzashiroishi	Miyagi,Shiroishi
Drugstore	May 20, 2025	Takanosu	Akita,Kitaakita
Drugstore	May 20, 2025	Kakudakazika	Miyagi,Kakuda
Drugstore	May 20, 2025	Tsubatayokohama	Ishikawa,Kahoku

◇ Number of Stores by Prefecture (May 20, 2025)

Prefecture	Drugstores		Supermarket stores	Dispensing pharmacies	Total
	Standalone Drugstores	Drugstores with dispensaries			
Ishikawa	26	80	1	1	108
Toyama	31	64	0	4	99
Fukui	20	39	0	1	60
Niigata	30	55	0	0	85
Nagano	7	29	0	0	36
Gunma	33	55	0	0	88
Saitama	10	30	0	0	40
Tochigi	21	36	0	0	57
Ibaraki	21	36	0	0	57
Chiba	3	24	5	0	32
Yamanashi	0	5	0	0	5
Gifu	30	39	0	0	69
Aichi	19	31	0	0	50
Mie	18	22	0	0	40
Shizuoka	13	7	1	0	21
Shiga	17	24	4	0	45
Nara	2	11	1	0	14
Kyoto	6	14	3	0	23
Osaka	1	10	0	0	11
Wakayama	0	0	1	0	1
Fukushima	4	20	0	0	24
Miyagi	6	10	1	0	17
Iwate	11	14	0	0	25
Yamagata	2	8	2	0	12
Akita	3	0	1	0	4
Ehime	4	1	3	0	8
Kagawa	2	0	3	0	5
Total	340	664	26	6	1036