



May 7, 2025

Company name: KUSURI NO AOKI HOLDINGS CO., LTD.
 (Stock code: 3549 Tokyo Stock Exchange)
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Monthly Sales Report April, 2025

◇ The fiscal year ending May 2025 (from May 21, 2024 to May 20, 2025)

		Jun.	Jul.	Aug.	Sep.	Oct.	Nov.
Sales (%)	All Stores	113.1	110.2	109.3	110.6	112.8	113.7
	Existing Stores	109.1	106.9	105.9	106.3	106.6	107.3
Customer traffic (%)	All Stores	111.6	107.3	107.2	108.6	110.9	111.8
	Existing Stores	107.1	103.5	103.3	103.8	104.1	104.6
Average Spending per Customer (%)	All Stores	101.3	102.7	102.0	101.8	101.7	101.7
	Existing Stores	101.9	103.3	102.6	102.4	102.4	102.6
		Dec.	Jan.	Feb.	Mar.	Apr.	May
Sales (%)	All Stores	113.3	119.0	116.3	111.2	120.8	
	Existing Stores	107.0	111.4	109.3	103.7	111.8	
Customer traffic (%)	All Stores	111.6	116.8	113.0	108.6	114.9	
	Existing Stores	104.2	108.6	105.3	100.5	105.6	
Average Spending per Customer (%)	All Stores	101.6	101.9	102.9	102.3	105.1	
	Existing Stores	102.7	102.6	103.8	103.2	105.9	

- (Notes)
1. The figures above are based on preliminary operating data, and may differ from actual results.
 2. The current month is defined as the period from the 21st of the previous month to the 20th of this month.
 3. Existing stores are calculated based on those that have been open for 13 months or more.
 4. The customer traffic and average spending per customer are based on the combined results of drugstores and dispensing pharmacies.
 5. The figures above include those of NALX Co., Ltd. and Fukuya Co., Ltd.

◇ Store Opening and Closing Results (from March 21, 2025 to April 20, 2025)

Store Opening	Date	Store Name	Adress
Drugstore	March 26, 2025	Hongokita	Toyama,Toyama
Dispensing pharmacy	April 1, 2025	Matsuyamatakaoka	Ehime,Matsuyama
Dispensing pharmacy	April 1, 2025	Hannantottori	Osaka,Hannan
Dispensing pharmacy	April 1, 2025	Ohira	Tochigi,Tochigi
Dispensing pharmacy	April 1, 2025	Naoi	Ibaraki,Chikusei
Dispensing pharmacy	April 1, 2025	Akurosudori	Ibaraki,Yuki
Drugstore	April 2, 2025	Ikkucho	Tochigi,Nasushiobara
Drugstore	April 2, 2025	Kobayashicho	Mie,Yokkaichi
Drugstore	April 9, 2025	Shinhinode	Ishikawa,Komatsu
Drugstore	April 9, 2025	Omiimadu	Shiga,Takashima
Drugstore	April 9, 2025	Ozano	Gifu,Kakamigahara
Drugstore	April 16, 2025	Hinohigashi	Gifu,Gifu
Drugstore	April 16, 2025	Yosanoishikawa	Kyoto,yosanocho
Drugstore	April 16, 2025	Koiehonmachi	Aichi,Tokoname
Drugstore	April 16, 2025	Usaka	Aichi,Aguicho

◇ Number of Stores by Prefecture (April 20, 2025)

Prefecture	Drugstores		Supermarket stores	Dispensing pharmacies	Total
	Standalone Drugstores	Drugstores with dispensaries			
Ishikawa	23	80	1	1	105
Toyama	30	64	0	4	98
Fukui	20	39	0	1	60
Niigata	28	55	0	0	83
Nagano	6	29	0	0	35
Gunma	33	55	0	0	88
Saitama	9	30	0	0	39
Tochigi	19	35	0	0	54
Ibaraki	20	36	0	0	56
Chiba	4	23	4	0	31
Yamanashi	0	5	0	0	5
Gifu	30	39	0	0	69
Aichi	18	31	0	0	49
Mie	15	22	0	0	37
Shizuoka	12	7	1	0	20
Shiga	17	24	4	0	45
Nara	4	9	1	0	14
Kyoto	6	14	3	0	23
Osaka	2	9	0	0	11
Wakayama	0	0	1	0	1
Fukushima	4	20	0	0	24
Miyagi	2	10	1	0	13
Iwate	11	14	0	0	25
Yamagata	2	8	2	0	12
Akita	0	0	1	0	1
Ehime	3	1	3	0	7
Kagawa	0	0	3	0	3
Total	318	659	25	6	1008