



March 5, 2025

Company name: KUSURI NO AOKI HOLDINGS CO., LTD.
 (Stock code: 3549 Tokyo Stock Exchange)
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Monthly Sales Report February, 2025

◇ The fiscal year ending May 2025 (from May 21, 2024 to May 20, 2025)

		Jun.	Jul.	Aug.	Sep.	Oct.	Nov.
Sales (%)	All Stores	113.1	110.2	109.3	110.6	112.8	113.7
	Existing Stores	109.1	106.9	105.9	106.3	106.6	107.3
Customer traffic (%)	All Stores	111.6	107.3	107.2	108.6	110.9	111.8
	Existing Stores	107.1	103.5	103.3	103.8	104.1	104.6
Average Spending per Customer (%)	All Stores	101.3	102.7	102.0	101.8	101.7	101.7
	Existing Stores	101.9	103.3	102.6	102.4	102.4	102.6
		Dec.	Jan.	Feb.	Mar.	Apr.	May
Sales (%)	All Stores	113.3	119.0	116.3			
	Existing Stores	107.0	111.4	109.3			
Customer traffic (%)	All Stores	111.6	116.8	113.0			
	Existing Stores	104.2	108.6	105.3			
Average Spending per Customer (%)	All Stores	101.6	101.9	102.9			
	Existing Stores	102.7	102.6	103.8			

- (Notes)
1. The figures above are based on preliminary operating data, and may differ from actual results.
 2. The current month is defined as the period from the 21st of the previous month to the 20th of this month.
 3. Existing stores are calculated based on those that have been open for 13 months or more.
 4. The customer traffic and average spending per customer are based on the combined results of drugstores and dispensing pharmacies.
 5. The figures above include those of NALX Co., Ltd. and Fukuya Co., Ltd.

◇ Store Opening and Closing Results (from January 21, 2025 to February 20, 2025)

Store Opening	Date	Store Name	Adress
Drugstore	January 22, 2025	Kawanoe	Ehime,Shikokuchuo
Drugstore	January 22, 2025	Tsutsumicho	Nigata,Nagaoka
Drugstore	January 29, 2025	Yonezawamonto	Yamagata,Yonezawa
Drugstore	January 29, 2025	Takazeki	Gunma,Takasaki
Drugstore	January 29, 2025	Omihachimanshiratori	Shiga,Omihachiman
Drugstore	February 5, 2025	Shimasakae	Gifu,Gifu
Drugstore	February 5, 2025	Akutsu	Gunma,Ota

◇ Number of Stores by Prefecture (February 20, 2025)

Prefecture	Drugstores		Supermarket stores	Dispensing pharmacies	Total
	Standalone Drugstores	Drugstores with dispensaries			
Ishikawa	22	80	1	1	104
Toyama	29	64	0	4	97
Fukui	20	39	0	1	60
Niigata	28	55	0	0	83
Nagano	6	29	0	0	35
Gunma	33	55	0	0	88
Saitama	9	30	0	0	39
Tochigi	19	34	0	0	53
Ibaraki	22	34	0	0	56
Chiba	3	23	3	0	29
Yamanashi	0	5	0	0	5
Gifu	28	39	0	0	67
Aichi	15	31	0	0	46
Mie	14	22	0	0	36
Shizuoka	12	7	1	0	20
Shiga	15	24	4	0	43
Nara	4	9	0	0	13
Kyoto	5	14	5	0	24
Osaka	2	8	0	0	10
Fukushima	4	20	0	0	24
Miyagi	2	10	0	0	12
Iwate	9	13	0	0	22
Yamagata	2	8	0	0	10
Ehime	4	0	4	0	8
Kagawa	0	0	5	0	5
Total	307	653	23	6	989