

Fiscal year ending March 2026 Q3  
The final accounts state the materials

Yossix Holdings Co.,Ltd.  
(Stock code: 3221)

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# Company Profile

# Company Profile



Name	Yossix Holdings Co.,Ltd.	
establishment	1 9 8 5 年 4 月 1 日	
location	1-9-30 Tokugawa, Higashi-ku, Nagoya-shi, Aichi	
representative	Representative Director, Chairman and CEO Masanari Yoshioka President & COO Masahito Segawa	
Paid-in Capital	361,315,000円 (As of December 31, 2025)	
Listed Markets	Tokyo Stock Exchange Prime Market Nagoya Stock Exchange Premier Market	
Affiliates	Yossix Foods Co.,Ltd. Yoshioka Design & Construction Co.,Ltd. Yossix Capital Co.,Ltd. Wonder Food Innovation Co.,Ltd.	(Food & Beverage Business) (Building Accessories Business) (Investment Business) (Food & Beverage Business)
Number of stores	395 stores (As of December 31,2025) <ul style="list-style-type: none"><li>▸ Yossix Foods Co.,Ltd.<ul style="list-style-type: none"><li>• Directly managed stores: 388 stores</li><li>• Franchise (employee independence system): 2 stores</li></ul></li><li>▸ Wonder Food Innovation Co.,Ltd.<ul style="list-style-type: none"><li>• 5 directly managed stores</li></ul></li></ul>	

## 【Corporate Philosophy】 From babies to grandpas and grandmas, you can have fun Producing the mind, food, and residence

Heart : A company with a "heartwarming" presence  
Food : A company where you can take home "energy"  
Housing: A company that can provide and create a sense of "comfort"

## 【Company Creed】 Take it for granted

- Energetic voice
- Cleanliness
- Smiling customer service

## 【Yataiya Group Basic Philosophy】 It's a store where you can go home with energy.

Yadai and the Group contribute to society through the restaurant industry.  
I'm always thinking about my sense of existence

# Yossix Foods Co.,Ltd. Description of Business



- Focusing on directly managed stores, **390** izakaya stores in Honshu, Shikoku, Kyushu, and Hokkaido

**Yataizushi: 359 stores (including 2 franchise stores)**



本格職人  
にぎりずし居酒屋



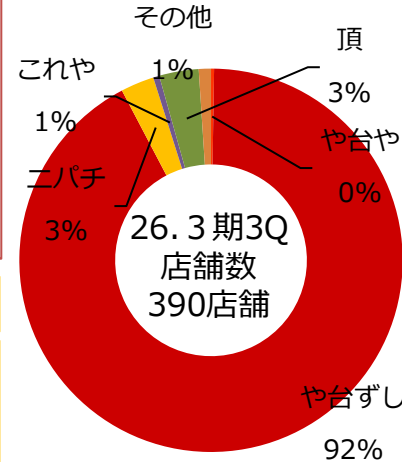
**Nipachi (including Nipachi): 11 stores**



280円均一  
低価格居酒屋



## 業態別店舗数



Note: Includes 2 franchise stores

**Yataiya: 1 store**

お好み焼き鉄板焼き居酒屋



**Koreya: 2 stores**

大阪の味・串カツ居酒屋



**Itadaki: 13 stores**

毎日謹製  
店内仕込み



**Others: 4 stores**

せんと てっぱん 玉鍋  
海老どて食堂

- Uber Eats develops delivery using Delivery Hall
- From the past, "Yataizushi" also focuses on takeout.

**Hanahana ( 5 stores in Midori-ku, Moriyama-ku, Minato-ku,  
and Nagoya City, Nagakute City, Anjo City)**

**A highly specialized restaurant that mainly serves natural potatoes**

- Made from natural potatoes, which are highly nutritious ingredients
- Use of ingredients that are popular with a wide range of age groups, including the elderly



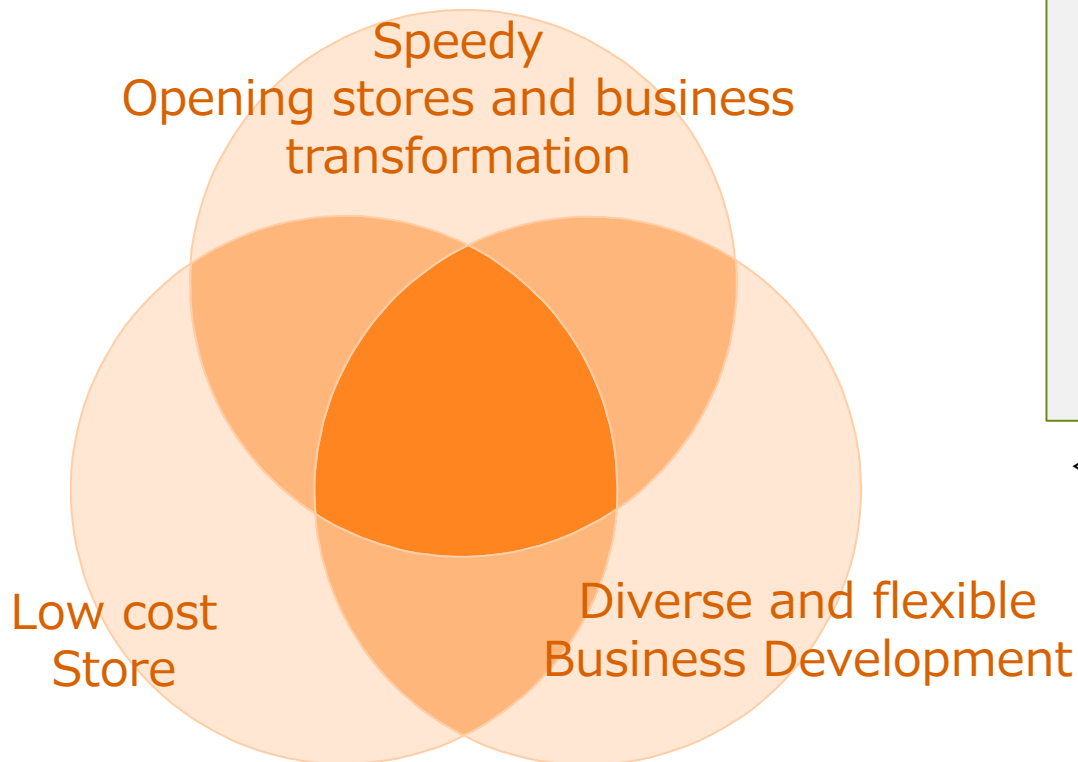
**Demonstrating features and strengths not found in the Group's existing business categories, expanding our business domain as a restaurant chain,  
Policies that lead to the enhancement of the Group's corporate value**

- (1) Unlike "Yataizushi", which is located mainly in front of the station, it is possible to open a store on the roadside, shopping mall, commercial building, etc.
  - In April 2025, we will open a store in "LaLaport Anjo" in Anjo City, Aichi Prefecture
- (2) As a Japanese restaurant business, we can expect sales that do not involve alcohol sales, mainly during lunchtime.



Comprehensive and low-cost provision of everything you need to create a store

## Industry-leading mobility



### "I'm glad I'm in trouble!"

- Focusing on store design and construction management, Building business such as restaurants and offices  
We are expanding.
- Co., Ltd., which is a group company y Smell at Yoshix Foods stores  
We have a large number of design and construction management achievements. Yes, we have.
- Actively from companies outside the Group  
We have received orders from.

<Construction example>





# History of our company

**YOSSIX**

23 年 : Wonder Food Innovations  
Establishment of a joint-stock company

22 年 : Shifted to the Prime Market due to  
the reorganization of the Tokyo Stock  
Exchange market

21 年 : Transition to a  
holding company structure

16 年 : Listed on the First Section of the  
Tokyo Stock Exchange

15 年 : Changed to the Second Section of the  
Tokyo Stock Exchange.

14 年 : Listed on the JASDAQ market of the  
Tokyo Stock Exchange

07 年 : Absorbed Yoshioka Design &  
Construction Co., Ltd.

00 年 : Yataizushi No. 1 store (Aoi store,  
Nagoya City)

98 年 : Yataiya No. 1 store (Oshikiri store,  
Nagoya City)

90 年 : Company name changed to Yossix

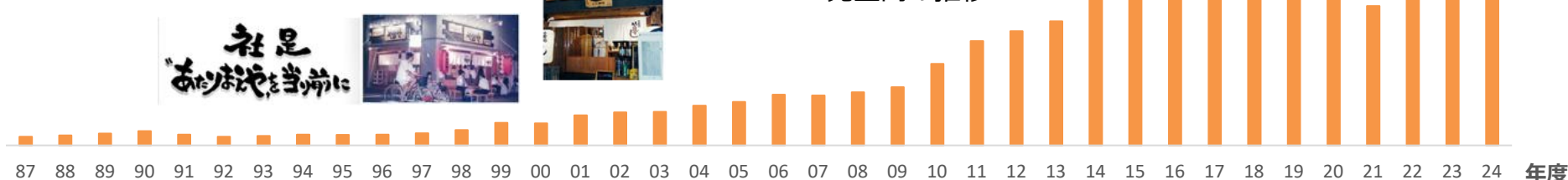
同年 : Company name changed to Best Food  
85 年 : Ten Gallon Kid established

83 年 : Established Yoshioka Design &  
Construction Co., Ltd.

80 年 : Founded Yoshioka Design &  
Construction Co., Ltd. and started the  
building equipment business.



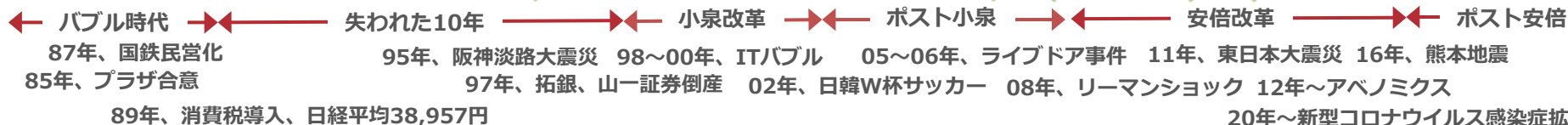
売上高の推移



Yataiya · Yataizushi Center

Nipachi Center

Yataizushi Center



# Fiscal Year Ending March 2026 Q3 Consolidated Financial Results Summary

## Aiming for 500 stores and sales of 30 billion yen!

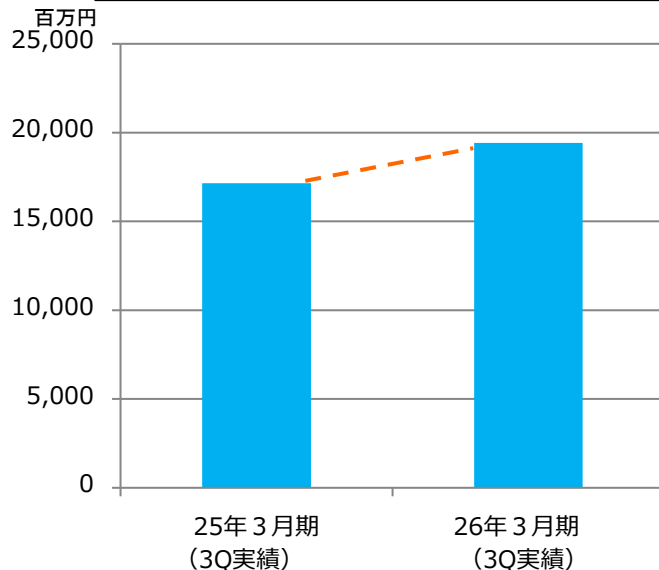
- In the first quarter, we opened 6 new stores and closed 9 stores. This quarter, the rainy season ends earlier than usual, and the amount of rainfall  
Since there were few, sales were not affected by the weather, so sales were strong.
- In the second quarter, we opened 8 new stores. This summer, the temperature continued to be over 35 degrees Celsius, but the impact of weather such as typhoons was less  
Same-store sales also exceeded 100% compared to the previous year, and the number of customers exceeded 100%.
- In the third quarter, we opened eight new stores. From November to December, the impact of the climate is small, and considering the location and needs, Since the number of stores that start operating at 3 p.m. has increased, same-store sales have been strong.

(単位：百万円)

	25年3月期 第3Q実績 (売上比)	26年3月期			通期	
		第3Q実績 (売上比)	前期比		予想 (売上比)	予想進捗率 %
			差額	%		
売上高	17,150	<b>19,421</b>	2,271	113.2%	24,184	80.3%
営業利益	1,896 (11.1%)	<b>2,375</b> (12.2%)	479	125.3%	2,404 (9.9%)	98.8%
経常利益	2,081 (12.1%)	<b>2,609</b> (13.4%)	528	125.4%	2,658 (11.0%)	98.2%
当期純利益	1,422 (8.3%)	<b>1,678</b> (8.6%)	256	118.0%	1,820 (7.5%)	92.2%
1株当たり純利益	139.35円	<b>163.83円</b>	24.48円	117.6%	178.11円	92.0%

# Profit and loss factors

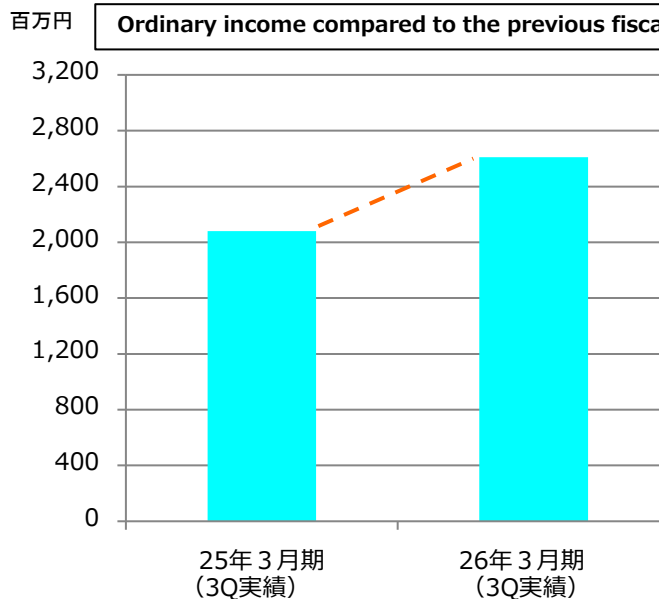
Net sales compared to the previous fiscal year results



## comment

- (1) In the first quarter, compared to the previous fiscal year, same-store sales were on par with the previous fiscal year. It has changed. Since the rainy season ended early and the impact of rain was small, Sales continued to grow steadily, and sales increased year-on-year.
- (2) In the second quarter, compared to the previous fiscal year, same-store sales exceeded 100% compared to the previous fiscal year. It has been reduced. The temperature continued to be over 35 degrees Celsius, but the typhoon The number of customers to the store remained over 100%.
- (3) In the third quarter, there was no impact from the weather, and the number of customers visited the store increased by 100% compared to the previous quarter. Revenue increased significantly compared to the previous fiscal year.

Ordinary income compared to the previous fiscal year



## Comment

- (1) In response to the soaring price of food ingredients, in the development of stores in a wide area Utilizing local supplier routes to purchase high-quality and low-cost products. At the same time, we will continue to focus on the regular changes to the izakaya menu (4 times a year). The cost rate corresponding to the increase in food prices due to the price revision associated with the We focused on maintaining and improving it.
- (2) Not only soaring food prices, but also labor costs and job openings to secure human resources Recruitment costs, as well as utility costs for operating stores, have also soared However, due to a significant increase in revenue, ordinary income also increased. Other.

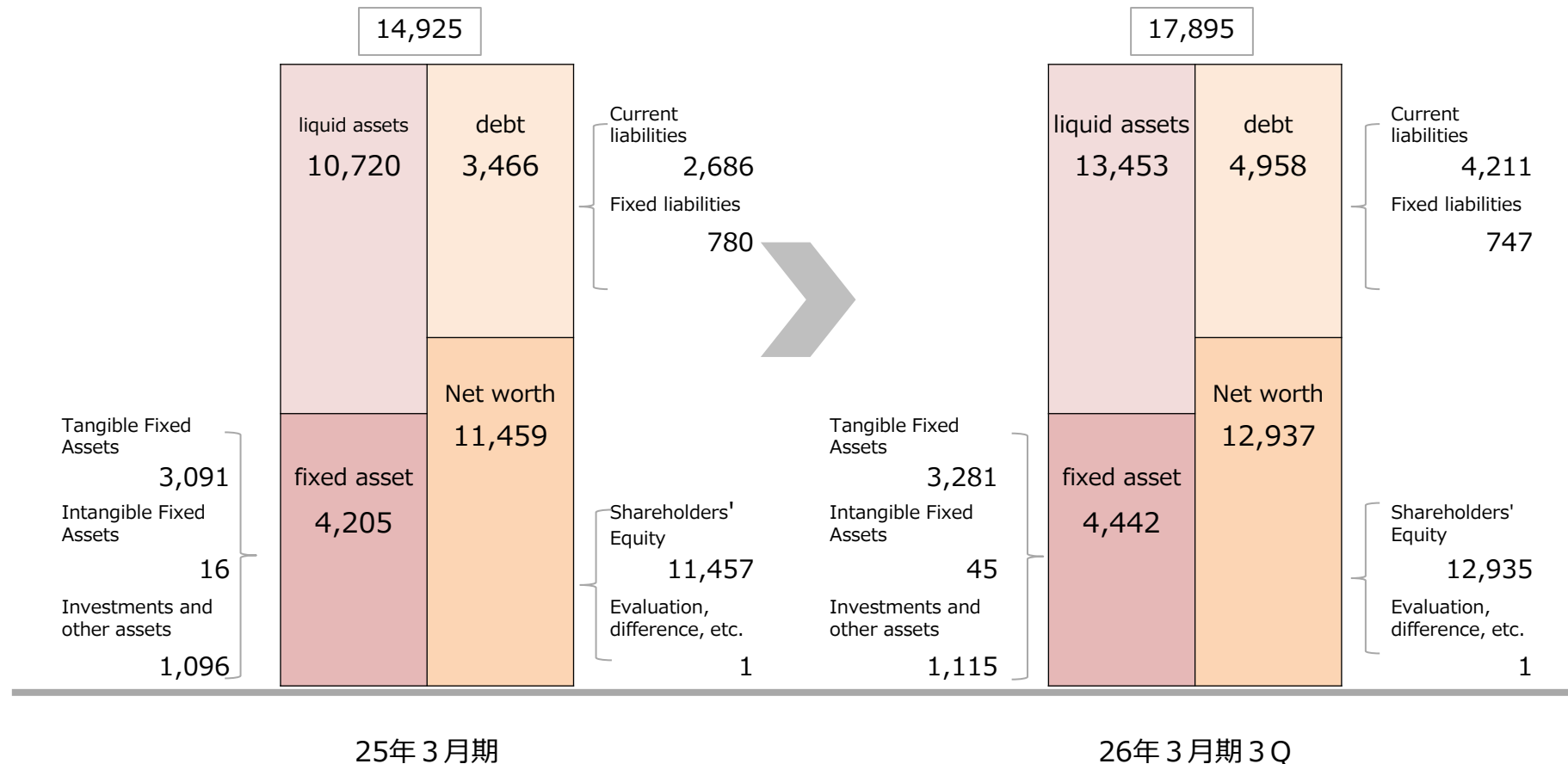
# Consolidated Balance Sheet Overview

## Total assets increased by 2,970 million yen

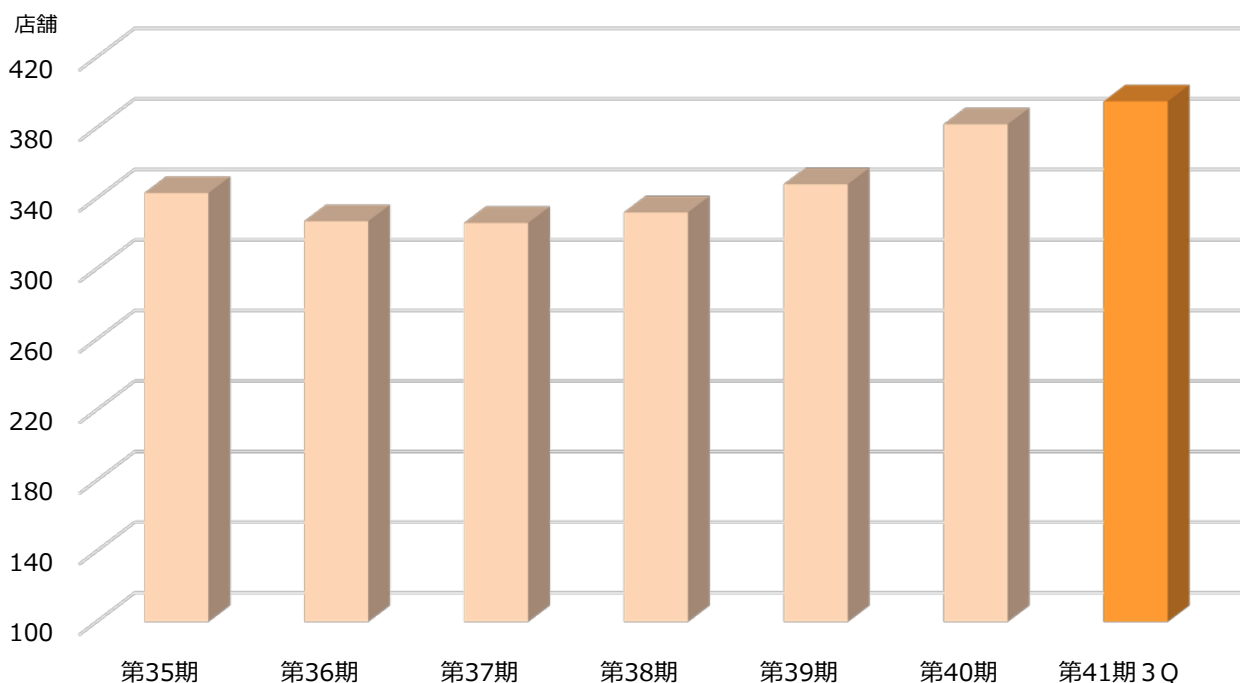
### [Current assets]

- Current assets increased by 2,732 million yen, mainly due to an increase of 2,427 million yen in cash and deposits.

(単位：百万円)



## Trends in the number of stores



### comment

**Opened 22 new stores  
[Yosix Foods]**

"Yataizushi" 16 stores

"Hitokuchi Gyoza no Itadaki"  
4 stores

"Ebidote Shokudo" (M&A)  
1 store

**[Wonder Food Innovation]**  
"HanaHana" 1 store

• Closed 9 stores  
(Among them, 1 FC store)

第35期	第36期	第37期	第38期	第39期	第40期	第41期 3Q
343店	327店	326店	332店	348店	382店	395店

Note: The number of stores of Wonder Food Innovation Co., Ltd. from the 40th fiscal year (4 stores in the 40th fiscal year and 5 stores in the 41st fiscal year) is also included.

## 【ヨシックスフーズ】

店舗名（仮称含む）	住所	オープン予定日
や台ずし大森金城学院前駅町	愛知県名古屋市守山区大森3丁目205	2026/1/30
や台ずし草加駅西口町	埼玉県草加市氷川町2102-7	2026/2/20
や台ずし諫早駅前町	長崎県諫早市永昌東町17-1	2026/2/26
ひとくち餃子の頂 倉敷駅前店	岡山県倉敷市阿知2-19-33	2026/2/以降
や台ずし旭川三条通町	北海道旭川市三条通6丁目左5	2026/3/以降
や台ずし高岡駅前町	富山県高岡市下関町2-18	2026/3/以降
ひとくち餃子の頂 岩国駅前店	山口県岩国市麻里布町3-1-28	2026/4/以降

（注）1 物件契約済の案件を列挙しております。



# Yossix Group Future Initiatives

**We will:**

**3,000 stores, sales of 180 billion yen,**

**We aim to be the best izakaya chain  
in Japan!**

## 【Medium-Term Management Targets】

- 500 stores
- Net sales: 30 billion yen

- Establishment of business divisions "Rural Strategy", "Long-established Theory" and Thorough implementation of regional risk hedging
- Maintain 100% same-store sales

- Ordinary profit margin of over 10%

- Maintain a 7% ratio of rent to net sales
- Thorough control of costs and reduction of costs
- Effective use of group construction companies

## What is the "Rural Strategy"?

- **In an area where stable demand for izakaya can be expected to exceed a certain level throughout the year**
  - Opened in 1.5 or 2nd class locations instead of 1st and 2nd class locations
  - Areas in front of stations with more than 6,000 passengers and where employees can be employed
  - Opened a directly managed store
- **We will open a small and medium-sized directly managed store of about 30 ~ 40 tsubo based on the "long-established theory" at low cost.**
- **Strategy to aim for the best store in the region without competing with local stores and chain stores**



**Contributing to the development and revitalization of local communities through business activities**

- In addition to taking the best of large companies and individual stores,
- Finding a gap that does not compete with both and becoming the best store in the region

## Stable profits that are close to the community

### Advantages of local independent stores and small stores

- Creating a sense of coziness
- Deliciousness and warmth handmade in the store
- Small and medium-sized stores that are easy to fill up
- Local employment, local procurement

~~Individual and family businesses~~  
~~Ambiguous pricing, pay-as-you-go~~

## Efficiency and economies of scale

### Advantages of chain stores and large stores

- Clear accounting that you can easily visit
- System control of large companies
- educational system

~~Central Kitchen~~  
~~Manual customer service~~  
~~Larger stores~~



**Bringing back the liveliness of the community**

## another company

- Other companies have a high rent ratio  
In order to cover the cost of  
Thoroughly suppress



- Other companies have high rents  
Large and medium-sized stores in the area  
There are many stores  
Fixed cost of rent ratio  
Rate exceeds 10%



The ability to attract customers is weakened, and sales per tsubo are declining, making it impossible to earn profits efficiently.

10%超

低  
利  
益  
率

売 上 高  
売 上 原 価  
――  
売 上 総 利 益

・

・

地 代 家 賃

・

・

販 管 費

営 業 利 益

## Our company

- We will suppress the rent ratio.  
Cost to cost Use good products,  
Increasing the sense of value



- Our company is strategically located in a 1.5-class location.  
Opened a small and medium-sized store in a second-class location  
The ratio of the rent to the store and the fixed cost  
Suppressing the rate to the 7% level



By providing dishes with high customer satisfaction and attracting customers, we increase sales per tsubo and efficiently earn profits

7%台

高  
利  
益  
率

■ The potential market size of the rural strategy is **277.7 billion yen**

Potential market size (according to our research))

As of the end of Sep 2025

	Kanto			Central	Kansai	Chugoku and Shikoku	Kyushu	sum
Number of stations with more than 6,000 passengers	1,405駅			210駅	709駅	64駅	123駅	2,511駅
①Number of stores that can be opened	3,025店			288店	1,101店	75店	149店	4,638店
②Average annual sales	6,000万円							
Estimated maximum sales (=①×②)	1,815億円			173億円	661億円	45億円	90億円	2,784億円
③Number of stores in the fiscal year ending March 2025	142店			59店	81店	59店	49店	390店
Room to open a store (=①-③)	2,883店			229店	1,020店	16店	100店	4,248店
500 stores concept (by business unit)	Kanto 1	Kanto 2	Shizuoka	Central	Kansai	Chugoku and Shikoku	Kyushu	Sum
Future store opening plans								110店
500 store concept store plan	75店	65店	25店	75店	125店	65店	70店	500店
500 stores concept sales target	30億円	54億円	15億円	45億円	75億円	30億円	51億円	300億円



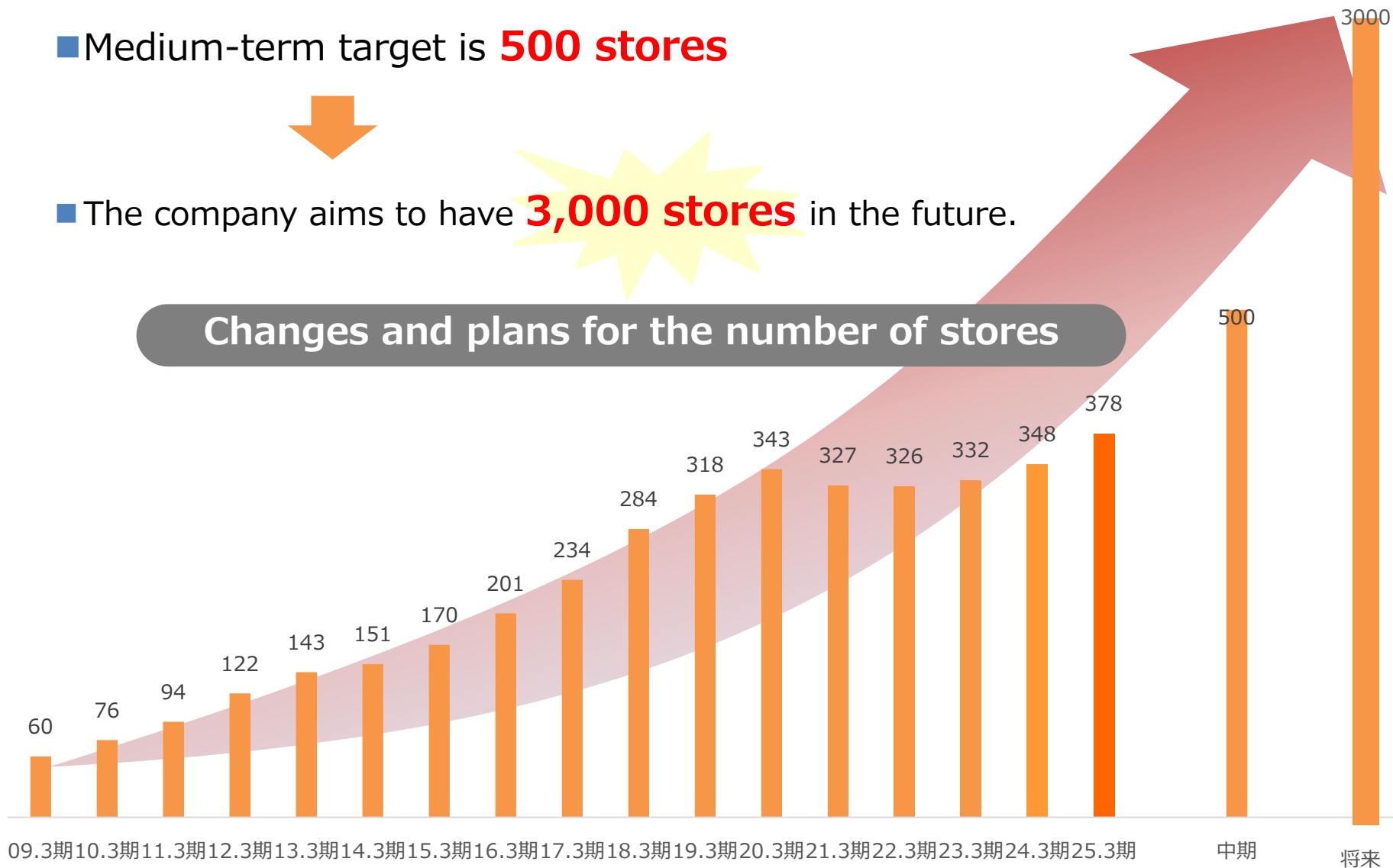
# Store opening target (Yossix Foods)

■ Medium-term target is **500 stores**



■ The company aims to have **3,000 stores** in the future.

## Changes and plans for the number of stores



25.3期  
35 new stores

## 2 Branch Offices

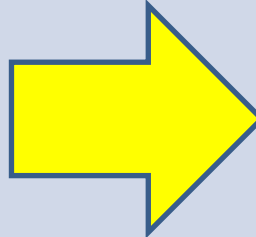
### East Japan Branch Office

- Kanto Division 1
- Kanto Division 2
- Shizuoka Division

### West Japan Branch office

- Chubu Division
- Kansai Division
- Chugoku & Shikoku Division
- Kyushu Division

As always,  
Maintain a  
**two-branch**  
office structure



26.3期  
40 new stores planned to open

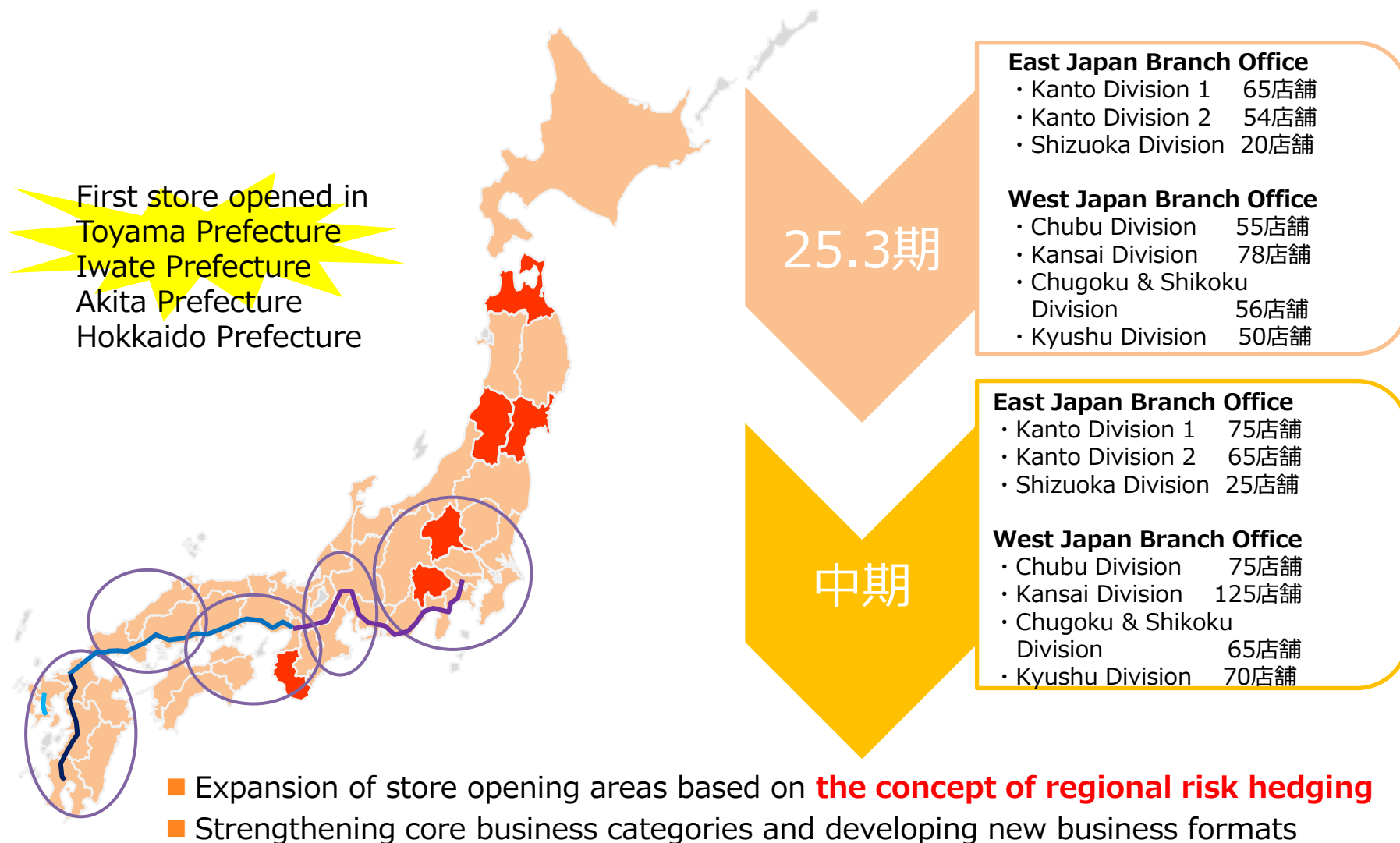
## 2 Branch Offices

### East Japan Branch Office

- Kanto Division 1
- Kanto Division 2
- Shizuoka Division

### West Japan Branch office

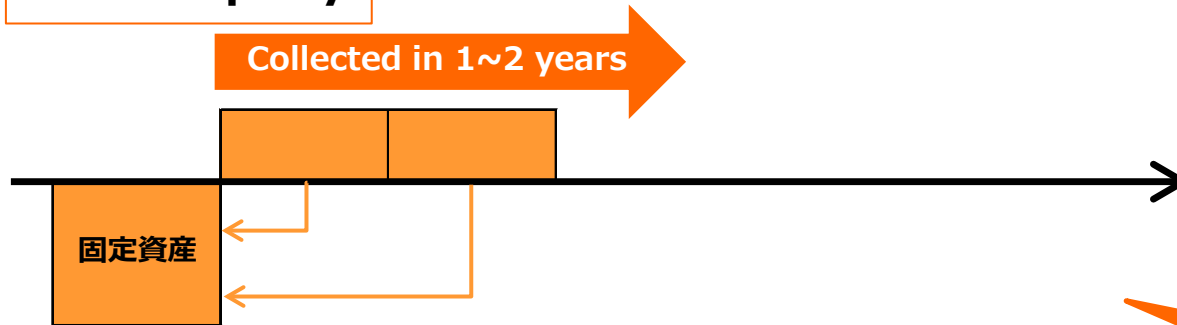
- Chubu Division
- Kansai Division
- Chugoku & Shikoku Division
- Kyushu Division



(Note) ■ is an area where you have already opened a store.

■ are areas that are scheduled to be developed in the future (Gunma, Yamanashi, Wakayama, Miyagi, Aomori, and Yamagata).

## Our company

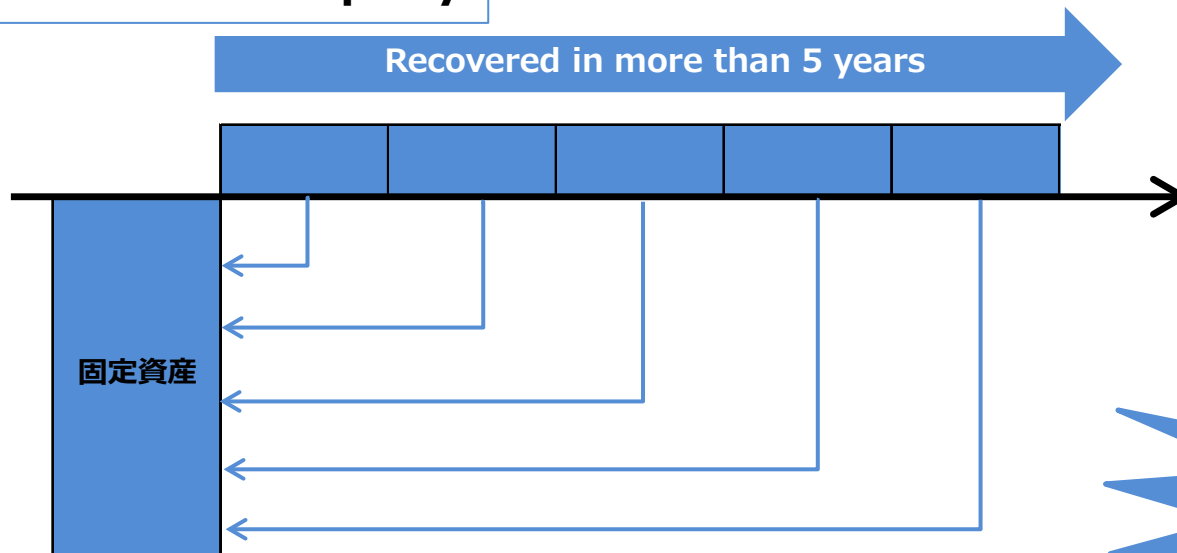


## Effective Utilization of Group Structural Machinery Companies

- Know-how to open a store at low cost  
In a short period of time,  
Enabling a return on investment

**You can quickly make  
decisions about  
opening new stores  
and withdrawing  
from the market**

## another company



## Contract with an external contractor

- Ordering construction from an  
outside contractor  
Therefore, the investment cost is  
relatively high.  
It takes time to get a return on  
investment

**Decisions on new  
store openings and  
withdrawals are  
delayed.**

Slogan for the 41st term

## What is the purpose of the purpose !

~It's a store where you can go home with energy.~

Maximizing store visit satisfaction  
Maximizing → store satisfaction in the medium to long term  
It has a significant impact on the sales of

Creating a store that makes people want to work and thoroughly implementing the basics  
→ Co-development of human resources, which is a unique asset  
Thorough implementation of the basic philosophy at all stores

Value Creation  
Meets the needs of the → times, it will be the next pillar  
Actively taking on the challenge of developing new business formats

Store opening strategy  
→ Re-washing and new properties in existing areas  
Reliable opening of new stores by developing areas



### The Yossix Group's Medium-Term Targets

Realization of the 500-store concept

Net sales: 30 billion yen  
Achievement of

Ordinary profit margin  
Continuity of more than 10%



41st period  
Achievement of profit plans and  
store opening plans

In order to continue sustainable growth,  
we are strengthening our group management structure.

## **Yossix Holdings Co.,Ltd.**

- Planning and drafting of group strategies
- Management guidance and management of group companies
- Expansion and creation of new businesses
- Establishment of a new company and expansion of the group through M&A

## **Yossix Foods Co.,Ltd.**

- Operation of restaurants centered on "Yataizushi"
- Planning and drafting of food and beverage business
- Development of new business formats

## **Yoshioka Design&Construction Co.,Ltd**

- Design and construction management for interior construction
- Planning and drafting of building projects
- Management guidance and management of Shiba Sangyo Co., Ltd.

## **Yossix Capital Co.,Ltd.**

- CVC (Corporate Venture Capital)
- M&A Brokerage

## **Wonder Food Innovation Co.,Ltd.**

- Operation of restaurants centered on "Hanahana"
- Planning and drafting of food and beverage business

# Topics



# 「玉鋼（たまはがね）」

Yossix

**コース**  
Sushi Course Dishes

ご用意しております  
※単品料理も  
A la carte dishes are also available.

10品	11,000円 (¥12,100円)	先付、焼物、刺身4種 焼物、蒸物、逸品、箸休 鰯9貫、汁物、デザート
9品	9,000円 (¥9,900円)	先付、焼物、刺身3種 焼物、蒸物、箸休 鰯7貫、汁物、デザート
8品	6,000円 (¥6,600円)	先付、焼物、刺身2種 蒸物、箸休 鰯5貫、汁物、デザート
天ぷら・ 鰯コース	9,000円 (¥9,900円)	先付、刺身1種 蒸物、天ぷら5種 鰯9貫、汁物、デザート
特別 コース	25,000円 (¥27,500円)	※3日前までのご予約必須 コース内容はお問合せください
鰯セット Assorted Sushi	5,000円 (¥5,500円)	先付 鰯10貫、汁物、デザート



赤坂 鰯  
**玉鋼**  
Tamahagane

ちょっとしたハレの日に



■お料理 仕入れ状況により内容が変更になります。  
PM9:00まで  
コース料理・鰯セットのみのご注文  
※追加単品料理はお客様の状況によりご注文可能  
PM9:00以降  
単品料理・鰯セットのみのご注文  
※コース料理ご希望時はご相談下さい

■お席 カウンター：7席  
個室：1室(4名)  
掘りたつ席：1室(3名)

■営業時間 PM5:00～PM11:00

■定休日 月曜(祝日の場合は翌日)

赤坂 鰯 玉鋼  
Tamahagane  
052-935-7119






新業態「**玉鋼**」  
名古屋市にオープン

ワンランク  
上位の業態

- ・ 接待需要に対応
- ・ インバウンド需要に対応

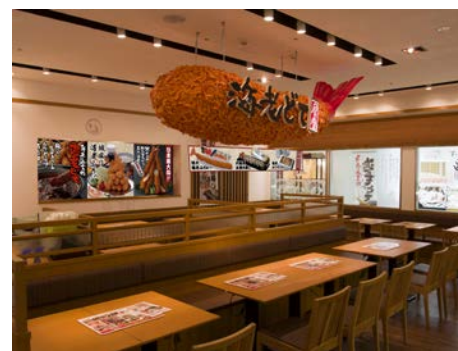
(注) 日本刀を店内に展示しております(インバウンド向け)。  
人間国宝 十三代柿右衛門の皿を一部使用しております。

# 「海老どて食堂」

YOSHIKAWA

2025/7/1 当社店舗として営業開始

全国でも珍しい  
海老フライ専門店



「海老どて食堂」は全国でも珍しい海老フライ専門店として10年以上の歴史をもちます。店名にもなっている海老フライをどて味噌にディップして食べる“海老どて”は他では食べられない新名古屋名物として多くの方に親しまれております。また日本最大級の**35cm**の大きさを誇る“特大海老ふりゃ〜”は各メディアにも数多く取り上げられ、**国内のみならずインバウンド**にも広く知れ渡る名物商品となっています。





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