

Fiscal year ending March 2026 Q1
The final accounts state the materials

Yossix Holdings Co.,Ltd.
(Stock code: 3221)

1. Company Profile	1
2. Summary of consolidated financial results for the first quarter of the fiscal year ending March 2026	8
3. Future Initiatives	14
4. Topics	27

Company Profile

Name	Yossix Holdings Co.,Ltd.	
establishment	1 9 8 5 年 4 月 1 日	
location	1-9-30 Tokugawa, Higashi-ku, Nagoya-shi, Aichi	
representative	Representative Director, Chairman and CEO Masanari Yoshioka President & COO Masahito Segawa	
Paid-in Capital	361,315,000円 (As of June 30, 2025)	
Listed Markets	Tokyo Stock Exchange Prime Market Nagoya Stock Exchange Premier Market	
Affiliates	Yossix Foods Co.,Ltd.	(Food & Beverage Business)
	Yoshioka Design & Construction Co.,Ltd.	(Building Accessories Business)
	Yossix Capital Co.,Ltd.	(Investment Business)
	Wonder Food Innovation Co.,Ltd.	(Food & Beverage Business)
Number of stores	379 stores (2 0 2 5 年 6 月 3 0 日現在) ▶ Yossix Foods Co.,Ltd. • Directly managed stores: 372 stores • Franchise (employee independence system): 2 stores ▶ Wonder Food Innovation Co.,Ltd. • 5 directly managed stores	

【Corporate Philosophy】

**From babies to grandpas and grandmas, you can have fun
Producing the mind, food, and residence**

Heart : A company with a "heartwarming" presence

Food : A company where you can take home "energy"

Housing: A company that can provide and create a sense of "comfort"

【Company Creed】

Take it for granted

- Energetic voice
- Cleanliness
- Smiling customer service

【Yataiya Group Basic Philosophy】

It's a store where you can go home with energy.

Yadai and the Group contribute to society through the restaurant industry.
I'm always thinking about my sense of existence

- Focusing on directly managed stores, **374** izakaya stores in Honshu, Shikoku, and Kyushu

Yataizushi: 347 stores (including 2 franchise stores)



本格職人
にぎりずし居酒屋



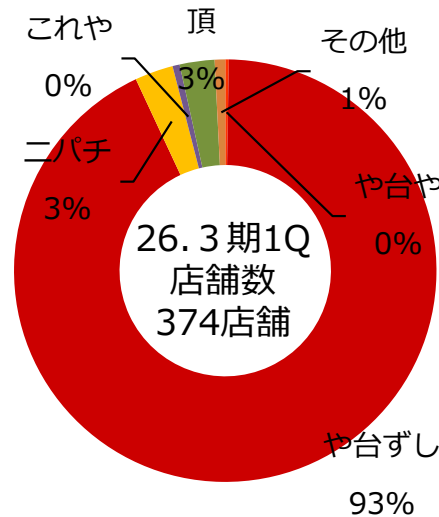
Nipachi (including Nipachi): 11 stores



280円均一
低価格居酒屋



業態別店舗数



Note: Includes 2 franchise stores

Yataiya: 1 store

お好み焼き鉄板焼き居酒屋



Koreya: 2 stores

大阪の味・串カツ居酒屋



Itadaki: 10 stores



毎日謹製
店内仕込み

Others: 3 stores

せんと てっぱん 玉鋼

- Uber Eats develops delivery using Delivery Hall
- From the past, "Yataizushi" also focuses on takeout.

Hanahana (5 stores in Midori-ku, Moriyama-ku, Minato-ku,
and Nagoya City, Nagakute City, Anjo City)

A highly specialized restaurant that mainly serves natural potatoes

- Made from natural potatoes, which are highly nutritious ingredients
- Use of ingredients that are popular with a wide range of age groups, including the elderly

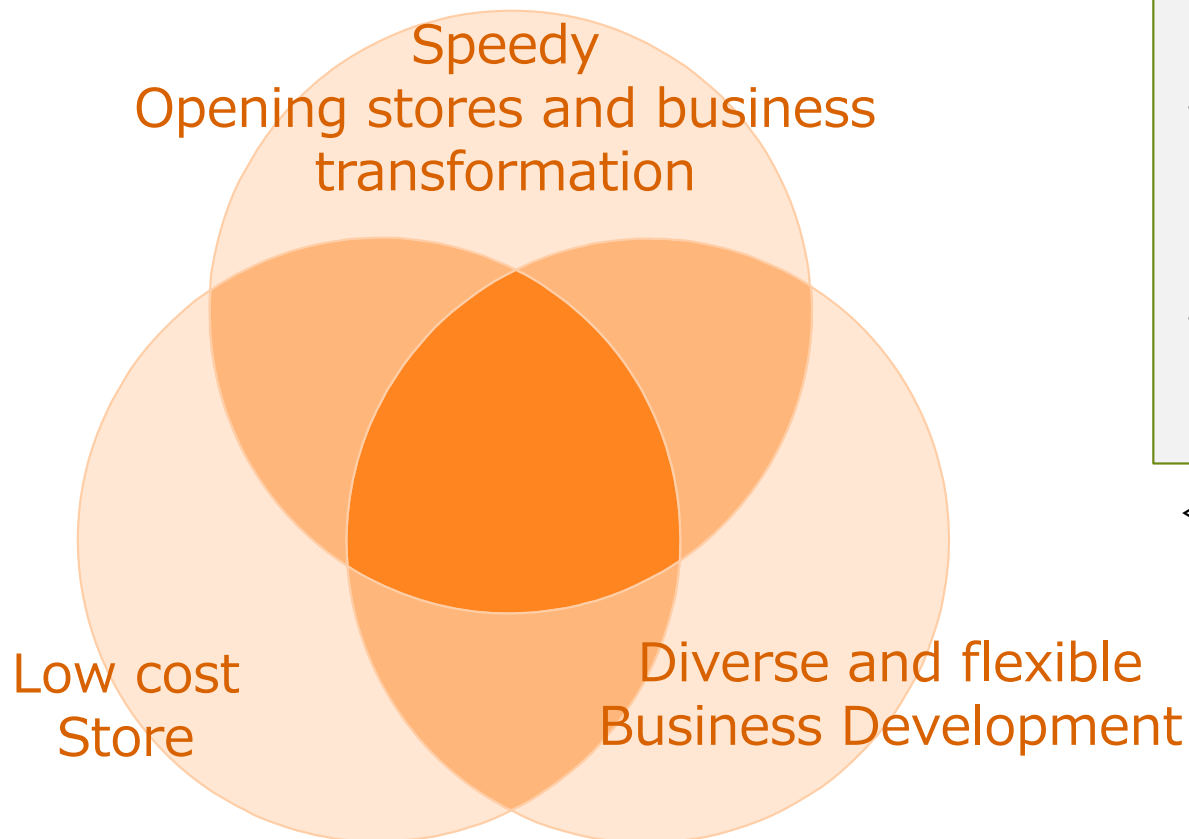


**Demonstrating features and strengths not found in the Group's existing business categories, expanding our business domain as a restaurant chain,
Policies that lead to the enhancement of the Group's corporate value**

- (1) Unlike "Yataizushi", which is located mainly in front of the station, it is possible to open a store on the roadside, shopping mall, commercial building, etc.
 - In April 2025, we will open a store in "LaLaport Anjo" in Anjo City, Aichi Prefecture
- (2) As a Japanese restaurant business, we can expect sales that do not involve alcohol sales, mainly during lunchtime.

Comprehensive and low-cost provision of everything you need to create a store

Industry-leading mobility



"I'm glad I'm in trouble!"

- Focusing on store design and construction management, Building business such as restaurants and offices
We are expanding.
- Co., Ltd., which is a group company y Smell at Yoshix Foods stores
We have a large number of design and construction management achievements. Yes, we have.
- Actively from companies outside the Group
We have received orders from.

<Construction example>



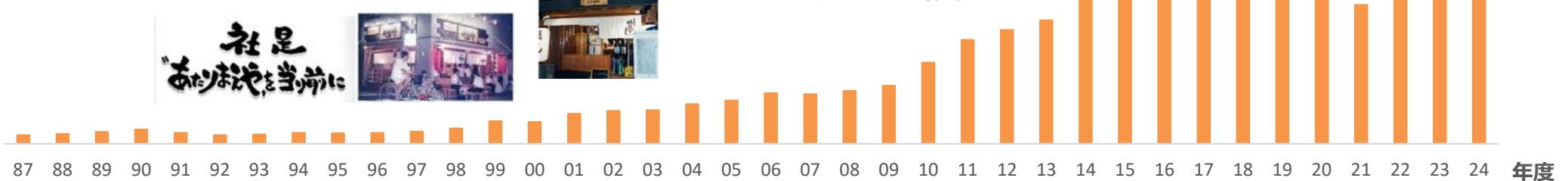
History of our company



- 23 年 : Wonder Food Innovations Establishment of a joint-stock company
- 22 年 : Shifted to the Prime Market due to the reorganization of the Tokyo Stock Exchange market
- 21 年 : Transition to a holding company structure
- 19 年 : Listed on the First Section of the Tokyo Stock Exchange
- 15 年 : Changed to the Second Section of the Tokyo Stock Exchange.
- 14 年 : Listed on the JASDAQ market of the Tokyo Stock Exchange
- 07 年 : Absorbed Yoshioka Design & Construction Co., Ltd.
- 00 年 : Yataizushi No. 1 store (Aoi store, Nagoya City)
- 98 年 : Yataiya No. 1 store (Oshikiri store, Nagoya City)
- 90 年 : Company name changed to Yossix
- 85 年 : Company name changed to Best Food
- 83 年 : Established Yoshioka Design & Construction Co., Ltd.
- 80 年 : Founded Yoshioka Design & Construction Co., Ltd. and started the building equipment business.



売上高の推移



Yataiya・Yataizushi Center

Nipachi Center

Yataizushi Center

バブル時代 失われた10年 小泉改革 ポスト小泉 安倍改革 ポスト安倍

87年、国鉄民営化
85年、プラザ合意

95年、阪神淡路大震災 98~00年、ITバブル
97年、拓銀、山一証券倒産

05~06年、ライブドア事件 11年、東日本大震災 16年、熊本地震
02年、日韓W杯サッカー 08年、リーマンショック 12年~アベノミクス

89年、消費税導入、日経平均38,957円

20年~新型コロナウイルス感染症拡大

Fiscal Year Ending March 2026 Q1 Consolidated Financial Results Summary

Summary of Consolidated Income Statement



Aiming for 500 stores and sales of 30 billion yen!

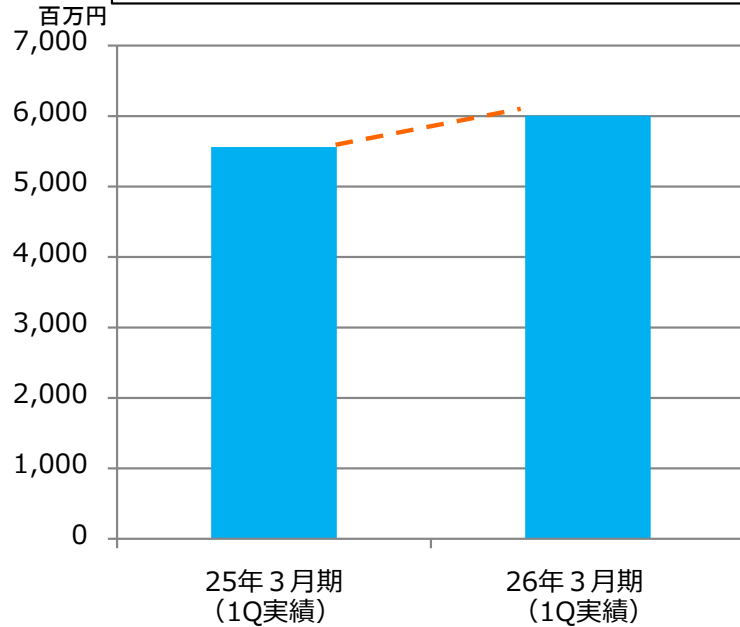
- In the first quarter, 6 new stores were opened, and on the other hand, 9 stores were closed, but the rainy season ended compared to previous years.
However, because it was early and the rainfall was low, it was not affected by the weather, so sales were strong.
In addition, in the cost of some
Although there are soaring products, the cost ratio was also stable at a certain level because it was generally stable, but due to soaring labor costs, etc.
Both operating profit margin and ordinary profit margin were lower than the same period last year.

(単位：百万円)

	For the fiscal year ending March 25	For the fiscal year ending March 26			Total Duration	
	Q1 Results (Sales ratio)	Q1 Results (Sales ratio)	Compared to the previous stage		expectation (Sales ratio)	Expected Progress Rate
			difference	%		%
sales	5,561	6,007	446	108.0%	24,184	24.8%
Operating Profit	593 (10.7%)	555 (9.2%)	△ 38	93.7%	2,404 (9.9%)	23.1%
Ordinary Income	648 (11.7%)	626 (10.4%)	△ 22	96.5%	2,658 (11.0%)	23.6%
Net income	428 (7.7%)	396 (6.6%)	△ 32	92.6%	1,820 (7.5%)	21.8%
Net Earnings per Share	42.06円	38.79円	△ 3.27円	92.2%	178.11円	21.8%

Profit and loss factors

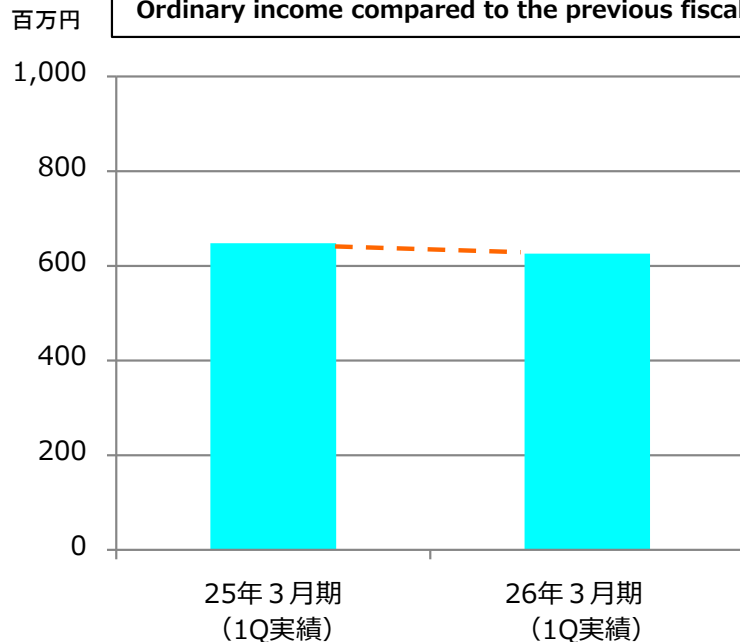
Net sales compared to the previous fiscal year results



comment

- ① Compared to the previous fiscal year, same-store sales remained generally the same as the previous fiscal year. The unit price per customer increased slightly, and the number of customers remained generally the same as the previous fiscal year. Since the rainy season ended early and the impact of rain was small, sales were steady. As a result, sales increased compared to the previous fiscal year.

Ordinary income compared to the previous fiscal year



comment

- (1) In response to soaring food prices, We also utilize local supplier routes to purchase high-quality and low-cost products. In addition to focusing on it, regular changes to the izakaya menu (4 times a year) Cost rate corresponding to the increase in food prices due to price revisions We focused on maintaining and improving the
- (2) Not only soaring food prices, but also labor costs and recruitment to secure human resources Recruitment costs and utility costs for operating the store also soared. Although sales increased, ordinary income was almost the same as the previous year. Other.

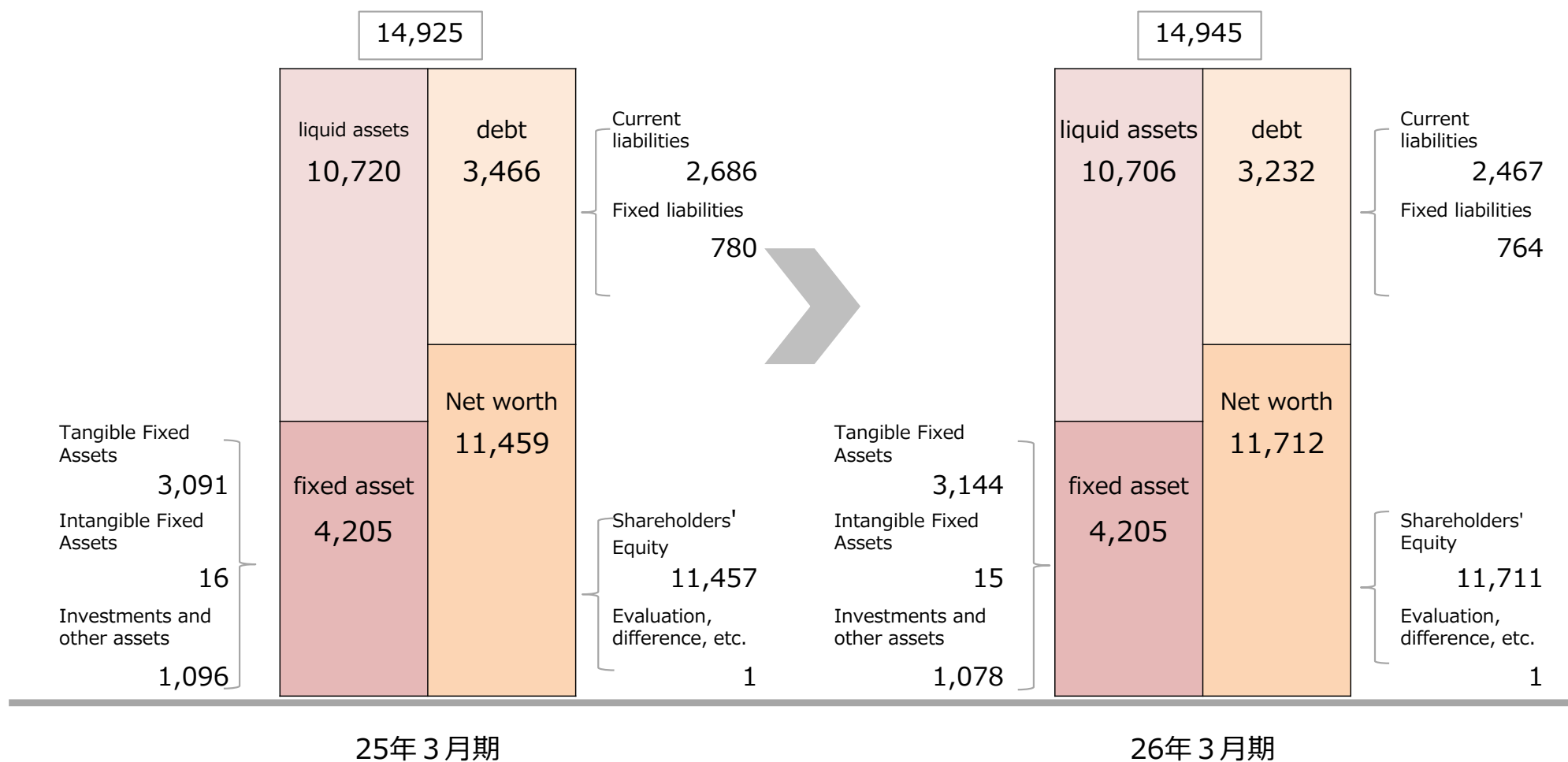
Consolidated Balance Sheet Overview

Total assets increased by 19 million yen

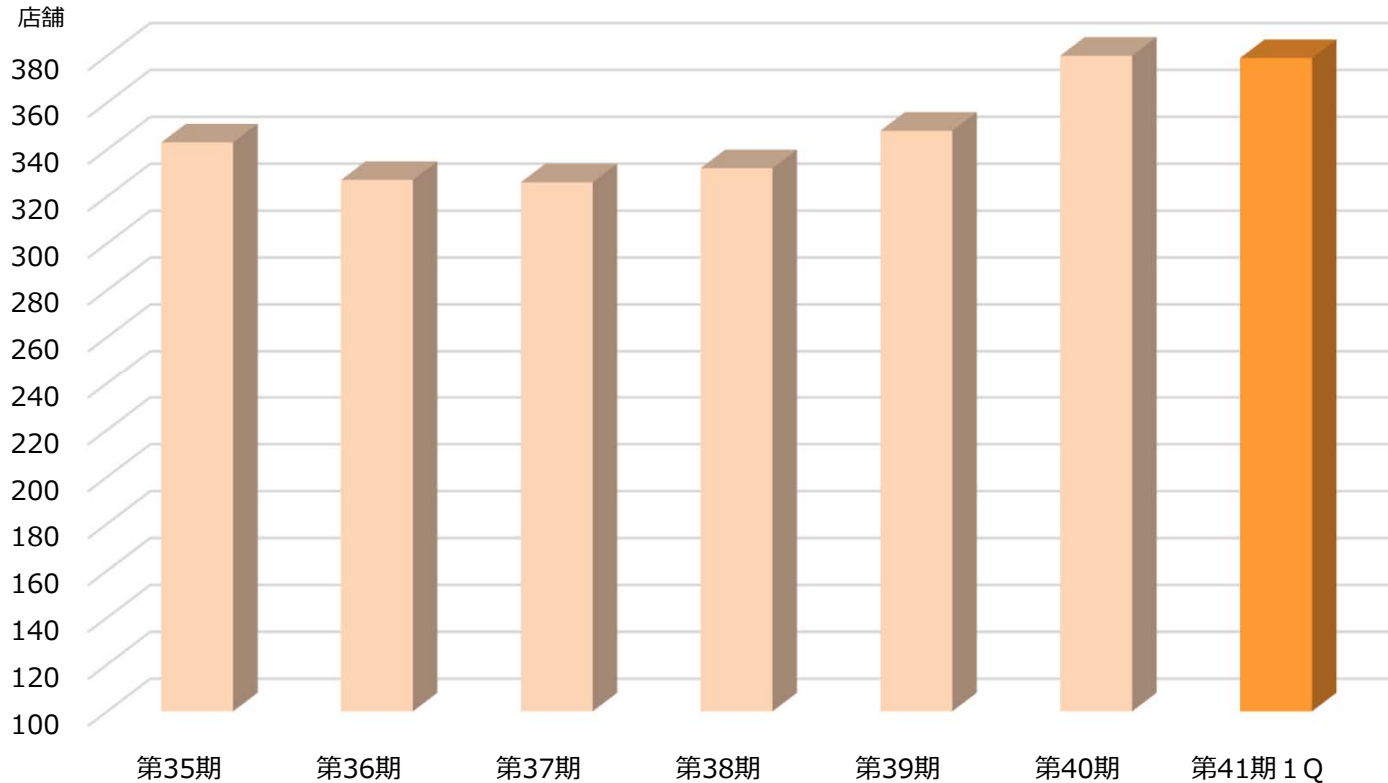
【Current Liabilities】

- Current liabilities decreased by 218 million yen, mainly due to a decrease of 176 million yen in corporate tax payable.

(単位：百万円)



Trends in the number of stores



comment

Opened 6 new stores
 【Yossix Foods】
 "Yataizushi" 5 stores
 【Wonder Food Innovation】
 "HanaHana" 1 store

• Closed 9 stores
 (Among them, 1 FC store)

第35期	第36期	第37期	第38期	第39期	第40期	第41期 1Q
343店	327店	326店	332店	348店	382店	379店

Note: The number of stores of Wonder Food Innovation Co., Ltd. from the 40th fiscal year (4 stores in the 40th fiscal year and 5 stores in the 41st fiscal year) is also included.

【ヨシックスフーズ】

店舗名（仮称含む）	住所	オープン予定日
ひとつち餃子の頂 銀天町店	福岡県福岡市博多区銀天町2丁目1-27	2025/7/17
や台ずし盛岡大通町	岩手県盛岡市大通3-1-17	2025/7/29
や台ずし茂原駅南口町	千葉県茂原市千代田町1丁目6-1-11	2025/8/2
や台ずし中野東駅前町	広島県広島市安芸区中野5-9-18	2025/8/8
や台ずし春日部駅西口町	埼玉県春日部市中央1丁目9-4	2025/8/16
や台ずし上小田井町	愛知県名古屋市西区貴生1	2025/9/5
ひとつち餃子の頂 鳥取駅前店	鳥取県鳥取市永楽温泉町163-3	2025/9/19
や台ずし秋田駅前町	秋田県秋田市中通四丁目13番1号	2025/9/26
や台ずし板宿町	兵庫県神戸市須磨区平田町2-3-16	2025/9/以降
や台ずし福井駅東口町	福井県福井市日之出1-18-13	2025/9/以降
や台ずし宮の沢町	北海道札幌市西区発寒6条10-1-3	2025/10/以降
や台ずし長浜駅前町	滋賀県長浜市元浜町9-23	2025/10/以降
ひとつち餃子の頂 片原町店	香川県高松市片原町1-8	2025/10/以降
や台ずし丸亀駅前町	香川県丸亀市新町6-2	2025/11/以降

（注）1 物件契約済の案件を列举しております。

Yossix Group Future Initiatives

We will:

3,000 stores, sales of 180 billion yen,

**We aim to be the best izakaya chain
in Japan!**

【Medium-Term Management Targets】

- 500 stores
- Net sales: 30 billion yen

- **Establishment of business divisions**
"Rural Strategy",
"Long-established Theory" and
Thorough implementation of regional
risk hedging
- **Maintain 100% same-store sales**

- Ordinary profit margin of
over 10%

- **Maintain a 7% ratio of rent to net sales**
- **Thorough control of costs and reduction
of costs**
- **Effective use of group construction
companies**

What is the "Rural Strategy"?

- **In an area where stable demand for izakaya can be expected to exceed a certain level throughout the year**
 - Opened in 1.5 or 2nd class locations instead of 1st and 2nd class locations
 - Areas in front of stations with more than 6,000 passengers and where employees can be employed
 - Opened a directly managed store
- **We will open a small and medium-sized directly managed store of about 30 ~ 40 tsubo based on the "long-established theory" at low cost.**
- **Strategy to aim for the best store in the region without competing with local stores and chain stores**



Contributing to the development and revitalization of local communities through business activities

- In addition to taking the best of large companies and individual stores,
- Finding a gap that does not compete with both and becoming the best store in the region

Stable profits that are close to the community

Advantages of local independent stores and small stores

- Creating a sense of coziness
- Deliciousness and warmth handmade in the store
- Small and medium-sized stores that are easy to fill up
- Local employment, local procurement

~~Individual and family businesses~~
~~Ambiguous pricing, pay-as-you-go~~

Efficiency and economies of scale

Advantages of chain stores and large stores

- Clear accounting that you can easily visit
- System control of large companies
- educational system

~~Central Kitchen~~
~~Manual customer service~~
~~Larger stores~~



Bringing back the liveliness of the community

another company

- Other companies have a high rent ratio
In order to cover the cost of
Thoroughly suppress



- Other companies have high rents
Large and medium-sized stores in the area
There are many stores
Fixed cost of rent ratio
Rate exceeds 10%

10%超

売上高
売上原価
——
売上総利益

・
・

地代家賃

・
・

販管費
——
営業利益
=====

低利益率

The ability to attract customers is weakened, and sales per tsubo are declining, making it impossible to earn profits efficiently.

Our company

- We will suppress the rent ratio.
Cost to cost Use good products,
Increasing the sense of value



- Our company is strategically located in a 1.5-class location.
Opened a small and medium-sized store in a second-class location
The ratio of the rent to the store and the fixed cost
Suppressing the rate to the 7% level

7%台

高利益率

By providing dishes with high customer satisfaction and attracting customers, we increase sales per tsubo and efficiently earn profits

■The potential market size of the rural strategy is **277.7 billion yen**

Potential market size (according to our research))

As of the end of June 2025

	Kanto			Central	Kansai	Chugoku and Shikoku	Kyushu	sum
Number of stations with more than 6,000 passengers	1,405駅			210駅	709駅	64駅	123駅	2,511駅
①Number of stores that can be opened	3,025店			288店	1,101店	75店	149店	4,638店
②Average annual sales	6,000万円							
Estimated maximum sales (=①×②)	1,815億円			173億円	661億円	45億円	90億円	2,784億円
③Number of stores in the fiscal year ending March 2025	136店			56店	79店	55店	48店	374店
Room to open a store (=①-③)	2,889店			232店	1,022店	20店	101店	4,264店
500 stores concept (by business unit)	Kanto 1	Kanto 2	Shizuoka	Central	Kansai	Chugoku and Shikoku	Kyushu	sum
Future store opening plans								126店
500 store concept store plan	75店	65店	25店	75店	125店	65店	70店	500店
500 stores concept sales target	30億円	54億円	15億円	45億円	75億円	30億円	51億円	300億円

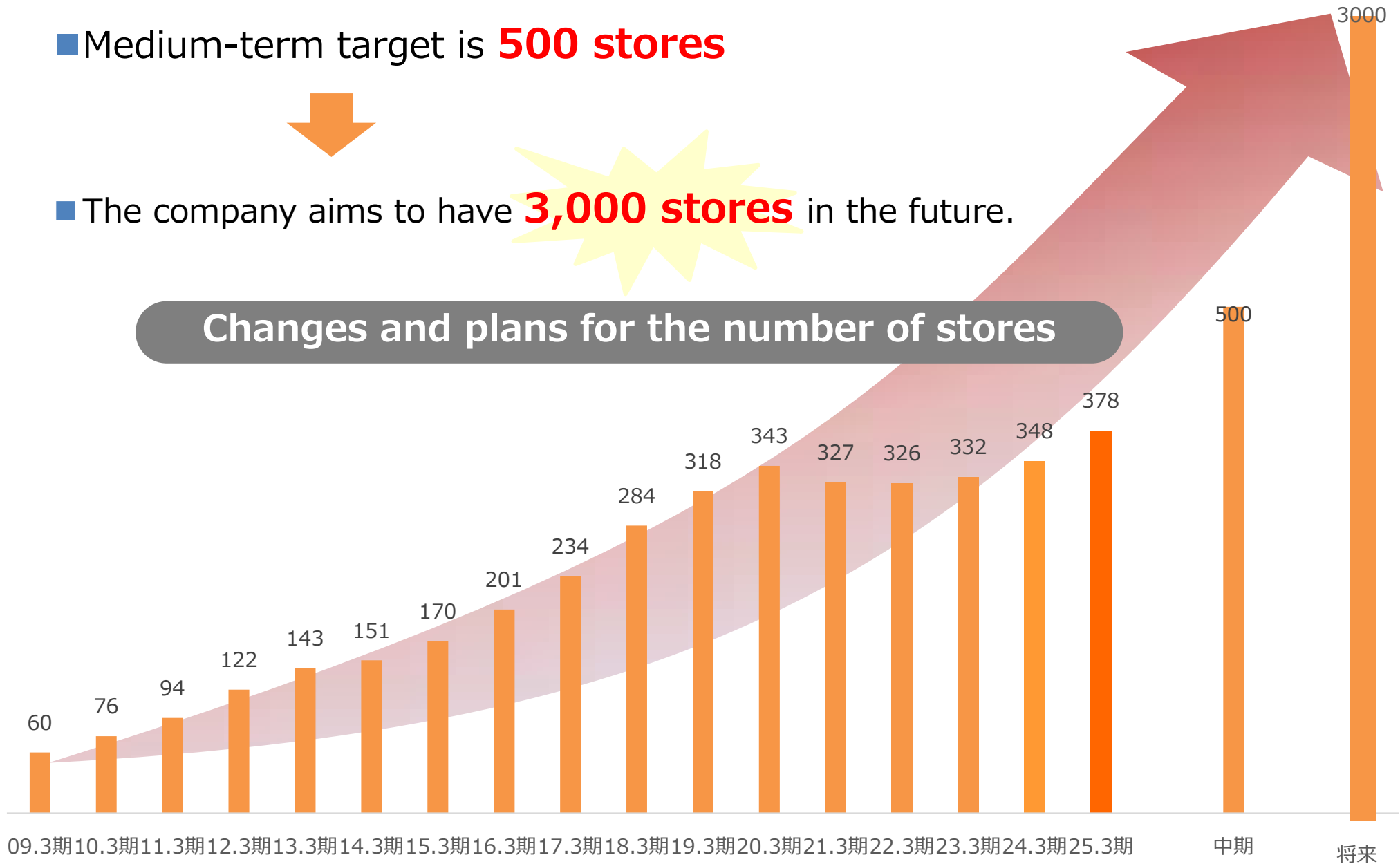
Store opening target (Yossix Foods)

■ Medium-term target is **500 stores**



■ The company aims to have **3,000 stores** in the future.

Changes and plans for the number of stores



25.3期
35 new stores

2 Branch Offices

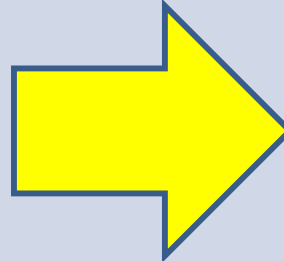
East Japan Branch Office

- Kanto Division 1
- Kanto Division 2
- Shizuoka Division

West Japan Branch office

- Chubu Division
- Kansai Division
- Chugoku & Shikoku Division
- Kyushu Division

As always,
Maintain a
two-branch
office structure



26.3期
40 new stores planned to open

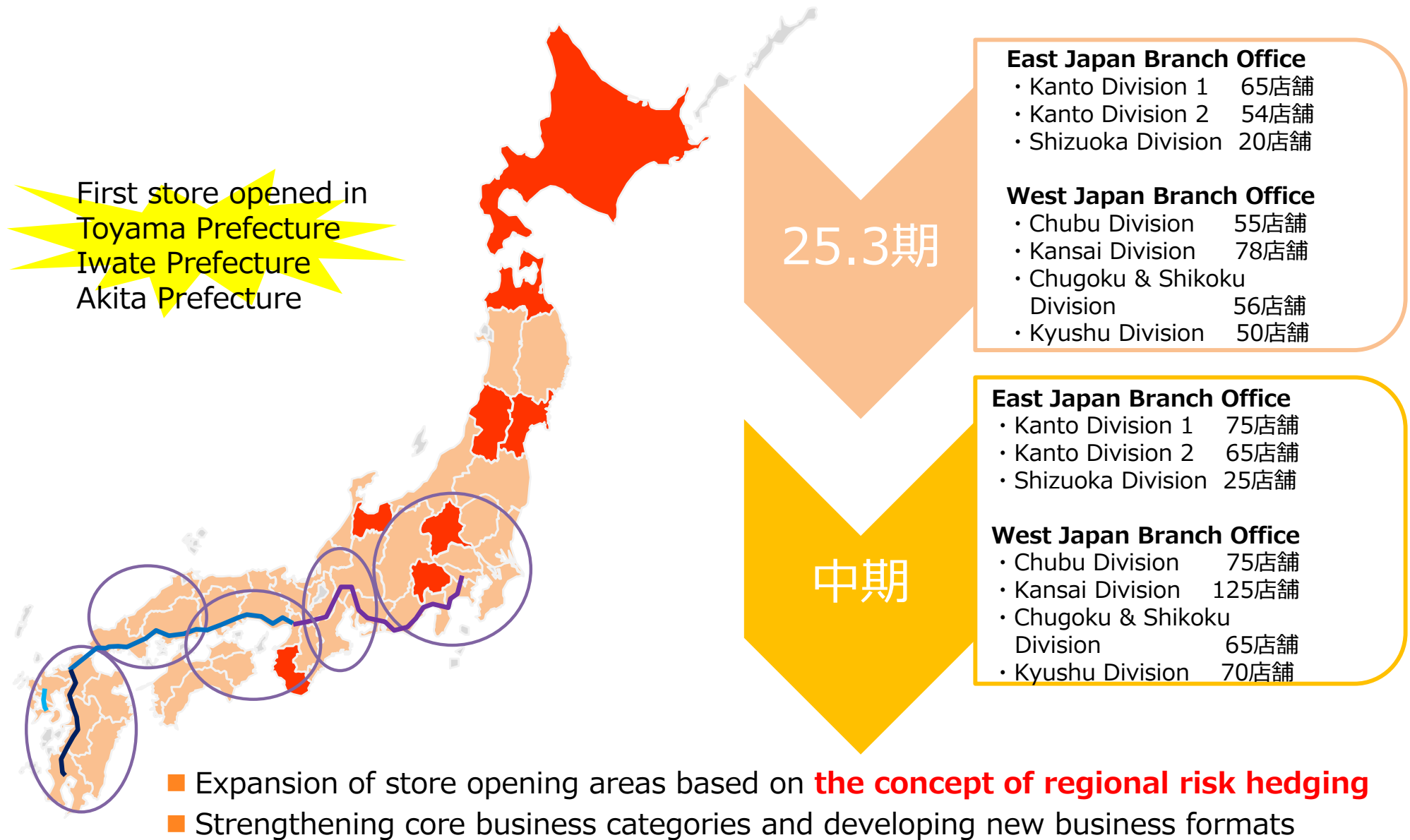
2 Branch Offices

East Japan Branch Office

- Kanto Division 1
- Kanto Division 2
- Shizuoka Division

West Japan Branch office

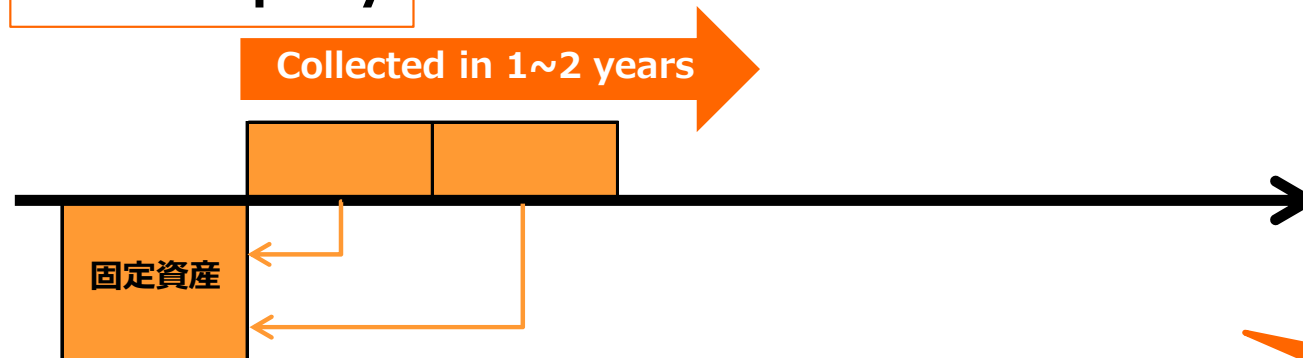
- Chubu Division
- Kansai Division
- Chugoku & Shikoku Division
- Kyushu Division



(Note) ■ is an area where you have already opened a store.

■ are areas that are scheduled to be developed in the future (Gunma, Yamanashi, Wakayama, Miyagi, Aomori, Yamagata, and Hokkaido).

Our company

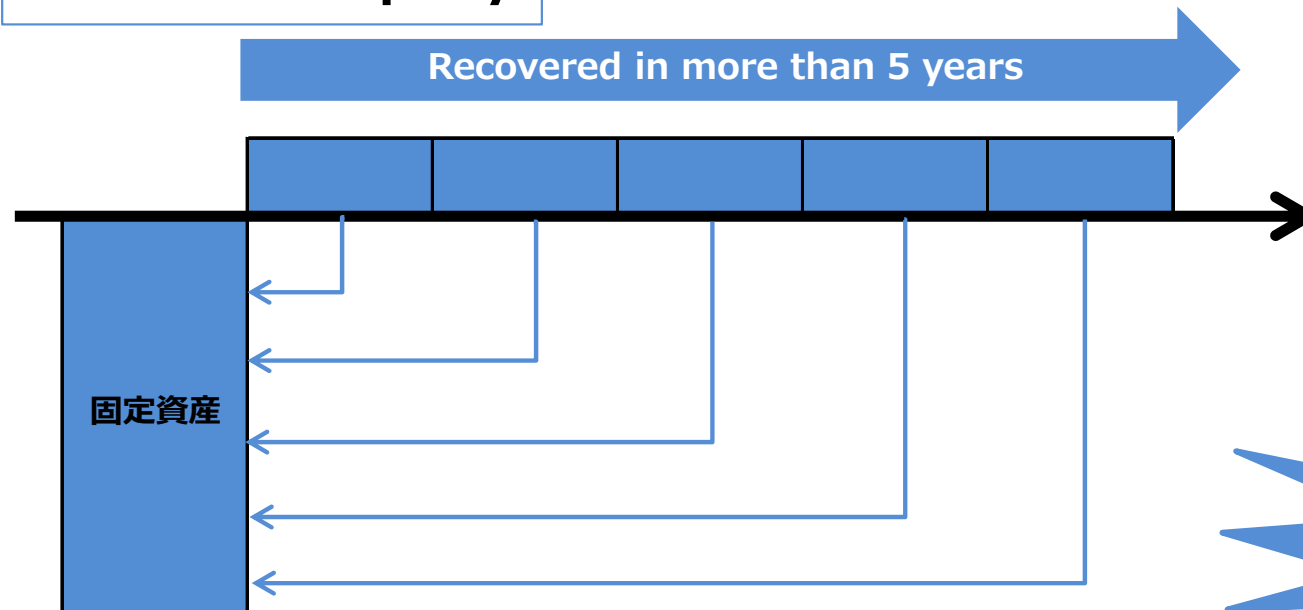


Effective Utilization of Group Structural Machinery Companies

- Know-how to open a store at low cost
In a short period of time,
Enabling a return on investment

You can quickly make decisions about opening new stores and withdrawing from the market

another company



Contract with an external contractor

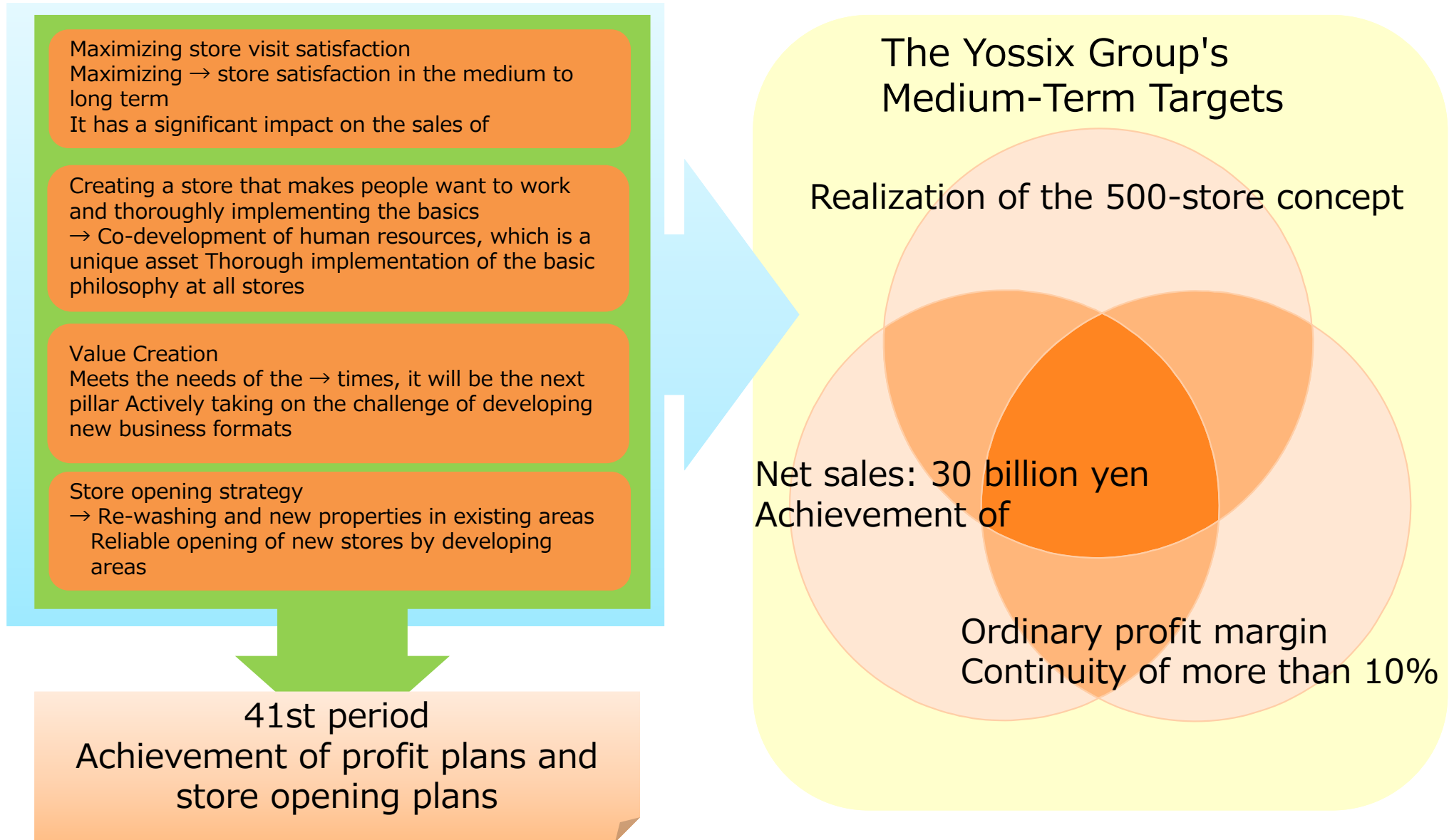
- Ordering construction from an outside contractor
Therefore, the investment cost is relatively high.
It takes time to get a return on investment

Decisions on new store openings and withdrawals are delayed.

Slogan for the 41st term

What is the purpose of the purpose !

~It's a store where you can go home with energy.~



In order to continue sustainable growth,
we are strengthening our group management structure.

Yossix Holdings Co.,Ltd.

- Planning and drafting of group strategies
- Management guidance and management of group companies
- Expansion and creation of new businesses
- Establishment of a new company and expansion of the group through M&A

Yossix Foods Co.,Ltd.

- Operation of restaurants centered on "Yataizushi"
- Planning and drafting of food and beverage business
- Development of new business formats

Yoshioka Design&Construction Co.,Ltd

- Design and construction management for interior construction
- Planning and drafting of building projects
- Management guidance and management of Shiba Sangyo Co., Ltd.

Yossix Capital Co.,Ltd.

- CVC (Corporate Venture Capital)
- M&A Brokerage

Wonder Food Innovation Co.,Ltd.

- Operation of restaurants centered on "Hanahana"
- Planning and drafting of food and beverage business

Topics

「玉鋼（たまはがね）」

YOSSIX

Sushi Course Dishes

コース

単品料理も
ご用意しております

A la carte dishes
are also available.

10品 10,000円
(税11,000円)

先付、焼物、刺身4種
焼物、蒸物、逸品、箸休
鮎9貫、汁物、デザート

9品 8,000円
(税8,800円)

先付、焼物、刺身3種
焼物、蒸物、箸休
鮎7貫、汁物、デザート

8品 5,000円
(税5,500円)

先付、焼物、刺身2種
蒸物、箸休
鮎5貫、汁物、デザート

天ぷら・
鮎コース 8,000円
(税8,800円)

先付、刺身1種
蒸物、天ぷら5種
鮎9貫、汁物、デザート

特別
コース 25,000円
(税27,500円)

※3日前までのご予約必須
コース内容はお問合せください

鮎セット 4,000円
(税4,400円)

Assorted Sushi

先付
鮎10貫、汁物、デザート

■お料理 仕入れ状況により内容が変更になります。
PM9:00まで
コース料理・鮎セットのみのご注文
※追加単品料理はお席の状況によりご注文可能

PM9:00以降
単品料理・鮎セットのみのご注文
※コース料理ご希望時はご相談下さい

■お席 カウンター：8席
※2時間制
個室：1室(4名)
掘ごたつ席：1室(3名)

■営業時間 PM5:00～PM11:00

■定休日 月曜(祝日の場合は翌日)

赤菰 鮎 玉鋼
Tamahagane

ネット予約
052-935-7119

QRコード



新業態 「玉鋼」
名古屋市にオープン

ワンランク
上位の業態

- ・ 接待需要に対応
- ・ インバウンド需要に対応

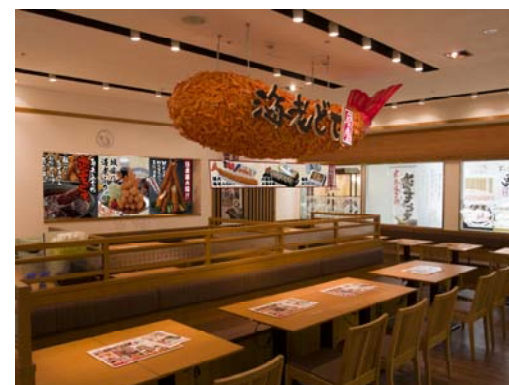
(注) 日本刀を店内に展示しております(インバウンド向け)。
人間国宝 十三代柿右衛門の皿を一部使用しております。

「海老どて食堂」

YOSSIX

2025/7/1 当社店舗として営業開始

全国でも珍しい
海老フライ専門店



「海老どて食堂」は全国でも珍しい海老フライ専門店として10年以上の歴史をもちます。店名にもなっている海老フライをどて味噌にディップして食べる“海老どて”は他では食べられない新名古屋名物として多くの方に親しまれております。また日本最大級の**35cm**の大きさを誇る“特大海老ふりゃ〜”は各メディアにも数多く取り上げられ、**国内のみならずインバウンド**にも広く知れ渡る名物商品となっています。



【ご注意事項】

本資料に記載された株式会社ヨシックスホールディングスの計画・予想・戦略などのうち、歴史的事実でないものは、資料作成時点に入手可能な情報及び株式会社ヨシックスホールディングスの経営者の判断に基づいており、確約や保証を与えるものではありません。実際の業績は、経済動向、市場環境等によりこれらの計画、予想数値と大きく異なる場合がございます。

内容の正確さについては細心の注意を払っておりますが、掲載された情報の誤りによって生じた障害等に関しまして、当社は一切責任を負うものではありませんのでご了承ください。

また本資料は株主、投資家の皆様への情報提供のみを目的としたものであり、投資勧誘を目的としたものではありません。投資に関する決定は利用者ご自身のご判断において行われるようお願い申し上げます。

【お問合せ先】

株式会社ヨシックスホールディングス
経営企画室

TEL : 052-932-8431 FAX : 052-932-8433

〒461-0025 名古屋市東区徳川1丁目9番30号

URL : <https://yossix.co.jp/>