

Consolidated Financial Results Second Quarter, 2025

July 11, 2025

TSE Prime Market 3201

Highlights



Compared to the same period last year, net sales increased, and both operating profit and ordinary profit grew. However, net income attributable to owners of the parent decreased due to an increase in corporate taxes and other factors.

NET Sales: 58.61 billion yen (Year-on-year +9.3%)

Operating Profit: 4.92 billion yen (Year-on-year +5.4%)

Ordinary Profit: 5.46 billion yen (Year-on-year +7.9%)

Profit attributable to

owners of parent: 3.54 billion yen (Year-on-year - 3.6%)



1. Consolidated Financial Statements for 2025 Q1-2



Summary (2025 Q1-2)

Forecast for FY2025



The Industrial Machinery & Materials business and the Consumer Goods and Services business have both performed well, leading to an increase in revenue, operating profit, and ordinary profit.

		Actual		Year-o	2025.1.10 forecast progress	
(Unit: million yen)	FY2023 Q1-2	FY2024 Q1-2	FY2025 Q1-2	Change	%	progress
NET Sales	54,548	53,608	58,612	5,004	9.3%	45.8%
<u>Operating</u> <u>Profit</u>	4,570	4,668	4,920	252	5.4%	41.0%
Operating margin	8.4%	8.7%	8.4%	-0.3%	-	-
<u>Ordinary</u> <u>Profit</u>	4,810	5,062	5,461	399	7.9%	44.0%
Extraordinary Gains and Losses	137	-48	-148	-101	-	-
Profit attributable to owners of parent	3,313	3,674	3,543	-131	-3.6%	41.7%

Segment Results

Consolidated Financial Results

Second Quarter, 2025



			ual	Year-c	n-year
	(Unit: million yen)	2024 Q1-2	2025 Q1-2	Change	%
Textile &	Net Sales	15,306	13,785	-1,521	-9.9%
Clothing	Operating Profit	1,195	443	-752	-62.9%
Materials	Operating margin	7.8%	3.2%	-4.6%	-
Industrial	Net Sales	12,173	17,587	5,414	44.5%
Machinery &	Operating Profit	438	1,206	768	175.3%
Materials	Operating margin	3.6%	6.9%	3.3%	-
Human &	Net Sales	12,703	13,096	393	3.1%
Future	Operating Profit	3,387	3,357	-30	-0.9%
Development	Operating margin	26.7%	25.6%	-1.1%	-
Consumer	Net Sales	11,369	12,147	778	6.8%
Goods &	Operating Profit	426	583	157	36.9%
Services	Operating margin	3.7%	4.8%	1.1%	-
Others	Net Sales	2,056	1,995	-61	-3.0%
	Operating Profit	-779	-669	110	-
TOTAL	Net Sales	53,608	58,612	5,004	9.3%
	Operating Profit	4,668	4,920	252	5.4%
	Operating margin	8.7%	8.4%	-0.3%	-

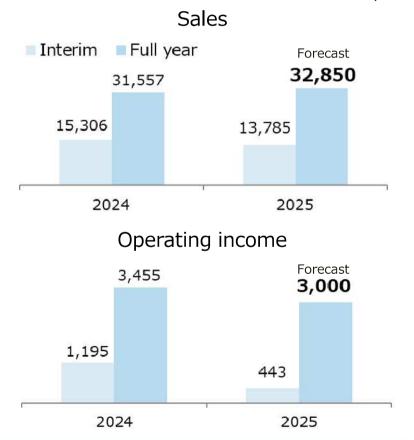


Textile & Clothing Materials



Net Sales 13,785 YoY -9.9%Operating Profit 443 YoY -62.9%

Unit: million yen











- ✓ Uniform materials for schools experienced a decrease in sales due to excess inventory among buyers.
- ✓ Uniform materials for government offices saw decreased sales for police uniforms but increased sales for fire department uniforms.
- ✓ Uniform materials for private companies saw an increase in sales.
- ✓ Clothing materials experienced decreased domestic sales, but sales increased with growth in Europe and the United States.
- ✓ In the yarn sector, yarn sales were down, but sales related to knits were up.

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2024



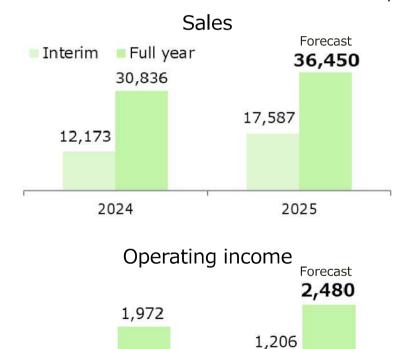
Industrial Machinery & Materials



Net Sales 17,587 YoY +44.5%Operating Profit 1,206 YoY +175.3%

Unit: million yen

2025





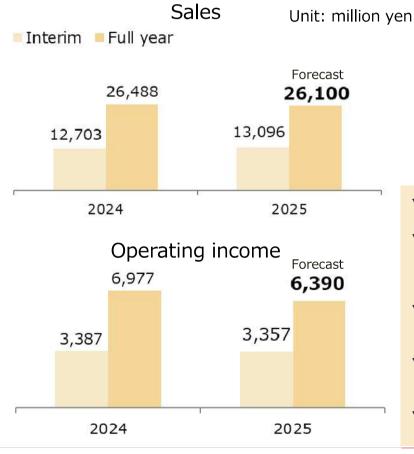
- ✓ Sales of non-woven fabrics for vehicles increased, driven by the integration of Kureha Tech into the group.
- ✓ The FA (Factory Automation) business experienced a decrease in revenue from manufacturing lines for automotive electronics due to customers' restrained capital investment, but profit increased thanks to high-margin projects.
- ✓ Environmental and energy-related materials saw increased sales, supported by contributions from Kankyotech.
- ✓ The racket sports sector saw increased sales due to favorable reception of new products.
- ✓ Sales in the consumer-related field increased, aided by the integration of Kureha Tech into the group.



Human & Future Development



Net Sales 13,096 YoY +3.1% Operating Profit 3,357 YoY -0.9%





- ✓ Sales from commercial facility management were on par with the same period last year.
- ✓ Real estate leasing experienced increased sales, although profits decreased due to upfront expenses related to the completion of Yaesu-dori Phil Terrace (redevelopment of the former Nikke Tokyo Building).
- ✓ In the construction-related sector, project orders progressed with sales exceeding those of the same period last year, but profits declined due to rising material and labor costs.
- ✓ Sales from childcare-related activities were on par with the same period last year, while nursing care-related activities saw an increase in sales.
- ✓ The sports sector experienced increased sales, particularly with growth in tennis schools in the metropolitan area.



Consolidated Financial Results

Second Quarter, 2025

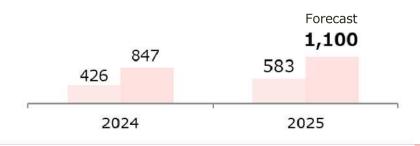
Consumer Goods & Services



Net Sales 12,147 YoY + 6.8% Operating Profit 583 YoY + 36.9%



Operating income





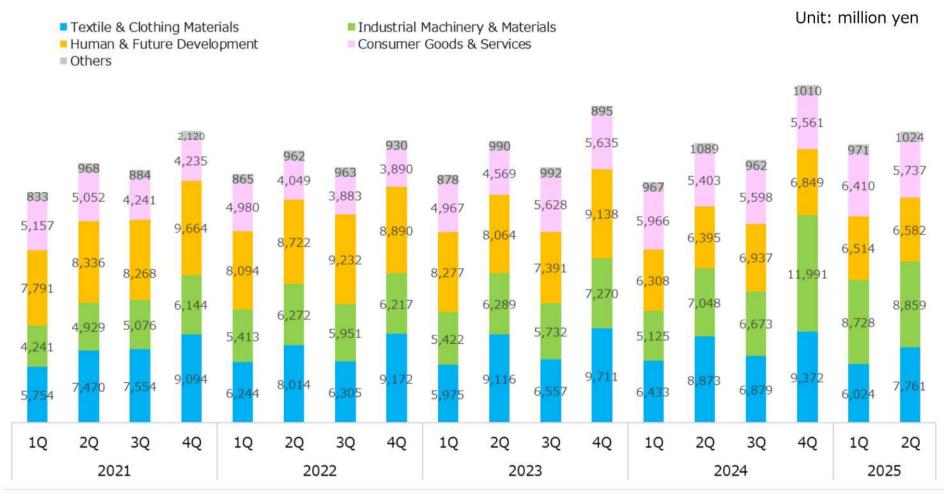
- ✓ Sales of bedding decreased. Business supplies, including airline blankets and disaster blankets, saw increased sales.
- ✓ Furniture sales decreased as new product growth underperformed expectations.
- ✓ Sales of lifestyle appliances were on par with the same period last year.
- √ Sales in film-related products increased.
- ✓ Stamp sales increased, supported by successful new products. Sales of stamping ink also increased.
- ✓ Sales of horse riding goods remained consistent with the same period last year.
- ✓ Container sales increased, driven by a rise in orders.

Quarterly Sales Trends by Segment

Forecast for FY2025



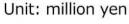
Quarterly Trends in Consolidated Net Sales

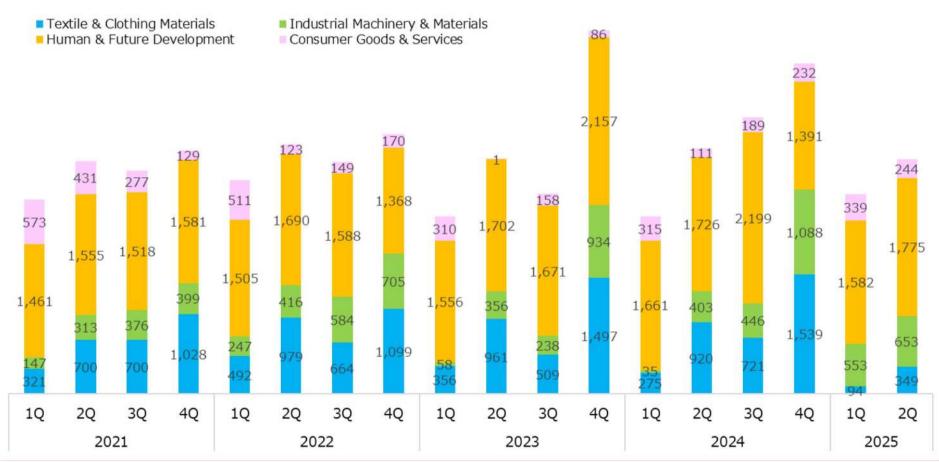


Quarterly Trends in Operating Profit by Segment



Quarterly Trends in Consolidated Operating Profit





Consolidated Financial Results

Second Quarter, 2025

Consolidated Balance Sheet/Cash Flow Statement



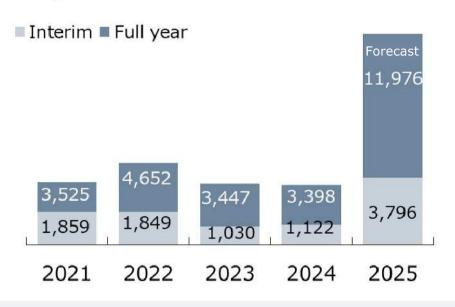
			(Unit: million yen)
Consolidated Balance Sheet	End-Nov. 2024	End-Nov. 2025	Change (Y/Y)
Current assets	97,295	96,318	- 977
Property, plant and equipment	82,639	85,537	2,898
Total assets	179,935	181,855	1,920
Current liabilities	38,203	34,980	-3,222
Long-term liabilities	18,001	21,037	3,036
Total Liabilities	56,205	56,018	-187
Shareholders' equity	110,632	112,551	1,919
Accumulated other comprehensive income	12,167	12,775	608
Noncontrolling interests	930	510	-420
Net assets	123,730	125,837	2,107
Consolidated Cash Flow Statement	FY2024 Q1-2 Actual	FY2025 Q1-2 Actual	Change (Y/Y)
Cash flow from operating activities	6,121	6,848	727
Cash flow from investing activities	-3,755	-3,619	136
Cash flow from financing activities	241	429	188
Balance of cash and cash equivalents at year's end	37,952	37,015	-937

Capital investment / Depreciation expense

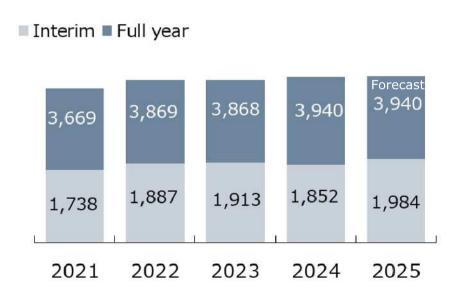


(Unit: million yen)

Capital investment



Depreciation expense



- ✓ For the fiscal year 2025, we plan approximately 11.9 billion yen in capital investments, with around 3.8 billion yen executed in the second quarter.
- ✓ Regarding the acquisition of income-generating real estate, we will carefully evaluate its investment efficiency before considering implementation.

TOPIX

01 Completion of Yaesu-dori Phil Terrace

Forecast for FY2025



We are steadily implementing real estate redevelopment to further enhance profitability.

The "Yaesu-dori Phil Terrace," which was under construction on the site of the former Nikke Tokyo Building (1-chome, Hatchobori, Chuo-ku, Tokyo), was completed on January 31, 2025. Initiated as a joint project with Sumitomo Corporation (headquartered in Chiyoda-ku, Tokyo), the construction began in 2023 and, after approximately two years, resulted in a 12-story office building with a standard floor area of approximately 178 tsubo. The building offers an environmentally friendly office space where workers can feel comfortable and secure, while also aiming to further enhance the profitability of our Human & Future Development business.







TOPIX

02 Introduction of Recycled Fiber Production Equipment from Used Clothing

Forecast for FY2025



Implemented approximately 500 million yen in capital investment, with operations commencing in June

F&A Nonwovens Co., Ltd. (FANS) has installed new equipment at its Ishioka Plant (Ishioka City, Ibaraki Prefecture) to automatically remove foreign materials, such as buttons and zippers, from used clothing without manual intervention. The investment amount is approximately 500 million yen. Starting operations in June 2025, FANS aims to increase its reclaimed fiber production tenfold, reaching 300 tons per month.



As the establishment of resource recycling systems in society is expected to advance further, automating the foreign material removal process, a bottleneck in the reclamation process, will allow FANS to leverage its strengths and product development capabilities. This initiative contributes to solving environmental issues and aims to establish a new business pillar through the recycling business.

TOPIX

Second Quarter, 2025



03 Decision on Matters Related to Share Buyback

Aim to Improve Capital Efficiency and Maximize Corporate and Shareholder Value

NIKKE hereby announces that its Board of Directors, at a meeting held on May 15, 2025, resolved matters pertaining to the acquisition of treasury stock, pursuant to Article 156 of the Company Law as applied pursuant to Article 165, Paragraph 3 of the said Law.

Details of matters relating to the acquisition

(1) Type of shares to be acquired	Common stock of the Company
(2) Total number of shares to be acquired	2,000,000 shares (maximum) Ratio to total number of shares issued and outstanding (excluding treasury stock) 2.90
(3) Total acquisition cost of shares	3,200,000,000 yen (maximum)
(4) Acquisition period	June 2, 2025 - November 21, 2025
(5) Method of acquisition	Market purchases, including off-the-counter share repurchase transactions (ToSTNeT-3)



2. Forecast for FY2025



Recognition of the business environment

Forecast for FY2025



Textile & Clothing Materials	 In Japan, the declining birthrate is expected to result in a decrease of over 30% in the student population in the next decade or so. Conversely, the global apparel market is anticipated to grow, making it essential to focus on expanding into overseas markets. Amidst the declining conditions of domestic wool textile production areas, the Nikke Group needs to leverage its integrated domestic production capabilities to restructure its value chain. Environmentally friendly materials and the circular economy of textile products that contribute to achieving a sustainable society, as well as embracing diversity, will become key strategic components in our business strategy.
Industrial Machinery & Materials	 The automotive sector is influenced by U.S. tariff policies and market conditions in China. The environmental sector is experiencing a global expansion of business opportunities due to the strengthening of environmental regulations. The home appliance and office automation (OA) sectors anticipate growth in overseas markets. The expansion of markets that are mindful of the SDGs, such as the recycling business, is expected.
Human & Future Development	 Shopping centers are well-rooted in their communities and are performing steadily. In the real estate development sector, there is increasing interest in properties with enhanced asset value, such as high-environmental-performance office buildings certified as ZEB Ready. In the lifestyle support sector, while the nursing care market continues to expand, there is a need to develop operational methods and services that anticipate a shortage of nursing personnel.
Consumer Goods & Services	•The e-commerce market is expected to continue growing due to its convenience. •However, competition is intensifying due to borderless market dynamics, with direct entries from overseas players, such as those from China, and direct sales by manufacturers. Additionally, the prolonged depreciation of the yen is leading to continued increases in procurement and logistics costs, alongside a persistent upward trend in advertising expenses.

FY2025 Full-year Forecast



Although the second-quarter results have remained generally steady, we are revising down our forecasts for net sales and profits due to the current conditions in the Textile & Clothing Materials business.

	Actual		Fore	cast	Year-on-year	
	FY2023	FY 2024	FY 2	025	Change	%
(Unit: million yen)	112023	11 2024	2025.1.10	2025.7.11	Change	70
NET Sales	113,497	115,438	128,000	121,700	6,262	5.4%
Operating Profit	11,016	11,640	12,000	11,300	-340	-2.9%
Operating margin	9.7%	10.1%	9.4%	9.3%	-0.8%	_
<u>Ordinary</u> <u>Profit</u>	11,634	12,098	12,400	12,000	-98	-0.8%
Profit attributable to owners of parent	7,643	8,970	8,500	8,000	-970	-10.8%



2025 performance forecast by segment

	Actual		ual	Forecast		Year-o	n-year
	(Unit: million yen)	2023	2024	20 2025.1.10	25 2025.7.11	Change	%
Textile &	Net Sales	31,359	31,557	34,800	32,850	1,293	4.1%
Clothing	Operating Profit	3,323	3,455	3,700	3,000	-455	-13.2%
Materials	Operating margin	10.6%	10.9%	10.6%	9.1%	-1.8%	-
Industrial Machinery & Materials	Net Sales Operating Profit Operating margin	24,713 1,586 6.4%	30,836 1,972 6.4%	39,000 2,480 6.4%	36,450 2,480 6.8%	5,614 508 0.4%	18.2% 25.8%
Human &	Net Sales	32,870	26,488	27,000	26,100	-388	-1.5%
Future	Operating Profit	7,086	6,977	6,390	6,390	-587	-8.4%
Development	Operating margin	21.6%	26.3%	23.7%	24.5%	-1.8%	-
Consumer	Net Sales	20,799	22,527	23,200	22,300	-227	-1.0%
Goods &	Operating Profit	555	847	1,200	1,100	253	29.9%
Services	Operating margin	2.7%	3.8%	5.2%	4.9%	1.1%	-
Others	Net Sales	3,755	4,028	4,000	4,000	-28	-0.7%
	Operating Profit	-1,536	-1,611	-1,770	-1,670	-59	-
TOTAL	Net Sales	113,497	115,438	128,000	121,700	6,262	5.4%
	Operating Profit	11,016	11,640	12,000	11,300	-340	-2.9%
	Operating margin	9.7%	10.1%	9.4%	9.3%	-0.8%	-

2025 performance forecast change factors



	Main factors of increase/decrease (compared to previous period)
Textile & Clothing Materials	 Decrease in sales of uniforms for schools (reason for downward revision of sales and profit compared to initial performance forecast). Increase in orders for business uniforms.
Industrial Machinery & Materials	 Expansion of the non-woven fabrics and felt business (full-year consolidation contribution from Kankyo techno and Kureha Tech). Streamlining of manufacturing and sales operations with Kankyo techno and Kureha Tech. Decrease in orders for the FA business (reason for downward revision of sales compared to initial performance forecast).
Human & Future Development	 Sale of properties intended for sale in the previous fiscal year, resulting in a decrease in profit compared to the previous year. Reduction in the communications and new services sector.
Consumer Goods & Services	 Expansion of container sales. Improvement in profitability through an increased ratio of in-house planned products. Decrease in sales of bedding and lifestyle appliances (reason for downward revision of sales and profit compared to initial performance forecast).
Others	[Others] ·Adjustments, reserve funds, etc. are expected.



3. Action to Implement Management that is Conscious of Cost of Capital and Stock Price



Action to Implement Management that is Conscious of the Cost of Capital and the Stock Price



Strengthening profit generation

- Promote and achieve the RN130 third medium-term management.
- Optimise the business portfolio (investment in growth businesses, review of unprofitable businesses).

Improved asset efficiency

- Further efficiency gains in property holdings (redevelopment and disposal of unprofitable properties)
- Reduction of inactive assets (liquidation of policy shares that are no longer meaningful to hold)
- Continue to use ROIC as an indicator as an investment criterion. (target 8%, minimum 5%)

Strengthening of capital policy

- Strengthening shareholder returns
- The dividend payout ratio will be gradually rounded up from the current target of 30%, aiming for 35% in the final year of the Third Medium-Term Plan.
- Using DOE as an indicator, we aim for 2.5% by 2026.
- Flexible share buybacks in light of the progress of investments to enhance overall shareholder returns.

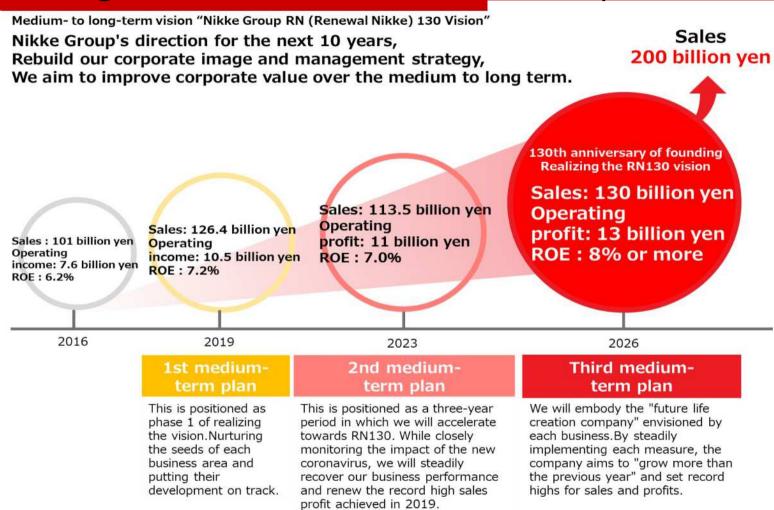
Strengthen IR

- We aim to strengthen dialogue so that stakeholders can increase their understanding and trust in the Nikke Group
- We explain M&A strategies and business diversification strategies, and communicate the growth story of the Nikke Group.
- Promote expansion and sophistication of information disclosure (e.g. support for IR materials in English)

Promote management with an awareness of return on capital, The company aims to achieve an ROE target of 8% and a P/B ratio of more than 1x.



Positioning of RN130 3rd medium-term plan



✓ We are currently formulating our mid- to long-term vision for the next decade, titled "CF (Create Future) 140 Vision."



Progress of the RN130 3rd medium-term plan

Forecast for FY2025

In the fiscal year 2024, we achieved our planned targets for net sales, operating profit, and other profits. For the fiscal year 2025, although projections indicate performance may fall below the midterm plan, we are steadily executing all initiatives.

RN130 third medium-term management (2024~2026)

	2024 2025					2026
(Unit: million yen)	Medium-Term Management Plan	CLEAR Actual	Medium-Term Management Plan	2025.1.10 Forecast	2025.7.11 Forecast	Medium-Term Management Plan
NET Sales	111,000	115,438	120,000	128,000	121,700	130,000
Operating Profit	11,000	11,640	12,000	12,000	11,300	13,000
Operating margin	9.9%	10.1%	10.0%	9.4%	9.3%	10.0%
Ordinary Profit	11,600	12,098	12,400	12,400	12,000	13,400
Profit attributable to owners of parent	7,700	8,970	7,800	8,500	8,000	8,800
Return on equity	_	7.6%	_	_	_	8.0%以上

Progress of the RN130 3rd medium-term plan by Segment

Forecast for FY2025



		RN130 third medium-term management (2024~2026)						
		20	24		2025			
(L	Init: million yen)	Medium-Term Management Plan Actual		Medium-Term Management Plan	2025.1.10 Forecast	2025.7.11 Forecast	Medium-Term Management Plan	
Textile & Clothing Materials	Net Sales Operating Profit Operating margin	32,500 3,450 10.6%	31,557 3,455 10.9%	35,500 3,700 10.4%	34,800 3,700 10.6%	32,850 3,000 9.1%	39,500 4,300 10.9%	
Industrial Machinery & Materials	Net Sales Operating Profit Operating margin	26,000 1,850 7.1%	30,836 1,972 6.4%	29,000 2,100 7.2%	39,000 2,480 6.4%	36,450 2,480 6.8%	31,000 2,550 8.2%	
Human & Future Development	Net Sales Operating Profit Operating margin	26,000 6,200 23.8%	26,488 6,977 26.3%	26,500 6,250 23.6%	27,000 6,390 23.7%	26,100 6,390 24.5%	30,000 7,200 24.0%	
Consumer Goods & Services	Net Sales Operating Profit Operating margin	24,500 1,350 5.5%	22,527 847 3.8%	26,000 1,750 6.7%	23,200 1,200 5.2%	22,300 1,100 4.9%	31,500 2,000 6.3%	
Others	Net Sales Operating Profit	2,000 -1,850	4,028 -1,611	3,000 - 1,800	4,000 -1,770	4,000 -1,670	-2,000 -3,050	
TOTAL	Net Sales Operating Profit Operating margin	111,000 11,000 9.9%	115,438 11,640 10.1%	120,000 12,000 10.0%	128,000 12,000 9.4%	121,700 11,300 9.3%	130,000 13,000 10.0%	

Growth Story of the Nikke Group



Cultivation of the Third Pillar (Growth Drivers)

Consolidated Financial Results

Second Quarter, 2025

Industrial Machinery & Materials

We position the non-woven fabrics and felt business as a future growth driver and aim to cultivate it as the third pillar of our business, following school uniforms and real estate leasing & SC management.

Further Strengthening the Profitability of Our Stable Foundation

Textile & Clothing Materials

We will further enhance profitability through manufacturing rationalization by investing in labor-saving and automation equipment.

Human & Future Development

We will further enhance profitability through real estate redevelopment and the downsizing of unprofitable businesses.

Development of New Sales Channels

Textile & Clothing Materials

We will continue to sell textile fabrics and other materials to high-end apparel brands overseas.

Consumer Goods & Services

We are focusing on accumulating expertise in the e-commerce business and securing and developing digital talent. This will enable the Nikke Group to distribute its diverse range of products and services through various sales channels in the future.

M&A to Support Growth

We will continue to actively and carefully pursue M&A, which has significantly contributed to the growth of the Nikke Group.

Enhancing Profit Generation



Growth Drivers

- 1.Strengthening the Non-woven Fabrics and Felt Business
- 2. Expanding Overseas Sales and Strengthening Domestic Manufacturing
- 3. Promotion of Real Estate Development Business

Forecast for FY2025

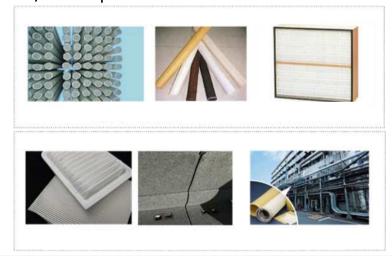
- 4.Strengthening the E-commerce Business
- 5.Implementation of Strategic M&A

1) Strengthening the Non-woven Fabrics and Felt Business



Past Initiatives to Strengthen the Non-woven Fabrics and Felt Business

- 2020/5 Entered into a capital and business alliance agreement between Nikke·Ambic and Fujiko, acquiring 30.7% of the shares.
- 2021/1 Closed the Fujiko Tatebayashi Plant and transferred production to Ambic.
- 2021/9 Nikke made Fujiko a wholly-owned subsidiary.
- 2023/12 Ambic and Fujiko underwent a management integration.
- 2024/4 Acquisition of Shares in Toyobo Kankyo techno *1
- 2024/8 Acquisition of Shares in Kureha Tech



The post-merger integration (PMI) of Kankyo techno and Kureha Tech is progressing smoothly according to plan and is contributing to profits from the current fiscal year.

Purpose of the Management Integration between Ambic and Fujiko

- ① Concentrate and efficiently allocate management resources.
- ②Optimize sales, manufacturing, research and development, and overseas locations to reconstruct the value chain.
- ③Strengthen the management foundation through unified management, among other objectives.

Key Non-woven Fabrics and Felt Products







①Strengthening the Non-woven Fabrics and Felt Business

Forecast for FY2025



Target Markets

- The target areas for our company are industrial materials sectors such as automotive and environmentrelated fields, where market growth is anticipated.
- We do not position general-purpose hygiene materials (such as masks), which are susceptible to price competition, as our focus areas.

Non-woven Fabrics and Felt Markets

Hygiene Materials (such as masks and diapers)

Target Markets Automotive and **Environment-related Fields**



Competitive Advantage

- **Enhancing Competitiveness through Sales Expansion** By incorporating Kureha into our group in August 2024, the sales scale of our non-woven fabrics and felt business will reach approximately 20 billion ven, making us the second-largest market share holder in Japan. X 1
- Utilizing Global Manufacturing and Sales Bases With the addition of Kankyo techno and Kureha Tech to our group, we will expand our manufacturing and sales bases in China, ASEAN, and North America. This will enable us to respond to diverse business developments tailored to customer needs.

Performance of the Non-woven Fabrics and Felt Business

(Unit: 100 million yen)



We aim to develop the non-woven fabrics and felt business into the "third pillar" of the Nikke Group, following school uniforms and real estate development.

②Expanding Overseas Sales and Strengthening Domestic Manufacturing



Overseas Target Markets

 Strengthening Sales of Textile Fabrics for High-end Brands in the Overseas Apparel Markets (Europe and Asia)

The unique manufacturing methods of Nikke, which result in a robust texture and excellent tailoring, serve as differentiating factors from textile manufacturers in Europe and Asia.



We aim to achieve an overseas sales ratio of approximately 13-15% by the final year of our mid-term plan in 2026 (current ratio: approximately 7-8%).

Key Initiatives

Consolidated Financial Results

Second Quarter, 2025

■ Enhancing Awareness through Promotions such as Exhibiting at Trade Shows







Further strengthening of domestic manufacturing capabilities and profitability

Strengthening manufacturing capabilities and profitability through investments in labor-saving, energy-saving, and automation equipment, as well as the utilization of digital technologies to streamline production.





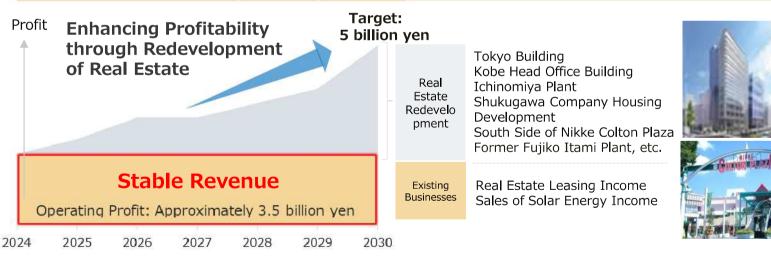


We will continue to enhance our domestic manufacturing capabilities and profitability, while steadily implementing measures to expand our overseas business.



③ Promotion of Real Estate Development Business

Podovolonment Projects	Location	Logation	Lagation	Looption	Looption	Looption	Location	Looption	Location	Revenue	Progress Schedule (Planned)
Redevelopment Projects		Contribution	2024 2025 2026								
Tokyo Building	Tokyo	Large	Construction Period Completed								
Kobe Head Office Building	Hyogo	Small	Construction Period Completed								
Ichinomiya Plant	Aichi	Medium	Construction Period Completed								
Shukugawa Company Housing Development	Hyogo	Small	Construction Period								
South Side of Nikke Colton Plaza	Chiba	Large	Development Plan Review								
Former Fujiko Itami Plant	Hyogo	Large	Development Plan Review								

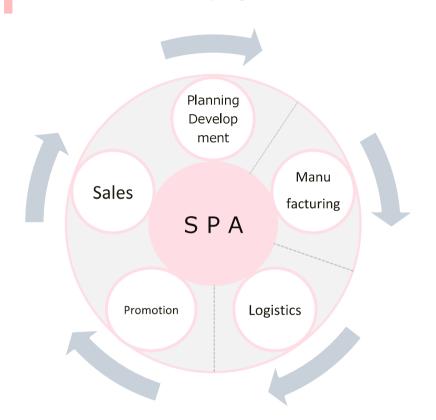


The Nikke Tokyo Building (Yaesu-dori Filtress) was completed in January 2025. Tenant recruitment is progressing as planned, and for fiscal year 2026, when it is expected to fully contribute to revenue, we anticipate an occupancy rate of 100%.



4 Strengthening the E-commerce Business

Initiatives for Developing New Sales Channels



Aiming to Build an Optimal Value Chain for the Future

Enhancing the Profitability of the E-commerce Business

①Further Strengthening of Planning, Development, and Sales Capabilities

We will further strengthen planning, development, and sales capabilities by promoting the sharing of human resources, systems, and know-how.

②Expanding the Product Lineup

We will promote the expanded distribution of the diverse range of products and services offered by the Nikke Group through various sales channels.

3Streamlining Logistics

We will reduce costs by streamlining logistics operations.









We aim to construct an optimal value chain to explore new sales channels for the future, while also working to improve profitability through the development of original, in-house products.

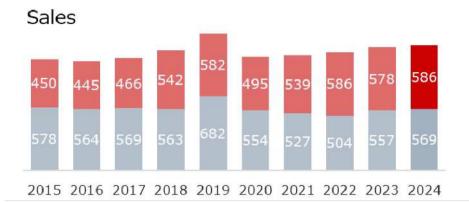
Group

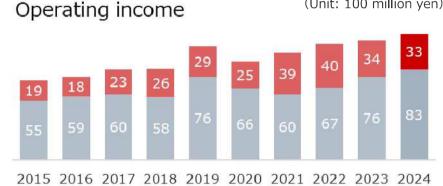
(Unit: 100 million yen)

(5) Implementation of Strategic M&A

Contribution of M&A to Performance







Basic M&A Strategy

- Streamlining Management and **Expanding Business Areas**
- Effective Utilization of Human Resources
- Establishing Disciplined **Investment Criteria ROIC: Target 8% (Minimum 5%)**



Progressive Utilization of M&A

■ Effective Utilization of Real Estate

Leveraging the real estate business expertise of the Human & Future Development division, we will effectively utilize the real estate assets acquired through M&A.

Synergy with Human & Future Development Business

Progress on the Third Medium-Term Management Plan (with a budget frame of 20 billion yen) is proceeding smoothly, and we are currently evaluating several M&A opportunities for fiscal year 2025.

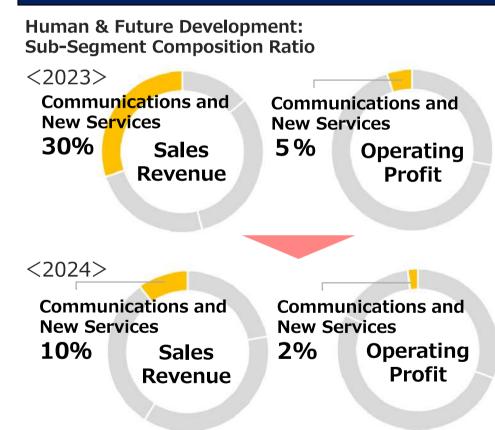
Business Portfolio Review

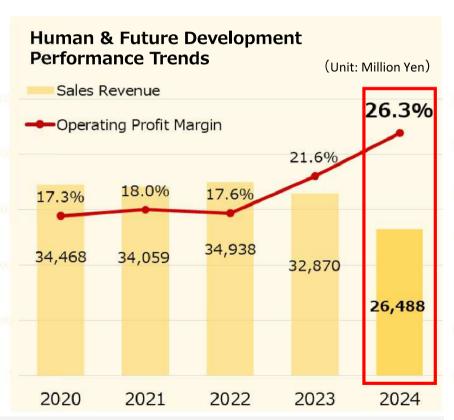
Consolidated Financial Results

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In the Human & Future Development business, the portfolio was reviewed in fiscal year 2024, leading to a reduction in the communications and new services sector. This direction will not change in fiscal year 2025.





[✓] In the communications sector (mobile phones), competition has intensified in recent years, leading to a continuous decline in profitability, which has prompted us to downsize the business.

Improving Asset Efficiency



■ Strengthening the Utilization of Owned Real Estate

- ·Completion of Yaesu-dori Fil Terrace (formerly Nikke Tokyo Building)
- •Commenced land leasing of idle areas at the Ichinomiya Plant (Aichi Prefecture)
- •Completed seismic retrofitting of the Nikke Kobe Building (Hyogo Prefecture) and began promoting tenant occupancy
- •Initiated development of the Shukugawa Company Housing (Hyogo Prefecture) with plans to convert it into rental apartments
- ·Sold real estate with diminished strategic significance







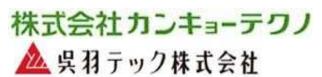


■ Reduction of Cross-Shareholdings

- •The Board of Directors continuously examines whether the purpose of holding, as well as the benefits and risks associated with holding, justify the capital costs.
- •In the fiscal year 2024, we reduced our holdings by 6 stocks, and over the past 5 years, we have reduced a total of 57 stocks (including partial sales).

■ Execution of Growth Investments

- ·We will steadily execute investments using ROIC as a criterion (target 8%, minimum 5%).
- •In the fiscal year 2024, we executed 2 M&A transactions and made growth investments (to improve profitability) in rationalization and equipment.



M&A Executed in Fiscal Year 2024: 2 Cases







Strengthening Capital Policy



- We aim to expand shareholder returns based on a "progressive dividend" policy, ensuring no reduction in dividends.
- •For the fiscal year ending November 2025, we plan to increase the dividend by 2 year, resulting in an annual dividend of 42 yen per share.
- •In the final fiscal year of the medium-term plan, ending November 2026, we aim for a dividend payout ratio of 35% and a DOE of 2.5%.
- •Decision to Acquire Up to 2 Million Shares of Treasury Stock (representing 2.90% of the total number of shares outstanding, excluding treasury stock)

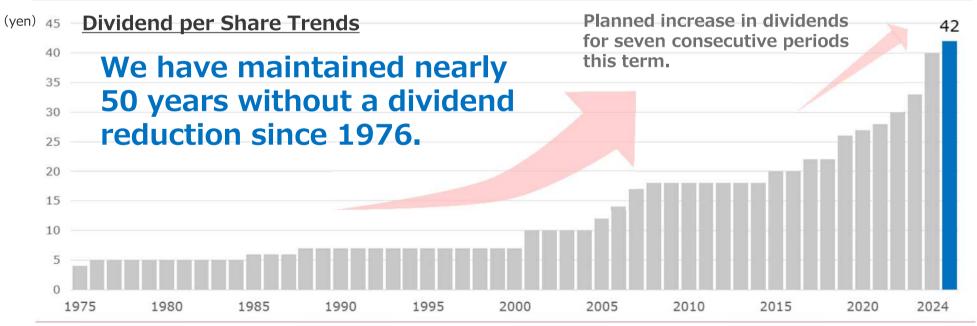
%Announced on January 10, 2025

Consolidated Financial Results

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Review of Shareholder Return Policy

Incorporating investor feedback, we have added a progressive dividend and a DOE target of 2.5% to our policy.



Forecast for FY2025



Through dialogue with shareholders and investors, we strive for sustainable growth and the enhancement of corporate value over the medium to long term.

■ Enhancement of Information Disclosure

- Disclosure of Earnings Presentation Videos and Q&A Summaries
- Disclosure of English Materials
- Disclosure of Materiality Identification, and Implementation Results
- Disclosure of Videos and Presentation Materials for Individual Investor Briefings
- Disclosure of Shareholders' Meeting Videos, etc.
- Establishment of a Dedicated IR Department, etc.

■ Status of Dialogue Initiatives

- Dialogue with shareholders and investors is managed collaboratively by the Finance and Accounting Department, Corporate Planning Department, and General Affairs, Legal, and Public Relations Department.
- In the fiscal year 2024, we conducted approximately 40 IR and SR meetings combined, and held one briefing session for individual investors.
- The insights and issues identified through these dialogues are shared in meetings with each business division, group management meetings, and board meetings. This information is used as a reference for management decisions that consider capital costs and stock prices.

Key Themes and Areas of Interest in Dialogue

Future Growth Drivers, Business Diversification (Conglomerate), M&A Strategy, Capital Policy (Shareholder Returns) Cash Allocation, Human Capital Management (Investment in Human Resources), Overall Governance (Anti-takeover Measures, Cross-shareholdings), etc.



Strengthening IR (Investor Relations)



Specific Examples of Dialogue with Shareholders and Investors

Ouestions Q. What will be the main growth driver in the future?

Second Quarter, 2025

Our Responses and Policies

We are particularly focused on the non-woven fabrics and felt business. In 2021, we integrated Fujiko, and in 2024, we added Kankyo techno and Kureha Tech, which were subsidiaries of Toyobo Group, to our group. The sales of our non-woven fabrics and felt business are expected to increase from approximately 5.6 billion yen in 2020 to about 25 billion yen in 2025, elevating us to the second-largest market share in the industry. Additionally, although Fujiko had been experiencing a loss for three consecutive years until 2021, it turned profitable the year after joining our group and has since made significant contributions to our earnings. We aim to maximize sales and profits by enhancing competitiveness through scale expansion, leveraging global manufacturing and sales bases, and improving efficiency through production integration.

Q. What specific initiatives are being undertaken to achieve a PBR of 1? While profit growth remains a priority, we also recognize the importance of improving the efficiency of our assets and capital. To this end, we have implemented a strategy of selection and concentration. In recent years, this has involved exiting from telecommunications and franchise businesses where profitability had declined, and selling real estate that has low profit margins and is difficult to redevelop. Additionally, we have consistently repurchased our own shares, taking external conditions into account. We are committed to increasing profits and enhancing the efficiency of our capital and assets. Furthermore, we understand the importance of raising awareness about our company, and we are actively working to strengthen our information dissemination and investor relations efforts.

Strengthening IR (Investor Relations)



■ Specific Examples of Dialogue with Shareholders and Investors					
Questions	Our Responses and Policies				
Q. What are the distinguishing features of your M&A strategy?	Since the mid-1990s, we have expanded our business domains and secured talent through M&A. Currently, approximately 50% of sales and 26% of operating profit are from companies that joined the Nikke Group via M&A since 1995, significantly contributing to our growth. We now receive information on a substantial number of M&A opportunities, with a dedicated department constantly reviewing around 400 cases. From these, we carefully select opportunities that meet our investment criteria (ROIC: target of 8%, minimum of 5%) and align with our vision. Despite being proactive, we actually conduct only about 1-2 M&A deals per year, reflecting our cautious approach to M&A.				
Q. What is your approach to cash allocation during the period of the Phase 3 Medium-Term Management Plan?	To implement our fundamental strategy, which includes three types of investments—1) investment in product development, rationalization, and energy-saving equipment, 2) investment for expanding our customer base, and 3) investment in human resources—we have allocated a growth investment budget of approximately 50 billion yen. We plan to raise funds through the issuance of corporate bonds as needed. However, if an opportunity does not meet our investment criteria, we will not proceed forcefully. In terms of shareholder returns, we aim for stable dividends (with no reduction for nearly 50 years) and are targeting a dividend payout ratio of 35% by fiscal year 2026. Additionally, based on the progress of investments, we plan to conduct agile share buybacks.				
Q. What is your approach to the continued implementation of takeover defense measures?	買We believe that the final decision on whether to accept a purchase proposal should be entrusted to our shareholders. Our approach is aimed at ensuring that shareholders have sufficient information and time to make an informed decision regarding any purchase proposals, and it is not intended for the management to protect their own interests. Additionally, in accordance with the guidelines set by the Ministry of Economy, Trade and Industry, we have established strict procedures for implementing countermeasures, ensuring that the decision-making process is not subject to the arbitrary discretion of the Board of Directors.				



4. Reference Materials (About the Nikke Group)



NIKKE Group

Business Areas and Services of the Nikke Group

Consolidated Financial Results

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Sales Composition	Business Areas	Within Segments	Key Products and Services Offered
Textile & Clothing Materials	UniformsTextilesYarnOthers	78% 16% 6% 1%	Uniform materials for schools/Uniform materials for private companies/Uniform materials for government Clothing materials Yarn sales -
Industrial Machinery & Materials 31%	AutomotiveEnvironmentalOther industriesConsumer-related	49% 23% 17% 11%	FA /Interior materials and cushioning/Thread for airbags and seat Filters (nonwoven fabric) OA and home appliance materials/Semiconductor-related and imaging equipment/Carpets for homes, offices, and trade shows Racket sports related/Fishing related/Materials for musical instruments
Human & Future Development 23%	 Commercial facility management Real estate development Lifestyle support Communications and new services 	21% 37% 31% 11%	Shopping centers Real estate leasing/Sales of solar energy/Construction business Childcare and after-school childcare/Nursing care/Sports related Communications
Consumer Goods & Services 22%	Bedding and business suppliesHousehold goodsHobby and craftOthers	18% 51% 14% 16%	Bedding/Airline blankets/Disaster supply blankets Lifestyle appliances and miscellaneous goods/Goods for 100-yen shops/Furniture/Privacy filters for tablets and laptops Stamping ink and stamps/Equestrian equipment/Knitting yarn Container sales/Insurance agency

XThe sales composition and sales composition within segments are based on the actual results for the second quarter of the fiscal year ending November 2025.

⁴²

^{*}The sales composition is calculated based on the total company sales, excluding sales of 1,995 million yen from other and adjustment segments.

NIK

Features of the Textile & Clothing Materials Business

The sale of fabrics for school uniforms is a core business.

Approximately 50% of the sales in the Textile & Clothing Materials business are related to school uniforms.

Sales Composition



Sales Related to School Uniforms



School uniforms are repeat products, so they are not influenced by trends, allowing us to expect stable demand.

Business Advantages

- ✓ Strong Manufacturing Capability.
- ✓ An integrated supply system where the supply chain is completed within the group.

School uniforms must be ready in time for entrance ceremonies, and the color consistency of uniforms must be maintained from the first to the third year. The production of blazer-style uniforms, which often use natural wool as a raw material, requires particularly advanced techniques.

Fabric for Junior High and High School Uniforms

Approximately **50-60%***1 market share

Continuously improving profitability

In the Textile & Clothing Materials business, we actively work on revising our product lineup and reducing manufacturing costs, thereby continuously improving profitability.

- •Reduction in sales of general-purpose items (textiles and varn)
- Review of manufacturing and sales systems (production consolidation and sales integration)
- •Manufacturing rationalization through energysaving, labor-saving, and automation initiatives



Floor Carpets

Features of the Industrial Machinery & Materials Business

Sales in the automotive-related sector are the largest.

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Motor Binding

Yarn

①Interior Materials **Automotive-Related Sector** 2 Engineering

The automotive-related sector is broadly divided into interior materials and engineering-related categories.

Automotive Filters

1) Interior Materials Related: Felt, Non-Woven Fabrics, Yarn Thread for Airbags Thread for Seatbelts Insulation and Cushioning Materials

Fiscal Year 2024

Action to Implement Management

Capital and Stock Price

that is Conscious of Cost of

Sales Composition

Automotive-Related Sector 43%

②Engineering: **FA** (Factory Automation)





Over 100 Design Engineers Over 80 Manufacturing Engineers

We offer custom-made production systems, providing comprehensive support from planning equipment specifications for production lines to design, manufacturing, on-site commissioning, and after-sales service.

Technicians responsible for the maintenance and repair of textile factories began the engineering business in the 1970s.



Features of the Human & Future Development Business

Ensuring Stable Cash Flow through Recurring Revenue Streams.

Approximately 80% of the operating profit from the Human & Future Development business comes from rental income from tenants in commercial facilities and real estate leasing income from office buildings and land.

Company-operated Commercial Facilities



Nikke Colton Plaza

Location: 1-1-1 Onitaka, Ichikawa City,

Chiba Prefecture

Established: November 25, 1988 Land Area: Approximately 43,000 tsubo Retail Space: 71,000 square meters

Nikke Parktown

Location: 173-1 Jikemachi, Kakogawacho, Kakogawa City, Hyogo Prefecture

Established: February 8, 1984

Land Area: Approximately 22,100 tsubo Retail Space: 42,000 square meters

Pursuing Stability and Profitability Improvement

By reassessing the utilization of owned real estate and enhancing its added value, we strive to secure stable income while working to improve profitability.



Solar Energy Sales Facility (Hyogo Prefecture)

Solar Energy Sales Facility

Change of Use
Golf
Course

Additionally, properties with decreased profitability or those in remote locations that present management challenges are sold as circumstances dictate.

■ The company operates two commercial facilities: Nikke Colton Plaza and Nikke Parktown.

■ In the areas surrounding these commercial facilities, we are deploying a range of community-oriented services such as sports, nursing care, and childcare.

■ By operating each service in-house, we enhance added value and improve profitability.

Sales Record 2019 : 1cace 2023 : 3caces 2024 : 1cace



Features of the Consumer Goods & Services Business

Over 50% of Sales from E-commerce-related Activities

In the Consumer Goods and Services Division, we offer a wide range of products and services. Companies with significant ecommerce sales account for more than half of the total revenue.

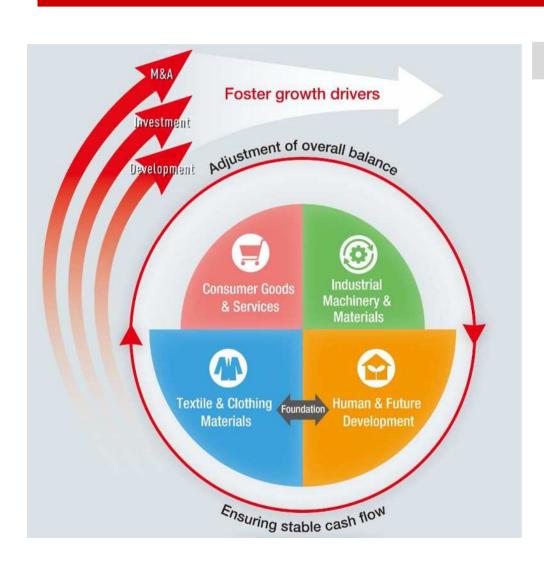
Estimated Revenue Trends for Companies with Significant E-commerce Sales Net Sales (100 million yen) THANKO MIYAKO Corporation Niceday 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024



2In 2023, with the addition of Sanko and Interior Office One to our group, we further expanded our pool of human resources knowledgeable in e-commerce sales and our range of e-commerce-related products.

Strengths of the Four-Business Structure





Business Portfolio Strategy

By leveraging the cash flow generated from the stable revenue base of the Textile & Clothing Materials' uniform business and the Human & Future Development's real estate development and commercial facility management business, we will make growth investments (such as M&A) in sectors like Industrial Machinery & Materials and Consumer Goods and Services that can swiftly seize business opportunities.

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Performance by Segment (5-Year Trends)

	(Unit: million yen)	2020/11	2021/11	2022/11	2023/11	2024/11
Textile & Clothing Materials	Net Sales Operating Profit Operating margin ROIC	31,399 2,216 7.1% 4.8%	29,872 2,749 9.2% 6.1%	29,735 3,234 10.9% 7.0%	31,359 3,323 10.6% 6.8%	31,557 3,455 10.9% 6.5%
Industrial Machinery & Materials	Net Sales Operating Profit Operating margin ROIC	19,057 1,289 6.8% 3.5%	20,390 1,235 6.1% 3.6%	23,853 1,952 8.2% 5.8%	24,713 1,586 6.4% 4.5%	30,836 1,972 6.4% 4.9%
Human & Future Development	Net Sales Operating Profit Operating margin ROIC	34,468 5,949 17.3% 13.3%	34,059 6,115 18.0% 16.1%	34,938 6,151 17.6% 16.6%	32,870 7,086 21.6% 22.8%	26,488 6,977 26.3% 20.1%
Consumer Goods & Services	Net Sales Operating Profit Operating margin ROIC	16,783 1,168 7.0% 6.8%	18,685 1,410 7.6% 10.1%	16,802 953 5.7% 5.5%	20,799 555 2.7% 2.9%	22,527 847 3.8% 4.6%
Others	Net Sales Operating Profit	3,205 -1,574	3,612 -1,610	3,720 -1,584	3,755 -1,536	4,028 -1,611
TOTAL	Net Sales Operating Profit Operating margin ROIC	104,915 9,048 8.6% 4.4%	106,619 9,900 9.3% 6.1%	109,048 10,707 9.8% 5.5%	113,497 11,016 9.7% 5.9%	115,438 11,640 10.1% 6.7%

Capital Policy and Shareholder Returns

Basic concept

Consolidated Financial Results

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✓ The company is oriented towards a balance between growth investment and stable shareholder returns.

Action to Implement Management

Capital and Stock Price

that is Conscious of Cost of

Investment in growth will be actively implemented from the perspective of increasing medium- and long-term corporate value, including investment in research and development, mergers and acquisitions, capital expenditure and human capital.

✓ We will adhere to a "progressive dividend" policy that does not reduce dividends.

- ✓ Regarding the dividend payout ratio, we aim to gradually increase it from the current benchmark of 30% to 35% by the final year of the third mid-term plan.
- ✓ We will use DOE (dividend on equity ratio) as an indicator, targeting 2.5% by the final year of the third mid-term plan.
- ✓ Taking into account the progress of investments, we will conduct flexible share buybacks to enhance comprehensive shareholder returns.

Shareholder Return policy

Action to Implement Management

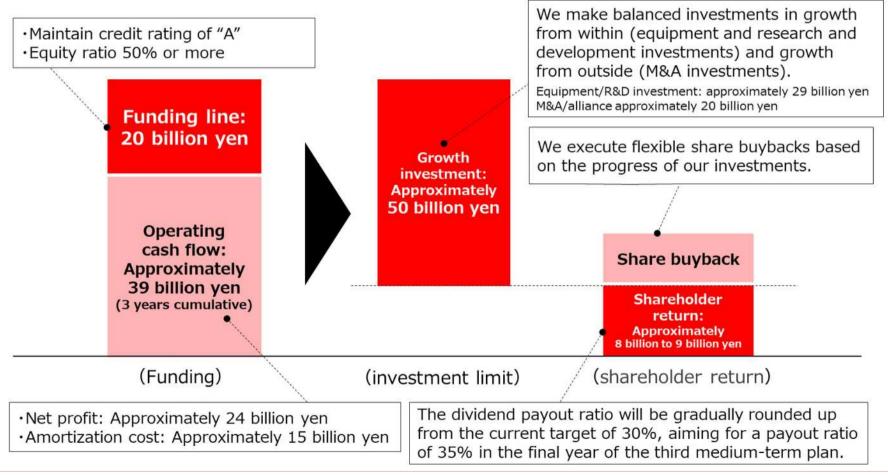
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Balance between growth investment and financial investment
We will raise the necessary funds while maintaining financial soundness and expand growth
investments and shareholder returns.





Consolidated Financial Results

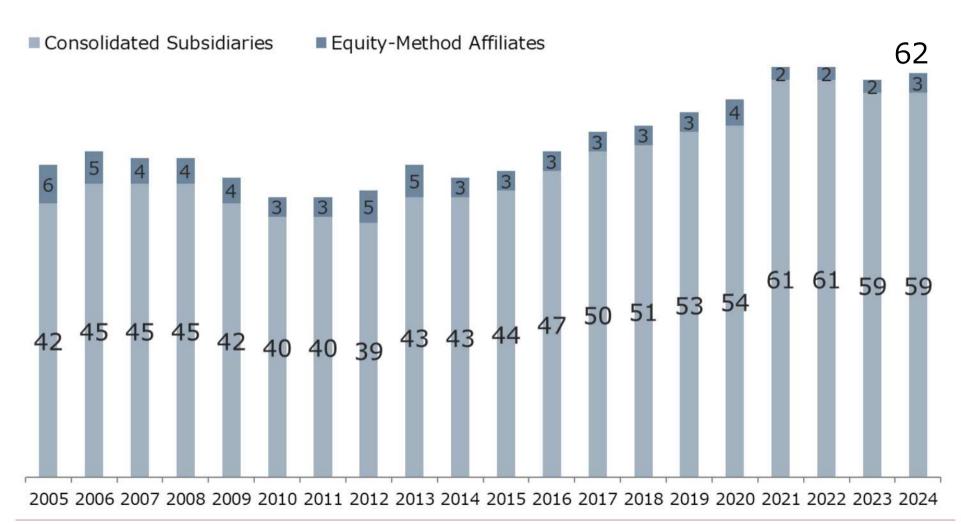
Nikke Group Materialities



Social issues and needs	Materiality	Response	Main actions	
Addressing the falling birthrate and aging population Achieving wellbeing	Improve health and comfort Support for a comfortable life	 Contribute to revitalizing the local area and to creating a more convenient urban environment by providing a range of community-based, comprehensive services based in shopping centers 	Hosting of community-friendly activities (events) Hosting of the open-air Craft in Action exhibition	
		 Help people to balance their work with childcare/nursing care responsibilities and, thereby, contribute to improving their quality of life by operating nursing care and childcare facilities that meet the needs of users 	 Operation of the Nikke Nursing Village comprehensive nursing care facility Operation of licensed nursery centers, after-school day care centers, and billingual kindergarte 	
		 Utilize textile-related technology to develop medical devices that put less strain on the body, as well as cell culture substrates that facilitate regenerative medicine and drug discovery research, to thereby contribute to improvement in people's health and quality of life 	 Development, manufacture, and sales of medical devices that use bioobsorbable materials as core technology Development, manufacture, and sales of cell culture scaffolding materials utilizing fiber technology that contributes to IPS cell research and other endeavors 	
 Ensuring product safety Stable supply of high-quality products 	Improve safety and security Value chain management	Undertake ongoing review and strengthening of our quality control system to provide satisfying products to	·Establishment of a quality control system based on the ISO 9001 management system	
		customers	 Supply of products approved by third-party evaluation organizations in Japan 	
		 Ensure the safety of the products we provide to customers by establishing a system that enables identification of the origin and quality of raw materials 	Construction of a system that allows traceability of raw materials to finished products	
		Provide a stable and ongoing supply of products by optimizing the value chain	 Construction of a digital technology-driven, global production management system Diversification of raw material sourcing methods in consideration of geopol tical risks Improvement of production efficiency through alliances with apparel companies 	
Climate action Addressing energy issues Moving away from mass production and mass consumption			 Manufacture and sale of ADMIREX*, a high-performance filter bag that collects harmful substances in the air 	
			 Manufacture and sale of textile materials using an innovative spun yarn, Breeza*, which redu the release of microplastics by approximately 75% at the lime of being worn or washed 	
	Protect the environment Contribute to a sustainable global environment	Contribute to reducing environmental impact by researching, developing, and selling environmentally friendly products	Research and commercialization of fiber technology using biomass materials Research and commercialization of fiber-making technology using marine biodegradable mater Establishment and utilization of recycled carbon fiber nonwoven tabric manufacturing technolog	
			Recycling used uniforms through the Ecc-ship and Ecc-network projects Establishing a system to recycle diothing into clothing Utilization of recycled synthetic fibers	
		Contribute to a circular economy by reusing products and using recycled materials	 Contribution to the maintenance and strengthening of the taxtile product resource circulation system 	
		Provide renewable, clean energy through solar power generation	 Provision of renewable energy through solar power generation at Nikke Machinaka Power Plants and other facilities 	
		Undertake ongoing review and strengthening of our environmental protection system in recognition of the fact that protecting the global environment is our most important management issue	 Establishment of an environmental conservation system based on the ISO 14001 manageme system. 	
		Carry out energy conservation measures in each business	 Active and continuous investment in energy-saving equipment 	
Ensuring thorough compliance Respect for human rights Promoting diversity and inclusion Health and productivity management	Strengthen business foundation	Put in place effective governance and take the initiative in disseminating and ingraining the Nikke Group Corporate Code of Ethics throughout the Nikke Group in recognition of the important role that practicing corporate ethics has for the Nikke Group	Implementation of compliance fraining Reading through the Nikke Group Corporate Ethics Handbook	
		 In accordance with the UN Guiding Principles on Business and Human Rights, support and respect internationally recognized human rights agreements and labor standards, strive to foster mutual understanding and respect so that no one is treated unfairly on the basis of race, sex, religion, gender identity, or disability, and strive to build a corporate group that is trusted by society 	- Formulation, announcement, and internal dissemination of our human rights policy - Development of human rights due diligence initiatives - Announcement of the Nikke Group Dedaration of Responsible Corporate Conduct	
		Seek out a wide range of human resources to bring together a diversity of knowledge that leads to business innovation	 Employment unbiased by age, gender, race, ethnicity, etc.; creation and operation of a raise and promotion system Support for balancing child rearing with work through the development of childcare leave and childcare reduced working hours systems that go beyond what is required by law Abolition of employment type-based working conditions/dispartices 	
		Aim to be a vibrant and energetic company and strive to maintain and improve the health of our employees (Nikke Health Declaration)	Prevention of workplace accidents through thorough risk assessment and safety education Application of the results of stress check, working hours, and annual paid leave utilization analyses to the improvement of work environments Conduction betalth promotion seminars and other events	

Oroup

Trends in the Number of Consolidated Companies in the Nikke Group

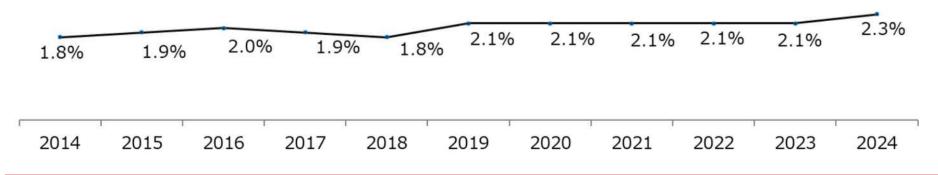




Dividend Indicator





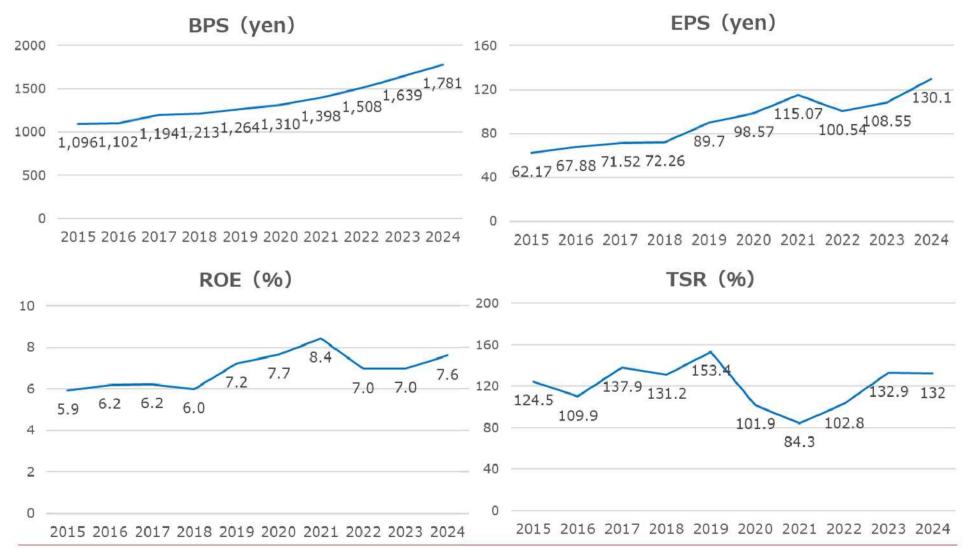


Stock Price Chart (2024/6/1~2025/5/31)





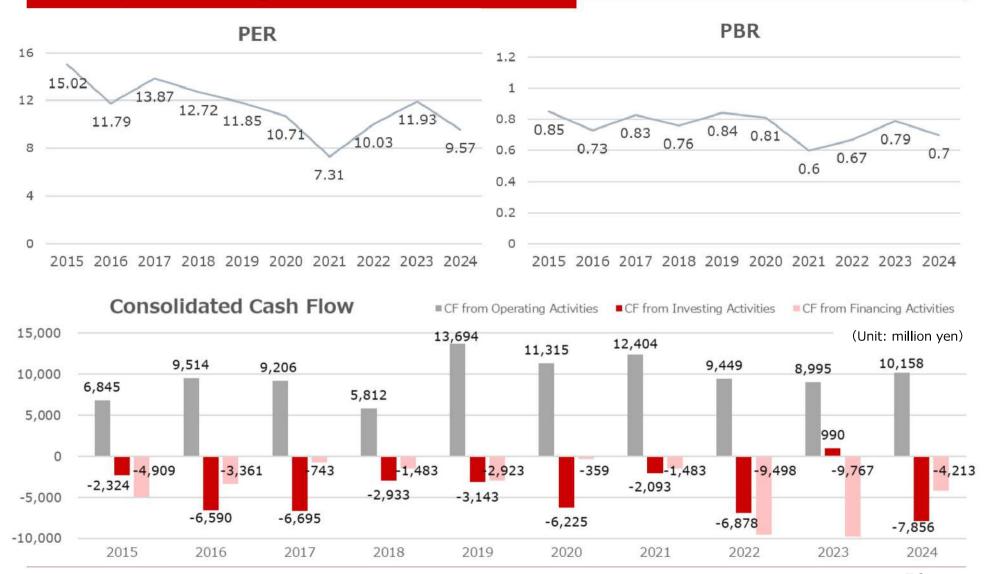




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AUC ¢ /kg

2100

1900

1700

1500

1300

1100

900

700



EMI(左軸)

**Trends in Wool Raw Material Prices and Foreign Exchange Rates

EMI (Australian Wool Eastern Market Price Indicator)

(Reference) Impact of Exchange Rates

In the Textile & Clothing Materials business, we import approximately 15 to 20 million USD worth of wool annually, which is our primary raw material.
Due to forward exchange contracts and maintaining a certain level of inventory, current

•Due to forward exchange contracts and maintaining a certain level of inventory, current exchange rate fluctuations do not directly impact our financial performance for this fiscal year. However, a depreciation of 1 yen results in an increase in procurement costs of approximately 15 to 20 million yen per year.

100 50 30 40 10 50 30 40 10 50 30 40 10 50 30 40 10 50 30







Regarding the handling of this material

Statements regarding performance forecasts, forecasts, business plans, etc. in this material have been prepared based on information available as of the date of this financial results announcement, and do not guarantee future performance.