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FOR IMMEDIATE RELEASE

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To Whom It May Concern

Monthly trends for the fiscal year ending March 2027 (September)

The monthly performance of the retail business in September 2026 is as follows:

Fiscal year ending March 2026 compared to the same month last year

		Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Total
All stores	Sales	100.4	101.9	99.1	99.6	98.1	96.4	95.8	98.2	93.3	96.4	91.4	93.2	97.0
	Number of customers	96.5	97.0	95.7	98.0	94.8	94.1	95.0	96.3	93.2	96.1	93.5	95.2	95.5
	Average customer spending	104.0	105.0	103.6	101.6	103.4	102.5	100.9	102.0	100.1	100.4	97.7	97.9	101.6
Existing stores	Sales	100.4	101.9	99.1	99.6	98.1	96.4	95.7	98.2	93.3	96.7	92.1	94.0	97.1
	Number of customers	96.5	97.0	95.7	98.0	94.8	94.0	94.7	96.0	93.0	96.5	94.9	96.6	95.6
	Average customer spending	104.0	105.0	103.6	101.6	103.4	102.5	101.1	102.2	100.3	100.1	97.1	97.3	101.5

Fiscal year ending March 2027 compared to the same month last year

		Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Total
All stores	Sales	93.1	102.4	92.7	96.9	96.1	99.1							96.7
	Number of customers	93.1	98.4	92.8	94.4	95.3	94.8							94.9
	Average customer spending	100.0	104.1	99.8	102.6	100.8	104.6							102.0
Existing stores	Sales	93.9	103.2	93.4	97.6	96.8	99.8							97.5
	Number of customers	94.6	99.8	94.2	95.8	96.5	96.0							96.2
	Average customer spending	99.3	103.4	99.2	102.0	100.3	104.0							101.3

※The above data is a simple combination of preliminary figures for retail store and e-commerce sales and may be subject to revision at a later date.

※Existing stores are defined as stores that have been in business for 13 months or more.

※Stores that have closed are excluded from existing store data from the month they closed.

■September Overview

In September, aggressive promotional activities drove strong performance in categories such as fresh meat and pet supplies, while successful new product development led to growth in gourmet prepared foods. Conversely, unfavorable weather conditions resulted in sluggish sales for

beverages and gardening supplies, causing both total sales and customer numbers to fall below the previous year's levels.

Note : This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.