

April 2026 Skylark Group Monthly IR Report (Final Figures)

May 8, 2026
Skylark Holdings Co., Ltd.
(Code 3197, TSE Prime)

FY2026 vs FY2025

(%YoY)		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Total
All-store	Sales	112.0%	107.4%	103.9%	108.4%									107.8%
	Sales	110.3%	105.7%	102.3%	107.3%									106.3%
Same-store	Traffic	105.6%	100.2%	97.4%	101.4%									101.1%
	Average Ticket Price (ATP)	104.4%	105.5%	105.1%	105.8%									105.2%
Store Development	New Store Openings	3	2	0	5									10
	Remodels	13	13	24	22									72
	Brand Conversions	2	7	5	3									17
Number of Stores	Gusto	1,230	1,229	1,224	1,224									1,224
	Bamiyan	370	370	370	371									371
	Syabu-Yo	325	328	327	328									328
	Yumean	174	173	171	171									171
	Jonathan's	157	157	157	157									157
	Sukesan Udon	95	98	101	104									104
	Steak Gusto	70	69	68	67									67
	Overseas brands	115	116	115	116									116
	Other brands	562	562	557	557									557
	Total	3,098	3,102	3,090	3,095									
	Conversion preparations (not included in the above total)	12	7	9	9									9

Highlights

■ Topics

Revised Menu

The revision of the Grand and Fair menu at major brands contributed to an increase in both customer traffic and ATP

Gusto Launch of the "Gusto × Pokémon 30th Anniversary Campaign" targeting a wide range of customers

Syabu-Yo Launch of our "Hokkaido Beef Shoulder Loin," which was a hit last year

Jonathan's Launch of "Early Summer Jona," featuring refreshing Inaniwa udon and luxurious desserts created in collaboration with Häagen-Dazs

Sukesan Udon Update of our main menu to include 48 new cold noodle items (excluding some locations)

Promotion

In addition to TV exposure for major brands, we maximize customer traffic through integrated social media and in-store promotions (such as large display panels) as part of Gusto's IP collaborations.

Store expansion

5 new locations (2 Syabu-yo, 1 each of Gusto, Bamiyan, and FLO Prestige)

3 brand conversions (Sukesan Udon *including the first location in Kyoto)

ESG

Ranked in the top 10% of the S&P Global "Sustainability Yearbook" with the world's second-highest score in the Restaurant & Leisure category

Note

- All-store figures represent consolidated domestic totals and exclude overseas store sales.
- Same-store: stores with 13 months or more of operating history, including brand-converted stores and Sukesan Udon.
- Customer traffic includes delivery and take-out customer count calculated based on the definitions below.
Customer traffic from delivery = Delivery sales / ATP for Eat-in; Customer traffic from take-out = Take-out sales / ATP for Eat-in
- ATP includes dine-in only; excludes delivery and takeout.

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