

## February 2026 Skylark Group Monthly IR Report (Flash Figures)

March 5, 2026  
Skylark Holdings Co., Ltd.  
(Code 3197, TSE Prime)

### FY2026 vs FY2025

FY2026 vs FY2025		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Total
All	(%YoY) Sales	112.0%	107.3%											109.8%
Same Store	Sales	110.3%	105.7%											108.1%
	Traffic	105.6%	100.1%											103.0%
	ATP	104.4%	105.6%											105.0%
Store Development	New Store Openings	3	2											5
	Remodels	13	13											26
	Brand Conversions	2	7											9
Number of Stores	Gusto	1,230	1,229											1,229
	Bamiyan	370	370											370
	Syabu-Yo	325	328											328
	Yumean	174	173											173
	Jonathan's	157	157											157
	Sukesan Udon	95	98											98
	Steak Gusto	70	69											69
	Overseas brands	115	116											116
	Other brands	562	562											562
Total	3,098	3,102											3,102	
Number of stores temporarily closed for brand conversions (not included in the above total)		12	7											7

### Highlights

#### ■ Sales Overview

Comparable store sales are exceeding guidance. The year-on-year decline in customer traffic is temporary due to heavy snowfall.

#### ■ Topics

##### Menu

Revised the grand and promotional menus across core brands, contributing to increase in customer traffic and average check.

Gusto : Under the concept of "Oh, What a Deal! Gusto," we have revamped our grand menu, featuring our 999-yen steak and great-value lunch menus.

Syabu-Yo : Introduced a limited-time all-you-can-eat beef tongue menu.

Bamiyan : Strong performance of Taiwan Fair products (collaboration with Michelin 1-star 'MIPON'), with sales exceeding last year's volume.

##### Promotion

In conjunction with Gusto's grand menu revision, we generated online buzz and built customer anticipation through advance announcements on our owned social media channels.

##### Store expansion

New store openings: 2 (Syabu-Yo, Suki-Ya) / Brand conversions: 7 (Sukesan Udon: 3, Syabu-Yo: 2, Hachiro Soba and Tomato & Onion: 1 each)

##### ESG

Received "Bronze Award" at the ESG Finance Awards Japan as the first company of food service industry from the Ministry of the Environment.

Note Figures for the most recent month are preliminary, and finalized figures will be disclosed in the next month's report.

All-store figures represent consolidated domestic totals and exclude overseas store sales.

Same-store stores are defined as stores with 13 months or more of operating history, including brand-converted stores and Sukesan Udon.

YoY ATP only includes ATP from Eat-In.

Customer traffic includes delivery and take-out traffic calculated based on the definitions below.

Customer traffic from delivery = Delivery sales / ATP for Eat-in; Customer traffic from take-out = Take-out sales / ATP for Eat-in

**Contact:**  
Skylark Holdings IR Team  
IR\_group@skylark.co.jp