Company Name: Eternal Hospitality Group Co., Ltd.
Representative: Tadashi Okura, Representative Director,

President, and CEO

(Securities code: 3193 TSE Prime)

Inquiries: Hiroshi Kobata, Executive Officer and General

Manager of Corporate Management Department

(TEL. 06-6206-0808)

Monthly Report (March 2025)

1. FY7/25 Store Count

| | | | | Aug | Sep | 0ct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul |
|---|-------------|-------------------|---------------------|--------|--------|--------|--------|--------|--------|--------|--------|-----|-----|-----|-----|
| | | TORIKIZOKU | Directly managed | 402 | 402 | 402 | 403 | 407 | 407 | 408 | 408 | | | | |
| 2 | ᄝ | | TCC | 243 | 244 | 245 | 246 | 245 | 247 | 247 | 249 | | | | |
| 3 | o abar | | (Subtotal) | 645 | 646 | 647 | 649 | 652 | 654 | 655 | 657 | | | | |
| | | YAKITORI DAIKICHI | | | 488 | 488 | 488 | 487 | 485 | 483 | 481 | | | | |
| | | 0ther | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | | | | | |
| | Japan total | | | | 1, 138 | 1, 139 | 1, 141 | 1, 143 | 1, 143 | 1, 142 | 1, 142 | | | | |
| | | U. S. | | 2 | 2 | 2 | 2 | 2 | 2 | 3 | 3 | | | | |
| | 200 | South Korea | | | 1 | 1 | 1 | 1 | 2 | 3 | 3 | | | | |
| | ar se | Taiwan | | | 1 | 1 | 1 | 2 | 2 | 3 | 3 | | | | |
| | | China | | | 2 | 2 | 2 | 2 | 2 | 3 | 3 | | | | |
| | | Hong Kong | | | 0 | 0 | 0 | 1 | 1 | 1 | 1 | | | | |
| | | Overseas total | | | 6 | 6 | 6 | 8 | 9 | 13 | 13 | | | | |
| | | Group total | 1, 142 | 1, 144 | 1, 145 | 1, 147 | 1, 151 | 1, 152 | 1, 155 | 1, 155 | | | | | |

- 1 The above table shows the store count at the end of each month.
- 2 Our limited number of franchise owners are referred to as "comrades" with the aim of ensuring stronger relationships as business partners than typical franchise chains, and TCC stands for TORIKIZOKU Comrade Chain.
- 3 "Other" refers to the two stores under the independent system model, Torikizoku Partners, and two TORIKI BURGER stores.
- 4 All YAKITORI DAIKICHI restaurants are franchises.
- 5 The Taiwan stores are operated by "Tori Best Co., Ltd.", a joint venture with "City Chain Food Ltd., a group company of Dachan Great Wall Group".
- 6 The Hong Kong stores are franchise locations operated by "Four Seas Mercantile Holdings Limited".

2. Domestic "Torikizoku" Monthly Trends (YoY)

(1) FY7/25 Monthly Trends (YoY)

(unit:%)

| (-,, | | | | | | | | | | | | (| |
|---------------------|--------|--------|--------|--------|--------|--------|--------|--------|-----|-----|-----|-----|------------|
| | Aug | Sep | 0ct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Cumulative |
| All-Store sales | 116. 0 | 113. 0 | 111.3 | 111. 6 | 104. 0 | 106. 6 | 104. 5 | 102. 7 | | | | | 108. 4 |
| Same-Store sales | 112. 1 | 109. 9 | 108. 2 | 108. 0 | 100. 9 | 103. 4 | 101. 0 | 99.3 | | | | | 105. 0 |
| Customer count | 110. 3 | 108. 3 | 108. 0 | 108. 0 | 101. 7 | 103. 7 | 100. 2 | 99. 7 | | | | | 104. 8 |
| Average check | 101.5 | 101.4 | 100. 2 | 100.0 | 99. 2 | 99. 7 | 100.8 | 99.6 | | | | | 100. 2 |

- $1\,$ The above table covers directly managed restaurants of Torikizoku.
- 2 YoY same-store sales refers to restaurants that have been open for 12 months or more, excluding the month in which the new restaurant opened.
- 3 The above table covers sales, customer count, and average check, compared to the same month of the previous year.

(2) FY7/24 Monthly Trends (YoY)

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| | | | | | | | | | | | | | , , , , |
|---------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|------------|
| | Aug | Sep | 0ct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Cumulative |
| All-Store sales | 153. 6 | 129. 9 | 118. 6 | 125. 7 | 133. 0 | 127. 0 | 126. 5 | 124. 0 | 119. 4 | 121. 3 | 123. 1 | 111. 4 | 125. 2 |
| Same-Store sales | 148. 4 | 125. 2 | 115. 6 | 123. 6 | 130. 0 | 123. 2 | 122. 7 | 120. 0 | 116. 3 | 118. 1 | 118.8 | 107. 8 | 121. 6 |
| Customer count | 146. 2 | 125. 9 | 116. 5 | 123. 3 | 127. 8 | 121. 4 | 121. 4 | 116. 9 | 114. 0 | 116. 6 | 116. 2 | 106. 2 | 120. 2 |
| Average check | 101.5 | 99. 4 | 99. 3 | 100. 3 | 101. 7 | 101. 4 | 101. 1 | 102. 6 | 102. 0 | 101. 3 | 102. 3 | 101.5 | 101. 2 |

- 1 The above table covers directly managed restaurants of Torikizoku.
- 2 YoY same-store sales refers to restaurants that have been open for 12 months or more, excluding the month in which the new restaurant opened.
- 3 The above table covers sales, customer count, and average check, compared to the same month of the previous year.